

# BEAD PROGRAM UPDATE & THE INITIAL PROPOSAL VOLUME II

October 26, 2023

# AGENDA



Overall status and time line

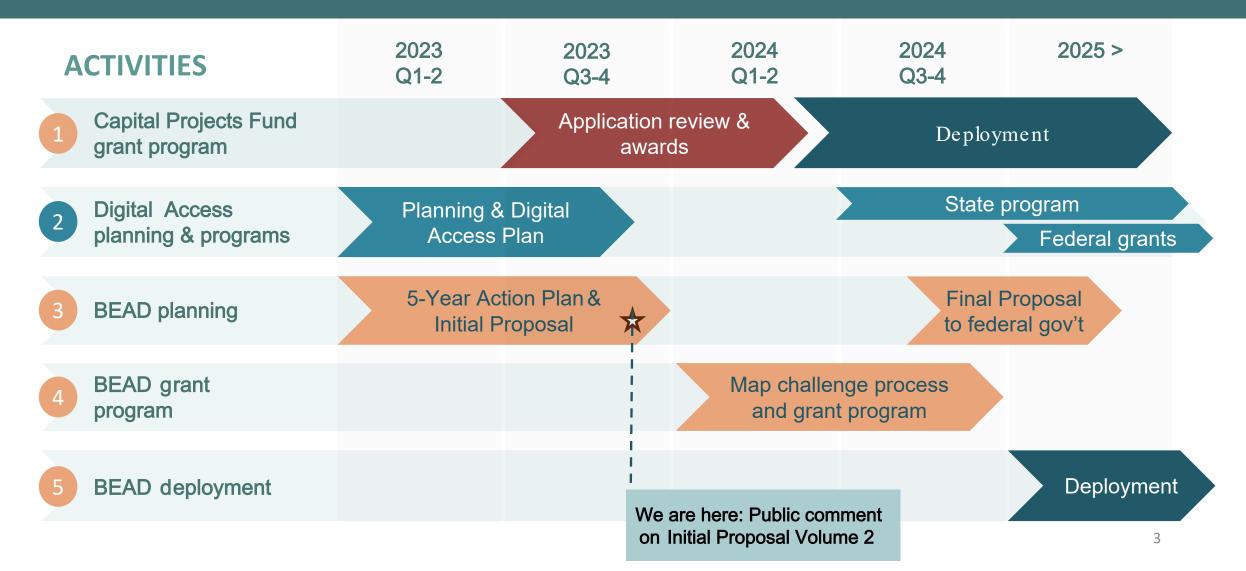
Overview of the BEAD program

The Initial Proposal Volume II

Next steps

# **OVERALL STATUS & TIMELINE**





# OVERVIEW OF THE BEAD PROGRAM



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In June, Wyoming was allocated \$348 million of federal BEAD funds that will become available following completion of the federal planning cycle.

Funds are prioritized for unserved locations first—those that cannot get internet service of 25/3 Mbps— & underserved second--those that can get internet service between 25/3 & 100/20 Mbps only.

By the end of the year, WBO will have submitted three BEAD plans to the federal government. Today's presentation concerns one of those plans: the second volume of the BEAD Initial Proposal, on which WBO seeks public comment.

BEAD planning	Provisional grant program	Deployment	
2023	2024	2025	

## **BEAD PLAN STATUS**



This is the State's framework & plan for universal broadband. The plan includes input from State & local stakeholders

> 5-Year Action Plan Submitted Aug. 17

2 volumes of the Initial Proposal

Volume 2 is open for public comment

The Initial Proposal has two volumes that describe the proposed grant program elements, design, & rules. Following federal approval, WBO will begin the grant program, likely in early 2024 After final award plans are submitted to the federal government & approved, construction can begin

#### **Final Proposal**

*Likely to be submitted in late 2024* 

## **BEAD GRANT PROGRAM TIMELINE**



#### **NTIA** approval required 2023 2024 Nov Dec Feb Aug Sep Dec Activity Oct Jan Mar May Jul Oct Nov Apr Jun Update briefing Public comment 30 days Revision and finalization Submission to NTIA **NTIA** review Challenge Process 90-120 days Grant program 120 days **Negotiations Final Proposal**

# THE INITIAL PROPOSAL VOLUME II



# **OVERVIEW OF THE INITIAL PROPOSAL**



The Initial Proposal describes how WBO plans to administer the BEAD grant program

### Initial Proposal Volume I

Public comment period is complete

- Describes how WBO will run a "challenge process" in 2024 to finalize the list of locations eligible for funding
- Describes how WBO has defined "community anchor institution" & lists those that lack service

### Initial Proposal Volume II

Public comment period is currently open

- Describes how WBO will structure the grant application & process, as well as the scoring criteria & rules for participation
- Public comment period closes Nov. 17

### **INITIAL PROPOSAL REQUIRED ELEMENTS (1/2)**



Key Sections of Initial Proposal Volume II

- **1 Objectives:** State's goals related to broadband deployment and closing the digital divide
- 2 Existing efforts: What the State is currently doing to close the digital divide and coordinate with local stakeholders
- **3** Federal funding: Federally funded broadband programs are taking place in the State
- 4 **Stakeholder engagement:** How the State coordinated and plans continued collaboration with tribal governments, community organizations, and other important stakeholders in the BEAD deployment process
- 5 Eligible broadband serviceable locations (BSLs): List of the unserved and underserved locations within the State that are not currently being served by another broadband construction (enforceable funding commitment)
- 6 Community anchor institutions (CAIs): List of community anchor institutions exist within the State lacking gigabit symmetrical internet
- 7 Challenge process: How the State will conduct a challenge process to ensure that the eligible BSL list is accurate before running its BEAD grant program (subgrantee selection process)
- 8 Subgrantee process: How the State plans to select subgrant awards for ISPs to build broadband to unserved and if possible, underserved BSLs
- 9 Non-deployment process: If the State has remaining funds from its BEAD allocation after building internet infrastructure, how the State plans to spend those funds to achieve NTIA's and its own broadband deployment goals
- **Direct implementation:** Any BEAD activities that the State intends to do itself

### **INITIAL PROPOSAL REQUIRED ELEMENTS (2/2)**



Key Sections of Initial Proposal Volume II

- **11** Labor standards: How will the State ensure that its subgrantees are abiding by federal, state, and local labor laws?
- 19 Workforce readiness: How the State will ensure that there is a diverse, qualified workforce for subgrantees to draw upon in completing BEAD deployment activities
- 13 Minority businesses: Steps the State will proactively take to ensure that minority-owned businesses are aware of available BEAD funding within the State and have the tools needed to compete for that funding
- 14 **Costs and barriers:** What the State is doing to lower regulatory costs and barriers to broadband deployment
- 15 Climate assessment: How the State plans to mitigate the natural hazard risk to BEAD infrastructure
- **Low-cost plan:** How the State plans to ensure that the broadband service provided using the BEAD-subsidized infrastructure is affordable to those in lower income bracket
- 17 **20% funding:** The State will ask for 100% of its allocated BEAD funding upon submission of its initial proposal (per fed. gov't advice)
- 18 Local laws: State regulations that would prohibit public-sector entities from competing for BEAD funds
- 19 **Certification:** How the State will hold subgrantees accountable to their project proposals
- 20 Middle -class affordability: How the State ensure that the broadband service provided using the BEAD-subsidized infrastructure is affordable to those in the middle class

# INITIAL PROPOSAL VOLUME II



Volume II addresses 16 federal requirements, of which these are four critical elements

#### Grant program structure

Describes how WBO plans to structure and manage the grant program, including how grand funding areas will be determined

### Scoring criteria

Describes how WBO plans to award points for each application, based on federal requirements for scoring and the state's priorities

### Mandatory low -cost service offering

Describes how WBO plans to require awardees to comply with the federal requirement that all awardees offer a low-cost option to low-income households

### Application requirements

Describes the information and certifications that WBO will require in all applications, to align with both federal and state requirements

### **BACKGROUND: FEDERAL RULES FRAME & CONTAIN STATE DECISION MAKING**



- All states are obligated to develop a solution for 100% of unserved locations, but funds may not allow for this
- Unserved locations are first priority for funds
- Fiber must be prioritized, with other technologies funded only if fiber is too costly in a given area
- **Cost** is a major, mandatory factor in scoring
- Timeline is compressed
- Structure of the grant program is left to states to determine, subject to federal approval

### **WBO'S PROPOSED GRANT STRUCTURE**



### Application preparation

- Applicants combine Census Block Groups (CBGs) to construct project area(s) they want to serve
- Applicants will have access to:
  - Benchmarks: estimated funding available per CBG
  - Scoring rubric: how applicants' project areas will be evaluated

#### **Provisional awards**

- WBO will provisionally award projects under benchmark
- CBGs in projects that are over benchmark could be targeted for satellite or included in a 2<sup>nd</sup> round
- If needed, **WBO will prioritize** projects in high-poverty areas

### Scoring

- WBO will divide applications into priority (fiber) and non-priority (non-fiber) categories based on their proposed technology
- WBO will then score each application according to the published scoring rubric

#### Analysis

- WBO will set the Extremely High-Cost per Location Threshold to determine the cost at which non-priority (nonfiber) bids will be considered
- WBO will also flag for further engagement applications that exceed the published benchmark for their project area

#### Negotiation

- WBO will solicit bids for CBGs with unserved locations that were not included in any proposal
- WBO will also solicit revised bids for proposals that exceed benchmarks or the EHCPLT or that remain after deconfliction

#### Deconfliction

 For overlapping project areas, WBO will identify a preliminary winner using its published scoring rubric as a guide

# ISSUE FOR COMMENT: Design of grant areas



Federal rules allow states to design the grant areas themselves or enable applicants to propose their own grant areas. WBO proposes to allow applicants to combine census block groups to construct their project areas. The minimum unit will be the census block group to reduce overlap and to ensure all locations in a census block group are included. Applicants will have access to WBO's scoring rubric and benchmark pricing as tools to help them develop applications.

### Potential issues for comment

- 1. Is the census block group the appropriate minimum geographic area for grants?
- 2. Should applicants have this opportunity to design grant areas by combining census block groups?

# **ISSUE FOR COMMENT: APPLICATION SCORING**



Federal rules prescribe how applications can be scored, assigning 75% of points to

- 1. Cost
- 2. Pricing of a symmetrical gigabit product
- 3. Compliance with labor standards

Federal rules also require inclusion in scoring for **speed to deployment** and, for "non-Priority" (non-fiber) projects, **technology capability**.

WBO can propose how they will score with the remaining points.

### Potential issues for comment

- 1. Has WBO proposed the appropriate criteria for the points states can select?
- 2. Should any element of WBO's scoring criteria and weighting be revised?

### **PRIORITY PROJECT SCORING RUBRIC**



Value

Primary criteria	Value	Secondary criteria
Minimal BEAD program outlay	50	Speed to deployment
Higher points awarded to proposals that fall within a certain percentage of the cost model benchmark		Commitment to provide service earlier than four-year deadline
		Unserved BSLs
Affordability	15	Ratio of unserved to total BSLs in the proposed project area
Commitment to provide most affordable total price to consumer for 1G/1G service (or 100MB/20MB for non- priority projects)		Service in Wyoming
		Points awarded according to current utilities service in Wyoming
	10	Natural hazard risk mitigation
Fair labor practices Higher points awarded to applicants with no labor/employment violations and commitment to labor		Score across risk mitigation dimensions identified by NTIA as part of the natural hazard assessment
practices		Local and tribal coordination
		Number of local/tribal governments that have provided letters of support for the subgrantee's proposal
TOTAL	75	TOTAL

### NON-PRIORITY PROJECT SCORING RUBRIC



Primary criteria	Value	Secondary criteria	Value
Minimal BEAD program outlay Higher points awarded to proposals that	50	Speed to deployment Commitment to provide service earlier than four-year deadline	7
fall within a certain percentage of the cost model benchmark		Speed of network and other technical capabilities Comparison of speed between technology and fiber	6
Affordability Commitment to provide most affordable total price to consumer for 1G/1G service (or 100MB/20MB for non-priority	15	Unserved BSLs Ratio of unserved to underserved BSLs included in a proposed project Service in Wyoming	3
projects) Fair labor practices Higher points awarded to applicants with no labor/employment violations and commitment to labor practices	10	Points awarded according to length of current utilities service in Wyoming Natural hazard risk mitigation Score across risk mitigation dimensions identified by NTIA as part of the natural hazard risk assessment	3
		Local and tribal coordination Number of local/tribal governments that have provided letters of support for the subgrantee's proposal	3
TOTAL	75	TOTAL	25

### **ISSUE FOR COMMENT: REQUIRED LOW-INCOME SERVICE OFFERING**



Federal rules require states to define a mandatory low-cost service offering that grant awardees must offer to low-income households. WBO proposes to require recipients of BEAD funds to offer a 100/20 service offering to low-income households that is priced at \$60, exclusive of taxes and fees. Consistent with federal guidance, this product would be available to households earning up to 200% of the federal poverty line.

### Potential issues for comment

- 1. Is the \$60 service fee appropriate for low -income Wyoming households?
- 2. Is the eligibility level (200% of federal poverty) appropriate?

# **NEXT STEPS**

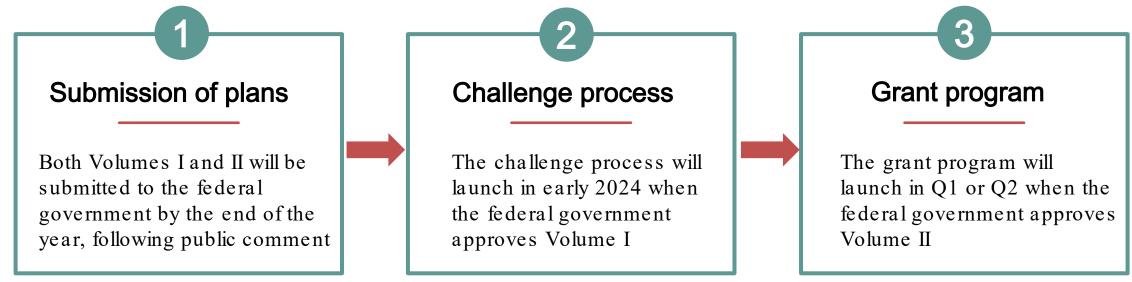


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## **UPCOMING ACTIVITIES**



Following submission of the plans in 2023, 2024's activities will involve executing the challenge process and grant program





# **CONNECT WITH US**

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