

Wyoming Business Council **Board of Directors Meeting**

March 11 & 12, 2015 ▪ Casper, Wyo.



***#Think*WYO**

Itinerary/Agenda

BOARD OF DIRECTORS AGENDA

March 11 and 12, 2015

Casper, Wyoming

WEDNESDAY, March 11, 2015

Wednesday dress code is casual

Location: Natrona County International Airport, Hangar Room

Vicinity maps at end of agenda

1:30 – 2 PM

Welcome to Casper

- Kim Rightmer, East Central Regional Director
- Bill Edwards, President/CEO, CAEDA
- Kevin Hawley, Executive Director, Downtown Development Authority
- Aaron McCreight, CEO, Casper Area Convention & Visitors Bureau
- Gilda Lara, Executive Director, Casper Chamber of Commerce
- Glenn Januska, AAE, Airport Director, Casper/Natrona County International Airport

2 – 2:15 PM

Bus Transportation to Casper Logistics Hub and Casper Crude to Rail (CCR)

2:15 – 3:00 PM

Tour CCR with Dan Guertman (Granite Peak Development) Casper Crude to Rail LLC is a joint venture of Stonepeak Infrastructure Partners, Cogent Energy Solutions LLC and Granite Peak Development to jointly develop, construct and operate crude oil rail infrastructure in Casper, Wyoming. The Terminal is connected to Spectra Energy's Express Pipeline and allows for unit train and manifest loading of both heavy and light crude oil. Additionally, it offers both fungible and dedicated tank storage with initial storage capacity of 750,000 barrels of crude oil.

3:15 – 3:30 PM

Bus Transportation back to Airport

3:30 – 3:50 PM

Caravan (individual vehicles) to High Country Fabrication

4:00 – 5:00 PM

Tour High Country Fabrication, 1000 W 1st St., Casper High Country Fabrication (HICO) is a custom manufacturer of shell and tube heat exchangers, pressure vessels, reactors, columns, reboilers, scrubbers and other process equipment. The HICO facility includes 78,000 sq. ft. of shop space and 98,000 sq. ft. under hook on a 12.5 acre property.

Itinerary/Agenda

Its heavy fabrication bay is approximately 34,000 sq. ft. and measures 78' wide x 422' long. The craneways inside have hook heights of 35' and a capacity of 120 tons. The lifting capacity can be expanded to exceed 500 tons when required using gantry assist. The facility also contains a rail transfer system with 1/2 mile of track to simplify material handling and logistics. Housed in its heavy fabrication bay are plate rolls capable of rolling 4 1/2" thick steel in 10' wide sections.

6:30 PM

Board and Staff Dinner at Armor's Silver Fox, 3422 Energy Lane
Transportation: On your own.

THURSDAY, March 12, 2015

Thursday dress code is business Location: Room 217, Strausner Hall, Casper College
Campus map at end of agenda

8:00 – 8:45 AM

Convene meeting, Dick Bratton, Past Co-Chair

- Welcome & Introductions of Board members
- Nominating Committee Report
- **Action item:** Election of Officers for 2015
 - Co-Chairman
 - Vice Chairman
 - Secretary /Treasurer

Introductory remarks, Newly appointed Co-Chairman

- **Action item:** December 4, 2014 Minutes Approval
- **Action item:** Resolution to form committees
- Co-Chairman's Appointment of Standing Committee Chairmen
 - Personnel, Budget and Audit Committee
 - Business Contract and Loan Committee
 - Community Grant and Loan Committee

8:45 – 9:00 AM

Economic development updates, Staff

- Staff will answer any questions from Board members about report in Board materials

9:00 – 9:45 AM

Air Service Overview

- Presenter: Dennis Byrne, State of Wyoming Aeronautics Administrator
- Dennis Byrne was appointed Aeronautics Administrator in April 2008. His responsibilities include the state's Airport Improvement Program, and he oversees the disbursement of federal-aid funds for improving airport facilities, coordinates design of airport construction and maintenance projects, and manages flight services for the governor and other officials on state business. Byrne graduated from the University of Wyoming in 1993 with a degree in economics, and he earned his Process Management Certificate from CSU-Denver in 2002. With WYDOT, he has served on special committees dealing with geographic information systems and strategic planning.

Itinerary/Agenda

9:45- 10:30 AM

Industrial Overview

- Presenter: Bruce Hinchey, President, Petroleum Association of Wyoming
- Bruce Hinchey has been President of the Petroleum Association of Wyoming since 2002. Before that he was an executive with oil and gas exploration companies. Mr. Hinchey was the Speaker of the Wyoming House from 1997-1998. He served in the House of Representatives for nine years and served four years in the Wyoming Senate.

10:30 – 10:45 AM Break

10:45 – 11:00 AM Personnel, Budget and Audit Committee Report

- Diane Joyce, CFAO, will provide comments on FY2015 financial through December 31, 2014
- **Action item:** Acceptance of financial statements
- Personnel and organization report, Shawn Reese, CEO

11:00 – 11:30 AM Business Contract and Loan Committee Report

- Ben Avery, Director of Business and Industry and Ryan Whitehead, Business Finance Program Manager, will report on:
 - Past due report
 - Charge off balances
 - Loan loss reserve analysis
 - Legislative updates

11:30-1:00 PM

Lunch

- Board and WBC staff will have lunch provided in Room 207 of Strausner Hall
- Guests can eat lunch in the cafeteria in Student Services building across the street

1:00- 2:30 PM

Community Grant and Loan Committee Reports

- Consent Agenda for BRC projects
 - Standing Committee Chairman will present a consent agenda. Items may be removed from the consent agenda at the request of any board member.
 - Public comment on consent agenda
 - **Action items:**
 - Vote on consent agenda
 - Approval of staff recommendations for projects on consent agenda

Itinerary/Agenda

- Other BRC projects
 - Molly Spangler, Director of Investment Ready Communities, and Julie Kozlowski, BRC Program Manager, will present staff recommendations
 - Board discussion and public comment
 - **Action item:** Consideration of staff recommendations
- BRC Rules
 - Tom Johnson, Chief Performance Officer; Molly Spangler, Director of Investment Ready Communities; and Julie Kozlowski, BRC Program Manager, will provide an overview of suggested changes to BRC rules.
 - Board discussion and public comment
 - **Action item:** Staff authorizations:
 - Prepare a strike and underline version of rules incorporating changes suggested by Board
 - Accept public comment on draft rule changes for a period of 45 days
 - Prepare an analysis of public comment and recommendations to the Board no later than September 2015
- Community Development Block Grant (CDBG) Annual Action Plan
 - Sandy Quinlan, CDBG Program Manager, will provide an overview of the CDBG Annual Action Plan
 - **Action Item:** Consideration of staff recommendation

2:30 – 2:45 PM CEO Update

2:45 – 3:00 PM Other Board Matters, Chairman

- Request for self-nominations from Board members for appointment to standing, advisory and ad hoc committees. Chairman will make selections prior to next Board meeting.
- Other business
- Closing remarks

3:00 PM Adjournment

Dates and meeting locations for 2015

- May 27 & 28, Rawlins
- September 9 & 10, Sheridan
- December 9 & 10, Cheyenne

Vicinity Maps

Hangar Room, Casper/Natrona County International Airport, 1st Floor

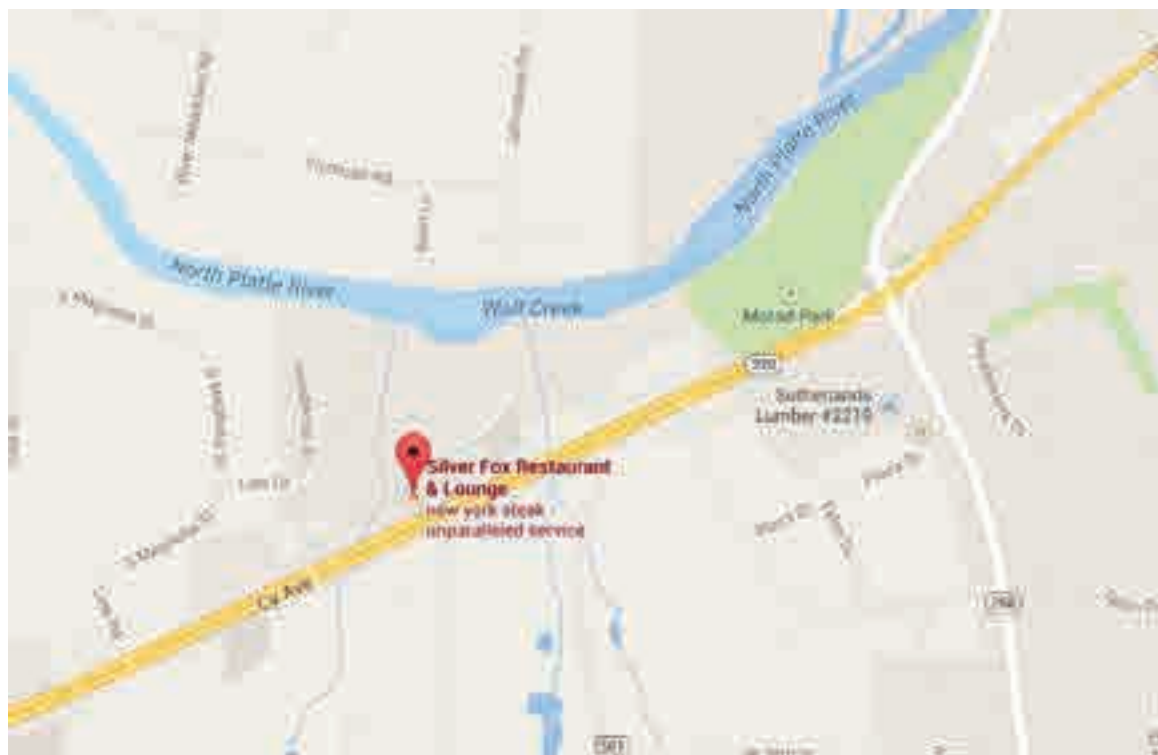


High Country Fabrication, 1000 W 1st St, Casper



Vicinity Maps

Armor's Silver Fox, 3422 Energy Lane



Strausner Hall, Casper College

Located in lower right corner of map (SH)

Convenient parking in Lots 31 and 32 prior to 9:00 AM





Board of Directors Meeting

Lusk, Wyoming • December 4, 2014

DRAFT

BOARD MEMBERS PRESENT

Dick Bratton, Lee Lockhart, Rex Lewis, Jim Espy, Mike Sullivan, Pete Illoway, Mike Wandler, Kelly Lockhart, Megan Goetz, Cactus Covello, Tom Scott, Aaron Sopko, and Pat Schmidt.

BOARD MEMBER(S) ABSENT

Lynne Michelena

WBC STAFF PRESENT

CEO Shawn Reese, COO Mark Willis, CFO Diane Joyce; Directors Ron Gullberg, Cindy Weibel, Ben Avery, Molly Spangler, Tom Johnson, Leah Bruscino, Elaina Zempel, Dave Spencer, and Kim Rightmer. Other staff present included Chava Case, Kim Dumas, Julie Kozlowski, Ryan Whitehead, Ben Peterson and Linda Hollings.

CALL TO ORDER/WELCOME/INTRODUCTIONS

Co-Chair Rex Lewis called the meeting to order at 8:05 a.m. He thanked the city and county officials for the warm welcome to Lusk. He also thanked the Women's Prison who hosted a tour of their aquaculture facility for board members and staff the day before.

MINUTES

Minutes from the August 28 board meeting in Powell were presented for approval. Board members had received the draft minutes prior to the meeting for review.

MOTION: Illoway moved to approve the minutes as presented; Kelly Lockhart seconded the motion. All voted in favor; motion passed.

Board members introduced themselves and where they were from. This established a quorum.

Out-going board members, Rex Lewis and Lee Lockhart, were recognized for their commitment to the board and citizens of Wyoming. They were each presented with a crystal plaque holding a personal letter from Governor Matthew Mead. The letters were read to each recipient by WY Business Council CEO Shawn Reese. The letters thanked each one for serving on the board and their business expertise in dealing with various issues brought before the board.

DIVISION UPDATES

CEO Reese introduced the division directors. He then presented an overview and summary of the newly formulated WBC Strategic Plan. He handed out a draft copy of the 1-page plan and recounted the steps that had been taken to arrive at the plan. He indicated that the purpose of the plan was to provide direction going forward in addition to breaking down silos and having a team focus.

THINK BIG

Ben Avery, Business and Industry Director, briefed the board on several projects that were underway. His division continues to look at the possibility of a new iron production facility in Wyoming. The Communications Division wrote a letter endorsed by Simplot pitching a story on the project to steel market publications. Stories were published by American Metal Market and Steel Market Update. Another project, the State Rail plan, in conjunction with the Department of Transportation continues to move forward.

THINK SMALL

Cindy Weibel, Agribusiness Director, reported on two projects in her division. They are exploring the idea of leasing space at the Denver Mart on a year round basis as a co-op effort with Wyoming producers. This would aide producers in having a venue to showcase their products to purchasers year round. She also noted that the Wyoming Premium Heifer program just completed its third annual sale with approximately \$420,000 in additional revenue being recognized.

The Business and Industry is in the process of compiling information gathered from around the state on local business retention and expansion efforts. The information was gathered from each region by Ady Consulting.

The Cody Labs expansion project is moving forward with information on the BRC funding being received by the end of December.

THINK NEW

The third annual Broadband Conference was recently held in Cheyenne with more than 270 people in attendance. The conference highlighted Wyoming's open spaces, temperate climate and relatively cheap energy costs that we are a great fit for mega data centers to small Internet-based companies. The state can capitalized on its investments in broadband infrastructure and help grow this new economy by creating vibrant communities attractive to new breeds of entrepreneurs and workforce.

WBC hosted visitors from Idaho's National Laboratories recently. Wyoming has and will continue to partner with them on new energy initiatives.

THINK LOCAL

Mary Randolph, Rural Development and Main Street Director, was presented the Lifetime Achievement Award for her significant career and lifetime contributions in Preservation at the Annual Preservation conference held in Evanston this year.

The city of Rawlins is a finalist in the National Main Street "GAMSA" – Great American Main Street Awards. The winners will be announced at the 2015 National Main Street Conference to be held in March of 2015 in Atlanta, Georgia. In 2015 Wyoming Main Street will celebrate its 10-year anniversary.

THINK GLOBAL

Cindy Weibel, Agribusiness Director, received the 2014 Outstanding Leadership Program Director Award at the national conference for the International Association of Programs for Agriculture Leaders in Lexington, Kentucky. The award recognized her vision, leadership and extraordinary commitment to excellence which has shaped the lives of many agricultural leaders as they serve Wyoming and the nation for the challenges ahead. Weibel has been directing the Wyoming LEAD program since she started working for the WBC in 1998.

CEO Reese gave a brief summary of his recent trip to Asia with participants from the Governor's office and several Legislators. The travelers met with executives from several major energy related business to highlight Wyoming's energy potential. This will continue to be worked on. One of the current major challenges, and will continue to be so is the lack of accessibility to ports.

THINK LIKE A BUSINESS

The WBC's social media presence continues to grow substantially. Facebook, Twitter and other media outlets continue to receive public notice. WBC wants to grow its ability to be pro-active in all media arenas.

COMMITTEE REPORTS

PERSONNEL, BUDGET & AUDIT COMMITTEE – Mike Wandler, Chair

Budget

Diane Joyce, CFO, introduced Jim Hearne, Partner for McGee, Hearne and Paiz, who conducted the annual statute required audit. Hearne reported to the board the areas that were look at in the audit process and the results of that process. A finding that he noted was some of the necessary paperwork missing from a CDBG file and that management had implemented procedures to address the finding. Overall the audit concluded that things were being done and handled in an acceptable fashion and resulted in a "clean" opinion.

MOTION: Espy moved to accept the audit and presented; Covello seconded the motion. Motion passed.

CFO Joyce gave a summary of the financials for year to date. This is the first year of the 2-year 2015-2016 biennium. In comparison to last year at this time, expenditures were slightly behind due to the timing of activity in grants.

MOTION: Espy moved to accept the financials as presented; L. Lockhart seconded the motion. All voted in favor; motion passed.

CEO Joyce also reported that the Governor had released his supplemental budget requests and WBC's request to increase funding to our University of Wyoming partners in the amount of \$155,000 was recommended by the Governor.

Personnel

There were not significant happenings in personnel to report. A board member asked if it was known the percentage of exempt vs non-exempt employees in the organization. The answer was the majority were exempt.

BUSINESS DEVELOPMENT COMMITTEE – Cactus Covello, Chair

A summary of Past Due Loans, Loan Charge Off Balances, and Loan Loss Reserve Analysis was given. There was nothing significant to report. New legislation will be introduced during the upcoming session by Committee to change and or adjust components of the Challenge Loan Program. Staff will be watching the bill as it is introduced.

COMMUNITY DEVELOPMENT COMMITTEE – Jim Espy, Chair

Business Ready Community (BRC) Program

A grant request was presented on behalf of the town of Thayne in the amount of \$1,141,086. The funds would be used to purchase the old Star Valley Cheese Factory property and make infrastructure improvements including demolition of the existing structures and upgrade infrastructure such as extending water and sewer lines, fiber conduit, electrical upgrades, parking and lighting. Board discussion included the current appraised value of the property and the value after the improvements; the feeling of some of the board members that perhaps we should be making more loans instead of grants; and revenue re-capture plans. Some board members stated the recapture plan should be a 50/50 split between the community and WBC. Thayne community representatives were asked if they would be comfortable with a 50/50 split on the revenue recapture and they indicated they could do that if so requested.

MOTION: Bratton moved to restructure the request with a loan in the amount of \$400,000 at 0.5 % interest, and a grant in the amount of \$741,086 along with all the needed contingencies required by the WBC on loans. L. Lockhart seconded the motion.

DISCUSSION: Some board members were uncomfortable with restructuring the financing and felt it inappropriate to restructure due the fact that public financing is a cumbersome process and requires much more local discussion regarding how a loan could impact the community. Further, it is uncertain if the community can legally borrow the funds at this time.

Hearing several ayes and nays, a roll call vote was called for. Those voting aye on the motion were Scott, L. Lockhart, Lewis, Bratton, Schmidt, Illoway and Covello. Those voting nay were K. Lockhart, Sullivan, Anderson, Goetz, Espy, Wandler and Sopko. The vote was 7 for and 7 against – a tie. The motion failed which is the case when there is a tie vote.

Wandler moved to accept the staff recommendation as presented in the form of a grant in the amount of \$1,141,086 with revenue being recaptured through the lease and/or sale of individual lots. The recapture funds will be used and managed by the town of Thayne to further implement the Star Valley Economic Development Strategy. Anderson seconded the motion. All voted in favor; motion passed.

A request on behalf of Albany County was presented in the amount of \$1,459,807 to drill and construct a well for its lime plant under Phase 2 of the expansion of Pete Lien and Sons, Inc. (PLS). Albany County will own the infrastructure and lease to PLS for twenty years. Through an easement Albany County will retain access to the well in perpetuity in the event of wildland fire or some other catastrophic even for which the county requires access to the well. The well will be used for lime plant operations and dust mitigation at its operations nine miles north of Laramie. Recapture funds will be split between Albany County (70%) and the BRC fund (30%). Staff recommended funding in the full amount with the following contingencies:

- Approval of all required permits through the Department of Environmental Quality
- Receipt of an executed Lease Agreement between Albany County and PLS
- Receipt of an executed Contingency and Development Agreement between Albany County and PLS.

MOTION: Lewis moved to approve the staff recommendation as presented; Illoway seconded the motion. All voted with only L. Lockhart voting nay. Motion passed.

Staff presented a request from the city of Laramie to develop a two-acre site including construction of an 8236 square-foot technology center for Underwriter's Laboratories (UL) expansion into Laramie. The center would be located in the Cirrus Sky Technology Park and will house UL's technology development and support services for enterprise applications and global clients in the technology sector. Staff indicated that a recapture plan was in place. A city representative addressed the board and indicated that they would like to borrow the city's cash match under the BRC special assistance loan program. Staff recommended funding in the form of a loan in the amount of \$433,161 and a grant in the amount of \$2,983,879.

MOTION: Covello moved to approve the loan and grant combination as presented by staff; Illoway seconded the motion.

DISCUSSION: Board members expressed concern about the high cost of construction. City representatives indicated that was a representation of the current construction business in southeastern Wyoming. They reported that they had gotten three bids that came in within 5% of each other. They also indicated that the land for the building had been purchased for about \$.33 per square foot and with the proposed improvements about it was valued at \$5.00 per square foot.

All voted aye in favor of the motion; motion passed.

A request was presented on behalf of the city of Gillette for a \$2 million grant and a \$3 million loan to assist with the expansion of its city owned infrastructure. The \$1.5 million is a general BRC loan request and another \$1.5 million is a special assistance loan request. Gillette intends to provide redundant, stable and increased power supply to the Southern Industrial Addition located south of Gillette and west of Highway 59. All lots in the industrial addition are privately owned. Several companies located there have petitioned the city for annexation to improve services and infrastructure within the area including water, sewer, roads and electric service. Annexation would require the city to provide municipal services and utilities within its boundaries. Gillette owns and operates its own electric utility within city limits which is not regulated by the Public Service Commission. The city recently passed a \$27 million bond issue to acquire a gas fired power plant thus limiting its need to buy power wholesale. Powder River Energy Corporation (PRECorp) provides power outside the city limits. Annexation of the Southern Industrial Addition will be completed by December 2014.

The grant and loan funds as well as the city match would fund the purchase of new infrastructure including transformers, switch cabinets, junction-boxes, service meters, a substation and the installation of the infrastructure. Additionally, BRC funds would be used for the acquisition of existing electrical infrastructure currently owned by PRECorp valued by the city at \$709,980. The acquisition included 3-phase power cable, additional junction-boxes, switch cabinet, transformers and electrical infrastructure. With the purchase of assets from PRECorp and other installation of equipment can begin the late spring or early summer of 2015 with a completion date in the summer of 2016. Staff recommended funding as requested with the following contingencies:

- Receipt of all loan documentation and security needed
- Award of \$709,908 requested for purchase of equipment from PRECorp is dependent upon receipt of the depreciation schedule for that equipment
- BRC funds will only be used for purchase of infrastructure that has a useful and remaining life of at least 10 years – should the value and cost of these assets exceed the estimated value of \$709,908, the BRC grant/loan funds would pay a maximum of \$709,908
- Receipt of documentation of the annexation proceedings delineating the city of Gillette's municipal boundaries

MOTION: Wandler moved to approve the funding and contingencies as presented by staff; Sullivan seconded the motion.

DISCUSSION: Discussion included power outages in the Southern Industrial Addition; PRECorp's future plan for providing consistent power to the area and their support of the grant; the possibility of doing a larger loan and a smaller grant; issuing bonds for the project; the timeline for the project and the delay with alternative funding sources; and privately owned utilities vs publicly owned.

All voted with some nays' being heard. A roll call vote was requested. K. Lockhart, Sullivan, Scott, Anderson, Goetz, Espy, Wandler, Lewis, Bratton, Schmidt and Covello answer with aye votes. Those voting nay were L. Lockhart, Sopko and Illoway. Motion passed.

The next request presented was from the town of Guernsey in the amount of \$437,650. The funds would be used for the installation of a second electrical transformer to provide redundant power and decrease the load on the existing transformer. Guernsey owns and operates its own electric utility. Staff recommended funding as requested. A combination grant/loan combination was discussed but the town does not have the capacity to take on a loan of the magnitude.

MOTION: Scott moved to approve the request as presented by staff; Covello seconded the motion. All voted in favor; motion passed.

Next Laramie County's application was presented. Mr. Lewis recused himself from discussion on the project and indicated he would also recuse himself from voting; he removed himself from the dais. They requested a \$5 million grant from the Governor's Data Center Recruitment funds to help in location a company locate a data center in Cheyenne. At this time the company is identified as "Project Nephogram". It is a Fortune 100 company that provides data center and web portal services to internal and external clients through its global data centers. The company operates multiple data centers and has a national and international presence. The company is looking to expand its network to the Cheyenne area.

The funds would pay for the installation of two water towers, water and sewer lines and other improvements necessary to prepare the site for construction of the data center. The infrastructure would be owned by the Cheyenne Board of Public Utilities and be located in a public easement. The proposed location in the North Range Business Park close to NCAR Super Computer Center and the Microsoft Data Center will allow the company access robust and redundant fiber routes and carriers. Staff recommended funding for the project as requested along with the following contingencies:

- Receipt of an executed purchase agreement for the property documenting the company's investment of \$1,200,000
- Receipt of an executed Contingency and Development Agreement between Laramie County, Cheyenne LEADS and the company, "Project Nephogram"
- Receipt of an executed document demonstrating a bond (or some similar evidence accepted by WBC staff) has been posted securing repayment of all funds expended if the data center does not commenced construction in three years after the last expenditure of grant funds as required by 2014 Wyoming Session Laws, Chapter 26, Section 303 (g)

MOTION: L. Lockhart moved to approve the grant as presented; K. Lockhart seconded the motion.

DISCUSSION: Board members discussed if the WBC should continue to support projects and additional phases with BRC funds. It was stated that as long as good ROI's (returns on investment) were realized, that the board would likely be in favor of additional award funding.

All voted in favor of the motion; motion passed.

Staff indicated that information on proposed changes to BRC rules had been included in the board materials. Board members should email Co-Chair Lewis and CEO Reese comments and suggestions, by December 17, ongoing forward with the changes/additions to the rules.

CEO REPORT

Reese reported on his meetings with Legislators when visiting WBC regional offices. He felt the meeting had gone quite well. Items discussed with Legislators included geographic distribution of grant funds, economic development in the respective areas and where the WBC is heading. He felt the Joint Sub-Committee that the WBC had met with in Powell will continue to meet and provide guidance.

The Governor had recommended our Supplemental Budget request of \$155,000 on behalf of our UW Partners.

Reese proposed that the meetings for 2015 be scheduled a little different. He proposed that 2 of the meetings be held in a central location to make the travel distance easier for board members; one of the meetings be held in a selected location and one meeting (in September) be a two day meeting in Cheyenne to discuss progress on the Strategic Plan. Board members felt it was very beneficial to have meetings in and visit different areas of the state.

It was proposed that the meetings be scheduled mainly for 1 day; with the ½ day before being optional and utilized to tour economic development in the areas where the meetings will be held. The board agreed that was a good plan.

Board members were encouraged to participate in project site visits in their respective areas. Staff would welcome the board’s participation and will continue to send site visit schedules to board members.

Dates and locations for upcoming board meeting will be a topic the Executive Committee will take up on their upcoming conference call.

OTHER BUSINESS

Co-Chair Lewis announced that the Executive Committee, which includes himself, the Vice-Chair Michelena, Secretary/Treasurer Wandler and the two committee chairs, Espy and Covello, will act as the Nominating Committee and have a slate of names for 2015 Officers at the next board meeting.

A call for other business items was made; there being none the meeting adjourned at 2:51 pm.

Respectfully Submitted:

Linda Hollings, Recorder	Date
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Mike Wandler, Secretary/Treasurer	Date
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Welcome to Casper

If you haven't been to Casper in a while, you're in for a surprise.

The state's second-largest city, with a population of 60,159 in 2014, is in the midst of a population and construction boom. A drive through the city reveals several new restaurants, entertainment venues and retail outlets – the growth of which goes hand in hand with the median age of residents, which was 35.4 as of 2014. Casper's predominate household income category was more than \$100,000 in 2014, with a median household income of \$55,205.

Several new schools have been or are being constructed including a new Kelly Walsh High School and the new Center for Advanced Professional Studies, which will provide academy-level courses for Kelly Walsh and Natrona County high

school students and house a new Roosevelt High School. Historic Natrona County High is undergoing major renovation.

Overlooking the city is a radically altered Casper College campus teeming with new construction.

Efforts are underway to rebrand Casper and diversify its economy while maintaining the importance of oil and gas production to the local economy. The same can be said for the nearby incorporated Natrona County towns of Bar Nunn, Edgerton, Evanston, Midwest and Mills.

The Casper Convention and Visitors Bureau and the city of Casper completed a two-year research and development effort led by Casper-based advertising agency AdBay to help define perceptions about the community and to brand it.

The recently released research showed that locals and visitors alike viewed Casper as a place where the boundaries between natural and urban landscapes blurred. When survey respondents were asked what came to mind when they considered Casper, their first thoughts were (in order) Casper Mountain, fishing, Alcova Lake and Pathfinder Reservoir, the North Platte River, the Casper Events Center, shopping, outdoor recreation, Western culture, hunting, mountains, Eastridge Mall, restaurants, wind and skiing.

The blend of urban and rural lifestyle in Wyoming's centrally located city led to the brand name "WyoCity."

Prior to the rebranding effort, the city of Casper began rehabilitation work on one of the community's greatest assets: the North Platte River. The city and several partners are committed to restoring the 13.5 miles of river that wind through Casper to create a healthy and sustainable river system which, in turn, is a catalyst for conservation, economic development and improved quality of life.

A two-pronged plan includes restoration of vegetation along the banks as well as seven in-river restoration projects that total \$12.8 million. The Wyoming Business Council provided a \$500,000 Community Enhancement grant for the in-river restoration of the Morad Park section.

A similar project on the South Platte River in Denver yielded \$10 billion in residential, retail, commercial and entertain-

ment investments, according to the Greenway Foundation. The initial investment was \$100 million in environmental and recreational improvements up and down the South Platte River Watershed.

The Biathlon Complex on Casper Mountain is another example of how the community will create value from its outdoor assets. Natrona County received a \$500,000 Community Enhancement grant in 2014 to build the complex adjacent to the current Nordic ski trails. Biathlon is a Winter Olympics sport that combines cross country skiing and shooting.

The Casper Mountain complex will be a year-round facility serving as a competition and training site for summer and winter biathlon, adaptive recreation programs for people with disabilities, cross country skiing, running and mountain biking. It will establish Casper as a national training and competition site, enhancing the local economy, increasing public land ownership on Casper Mountain and increasing local recreational opportunities.

Casper is also interested in becoming a regional medical hub. The city is already home to two hospitals – the non-profit Wyoming Medical Center and the for-profit Mountain View Regional Hospital – as well as several specialized care facilities. Summit Medical Center, a for-profit hospital planned for the east side of Casper, is expected to open this month.



Casper has not ignored oil and gas, though. Several industry-related projects received assistance from the Business Council in recent years including a Casper Area Economic Development Alliance spec building, McMurry Training Center, Bishop Rail Park and Casper Crude to Rail.

Other incorporated communities in the county are also growing and making improvements to attract businesses and improve quality of life.

Bar Nunn is the fastest-growing town in Wyoming, according to May 2014 U.S. Census data. The community is accommodating rapid growth by planning for a second interchange off Interstate 25. In recent years, the town received Community Development Block Grant (CDBG) funding for the Kenworth shop to service the trucking industry and a Business Committed grant for the Bar Nunn Industrial Center.

Edgerton received a Community Readiness grant last year to extend water and sewer lines and make road improvements to a commercial area so it was ready for additional development. The improvements also enabled the town to sell bulk water for oil field use.

Evansville, which has seen a restaurant boom of its own, has received several CDBG grants. One helped fund a study for a secondary access to town, which is locked in by railroad crossings. A Community Facilities grant helped the town renovate and expand a former maintenance building into a community center.

Midwest received a Community Facilities award in 2012 to renovate an old bar into a community recreation center. The project was expected to serve about 133 youths from both Edgerton and Midwest.

Interestingly, a tilapia and shrimp farm now exists in Midwest. The town was flummoxed by what to do with a geothermal well given to the community by the oil company that discovered it. In 2011, the Business Council provided CDBG funding to help the town study what options existed for such wells. Of all the ideas that came from the study, including heating buildings and certifying scuba divers, a fish and shrimp farm was not one of them. However, the farm now distributes tilapia and shrimp around the state, and the products are served at the Edgerton Café.

Mills received a Community Facilities grant for a community and senior center. CDBG Housing Infrastructure funds of \$500,000 also helped the community extend a cul-de-sac and create additional space for more affordable housing units.

There is a lot going on in Natrona County.





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INCREASING WYOMING'S PROSPERITY



Think **BIG**



Think **SMALL**



Think **NEW**



Think **LOCAL**



Think **GLOBAL**

INCREASING WYOMING'S PROSPERITY

Think BIG. Wyoming has the potential to add value to its vast natural resources. Capital investment, revenue and good-paying jobs increase as a result of processing, refining and converting minerals. The WBC should understand industry's regulatory, infrastructure and workforce needs. Industrial-readiness requires a coordinated, long-term commitment.

Iron ore mine feasibility research continues

Representatives from the Business Council along with former Board Co-Chairman Rex Lewis, consultant Peter Wright and JR Simplot Company Director of Mine Development Dennis Facer recently met in the Becker Board Room with representatives from Tenova Mining & Minerals to discuss the feasibility of getting an abandoned iron ore mine in Atlantic City, Wyo., back on-line.

Tenova is a global mining equipment provider and manufacturer.

Business Council Business and Industry Division Director Ben Avery said Tenova made a compelling presentation about using the direct reduced iron (DRI) process rather than the pig iron process.

DRI, an alternative route of iron making, was developed to overcome the difficulties and higher costs of conventional blast furnaces.

The pig iron process requires a large amount of natural gas and power, about a million tons a year of coal and substantial amounts of limestone. There is also concern about the rail line having been taken out of the abandoned mine's location.

Avery said the Council has received revised quotes from both Hatch Engineering Ltd., a Canadian firm well known in the mining industry, and Tenova about an evaluation on the feasibility of the project. The Council is awaiting a proposal from Behre Dolbear Group, Inc.

"Once we have all three proposals, we will then consider whether we move forward to try to pay for the economic evaluation," Avery said. "And I've asked Simplot if they would be interested in being an industry partner in paying for that."

Avery is awaiting word from Simplot.

Avery said the Council has also reached out to Iron Sands Corp. out of New York as a potential operator of the Atlantic City mine. Iron Sands has expressed interest in the site.

"Iron Sands has indicated plans for as many as 10 new pig iron facilities in North America, including some in Canada," Avery said. "We're working with them, as well, trying to set up a meeting in Wyoming with their representatives."

Industrial energy complex infrastructure data collection begins

Business Council staff working with Jeremiah Rieman, Wyoming Gov. Matt Mead's natural resources policy advisor, have created a list of infrastructure data that site selectors generally want.

The next step in efforts to create a possible energy mega-campus inspired by the Industrial Heartland Complex in Alberta, Canada, is to collect that information from communities and regions throughout Wyoming.

Information critical to planning for the Wyoming complex includes existing infrastructure and plans for future infrastructure to support various industries in such a large energy campus.

The Council's regional directors and the Governor's Office will distribute the information request forms and oversee the collection of data.

Draft Plan Coordinates Communications Efforts

The Wyoming Business Council developed a draft communications plan the first quarter of this year to guide efforts to make business people aware of the agency and its leading role in economic development throughout the state.

The plan's purpose also includes:

- Delivering a clear, unified message based on the pillars of the "Think" strategy.
- Promoting Wyoming as a great place to live and work.
- Assuring our website is Wyoming's economic development go-to source.

The plan's four strategies include:

- Reception. Establish a clear, unified message.
- Station Identity. Engage targeted audiences.
- Volume. Extend reach beyond mass media.
- Channels. Grow digital/social media presence.

There are action items for each of the four strategies that will establish target audiences and metrics, implement digital marketing tools, maximize effectiveness of advertising funds and expand social media audience and interaction, among other items.

Please see the draft communications plan one-sheet for more information.

INCREASING WYOMING'S PROSPERITY

Think SMALL. Small businesses with fewer than 500 employees are the foundation of Wyoming's economy and need resources and workforce for sustained growth. The WBC should continuously evaluate the effectiveness of business outreach, assistance and entrepreneurial development.

Employee Recruitment Initiative Addresses Workforce Needs

The Wyoming Business Council will participate in an initiative to address Wyoming workforce needs by recruiting out-of-state employees with ties to the state.

The Wyoming Department of Workforce Services is leading the effort, dubbed "Wyoming Grown," in partnership with the Office of Gov. Matt Mead, the Business Council, the Wyoming Chambers of Commerce, the Wyoming Office of Tourism and the University of Wyoming Alumni Association.

The Business Council will assist in outreach efforts and in identification of businesses that would most benefit from the program.

Data provided by the Department of Workforce Services' Research and Planning Division show that members of the baby boomer generation are retaining their employment in relatively stable jobs. In the case of educational services, health care and public administration, the percentage of educated workers approaching retirement age is creating retirement bubbles – potentially leading to a situation where supply might not keep pace with demand as baby boomers begin to retire.

Further exacerbating the situation is the exodus of Wyoming's young people; of all 18-year-olds working in Wyoming during any given year, only an estimated 40 percent are still working here 10 years later.

Anecdotally, Wyoming employers report that high-level positions requiring at least a bachelor's degree are difficult to fill. Recruiting in fields such as health care, engineering and technology, among others, pose particular challenges for Wyoming employers.

Additionally, employers and human resources staff indicate retention is a challenge for employees not familiar with Wyoming or the Rocky Mountain region. Employers report that retention is more successful if recruited employees have ties to the state.

Wyoming Grown will connect individuals with a desire to return to Wyoming with in-demand career opportunities with the state's top employers. Wyoming Grown is similar to the Dakota Roots program administered by the South Dakota Department of Labor and Regulation.

The Wyoming Grown initiative will include a landing Web page (wyominggrown.org) and search engine optimization within the Wyoming at Work system (the agency's current online job matching system). It will also utilize social media to market to those with Wyoming ties working elsewhere. Through Wyoming at Work, businesses will have the ability to post high-level positions knowing they will reach qualified recruits outside the state with a desire to return.

Individuals will be able to enroll in Wyoming Grown in two ways:

Referral. The program allows family and friends living in Wyoming to “refer” their out-of-state loved one to Wyoming Grown. The referral will generate a letter from Gov. Mead to their loved ones, urging them to return to their Wyoming roots. The letter will direct the individual to enroll on wyominggrown.org.

Self Enrollment. Qualified individuals interested in a high-earning, high-demand job can simply visit wyominggrown.org and click on the “upload resume” button. These individuals will also receive a letter from Gov. Mead.

Following the submission of a resume, the department's deputy of business operations will contact the individual via telephone within 48 hours to determine the candidate's specialty and where he or she is interested in relocating to. The deputy of business operations will then connect the candidate with one of the agency's personal recruiters (current staff members). Personal recruiters will act as job candidates' personal headhunters.

INCREASING WYOMING'S PROSPERITY

Think NEW. The burgeoning technology sector has many of the same requirements as traditional businesses — and many new ones. Wyoming and its open spaces, temperate climate and relatively cheap energy costs are a great fit for technology, from mega data centers to small Internet-based companies. The state can capitalize on its investments in broadband infrastructure and help grow this new economy by creating vibrant communities attractive to new breeds of entrepreneurs and workforce.

Conference Points Entrepreneurs in Right Direction

Small business owners and federal agency contractors represented most of the 151 people who participated in the 2015 GRO-Biz Conference & Idea Expo on Feb. 17-19 in Casper.

The annual event is co-sponsored by Sen. Mike Enzi and Gov. Matt Mead and hosted by the Wyoming Business Council and the Wyoming Business Resource Network partners.

The conference features two tracks: government contracting and general business strategy.

Wyoming Business Council Chief Executive Officer Shawn Reese delivered the keynote speech on Feb. 19. Reese focused on the Business Council's and its partners' efforts to provide small businesses and entrepreneurs with assistance, from providing mentorships to access to capital investments. He also explained the "Think" pillars of the new strategic plan and new Chief Performance Officer Tom Johnson's lead role in measuring success.

"We are focusing more than we ever have on performance," Reese said. "We have to think entrepreneurially about our services too."

Enzi and Mead spoke at the welcome breakfast on Feb. 18.

On the conference providing Wyoming small business owners the opportunity to meet and develop professional relationships with government contracting officers, Enzi said, "While there are a lot of things that happen at the conference, there are a lot of things that happen after the conference."

Mead on the importance of small business in Wyoming: "Why care about small business? As a state, we are in good shape and it's because of small business."

Mead went on to explain the importance of economic diversity and his efforts to grow Wyoming's technology sector. "Technology allows us to connect in a way we couldn't before and a way to connect to the world."

Next year's conference is scheduled to be held in Gillette.



‘Creating a Vibrant Entrepreneurial Ecosystem’

Among the highlights at the Wyoming Economic Development Association’s 2015 Winter Economic Development Conference on Jan. 14-15 at Cheyenne Little America was John Temte’s presentation titled “Creating a Vibrant Entrepreneurial Ecosystem.”

Temte, a Wyoming native, is the founder of Temte Capital Funds. Temte achieved success focusing exclusively on acquiring or investing in high-quality, high-growth companies and providing for significant, ongoing growth. He cut his teeth in Silicon Valley and became partners with one of the founders of PayPal.

Temte is back in Laramie and is spreading a very interesting message about why entrepreneurs and tech start-up companies should be doing business in Wyoming instead of Silicon Valley. There are hundreds of thousands of similar software engineers, programmers, tech entrepreneurs, tech start-ups and the like in California. Here in Wyoming, though, with less than 600,000 people, you stand out.

In Wyoming you have almost immediate access to people such as Governor Matt Mead and other decision-makers. There also is an incredible amount of capital and people willing to invest in ideas.

Temte encourages efforts to link start-up entrepreneurs with business-savvy mentors; people who have been there, done that, and can offer advice – if not capital.

“Mentorship is critical because entrepreneurship is hard,” Temte says.

He also encourages efforts to link start-up entrepreneurs with investors, including the possibility of turning Wyoming energy wealth into investment in technology.

“We need to communicate and organize as efficiently as possible to get the people in the right rooms,” Temte says.

Temte is a strong proponent of shared space. Many of start-up entrepreneurs don’t need more than a place to set their laptop, access wi-fi and share a copy machine. It could be as simple as a desk and chair in the corner of a Chamber of Commerce or local economic development organization office, for example.

These beliefs and best practices fall in line with Wyoming Business Council efforts to increase economic diversity and grow Wyoming’s technology sector, and we will be working with Temte, the Wyoming Business Resource Network and other partners to target entrepreneurs’ needs and respond with effective programs and services.

INCREASING WYOMING'S PROSPERITY

Think LOCAL. Most economic development is initiated at the local level. Successful local efforts have several common denominators: Leadership, dedication and fortitude are matched with infrastructure and effective community development.

Rawlins Eagerly Awaits Word on National Main Street Award

Members of the Rawlins Downtown Development Authority/Main Street program are on pins and needles as the 2015 National Main Streets Conference in Atlanta nears.

In October, Rawlins was named one of 10 semifinalists for the 2015 Great American Main Street Award (GAMSA). It was the program's second consecutive semifinal nod.

"We are extremely excited to see if we will win the big award this year," said Pam Thayer, executive director of Rawlins DDA/Main Street. "Winning the GAMSA would be such a recognition of the perseverance, hard work and dedication of our volunteers, and the commitment of our downtown businesses and the entire community."

Rawlins kicked off its Wyoming Main Street efforts in 2006. It is the only Wyoming community to ever achieve semifinal status in the GAMSA competition. No Rocky Mountain region community has ever won the GAMSA.

Rawlins DDA/Main Street received a One to Watch award at last year's national conference in Detroit. The newly created award recognizes exceptional communities working on innovative projects and communities that are poised for major transformation.

Rawlins has completed a downtown streetscaping project, a public art sculpture project and passed an ordinance that changed the district's zoning to allow for downtown living since the last National Main Streets Conference.

The 2015 National Main Streets Conference is scheduled for March 30-April 2. For more information, please go to <http://www.preservationnation.org/main-street/main-street-now/2015/main-street-now-winter-2015.html>



Gillette, Thermopolis Main Street Applications Receive Approval

The Wyoming Main Street advisory board and Wyoming Business Council Chief Executive Officer Shawn Reese in January approved Wyoming Main Street applications from Gillette and Thermopolis.

Thermopolis enters the program as an Affiliate Downtown member. Existing affiliates include Douglas, Glenrock, Kemmerer, Pinedale, Platte County and Powell.

Gillette advanced to Certified Main Streets status, joining Buffalo, Cheyenne, Evanston, Green River, Laramie, Rawlins, Rock Springs and Sheridan.

A Certified Main Street member must meet stringent criteria established by Wyoming Main Street and National Main Street Center, Inc., as well as complete an application and pass an on-site assessment conducted by state program staff.

To see the press release, please go to: <http://wyomingbusiness.org/news/article/gillette-thermopolis-applications-to-/8886>. For more information about Wyoming Main Street, please go to www.wyomingmainstreet.org.

INCREASING WYOMING'S PROSPERITY

Think GLOBAL. Business development is not confined to Wyoming's borders. Wyoming business and industry can be competitive nationally and internationally. The WBC should understand new markets and provide tools to reach customers across the country and overseas.



India trip inspires ag leadership program students

Wyoming L.E.A.D. Class 13 traveled to India in January for the international travel seminar portion of its 14-month curriculum.

Eleven class members and program director Cindy Garretson-Weibel, the Wyoming Business Council's Agribusiness Division director, participated in the 10-day research and outreach opportunity to gain a better understanding of agriculture in other parts of the world and the global economy.

Agriculture is an important economic sector in Wyoming and India, and farmers and ranchers from both locations are interested in learning from each other. India is a developing country and its general population is relatively poor, but its importance to the world economy cannot be underestimated. India is second only to China with nearly 1 billion people, and its GDP grew by 7.5 percent in 2014.

India's research and extension efforts are similar to those in Wyoming. The Wyoming delegation saw some research that was quite advanced including equipment used to conduct livestock research.

Common challenges among agricultural producers in the United States and India include:

- An aging farming and ranching population and a lack of interest among youth to remain in production agriculture.
- Diversion of ag land for non-agricultural uses.
- Pressure being put on water resources.

There are also considerable differences between Wyoming and India ranching and farming including:

- Size and scale of operation. The average size of a Wyoming farm or ranch is approximately 3,000 acres while it's less than five acres in India.
- India has much more diversity in ag products than Wyoming. This is partly because of the country's more diverse climate and longer growing season.
- Less than 2 percent of the American population is involved in ag compared to 70 percent of India's population.

The L.E.A.D. class toured a variety of ag operations and research stations in the northern part of India:

- Surjivan Farm and Resort near Dehli, which is an agritourism operation. Everything eaten at the resort is grown on the farm and is organically cultivated. The food is prepared traditionally in earthen vessels on a slow fire so it acquires a natural flavor.
- The 2,500-acre Indian Agricultural Research Institute, the country's premier research facility, which operates similar to the land grant system in the U.S. wherein teaching, research and extension are all important components of the agricultural mission.
- The 110-acre National Center on Rapeseed Mustard near Agra. Rapeseed is important in the cropping rotation for Indian farmers, and rapeseed mustard accounts for approximately 31 percent of India's cooking oil production.
- Punjab Agriculture University near Ludhiana, which played a key role in increasing food grain production in the area and has developed more than 700 crop varieties. The facility has also made notable contributions in increasing livestock and poultry production.
- Various breeds of cattle were viewed during a stop at the National Dairy Research Institute near Karnal. India is home to 191 million head of dairy cattle comprised of 37 breeds.

A tour of a local milk collection center fascinated the Wyoming delegation. Four-hundred to



500 farmers a day from a three-state area bring their milk to the collection center, most carrying two milk cans each. All milk is tested for fat content and farmers are paid at the end of the month based on the fat content. Milk from dairy cattle, water buffalo and goats is combined into one tank at the collection center and shipped to a pasteurization and distribution facility.

At Gill Farms, L.E.A.D. class members

were particularly intrigued by the efficient heating system developed by the owner of the crop farm and small dairy operation. Gases from the compost facility were converted to heat the farm house and fuel the kitchen stove.

Of course, no tour to India would be complete without experiencing the various modes of transportation including a 14-hour flight, bus transportation, a train ride,

an excursion through bustling downtown Dehli on a rickshaw and an elephant ride to the top of Amber Fort.

Upon completion of the trip, it was determined that wool and dry beans could be an export opportunity for Wyoming producers, but much more relationship building would be needed for any transactions to take place.



The Wyoming Leadership Education and Development program (Wyoming L.E.A.D.) is a partnership between the Wyoming Business Council Agribusiness Division and the Wyoming Agricultural Leadership Council.

It is designed to train up-and-coming leaders in production agriculture and agribusiness. The curriculum is intended to enhance participants' broad-based knowledge, decision-making abilities and leadership skills for sustainable agriculture in Wyoming.

Recruitment of L.E.A.D. Class 14, which begins in the fall, is currently underway. Please contact Cindy Garretson-Weibel at 307-777-6589 or cindy.weibel@wyo.gov for more information. Please go to <http://wyomingbusiness.org/program/wyoming-l-e-a-d-program/1235> for more about the L.E.A.D. program.



PERSONNEL, BUDGET, AND AUDIT COMMITTEE



PERSONNEL REPORT

February 3, 2015

Retirements:

Mark Willis, COO – January 30, 2015

Mary Randolph, Director – WRD/MS – February 27, 2015

Kathy Rowe, Receptionist – March 2, 2015

Other Farewells:

Britta Mireley, Main Street Program Manager – December 31, 2014

Jessica Payton, Agribusiness Administrative Assistant – February 6, 2015

Positions Filled:

Multimedia Specialist, Andy Greenman – January 26, 2015

Main Street Program Manager, Linda Klinck – March 18, 2015

Promotions:

Cody Ann Bainter, Ag. Marketing & Leadership Coordinator – January 1, 2015

Tom Johnson, Chief Performance Officer – February 2, 2015

Diane Joyce, Chief Financial & Administrative Officer – February 2, 2015

Kimberly Dumas, Accounting Manager – February 2, 2015

Current Recruitments:

Southeast Regional Director

Administrative Assistant

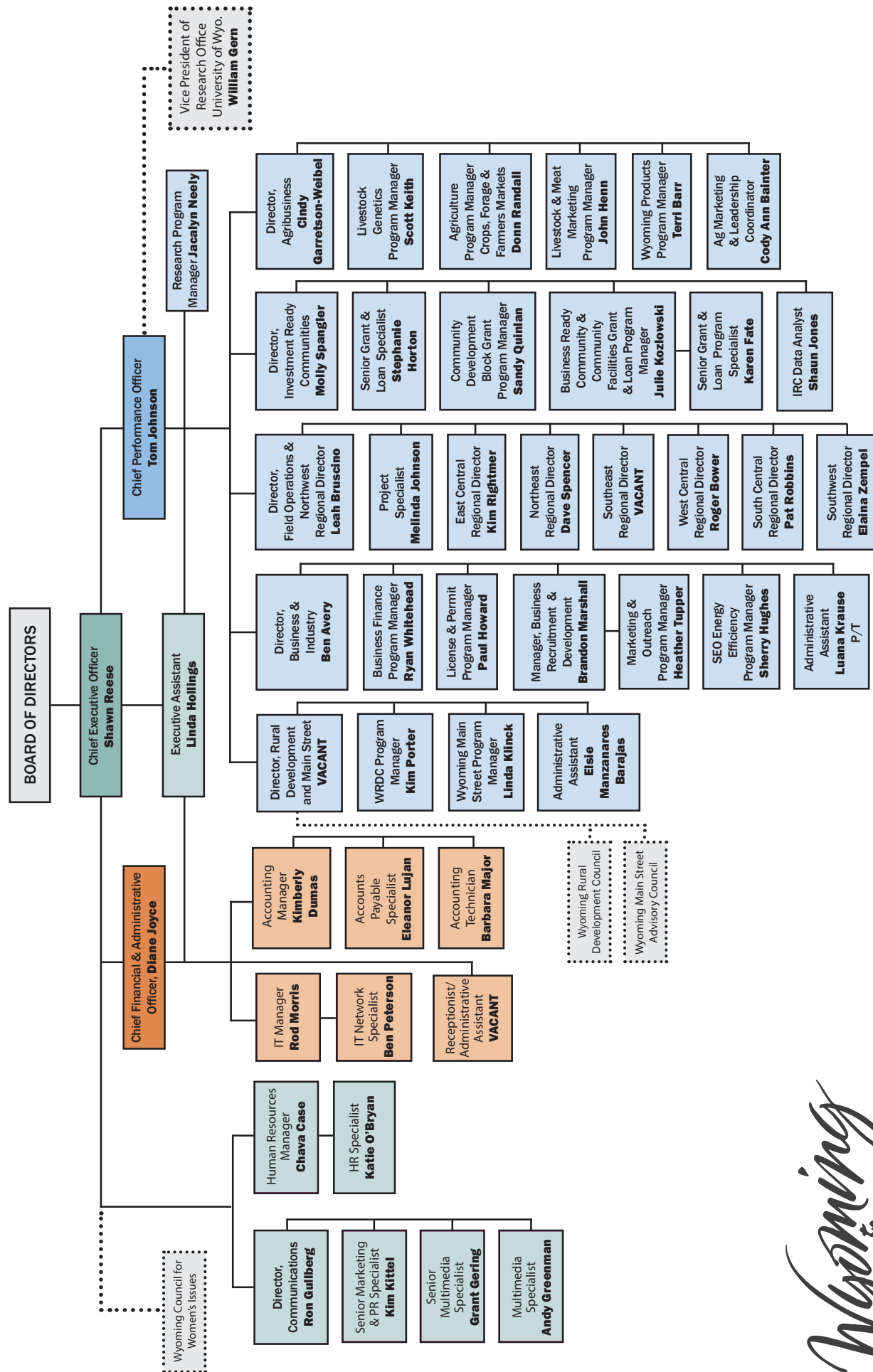
Under Review:

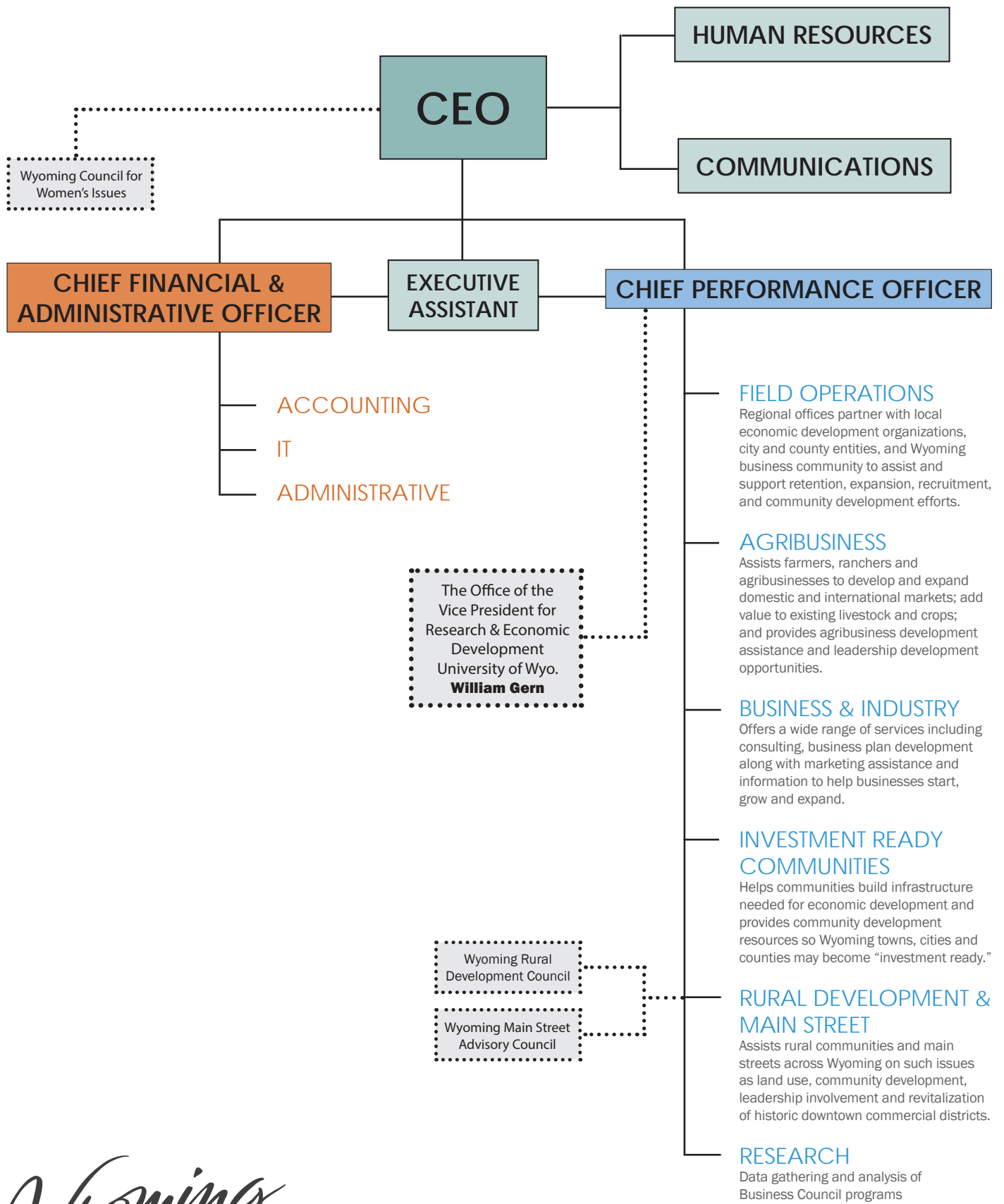
CRM Software Specialist

Agriculture Program Manager Leadership Development

Director, Wyoming Rural Development/Main Street

Agribusiness Administrative Assistant (PT)





WYOMING BUSINESS COUNCIL
FY2015 Comments on Financial Statements
Six months ended December 31, 2014 - UNAUDITED

Comparative YTD Expenditures

- FY2015 is the first of 2 years in the 2015-16 biennium which started July 1, 2014 (see Note 1)
- Total expenditures and encumbrances for the current year-to-date is 44.36% of the budget as compared to 59.88% for the previous year-to-date; this is primarily due to the timing of activity in grants
 - The Business Ready Community Program has \$13.85 million in projects approved by WBC board and SLIB but not yet encumbered as of 12/31/14; as those grants agreements become effective, they will be encumbered.
 - The Community Facilities Program has \$1,000,000 in projects approved by WBC board and SLIB but not yet encumbered as of 12/31/14; as those grants agreements become effective, they will be encumbered.
- Amounts spent and encumbered in the current year for personal services (i.e. wages and benefits) and support services are comparable to amounts in prior year (cumulatively 47.20% in FY15 vs. 47.51% in FY14)
- Amounts for data services are lower compared to the previous year (31.83% in FY15 vs. 44.61% in FY14) due to a decrease in the overall costs of services and one time services in FY14.
- Non-operating expenses and encumbrances in the current year include the funding of one loan to Star Valley Natural Gas LLC totaling \$225,000; \$795,295 million encumbered and \$2.2 million expended for City of Cheyenne Swan Ranch Rail Spur Development, and \$150,000 expended for City of Lander Community Center Enhancements.
- Professional service expenditures and encumbrances for the current year are comparable to the previous year (84.28% vs. 87.81%).
- Total amount spent in the current fiscal year against encumbrances from previous bienniums is \$19 million (see Note 2).

Comparative YTD Expenditures for ARRA-funded programs

- State Energy Plan – Revolving loan fund budget is principal and interest payments to be collected during biennium and available for relending.

Encumbrances

- \$30.87 million encumbered in current fiscal year, primarily for BRC and CFP projects.
- \$37.37 million remains encumbered in previous bienniums, primarily for BRC, CFP and CDBG projects.

Cash Balances

- Economic Development fund has \$16.26 million in cash after obligations; year-to-date receipts total \$317,083.21 which is comprised of principal and interest payments received on loans and investment income earned through the State Treasurer's office on the cash in the fund.

Loans Receivable

- Total loans outstanding net of allowances, are \$8.47 million as of 12/31/14; total principal and interest received since 7/1/2014 is \$485,838.

Dues and Memberships

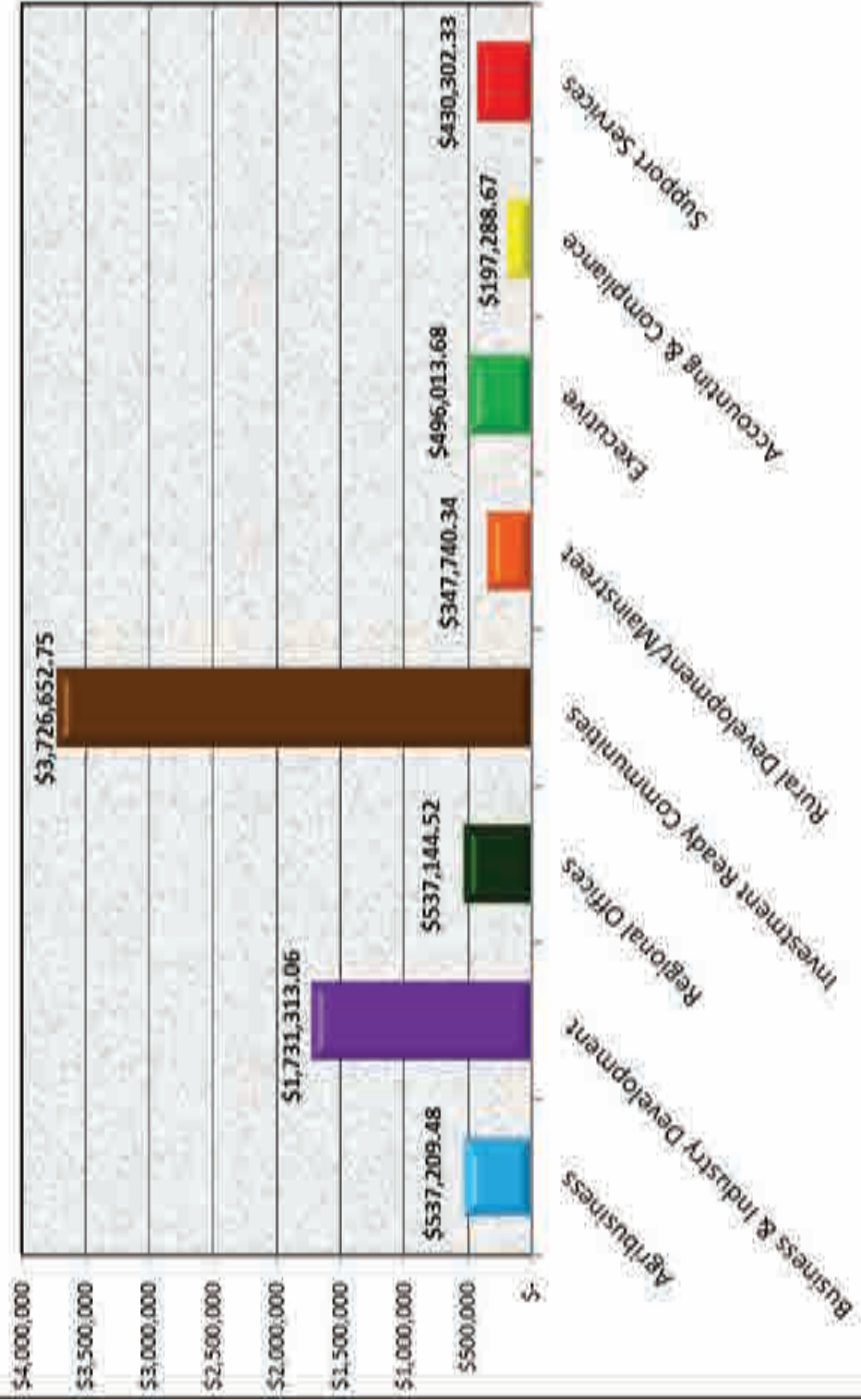
- Total paid year-to-date for dues and memberships is \$18,727 vs. \$39,428 for the previous year.

WYOMING BUSINESS COUNCIL

Comparative Year to Date Expenditures - Unaudited

		Current fiscal year to date: 7/1/2014 - 12/31/2014					Previous fiscal year to date: 7/1/2013 - 12/31/13				
		BUDGETED	EXPENDED	ENCUMBERED	BALANCE	%	BUDGETED	EXPENDED	ENCUMBERED	BALANCE	%
PROGRAM EXPENDITURE SUMMARY											
Agribusiness		\$ 1,210,076.74	\$ 537,209.48	\$ 30,303.02	\$ 642,564.24	46.90%	\$ 1,168,385.77	\$ 500,451.56	\$ 56,875.48	\$ 611,058.73	47.70%
Business & Industry Development		\$ 9,007,473.06	\$ 1,731,313.06	\$ 2,538,345.66	\$ 4,737,814.34	47.40%	\$ 9,164,737.41	\$ 2,640,339.55	\$ 2,499,320.79	\$ 4,025,077.07	56.08%
Regional Offices		\$ 1,182,078.00	\$ 537,144.52	\$ 8,080.00	\$ 636,853.48	46.12%	\$ 1,175,318.00	\$ 542,840.98	\$ 12,530.00	\$ 619,947.02	47.25%
Investment Ready Communities		\$ 72,694,682.10	\$ 3,726,652.75	\$ 28,014,648.00	\$ 40,953,381.35	43.66%	\$ 95,053,015.12	\$ 8,987,778.21	\$ 48,828,952.34	\$ 37,236,284.57	60.83%
Rural Development/Mainstreet		\$ 959,911.00	\$ 347,740.34	\$ 161,873.70	\$ 450,296.96	53.09%	\$ 1,314,276.44	\$ 391,184.90	\$ 387,837.78	\$ 535,253.76	59.27%
Executive		\$ 1,076,532.00	\$ 496,013.68	\$ 30,810.00	\$ 549,708.32	48.94%	\$ 1,086,171.98	\$ 487,173.73	\$ 51,590.28	\$ 547,407.97	49.60%
Accounting & Compliance		\$ 463,401.00	\$ 197,288.67	\$ -	\$ 266,112.33	42.57%	\$ 487,715.63	\$ 226,506.87	\$ 55,630.00	\$ 205,578.76	57.85%
Support Services		\$ 1,028,617.99	\$ 430,302.33	\$ 82,074.15	\$ 516,241.51	49.81%	\$ 994,669.17	\$ 412,517.01	\$ 57,454.50	\$ 524,697.66	47.25%
TOTAL		\$ 87,622,771.89	\$ 8,003,664.83	\$ 30,866,134.53	\$ 48,752,972.53	44.36%	\$ 110,444,289.52	\$ 14,188,792.81	\$ 51,950,191.17	\$ 44,305,305.54	59.88%
LINE ITEM EXPENDITURE SUMMARY											
Personal services	100.00	\$ 4,833,607.04	\$ 2,316,374.33	\$ -	\$ 2,517,232.71	47.92%	\$ 4,733,756.59	\$ 2,252,963.70	\$ -	\$ 2,480,792.89	47.59%
Support services	200.00	\$ 1,567,865.60	\$ 647,050.63	\$ 57,895.00	\$ 862,919.97	44.96%	\$ 1,625,264.35	\$ 694,940.30	\$ 73,569.28	\$ 856,754.77	47.29%
Central data services	400.00	\$ 107,117.00	\$ 34,095.33	\$ -	\$ 73,021.67	31.83%	\$ 133,770.07	\$ 51,284.01	\$ 8,385.62	\$ 74,100.44	44.61%
Grants	600.00	\$ 69,376,405.19	\$ 1,339,011.11	\$ 27,247,193.49	\$ 40,790,200.59	41.20%	\$ 88,671,837.74	\$ 8,760,955.03	\$ 42,923,740.48	\$ 36,987,142.23	58.29%
Non-operating expenses	800.00	\$ 6,988,001.46	\$ 2,429,737.35	\$ 795,295.00	\$ 3,762,969.11	46.15%	\$ 9,515,585.07	\$ 315,750.26	\$ 5,996,215.00	\$ 3,203,619.81	66.33%
Professional services	900.00	\$ 4,749,775.60	\$ 1,237,396.08	\$ 2,765,751.04	\$ 746,628.48	84.28%	\$ 5,764,075.70	\$ 2,112,899.51	\$ 2,948,280.79	\$ 702,895.40	87.81%
TOTAL		\$ 87,622,771.89	\$ 8,003,664.83	\$ 30,866,134.53	\$ 48,752,972.53	44.36%	\$ 110,444,289.52	\$ 14,188,792.81	\$ 51,950,191.17	\$ 44,305,305.54	59.88%
EXPENDITURES BY FUNDING SOURCE											
General Funds		\$ 79,423,669.10	\$ 7,019,145.60	\$ 29,434,464.28	\$ 42,970,059.22	45.90%	\$ 101,324,747.75	\$ 12,731,328.04	\$ 49,090,855.05	\$ 39,502,564.66	61.01%
Other Funds		\$ 330,110.00	\$ 39,898.35	\$ -	\$ 290,211.65	12.09%	\$ 431,760.06	\$ 127,600.00	\$ -	\$ 304,160.06	29.55%
Federal Funds		\$ 3,754,784.81	\$ 675,295.44	\$ 1,219,866.93	\$ 1,859,622.44	50.47%	\$ 4,540,931.73	\$ 886,431.20	\$ 2,475,459.12	\$ 1,179,041.41	74.04%
Agency Funds		\$ 4,114,207.98	\$ 269,325.44	\$ 211,803.32	\$ 3,633,079.22	11.69%	\$ 4,146,849.98	\$ 443,433.57	\$ 383,877.00	\$ 3,319,539.41	19.95%
TOTAL		\$ 87,622,771.89	\$ 8,003,664.83	\$ 30,866,134.53	\$ 48,752,972.53	44.36%	\$ 110,444,289.52	\$ 14,188,792.81	\$ 51,950,191.17	\$ 44,305,305.54	59.88%
Note 1 - Current fiscal year of 2015 ends June 30, 2015 and is the first year of the 2015/16 biennium which ends June 30, 2016.											
For comparative purposes, following is the total appropriation for the WBC, excluding tourism, for these bienniums:											
		2015/16	\$ 92,202,246.00								
		2013/14	\$ 83,838,005.00								
		2011/12	\$ 87,093,216.00								
		2009/10	\$ 119,594,084.00								
		2007/08	\$ 141,827,683.00								
		2005/06	\$ 67,583,125.00								
		2003/04	\$ 20,855,289.00								
		2001/02	\$ 11,277,264.00								
		1999/00	\$ 11,564,998.00								
Note 2 - Current year expenditures against prior biennium encumbrances are not included in the FY15 amounts. The total amount of FY15 expenditures made out of prior biennium encumbrances is \$19,043,726 and is comprised of the following:											
						</					

Expenditures by Program



Expenditures by Funding Source



WYOMING BUSINESS COUNCIL										
Comparative Year to Date Expenditures										
	Current fiscal year to date: 7/1/2014 - 12/31/2014 (Note 1)					Previous fiscal year to date: 7/1/2013 - 12/31/2013				
	BUDGETED	EXPENDED	ENCUMBERED	BALANCE	%	BUDGETED	EXPENDED	ENCUMBERED	BALANCE	%
PROGRAM SUMMARY										
ARRA Stimulus Federal Funds										
State Energy Plan	\$ 450,208.94	\$ -	\$ -	\$ 450,208.94	0.00%	\$ -	\$ -	\$ -	\$ -	N/A
Energy Efficiency Community Block Grant	\$ -	\$ -	\$ -	\$ -	N/A	\$ 20,857.12	\$ 4,307.15	\$ -	\$ 16,549.97	20.65%
	\$ -	\$ -	\$ -	\$ -	N/A	\$ 20,857.12	\$ 4,307.15	\$ -	\$ 16,549.97	20.65%
	\$ -	\$ -	\$ -	\$ -	N/A	\$ 20,857.12	\$ 4,307.15	\$ -	\$ 16,549.97	20.65%
	\$ -	\$ -	\$ -	\$ -	N/A	\$ 20,857.12	\$ 4,307.15	\$ -	\$ 16,549.97	20.65%
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WYOMING BUSINESS COUNCIL List of Encumbrances December 31, 2014 - Unaudited												
Vendor Name	Division	End Date	Encumbrance	Total Encumbrance	Outstanding Encumbrances Current BFY	Prior BFY	Description	Prior Blenium or Expired Encumbrance Status				
McGee, Hearne, Paiz LLC	Administration	31-Jan-15	\$ 37,000	\$ 37,000	\$ -	\$ 27,500	2014 Audit					
Civic Resource Group LLC	Administration	30-Jun-15	\$ 19,200	\$ 19,200	\$ 16,800	\$ -	Maintenance of WBC website					
Donna Playton	Administration	31-Dec-14	\$ 3,000	\$ 3,000	\$ -	\$ 3,000	Review and update WCWI handbook	Final invoice processing-to be closed out				
Eightcloud	Administration	31-Oct-15	\$ 33,600	\$ 33,600	\$ 29,150	\$ -	Consulting and support for Salesforce					
Green House Data Inc.	Administration	30-Jun-15	\$ 7,136	\$ 7,136	\$ 5,352	\$ -	Hosting WBC website					
Land Investment	Administration	30-Jun-15	\$ 99,432	\$ 99,432	\$ 41,430	\$ -	Office Lease					
Kleen Sweep Janitorial Inc.	Administration	30-Jun-15	\$ 19,703	\$ 19,703	\$ 11,494	\$ -	Janitorial Services					
University of Wyoming	Administration	30-Jun-15	\$ 17,316	\$ 17,316	\$ 8,658	\$ -	Advertising targeting Wyoming area					
End of year encumbrances	Administration		\$ -	\$ -	\$ -	\$ -	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.					
			\$ 236,387	\$ 112,884	\$ 30,500	\$ -						
Mike Ridenour	Agribusiness	30-Jun-15	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	Ag diversification specialist					
Riverside Research Institute	Agribusiness	31-Dec-17	\$ 15,000	\$ 15,000	\$ 15,000	\$ -	National Marketmaker program					
Trade Show Incentive grants	Agribusiness	12-Apr-15	\$ 10,303	\$ 10,303	\$ 10,303	\$ -	Various					
End of year encumbrances	Agribusiness		\$ -	\$ -	\$ -	\$ -	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.					
			\$ 30,303	\$ 30,303	\$ 30,303	\$ -						
Benevolent and Protective Order of Elks	Business & Industry	31-Dec-14	\$ 5,000	\$ 5,000	\$ -	\$ 483	Energy audit and retrofit	To be closed out				
Bizwest Media LLC	Business & Industry	30-Jun-15	\$ 27,200	\$ 27,200	\$ 8,650	\$ -	Publishing services					
Brickyard LLC	Business & Industry	31-Dec-14	\$ 7,000	\$ 7,000	\$ -	\$ 5,500	Small business energy audit and retrofit	Final invoice processing-to be closed out				
Clifford D. Root	Business & Industry	30-Jun-16	\$ 10,000	\$ 10,000	\$ -	\$ 9,515	Analysis, research and planning to improve rail service in Wyoming					
Eightcloud Inc.	Business & Industry	31-Oct-15	\$ 840	\$ 840	\$ 770	\$ -	Consulting and support for Salesforce					
HMC Global Limited	Business & Industry	31-Aug-15	\$ 81,800	\$ 81,800	\$ -	\$ 74,300	Recruit european companies interested in expanding in Wyoming					
Kleen Sweep Janitorial Inc.	Business & Industry	30-Jun-15	\$ 637	\$ 637	\$ 371	\$ -	Janitorial services					
Land Investment	Business & Industry	30-Jun-15	\$ 6,120	\$ 6,120	\$ 2,550	\$ -	Office Lease					
Laramie Peak Museum Association Inc.	Business & Industry	31-Mar-15	\$ 5,000	\$ 5,000	\$ -	\$ 3,351	Level 2 Energy audit and retrofits					
Markee Escrow Services Inc.	Business & Industry	30-Jun-15	\$ 25,000	\$ 25,000	\$ 19,993	\$ -	Loan servicing and reporting					
McCallum Sweeney Consulting Inc.	Business & Industry	30-Jun-15	\$ 50,000	\$ 50,000	\$ -	\$ 9,108	To create guidelines for a shovel-ready site evaluation and certificate program					
Management Network Group Inc	Business & Industry	30-Jun-16	\$ 15,000	\$ 15,000	\$ -	\$ 5,376	Statewide assessment of infrastructure necessary for data centers					
Mediaworks Inc.	Business & Industry	30-Jun-15	\$ 5,000	\$ 5,000	\$ 3,428	\$ -	Small business energy audit and retrofit					
National Council for Community Development	Business & Industry	30-Jun-15	\$ 10,000	\$ 10,000	\$ 5,000	\$ -	Reviewing, structuring, and financing projects for the Council					
P. Olen Snider	Business & Industry	30-Jun-16	\$ 20,000	\$ 20,000	\$ 16,810	\$ -	Prepare loan documents					
Powder River Energy Corp	Business & Industry	31-Dec-15	\$ 5,100	\$ 5,100	\$ -	\$ 5,100	Renewable energy credits					
Queen Bee Gardens LLC	Business & Industry	30-Jun-15	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	Small business energy audit and retrofit					
Stuns LLC	Business & Industry	30-Jun-15	\$ 5,000	\$ 5,000	\$ 4,484	\$ -	Small business energy audit and retrofit					
Steel Market Analysis Corporation	Business & Industry	30-Jun-16	\$ 22,541	\$ 22,541	\$ -	\$ 20,936	To determine feasibility of expanding iron mining and steel processing in Wyoming					
Tenrell Industries Inc.	Business & Industry	31-Dec-15	\$ 5,000	\$ 5,000	\$ -	\$ 3,125	Level 2 Energy audit and retrofits	To be closed out				
Traveling Computers Inc.	Business & Industry	30-Jun-14	\$ 7,000	\$ 7,000	\$ -	\$ 1,098	Small business energy audit and retrofit					
Trident Energy Services Inc.	Business & Industry	30-Jun-15	\$ 100,000	\$ 100,000	\$ 70,397	\$ -	WYECIP					
Trinity Evangelical Lutheran Church	Business & Industry	30-Jun-15	\$ 5,000	\$ 5,000	\$ 2,705	\$ -	Small business energy audit and retrofit					
University of Wyoming	Business & Industry	30-Jun-15	\$ 608,853	\$ 608,853	\$ 344,690	\$ -	Manufacturing works					
University of Wyoming	Business & Industry	30-Jun-15	\$ 304,128	\$ 304,128	\$ 210,338	\$ -	SBIR-research and development products					
University of Wyoming	Business & Industry	30-Sep-15	\$ 1,612,556	\$ 1,612,556	\$ 706,813	\$ 147,920	Small Business Development Centers-training for new and existing business					
University of Wyoming	Business & Industry	30-Jun-15	\$ 702,150	\$ 702,150	\$ 438,315	\$ -	High capacity internet connectivity service to WY Tech Business Center					
University of Wyoming	Business & Industry	30-Jun-15	\$ 312,476	\$ 312,476	\$ 217,505	\$ -	Market Research Center					
University of Wyoming	Business & Industry	31-Aug-15	\$ 133,887	\$ 133,887	\$ 113,650	\$ -	PTAC-procurement technology assistance center					
University of Wyoming	Business & Industry	30-Jun-15	\$ 98,295	\$ 98,295	\$ 43,392	\$ -	Research Product Center					
Volledge Inc.	Business & Industry	30-Jun-15	\$ 48,000	\$ 48,000	\$ 14,178	\$ -	Training for local economic development organizations					
Wyoming Bearing and Supply	Business & Industry	30-Jun-15	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	Level 2 Energy audit and retrofits					
Wind River Development Fund	Business & Industry	30-Jun-15	\$ 45,000	\$ 45,000	\$ 45,000	\$ -	Assist the economic development needs of Native Americans and Wind River Reservation					
Wyoming Department of Transportation	Business & Industry	31-Dec-15	\$ 50,000	\$ 50,000	\$ -	\$ 25,134	Update rail plan and an economic development component					
Wyoming Chamber of Commerce	Business & Industry	30-Jun-15	\$ 25,650	\$ 25,650	\$ 17,690	\$ -	Conduct professional development					
Wyoming Economic Development	Business & Industry	30-Sep-15	\$ 56,785	\$ 56,785	\$ 47,479	\$ -	Provide services to local economic development organizations					
Wyoming Women's Business Center	Business & Industry	30-Sep-15	\$ 194,136	\$ 194,136	\$ 194,136	\$ -	Assist small business & entrepreneurs throughout Wyoming					
End of year encumbrances	Business & Industry		\$ -	\$ -	\$ -	\$ -	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.					
			\$ 4,620,154	\$ 2,538,346	\$ 310,946	\$ -						
Albany County Treasurer	Invest, Ready Commun.	31-Dec-14	\$ 20,000	\$ 20,000	\$ -	\$ 5,000	CDBG grant: Homeowners Assistance	To be closed out				
Albany County Treasurer	Invest, Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ 500,000	\$ -	BRC grant: BBBS Mentoring Center Renovation(Nellie Isles School Bldg.)					
Albany County Treasurer	Invest, Ready Commun.	30-Jun-19	\$ 829,754	\$ 829,754	\$ 829,754	\$ -	CFP grant: BBBS Mentoring Center Renovation(Nellie Isles School Bldg.)					
Albany County Treasurer	Invest, Ready Commun.	31-Aug-16	\$ 408,744	\$ 408,744	\$ 408,744	\$ -	CDBG grant: Hospice project					
Albany County Treasurer	Invest, Ready Commun.	30-Nov-16	\$ 25,000	\$ 25,000	\$ 25,000	\$ -	BRC grant: Albany County Event Center plan					
Big Horn County	Invest, Ready Commun.	30-Jun-18	\$ 500,000	\$ 500,000	\$ -	\$ 439,030	BRC grant: Big Horn County multi-purpose fairgrounds building					
Big Horn County	Invest, Ready Commun.	30-Jun-16	\$ 37,500	\$ 37,500	\$ -	\$ 25,068	BRC grant: County wide economic development					

Buffalo Johnson Commerce JPB	Invest. Ready Commun.	30-Nov-16	\$ 20,212	\$ 20,212	\$ -	-	BRC grant: East Corridor Feasibility Study	
Buffalo Johnson Commerce JPB	Invest. Ready Commun.	30-Jun-19	\$ 1,000,000	\$ 822,376	\$ -	-	CFP grant: Renovate portion of former Clear Creek Elementary School	
Campbell County Convention and Visitors Bureau	Invest. Ready Commun.	30-Jun-17	\$ 25,000	\$ -	\$ 344	-	BRC grant: Gillette Visitor Center Location study	
Campbell County Treasurer	Invest. Ready Commun.	30-Jun-17	\$ 2,100,000	\$ -	\$ 246,510	-	BRC grant: Southern Industrial Roads	
Carbon County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 849,715	\$ -	\$ 111,365	-	BRC grant: CCECH Harshman Road extension	
Carbon CO Joint Tourism Promotion Board	Invest. Ready Commun.	30-Nov-15	\$ 18,750	\$ 4,125	\$ -	-	BRC grant: Visitors Center planning grant	
Casper Area Economic Development	Invest. Ready Commun.	30-Jun-19	\$ 999,953	\$ -	\$ 998,513	-	BRC grant: CAEDA spec. building	
City of Buffalo	Invest. Ready Commun.	30-Jun-18	\$ 250,000	\$ -	\$ 20,837	-	BRC grant: Buffalo Crazy Women Square Revitalization	
City of Buffalo	Invest. Ready Commun.	31-Dec-14	\$ 15,000	\$ -	\$ 188	-	CDBG grant: Buffalo Carousel Complex Study	To be closed out
City of Buffalo	Invest. Ready Commun.	30-Nov-16	\$ 24,338	\$ 24,338	\$ -	-	BRC grant: Eastern Corridor Tech Park study	
City of Casper	Invest. Ready Commun.	30-Jun-18	\$ 185,580	\$ -	\$ 137,053	-	BRC grant: Casper downtown public restroom	
City of Casper	Invest. Ready Commun.	30-Jun-18	\$ 1,000,000	\$ -	\$ 1,000,000	-	BRC grant: Old Yellowstone District Infrastructure	
City of Casper	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ -	-	BRC grant: Platte River revival	
City of Cheyenne	Invest. Ready Commun.	30-Jun-16	\$ 2,250,000	\$ -	\$ 1,102,584	-	BRC grant: Thought Equity in Motion Data Center	
City of Cheyenne	Invest. Ready Commun.	30-Jun-26	\$ 3,000,000	\$ 795,295	\$ -	-	BRC grant: Loan Rail Spur development with Swan Ranch Development	
City of Cody	Invest. Ready Commun.	30-Jun-17	\$ 1,223,178	\$ -	\$ -	1	BRC grant: WY Authentic Products Processing Plant	
City of Cody	Invest. Ready Commun.	30-Jun-18	\$ 2,531,424	\$ -	\$ 1,555,882	-	BRC grant: Cody Laboratories Expansion	
City of Cody	Invest. Ready Commun.	30-Jun-16	\$ 25,000	\$ -	\$ 9,903	-	BRC grant: Gunsmithing School	
City of Cody	Invest. Ready Commun.	31-Oct-15	\$ 395,000	\$ -	\$ 395,000	-	CDBG grant: Mountain Spirit Habitat for Humanity Infrastructure	
City of Evanston	Invest. Ready Commun.	30-Jun-18	\$ 1,000,000	\$ -	\$ 79,559	-	CFP grant: Cultural Center Renovation project	
City of Evanston	Invest. Ready Commun.	31-Dec-15	\$ 50,000	\$ -	\$ 50,000	-	CDBG grant: Evanston Rail Access Business Park Plan	
City of Evanston	Invest. Ready Commun.	22-Aug-16	\$ 498,655	\$ 498,655	\$ -	-	BRC grant: Bear Meadows Enhancement Plan	
City of Evanston	Invest. Ready Commun.	30-Jun-16	\$ 179,746	\$ 179,746	\$ -	-	CDBG grant: Evanston Early Childhood building	
City of Gillette	Invest. Ready Commun.	30-Nov-15	\$ 50,000	\$ -	\$ 50,000	-	BRC grant: Broadband Study	
City of Gillette	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ -	-	BRC grant: Gillette Convertible ST-Public Plaza	
City of Gillette	Invest. Ready Commun.	30-Jun-19	\$ 867,670	\$ 867,670	\$ -	-	CFP grant: Gillette Youth Learning Center	
City of Green River	Invest. Ready Commun.	30-Jun-18	\$ 162,500	\$ -	\$ 162,500	-	BRC grant: Clocktower Plaza	
City of Green River	Invest. Ready Commun.	30-Jun-17	\$ 25,000	\$ -	\$ 25,000	-	BRC grant: Greater Green River intergalactic airport feasibility study	
City of Kemmerer	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ -	-	BRC grant: Sports Field Access & Packing Facilities	
City of Kemmerer	Invest. Ready Commun.	31-Dec-15	\$ 15,000	\$ 15,000	\$ -	-	CDBG grant: Wilcox Building feasibility study	To be closed out
City of Laramie	Invest. Ready Commun.	30-Nov-14	\$ 174,000	\$ -	\$ 174,000	-	CDBG grant: Cleveland Street/Gateway fuels	
City of Laramie	Invest. Ready Commun.	30-Jun-18	\$ 5,466,331	\$ -	\$ 852,082	-	BRC grant: Cirrus Sky Technology Park	
City of Laramie	Invest. Ready Commun.	31-Oct-15	\$ 330,525	\$ -	\$ 288,826	-	CDBG grant: Cedar Street refinery cleanup	
City of Laramie	Invest. Ready Commun.	30-Jun-18	\$ 2,400,000	\$ -	\$ 2,136,339	-	BRC grant: HIVIZ Corporate Headquarters	
City of Laramie	Invest. Ready Commun.	30-Jun-15	\$ 519,477	\$ -	\$ 519,477	-	BRC grant: HIVIZ Corporate Headquarters	
City of Powell	Invest. Ready Commun.	31-Dec-14	\$ 50,000	\$ -	\$ 25,363	-	CDBG grant: ED Plan with Powell Economic Partnership	To be closed out
City of Powell	Invest. Ready Commun.	30-Jun-19	\$ 946,404	\$ -	\$ 938,401	-	BRC grant: GFO Inc. - phase 2	
City of Rawlins	Invest. Ready Commun.	30-Jun-17	\$ 99,945	\$ -	\$ 63,660	-	BRC grant: Rainbow Teton Entrepreneur Center	
City of Rawlins	Invest. Ready Commun.	30-Jun-18	\$ 680,000	\$ -	\$ 164,224	-	BRC grant: Downtown Multimodal Plan	
City of Rawlins	Invest. Ready Commun.	30-Jun-18	\$ 297,475	\$ -	\$ 297,475	-	BRC grant: Rawlins Wayfinding	
City of Rawlins	Invest. Ready Commun.	30-Jun-19	\$ 1,000,000	\$ -	\$ 1,000,000	-	BRC grant: Downtown Facade Easement Program	
City of Rawlins	Invest. Ready Commun.	30-Apr-16	\$ 250,000	\$ -	\$ 250,000	-	CDBG grant: Downtown Facade Easement Program	
City of Rawlins	Invest. Ready Commun.	30-Jun-19	\$ 442,000	\$ 442,000	\$ -	-	BRC grant: Rawlins Road Improvements/Fairfield Inn	
City of Riverton	Invest. Ready Commun.	30-Jun-18	\$ 1,500,000	\$ -	\$ 1,104,963	-	BRC grant: site work and infrastructure for Wind River Job Corps	
City of Rock Springs	Invest. Ready Commun.	31-Dec-14	\$ 15,000	\$ -	\$ 15,000	-	CDBG grant: Dementia Facility Study	To be closed out
City of Rock Springs	Invest. Ready Commun.	30-Jun-18	\$ 988,682	\$ -	\$ 525,020	-	BRC grant: Bunning Depot Renovation	
City of Rock Springs	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ -	-	BRC grant: Community and Visitors Center	
City of Sheridan	Invest. Ready Commun.	30-Jun-18	\$ 1,000,000	\$ -	\$ 544,509	-	BRC grant: NW infrastructure project	
City of Sheridan	Invest. Ready Commun.	30-Jun-16	\$ 25,000	\$ -	\$ 1,688	-	BRC grant: Downtown Entrepreneur Study	
City of Sheridan	Invest. Ready Commun.	31-Dec-15	\$ 15,000	\$ 15,000	\$ -	-	CDBG grant: Sheridan Administration and Bain injury study (planning)	
City of Sheridan	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 500,000	\$ -	-	BRC grant: Daybreak Facility Senior Center	
City of Sundance	Invest. Ready Commun.	30-Jun-18	\$ 1,356,780	\$ -	\$ 166,608	-	BRC grant: Coell Red-mix Infrastructure Development	
City of Torrington	Invest. Ready Commun.	30-Jun-18	\$ 957,830	\$ -	\$ 933,286	-	BRC grant: 21st and Main Street Downtown Development project	
City of Torrington	Invest. Ready Commun.	30-Jun-19	\$ 1,887,101	\$ 1,887,101	\$ -	-	BRC grant: Cold Springs Substation	
City of Worland	Invest. Ready Commun.	31-Jul-15	\$ 33,750	\$ -	\$ 14,196	-	CDBG grant: Comprehensive ED/CD Master Plan	
Converse County Treasurer	Invest. Ready Commun.	30-Jun-17	\$ 22,500	\$ -	\$ 22,500	-	BRC grant: NEWEDC plastics pellet study	
Converse County Treasurer	Invest. Ready Commun.	30-Nov-15	\$ 18,750	\$ 18,750	\$ -	-	BRC grant: Fiber Feasibility Study	
Eightcloud	Invest. Ready Commun.	31-Oct-15	\$ 3,360	\$ 3,080	\$ -	-	CDBG grant: Consulting and support for Salesforce	
Fremont County Treasurer	Invest. Ready Commun.	21-Aug-16	\$ 150,000	\$ 150,000	\$ -	-	CDBG grant: Fremont County Courthouse and Extension building ADA	
Goshen County Treasurer	Invest. Ready Commun.	30-Jun-17	\$ 345,819	\$ -	\$ 278,171	-	BRC grant: Schlager Manufacturing Inc. expansion	To be closed out
Hot Springs County Treasurer	Invest. Ready Commun.	31-Dec-14	\$ 500,000	\$ -	\$ 4,969	-	CDBG grant: Owl Creek Water District	New agreement in process
Hot Springs County Treasurer	Invest. Ready Commun.	31-Dec-14	\$ 500,000	\$ -	\$ 428,812	-	CDBG grant: South Thermopolis water system expansion	
Hyattville Cemetery District	Invest. Ready Commun.	30-Jun-18	\$ 397,780	\$ -	\$ 6,358	-	CFP grant: Community Center	
Jackson Hole Airport Board	Invest. Ready Commun.	30-Jun-18	\$ 3,000,000	\$ -	\$ 1,500,000	-	BRC grant: Loan for Jackson Hole Airport project	

Jackson Hole Energy Sustainability Project	Invest. Ready Commun.	30-Jun-18	\$ 766,665	\$ 766,665	\$ -	BRC grant: Compressed natural gas fueling station	To be closed out
Johnson County Treasurer	Invest. Ready Commun.	31-Dec-14	\$ 15,000	\$ -	39	CDBG grant: Buffalo Senior Center Study	To be closed out
Laramie County Treasurer	Invest. Ready Commun.	31-Dec-14	\$ 15,000	\$ -	10,000	CDBG grant: Laramie County Homeownership Assistance	To be closed out
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 5,000,000	\$ -	5,000,000	BRC grant: Microsoft	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 2,250,000	\$ -	2,250,000	BRC grant: Microsoft 2013 expansion	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 2,250,000	\$ -	1,500,000	BRC grant: Green House Data Center CHY2 Data Center	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-16	\$ 50,000	\$ -	27,480	BRC grant: Regional Fiber-Broadband plan	
Laramie County Treasurer	Invest. Ready Commun.	31-Dec-15	\$ 3,750	\$ -	1,237	CDBG grant: Homeless youth TA	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-19	\$ 1,000,000	\$ -	234,574	BRC grant: Pine Bluffs Medical Clinic	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-19	\$ 8,300,000	\$ 8,300,000	-	BRC grant: Purchase existing facility to be leased to Magpul Industries	
Laramie County Treasurer	Invest. Ready Commun.	30-Nov-16	\$ 25,000	\$ 25,000	-	BRC grant: ED fees and regulations feasibility study	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-17	\$ 20,500	\$ -	4,394	BRC grant: LPC Electrical Plan	
Laramie County Treasurer	Invest. Ready Commun.	30-Jun-19	\$ 1,401,456	\$ 1,401,456	-	BRC grant: Fiber Optics Extension	
Natrona County Treasurer	Invest. Ready Commun.	31-Aug-14	\$ 44,796	\$ -	6,182	CDBG grant: Natrona County Development Plan update	
Natrona County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 1,500,000	\$ -	447,009	BRC grant: CCR water and sewer infrastructure	
Natrona County Treasurer	Invest. Ready Commun.	30-Jun-19	\$ 905,249	\$ -	905,249	BRC grant: Mountain West Data Center cost reduction	
Natrona County Treasurer	Invest. Ready Commun.	31-Dec-15	\$ 15,000	\$ 15,000	-	CDBG grant: Masters on Place feasibility study	
Natrona County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 102,813	\$ -	2,141	BRC grant: Frontier Prison stabilization and enhancement	
Old Pen Joint Powers Board	Invest. Ready Commun.	30-Jun-18	\$ 1,000,000	\$ -	22,752	CFP grant: Kitty Moats Complex	
Osage Improvement and Service District	Invest. Ready Commun.	30-Jun-16	\$ 25,000	\$ -	14,085	BRC grant: George Farms Value-Added Dairy	
Park County	Invest. Ready Commun.	30-Jun-19	\$ 485,391	\$ 485,391	-	BRC grant: Park County Fairgrounds Facility	
Rock Springs Sweetwater County Airport	Invest. Ready Commun.	30-Jun-17	\$ 1,000,000	\$ -	7,188	BRC grant: Airport water infrastructure project	
Sheridan Economic & Educational Development	Invest. Ready Commun.	30-Jun-16	\$ 40,878	\$ -	300	BRC grant: Targeted industry study CTET	
Sheridan County Treasurer	Invest. Ready Commun.	30-Nov-15	\$ 50,000	\$ -	50,000	BRC grant: Arts and Cultural Economy Sheridan and Johnson County	
Sublette County Treasurer	Invest. Ready Commun.	31-Dec-15	\$ 50,000	\$ -	50,000	CDBG grant: ED master plan	
Sweetwater County Treasurer	Invest. Ready Commun.	30-Jun-18	\$ 1,500,000	\$ -	178,248	BRC grant: County Road 4-23 upgrades	
Sweetwater County Treasurer	Invest. Ready Commun.	31-Dec-15	\$ 25,000	\$ -	7,184	CDBG grant: Sweetwater County Judicial Development Plan	
Teton County	Invest. Ready Commun.	30-Jun-18	\$ 889,173	\$ -	875,871	BRC grant: Adams Canyon Sewer Project	
Town of Afton	Invest. Ready Commun.	30-Jun-19	\$ 3,000,000	\$ 3,000,000	-	BRC grant: Afton Transformation Initiative	
Town of Alpine	Invest. Ready Commun.	30-Jun-18	\$ 550,250	\$ -	473,652	BRC grant: Snake River Transmission Line	
Town of Bags	Invest. Ready Commun.	30-Jun-19	\$ 2,949,425	\$ 2,657,732	-	BRC grant: Melvin Brewing Expansion	
Town of Bear River	Invest. Ready Commun.	30-Jun-18	\$ 749,003	\$ -	15,166	BRC grant: Little Rascals Preschool	
Town of Bear River	Invest. Ready Commun.	21-Aug-16	\$ 38,800	\$ 38,800	-	CDBG grant: Town Hall ADA	
Town of Cowley	Invest. Ready Commun.	31-Dec-15	\$ 37,500	\$ -	-	CDBG grant: Bear River Strategic Plan	
Town of Dubois	Invest. Ready Commun.	30-Jun-19	\$ 500,000	\$ 498,774	-	BRC grant: Cowley Recreation Complex	
Town of Edwardsville	Invest. Ready Commun.	30-Nov-16	\$ 25,000	\$ 25,000	-	BRC grant: Wind River Discoveries	
Town of Evansville	Invest. Ready Commun.	30-Jun-19	\$ 243,800	\$ 4,372	-	BRC grant: Edgerton sewer water project	
Town of Fort Laramie	Invest. Ready Commun.	31-Dec-15	\$ 15,000	\$ -	15,000	CDBG grant: Alternative Roads Feasibility Study	
Town of Glendo	Invest. Ready Commun.	30-Sep-14	\$ 407,058	\$ -	58,764	CDBG grant: Sewer line replacement	
Town of Granger	Invest. Ready Commun.	30-Jun-17	\$ 754,294	\$ -	29,155	BRC grant: Glendo Business Park	
Town of Greybull	Invest. Ready Commun.	30-Jun-18	\$ 1,000,000	\$ -	913,281	CFP grant: George Patton Community Center	
Town of Greybull	Invest. Ready Commun.	30-Jun-19	\$ 320,000	\$ 320,000	-	CFP grant: Herb Asp Recreation Center renovation	
Town of Guernsey	Invest. Ready Commun.	31-Dec-15	\$ 15,000	\$ 15,000	-	CDBG grant: Housing planning	
Town of Guernsey	Invest. Ready Commun.	30-Jun-17	\$ 1,485,000	\$ -	18,627	BRC grant: Guernsey Industrial Park infrastructure expansion	
Town of Guernsey	Invest. Ready Commun.	30-Jun-16	\$ 7,500	\$ -	5	BRC grant: Guernsey-Hartville BRC planning	
Town of Guernsey	Invest. Ready Commun.	22-Aug-16	\$ 197,792	\$ 197,792	-	CDBG grant: Guernsey Fire Hall addition	
Town of Jackson	Invest. Ready Commun.	30-Nov-16	\$ 22,500	\$ 22,500	-	BRC grant: Rollins Road Designs	
Town of Jackson	Invest. Ready Commun.	30-Jun-18	\$ 1,500,000	\$ -	1,500,000	BRC grant: Vertical Harvest of JH	
Town of Lingle	Invest. Ready Commun.	30-Jun-18	\$ 500,000	\$ -	500,000	BRC grant: Snow King Mountain Trails	
Town of Lovell	Invest. Ready Commun.	30-Jun-15	\$ 1,000,000	\$ -	1,000,000	BRC grant: Snow King Mountain Trails	
Town of Marlinton	Invest. Ready Commun.	30-Jun-18	\$ 236,832	\$ 31,695	-	BRC grant: Electric Substation expansion	
Town of Mills	Invest. Ready Commun.	30-Jun-19	\$ 31,695	\$ -	40,447	BRC grant: Lovell Camper Park Improvements	
Town of Ranchester	Invest. Ready Commun.	30-Jun-18	\$ 250,000	\$ -	336,635	BRC grant: Sleepy Hollow Industrial Park Waterline Extension	
Town of Saratoga	Invest. Ready Commun.	30-Sep-15	\$ 347,828	\$ -	938,224	CDBG grant: Wyoming Blvd. water main replacement	
Town of Thayne	Invest. Ready Commun.	30-Jun-19	\$ 977,500	\$ 49,500	-	BRC grant: Ranchester Merchantile formerly Commercial Development	
Town of Thermopolis	Invest. Ready Commun.	31-Dec-15	\$ 49,500	\$ 49,500	-	CDBG grant: Saratoga master plan	
Town of Union	Invest. Ready Commun.	30-Oct-15	\$ 468,170	\$ 46,875	-	BRC grant: High Tech Regional targeted industry study	
Town of Union	Invest. Ready Commun.	30-Jun-18	\$ 1,377,247	\$ -	182,876	CDBG grant: HOPE agency facility	
Town of Wheatland	Invest. Ready Commun.	30-Nov-16	\$ 18,750	\$ 18,750	-	BRC grant: Upton Industrial Park-water and sewer	
Town of Wheatland	Invest. Ready Commun.	30-Jun-15	\$ 15,000	\$ -	15,000	CDBG grant: Multi-purpose Facility Feasibility Study	
Town of Wheatland	Invest. Ready Commun.	30-Jun-18	\$ 120,326	\$ -	120,326	CDBG grant: Wheatland Commercial Kitchen Study	
Town of Wright	Invest. Ready Commun.	30-Nov-16	\$ 50,000	\$ 50,000	-	BRC grant: Wild West Splash Park	
Town of Wright	Invest. Ready Commun.	31-Dec-14	\$ 45,000	\$ -	31,356	CDBG grant: 16th Street reconstruction plan	
						CDBG grant: Wright Comprehensive Plan	To be closed out

Weston County Treasurer	Invest. Ready Commun.	30-Jun-16	\$	25,000	\$	-	\$	16,272	BRC grant: Upton Logistics Center traffic study
End of year encumbrances	Invest. Ready Commun.		\$	-	\$	-	\$	-	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.
				\$ 97,065,544	\$ 28,014,648	\$ 36,838,632			
Barbara Bader PHD	Rural Devel./Main Street	15-May-15	\$	25,634	\$	25,634	\$	-	Grantwriting training
Buffalo Development Association	Rural Devel./Main Street	30-Jun-15	\$	18,700	\$	12,058	\$	-	Technical assistance
Cheyenne Downtown Development Authority	Rural Devel./Main Street	31-Dec-14	\$	40,000	\$	-	\$	5,533	Technical assistance
City of Evanston	Rural Devel./Main Street	30-Jun-15	\$	26,690	\$	7,000	\$	17,690	Technical assistance
City of Green River	Rural Devel./Main Street	30-Jun-15	\$	22,000	\$	2,000	\$	18,000	Technical assistance
City of Kemmerer	Rural Devel./Main Street	30-Jun-15	\$	34,000	\$	7,000	\$	23,795	Technical assistance
City of Rawlins	Rural Devel./Main Street	30-Jun-15	\$	60,000	\$	20,000	\$	40,000	Technical assistance
City of Rock Springs	Rural Devel./Main Street	30-Jun-15	\$	20,000	\$	18,825	\$	-	Technical assistance
Converse Area New Development	Rural Devel./Main Street	31-Dec-15	\$	14,000	\$	7,000	\$	37	Technical assistance
Evanston Urban Renewal Agency	Rural Devel./Main Street	31-Dec-14	\$	20,000	\$	-	\$	20,000	Technical assistance
Gillette Main Street	Rural Devel./Main Street	30-Jun-15	\$	34,000	\$	7,000	\$	23,687	Technical assistance
High Plains Architects PC	Rural Devel./Main Street	31-Dec-14	\$	7,000	\$	7,000	\$	-	SOW #1 Klink Block-110 N. 5th Street, Thermopolis, WY
Kleen Sweep Janitorial Inc.	Rural Devel./Main Street	30-Jun-15	\$	1,440	\$	840	\$	-	Janitorial Services
Land Investment	Rural Devel./Main Street	30-Jun-15	\$	14,004	\$	5,835	\$	-	Office Lease
Laramie Main Street Alliance	Rural Devel./Main Street	30-Jun-15	\$	39,535	\$	6,168	\$	5,217	Technical assistance
Main Street Pinedale	Rural Devel./Main Street	30-Jun-15	\$	27,000	\$	-	\$	27,000	Technical assistance
Myers Anderson Architects PLLC	Rural Devel./Main Street	31-Mar-15	\$	8,000	\$	8,000	\$	-	SOW #4 Original Post Office-246 2nd Street, Chugwater, WY
Southeast Wyoming Economic Development District	Rural Devel./Main Street	30-Jun-15	\$	33,943	\$	8,000	\$	4,764	Technical assistance
Town of Glenrock	Rural Devel./Main Street	30-Jun-15	\$	2,000	\$	2,000	\$	-	Technical assistance
Uptown Sheridan Association	Rural Devel./Main Street	30-Jun-15	\$	19,180	\$	17,514	\$	-	Technical assistance
End of year encumbrances	Rural Devel./Main Street		\$	-	\$	-	\$	-	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.
			\$	467,126	\$	161,874	\$	185,723	
City of Cody	Regional Offices	30-Jun-15	\$	2,000	\$	-	\$	2,000	Sponsorship of Cody Citizens Academy
Edifice Lex Partnership	Regional Offices	30-Jun-15	\$	5,400	\$	1,350	\$	-	Office lease
Roy Markgard	Regional Offices	30-Jun-15	\$	3,600	\$	1,500	\$	-	Office lease
University of Wyoming	Regional Offices	30-Jun-15	\$	5,280	\$	2,700	\$	-	Office lease
Wells Fargo Bank Northwest	Regional Offices	30-Jun-15	\$	6,072	\$	2,530	\$	-	Office lease
End of year encumbrances	Regional Offices		\$	500	\$	-	\$	500	Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc.
			\$	22,852	\$	8,080	\$	2,500	
				\$102,442,366	\$	30,866,135	\$	37,368,300	

WYOMING BUSINESS COUNCIL
Statement of Cash Balances
December 31, 2014 - Unaudited

Wyoming Business Council Funds							
	Petty Cash	Economic Development (Note 1)	WBC	Seed Capital (Note 2)	Rural Rehabilitation (Note 3)	Business Ready Communities	
Cash balance before obligations	\$ 250.00	\$ 18,398,948.02	\$ 256,900.36	\$ 535,488.53	\$ 4,410,844.25	\$ 145,390.40	
Obligated funds:							
Undistributed WIDC challenge loan LOC	\$ -	\$ (1,100,000.00)	\$ -	\$ -	\$ -	\$ -	-
Encumbered funds**	\$ -	\$ (211,803.32)	\$ -	\$ -	\$ -	\$ (130,681.00)	
Accounts payable & other liabilities, and deferred revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
Unobligated 2015/2016 biennium budget	\$ -	\$ (829,993.11)	\$ (20,683.67)	\$ -	\$ (37,039.30)	\$ (14,483.00)	
Total obligated funds	\$ -	\$ (2,141,796.43)	\$ (20,683.67)	\$ -	\$ (37,039.30)	\$ (145,164.00)	
Cash balance	\$ 250.00	\$ 16,257,151.59	\$ 236,216.69	\$ 535,488.53	\$ 4,373,804.95	\$ 226.40	
Year-to-date receipts	\$ -	\$ 317,083.21	\$ 10,888.69	\$ 19,660.08	\$ 39,653.01	\$ -	
Note 1 - Amendment IV, Challenge and Bridge loans							
Note 2 - STEA and Seed Capital Fund							
Note 3 - Funds must be spent according to the terms of an agreement with the US Farmers Home Administration							

Governor's Office Funds - Petroleum Violation Escrows -- as of 12/31/14							
	Exxon	Diamond Shamrock	Stripper Wells				
Cash balance before obligations	\$ 3,383,029.37	\$ 37,849.89	\$ 1,066,913.31				
Obligated funds:							
Encumbered funds**	\$ (68,251.17)	\$ -	\$ (72,497.40)				
Accounts payable & other liabilities, and deferred revenue	\$ -	\$ -	\$ -				
Unspent State Energy Plan	\$ (490,000.00)	\$ -	\$ (1,417.88)				
Total obligated funds	\$ (558,251.17)	\$ -	\$ (73,915.28)				
Cash balance	\$ 2,824,778.20	\$ 37,849.89	\$ 992,998.03				
Year-to-date receipts	\$ 30,392.70	\$ 338.88	\$ 9,581.26				
** does not include contracts that have not been fully executed (i.e. - all signatures obtained)							

WYOMING BUSINESS COUNCIL
Loans Receivable - Unaudited

	Balances as of December 31, 2014					Cash Receipts Since 7/01/14		Comments
	Origination Date	Loan Balance	Allowance	Write-off	Net Balance	Principal	Interest	
Economic Disaster loans (see Notes 1 and 2)								
Bean growers (see attached detail)		\$ 27,451	\$ 2,882	\$ -	\$ 24,568	\$ -	\$ -	
Beet growers (see attached detail)		\$ 524,652	\$ 55,088	\$ -	\$ 469,564	\$ 79,920	\$ 10,418	
		\$ 552,103	\$ 57,971	\$ -	\$ 494,132	\$ 79,920	\$ 10,418	
Challenge loans								
Ascent 2000 (see Note 1)	12/19/06	\$ 25,093	\$ 25,093	\$ -	\$ 0	\$ 1,330	\$ 432	100% reserve against loan balance
		\$ 25,093	\$ 25,093	\$ -	\$ 0	\$ 1,330	\$ 432	
Bridge loans (see Note 1)								
BH, Inc.	9/28/07	\$ -	\$ -	\$ -	\$ -	\$ 4,527	\$ 25	loan balance paid 10/20/14
Cowboy Inn	8/22/13	\$ 180,516	\$ -	\$ -	\$ 180,516	\$ 13,020	\$ 4,167	
Gluten Free Oats	12/2/09	\$ 126,278	\$ -	\$ -	\$ 126,278	\$ 5,516	\$ 2,436	
L & L Ventures LLC	7/23/13	\$ 97,385	\$ -	\$ -	\$ 97,385	\$ 2,449	\$ 1,898	
Triphyto, LLC	6/12/06	\$ 36,767	\$ -	\$ -	\$ 36,767	\$ 1,706	\$ 679	
		\$ 440,946	\$ -	\$ -	\$ 440,946	\$ 27,218	\$ 9,206	
Mainstreet loans (see Note 1)								
65Coffeen LLC	1/27/10	\$ 15,301	\$ -	\$ -	\$ 15,301	\$ 1,440	\$ 302	
Grimshaw Investments LLC	4/20/10	\$ 45,391	\$ -	\$ -	\$ 45,391	\$ 3,674	\$ 891	
		\$ 60,693	\$ -	\$ -	\$ 60,693	\$ 5,114	\$ 1,193	
Amendment IV loans (see Note 1)								
Tenupah, LLC	5/12/95	\$ 401,344	\$ 200,000	\$ -	\$ 201,344	\$ 17,485	\$ 1,774	
		\$ 401,344	\$ 200,000	\$ -	\$ 201,344	\$ 17,485	\$ 1,774	
Natural Gas Infrastructure loans								
Star Valley Natural Gas LLC	9/22/14	\$ 225,000	\$ -	\$ -	\$ 225,000	\$ -	\$ -	
		\$ 225,000	\$ -	\$ -	\$ 225,000	\$ -	\$ -	
BRC loans (see Note 2)								
City of Cheyenne (Swan Ranch)	12/22/14	\$ 2,204,705	\$ -	\$ -	\$ 2,204,705	\$ -	\$ -	
City of Lander	10/21/14	\$ 150,000	\$ -	\$ -	\$ 150,000	\$ -	\$ -	
Jackson Hole Airport Board-1	1/7/10	\$ 768,649	\$ -	\$ -	\$ 768,649	\$ 149,196	\$ 10,795	
Jackson Hole Airport Board-2	2/20/14	\$ 1,500,000	\$ -	\$ -	\$ 1,500,000	\$ -	\$ -	
Teton County	12/6/10	\$ 931,882	\$ -	\$ -	\$ 931,882	\$ 147,579	\$ 9,178	
		\$ 5,555,235	\$ -	\$ -	\$ 5,555,235	\$ 296,775	\$ 19,973	
ARRA SEP loans (see Note 3)								
Town of Basin	5/8/12	\$ 100,000	\$ -	\$ -	\$ 100,000	\$ -	\$ -	
Lower Valley Energy	6/27/12	\$ 1,500,000	\$ -	\$ -	\$ 1,500,000	\$ -	\$ 15,000	
		\$ 1,600,000	\$ -	\$ -	\$ 1,600,000	\$ -	\$ 15,000	
Unallocated allowance		\$ -	\$ 107,492	\$ -	\$ (107,492)			
Total		\$ 8,860,414	\$ 390,556	\$ -	\$ 8,469,858	\$ 427,842	\$ 57,996	
Note 1 - does not include pymts received by Markee (loan service provider) but not yet remitted to WBC; pymts received by Markee in the current month are remitted to WBC after the end of the month								
Note 2 - annual principal and interest payments								
Note 3 - interest only payments for 2 years; principal and interest annually thereafter								

Note 1 - does not include pymts received by Markee (loan service provider) but not yet remitted to WBC; pymts received by Markee in the current month are remitted to WBC after the end of the month

Note 2 - annual principal and interest payments

Note 3 - interest only payments for 2 years; principal and interest annually thereafter

WYOMING BUSINESS COUNCIL									
Loans Receivable - Economic Disaster Loans Detail - Unaudited									
	Origination Date	Balances as of December 31, 2014				Cash Receipts Since 7/1/14		Comments	
		Loan Balance	Allowance	Write-off	Net Balance	Principal	Interest		
Bean Grower Loans									
CH&M, Inc.	12/14/05	\$ 6,361	\$ -	\$ -	\$ 6,361	\$ -	\$ -	-	
Foos, Jack	12/2/05	\$ 3,015	\$ -	\$ -	\$ 3,015	\$ -	\$ -	-	
Four 'F' Farms	12/12/05	\$ 9,651	\$ -	\$ -	\$ 9,651	\$ -	\$ -	-	
Hort, Ernest	12/8/05	\$ 4,630	\$ -	\$ -	\$ 4,630	\$ -	\$ -	-	
John Meier & Son, Inc.	12/14/05	\$ 2,592	\$ -	\$ -	\$ 2,592	\$ -	\$ -	-	
W4, Inc.	12/8/05	\$ 1,203	\$ -	\$ -	\$ 1,203	\$ -	\$ -	-	
Allowance against loan pool (non-specific loans)		\$ -	\$ 2,882	\$ -	\$ (2,882)				
Total Bean Grower loans		\$ 27,451	\$ 2,882	\$ -	\$ 24,568	\$ -	\$ -	-	
Beet Grower Loans									
Adobe Butte Ranch	4/25/07	\$ 4,789	\$ -	\$ -	\$ 4,789	\$ 2,256	\$ 313	-	
Berthod, Michael	4/27/07	\$ 7,433	\$ -	\$ -	\$ 7,433	\$ -	\$ -	-	
Big Horn Land/Livestock	4/26/07	\$ 3,348	\$ -	\$ -	\$ 3,348	\$ -	\$ -	-	
Christensen, Dennis	4/27/07	\$ 9,986	\$ -	\$ -	\$ 9,986	\$ -	\$ -	-	
Christensen, Kent	8/3/07	\$ 7,365	\$ -	\$ -	\$ 7,365	\$ -	\$ -	-	
Clark Enterprises	4/25/07	\$ 3,412	\$ -	\$ -	\$ 3,412	\$ 6,835	\$ 456	-	
Craft, Lloyd	4/26/07	\$ 5,060	\$ -	\$ -	\$ 5,060	\$ 2,385	\$ 334	-	
Dellos Farms	4/26/07	\$ 11,388	\$ -	\$ -	\$ 11,388	\$ -	\$ -	-	
Edwards Ranch	4/25/07	\$ 20,733	\$ -	\$ -	\$ 20,733	\$ -	\$ -	-	
Eugene Miller & Sons	4/26/07	\$ 25,857	\$ -	\$ -	\$ 25,857	\$ -	\$ -	-	
Foss, Lucas	8/2/07	\$ 8,716	\$ -	\$ -	\$ 8,716	\$ -	\$ -	-	
Foss, Jerry	8/2/07	\$ 4,650	\$ -	\$ -	\$ 4,650	\$ -	\$ -	-	
Geis, Nick	4/25/07	\$ 20,468	\$ -	\$ -	\$ 20,468	\$ -	\$ -	-	
Haua Farms	4/26/07	\$ 8,174	\$ -	\$ -	\$ 8,174	\$ -	\$ -	-	
Jennings, James	4/27/07	\$ 2,571	\$ -	\$ -	\$ 2,571	\$ -	\$ -	-	
Jordan Farms	4/26/07	\$ 21,854	\$ -	\$ -	\$ 21,854	\$ -	\$ -	-	
Keller Farms	4/26/07	\$ 15,863	\$ -	\$ -	\$ 15,863	\$ -	\$ -	-	
Keller, Kevin	4/25/07	\$ 18,676	\$ -	\$ -	\$ 18,676	\$ -	\$ -	-	
Madden, Danny	8/2/07	\$ 11,644	\$ -	\$ -	\$ 11,644	\$ 5,763	\$ 689	-	
Mendez Brothers	4/25/07	\$ 18,022	\$ -	\$ -	\$ 18,022	\$ -	\$ -	-	
Michael Vigil Farms	4/25/07	\$ 8,604	\$ -	\$ -	\$ 8,604	\$ 4,053	\$ 562	-	
Ondo, Mike	4/26/07	\$ 8,376	\$ -	\$ -	\$ 8,376	\$ -	\$ -	-	
Palesk Farms	4/26/07	\$ 30,769	\$ -	\$ -	\$ 30,769	\$ 14,448	\$ 2,046	-	
Pince, Daniel	4/27/07	\$ 28,210	\$ -	\$ -	\$ 28,210	\$ -	\$ -	-	
Propp Farms	4/25/07	\$ 7,940	\$ -	\$ -	\$ 7,940	\$ 3,739	\$ 526	-	
Sage Creek Land & Cattle Co.	4/25/07	\$ 22,597	\$ -	\$ -	\$ 22,597	\$ -	\$ -	-	
Sage Creek Land & Cattle Partnership	4/25/07	\$ 20,026	\$ -	\$ -	\$ 20,026	\$ -	\$ -	-	
South Flat Land & Livestock	4/26/07	\$ 33,411	\$ -	\$ -	\$ 33,411	\$ 15,769	\$ 2,116	-	
TD Farms	4/26/07	\$ 24,189	\$ -	\$ -	\$ 24,189	\$ 11,373	\$ 1,596	-	
Taylor, Dustin	4/27/07	\$ 11,949	\$ -	\$ -	\$ 11,949	\$ -	\$ -	-	
Wildman, Howard	4/25/07	\$ 17,217	\$ -	\$ -	\$ 17,217	\$ 8,853	\$ 1,147	-	
Weber & Sons	4/25/07	\$ 9,475	\$ -	\$ -	\$ 9,475	\$ 4,447	\$ 633	-	
Weber Ag	4/26/07	\$ 50,189	\$ -	\$ -	\$ 50,189	\$ -	\$ -	-	
Weliever, Jearid	4/27/07	\$ 21,691	\$ -	\$ -	\$ 21,691	\$ -	\$ -	-	
Allowance against loan pool (non-specific loans)		\$ -	\$ 55,088	\$ -	\$ (55,088)				
Total Beet Grower loans		\$ 524,652	\$ 55,088	\$ -	\$ 469,564	\$ 79,920	\$ 10,418	-	



BUSINESS DEVELOPMENT COMMITTEE



LOAN PORTFOLIO AGENDA ITEMS

WBC Board Meeting • March 12, 2015

Reports:

- Past Due Report 12-31-2014
- Charge Off Balances 12-31-2014
- Loan Loss Reserve Analysis 12-31-2014

WYOMING BUSINESS COUNCIL									
Past Due Report (Greater than 10 days)									
December 31, 2014									
Loan #	Borrower	Payment Frequency	Payment Amount	Late Charge	Total Due	Due Date	# Days Past Due	Loan Balance	Comments
Project #201--Challenge									
	None								
Project #202--Bridge									
	None								
Project #203--Guarantee									
	None								
Project #205--Bean Growers									
	None								
Project #206--Amendment IV									
	None								
Project #210--Beet Growers									
400114	Keven Keller Farms	Annually	\$6,781.49	\$339.07	\$7,120.56	12/1/2014	30	\$18,676.37	Payment rec'd 1-8-2015. Delayed due to switching lenders.
400128	Dustin Taylor	Annually	\$4,369.18	\$218.46	\$4,587.64	12/1/2014	30	\$11,948.90	Payment rec'd 1-5-2015.
Project #211--Main Street									
	None								

		WYOMING BUSINESS COUNCIL LOAN CHARGE OFF BALANCES				
				31-Dec-14		
BORROWER	PRINCIPAL AMOUNT	DATE OF CHG OFF	RECOVERY POTENTIAL	PRINCIPAL AFER RECOVERY	COLLECTION EFFORTS	
<u>CHALLENGE LOAN</u>						
XL2, LLC	\$104,099	3/31/2004	None			Settlement and final payment agreed to by all parties 11/04
Heartland BioComposited, LLC	\$78,275	9/30/2010	Doubtful			Lead bank may pursue a guarantor for payment and will pass along proceeds
Wind River Mushrooms, Inc.	\$25,141	12/2/2010	None			Almost no chance of recovery
805, LLC	\$19,469	9/15/2011	None			Short sale and borrowers paid negotiated deficiency
<u>Economic Disaster</u>						
Scheuerman Farms	\$31,558	8/14/2002	None			Bankruptcy
DuWayne Gemant	\$12,263	10/8/2003	None			Bankruptcy
Walter Hibbert	\$3,402	2/19/2004	None			Bankruptcy, current balance is \$3,402.44
David Jolley	\$14,016	10/25/2005	None			Chapter 7 Bankruptcy - \$1,551.42 collected and applied 9-06
Stan Jones	\$18,041	5/28/2009	None			Almost no chance of recovery
Jones Brothers Enterprises	\$4,921	12/1/2011	Doubtful			Will continue to work with borrower to obtain payment
<u>Seed Capital</u>						
Gas Sensing Technology Corp.	\$65,000	9/3/2009	likely	\$62,099		Reinstated 5 year amortization
						Interest was capitalized for a total balance of \$80,563.37
<u>STE A</u>						
ET Ventures, LLC	\$105,801	3/15/2012	None			Assets liquidated and business sold
TK Industries, Inc.	\$42,918.00	3/15/2012	None			No discernible sales to collect payment

LOAN LOSS RESERVE ANALYSIS

Section 9 of the Loan Policy defines the Reserve for Loan Loss Policy.

1. All loans that are delinquent (over 30 days past due) will be reviewed. A specific reserve will be allocated for each of these loans if the review warrants. As of December 31, 2014 no loans were 30 days or more past due.
 - Council staff recommended a reserve allocation of 10% for the combined balance of the Economic Emergency Loans (Seed Grower, Bean Grower and Beet Grower Loans). The current balance in that reserve is 10% or \$55,210.
2. There will be an additional unallocated reserve of one-half of one percent of the total portfolio balance.
 - The unallocated reserve was more than adequate with a balance of \$107,492 while policy requires a minimum of \$42,901.

In a continuing effort to identify problem credits and acknowledge potential risk in the portfolio, the following are credits that aren't past due, but could present collection problems in the future:

- Triphyto, LLC; Elk Mountain Herbs, Inc.; The Herb House, Inc.; Caroline Johnson, Karin Guernsey and Kim Vincent as individuals, \$39,339, shows financial weakness and some past due payments. The borrowers are less than timely providing current financial statements.

Recommendation:

No action is needed at this time as the reserve balances meet or exceed our policy requirements.

Ryan Whitehead

Business Finance Program Manager

COMMUNITY DEVELOPMENT COMMITTEE





Business Ready Community Grant and Loan Program

Report and Recommendations to the Wyoming Business Council

March 12, 2015

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BRC Financial Summary

Available BRC Funds Summary		
Net Appropriations	\$	361,261,255
BRC Awards Adjusted by Deobligations	\$	307,403,877
BRC Loan Principal and Interest Payments Received	\$	1,428,897
Total BRC Funds	\$	55,286,275

BRC Application and Program Summary

Currently there is \$55,286,275 available in Business Ready Community (BRC) funds. Thirteen applications were received by the Dec. 1, 2014 deadline. Two were incomplete, three were withdrawn and three will be considered at the May board meeting. Remaining requests total \$8,256,801.

BRC Application Summary				
Applicant	Project	Project Type	Amount Requested	Staff Recommendation
Kemmerer, City of	Water Tank/Transmission	Community Readiness	\$1,925,500	\$1,925,500
Natrona County	Spec Hangar	Community Readiness	\$2,578,000	\$2,578,000
Buffalo, City of	Benteen-Lobban-Fetterman Project	Downtown Development	\$1,758,961	\$1,758,961
Goshen Care JPB	Goshen Care Center	Senior Care Grant	\$1,000,000	\$1,000,000
Goshen Care JPB	Goshen Care Center	Senior Care Loan	\$894,340	\$894,340
Buffalo, City of	Tri-City Marketing Initiative	Planning	\$100,000	\$100,000
TOTAL			\$8,256,801	\$8,256,801
Available BRC Funds				\$55,286,275
Remaining BRC Funds if projects are funded				\$47,029,474

The office of the Attorney General conducted a review of each application and approved the project structures. All business committed applications, loan applications and projects involving a private developer are contingent on an additional and favorable review of the proposals by the Attorney General. Awards are contingent on satisfactory execution and administration of previous grants or loans by an applicant. Other contingencies, if any, are spelled out in the project descriptions.



KEMMERER

\$1,925,500 Community Readiness grant to fund the development of water storage tank project

**Business Ready
Community Grant
and Loan Program**

**Staff Recommendation:
Fund as requested**

Project Description

Kemmerer requests a \$1,925,500 Community Readiness grant to fund the development of water infrastructure integral to the continued economic and community development of the Kemmerer-Diamondville area. Kemmerer, working in cooperation with the Kemmerer-Diamondville Water-Wastewater Joint Powers Board (JPB), South Lincoln County Economic Development Corporation and Lincoln County provided funds to complete a Water Master Plan in 2013. The plan, along with a Level II Wyoming Water Development Commission study, indicates the need for a 1.5 million gallon tank and transmission line to ensure adequate flow and supply to an industrial park, as well as areas of the communities that lack service or need improved service.

Improvements will include the development and installation of a 1.5 million gallon water tank and the installation of 8,900 linear feet of 12-inch transmission line to an industrial park adjacent to Kemmerer. Lots in the industrial area are owned by multiple private parties / different companies. Lincoln County owns lots. The South Lincoln County Economic Development organization is in the process of purchasing lots as well. The JPB will operate and maintain the infrastructure on behalf of the city. The infrastructure improvements should result in lot leases or sales in the industrial park and job creation.

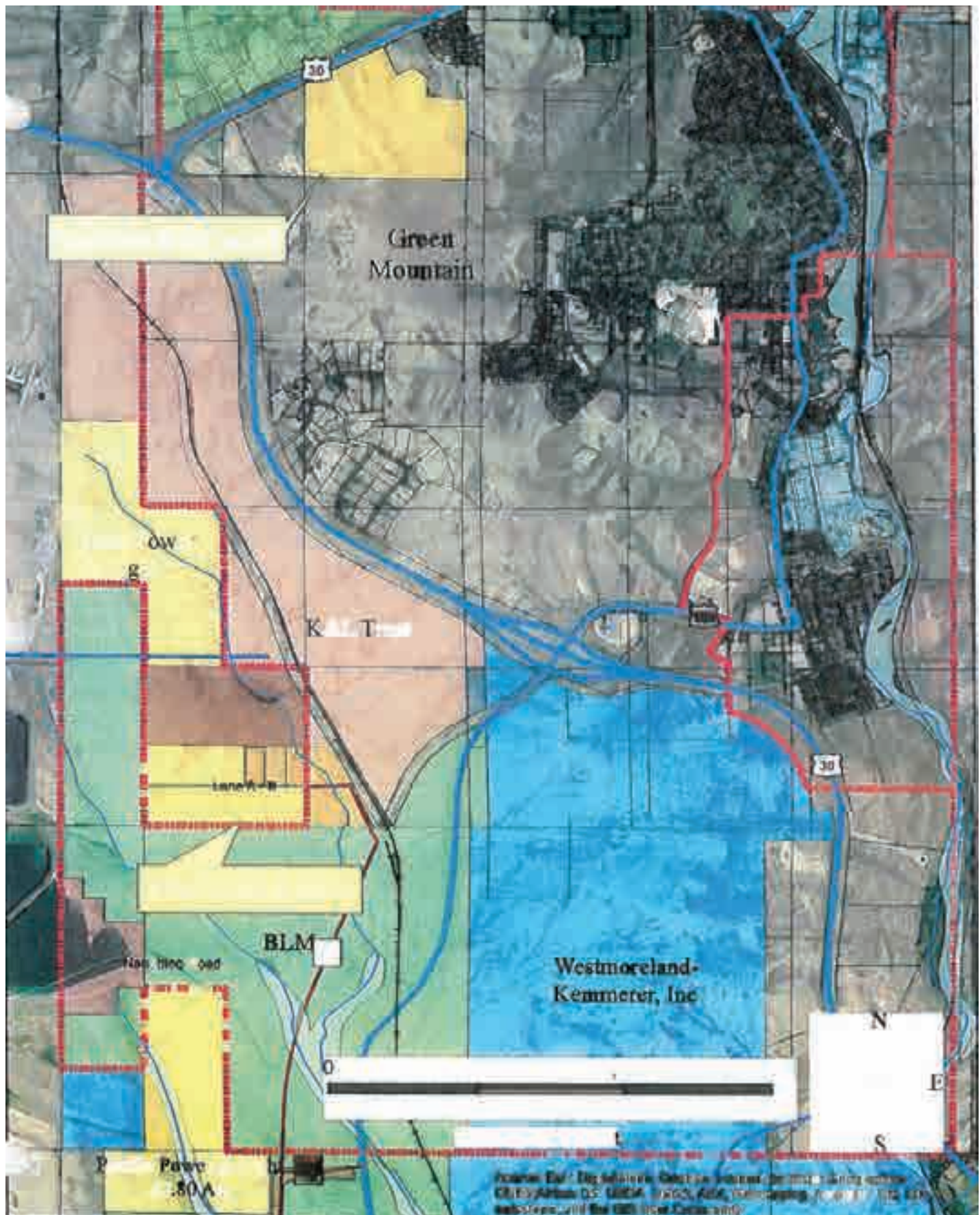
Project Goals and Benefit

When PacifiCorp's Naughton Power Plant converts one of its stacks to natural gas by the end of 2017 it will result in 100 jobs lost at the coal mine and 40 jobs lost at the plant. In order to offset that job loss, the city and its partners are working to remove barriers and improve opportunities to attract new industry and new jobs to the region.

Lincoln County recently received a grant to install conduit, making fiber more readily available and in redundant lines. Kemmerer is currently working with the Union Pacific Railroad (UPRR), PacifiCorp and Westmoreland to develop sites within the industrial park sector. Lincoln County also owns lots there. The city is also in discussion with UPRR regarding the feasibility of developing loading and unloading sites. Having rail sites ready and available will assist potential developers. These activities in conjunction with the water infrastructure improvements will aid in economic development recruiting efforts.

Additionally, the city of Kemmerer owns 90 acres of residential-zoned property that is currently undeveloped due to limited water pressure. The requested grant-funded tank and transmission line would make the housing development possible.

The current water tank sits on BLM property and the city has an easement which does not expire until 2041, with permission to place the additional tank. Additionally, the BLM has indicated it is interested in a possible sale or a much longer term, low-cost lease of that property to the city. These options are currently being explored. All required easements have been secured for the properties over which the transmission line will cross.



Revenue Recapture

The JPB estimates the improved capacity will increase revenues by approximately \$600,000 over the first five years. At year six, with the system improvements completed and assuming new industrial customers, projected revenues could be \$500,000 annually. Based on current operations and maintenance costs, the JPB anticipates the improved system will require \$130,000 annually to maintain. The remaining revenues will be secured in a capital fund for continued, future development of the water system including redundancy in the main transmission line, improvements to water service in the industrial park and improvements in other areas of the city including new residential development not currently served.

Project Funding

The total project cost is \$3.5 million including \$1,925,500 of BRC grant funding and \$1,574,000 of Wyoming Water Development Commission (WWDC) funding. The WWDC funds are pending a final approval by the Wyoming Legislature. WWDC staff indicated there are no regulatory issues.

Regional Comments by Elaina Zempel

The city of Kemmerer and Lincoln County have long identified the property, located south of Highway 30 and west of Highway 189, as an area suited to industrial development. The Cumberland Spur, which diverges from UP's Oregon Shortline, runs through the property and currently services the Westmoreland Coal Mine, as well as Questar and Encana condensate load-out facilities. The county also owns developable property in the immediate vicinity. In the last year, the city marketed the area to a carbon filter industry but could not supply the needed water. This application will enlarge and extend the existing water line and increase water storage sufficiently to provide the needed pressures and fire flows for industrial development.

The addition of water accessibility allows this property to be more easily marketed. With the potential loss of 140 jobs from the Westmoreland Mine and the Naughton Plant in 2018, primary job creation is of the utmost importance. A spin-off of the expansion of the tank allows development of additional residential land.

Staff Recommendation

Staff recommends funding as requested with the following conditions:

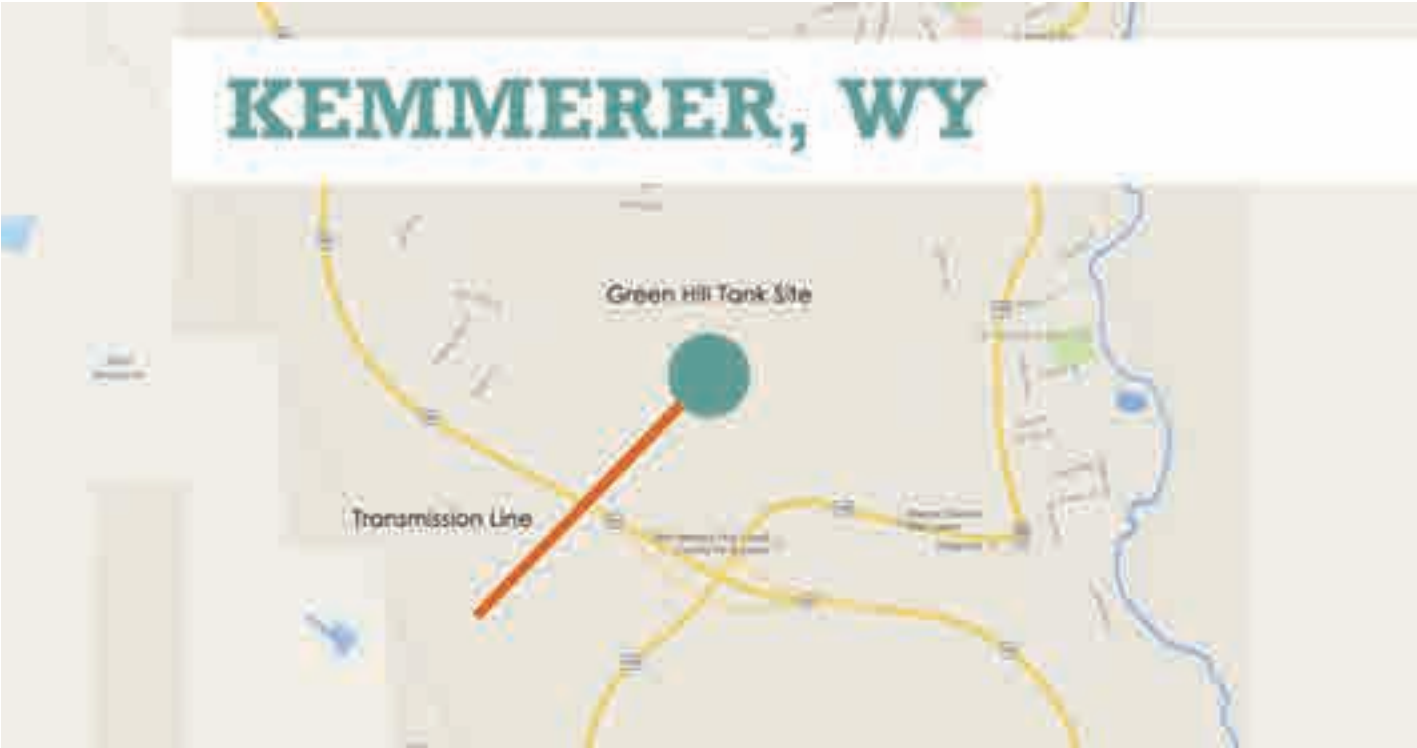
- Receipt of the WWDC funding

Performance measures for the project include business development and retention, businesses assisted, revenue recapture, additional private investment and job creation.

Sources	
BRC Grant	\$ 1,925,500
Cash Match	\$ 1,574,500
Total Project Cost	\$ 3,500,000
Percentage of Grant Match	45%
Uses	
Land	\$ 75,000
Architectural and Engineering	\$ 225,000
Other fees (legal, ROW, permits)	\$ 319,000
Water tank/Transmission line	\$ 2,451,000
Misc (Aerial Survey)	\$ 25,000
Contingencies	\$ 405,000
Total Project Cost	\$ 3,500,000

Project Overview

	Kemmerer, Water Storage Tank, Community Readiness				
Purpose	To fund the development of water infrastructure integral to the continued economic and community development of the Kemmerer-Diamondville area. Specifically, improvements will include the development and installation of a 1.5 million gallon water tank and the installation of 8,900 linear feet of 12-inch transmission line to the industrial park.				
Project Budget	Projected Grant Expenditure Schedule				
	Description	BRC	Match		Total
			Cash	In Kind	
	Land	\$ 41,261	\$ 33,739		\$ 75,000
	Non Construction Costs	\$ 313,031	\$ 255,969		\$ 569,000
	Construction Costs	\$ 1,571,208	\$ 1,284,792		\$ 2,856,000
	Total Project Cost	\$ 1,925,500	\$ 1,574,500	\$ -	\$ 3,500,000
Performance Measures	Measure	Quantity		Notes	
	Revenue Recapture	\$600,000		Years one through five.	
Project Infrastructure	Water Tank	1		1.5 million gallon capacity	
	Acres Developed	224		134 acres of industrial property, and incidentally 90 acres of residential property	
	Electrical Transmission Line	8,900 LF			





NATRONA COUNTY

\$2,578,500 Community Readiness grant to construct hangar and office space at C/NCIA

**Business Ready
Community Grant
and Loan Program**

**Staff Recommendation:
Fund as requested**

Project Description

Natrona County requests a \$2,578,000 Community Readiness grant to construct a 10,000 square-foot hangar and 2,000 square feet of office space at the Casper/Natrona County International Airport (C/NCIA), which will be available to house aeronautical service providers or companies with corporate aircraft looking to establish or relocate operations. Grant funds will also be used for site preparation, an access road, a parking lot and water and sewer extensions.

The project will result in a 10,000 square-foot hangar, 2,000 additional square feet of office space, 1,020 linear feet (LF) of 12-inch water main, 3,200 LF of 8-inch sanitary sewer, 455 LF of paved road, revenue recaptured to the airport (from short- and long-term lease revenue, as well as the eventual sale of the facility) and the creation of jobs when a long-term lessee is found.

Project Goals and Public Benefit

This project will provide a hangar at the airport to be used as a recruiting tool. C/NCIA cannot easily recruit businesses because there are no existing hangars available and build-to-suit options are not desirable due to cost and timing constraints. Last August, the Casper Area Economic Development Association (CAEDA) responded to a request from an aircraft manufacturing company whose preference was for an existing hangar. CAEDA has not yet learned of the company's decision. Further, CAEDA and C/NCIA recently responded to a WBC lead whose preference was for an existing hangar.

There are only a few hangars at the airport in the 10,000 square-foot range. Some are not owned by the airport and those owned by the airport are locked in long-term leases. Existing hangars are also not built to accommodate any type of modern business or manufacturing facility. They are primarily designed only for aircraft storage and do not have adequate office space, restrooms or amenities that would be required by a business. Significant retrofitting would be required to render them usable for other business activity.

Hangar space for storage or transient aircraft is in short supply. The airport will lease space for storage until a business is recruited. The airport will cancel a storage lease at any time in favor of a long-term lease with a business recruitment.

C/NCIA developed a Strategic Business Plan in November 2013 that concluded the airport would be well served by expanding its business base. The study noted "the airport has large amounts of land available for development. The community offers significant economic advantages for new companies to locate in Casper and Natrona County." The plan further identified aviation-related products and services as recruitment opportunities including but not limited to: air surveillance operations; aviation and security training center; major aircraft maintenance and engine repair operations; aircraft renovation; corporate aviation operation, manufacturing

facilities for aircraft accessories, avionics, electronics, interiors, brakes, instruments, ground equipment repair facility and others.

C/NCIA is in the process of developing marketing materials for recruiting additional business and enhancing air service. Airport personnel regularly communicate with existing and potential airline partners. They attend annual airline conferences, conduct market studies and identify service opportunities. Revenues from fuel sales, building rentals, parking, hangar rentals, etc. have been key in keeping fees to airlines manageable and the airport self-sufficient. This is important for attracting and keeping air service. Additional business lease income would enhance C/NCIA's ability to continue offering reliable air service.



Revenue Recapture

Projected revenues include a lease on the land, hangar and office space. Current land lease rates for this type of hangar are \$0.25 per square foot. The lot is 54,000 square feet. Based on this, an annual lease will be \$13,500. The lease is projected to increase annually at 3.75 percent. Market rent for this type of hangar is between \$4 and \$5 per square foot (per a 2014 report by Hilston Appraisals). A lease of \$5/square foot will result in \$60,000 annually. The applicant could realize upwards of \$73,500 annually in recaptured funds.

The fixed-base-operator will likely receive revenue from fuel sales depending on the business type.

Per the FAA, all revenues generated by the airport and any local taxes on aviation fuel established “will be expended by it for the capital or operating costs of the airport; the local airport system; or other local facilities which are owned or operated by the owner or operator of the airport and which are directly and substantially related to the actual air transportation of passengers or property; or for noise mitigation purposes on or off the airport.”

Recaptured funds will be managed by the Casper/Natrona County International Airport Board of Trustees for the purpose of reinvesting in infrastructure and future economic development at the airport. Recaptured funds will be placed in an account for these purposes only.

Past BRC projects at the airport include the Morgan Street improvements and a fiber project. The airport has not yet recaptured funds from the fiber project. The airport has recaptured \$249,026 of \$320,000 projected revenue on the Morgan Street project. These funds are being used to provide the cash match for this request.

Project Funding

The total project cost is \$3.2 million including \$2,578,000 in BRC grant funding, \$242,200 cash match and \$380,000 in-kind match from the Airport. The cost per square foot is \$254 and includes all but the ramp, which would serve the hangar and is already constructed.

Regional Comments by Kimberly Rightmer

Given past interest, having a hangar available will enable the airport and county to quickly respond to companies seeking this type of facility and improve the likelihood of engaging them in a serious conversation, ultimately landing them in our community. In the interim, it is likely that the hangar can be leased on a short-term or month-to-month basis while a permanent company is sought (resulting in an almost immediate income stream and usage of the facility while it is marketed).

Through its past projects, collaborations with CAEDA and the WBC and focus on economic development in Natrona County, the airport has proven itself to be a key player in our community's economic development growth. A plan is in place to not only market this proposed facility, but also the airport and its business park.

In addition, the airport is Wyoming's only international airport; it provides U.S. Customs Services 24/7 and is designated as the state's only foreign trade zone. Combine these elements with an available hangar and the airport will be able to offer competitive advantages that other regional airport business parks cannot.

Staff Recommendation

Staff recommends funding for the project as requested.

Performance measures for the project include revenue recapture, business development, job creation and businesses assisted.

Sources	
BRC Grant	\$ 2,578,000
Cash Match	\$ 242,000
In Kind Match	\$ 380,000
Total Project Cost	\$ 3,200,000
Percentage of Grant Match	24%
Uses	
Land	\$ 68,326
Architectural/Engineering/Admin	\$ 310,018
Site Work/Construction	\$ 2,515,944
Contingency	\$ 305,712
Total Project Cost	\$ 3,200,000

Project Overview

Natrona County, Airport Speculative Hangar, Community Readiness				
Purpose	To construct a 10,000 square-foot hangar and 2,000 square feet of office space at the Casper/Natrona County International Airport. The property will be available to house aeronautical service providers or companies with corporate aircraft looking to establish or relocate operations. Project also includes site preparation, an access road, a parking lot and utility extensions.			
Project Budget	Projected Grant Expenditure Schedule			
	Description	BRC	Match	Total
			Cash	In Kind
	Land	\$ -	\$ -	\$ 68,326
	Non Construction Costs	\$ 272,791	\$ 25,607	\$ 11,620
Performance Measures	Construction Costs	\$ 2,305,209	\$ 216,393	\$ 300,054
	Total Project Cost	\$ 2,578,000	\$ 242,000	\$ 380,000
Performance Measures	Measure	Quantity		Notes
	Number of businesses to be assisted	1		Casper/Natrona County International Airport. Another business will be assisted when the hangar is leased.
	Revenue recapture	\$67,500-\$300,000		5-year lease, \$13,500- \$60,000 annually
	Additional Private Funds Leveraged			
Project Infrastructure	Hangar Space	10,000 square-feet	\$254 per square-foot	
	Office Space	2,000 square-feet	\$254 per square-foot	
	Water/Sewer Infrastructure	4,220 LF		
	Access Road	455 LF		
	Parking Lot	1	Adjacent to Spec Hangar	
	Fire Hydrants	2		





BUFFALO

\$1,758,961 Downtown Development grant to improve and revitalize portions of Benteen Street, Fetterman Street, Lobban Avenue and the Clear Creek Trail

**Business Ready
Community Grant
and Loan Program**

**Staff Recommendation:
Fund as requested**

Project Description

The city of Buffalo requests a \$1,758,961 Downtown Development grant to improve and revitalize portions of Benteen Street, Fetterman Street, Lobban Avenue and the Clear Creek Trail.

Grant funds will be used to improve drainage, install sidewalks with colored inlay, crosswalks, historic lighting, a retaining wall and a cantilevered trail over Clear Creek along the Fetterman Street portion of the project. Improvements will include 20 street lights, 1,900 linear feet (LF) of electrical conduit, 2,500 LF of sidewalk with associated curb/gutter, five park benches, seven pedestrian ramps, 100 LF of crosswalks, 400 LF of creek walks way, 250 LF of additional retaining wall, eight storm drain inlets, 1,300 LF of 12-inch storm pipe and 800 LF of 8-inch water pipe.

Project Goals and Benefits

The proposed improvements will provide a functional space to attract tourists and encourage foot traffic to local shops and artisans in the downtown area. The improvements will add walkability, improve the visual appeal of the area and provide better drainage to areas where flooding is a concern.

The area represents a developing arts and creative district in Buffalo. Nineteen businesses are located in the area including pottery, leatherworking, metalworking, gourmet food processing shops, an arts center, an auto parts store, the local newspaper office and more. The arts center is used for social events including weddings, dinner theater events and classes on blacksmithing, cake decorating, sign language and more. The area is poorly lighted, lacks sidewalks and is prone to flooding in heavy rain.

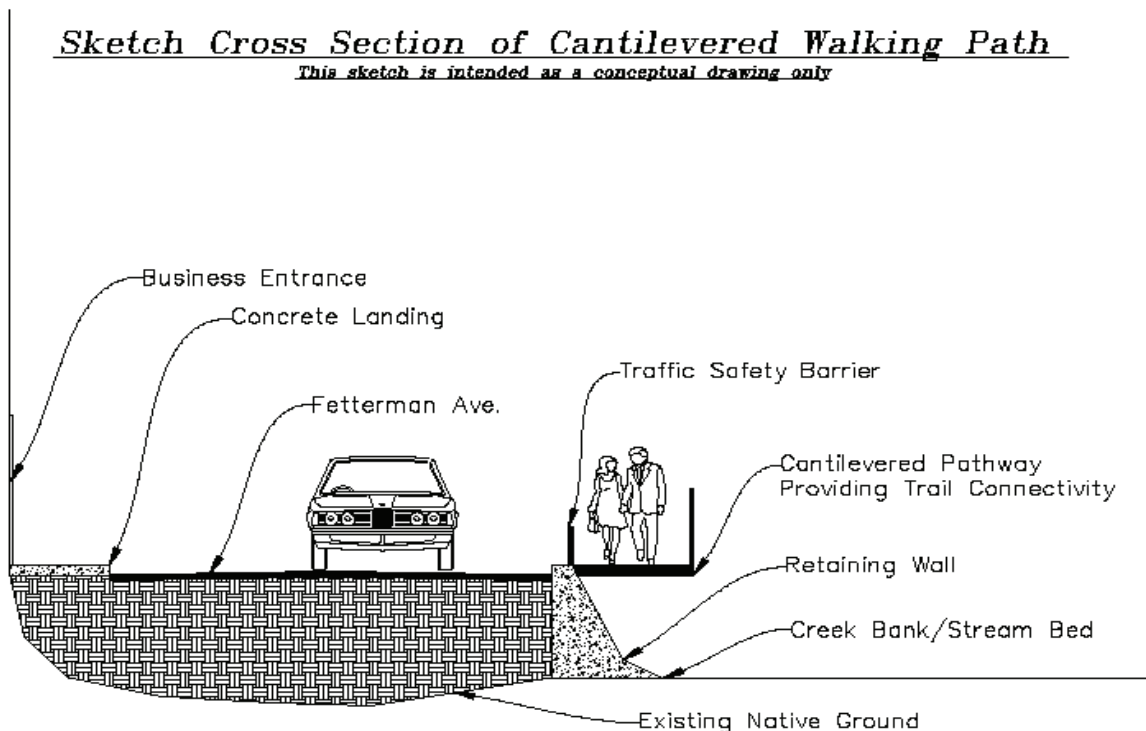


The Clear Creek Trail system connects hotels off the interstate with Buffalo's downtown and continues to the Big Horn Mountains. The only portion that is not a defined trail is along Lobban Avenue. In 2008, the Buffalo Trails Board counted an average of 400 trail users daily. That number has increased over time but along the Fetterman and Lobban Avenue area, pedestrians are forced to walk in the street, creating a safety issue. The proposed sidewalks and connection of the trail will provide a safe, enjoyable, alternate entry into the downtown area. This area is included in the defined downtown area of Buffalo as required by the city's participation in the Wyoming Main Street program.

Project Funding

The total project cost is \$2,134,654 including \$1,758,961 in BRC grant funding and \$375,693 in cash match. The city of Buffalo will also pave additional roadway to the north and south of the area at an estimated cost of \$897,000.

Sources	
BRC Grant	\$1,758,961
Cash Match	\$ 375,693
Total Project Cost	\$2,134,654
Percentage of Grant Match	21%
Uses	
Land	\$ 15,812
Architectural/Engineering/Ad	\$ 455,433
Site Work/Construction	\$1,426,225
Contingency	\$ 237,184
Total Project Cost	\$2,134,654



NELSON ENGINEERING
P.O. Box 1004
Buffalo, WY 82834

Regional Comments by Dave Spencer

This project is a continuation of Buffalo's efforts to revitalize its core area including the Main Street area, as well as associated commercial and residential areas. The city completed a comprehensive downtown plan in 2008, joined the Wyoming Main Street program in 2010 and has continuously worked to implement the plan with the resources it has and can garner from grants.

The Lobban Avenue revitalization is a priority of the adopted downtown plan. The plan for this area is to transform it into an arts district adjacent to the downtown core. There are several artists located there already and recently Arts Along the Bighorns purchased a larger commercial property on this block and began to rehabilitate the property into an arts center. This project will tie the neighborhood into the main and replace and upgrade aging and unattractive infrastructure, as well as provide amenities to draw tourists visiting the community into this area.

One key component of the project is the strengthening connection between the Clear Creek Trail System and downtown. The trail system ties into hotels to the east and the historic downtown. The project will leverage local funding in both the project area and in collateral investment on adjoining blocks that will also be rehabbed as a part of this project with other city monies. Buffalo's downtown groups have followed the plan and are committed to the Main Street approach, as well as sound public investment. I believe the project will spur private investment in this area as well as support existing business in the district. I believe it is consistent with other earlier investment and will be a sound extension of implementation efforts for the downtown plan and the Main Street program in Buffalo

Staff Recommendation

Staff recommends funding as requested.

Performance measures include business development, additional private investment, job creation and downtown development.

Project Overview

Buffalo, Benteen-Lobban-Fetterman Streets, Downtown Development				
Purpose	To improve drainage, install sidewalks with colored inlay, crosswalks, historic lighting, a retaining wall and a cantilevered trail over the Clear Creek along the Fetterman Street portion of the project. The project will also include bollards and permanently affixed benches.			
Project Budget	Projected Grant Expenditure Schedule			
	Description	BRC	Match	Total
			Cash	In Kind
	Land	\$ 15,812	\$ -	\$ 15,812
	Non Construction Costs	\$ 387,118	\$ 68,315	\$ 455,433
	Construction Costs	\$ 1,356,031	\$ 307,378	\$ 1,663,409
	Total Project Cost	\$ 1,758,961	\$ 375,693	\$ 2,134,654
Performance Measures	Measure	Quantity	Notes	
	Businesses Assisted	19	Car Quest, Powder River Heating/Cooling, Pottery Barn, Carousel Center/Arts Along the Bighorns, Kanebel Body Shop, Buffalo Bulletin newspaper, Arrowhead Forge, Russ's Barber Shop, Crazy Woman Fine Art Gallery, Wahoo Frontier Toppings/Johnny Midnite Sauces, Noah's Ark Daycare, Annie's Antiques, Pearson Real Estate, A Wis Computers, Hillcrest Appraisal, Inc., Total Business Solutions, Tzigane, Then and Again, Margo's Pottery and Fine Crafts	
	Additional Investment	\$897,072	City of Buffalo; Water, Sewer and Street Surfacing Upgrades	
Project Infrastructure	Street Lights	20		
	Electrical Conduit	1900 LF		
	Sidewalk	2500 LF		
	Creek Walk	250 LF		
	Retaining Wall	250 LF		
	Water/Sewer Pipe	2,100 LF		





GOSHEN COUNTY

\$1,000,000 Senior Care grant and an \$894,340 loan to fund a 6,000 square-foot expansion of the Goshen Care Center

**Business Ready
Community Grant
and Loan Program**

**Staff Recommendation:
Fund as requested**

Project Description

The Goshen Care Center Joint Powers Board (JPB) comprised of Goshen County and the city of Torrington, requests a \$1,000,000 Senior Care grant and an \$894,340 loan to fund a 6,000 square-foot expansion of the Goshen Care Center, a 103-bed nursing facility (currently at 85% occupancy) in Torrington. The addition will provide space for therapy services to residents in the transitional unit and outpatient services in the community. The project will add a full-service commercial kitchen. The JPB owns the facility connected to the Torrington Community Hospital. It is located at 2009 Laramie Avenue in Torrington.

Goshen Care Center was constructed in 1998 and an Alzheimer's unit was added in 2009. Goshen Care Center does not have a full kitchen, but serves food prepared in the hospital out of a food service area. Banner Health managed both the hospital and the Goshen Care Center until 2014 when it declined to renew its management lease with the JPB for the Goshen Senior Care facility. The JPB signed a lease agreement with a new management company, Welcov Healthcare, to oversee day-to-day operations of the nursing facility and Alzheimer's unit. Banner Health is phasing out operations of elder care facilities company-wide; however, it continues to provide meals to the nursing facility out of the hospital as a contractor.

When the Wyoming Department of Health reviews Goshen Care Center for certification requirements, deficiencies are assigned to the license of the nursing facility—even if carried out by a contractor. In December 2014, the nursing facility was cited for food-related deficiencies due to the hospital's dietary department and Goshen Care Center's food contractor, Banner Health. There are no other local vendors or facilities that have the ability to meet the needs of the residents of the Goshen Care Center and Alzheimer's unit. The Goshen Care Center intends to protect the facility certification and ensure good standing with the Wyoming Department of Health by owning and operating its own food service facilities. On-site food preparation and service will result in meeting dietary needs of the residents in a timely manner and with an annual cost savings of approximately \$113,880.



Additionally, the JPB and Welcov determined they will actively pursue Medicare certification as a skilled nursing facility. A kitchen and therapy services are required in order to do so. Certification as a skilled nursing facility will allow Goshen Care Center to provide services to existing residents and offer out-patient services currently not available in the community.

The Business

Welcov Healthcare, the current lessee and operator, was founded in 1997. Welcov Healthcare operates 59 skilled nursing, assisted and independent living communities as well as home health agencies. The company, headquartered in Edina, Minnesota, operates in Minnesota, South Dakota, Montana, Iowa, Nebraska, Wyoming and soon Kansas.

Welcov is a privately held corporation. The two principal owners are Chief Executive Officer Paul Contris and President and Chief Operating Officer Tom Boerboom.

Project Goals and Benefit

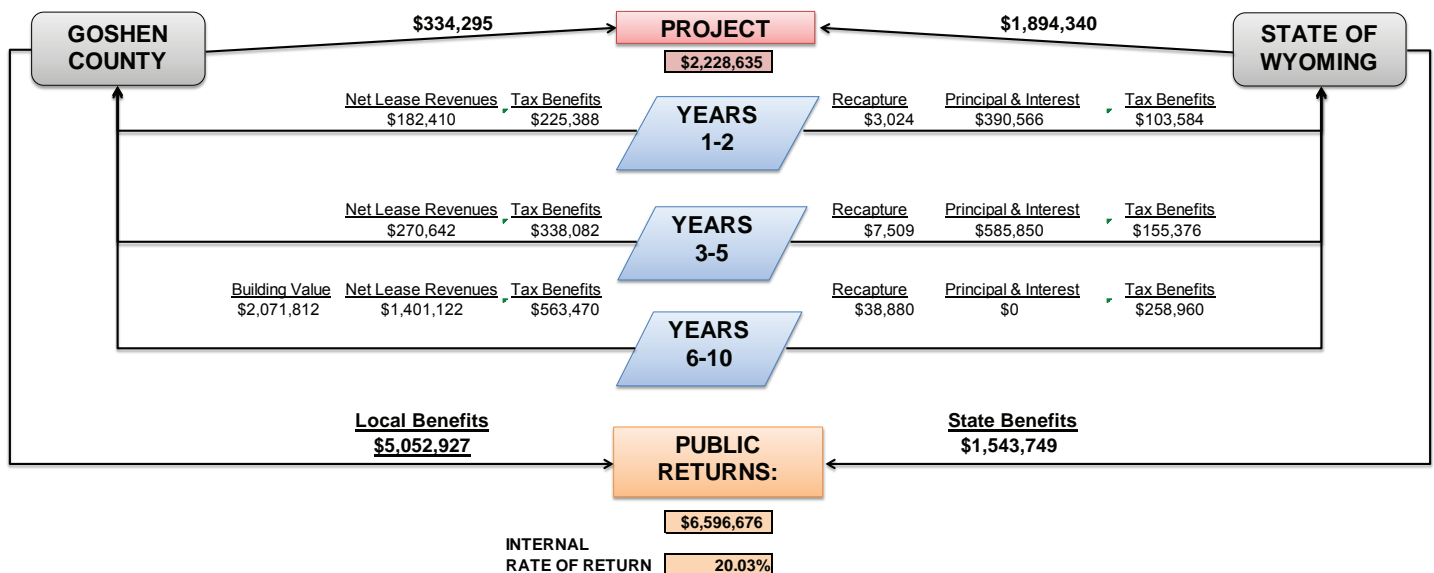
Without the requested BRC funding to allow the Goshen Care Center to expand its food service and physical therapy departments, the nursing home may close. The construction of a 6,000 square-foot building will assist in the retention of 67 jobs and the creation of 18.5 FTE jobs with a median wage of \$17 an hour. The project will result in expanded outpatient therapeutic services in Torrington and the surrounding area. Goshen Care currently is unable to offer in-facility physical therapy. It is also not possible to offer short-term rehabilitation and data show patients with those needs are lost primarily to facilities in Scottsbluff, Nebraska.

Further, Goshen Care Center has a partnership with Eastern Wyoming College (EWC) to provide on-site training for up to 36 Certified Nursing Assistants (CNAs) annually. Healthcare is the fastest growing sector of Goshen County's economy and the demand is high for CNAs. Goshen Care Center reports that at any given time 60 to 80 percent of the CNAs they employ are EWC graduates.

Economic Impact

According to a 10-year economic impact analysis performed by Regional Director Tom Johnson, this project will directly and indirectly:

- Support a total of 103 direct and indirect jobs in the local economy, equating to a payroll of about \$4.2 million.
- Support the community's gross local product (similar to gross national product) by \$8.3 million.
- Support local property and sales tax revenue by \$112,694.
- Support state sales tax revenue by \$51,792.



Project Funding

The total project cost is \$2,228,635 including \$1,000,000 in BRC grant funding, \$894,340 in BRC loan funding, \$94,080 in cash from the JPB and \$240,215 in-kind match (architect fees paid by the JPB). Welcov will provide \$750,000 for therapy equipment and \$375,000 for kitchen equipment.

The cost per square foot is \$254, which is \$1,222,500 for a total of 6,000 square feet. This includes construction of the kitchen, therapy room and a small maintenance shed. More specifically this amount covers:

- Electrical systems - \$244,500
- Mechanical, plumbing, HVAC - \$277,100
- Landscaping – \$8,150
- Foundation/structural framing - \$407,500
- Interior finish - \$244,500
- Fire protection - \$32,600
- Remediation - \$8,150

Because the addition would be built in an area now used as a parking lot, costs will be incurred to replace parking spots along a roadway to the west of the facility and would involve new curb cuts, sidewalks and striping. Additionally, there are fees for plan review and inspections required by the Wyoming Department of Health. These costs were not included in the price per square foot of the building.

Sources	
BRC Grant	\$ 1,000,000
BRC Loan	\$ 894,340
Cash Match	\$ 94,080
In Kind Match	\$ 240,215
Total Project Cost	\$ 2,228,635
Percentage of Grant Match	15%
Uses	
Architectural/Engineering/Admin	\$ 280,215
Construction	\$ 1,772,200
Contingency	\$ 176,220
Total Project Cost	\$ 2,228,635

Loan Terms and Revenue Recapture

Total Project: \$2,228,635

Total Loan: \$894,340

BRC Grant: \$1 million

Collateral: The WBC will file a mortgage on the property.

Repayment: The loan will be repaid through lease revenues received from Welcov Healthcare in the amount of \$24,000/month or \$288,000 annually.

Term: Five years

Interest rate: 2.5% annual

Fees: .5% loan fee

Other fees (i.e. loan documentation, appraisal, filing, etc.) are the responsibility of the JPB.

The JPB will repay \$894,340 in principal and approximately \$57,991 in interest for the loan. After debt service, the JPB will retain 70% (\$115,260) of its new revenues for future expansions of the healthcare campus and other economic development related to recreation and wellness. The county owns 3.22 acres adjacent to Goshen Care Center, which offers opportunity for additional aging in-place housing options, other medical facilities or some type of recreation facility for clients of the healthcare campus or the community. Funds will be tracked in a separate account. In addition to the loan repayment, 30% of additional revenue will be returned to the Wyoming Business Council (WBC). This will provide about \$49,410 total back to the WBC over 10 years.

Regional Comments by Tom Johnson

This project came as a result of Banner Health announcing it would no longer operate a senior care facility in Torrington. This sent the community scrambling to find another operator to keep this critical facility open and jobs in the community.

The benefits of this project are three-fold: 1) Keep senior population in the community as they age; 2) Retain good-paying healthcare jobs; 3) Help retain workforce that care for their parents in the community.

Staff Recommendation

Staff recommends funding the project as requested.

Performance measures include job retention, job creation, additional private investment, workforce assistance, revenue recapture, the number of trained CNAs and receipt of licensure as a skilled nursing facility.

Project Overview

Goshen County, Goshen Senior Care, Business Committed				
Purpose	To construct an addition to the Gosehn Senior Care Center that will include a commercial kitchen and physical therapy facilities in an effort to secure Medicare certification and insure continued certification from the Wyoming Department of Health. Funds requested include a \$1 million Senior Care Grant and a \$894,340 BRC Loan.			
Project Budget	Projected Grant Expenditure Schedule			
	Description	BRC	Match	
			Cash	In Kind
	Non-Construction Costs	\$ 28,171	\$ 11,829	\$ 240,215
	Construction Costs	\$ 1,866,169	\$ 82,251	\$ -
Total Project Cost		\$ 1,894,340	\$ 94,080	\$ 240,215
Performance Measures	Measure	Quantity		Notes
	Number of businesses to be assisted	1		Goshen Senior Care
	Return on Investment	\$2,005,648		State and local tax benefits, next three years
	Revenue recapture	\$718,360		Annual well lease payments, next 20 years
	County Median Wage	\$14.07/Hour		
	Median Wage of Jobs Created	\$17/Hour		
	Jobs to be Created (3 Year Projections)	18.5		Benefits will include health/dental insurance, life insurance, vacation, holiday pay and sick leave
	Jobs to be Retained	67		
	Additional Private Funds Leveraged	\$1,125,000		Kitchen and therapy equipment
Project	Building	6,000 Square Feet		\$254 per square foot





BUFFALO, SHERIDAN AND GILLETTE

**\$100,000 Business Ready Community
planning grant to develop a Tri-City
Regional Marketing Initiative**

**Business Ready
Community Grant
and Loan Program**

**Staff Recommendation:
Fund as requested**

Project Description

The cities of Buffalo, Sheridan and Gillette request a \$100,000 Business Ready Community planning grant to develop a unified regional marketing plan to support economic development between the three communities. Working together, the communities believe they can leverage each community's assets, build on their core strengths and more effectively market themselves.

Project Goals and Benefit

The plan will accomplish four tasks and include the following elements (from the scope of work):

Task I – Visioning and Goal Development

- Engage regional stakeholders to identify common vision for business recruitment in region.
- Identify regional marketing and recruitment goals.
- Define logistical framework for partner communities.

Task II – Regional Analysis and Community Assessments

- Review existing market analyses, labor force studies and target industry assessments for Buffalo, Gillette and Sheridan.
- Create regional profile that contains data on industry sectors, labor force and other economic data.
- Evaluate community targets for appropriateness for inclusion in a regional marketing strategy.
- Validate regional industry targets with available data and confirmation from stakeholders. Identify the industry needs and attractors for those targets.

Task III – Branding and Positioning Research and Development

- Identify regional strengths and factors which make northeastern Wyoming a superior location for target industries.
- Identify competing regions for industry targets and research existing branding and marketing for those regions.
- Create unique brand and materials to market Buffalo/Gillette/Sheridan region. This should include naming, logo and brand guidelines.
- Develop the design of a regional marketing website.
- Develop a virtual speculative building for each community.

Task IV – Implementation and Deployment

- Create implementation work plan and budget for deploying marketing initiative.
- Develop metrics for evaluating success of marketing efforts.

Project Funding

The total project cost is \$133,334 including \$100,000 of BRC grant funding, \$12,667 cash match from Gillette, \$12,667 cash match from Sheridan and \$8,000 cash match from Buffalo.

Sources		
BRC Grant	\$	100,000
Cash Match Gillette	\$	12,667
Cash Match Sheridan	\$	12,667
Cash Match Buffalo	\$	8,000
Total Project Cost	\$	133,334
Percentage of Grant Match		25%
Uses		
Planning	\$	133,334
Total Project Cost	\$	133,334

Regional Comments by Dave Spencer

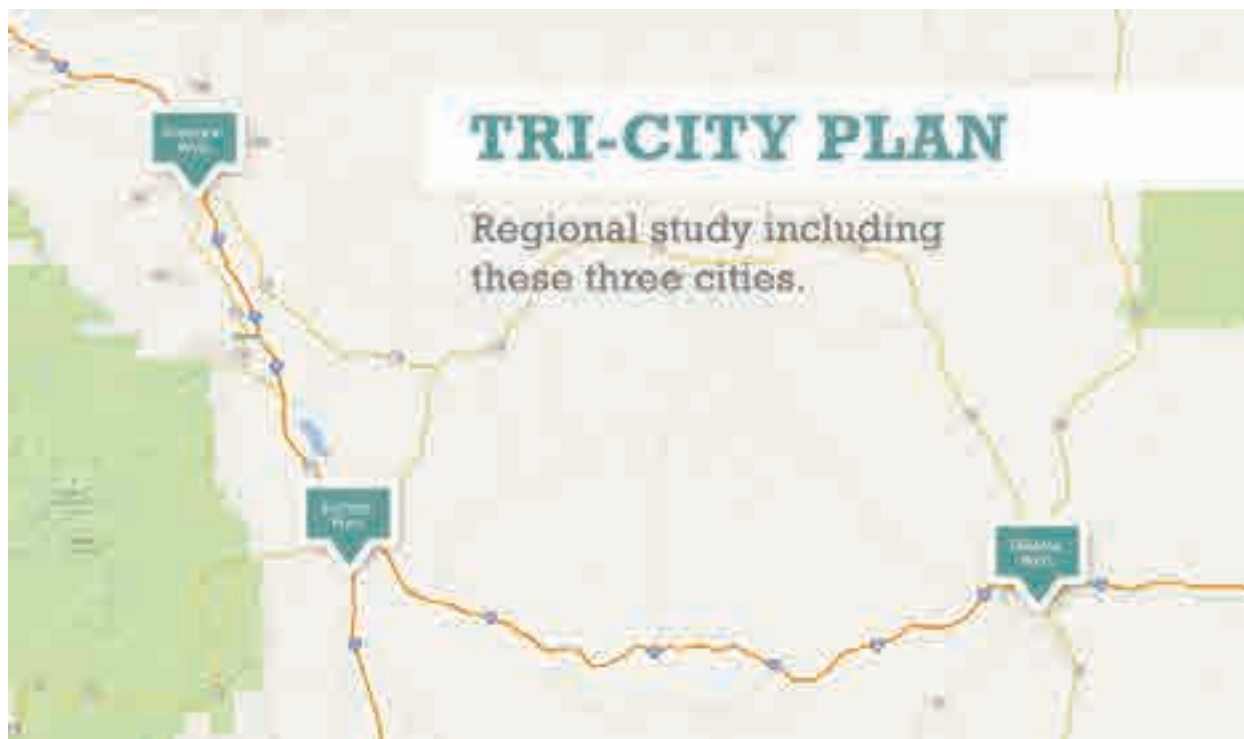
I have been involved in this project since inception and it has been under development since the summer of 2012. My discussions with the individual communities and mayors began at that time emphasizing the potential benefits to development of a regional model to facilitate and enhance local economic development throughout northeast Wyoming. The first effort at joint action was bringing in TNG Global to assess the respective cities for readiness for technology-related business. All three communities collaborated on that with funding and began working on various initiatives to improve readiness. The mayors in the three communities and throughout the region also began talking about further collaboration through the NEWY organization. Early in 2014 the three larger communities began to meet and talk specifically about how to do economic development marketing jointly. I attended a trade show with the mayor of Sheridan in February 2014 and demonstrated how that marketing could occur. Later they hired ADY Voltage, an economic development consultant, to do a preliminary study. All three communities participated in the cost. That feasibility study showed positive results and set the stage for the detailed planning outlined in this application.

The public benefits of this project include the leveraging of scarce local financial resources for a more effective use of local and state economic development dollars; planning for development of a more cohesive and strategic approach to economic development of the entire region. Communities will work together to solve local and regional problems which are barriers to economic development such as regional labor force development and broadband infrastructure, which are vital but outside the individual jurisdictions' normal purview. Probably the most important factor is overcoming local and regional competition and turf issues and presenting a bigger, more viable and cohesive image to the outside market.

I feel that this is an innovative and very forward-looking initiative and could serve as a model for other parts of the state if successful.

Staff Recommendation

Staff recommends funding the project as requested.







Addendum *Correspondence*

TOPIC

Goshen County – Goshen Care Center Expansion

Buffalo – Benteen-Loban-Fetterman Development

Kemmerer – Water Tank Storage Project

Cheyenne – Universally Accessible Playground

January 21, 2015

Julie Kozlowski, BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, Wyoming 82002-0240



Re: Goshen Care Center Kitchen & Therapy Expansion
Torrington, Wyoming

Dear Julie:

It was a pleasure meeting with you, Sandy and Shaun yesterday in Torrington. It was very much appreciated to have that forum to informally explain the project and the need for a new kitchen and therapy department to all of you and to highlight the development of the design concept. As an architect who is involved in health care design across Wyoming, I passionately endorse this project as an investment in the necessary well-being of the Torrington and Goshen County community.

I want to take this opportunity to reiterate the development and rationale of our design concept:

Kitchen - Remodel vs. New Addition:

As the project Architect, I studied the existing facility in regards to both physical space and functionality to determine if the current building could be remodeled to provide a new production kitchen adjacent to the current dining room. The existing servery where meals are now delivered to in bulk and plated for the residents, is not sized adequately to handle the cooking, preparation and dishwashing equipment by merely reconfiguring the space. A major interior remodel would need to occur, causing the current dining room to be reduced to make more room. Now a properly sized dining room would need to be found. This all starts a cycle of major disruption to the nursing home that would hold a very negative outcome for residents, their families and the staff. Even if this disruption could be endured, the ultimate cost would far exceed the return on investment.

Therefore, the decision of this study was that an addition to house the new kitchen, with proper access for food delivery trucks from the parking area and good proximity to the resident wings was the responsible design solution. There will be minimal, if any, disruption to the residents and staff while the new addition is being constructed.

Therapy Department:

Due to the determination that a new addition was the best solution for the Goshen Care Center's kitchen, the most appropriate and economical solution to provide a new therapy unit was to include this in the boundaries of the new addition. Since the Care Center's goal is to establish their level of service to be able to provide skilled nursing, this location provides good access for the long term residents, short term rehab residents and an outpatient population.

The tie-in of the new connecting corridor between the new addition and the existing building does not cause any structural concerns and will not affect the integrity of the existing building at all. All requirements of the building codes and of the construction division of the Wyoming Department of Health will be able to be met in the most effective manner.

As you witnessed in your tour of the Goshen Care Center, this facility is and has always been very well maintained and cared for. Both staff and residents are extremely proud of this asset to Goshen County and any funding that the Wyoming Business Council provides will be an investment in the values of this institution. Thank you for your consideration.

Sincerely,

Lisa M. Hubbard, AIA
GSG Architecture

1000 N. Poplar Street
Cheyenne, WY 82001

tel: 307.634.0000
fax: 307.634.0100

www.gsgarchitect.com
gsgarchitecture.com



"We are an equal opportunity employer"

P. O. Box 250

Torrington, WY 82240

436 East 22nd Avenue

www.torringtonwy.gov

Phone: (307) 532-5666

Fax: (307) 532-2010

November 26, 2014

Julie Kozlowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Dear Ms. Kozlowski:

The City of Torrington strongly supports the grant application forwarded by the Goshen Care Center Joint Powers Board.

The Goshen Care Center is a vital business to the Torrington and Goshen County Community. This grant would assist in the construction of the kitchen and physical therapy facility which is of the utmost importance to maintain a skilled nursing rating. No other business in Goshen County can provide the services of the Goshen Care Center. The need for the services provided by the Goshen Care Center is extremely high in Torrington and Goshen County and is increasing continuously. The Goshen Care Center is a unique and important asset to Torrington and Goshen County.

The Torrington City Council unanimously approved a resolution supporting this project and we respectfully request that the Wyoming Business Council approve the grant application. Thank you for your time and consideration.

Sincerely,

Mike Varney, Mayor

THE STATE OF WYOMING



Matthew H. Mead
Governor

**Department of Corrections
Wyoming Medium Correctional Institution**

7076 Road 55F
Torrington, Wyoming 82240
Telephone: (307) 532-3198
FAX: (307) 532-3240

Robert O. Lampert
Director

Steve Hargett
Warden

November 25, 2014

Julie Kozlowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Dear Ms. Kozlowski,

The Wyoming Medium Correctional Institution supports the grant application by the Goshen Care Center Joint Powers Board.

Our facility is one of the largest employers in Goshen County with a total of 312 employees. This project benefits our workforce in two ways. The health care industry and the Goshen Care Center provide job opportunities for spouses and family members of our employees. Additionally, the Goshen Care Center is a necessary asset in the community to care for elderly parents of local workers that want to stay in Torrington.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Hargett".

Steve Hargett, Warden

SH:dah



A Touchstone Energy
Company

November 25, 2014

Julie Kozlowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Dear Ms. Kozlowski,

Please accept this letter of support from Wyrulec Company for the expansion of the Goshen Care Center. I can attest to the importance of the Goshen Care Center to the workforce of Goshen County as a local employer.

Wyrulec Company employs 22 people. The Goshen Care Center can provide spousal employment, as well as nursing care for family members of our employees.

It is very important that we have this type of facility in our community. It allows the quality workforce we have in Goshen County remain in the community while our employees are able to have their family members receive the specialized type of care that is required.

I ask for your favorable consideration of the Business Ready Community Grant and Loan Application for the Goshen Care Center Joint Powers Board for the necessary expansion of this facility.

Sincerely,


Ryan Schilf
General Manager

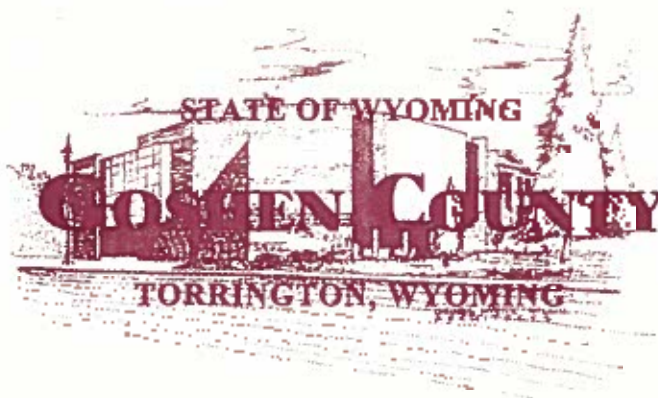
Mailing Address:
P.O. Box 369
Lingle, WY 82223

Physical Address:
3975 US HWY 26/85
Torrington, WY 82240

Phone: 307-537-2225
Toll Free: 800-628-5266
Fax: 307-637-2115

www.wyrulec.com

P.O. Box 160
Torrington, WY 82240



Phone (307) 532-4051
Fax (307) 532-7375

November 6, 2014

Mr. Paul Novak, President
Goshen Care Center Joint Powers Board

Dear Paul,

This letter is in support of the Goshen Care Center Joint Powers Board's application for grant and loan funds to invest in a kitchen, physical therapy facilities and a small maintenance area within their current property.

Goshen County, along with the City of Torrington, entered into an agreement to form the Goshen Care Center Joint Powers Board (Board) on September 1, 1996 in order to have the authority to jointly establish and operate hospital and related medical facilities. The Goshen Care Center and Care Link were constructed in 1998 and connected to the Torrington Community Hospital by the joint powers board with an Alzheimer Unit added in 2007. The facility operations were leased to the hospital operator which was initially operated by Lutheran Homes and subsequently was acquired by Banner Health. In January, 2014 the Board was given a six month notice of canceling the operating lease by Banner Health. The cafeteria located in the hospital was providing the meals for both the hospital and the Care Center/Alzheimer Unit. When the Board sought a new operator of the facility, it was necessary for a kitchen to be built and the Board desired the facility to be classified as a skilled nursing facility which the State Department of Health requires physical therapy facilities to be Medicaid/Medicare rated.

The aging population of Goshen County justifies the need for such a facility. The current facility serves residents from all parts of the county. There is a certain amount of leakage to other facilities that have the skilled nursing rating.

The Goshen County Commissioners unanimously approved a resolution of support for this application and hope that the Wyoming Business Council will favorably consider this request for the grant and loan.

Sincerely

James A. Hudelson, Chairman

Carl Rupp, Vice Chairman

F. E. Wolski, Commissioner



October 21, 2014

Wyoming Business Council
Mr. Shawn Reese, Chief Executive Officer
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Mr. Reese:

I write this letter in support of Goshen Care Center's request for financial support from the Wyoming Business Council for their \$2.7 million food service and therapy facility addition. The Goshen Care Center plays a vital role in Eastern Wyoming College's ability to offer a very successful Certified Nursing Assistant (CNA) Program.

EWCC students are placed at the Goshen Care Center to fulfill the clinical experience requirement of the Program. Students are able to observe patient care techniques being performed by experienced Care Center staff and are able to interact with staff and residents as they prepare for their future careers as caregivers. After the students complete the basic CNA curriculum and pass the state certification examination, many of them will obtain employment at Goshen Care Center. EWCC offers CNA courses three times a year and has approximately 12-14 students in each class.

CNA II and Medication Aide-Certified courses are also offered and if students are employed at the Center, they will complete their clinical experiences there. These advanced training courses are offered every semester and enrollment varies according to demand. Additionally, customized professional development courses are offered for Care Center employees as appropriate for recertification needs.

We truly appreciate having the Goshen Care Center in our community, not only for our students, but for all who need local managed care. Eastern Wyoming College has a strong partnership with Goshen Care Center and supports this request for grant funding.

Sincerely yours,

Richard L. Patterson, Ph.D.
President

October 14th, 2014

To Whom It May Concern:

It is the position of the Resident Council of Goshen Healthcare Community that the facility seriously pursues the construction and establishment of its own kitchen and nutritional services. While the arrangement with Torrington Community Hospital is meeting the nursing community's immediate needs, we strongly feel that the addition of our own on-site kitchen will greatly enhance the facility's ability to expand the care and service delivery to our fellow residents.

Furthermore, we would also like to communicate our support for the creation of new therapy/wellness facilities here in our facility. As Goshen Healthcare Community looks for more ways to meet the needs of its current and future residents, enhanced facilities where residents could receive physical, occupational and speech therapies would do much to increase their overall quality of life.

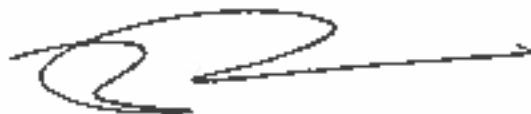
Thank you for your time and consideration.

Sincerely,

Kay Ramsey

Kay Ramsey

GHC Resident Council Representative

A handwritten signature in black ink, appearing to read 'Michael Speidel', with a long horizontal stroke extending to the right.

Michael Speidel, NHA

GHC Facility Administrator



□ 510 West 29th Street
P.O. Box 4005
Cheyenne, WY 82001-1005
Phone: 307-632-9362
Fax: 307-635-2397

□ Laramie County Center
2526 Seymour Avenue
Cheyenne, WY 82001
Phone: 307-634-9659
Fax: 307-638-8256

□ Albany County Center
1263 North 15th Street
Laramie, WY 82072
Phone: 307-745-8945
Fax: 307-745-8761

□ Goshen County Center
501 Albany Avenue
Torrington, WY 82240
Phone: 307-332-4091
Fax: 307-332-8405

□ Platte County Center
1954 West Mariposa Parkway
P.O. Box 1078
Wytheville, WY 82201
Phone: 307-322-9190
Fax: 307-322-3198

September 19, 2014

Wyoming Business Council

Dear Wyoming Business Council:

This letter is in support of the Goshen HealthCare Community/Goshen Care Center's application for funds to invest in a kitchen and exercise therapy area within their current property.

Our relationship with the Goshen Care Center has existed for over fifteen years in working with residents in need of our mental health services. Through this relationship, we have observed a dedication by their board and staff to the people they serve. We have also observed that the facilities they provide for over one hundred persons at any given time is well maintained and meets the needs of their residents.

Knowing they wish to improve their care for residents, their facilities will need improvement. The investment by the State of Wyoming's Business Council will help maintain a very viable health care facility to some very special people that they- the residents, their families, and community has entrusted with their care.

Thank you for considering the request for funding.

Sincerely,

Joel Burian,

Clinic Director, Goshen County

JOHNSON COUNTY COMMISSIONERS



Jim Hicks

Linda Greenough

William J. Novotny, III

January 26, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240

RE: City of Buffalo Downtown Development Grant Application

Dear Wyoming Business Council Members:

This letter is in support of the City of Buffalo's grant application for a Wyoming Business Council Downtown Development grant to improve portions of Lobban Avenue and Benteen Street.

The planned project will construct a safe walkway connecting the Clear Creek Trail across Main Street along Fetterman Street to the existing trail west of Main.

It also will provide well lighted and much needed access for downtown parking available at Prozinski Park.

The project is the final step in connecting Buffalo's outstanding Clear Creek Trail System, and enhances tourist access through colored sidewalks to the downtown area.

Once completed, it will connect downtown businesses for foot traffic from the "motel zone" on Hart Street, and increase visibility. This fits with the "Crazy Woman Square" and wall murals that have proved to be major asset to the downtown.

Johnson County enthusiastically supports the City of Buffalo's grant application and respectfully urges your consideration of its approval.

Sincerely,

Johnson County Board of Commissioners

A handwritten signature in blue ink that reads "Jim Hicks". The signature is stylized with a large, looping "J" and "H".

Jim Hicks – Chairman

Lynn Barnett

From: Arnette Tiller <oumette@gmail.com>
Sent: Monday, January 19, 2015 2:25 PM
To: Lynn Barnett
Cc: Glin Turner
Subject: CCC for Lobban Street Project: (let me know if you need anything else) A

Why Lobban Street? Besides the obvious much needed repair to one of the busiest streets in Buffalo, it will have a far reaching advantage to the community. One of the goals of the Cowboy Carousel Center is to help generate economic development and be a part of the rejuvenation of the downtown core. These will also be the benefits of the Lobban Street project. When the project is completed, there will be easy walking access to the art shops and the Cowboy Carousel Center on Lobban Street, making it more attractive for people to spend time in the downtown area.

In the past, people have passed through Buffalo between Yellowstone Park and the Black Hills because it is an easy one day drive. When we give them a reason to stop for a while it then becomes a stay over situation. This means business for motels, restaurants and a broad range of other merchants. Besides improving the street for the day to day use, the Lobban Street project will help Buffalo expand its downtown core in a beautiful and functional way and continue the process of making our city a destination.

Thank you for considering Buffalo,
Arnette Tiller
Co-chair, Arts Along the Big Horns, dba The Cowboy Carousel Center

Here is the list of events currently booked at the Cowboy Carousel Center for 2015. We continue to get calls almost weekly. We will be starting our winter 2015 community based classes the first of February and they will go through March. We will also be having our own events that are not listed on the schedule yet including a Super party for the NFL National Championship on February 1st.

The Rentals for 2015:

Sports Luncheon Thursday, January 15th in Little Soldier & Kitchen at 5 pm
Search & Rescue party, Friday, January 16th, all building at 5 pm
Dinner Theater, Friday & Saturday, January 13th & 14th
Bison Backers Fundraiser, February 3rd, all building, at 5 pm.
Learning Tree Fundraiser, February 25th, all building at 5 pm
Carrie Ross Wedding, Friday & Saturday, March 20th & 21st, all building, all day
Hailey Woodall Shower, Sunday, March 22nd, Commandeer & Kitchen, noon
Patty McKenzie Party, Saturday, April 4th, All building, noon
State Judges Conference, Wednesday - Friday, May 13th - 15th, all building, all day
Lanna Wing Graduation Party, Sunday, May 24th, all building, all day
Kamie White, Friday, May 29th, all building, all day
Wyoming Entrepreneur Event, Monday-Thursday, June 1st-4th, Steamboat & Theater
First Friday Comedy Night, Friday, June 5th, all building, all evening
Sarah Stockton Wedding, Friday & Saturday, June 12 & 13th, all building, all day

Teresa Woodall Wedding, Saturday & Sunday, July 25th & 26th, all building, all day
Ashley Musselman Wedding, Saturday, August 15th, all building, all day
First Comedy Night, Friday, November 6th, all building, all evening
Kelsey Putman wedding, Friday & Saturday, November 27th & 28th, all building, all day

Buffalo Bulletin

Drawer 730 • 58 North Lobban Avenue • Buffalo, Wyoming 82834 • 307.684.2223 robb@buffalobulletin.com

January 19, 2015

Dear Wyoming Business Council:

I am writing to seek your support for the City of Buffalo's grant application for a Downtown Development grant to improve portions of sidewalks and drainage along Lobban Avenue and Benteen Street, as well as providing lighting, benches and other amenities.

Approving this project will not only increase access to a section near downtown that was previously unwalkable, but it will nearly double the size of our downtown area. In recent years, a burgeoning arts industry has developed with locals dubbing the area "Artists' Alley." In addition to the private galleries and studios that have sprung up, there are several retail and commercial businesses that could better thrive were this area better integrated into Buffalo's downtown district by creating a connection to the Main Street area for foot traffic. The increased visibility and accessibility will most certainly have a positive economic impact on the area. These local businesses receive a lot of local foot traffic that will be enhanced by the addition of a safe walkway along an improved thoroughfare, connected to Main Street.

It is my understanding the project would also seek to connect the missing piece of the Clear Creek Trail with a walkway over the creek bank beside Fetterman Street. Having recently visited the Riverwalk in San Antonio, Texas, I cannot help but imagine what an enhancement like this will have on Buffalo. It will allow safe, attractive and convenient access to an existing overflow parking area at Prosinski Park. The existing sidewalk on portions of Fetterman is frequently blocked by parked cars and requires pedestrians to negotiate and cross the narrow, often congested street to access the western portion of the trail that traverses city parks and recreation areas.

I enthusiastically support the City of Buffalo's Lobban grant application and would urge your approval of their application.

Sincerely,



Robert H Hicks

Lynn Barrett

From: Wahoo Frontier Toppings LLC <wahoontoppings@qwestoffice.net>
Sent: Monday, January 19, 2015 2:41 PM
To: planningdirector@cityofbuffalowy.com
Cc: kbjeconomicdevelopment.com@localhost
Subject: Lobban Street Letter of Support

Dear Wyoming Business Council,

I am writing to you in support of the City of Buffalo's grant application for improvement of sidewalks and drainage along Lobban Ave and Benteen Street.

As the owner of a small business located on Lobban Ave, accessibility is essential to success. This grant will address a part of Buffalo's historic downtown which has not had walkable accessibility. This will have an increased economic impact on businesses, such as my own, which are located only one block from Main Street, but which have not been attractive destinations because of such issues.

I support the City of Buffalo's grant application to improve Lobban Avenue and request your approval of it.

Cordially,

Jeff & Amy Sawyer
Wahoo Frontier Toppings, LLC
PO Box 344
Buffalo, WY 82834
307-684-8511



Buffalo Chamber of Commerce

55 North Main Street • Buffalo, Wyoming 82834

January 16, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240

To Whom It May Concern;

The Buffalo Chamber of Commerce would like to express our support on behalf of the City of Buffalo and the Lobban Street Project. It is vital to the economic growth and sustainability of Buffalo to support businesses in the community with projects that increase traffic, promote tourism, redefine shopping districts as well as offer an opportunity to help further rehabilitate the Lobban street business district.

The positive impact of the improvement and development of Benteen, Lobban and Fetterman that will be created for businesses and retailers in Buffalo should be a motive in this process. It also is important to account for the increased real estate tax, property tax, lodging tax, and sales tax that would be added to the coffers of our government to supply our communities with infrastructure.

It is the Chamber's role to advocate on behalf of our business and community members. We need to work together to develop positive solutions during challenging economic times. The Lobban street project has the capability to rejuvenate our downtown area. We fully believe that this project can successfully achieve this goal by providing our community with a marketable resource that stimulates our local economy. If you have any further questions please feel free to contact our office. Thank you for your time and consideration.

Sincerely,

Angela N. Fox, IOM, CEO



Wyoming Business Council
Julie Kozlowski, Program Manager
Business Ready Community Grant and Loan Program
214 W 15th St
Cheyenne, WY 82002

Dear Ms. Kozlowski,

I am writing to you in support of the cantilevered walk way that is being proposed. From my understanding the walkway will run east/west from Main Street along Fetterman St. on the north side "cantilevered" over Clear Creek. I believe this solution to the present problem of trail connectivity is a good one. As the trail is constructed now we have a gap from the West terminus of the Centennial Trail on Lobban through downtown to Main Street and the section mentioned above.

The section of Fetterman from Main St. to the existing trail north of Prozinski Park is dangerous and unsightly. This section of Fetterman is on the north side of a tall building and in the winter is continuously icy. There is a sidewalk directly next to the building, but to access it from the trail one has to cross Fetterman and this can be dangerous due to the intersection of the alley west of Main St and Fetterman. Also along that section there are cars parked on Fetterman that make it difficult to see pedestrians that may be crossing or getting ready to cross. This section of Fetterman is also not very scenic even though it is right on Clear Creek. I believe the cleaning up of this area and construction of a walk way along the creek will add to the trail experience for both locals and visitors alike.

Seven years ago, in 2008, when the Buffalo Trails Board had a master plan created we averaged 400 trail users per day. In my opinion the trail usage has increased since then. The Clear Creek Trail System is a wonderful asset to our community. Being a local business man and volunteer Chairman for the BTB, I hear from many people how much they enjoy the trail system.

Having the trail connect from the east side to the west side through Main St and Fetterman in a safe, logical and recognizable way is critically important to the continued improvement and beautification of the Clear Creek Trail System.

Please feel free to contact me if you have any questions or need any further information.

Sincerely,

A handwritten signature in cursive script that reads "Bill Cooley".

Bill Cooley
Chairman
Buffalo Trails Board
46 N. Main St.
Buffalo, WY 82834
307-684-9190



Buffalo Downtown Association
P.O. Box 171
Buffalo WY 82834
307-621-0772

To: Wyoming Business Council,

The Buffalo Downtown Association is in favor and we do support the Benteen-Lobban-Fetterman Development project. We feel it will help with easier access to the downtown through convenient walkability. It will also help with trail connectivity for not only locals but for tourist as well.

Thank you,

Jennifer Haskins
Executive Director
Buffalo Downtown Association

Lynn Barrett

From: Potters Depot <pottersdepot@msn.com>
Sent: Wednesday, January 14, 2015 12:05 PM
To: Lynn Barrett city planner
Subject: Lobban Ave project

Hi Lynn,

As a resident and business owner on Lobban Ave. at the corner of Benteen Street, I support the city's plan of the much needed improvements to Lobban Ave. During the summer tourist season I see people walking from the trail system to Main street in the middle of the street since there are now side walks or lighting on the street. Also Lobban being down hill from Main street, when we get heavy rain we only have one street drain for a lot of water coming from Main Street at 3 different directions, creating a river on the street and occasional flooding at Car Quest. The plan to improve Lobban by adding sidewalks, lighting and improve drainage would greatly improve the safety of our community and tourist.

Having said this I do hope the city much success with this project. I also hope that during the project the city can work with the business owner to keep open access to our street so we can continue to conduct business during construction.

I would welcome any update on the project. Feel free to contact me if you have any questions or concerns.

Thank you.

Kind regards,

Bonnie Schlesselman
Potters' Depot LLC
75 E. Benteen Street
Buffalo, WY 82834
(307) 684-4555



To Wyoming Business Council:

The Lobban Street project in downtown Buffalo will provide a much needed facelift to a very important downtown destination area for those looking to visit one of the many art businesses, along with other businesses that are along this area.

This project will provide a much better aesthetic appeal along with better function to provide tourists and local visitors a much better experience of this area of downtown. It will continue to build upon the beautification of the downtown area that has already been achieved.

This increase in function and visual appeal should lead to more business to the downtown area along with more opportunities to expand the art and culture section of the city. This increase should lead to more educational partnerships with Sheridan College in Johnson County and local artisans. Thank you for your consideration of this worthy project.

Thank you,

Derek Andrews
Director of SCJC



WESTMORELAND KEMMERER, INC. - *Kemmerer Mine*
A Subsidiary of WESTMORELAND COAL COMPANY

November 13, 2014

Wyoming Business Council
214 W. 15th Street
Cheyenne, WY 82001

RE: Letter of Support and Cooperation for City of Kemmerer Grant Application

The Westmoreland-Kemmerer, Inc. is a coal mining company located in Lincoln County immediately west of the area designated by the City of Kemmerer as the South Lincoln Industrial Park. We support the efforts of the City, Joint Powers Board and South Lincoln EDC to develop water service to the Industrial Park for the intent of having water availability in this vicinity as an incentive for future industrial development.

We have actively worked with the City in recent endeavors to attract large industrial uses to this area and continue to work together with the City on resolving existing barriers to developing new industry in the South Lincoln Industrial Park.

We are open to working with the City in providing easements for water lines and other such utilities for this project and other similar projects. If you have any additional questions, please let me know.

Sincerely,

Scott Sturm
President and General Manager
Westmoreland Kemmerer, Inc.
Kemmerer Mine
o. 307.828.2254
c. 307.871.7006
ssturm@westmoreland.com



Board of Lincoln County Commissioners

T. Deb Wolfley
Chairman
Fairview, Wyoming

Kent Connelly
Kemmerer, Wyoming

Paul C. Jenkins
Thayne, Wyoming

925 Sage Avenue, Suite 302, Kemmerer, WY 83101 Phone: 307-877-2004
Email: commission@lcwy.org

November 10, 2014

Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

RE: Business Readiness Grant Application for Kemmerer/Diamondville JPB Water Storage Tank and Transmission Line

Dear Board Members and Staff:

In support of economic development, we as Lincoln County Commissioners express our support for the proposed Kemmerer/Diamondville JPB water storage tank and transmission line. The project meets the county's development and economic goals as we continue to be a focus on infrastructure improvements. The proposal helps to fulfill industry needs created by our recent marketing campaigns.

The development of essential infrastructure was a top priority expressed in the Lincoln County Economic Development Study recently written by Zion's Bank Public Finance. The South Lincoln Economic Development Committee has actively recruited industry, several which expressed interest in locating to the Kemmerer area. The project improves, diversifies, and helps to stabilize the economy of the area. We believe the project will help to stimulate other business development and bring in new income to the area.

We support the Joint Power's Board in their efforts to promote economic development within the community and Lincoln County and we thank you for your consideration of our comments.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
LINCOLN COUNTY

A handwritten signature in blue ink, appearing to read "T. Deb Wolfley".

T. Deb Wolfley, Chair

A handwritten signature in blue ink, appearing to read "Kent Connelly".

Kent Connelly

A handwritten signature in blue ink, appearing to read "Paul C. Jenkins".

Paul C. Jenkins



December 9, 2014

Dear Wyoming Business Council Board Members,

My name is Don Finley and I work for the HollyFrontier Refinery in Cheyenne, Wyoming. My title is Sr. Human Resources & Community Relations Manager. I only mention this in the context that I am deeply involved in the recruiting efforts of our Cheyenne facility and I would like to ask that you give serious and thoughtful consideration to the Grant application from the City of Cheyenne Parks & Recreation Division regarding the proposed expansion of the scope and design of the universally accessible playground at Cahill Park.

As much as I enjoy living in Cheyenne, I am aware that our location is not at the top of the list when it comes to recruiting qualified candidates to the area. As a Refinery, we have to compete with the West Coast and the Southeast areas of the country. I cannot tell you how many times potential candidates have told me that they had to decline a position with HollyFrontier simply because of our location. Upon digging deeper, I often find that my salary and benefits are not the issue. The reasons given are myriad.

My Company is only as good as the men and women that I can attract and retain. I am bound to only hire and retain the most qualified candidates possible in order to run my business in a safe and reliable manner. The economic and regulatory challenges are headwinds that we must face every day. Issues with recruiting just add to the complexity.

I have a number of employees that have family members with physical challenges. I am also aware of potential candidates that have asked about facilities in Cheyenne that can provide accommodations for members of their family that have a physical or emotional disability. Although our city has many avenues to promote work/life satisfaction, the proposal to provide a universally assessable playground to Cahill Park is very appealing to me.

Respectfully,



Don G. Finley

Frontier Refining LLC
300 Morrie Ave. • Cheyenne, WY 82007
(307) 634-3551 • <http://www.hollyfrontier.com>



866-995-3282
www.greenhousedata.com

304 PROGRESS CIRCLE
CHEYENNE, WY 82007

November 25, 2014

Dear Wyoming Business Council Board Members,

Green House Data is writing in support of the City of Cheyenne's Community Enhancement grant proposal for the construction of a universally accessible playground in Cahill Park.

As a recipient of multiple Wyoming Business Council grants, we understand first-hand how support from the Council is an important factor in the types of public-private partnerships that continue to position Cheyenne as an ideal location for businesses to begin, grow, and relocate to.

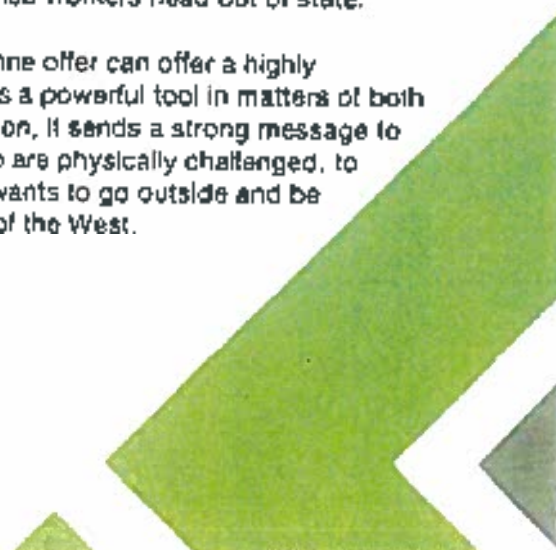
Since 2007, Green House Data has created or retained over 30 jobs in Cheyenne and Laramie, and we are proud that 26% of our staff are veterans. We know that many of our personnel would have had to leave the state to pursue the kind of high tech jobs we are able to offer, and the support from the Wyoming Business Council, Cheyenne LEADS, and the State of Wyoming has helped us keep them home.

Yet, we also know that many of our staff—and the greater Cheyenne community—don't always find the resources they need for themselves or for their families in southeast Wyoming. We support the adaptive playground at Cahill Park for the same reason we support the Children's Museum project: when worker's families have a high quality of life, employees are happier and more productive, and this benefits our business and the entire region.

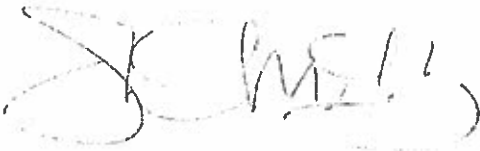
However, when workers cannot accommodate their families, they are frequently forced to move, and employee retention concerns come with a real cost to businesses. Some studies (such as those conducted by the Society for Human Resource Management) predict that every time a business replaces a salaried employee, it costs 6 to 9 months' worth of wages on average. For someone making \$40,000 a year, that's \$20,000 to \$30,000 in recruiting and training expenses, not to mention lost tax revenue, the loss experienced by other businesses that the employee may frequent, and the impact to the housing market when skilled workers head out of state.

Amenities like the adaptive playground help show that Cheyenne offer can offer a highly competitive cost of living while still valuing diversity, and this is a powerful tool in matters of both employee retention and in attracting new businesses. In addition, it sends a strong message to the community that we accept all individuals—from those who are physically challenged, to disabled servicepeople, to our elderly, or to anyone who just wants to go outside and be active—and this message is highly consistent with the ethics of the West.

Built right. Just for you



In conclusion, we again encourage the Wyoming Business Council to approve funding for the adaptive space at Cahill Park, and we look forward to seeing the benefit it brings to our community.

A handwritten signature in dark ink, appearing to read 'Shawn Mills', with a large, stylized initial 'S' and 'M'.

Shawn Mills
President & Founder
Green House Data
304 Progress Circle
Cheyenne, WY 82007

D: 866.995.3282

C: 720.206.6366

E: smills@greenhousedata.com



Cheyenne
Riviera
Pine Bluffs
Bookmobile

November 19, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th Street
Cheyenne, WY 82002

To Whom It May Concern:

Laramie County Library System (LCLS) fully supports the Cheyenne Parks and Recreation Department in their application for a grant to build a unique and accessible playground in the Cheyenne community. The playground would enhance the City of Cheyenne's service to families and children.

Having heard firsthand from a number of families who relocated to Cheyenne with the resources of the children's library at LCLS in mind, it is evident this unique playground installation will recruit and sustain a diverse and skilled workforce. Our hope is to include an early learning environment in one of the pods funded by private dollars, tying the LCLS Early Learning Center mascots, Elsie and Eddy, into the playground installation.

Obtaining this grant will contribute to the high quality of life that Cheyenne envisions for all its citizens. The playground will provide our children with an exceptional outdoor space in which to play, learn and connect with a more diverse group of their peers, and will be an investment in their future.

Sincerely,

A handwritten signature in blue ink that reads 'Carey D. Hartmann' with a stylized flourish at the end.

Carey D. Hartmann
Deputy County Librarian



Cheyenne Regional Medical Center

214 E. 23rd Street • Cheyenne, WY 82001 • (307) 634-2273 • cheyenneregional.org

November 19, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern:

Cheyenne Regional Medical Center is writing in support of the City of Cheyenne's Community Enhancement grant proposal for the construction of a universally accessible playground in Cahill Park.

Having an inclusive playground such as the one proposed by the Friendship Playground Fund and the City of Cheyenne Parks and Recreation Department would benefit our workforce and community in many ways. First, it would demonstrate to physicians and other professionals considering employment at Cheyenne Regional that our community values its children and also values providing recreational opportunities for children from all walks of life and of all developmental abilities.

Secondly, this project will support the health and wellness of residents of all ages and abilities. Cheyenne Regional is committed to supporting projects that lead Laramie County to become the healthiest community in Wyoming. This initiative will serve to provide unique access to recreation, and aligns perfectly with Laramie County's Community Health Improvement plan that, among other things, seeks to implement strategies that support healthy adults, healthy youth and strong families.

Approved funding by the Wyoming Business Council will help bring this project to life, and create a facility that will assist in making Cheyenne a great place to live, learn, work and play.

Sincerely,

Phyllis Sherard, PhD
V.P.; Population Health
Cheyenne Regional Medical Center &
The Wyoming Institute of Population Health



307-687-8704

131-51 Hwy 51
Gillette, WY 82718

November 15, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern:

I am submitting this letter of support for "The Friendship Playground Fund". Black Hills Corporation understands the value of strengthening our community through growth and development opportunities while addressing the fundamental needs of the citizens.

Black Hills Corporation is committed to recruiting and sustaining a diverse and skilled workforce. Retaining our employees is directly influenced by quality community programs and facilities that address and adds value to our employees and their extended family's lives.

We support the funding of "The Friendship Playground Fund" and the positive impact it will have in meeting the community needs.

Sincerely,

Penny Schild
Manager, Human Resources



Gregory "Gregg" A. Crisp
2113 Thomes Ave. #404 - Cheyenne, WY 82001
[307.287.3859](tel:307.287.3859) gregg@greggforcheyyenne.com




October 31, 2014

Wyoming Business Council

RE: Universal Access Playground, Cheyenne, Wyoming

Dear Sir or Madam,

Firstly, what is a "Universal Design" Playground? Beyond simply providing access to children with disabilities, Universal Design brings solutions that accommodate as many Children as possible, including the non-disabled or disabled care-giver.




In playgrounds incorporating "Universal Design" children of all abilities play together, independently. The goal of a universally designed playground is to provide all children with sensory-rich and engaging play opportunities in a barrier-free environment.


Four years ago myself, and the Mayor's Council for People with Disabilities (MCPD), created the UA Playground project. Our Vision: To establish in the City of Cheyenne a "Universal Design" Playground where every child; regardless of ability or disability, is welcomed, and benefits physically, developmentally, emotionally and socially in a safe and accessible environment.

Child development experts agree that unstructured play is critical to the development of children. Through active play, children gain first-hand information about themselves, their bodies, their peers, and their environment.

Cheyenne and the region has no such place for children with disabilities to play, interact, grow and learn in a welcoming and safe environment. *It was estimated two years ago that 15% of children in the LCSD #1 have a disability. **That number is probably closer to 20% today.



It is critical for the development of these children that they have access to a playground. Where all children are welcome, regardless of their disability or non-disability. Not only does a UA playground greatly benefit kids with disabilities, it also benefits kids with no disabilities. Things like acceptance, cooperation and team-work are learned skills in such an environment.



We all want our kids, all kids, to get every opportunity in life as they grow into adulthood to be the best they can be. The UA playground will allow the children of Cheyenne and Laramie County to gain tools they will need in life to be the best they can be. Let's put those tools and skills into their hands.

Another benefit to consider is the economic one. It's an added amenity to the city that will draw people to want to work, live and spend their money here. Plus, it will keep folks here. Families from Cheyenne visit Ft. Collins, where they do have a UA playground. Let's keep those families, and their tax dollars, in Cheyenne.

I appreciate your time and consideration of the grant request. I believe it's an investment that will reap many benefits. Feel free to contact me with any questions or for more information at 307 237 3659 or gregg@greggforcheyenne.com

Warm regards,

Gregory "Gregg" A. Crisp

UA Playground Advocate

Former Chairman, Mayor's Council for People with Disabilities

*LCSD #1 Occupation Therapist

** US Census



CHEYENNE KIWANIS CLUB FOUNDATION

October 28, 2014

Cheyenne Kiwanis Club Foundation
1804 Pacific Ave
Cheyenne, WY 82007

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern:

On behalf of the Cheyenne Kiwanis Club Foundation, we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

Kiwanis is a global organization of volunteers dedicated to improving the world, one child and one community at a time. Founded in 1915, Kiwanis International is found in more than 80 nations and geographic areas; membership in Kiwanis and its family of clubs is nearly 600,000 members strong, raising over \$100M annually and reporting over 18 million volunteer hours. Dedicated to strengthening communities and serving children, the Kiwanis Motto is "Serving the Children of the World".

In service to this motto and the Kiwanis mission, the Cheyenne Kiwanis Club Foundation has agreed to utilize its 501(c)(3) status to sponsor the *Friendship Playground Fund*; a Wyoming Non-profit Corporation founded to privately raise funds to match and enhance grant monies awarded to the City of Cheyenne Parks & Recreation Department for construction of a new, one-of-a-kind, universally accessible playground in Cahill Park; located on Friendship Circle.

If awarded to this project, the Business Ready Community grant monies have the opportunity to leverage the accelerating momentum of support for this playground project - creating a one-of-a-kind destination playground unique in Wyoming. This playground will not only enhance quality of life for the residents of Cheyenne and Laramie County, but will be a unique and specific attraction for businesses and families looking to relocate to Cheyenne.

Kiwanis has a rich history of collaboration with the City of Cheyenne Parks and Recreation Department and an active interest in supporting this project. We believe that awarding the BRC grant to this project will help create an exceptional resource to the community and a lasting amenity that will have a clear and profound impact on the economic, aesthetic, emotional and physical health of the community and its residents.

Please contact me if you have any questions or would like additional information on our involvement with this project.

Sincerely,

Stacy Zastoupil
President, Cheyenne Kiwanis Club Foundation
307-236-0295

Cheyenne Light

Fuel & Power

Shirley Welte
Operations Director
307-778-2169 shirley.welte@blackhillscorp.com

1301 West 24th Street
Cheyenne, WY 82001

October 28, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:

On behalf of "The Friendship Playground Fund" we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

Cheyenne Light Fuel & Power has operated its business in Cheyenne, WY for over 130 years. It is important to our business to retain the skilled professional employees who are the foundation of our company. We also understand the value of investing in our community. We feel an amenity such as this will serve the citizens of Cheyenne in a powerful and meaningful way. We know there is power in play, as we encourage and support our employees to prioritize their safety, health and wellness and that of their families every day.

Approved funding by the Wyoming Business Council will positively influence the project. It seems very fitting that in the capital city of the Equality State that Cheyenne lead the change that eliminates boundaries and promotes imagination, diversity, and inclusion. It is such a positive example to set and message to share with our youth and for all who will visit the site for many years to come.

Sincerely,



Shirley Welte
on behalf of Cheyenne Light, Fuel & Power

Cheyenne Mayor's Council for People with Disabilities

Mayor Richard "Rick" L. Kaysen

Chairwoman, Anne Picot



Vice- Chairman, Mark McKay

Secretary/Treasurer, Daryl Hensel

Equal Access and Opportunity... Not Special Treatment!

To whom it may concern:

Reference Grant Application for the Universally Accessible Playground

On behalf of the Mayor's Council for people with disabilities we wholeheartedly endorse this application in support of families and individuals, who for the first time will be truly integrated into a society which demonstrates the understanding and caring that is necessary to bring this to fruition. We are truly excited that after a great deal of planning and discussion, this project seems to finally be an obtainable dream for the people of Cheyenne.

This far reaching vision that is presented to you by the City of Cheyenne Parks and Recreation Department will finally allow families and friends to meet, play, and enjoy recreation for the first time on an equal basis.

This council serves as an advisory board to the Mayor's Office and Governing Body of Cheyenne for the inclusion of, as well as, on the problems and concerns of persons with a disability or handicap as they relate to activities of daily living; including Accessibility, Employment, Recreation, Commerce, Transportation and Self-Advocacy for people with disabilities and their families in the Cheyenne community.

On behalf of the Mayor's Council for People with Disabilities,

May we thank you for your consideration of this most important project for the people of Cheyenne.

Yours most sincerely,

Anne Picot

Chairlady of the Mayor's Council for People with Disabilities

Enhancing Equality, Accessibility and Opportunity for People regardless of their disAbility.

Web: www.cheyennemcpd.org * Email: Chairman@cheyennemcpd.org * 307.637.6200

October 28, 2014

David Carter
2634 Dell Range Blvd.
Cheyenne, WY 82009

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members;

On behalf of "The Friendship Playground Fund" I am writing to express my support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

As the manager of Bicycle Station I am always excited to hear about community projects which help promote wellness, physical activity and improve one's quality of life. I have spoken with the Director of Cheyenne's Parks and Recreation Department many times concerning the current playground facilities at Cahill park and the need for a new, first class playground there. So to hear a new playground was being planned for Cahill park pleased me very much. I feel this project is important because it will give Cheyenne a premier playground which will benefit people of all ages and abilities.

This project will benefit Cheyenne and the surrounding area for many generations to come. It will be a destination park/playground and a wonderful asset to the City of Cheyenne. It will also give Cheyenne a park/playground which will rival any playground located in any city along the front range of Colorado, adding value and quality of life in our wonderful city. I believe local amenities such as this playground are important in attracting new businesses and families to Cheyenne.

Your support is so valuable with this project. Cheyenne has been in such need of a flagship playground at one of the communities parks and Cahill park will provide the ideal location. This playground, with your support, will become a reality and help to make many fond memories for families and individuals for generations to come.

Sincerely,

David Carter
Bicycle Station Manager
307-634-4268



October 27, 2014

Lisa Ammons
1900 East 16th Street
Cheyenne, WY 82001

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:

On behalf of "The Friendship Playground Fund" Laramie County Wellness coalition supports the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

The mission of Laramie County Wellness is to increase opportunities and access to physical activity and nutritious foods in Cheyenne and Laramie County. One of Laramie County Wellness' top priorities is to enhance the built environment providing walkable/bikeable streets and neighborhoods and other forms of no cost options, such as outdoor fitness equipment and playgrounds.

The impact this project will have on our community is to provide the opportunity for regular physical activity for all children. Participating in regular physical activity from an early age increases likelihood that the child will remain physically active throughout their life. Regular physical activity reduces risk of developing chronic disease and maintains physical functionality throughout the lifespan.

Laramie County Wellness envisions a destination playground for all children that will improve their physical health and wellbeing through increased movement and decreased screen time.

Sincerely,

Lisa Ammons
Co-Chair
Laramie County Wellness
307-631-6596



P.O. Box 92 Cheyenne, WY 82001 • info@childrensmuseumofcheyenne.org • childrensmuseumofcheyenne.org • 307.634.2200



To Whom It May Concern,

October 27, 2014

The children of Laramie County are my pride and joy. For years I have served them as a health care provider and mother of four. In particular, I have always had an interest and special place in my heart for the children of our community who have physical or mental disabilities. I have worked closely with these valued community members and their families and seen their struggles with resources, integration into society, and unmet needs.

When Children's Museum of Cheyenne formed in September of 2013 we had many emails and calls from parents of disabled children in our community who said, "Please don't forget my child. There is not one place he can go, and put his wheel chair next to his peers and interact." Several members of the community who work in special education and Stride Learning Center came forward and shared the same concern. Many offered to help our board as we designed our museum to ensure that there will be a solution to this community-wide dilemma.

After more than twenty years as a health care provider as well as a year of extensive research on children and extracurricular activities in Cheyenne and Laramie County, we have concurred that yes, there are limited opportunities for our disabled children. Our goal with Children's Museum of Cheyenne will be to offer exhibits that all children, regardless of physical limitations, will be able to interact with and be inspired to learn.

We are so excited that the City of Cheyenne understands the needs of our disabled children and is taking action to provide a playground that will be all-inclusive. We whole heartedly support this project. In addition to providing physical stimuli for our disabled children, this playground will send the message to them and to our community that we value ALL members of our society and that we will strive to be inclusive, compassionate, and provide amenities that will help our community grow and unite. Adults with disabilities will also benefit from the playground as they will be able to engage in a wide array of physical activities while integrating with others.

Just last week I visited Cahill Park with my two small children. I took them to the existing playground which is deserted, run down, old, and could even be considered unsafe in some areas. A new park in this area is necessary from a safety stand point alone. A new park that will be inclusive to those with disabilities would be life changing to some. I watched my children laugh, smile and glow as they played. Doesn't every child deserve that kind of joy?

Thank you for your consideration of this wonderful community project.

Warm Regards,

Amy Surdam, FNP c, MA

President, Children's Museum of Cheyenne



Cheyenne LEADS

The Cheyenne Laramie County Consortium for Economic Development

One Depot Square
121 W 15th Street, Suite 304
P.O. Box 1045
Cheyenne, WY 82003-1045

October 27, 2014

Wyoming Business Council
214 West 15th
Cheyenne, WY 82002

Dear Wyoming Business Council Board Members:

Cheyenne LEADS is writing in support of the City of Cheyenne's Community Enhancement grant proposal for the construction of a universally accessible playground in Cahill Park.

The intent of the project is to integrate the playground into the existing landscape and park setting, and to create a special and unique playground in Cheyenne which all people can equally access, appreciate and enjoy. Cahill Park was selected as the site location because it is fully ADA compliant with adjoining and nearby sidewalks, parking, and restrooms.

We believe this project is important because it will be a uniquely designed playground with equipment that is adaptive and can be used by individuals with physical challenges. This includes children, our senior population, and even our military service folks returning home with physical challenges.

The project will benefit the community because it helps to eliminate boundaries and will serve a diverse population from Cheyenne and the surrounding area. This community investment will help the Cheyenne community turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

First and foremost, Cheyenne LEADS views this project as a workforce retention and attraction project. This type of community resource will allow our present and prospective citizens to enjoy their community and support their health and wellness locally. Presently the only other known adaptive playground in the region is in Fort Collins, CO. As Cheyenne LEADS works with new and existing companies, we believe that some may find our community more attractive with this ability to serve employees and strengthen employee retention. Approved funding by the Wyoming Business Council will help make the project a reality and build a facility we can all be proud of for many years to come.

Sincerely,
Cheyenne LEADS


Randy Bruns
CLU



Wyoming Veterans Commission Wyoming Military Department

5410 Bishop Blvd. Cheyenne, WY 82008
307-777-8162
Fax: 307-777-8150
Toll-free Veteran's Hotline 1 800 833-6887

October 27, 2014

The Honorable Rick Kaysen
Mayor
City of Cheyenne
2101 O'Neil Avenue
Room 310
Cheyenne, WY 82001

RE: Letter of Support for Mayor's Council for People with Disabilities Project

Dear Mr. Mayor:

It is our pleasure to provide this letter of support for the Cahill Park project for the universally accessible playground.


Wyoming has more than 56,000 Veterans, about 10% of the population. Laramie County has about 15,000 Veterans, many who are considered Disabled Veterans. Our community and the local area has a higher percentage of Military Retirees and Veterans than most areas of the country.

A universally accessible playground will allow many Disabled Veterans an opportunity to enjoy an outdoor experience that will surely improve their quality of life. The Disabled Veterans will also be able to enjoy the facility with grandchildren and in many cases, the grandchildren they are helping raise.

Opportunities such as this do not present themselves very often, we offer our support to help promote and encourage use of this unique facility.

Thank you and best wishes with this important project.

Very Respectfully,


Larry D. Bartelbort
COL, USA (Ret.)
Director

John Hiski Ridge
5217 View Point Court
Cheyenne, Wyoming 82009
206.919.6708; john.ridge@outlook.com

Mr. Rick Parish
Parks and Recreation Dept,
2101 O'Neil Ave.
City of Cheyenne, WY 82001

Re: Universally Accessible Playground – Cahill Park

Dear Mr. Parish:

I am writing to support the development of a universally accessible playground at Cahill Park.

The October 2014 edition of the *Government Finance Review*—a publication by the Government Finance Officers Association—included an article on the role of local parks in community revitalization. The article states that:

[t]he condition and quality of a community's parks speak volumes to current residents and potential future residents. Community leaders usually see the environmental, aesthetic, and recreational benefits of parks, but they don't always consider their potential economic benefits. These include enhanced property values, increased tax revenue, and a means of attracting knowledge workers and talent, younger residents and families, affluent retirees, and homebuyers.

Revitalization and Local Parks, *Government Finance Review*, October 2014, at 9. The article further points out that local parks are a key component to attracting individuals and families age 44 and younger to a community. Indeed, 73% of people age 25-34 that responded to a survey stated that local parks should be a priority in a community. In other words, the addition of new and revitalized local parks not only enhances the appearance of a community, it also attracts younger residents and families and economically benefits a community.

More importantly, universally accessible playgrounds provide special needs children the opportunity to participate in play with their peers. This is beneficial to their physical development. But, as important, these playgrounds are beneficial to their psychological development. Let me explain.

When children are excluded from play with their peers—as special needs children are when playgrounds are not accessible—a sense of “otherness” is created in these children. This isolation negatively impacts their self-image and self-confidence. On the other hand, an accessible playground allows special needs children to participate in play, which creates a sense of inclusion and friendship among the children. This is a positive necessity for special needs children. It is also a positive for typically developing children, who learn to socialize and interact as friends with special needs children.

I believe I can speak about this with some understanding, because my daughter is a special needs child. We often drove great distances to find accessible parks for her, which has greatly helped with her development. We have, for example, traveled to Spring Canyon Park in Fort Collins, Colorado, which is a universally accessible park, and a very good one.

I hope you move forward with the development of the universally accessible playground at Cahill Park. Please let me know if I can help in any other manner.

Sincerely,

A handwritten signature in blue ink, appearing to read "John H. Ridge".

John H. Ridge



MAGIC CITY ENTERPRISES

LAURA L. MCKINNEY, CEO

October 24, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:

On behalf of Magic City Enterprises, Inc. (MCE) I am writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal to be used for The Friendship Playground Fund. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

Magic City Enterprises is a private, nonprofit corporation that serves children and adults with intellectual and developmental disabilities in the Cheyenne community. We believe this project is important because it will be a uniquely designed playground with equipment that is adaptive, and can be used by individuals with physical challenges. The children and adults with disabilities who are served by MCE will feel welcomed at this unique community location.

The project has tremendous community impact because it eliminates boundaries, and will serve a diverse population from Cheyenne and the surrounding area, drawing visitors from Nebraska, Colorado and across Wyoming. This one-time infusion of resources will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

MCE envisions a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This type of community resource will allow our citizens to create their memories and support their health and wellness locally. From an economic development standpoint, new businesses may find our community more attractive with this amenity to serve employees and strengthen employee retention. Approved funding by the Wyoming Business Council will positively influence the project and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,

Laura L. McKinney, President/CEO
Magic City Enterprises, Inc.
307-637-8869 (ext. 222)



TACO JOHN'S

The Fresh Taste of West-Mex

October 24, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

Dear Board Members:

On behalf of "The Friendship Playground Fund" I am writing to express my support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

At Taco John's International, our goal is to direct our philanthropy towards children and families. We believe that helping children and families makes our community a better place to live now and in the future. This project is important because it will be a uniquely designed playground with equipment that is adaptive, and can be used by individuals with physical challenges. It includes children, our senior population, and even our military service folks returning home with physical challenges. Having served on the board of directors for Stride Learning Center for a number of years, I clearly see how this will positively impact the youth of our City.

The project has tremendous potential to impact the community because it will serve a diverse population from Cheyenne and the surrounding area, drawing visitors from Nebraska, Colorado and across Wyoming. This one-time infusion of resources will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

The members of the Friendship Playground Fund envision a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This type of community resource will allow our citizens to create their memories and support their health and wellness locally. I understand that the only other known adaptive playground resides in Fort Collins, CO. From an economic development standpoint, now businesses may find our community more attractive with this amenity to serve employees and strengthen employee retention. Existing businesses in the area will also benefit from the increased traffic. Approved funding by the Wyoming Business Council will positively influence the project, the city and its citizens and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,



James J. Creel

Chief Financial Officer

Taco John's Franchise Support Center

808 West 20th Street PO Box 1589 Cheyenne, Wyoming 82001
(307) 635-0101 Fax: (307) 638-0603 www.tacojohns.com



**WYOMING
GOVERNOR'S
COUNCIL ON
PHYSICAL
FITNESS
& SPORTS**

October 24, 2014

Wyoming Governor's Council for Physical Fitness and Sports
P.O. Box 1781
Cheyenne, WY 82003

To Whom It May Concern/Dear Board Members:

On behalf of "The Friendship Playground Fund" the Wyoming Governor's Council for Physical Fitness and Sports offer support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

The Wyoming Governor's Council for Physical Fitness and Sport's mission is to promote, educate, encourage and provide opportunities for all citizens of Wyoming to help them achieve overall well-being through physical activities and health awareness. This project is important because there are no playgrounds like it in Cheyenne and it would allow more citizens access to health promoting activities in our City.

The project has tremendous community impact because it eliminates boundaries, and will serve an under representative portion of our community. This project will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

We envision a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This project will allow all citizens to enjoy the outdoors while improving their health and wellness.

Sincerely,

Lynn Fox
Secretary and member of Wyoming Governor's Council for Physical Fitness and Sports
307-771-2373

TACO JOHN'S

The Fresh Taste of West-Mex

C: MS ✓
KF ✓

October 24, 2014

Wyoming Business
Council

OCT 28 2014

Received

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

Dear Board Members:

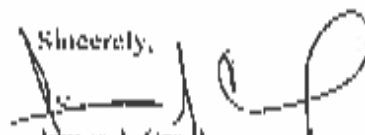
On behalf of "The Friendship Playground Fund" I am writing to express my support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

At Taco John's International, our goal is to direct our philanthropy towards children and families. We believe that helping children and families makes our community a better place to live now and in the future. This project is important because it will be a uniquely designed playground with equipment that is adaptive, and can be used by individuals with physical challenges. It includes children, our senior population, and even our military service folks returning home with physical challenges. Having served on the board of directors for Stride Learning Center for a number of years, I clearly see how this will positively impact the youth of our City.

The project has tremendous potential to impact the community because it will serve a diverse population from Cheyenne and the surrounding area, drawing visitors from Nebraska, Colorado and across Wyoming. This one-time infusion of resources will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

The members of the Friendship Playground Fund envision a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This type of community resource will allow our citizens to create their memories and support their health and wellness locally. I understand that the only other known adaptive playground resides in Fort Collins, CO. From an economic development standpoint, new businesses may find our community more attractive with this amenity to serve employees and strengthen employee retention. Existing businesses in the area will also benefit from the increased traffic. Approved funding by the Wyoming Business Council will positively influence the project, the city and its citizens and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,



James J. Creel
Chief Financial Officer

Taco John's Franchise Support Center
808 West 20th Street PO Box 1589 Cheyenne, Wyoming 82001
(307) 635-0101 Fax: (307) 638-0603 www.tacojohns.com

October 24, 2014

To Whom It May Concern:

I am a mother of a special needs child and a well bodied child. I am not able to take both of my children to local playgrounds to play together because Cheyenne's current facilities don't accommodate my special needs child. None of them provide the accessibility I need to satisfy my special needs daughter, so she is unable to play with her older sister at a community playground.

Bringing this playground to Cheyenne would mean a lot to my family as well as other families across Laramie County and the State of Wyoming. Families will come here for their children to play and in turn they will be spending dollars here.

When we travel to Ft. Collins to visit their accessible playground we also eat at local restaurants and do some shopping, so our dollars are supporting their community. It would be awesome to be able to support our community 100%. Not only is it a lengthy drive to access their playground, but it also wears my daughter out so by the time we arrive she is not able to play too much as she is already tired. Having a local playground will eliminate that for several families and they will be able to take advantage of our playground on a regular basis.

An accessible playground would be huge step for our community and our State.

Thank you,

Danelle Medina



Believe in the Power of Work! We do.

INDUSTRIES OF WYOMING INC.

612 WEST 17TH STREET • CHEYENNE, WY 82001

Jana Conline, Chief Executive Officer

OPERATIONS RETAIL STORE

307-632-6455

307-632-7395

Fax 307-778-6135

ADMINISTRATIVE OFFICE

307-634-0823

Fax 307-778-6555

REHABILITATION

PROGRAMS

307-634-9128

Fax 307-778-6555

October 24, 2014

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:


On behalf of "The Friendship Playground Fund" we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

Goodwill Industries of Wyoming has been providing services for people with disabilities in the Cheyenne community for over 40 years. We strongly support the grant proposal as a provider of services to youth and families with disabilities this park would create a safe, accessible place for families to enjoy the outdoors.

The project has tremendous community impact because it eliminates boundaries, and will serve a diverse population from Cheyenne and the surrounding area, drawing visitors from Nebraska, Colorado and across Wyoming. This one-time infusion of resources will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

We envision a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This type of community resource will allow our citizens to create memories and support their health and wellness locally, as the only other known adaptive playground resides in Fort Collins, CO. From an economic development standpoint, new businesses may find our community more attractive with this amenity to serve employees and strengthen employee retention. Approved funding by the Wyoming Business Council will positively influence the project and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,


Jana Conline, CEO
Goodwill Industries of Wyoming
612 West 17th Street
Cheyenne, WY 82001



Goodwill is a nonprofit human service agency

October 23, 2014

Michael Martin
117 W. 2nd Ave.
Cheyenne, WY 82001

Wyoming Business Council
Molly Spangler, Director - Investment Ready Communities Division
214 West 15th
Cheyenne, WY 82002

Dear Molly,

I am writing to express my support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

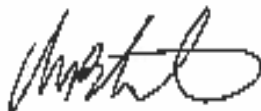
I believe this project is important because it will be a uniquely designed playground with equipment that is adaptive, and can be used by individuals with physical challenges. This includes children, welcomes our senior population, and even our military service folks returning home with physical challenges.

The project has positive community impact because it eliminates boundaries, and will serve a diverse population from Cheyenne and the surrounding area.

Monica Puente, as one of the main proponents of this initiative, is a truly dedicated citizen who will work to make sure that the vision of this park is achieved.

Please give me a call with any questions at (307) 421-5740.

Sincerely,



Michael Martin

October 23, 2014

Laurie Byrne PT, MPT
2606 Appleton Ct.
Fort Collins, CO 80525

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:


On behalf of "The Friendship Playground Fund" we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

I am a physical therapist at Stride Learning Center here in Cheyenne. We serve many families who would love to have an accessible park that their children with mobility challenges could enjoy with their peers. I have seen children and adults of all ages and abilities interact side by side at the adaptive playground in Fort Collins. It is wonderful to see the children that typically have to sit on the "sidelines" waiting for their siblings and peers to finish playing actually be able to play and participate themselves without the obstacles of a typical playground.

Parks encourage physical activity. When a person has mobility challenges, they and their caregivers tend to avoid physically challenging environments and are more likely to spend their time inside doing more sedentary activities. It is beneficial to Cheyenne and its surrounding communities to allow their citizens to create their memories and support their health and wellness locally.

Approved funding by the Wyoming Business Council will positively influence the project and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,


Laurie Byrne PT, MPT
Physical Therapist
970-214-7930

Children's



THERAPY GROUP

October 22, 2014

Dear Committee,

I have practiced as a Pediatric Physical Therapist in Cheyenne for 28 years and have scheduled therapy sessions on many playgrounds in our community. My Pediatric practice schedules Playground Group Therapy sessions every Friday for our patients through the summer months. Our community playgrounds offer good equipment, nice spaces, and most are well maintained. But none offer equipment for children with Special Needs. None provide accessibility for our children using manual or power wheelchairs, or gait trainers.

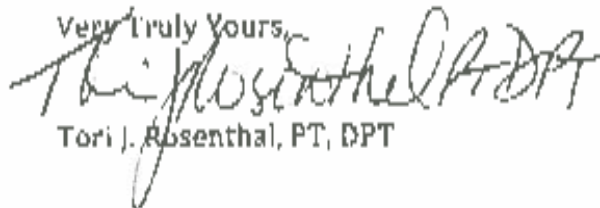
Many of the families with whom I work, travel to Fort Collins to make use of the Adapted Playground there. These people spend the day in Fort Collins, eating a meal or two, shopping, and enjoying the playground equipment as a family. These families cannot find an adequate playground in the Cheyenne area to meet the needs of their children, or even a playground their children can access while in their wheelchairs or gait trainers.

Building an adapted playground in Cheyenne will encourage our families to bring their children with Special Needs on a regular basis, rather than on a special occasion for a trip out of state. Keeping these families in Cheyenne will enhance our economy rather than that of Fort Collins. An adapted playground will improve the quality of life for many families in Cheyenne, and will help draw new families to our area. We are the Equality State, and should provide equal opportunities for our children with Special Needs.

An adapted playground fills an enormous deficit in our community. My Pediatric practice will be happy to help in any way possible as this idea moves forward.

Thank you for this opportunity.

Very Truly Yours,



Tori J. Rosenthal, PT, DPT

P.O. 20328 Cheyenne, WY 82003

Phone: (307)-365-2900

Fax: (307)-637-6773

Tori J. Rosenthal, PT, DPT Kelly M. Kamarad, PT, DPT Carey Lam, PT, MS

Rebecca Fournier, PT, DPT Brittany N. Schiager, PT, DPT

October 20, 2014

Jennifer Schimek
8815 Wilderness Trail
Cheyenne, WY 82001

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:


On behalf of "The Friendship Playground Fund" we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

Saddle Ridge Elementary Program for Adaptive Living Skills serves 10 students with severe and multiple disabilities. Our mission is to support all areas of a child's development an inclusive playground gives students with severe needs an opportunity to learn through play gross motor skills, problem solving, social skills, all of which improve their learning in the classroom.

Every year we take our students to the inclusive playground in the Fort Collins's. For many student's their first end of the year trip is their first time visit to the inclusive playground and for some of those students it is first time they have ever been able to access playground equipment. Once the parents other professionals we bring on the trip see the kids' faces and experience the playground themselves they are hooked. All summer long I receive emails, pictures etc... from Fort Collins saying they took their kids or family that was is town etc... It would be amazing not have to travel so far, go more often and not have to send families out of the community.

We envision the playground to be another classroom. A meeting place for the PAI.S programs across the city can meet and play and learn together. A therapeutic place for students and therapists can meet to work on physical, occupational, and speech goals. A safe place parents, respite providers, and community groups supporting people with disabilities to meet and let kids be included with other children in a meaningful way. A place parents with typically developing children can go to teach them to treat all people dignity and respect.

Sincerely,


Jennifer Schimek
Saddle Ridge Elementary PALS Teacher
307-771-2360 x86390

October 20, 2014

Friendship Playground Fund
4746 Moran Avenue
Cheyenne, WY 82009

Wyoming Business Council
State Lands and Investment Board
214 West 15th
Cheyenne, WY 82002

To Whom It May Concern/Dear Board Members:

On behalf of "The Friendship Playground Fund" we are writing to express our support for the City of Cheyenne's Business Ready Communities grant proposal. An investment from the Wyoming Business Council will enhance the Rec Mill Grant awarded to the City in October to build a universally accessible playground in Cahill Park.

The Medina Family inspired our collective purpose to create a unique and accessible playground in the Cheyenne community that will provide opportunities to explore the power of play for people of all ages and abilities. We believe this project is important because it will be a uniquely designed playground with equipment that is adaptive, and can be used by individuals with physical challenges. This includes children, welcomes our senior population, and even our military service folks returning home with physical challenges.

The project has tremendous community impact because it eliminates boundaries, and will serve a diverse population from Cheyenne and the surrounding area, drawing visitors from Nebraska, Colorado and across Wyoming. This one-time infusion of resources will help the City of Cheyenne and its community partners turn Cahill Park into a destination playground in the heart of the leading commercial corridor of Cheyenne.

We envision a destination playground for all that eliminates boundaries and promotes imagination, diversity and inclusion. This type of community resource will allow our citizens to create their memories and support their health and wellness locally, as the only other known adaptive playground resides in Fort Collins, CO. From an economic development standpoint, new businesses may find our community more attractive with this amenity to serve employees and strengthen employee retention. Approved funding by the Wyoming Business Council will positively influence the project and truly make the installation a collaborative achievement we can all be proud of for many years to come.

Sincerely,

Monica Puente
Friendship Playground Fund Chair
307-635-4681



STRIDE
Learning Center

328 Parsley Blvd
Cheyenne, WY 82007
307-632-2891
307-632-8271 fax
www.slidekids.com

October 17, 2014

To Whom It May Concern,

I am the executive director of STRIDE Learning Center, the early intervention, special education and related services program for Laramie County. STRIDE works with special needs children and their families. Currently, STRIDE is serving over 600 families throughout our community.

I strongly support the vision to create an accessible playground for all children. Over and over, I hear from families how frustrating it is not to have a truly accessible playground for their children. Often times, families travel to Fort Collins to bring their children to the Inspiration Park west of town. Laramie County families spend at least a half day at the playground, eating a meal at a restaurant and sometimes a little shopping. If Cheyenne could support a playground of our own, accessible to all families, then the economic benefit would remain local. Families would have an improved quality of family life. The Cheyenne community would have another source of civic pride.

Thank you for your consideration,

Tricia Whynott
Executive Director
STRIDE Learning Center



October 17, 2014

To Whom It May Concern,

I have lived in Cheyenne, Wyoming all of my life and have benefited from many of the community's amenities. It is with pleasure to write, this letter of support for the fully accessible playground to be installed at K-Hill Park. Not only with my position at the Greater Cheyenne Chamber of Commerce but with my community involvement, improvements to such community amenities is crucial for a higher level of quality of living for current residents.

I proudly support this community effort and it is my hope that you will consider funding this fully accessible playground for Cheyenne. Any additional support is appreciated.

Thank you for your time and consideration,

A handwritten signature in black ink, appearing to read "Stephanie Meisner". The signature is written in a cursive, flowing style.

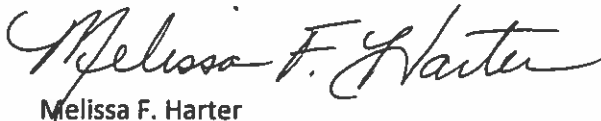
Stephanie Meisner
STRIDE Learning Center, Board Member
Greater Cheyenne Chamber of Commerce,
Director of Marketing & Communication

October 17, 2014

To Whom It May Concern,

I am very much in support of a fully accessible playground being installed at K-hill Park. Anything that can be done to support the children of Cheyenne is a worthwhile project. And to support these children in their physical development has been a requirement that society as a whole has let slip through the cracks. Kids need to play outside in a safe environment as much as possible! Please support this effort for the betterment of the children of our community.

Sincerely,



Handwritten signature of Melissa F. Harter in cursive script.

Melissa F. Harter

To Whom It May Concern,

I am writing this letter in support of raising money to install a fully accessible playground at Cahill Park. A park like this would help so many children with disabilities have access to a community playground and let them have the same opportunities that their peers have. Children with disabilities need to have access to equipment that will let them enjoy, participate and develop skills in a public park setting. This park would be a wonderful asset to our community.

Sincerely,

A handwritten signature in cursive script that reads "Jo Lynne Lenell".

Jo Lynne Lenell

April 18, 2011

Cheyenne Parks and Recreation
2101 O'Neil Ave
Cheyenne, WY 82001

Parks Division,

We are writing to express our sincere enthusiasm for Cheyenne Parks and Recreation to explore, research, and possibly consider a universally accessible playground for the community of Cheyenne. Play is one of the most critical and essential components of childhood development whereby children learn social skills, recognize intellectual capabilities, and establish advanced physical skills. Play is more than having fun; it's an integral process by which children develop and grow.

For many children a trip to the community park with their friends or family members create long-lasting childhood memories. However for children with physical, cognitive, or emotional disabilities, exclusion from essential play opportunities are common as a result of the limited accessibility and appropriateness of playground equipment. Though traditional community playgrounds are built to the Americans with Disabilities Act (ADA) standards, they only require 50% of elevated decks to be accessible, mostly through transfer decks. This level of accessibility forces a child with a physical disability to abandon his/her mobility equipment (e.g. wheelchair, walker, crutches, and canes) in order to participate. This situation leaves any child who is reliant on an assistive mobility device to be stranded at the transfer deck; unable to advance to the highest points of the playground along with his/her non-disabled peers. An issue like this is one of only many concerning the appropriateness and accessibility of traditional playground equipment.

A universally accessible playground would benefit every child including those with mobility issues, visual and/or hearing impairments, developmentally delayed, and/or those with emotional disabilities. There are many considerations and factors that must be taken into account when exploring the needs of this undertaking to ensure accessibility for all the children and community members of Cheyenne. Please feel free to contact me with questions or comments in regards to this letter. We would be happy to also provide further information or assistance concerning this endeavor.

Jennifer Gough, M.S. OTR/L
Occupational Therapist
(307) 760-7188
jgough@medicine.nodak.edu

Rachel Yocum MOT OTR/L
Occupational Therapist



Sarah Moore MOT OTR/L
Occupational Therapist

Alaina Winters MS OTR/L
Occupational Therapist

Nicole Bolinger MOT OTR/L
Occupational Therapist

Tamara Schlagel MOT OTR/L
Occupational Therapist

Sasha Bradley PT DPT
Physical Therapist

Russell Parker OTR
Occupational Therapist

Caroline Matteson OTR/L
Occupational Therapist



MEMORANDUM

To: Wyoming Business Council Board of Directors

From: Shawn Reese, CEO

Date: March 2, 2015

Re: Business Ready Communities (BRC) Program Proposed Rule Changes

Background: In 2014, the state Legislature passed Senate File 100. That bill, in part reads: “The council shall promulgate rules and regulations to identify the type and maximum amount, as a percentage of the total grant, of the revenue that may be recaptured and credited to the account as a result of grants under this section.”

Further, the Legislature created the Joint Subcommittee on economic development to review the WBC and the BRC program. Issues discussed with that committee included the sustainability of the program, the viability of local economic development organizations, ownership of BRC-funded assets, and more.

The Wyoming Business Council (WBC) staff scheduled discussions with the Wyoming Association of Municipalities, and met with the Board of the Wyoming Economic Development Association. These conversations along with the discussions with the Legislative Joint Subcommittee on Economic Development provide the basis for the attached chart. It outlines issues that could be addressed to make the program:

- More accessible,
- Simple to use,
- More sustainable at the program and local level
- Accountable to constituents as well as the State Legislature.

The Process: Staff proposes the following:

- Discussion and direction on the proposed rule changes as presented in the attached matrix.
- A strike and underline copy will be developed for public comment.
- Following the public comment period, staff will provide an analysis of the comments and a strike and underline copy of the rules
- Subject to Board approval, begin the rule adoption process.

Staff Recommendation: Staff recommends approval of the broad concepts as provided in the attached matrix, the authority to proceed with developing a strike and underline copy detailing the proposed BRC rule revisions and to seek public comment on same. Results of these efforts will be presented to the WBC Board at its September meeting.

BRC Proposed Rule Changes

Goals: Simplicity, Program and Local Sustainability and Accountability

BRC Proposed Rule Changes			
Goals: Simplicity, Program and Local Sustainability and Accountability			
Match	Issues	Current Rules	Proposed Rule Changes
	<p>The matching requirements are complex and one-size fits all - rules do not take into account the applicant's ability to match.</p>	<p>Based on the amount of the grant request.</p> <p><u>The first \$1.5MM:</u> Businesses Committed - 10% Community Readiness - 15%</p> <p><u>Above \$1.5MM:</u> 30% match of which half must be cash</p>	<p>Match based on the Total Project Cost</p> <p><u>Category 1 Applicants:</u> Businesses Committed - 10% Community Readiness - 10% Downtown Development - 10% Planning - 25% Community Enhancements - 50%</p> <p><u>Category 2 Applicants:</u> Businesses Committed - 5% Community Readiness - 5% Downtown Development - 5% Planning - 25% Community Enhancements - 50%</p>
	<p>Revenue recapture is not consistent and varies by project.</p> <p>Recaptured funds are a way to increase BRC program sustainability as well as local sustainability.</p> <p>In 2014, the Legislature passed Senate File 100: "The council shall promulgate rules and regulations to identify the type and maximum amount, as a percentage of the total grant, of the revenue that may be recaptured and credited to the account as a result of grants under this section."</p>	<p>Revenue recapture must be commensurate with the public investment.</p>	<p>Applicants are considered Category 2 if they are a municipality with a population under 4,000 or a county with an assessed value less than the average of all counties in the State of Wyoming. Otherwise they are considered Category 1. In the case of a joint powers board, the project's location will determine its categorization.</p> <p>These break-downs are intended to make match requirements more attainable for those entities who do not have significant tax base or other resources.</p> <p>Assessed Valuations are updated annually from the Wyoming Dept. of Revenue (update available in August), and population figures are updated every five years by the US Census Bureau (next update is 2015).</p> <p>Projects that generate revenue (lease revenues or sales income) will be subject to this recapture provision. Grantee recaptures 50% of revenue generated and the Business Council recaptures the other 50%.</p> <p>A BRC loan is preferred. If a loan is not a feasible and repayment of recapture funds is the only option, a copy of the revenue recapture plan will be filed with the real estate record at the county where the project is located. This will effectively behave as lien on the property.</p>
Revenue Recapture			

BRC Proposed Rule Changes

Goals: Simplicity, Program and Local Sustainability and Accountability

	Issues	Current Rules	Proposed Rule Changes	Comments
Projects with Private Developers	<p>The Attorney General has suggested several factors to be considered when determining whether an expenditure comports with Article 16 Section 6 of the Wyoming Constitution. In reviewing projects that involve private developers, the AG advises the following factors should be analyzed:</p> <ul style="list-style-type: none"> *the way in which the public benefits compare to the way in which private parties may benefit * the overall primary effect of the public expenditure *the consideration given for the expenditure *the location or site improvement of a particular project *the creation of employment opportunities *the comparison of private dollars involved in a project to the number of public dollars increased tax and / or other revenues and competition with other localities. 	<p>Revenue recapture for private developments have a higher public benefits threshold but vary by project type.</p>	<p>100% recapture of the grant amount and a positive internal rate of return. Recapture may occur through a BRC loan, repayment of funds, tax benefits and donation of real estate. The value of all real estate donations must be verified by an appraisal.</p>	<p>Private developments must recapture 100% of the grant amount and have a positive internal rate of return as calculated by staff.</p>
Community Development Organization (CDO) Dissolution	<p>Some CDO bylaws and IRS codes do not specify that BRC funded assets owned by the CDO revert back to public ownership upon dissolution.</p>	<p>Currently, if CDO dissolves, CDO's bylaws or IRS code govern asset disposal.</p>	<p>A deed restriction on the grant or loan funded asset with a reversionary clause back to the grantee/borrower, joint powers board, city, town or county in the event of dissolution of the CDO.</p>	<p>Ensures BRC funded asset will remain in the ownership of an allowable public entity in the event of the CDO's dissolution.</p>
Loans	<p>Loan structuring lacks consistency.</p>	<p><u>Interest Rate:</u> No to low interest (taken from statute)</p> <p><u>Collateral:</u> To be recommended by the Business Council and determined by the SLIB</p>	<p><u>Interest Rate:</u></p> <ul style="list-style-type: none"> • Non-revenue generating projects - 0% • Revenue generating projects - 1% • All loans will include an annual servicing fee of 0.5%. <p><u>Collateral:</u> All loan projects that create lease or a revenue-based asset must be secured.</p>	<p>Revenue generating projects have the capacity to pay a higher interest rate than non-revenue generating loans.</p>

BRC Proposed Rule Changes

Goals: Simplicity, Program and Local Sustainability and Accountability

BRC Proposed Rule Changes				
Goals: Simplicity, Program and Local Sustainability and Accountability				
	Issues	Current Rules	Proposed Rule Changes	Comments
Childcare/Senior Care	There is not significant demand for these types of projects. The social service nature of these projects is not in keeping with the defined purpose of the BRC program.	Both Senior Care and Childcare projects are accepted once a year with a maximum of \$1 million per project.	Omit this project category from the BRC rules.	Will allow for increased allocations to projects identified as priorities in the strategic plan.
Deadlines	Difficult for planning at the local level when some applications are accepted only once or twice a year.	<p>Not all types of applications are accepted quarterly. Certain types of applications are accepted on defined deadline dates and limited as follows:</p> <p>Business Committed - 4/fiscal year Data Center - 4/fiscal year Community Readiness - 2/fiscal year Downtown Development - 2/fiscal year Community Enhancement - 2/fiscal year Planning - 2/fiscal year</p>	<p>All types of applications will be accepted on a quarterly basis.</p> <p>Applications are limited by type as follows:</p> <p>Business Committed - 4/calendar year Data Center - 4/calendar year Community Readiness } Downtown Development } 2/calendar year Community Enhancement } Planning 2/calendar year</p>	<p>Flexibility allows applicants to apply when most strategic.</p> <p>In order for this rolling acceptance of applications to be successful it will be important for the board to adopt an allocation plan.</p>
Downtown Development	Downtown development projects are community readiness projects that happen to be located in downtowns, but are not consistent with the same maximum awards.	Downtown Development Grant Awards - \$2 million maximum	Downtown Development Grant Awards - \$3 million maximum	The WBC recognizes the rising costs of rehabilitation projects.
Operations and Maintenance (O&M)	Communities do not always have the ongoing funds to maintain BRC-funded assets.	O&M is not a formal requirement for every project.	Applicants will be required to adopt an O&M plan for the life of the BRC-funded asset.	This plan will help WBC staff and local communities understand a majority of the costs associated with maintaining and operating projects long term.

BRC Proposed Rule Changes				
Goals: Simplicity, Program and Local Sustainability and Accountability				
	Issues	Current Rules	Proposed Rule Changes	Comments
Reporting	Staff regularly collects reporting information, but performance measures need to be formally addressed. More accountability is required for revenue recapture at local level	Grantees/borrowers provide quarterly reports during construction. Following construction, the grantees and borrowers submit an annual report for three years on revenue recapture, job creation, private investment, etc.	Grantees/borrowers will report on each performance measure. Reporting period will be extended from three years to five years for all projects types except Community Enhancement (which will remain at three years) and Planning which are complete with the submission of a final plan. Grantee/borrower will be required to have a separate account dedicated to economic development for all recaptured funds. An annual accounting of the local recapture funds must be provided to the WBC.	Allows WBC staff to collect and analyze data to ensure the program continues to meet the goals set forth by the WBC, the legislature and the Governor.
Contingency and Development (C&D) Agreements	C & D agreements differ by project and community. Lack of consistency sometimes delays project development.	An agreement between parties is required, but the rules are vague as to what specifically must be included.	Rules will outline all requirements of the C&D agreement.	Staff will develop a template for applicants, shortening project development phase.
Managed Data Center Cost Reduction	There is a discrepancy between when funds are disbursed and when the match by the company is realized.	The company has five years to realize its match of payroll and capital expenditures. Grant funds are disbursed over three years.	Funds will be disbursed up to five years but only as the match from the company is realized.	A clawback provision requires grant funds be repaid if the company leaves town or goes out of business within five years of first receiving funds. This change allows applicants lessen exposure to clawback as grant funds are drawn down and match is realized.

Proposed Category System for BRC Matches

Proposed Change: Category 1 Communities: Businesses Committed and Community Readiness - 10%
Category 2 Communities: Businesses Committed and Community Readiness - 5%

Category 1: If applicant is above the Average County Valuation (\$1.05 Billion) and has a population more than the average municipality (3,888)

Category 2: If applicant is below the Average County Valuation (\$1.05 Billion) or has a population less than the average municipality (3,888)

*County valuations are determined annual by the Wyoming Department of Revenue, and are released every August.

**Population are from the US Census Bureau which occurs every 5 years. Figures will be updated in 2015.

Category 1 Applicants 10% Business Committed and Readiness, 25% Planning and 50/50 Enhancement		Category 2 Applicants 5% Business Committed and Readiness, 25% Planning and 50/50 Enhancement	
Municipality	Population*	Municipality	Population*
Casper city	55,316	Afton town	1,911
Cheyenne city	59,466	Albin town	181
Douglas city	6,120	Alpine town	828
Gillette city	29,087	Baggs town	440
Green River city	12,515	Bairoil town	106
Jackson town	9,577	Bar Nunn town	2,213
Rock Springs city	23,036	Basin town	1,285
		Bear River town	518
		Big Piney town	552
County	Valuation**	Buffalo city	4,585
Campbell County	\$ 5,685,695,158	Burlington town	288
Converse County	\$ 1,407,977,674	Burns town	301
Laramie County	\$ 1,166,877,447	Byron town	593
Natrona County	\$ 1,411,882,916	Chugwater town	212
Sublette County	\$ 3,417,353,787	Clearmont town	142
Sweetwater County	\$ 2,829,595,031	Cody city	9,520
Teton County	\$ 1,148,195,544	Cokeville town	535
		Cowley town	655
		Dayton town	757
		Deaver town	178
		Diamondville town	737
		Dixon town	97
		Dubois town	971
		East Thermopolis town	254
		Edgerton town	195
		Elk Mountain town	191
		Encampment town	450
		Evanston city	12,359
		Evansville town	2,544
		Fort Laramie town	230
		Frannie town	157
		Glendo town	205
		Glenrock town	2,576
		Granger town	139
		Greybull town	1,847
		Guernsey town	1,147
		Hanna town	841
		Hartville town	62
		Hudson town	458
		Hulett town	383
		Kaycee town	263
		Kemmerer city	2,656
		Kirby town	92

Proposed Category System for BRC Matches

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Category 1:	If applicant is above the Average County Valuation (\$1.05 Billion) and has a population more than the average municipality (3,888)			
Category 2:	If applicant is below the Average County Valuation (\$1.05 Billion) or has a population less than the average municipality (3,888)			
	Category 1 Applicants		Category 2 Applicants	
	10% Business Committed and Readiness,		5% Business Committed and Readiness,	
	25% Planning and 50/50 Enhancement		25% Planning and 50/50 Enhancement	
	Municipality	Population*	Municipality	Population*
			La Barge town	551
			La Grange town	448
			Lander city	7,487
			Laramie city	30,816
			Lingle town	468
			Lost Springs town	4
			Lovell town	2,360
			Lusk town	1,567
			Lyman town	2,115
			Manderson town	114
			Manville town	95
			Marbleton town	1,094
			Medicine Bow town	284
			Meeteetse town	327
			Midwest town	404
			Mills town	3,461
			Moorcroft town	1,009
			Mountain View town	1,286
			Newcastle city	3,532
			Opal town	96
			Pavillion town	231
			Pine Bluffs town	1,129
			Pine Haven town	490
			Pinedale town	2,030
			Powell city	6,314
			Ranchester town	855
			Rawlins city	9,259
			Riverside town	52
			Riverton city	10,615
			Rock River town	245
			Rolling Hills town	440
			Saratoga town	1,690
			Sheridan city	17,444
			Shoshoni town	649
			Sinclair town	433
			Star Valley Ranch town	1,503
			Sundance town	1,182
			Superior town	336
			Ten Sleep town	260
			Thayne town	366
			Thermopolis town	3,009
			Torrington city	6,501
			Upton town	1,100
			Van Tassell town	15

Proposed Category System for BRC Matches

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	Category 2 Communities: Businesses Committed and Community Readiness - 5%			
Category 1:	If applicant is above the Average County Valuation (\$1.05 Billion) and has a population more than the average municipality (3,888)			
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	Category 1 Applicants		Category 2 Applicants	
	10% Business Committed and Readiness,		5% Business Committed and Readiness,	
	25% Planning and 50/50 Enhancement		25% Planning and 50/50 Enhancement	
	Municipality	Population*	Municipality	Population*
			Wamsutter town	451
			Wheatland town	3,627
			Worland city	5,487
			Wright town	1,807
			Yoder town	151
			County	Valuation**
			Albany County	\$ 382,474,421
			Big Horn County	\$ 277,654,615
			Carbon County	\$ 760,910,660
			Crook County	\$ 238,560,929
			Fremont County	\$ 917,572,607
			Goshen County	\$ 173,473,162
			Hot Springs County	\$ 227,516,949
			Johnson County	\$ 857,660,894
			Lincoln County	\$ 796,769,559
			Niobrara County	\$ 131,501,266
			Park County	\$ 871,694,681
			Platte County	\$ 171,653,028
			Sheridan County	\$ 447,134,821
			Uinta County	\$ 526,075,239
			Washakie County	\$ 153,524,497
			Weston County	\$ 162,712,640

CDBG 2015 ANNUAL ACTION PLAN

Background: Every state receiving U.S. Housing and Urban Development (HUD) funds is required to develop a Consolidated Five Year Plan (Consolidated Plan). The Consolidated Plan provides an assessment of housing and community development needs and a strategic plan for addressing those needs. The State of Wyoming's plan includes various programs funded by HUD:

- Community Development Block Grant (CDBG) funds administered by the Wyoming Business Council (WBC).
- HOME Investment Partnerships (HOME) and Neighborhood Stabilization Program (NSP). funds administered by the Wyoming Community Development Authority (WCDA).
- Housing for Persons with AIDS (HOPWA) funds administered by the Wyoming Department of Health, Preventive Health and Safety Division, Emergency Shelter Grant (ESG) funds.
- Continuum of Care (CoC) administered by the Wyoming Department of Family Services.

In addition to the five-year umbrella plan, states are required to complete an Annual Action Plan setting forth the ways in which projects done that year will accomplish the goals identified in the Consolidated Plan. The annual plan serves as an application to HUD for the coming year's funding by demonstrating how funds will be used. The 2015 Annual Action Plan represents Wyoming's third year under the Consolidated Plan (2012-2017). The complete plan with all agencies' initiatives is on the WBC website at <http://www.wyomingbusiness.org/DocumentLibrary/CDBG/Public/Draft2015AAP.pdf>.

The Process: Planning processes for HUD-related activities are subject to the Citizen Participation Plan (12/2010 revised 7/2013), which details how activities are communicated to the public. In keeping with the requirements of that plan, the WBC must advertise opportunities for public involvement and provide a forum for citizens' participation and comment. The WBC makes public hearings and meetings available through a webinar and uses a variety of media to make plans available for review and comment. A public hearing webinar on the 2015 Annual Action Plan was held on Nov. 10, 2014. The draft plan was available to the public for 30 days (ending Dec. 10). No comments were received.

WBC's Role: Since 2010, by designation of the Governor, the Business Council serves as the lead entity for submission of the state Consolidated Plan, annual action plans and performance reports.

PROPOSED 2015 DRAFT ANNUAL ACTION PLAN

Economic Development Eligible Activities

- **Planning-only grants (\$50,000 maximum award)** includes feasibility studies related to economic and community development.
- **Downtown Development Grants (\$500,000)** includes public facilities, rehabilitation of commercial buildings, historic preservation and land acquisition and clearance.
- **Infrastructure Grants (\$500,000)** includes allowance of communities to purchase and/or improve sites for the benefit of a specifically identified business project.
- **Job Creation and Retention Grants (\$35,000 per job maximum awards)** includes projects designed to create new jobs or retain existing jobs.
- **Elimination of Slum and Blight (\$500,000 maximum award)** includes acquisition, clearance, relocation, historic preservation or rehabilitation of buildings.

Community Development Eligible Activities

- **Public Infrastructure Grants (\$500,000 maximum awards)** includes projects such as water and sewer lines, streets, curbs, gutters, storm drainage and water supply and storage.
- **Community Facility Grants (\$500,000 maximum awards)** includes facilities such as senior centers, centers for developmentally disabled children and adults, medical and mental health clinics, youth centers, neighborhood facilities, child care centers, health facilities, fire stations and other facilities designed to assist special needs clientele.
- **Housing Grants (\$500,000 maximum awards)** includes infrastructure and acquisition.
- **Accessibility Grants (\$300,000 maximum awards)** includes projects designed to make public buildings, such as town halls and county courthouses, accessible to the disabled.
- **Homeownership Assistance (\$40,000 maximum awards)** includes projects designed to assist in subsidizing interest rates and mortgage principal amounts for low- and moderate-income homebuyers.

2015 CDBG Appropriation Summary	
2015 Grant Year Appropriation	\$ 2,784,365
2014 Remaining Carryover balance	\$ 579,380
Balance	\$ 3,363,745
Proposed Grant Uses For 2015	
Administrative funds for 2015	\$ 183,531
Planning	\$ 350,000
Economic Development Recommendations	\$ 966,414
Community Development Recommendations	\$ 1,823,800
Home Owners Assistance	\$ 40,000
Total CDBG Fund Uses for 2015	\$3,363,745

The priorities for CDBG are driven by communities' needs. WBC regional directors surveyed communities and calculated an anticipated demand of approximately \$3.6 million for the March 1, 2015 deadline. Most of the demand is anticipated to be for community development projects. Homeownership assistance demand is \$40,000 and planning requests will likely be more than \$100,000. Regional directors indicated that no job creation economic development applications will be submitted for this deadline because of the cumbersome job reporting requirements by HUD.

Staff Recommendation: Staff recommends approval of the 2015 Draft Annual Action Plan. If approved, the plan will be submitted to HUD for consideration as soon as the official notice of appropriation from HUD is received.



Think **LIKE A BUSINESS**



RESOLUTION 2015-01

WYOMING BUSINESS COUNCIL RESOLUTION DESIGNATING COMMITTEES

WHEREAS, the Wyoming Business Council (WBC) Board of Directors (Board) is empowered by its Bylaws to designate one or more committees; and

WHEREAS, the WBC Board desires to designate committees to be comprised of one or more Board of Directors and such other individuals as may be appointed by the Board Co-Chair.

NOW, THEREFORE, BE IT RESOLVED BY A QUORUM OF THE BOARD OF DIRECTORS OF THE WYOMING BUSINESS COUNCIL

1. The Board hereby designates the following standing committees. Standing committees will meet at least quarterly to review staff work for presentation to the Board. The term of appointment shall be for one year. The Chairmen of standing committees and members shall be appointed by the Board Co-Chairman.
 - Personnel, Budget and Audit Committee
 - Business Contract and Loan Committee
 - Community Grant and Loan Committee
2. The Board hereby designates the following advisory committees. Advisory committees will meet at least semiannually. Advisory committees will review goals and actions of the WBC strategic plan with staff and other individuals, businesses or organizations as may be suggested by the Advisory committee chairman. The term of appointment shall be for two years. Chairmen of advisory committees and members shall be appointed by the Board Co-Chairman.
 - Industrial Development
 - Small Business Development
 - Technology Development
 - Community Development
 - Market Reach
3. The Board hereby designates an ad hoc committee to review and make recommendations on bylaws of the WBC.

ADOPTED AND APPROVED THIS 12th DAY OF MARCH, 2015

ATTEST:

Secretary/Treasurer

Date

Wyoming Accolades



Most Business Friendly Tax Climate

(Tax Foundation) – 2014, 2015

<http://taxfoundation.org/article/2015-state-business-tax-climate-index>

Best Return on Investment for Taxpayers

(Wallet Hub) - 2014

<http://wallethub.com/edu/state-taxpayer-roi-report/3283/>

Lowest State/Local Tax Burden in the Country

(Tax Foundation) – Released in 2014

<http://taxfoundation.org/article/annual-state-local-tax-burden-ranking-fy-2011>

Lowest Foreclosure Rate

(Assets and Opportunity Scorecard) – 2014

<http://scorecard.assetsandopportunity.org/2014/state/wy>

Second Best Pro-Business State

(Pollina) – 2014

<http://www.pollina.com/top10probusiness.html>

Second Best Run State in the Country

(24/7 Wall Street) – 2014

<http://247wallst.com/special-report/2014/12/03/the-best-and-worst-run-states-in-america-a-survey-of-all-50-3/>

Second Highest Rate of Trust in State Government - 76%

(Gallup) – 2014

<http://www.gallup.com/poll/168251/illinois-residents-least-trusting-stategovernment.aspx#1>

Third Best Economic Performance

(American Legislative Exchange Council) – 2014

http://alec.org/docs/RSPS_7th_Edition.pdf

Unemployment Rate 4.2%

(U.S. Bureau of Labor Statistics) - December 2014

<http://www.bls.gov/lau/>

Ranked #1 for Future Retirees

(National Institute on Retirement Security (NIRS)) - 2014

http://www.nirsonline.org/storage/nirs/documents/2014%20Scorecard/final_2014_scorecard.pdf

Best State for Military Retirees

(Wallet Hub) - 2014

<http://wallethub.com/edu/best-states-for-military-retirees/3915/>

Third Best State for Business

(24/7 Wall Street) – 2014

<http://247wallst.com/special-report/2015/02/26/the-best-and-worst-states-for-business/3/>

Second Best Business Climate

(U.S. Chamber of Commerce Foundation) - 2014

<http://www.uschamberfoundation.org/enterprising-states-2014-re-creating-equality-and-opportunity>

Second Highest Increase in GDP

(Bureau of Economic Analysis) - 2013

http://www.bea.gov/newsreleases/regional/gdp_state/gsp_newsrelease.htm

Fourth Top State for Growth and Economic Performance

(U.S. Chamber of Commerce Foundation) – 2013

<http://www.forbes.com/pictures/mli45efejk/23-wyoming/>

Fourth Overall in Economic Performance

(Free Enterprise) – 2013

<http://www.freeenterprise.com/enterprisingstates/#map/all/WY/>

Fourth Highest in Well-being

(USA Today)

<http://www.usatoday.com/story/news/nation-now/2015/02/19/gallup-west-virginia-well-being-index-alaska/23608805/>

Lowest Poverty Rate for Children

(Fourth Lowest for Entire Population)

(U.S. Census Bureau) – Released in 2013

<http://www.americashealthrankings.org/WY/ChildPoverty/2013>

Fifth Best State to Make a Living

(MoneyRates.Com) – 2013

<http://www.money-rates.com/research-center/best-states-to-make-a-living/2013-complete-list.htm>

Sixth Gross State Product Growth

(U.S. Chamber of Commerce Foundation) - 2012

<http://ncf.uschamber.com/library/enterprising-states>

Fourth Per Capita Income Growth

(U.S. Chamber of Commerce Foundation) - 2012

<http://ncf.uschamber.com/library/enterprising-states>

Top Five Award of Excellence for Data Center Recruiting

(Expansion Solutions Magazine) - 2012, 2013, 2014

http://www.expansionsolutionsmagazine.com/2014_awardsofexcellence

Top 15 Finalist in Community Impact Awards

(Underwriters Laboratories project)

(Trade & Industry Development magazine) - 2015

AAA Credit Rating - Highest Rating Possible

(Standard and Poor's) - 2011, 2012, 2013, 2014

2015-2016 Strategic Plan

Increasing Wyoming's Prosperity

WHAT DRIVES US

- We communicate and we are a team.
- We are flexible, collaborative and get the work done.
- We work in an environment of integrity, support and pride.
- We make change happen and we are leaders.

OUR FUTURE

Wyoming's industries are strong, diverse and expanding. Small business is a big deal. Communities have the highest quality of life. Wyoming is the technology center of the High Plains. Wyoming knows no boundaries.

Think BIG

- Enhance the value of natural resources
- Expand value-added opportunities
- Increase transportation accessibility
- Improve the business and industrial readiness of our communities

Think SMALL

- Encourage business starts
- Grow jobs and profitability and assist expansion of small businesses
- Maximize business success

Think NEW

- Grow the technology sector to become a significant industry in the state
- Improve business innovation, research and commercialization

Think LOCAL

- Improve livability of communities
- Grow and sustain local economic development efforts

Think GLOBAL

- Welcome investment in Wyoming from around nation and world
- Increase trade nationally and internationally

GOALS

ACTIONS

- Aid in developing a value-added energy campus and other industry-ready sites
- Increase opportunities to expand the meat processing industry
- Promote value-added projects
- Facilitate plans for improved rail and air service

- Promote entrepreneurship
- Increase technology transfer
- Streamline permitting processes
- Identify and address small business needs
- Expand agricultural diversification and market development

- Expand programs for innovation and research
- Assist in deploying technologies for small-scale power production and storage
- Assist in efforts to develop a skilled workforce
- Increase access to broadband

- Improve community infrastructure
- Enhance community amenities
- Preserve unique character of communities and downtowns
- Develop strong regional and local leadership and involvement

- Coordinate and develop foreign trade efforts
- Increase national and international awareness of Wyoming
- Create an inventory of businesses with international reach
- Assist business and industry with accessing national and international markets