WYOMING BUSINESS COUNCIL Board of Directors Meeting

March 9 & 10, 2016 · Torrington, Wyoming



BUSINESS COUNCIL

wyomingbusiness.org • twitter.com/wyobizcouncil • facebook.com/wyobizcouncil



Torrington, Wyoming • Lincoln Community Complex • March 9 and 10, 2016

WEDNESDAY, MARCH 9, 2016

(*Times are tentative and subject to change without notice*)

Wednesday dress code is business casual. Location: Torrington, Holiday Inn Express –1700 East Valley Road

(Order of Agenda subject to change)

| 2:00 p.m. | Tour of Torrington economic development sights (Leave from hotel lobby) |
|-----------|---|
| 3:00 p.m. | Torrington Eastside Industrial Park ribbon cutting (Torrington Water and Wastewater Facility, 659 Industrial Park Ave.) |
| 3:45 p.m. | Main Street Torrington walking tour (weather permitting) |
| 4:30 p.m. | Community reception – 21st & Main Street |
| 5:30 p.m. | Back to Holiday Inn Express |
| 6:30 p.m. | Board/staff dinner – Torrington Fire Hall – 2001 W. C St. |

THURSDAY, MARCH 10, 2016

(*Times are tentative and subject to change without notice*)

Thursday dress code is business attire.

| 8:00 a.m. | Convene public meeting – Lincoln Center, 436 E. 22nd Ave., Suite C Welcome to Torrington – Wally Wolski, Goshen County Commissioner and Goshen County Economic Development Corp. Board President Introduction of Board members Presentations Nominating Committee report |
|-----------|--|
| | Action Item: Election of new officers Committee assignments |
| | Action Item: Minutes approval - December 9, 2015 minutes December 22, 2015 call-in minutes |
| 8:30 a.m. | Tour 23 Report – Ann Nelson, Wyoming Business Alliance representative |
| 9:15 a.m. | CEO update – Shawn Reese |
| 9:40 a.m. | Break |

| 10:00 a.m. | Personnel, Budget and Audit Committee Report – Jim Espy, Chair Diane Joyce, CFAO, will provide comments on current financials |
|------------|---|
| | Action Item: Acceptance of financial statements |
| 10:45 a.m. | Board Bylaws Subcommittee – Megan Goetz, Chair Bylaws review |
| | Action Item: Approval of bylaws |
| 11:00 a.m. | Business Contract and Loan Committee Report – Ben Avery, Business and Industry Division Director, will report on: Challenge Loan reporting requirements Participation Loan request |
| | Action Item: Approval of Participation Loan request Past due report Charge off balances report |
| | Action Item: Acceptance of charge off report |
| 11:20 a.m. | Community Grant and Loan Committee Reports – Cactus Covello, Chair Community Development Block Grant (CDBG) Annual Action Plan |
| | Action Items: • Motion to Approve • Vote on Motion |
| | Old Business – Town of Alpine/Grand Teton Distillery Application |

 Old Busilless – Town of Alphie/Grand Tetori Distillery Application
 Wyoming Distillery Market Report – Tom Johnson, CPO, and Lisa Johnson, Interim Agribusiness Division Director

Action Items:

- Motion on application
- Vote on Motion
- Business Ready Community (BRC) applications for review and action Molly Spangler, Investment Ready Community Division Director, and Julie Kozlowski, BRC Program Manager, will present staff recommendations for the following applications:

| | BRC APPLICATION RECONSIDERATION | | | | | | | | | | |
|---|---------------------------------|------------------------|--------------------|----|---------------------|------|----------------------|--|--|--|--|
| | Applicant | Project Name | Project Type | | Requested Amount | Reco | Staff ommendation | | | | |
| 1 | Alpine, Town of | Grand Teton Distilling | Business Committed | \$ | 2,873,798 | \$ | 2,873,798 | | | | |
| | Total Requests | | | \$ | 2,873,798 | \$ | 2,873,798 | | | | |
| | Available BRC Funds | | | | | \$ | 16,379,468 | | | | |
| | Balance Remaining if Awa | arded | | | | \$ | 13,505,670 | | | | |

| | BRC APPLICATION SUMMARY | | | | | | | | | |
|----|---|--|-----------------------|----|---------------------|-----|----------------------|--|--|--|
| | Applicant | Project Name | Project Type | | Requested Amount | Rec | Staff ommendation | | | |
| 1 | Sweetwater County | Sweetwater Events | Community Readiness | \$ | 2,480,769 | \$ | 2,480,769 | | | |
| 2 | Guernsey, Town of | Guernsey Phoenix | Downtown Development | \$ | 750,000 | \$ | 750,000 | | | |
| 3 | Kemmerer-Diamondville Water/Wastewater JPB | Kem-Dimd Transmission Line | Community Readiness | \$ | 555,914 | \$ | 555,914 | | | |
| 4 | Green River, City of | Green River Lift Station | Community Readiness | \$ | 1,297,000 | \$ | 1,297,000 | | | |
| 5 | Wright, Town of | Wright Arena | Community Enhancement | \$ | 190,000 | \$ | 190,000 | | | |
| 6 | Superior, Town of | Superior Public building | Community Enhancement | \$ | 500,000 | \$ | 500,000 | | | |
| 7 | Rock Springs - Sweetwater County Airport Board | Rock Springs Airport Project | Community Readiness | \$ | 3,000,000 | \$ | - | | | |
| 8 | Evanston, City of | Evanston Roundhouse | Community Readiness | \$ | 3,000,000 | \$ | - | | | |
| 9 | Sheridan, City of | WYO Performing Arts & Education Center | Community Readiness | \$ | 2,000,000 | \$ | - | | | |
| 10 | Campbell County | Campbell Co. Airport Hangar | Community Readiness | \$ | 2,538,461 | \$ | - | | | |
| 11 | Upton, Town of | Upton Park | Community Enhancement | \$ | 386,047 | \$ | - | | | |
| 12 | Campbell County | Campbell Co Camplex Business Park Study | Planning | \$ | 25,000 | \$ | - | | | |
| 13 | Hulett, Town of | Hulett Clinic Feasibility Study | Planning | \$ | 25,000 | \$ | - | | | |
| 14 | Sinclair, Town of | Sinclair Theater Feasibility Study | Planning | \$ | 25,000 | \$ | - | | | |
| | Total Requests/Recomm | endation | | \$ | 16,773,191 | \$ | 5,773,683 | | | |
| | Available BRC Funds | | | | | \$ | 16,379,468 | | | |
| | Balance Remaining if Aw | arded | | | | \$ | 10,605,785 | | | |
| | Balance Remaining if Alp | oine Awarded | | | | \$ | 7,731,987 | | | |

All projects will be introduced and comments taken on all projects before a motion or vote is made.

Action Items:

- Motion needed on each application
- Vote on application

| 12-1:15 p.m. | Lunch BreakProvided for board and stGuests may wish to enjoy | |
|--------------|---|-------------------------------------|
| 1:15 p.m. | Continue morning agenda – BuBRC Rules | siness Ready Community |
| 3:15 p.m. | Other Board matters, ChairmanOther businessUpcoming meeting dates | |
| | May 25-26 Sept. 14-15 Dec. 8-9 | Rock Springs Worland Cheyenne |

| 3:30 p.m. | Closing remarks and | adjournment |
|-----------|---------------------|-------------|
| | | |



BUSINESS COUNCIL

Board of Directors Meeting

Cheyenne, Wyoming • Dec. 9, 2015

BOARD MEMBERS PRESENT

Jay Anderson, Cactus Covello, Megan Goetz, Ron Harvey, Pete Illoway, Kelly Lockhart, Lynne Michelena, Pat Schmidt, Aaron Sopko, Mike Sullivan, Jim Espy, Allen Hoopes and Dick Bratton

BOARD MEMBER ABSENT

Mike Wandler and Tom Scott

WBC STAFF PRESENT

CEO, Shawn Reese; CFAO, Diane Joyce; CPO, Tom Johnson; Directors, Ben Avery, Ron Gullberg, Molly Spangler and Lisa Johnson; Regional Directors, Leah Bruscino, Roger Bower, Kim Rightmer, Pat Robbins, Elaina Zempel, Dave Spencer and interim regional director Heather Tupper. Other staff present included: Karen Fate, Shaun Jones, Tom Dixon, Grant Gering, Sandy Quinlan, Julie Kozlowski, Ben Peterson, Andy Greenman and Linda Hollings, Recorder.

CALL TO ORDER/WELCOME/INTRODUCTIONS

Co-Chair Lynne Michelena called the meeting to order at 8:27 a.m. She thanked the city of Cheyenne for hosting the meeting. She stated that board members would have a chance to tour the Microsoft facility later in the day. She thanked all who had traveled and those on the phone for their interest in the board meeting.

Michelena stated that this would be the last meeting for board members Dick Bratton and Pat Schmidt, as their terms were expiring. She thanked them for their service to Wyoming and its citizens and stated what a pleasure it had been to serve with them on the WBC Board of Directors. Governor Matt Mead sent personal letters to Bratton and Schmidt, which were read by CEO Reese. Reese presented them with engraved plaques to commemorate their service along with the letters from the Governor.

MINUTES APPROVAL

The minutes from the Sept. 10 meeting in Sheridan were presented for approval. Several corrections were noted. The vote on the motion to approve staff's recommendation on Cheyenne's request to fund the new air terminal should have indicated that Illoway abstained from voting on the motion, and discussion on the Cheyenne West Edge project should have included that a board member felt half a million dollars was a lot for a grass gathering area.

MOTION: Covello moved to approve the minutes with the voiced corrections made. Harvey seconded the motion. All voted in favor; motion passed.

DRAFT

CEO OVERVIEW

CEO Reese gave an overview of the proceeding for the next day, Dec. 10. Board members, staff and interested public would be asked for their feedback on the WBC's strategic plan. Staff would like to have the plan ready for release in mid-January.

WELCOME TO CHEYENNE

Anja Bendel from Cheyenne LEADS welcomed the board and guests to Cheyenne. She presented an overview of Cheyenne that included history of the city, public investments, downtown area, business parks, economic snapshot, workforce and economic development impacts.

She also spoke of a new program that the Wyoming Economic Development Association was sponsoring. The program is a mentoring program where experienced local economic development directors are paired with inexperienced directors. This would be a state-wide program.

PERSONNEL, BUDGET AND AUDIT COMMITTEE REPORT - JIM ESPY, CHAIR

CFAO Joyce introduced Wayne Herr from McGee, Hearne and Paiz (MHP). The WBC contracted with MHP to conduct an independent audit, as required by statute. Herr reported on the audit procedure and results. He said MHP issued a clean opinion and had no instances of non-compliance to report. He thought the WBC did an excellent accounting job and was to be commended for a clean audit. Board members echoed that sentiment and thanked Joyce for her excellent leadership.

MOTION: Bratton moved to accept the audit report; Illoway seconded the motion. All voted in favor; motion passed.

MOTION: Schmidt moved to have the minutes reflect the board's desire to award the Fiscal Office with a Commendation of Excellence for accounting practices and procedures. Bratton seconded the motion; all voted in favor. Motion passed.

Joyce reported on the WBC's current financial status. Expenditures and encumbrances for the current year were 39.87% compared to 48.75% for the previous year to date. The difference was primarily due to activity in grants. Amounts spent and encumbered in the current year for personnel services (wages and benefits) and support services were comparable to amounts in the prior year. Amounts for data services were lower compared to the previous year due to a decrease in overall costs of services. Professional service expenditures and encumbrances for the current year were lower compared to the previous year due to some one-time contracts in the prior year and University of Wyoming-executed contracts not yet encumbered.

She also reported on encumbrances, cash balances, loans receivable and dues and memberships.

MOTION: Hoopes moved to accept the financials, as presented; Anderson seconded the motion. All voted in favor; motion passed.

CFAO Joyce presented the 2017-18 Biennium Budget Request that was submitted to the budget office, which included an exception request to transfer funds from Wyoming Rural Development and Main Street into the rest of the WBC budget; this exception request did not require any new monies. The total budget request requested no new funds or personnel. The WBC reviewed the request with the Governor's office in October. The 2017-18 budget submitted by the Governor to the Legislature on Dec. 1 recommended cuts totaling \$5,980,000 taken primarily out of the Business Ready Community program.

CFAO Joyce also presented a draft of the proposed bylaws to the board for review. Members were asked to get their comments and/or suggestions to Goetz or Joyce before the March 2016 board meeting.

Chava Case, human resources manager, reported there were 11 vacancies at the WBC. In response to

Governor Mead's implementation of a hiring freeze, the WBC requested an exception to fill the business finance manager position in the Business and Industry Division vacated by Ryan Whitehead. WBC leadership continues to evaluate how the vacancies correlate to the strategic plan and the need to request additional exceptions for the remaining vacancies.

BUSINESS AND CONTRACT LOAN COMMITTEE REPORT

Avery, Business and Industry Division director, indicated there were two action items for the board's consideration:

- Participation request under the Wyoming Partnership Challenge Loan Program by Security First Bank to benefit the Cheyenne YMCA
- Acceptance of Challenge Loan reports

Avery said staff was working with the Joint Minerals and Economic Development Committee on a bill that would use the remaining Science, Technology and Economic Authority (STEA) funds to match federally funded Small Business Innovation Research (SBIR) awards. The Committee agreed to sponsor the bill in the upcoming legislative session.

A \$161,000 participation request was presented on behalf of Security First Bank of Cheyenne to provide a term loan to the Cheyenne Family YMCA. The funds would be used to complete energy efficiency upgrades throughout the facility. Terms would be a 1% (\$1,610) loan fee and a 4% interest rate fixed for the first five years, then increasing to the rate of the master bank note thereafter. Staff recommended approval of the loan participation in the amount presented.

MOTION: Covello moved to approve the participation in the amount, as presented. Hoopes seconded the motion. All voted in favor; motion passed.

Staff summarized the reports required under the Challenge Loan program. There were no past-due loans, the loan loss reserve analysis concluded there were ample funds available to cover any loss from loans and there were no charge off balances to report.

MOTION: Espy moved to accept the report, as given. Hoopes seconded the motion. All voted in favor; motion passes.

COMMUNITY GRANT & LOAN COMMITTEE – CACTUS COVELLO, CHAIR

Covello asked board member Goetz to chair the committee report because he was ill. Quinlan, the Community Development Block Grant (CDBG) program manager, summarized the proposed projects for the board's consideration. Applications were received from the following: Fort Laramie in the amount of \$418,750 to upgrade an electrical distribution system; Meeteetse in the amount of \$31,515 for the Warren Street sidewalk; Torrington in the amount of \$398,361 for sanitary sewer and water improvements and Kemmerer in the amount of \$15,000 for a senior citizen feasibility study.

MOTION: Illoway moved to move the four (4) applications to a consent list. Sullivan seconded the motion; all voted in favor. Motion passed to have a consent list for the CDBG applications.

MOTION: Schmidt moved to approve the consent list with the four (4) applications, as presented by staff. Harvey seconded the motion; all voted in favor. Motion passed.

Staff summarized the Business Ready Community (BRC) budget. Staff explained the differences between a CDBG application and a BRC application. Board members discussed with staff the state attorney general's review process for BRC applications and the need to prioritize projects in light of the state budget situation.

Staff summarized the applications received under the BRC program.

The applications and amounts are as follows:

| Applicant | Project | Project Type | \$ Requested | \$ Recommended |
|--------------------------------------|--|-----------------------|--------------|----------------|
| Alpine, Town of | Teton Distillery | Bus. Committed | \$2,873,798 | \$2,873,798 |
| Casper/Natrona Co. Econ. Dev. JPB | 33 Mile Sewer Infrastructure (Fabtech) | Bus. Committed | \$1,855,433 | \$1,855,433 |
| Campbell Co. | Intertech Land & Property purchase | Comm. Ready Grant | \$1,465,000 | \$1,465,000 |
| Campbell Co. | Intertech Land & Property purchase | Comm. Ready Loan | \$ 260,000 | \$ 280,000 |
| Bear River, Town of | Comm. Center/Town Hall/Public Works | Community Enhancement | \$ 380,000 | 0 |
| Chugwater, Town of | Chugwater Park Improvement | Community Enhancement | \$ 100,645 | 0 |
| Cody, City of | Mentock Park ADA | Community Enhancement | \$ 450,644 | 0 |
| LaBarge, Town of | Sr./Community Gathering Center | Community Enhancement | \$ 248,160 | 0 |
| Newcastle, City of | Recreation Enhancement Project | Community Enhancement | \$ 427,615 | 0 |
| Carbon Co. | Assisted Care Feasibility Study | Planning | \$ 25,000 | 0 |
| Glenrock, Town of | Comprehensive Deve. Plan | Planning | \$ 37,500 | 0 |
| Platte Co. | South Guernsey Tank Farm Road Study | Planning | \$ 22,500 | 0 |

An application on behalf of the town of Alpine in the amount of \$2,873,798 was presented. The funds will be used to purchase 3.6 acres of undeveloped land, construct a 20,000 square-foot building to house a distillery, extend and upgrade an existing road to the property and extend an 8-inch water main loop to improve fire suppression supply and system reliability. The project is to recruit the corporate headquarters and distilling facility for Grand Teton Distillery, a craft distillery currently based in Idaho. The distillery's main product is vodka. Staff recommended approval of the grant in the amount of \$2,873,798 contingent upon the attorney general's office's approval of the sale of the Wyoming Game and Fish Department property.

MOTION: Bratton moved to approve the application, as presented; Illoway seconded the motion.

Discussion items with the board, staff and representatives from the town of Alpine and Grand Teton Distillery included the Nos. 1 and 2 rankings of the company's vodka, supply of potatoes, workforce, housing, the company's operation in Idaho, revenue recapture, county commissioners' support of the project and product labeling.

The question was called for. All voted in favor of the staff's recommendation. Motion passed.

The Natrona County/Casper Economic Development Joint Powers Board requested a \$1,855,433 grant to construct a sewer line along U.S. Highway 20/26 west of Casper to 33-Mile Road. The extension would allow Nalco FabTech to expand and grow. The sewer infrastructure is important for any additional development in the area. The city of Casper would own, operate and maintain the infrastructure through an Outside City Sewer Agreement. FabTech, specializes in custom design, engineering and fabrication of oil and gas field equipment. Staff recommended funding in the amount requested.

MOTION: Lockhart moved to approve the grant, as presented, with Illoway seconding the motion. All voted in favor; motion passed.

A grant and loan request was presented on behalf of Campbell County. Campbell County requested a \$1,465,000 grant and a \$260,000 loan for the acquisition of land and buildings owned by Overland Investments just outside Gillette's city limits. The 3.7-acre property includes five (5) buildings. Funds would also be used to pave the parking lot.

APEX fully occupied the buildings until recently when the company downsized. APEX will remain in a portion of the space and become an anchor tenant, leasing the occupied space from Campbell County.

Staff recommended funding a grant in the amount of \$1,240,000 and a loan in the amount of \$280,000 to purchase the property. Staff did not recommend additional funds for parking lot improvements. Also, staff did not recommend waiving the .5% loan servicing fee.

MOTION: Illoway moved to accept staff's recommendation on the grant and loan pending a favorable 16-6 review by the attorney general's office. Espy seconded the motion.

Items discussed included approving funding in a lesser amount than what was requested, current owner of buildings leasing the unused space, revenue recapture, terms of the loan; Campbell County's desire to use buildings as spec buildings, history of WBC-funded spec buildings, and current data on spec buildings.

A call of the question was made. All voted, with 11 in favor of the motion; two (2), Illoway and Sopko, voting nay. Motion passed.

An application from Bear River was presented in the amount of \$380,000 to fund a 5,400 square-foot facility to be used as multi-functional community space. The town would construct a facility on a one-acre site that already has utilities on site. The building would be owned, maintained and operated by the town of Bear River. Staff recommended do not fund due to limited available funds for the remainder of the fiscal year and encouraged the town to reapply during the next fiscal year.

MOTION: Schmidt moved to accept staff's do not fund recommendation for the project. Sopko seconded the motion. All voted in favor; motion passed to not fund.

Board members encouraged applicants whose applications staff recommended not to fund to contact their legislators and ask them to appropriate more funds so that communities could get their projects funded.

Chugwater's request for \$100,645 for park improvements was presented. The town wants to replace current restrooms with ADA-compliant restrooms and also construct a utility room, a concession area, a covered patio for picnic tables and a band shelter. Staff recommended do not fund due to a shortage of funds. The town was encouraged to reapply.

MOTION: Illoway moved to accept the staff's recommendation to not fund. Bratton seconded the motion. All voted in favor of staff recommendation; motion passed to not fund.

The next application was from the city of Cody in the amount of \$450,644 to demolish broken and noncompliant park equipment at Mentock Park. The project included the installation of ADA-compliant and all-inclusive park equipment. Staff requested the city conduct a survey of community amenities that businesses valued for recruitment and employee retention. Staff provided guidance regarding the survey questions and the number of responses required to make the results statistically valid. Of the 335 surveyed, 182 responded. The survey showed 29 respondents selected the park as their first choice for a community amenity. Twenty-six selected the park as their second choice. Overall, the park project ranked fifth out of eight. Staff recommended do not fund due to the applicant not establishing a strong tie between this project and evaluation criteria.

MOTION: Illoway moved to accept the staff's recommendation to not fund. Bratton seconded the motion. All voted in favor of staff recommendation; motion passed to not fund.

The town of LaBarge requested \$248,816 to purchase a building to house a new senior/community gathering center, as well as a food bank. The desired property was a former restaurant with a commercial kitchen well suited to provide meal service to seniors and food storage to both the seniors and the community. The town would own the building and lease it to the senior citizens. The senior citizens would be responsible for the operations and maintenance. A structural assessment indicates the building is in good structural condition. The current owners have agreed to sell the building to the town at 30% less than the assessed value.

MOTION: Illoway moved to accept the staff's recommendation of do not fund. Schmidt seconded the motion. All voted. Several nays were heard. The Co-Chair asked for a roll call vote. Espy, Harvey, Michelena, Schmidt, Sopko, and Sullivan voted aye. Anderson, Bratton, Goetz, Hoopes, Illoway and Lockhart voted nay. (Covello was not in the room at the time of the vote). The recorder said it was a tied vote; therefore, the motion failed.

Discussion with the board, staff and representatives of the town of LaBarge included the purchase option of the building which will expire in the spring of 2016, number of citizens being served meals now and what the potential would be if full funding was received, a 30% discount on the cost of the building if done now, an annual community event that could be a tourist draw, and the community's need for a central gathering/meeting place.

MOTION: Espy moved to approve the town of LaBarge's funding request; Harvey seconded the motion. A roll call vote was taken. Eleven members voted in favor of the motion and two (2), Schmidt and Sullivan, voted nay. Motion passed.

An application from the city of Newcastle was presented in the amount of \$427,615. The funds would be used to construct recreation sites within the community. In the absence of a recreation facility, the city proposed to link existing recreation sites including the gym, weight room, track and pool located in the high school with the tennis court across from the high school, construct a restroom facility and extend the current bike/walking path. The city would maintain the tennis courts, restroom and path. Staff recommended do not fund due to the limited available funds for the remainder of the fiscal year. Staff also recommended the city resubmit the project in the next fiscal year.

MOTION: Illoway moved to accept the staff's recommendation of do not fund; Lockhart seconded the motion. All voted in favor of the motion; motion passed.

MOTION: Bratton moved to have a consent list for the remaining three (3) Planning grant applications.

Covello asked to have the Carbon County application removed from the consent list.

AMENDED MOTION: The motion was amended to include two (2) applications, Platte County and Glenrock, on the consent list. Schmidt seconded the amended motion. All voted in favor; motion passed.

MOTION: Covello moved to accept staff's recommendations of do not fund on the consent list. Anderson seconded the motion. All voted in favor; motion passed.

Carbon County requested \$25,000 for an assisted care feasibility study to determine the need and social and economic support for senior and at-risk housing alternatives.

MOTION: Espy moved to fund the project; Illoway seconded the motion.

Community representatives spoke to the board about their need for senior and at-risk housing alternatives. They indicated to the board that with partial funding of \$15,000, they would be able to come up with the \$10,000 needed to fund the study.

AMENDED MOTION: Lockhart moved to approve funding in the amount of \$15,000 for Carbon County. Illoway seconded the motion. All voted in favor; motion passed.

Minutes - March 2016

Jim Espy, Secretary/Treasurer

The board and staff tabled the BRC rule changes discussion until 10 a.m. the next day (Dec. 10) because of time constraints.

Co-Chair Michelena said a nominating committee consisting of Bratton, Schmidt and herself would meet and have a report ready for the March 2016 board meeting. She thanked Bratton and Schmidt again for their service on the board and to Wyoming's citizens. She also reminded the board members to attend the State Loan and Investment Board meeting at 8 the next morning (Dec. 10) in the Herschler Building.

Next year's proposed board meeting dates and locations were announced as follows:

| March 9-10 | Torrington |
|------------|--------------|
| May 25-26 | Rock Springs |
| Sept. 7-8 | Worland |
| Dec. 8-9 | Cheyenne |

The meeting adjourned at 3:28 p.m.

Dec. 10, 2015 Board Meeting Continuation

The board reconvened at 10:01 a.m. on Dec. 10, 2015

Investment Ready Community's staff summarized comments received on the proposed BRC rule changes. Comments were received on matching funds, revenue recapture, projects with private developers, community development organization-owned assets, loans, child care, senior care, proposed community development category, deadlines, downtown development, operations and maintenance, reporting, contingency and development agreements and managed data centers. Comments were also received on workforce housing, online applications and phasing of rules. Staff noted their goal was to rework the rules and have a draft ready for approval at the March 2016 board meeting. Board members were encouraged to get their comments to staff as soon as possible. The board also hear comments from the public.

The meeting concluded at 10:31 a.m.

Respectfully submitted:

Linda Hollings, Recorder

Date

Date



DRAFT

BUSINESS COUNCIL

Board of Directors Call-in Meeting

9 a.m. • Dec. 22, 2015

Co-Chairman Lynne Michelena called the meeting to order at 9 a.m. She wished all a merry Christmas and thanked everyone on the phone and in person for participating.

The recorder was asked to do a roll call of the board of directors to establish a quorum. Those answering the call were Jay Anderson, Dick Bratton, Cactus Covello, Jim Espy, Ron Harvey, Allen Hoopes, Pete Illoway, Lynne Michelena, Pat Schmidt, Aaron Sopko and Mike Sullivan. A quorum was established.

Co-Chair Michelena said the call-in meeting was publicly advertised in a newspaper with a block ad and had been posted on several social media sites. She introduced Cactus Covello, chair of the Community Grant and Loan Committee, and asked him to take the lead on the item to be presented to the board of directors.

Chair Covello asked CEO Shawn Reese to lead the discussion. Reese stated that on Dec. 9, 2015 the staff made a favorable recommendation to fund a Business Ready Community, Business Committed grant in the amount of \$2,873,798 to the town on Alpine. The grant would be used to purchase undeveloped land, extend and upgrade an existing road and extension of a water main loop, and construction of a building for the recruitment of corporate headquarters and distilling operations of Grand Teton Distillery, a craft distillery currently based in Idaho. The board of directors recommended approval of the project to the State Loan and Investment Board (SLIB) for its consideration on Jan. 22, 2016.

Since the board recommendation, staff has received additional information on the craft distilling industry in Wyoming and believes the project warrants a deeper assessment. Staff recommended the board's recommendation be rescinded and the board direct staff to continue to work with the town, Grand Teton Distillery and the Wyoming distilling industry to provide the board with a more complete analysis of the growing industry and how this business recruitment project fits in.

MOTION: Espy moved to rescind the recommendation and direct staff to provide the board with a complete analysis of the growing distilling industry and how this recruitment project fits in. Sullivan seconded the motion.

The committee chair asked for discussion. Items discussed included: What is to be gained from a further assessment, in-state distillers are against the project, and concerns, precedence and public notification. In addition to board members and staff, the mayor and town engineer from Alpine, representatives of Grand Teton Distillery and a representative of a Wyoming distillery and the Wyoming distilling industry participated in the discussion.

The question was called for. A roll call vote was taken. Nine (9) board members voted in favor of the motion; two (2) voted nay (Illoway and Sullivan). Motion passed.

There being no further business, the meeting adjourned at 9:52 am.

Linda Hollings, Recorder

Date



Date





WELCOME TO TORRINGTON

Wyoming's rich agricultural history remains vibrant in Goshen County.

Nearly 670 active farms take advantage of one of the state's most temperate climates. The area ranks highest in Wyoming in corn, cattle, winter wheat, hay and dry beans production, according to the Goshen County Assessor's Office.

"I think we know what we're good at, and that's ag and light manufacturing," said Ashley Harpstreith, executive director of the Goshen County Economic Development Corporation.

It's with that mindset that economic experts, local officials and residents

are confronting challenging times for the local workforce.

Officials with Western Sugar Cooperative, the town's fourth largest employer, announced in May 2015 they plan to move production out of Torrington in the near future. Wyoming Ethanol closed its doors over the summer.

Harpstreith and other local boosters remain undeterred.

"We have so many businesses interested in coming here. It's not a matter of if, it's when," Harpstreith said. Potential business recruits are interested in two business parks with a combined 144 acres of available land complete with developed infrastructure.

The Torrington East Side Industrial Park recently underwent a two-year examination of every conceivable environmental, infrastructure and zoning consideration. The result is Wyoming's second business park to complete the state's evaluation and certification process conducted by McCallum Sweeney, which has served about 100 communities nationally. Sheridan Hi-Tech Park was the first.

Communities enlist consultants to analyze the assets of their business parks. Local organizations provide reams of documents and research in the process of certifying a site. Towns can use that information to assure a business the site is ready for construction and any risks are considered.

The Business Council provided a \$484,000 Business Ready Community grant in 2004 to build an electrical line and substation to serve Torrington East Side Industrial Park. The city of Torrington contributed \$147,000 to the project. The Goshen County EDC hopes to make the Cold Springs Business Park its second certified site. The Business Council contributed \$2.9 million to develop the business park, in part by building an electric substation that benefited 14 existing companies outside the park.

Iowa-based farm and ranch supply store Bomgaars moved into Cold Springs in 2014. The Torrington branch doubled its 30,000 squarefoot store and its workforce.

"That store is busy all the time," Harpstreith said. "They were very pleased with the transition... they sought us because they were looking for other spaces with infrastructure, which were limited outside the industrial parks."

As new value-added agriculture businesses move in, Torrington hopes to provide those companies with a trained workforce with the help of a proposed Agricultural Technology Education Center at Eastern Wyoming College.

"We feel strongly about that facility that it will provide a workforce development opportunity," Harpstreith said. "We are the leading ag community in Wyoming, so that would be invaluable."



The facility would complement the Career and Technology Education Center project underway at the community college as a premiere vocational training site in the region.

Business ready property is available and new training opportunities are on the horizon in Torrington. To those assets, the town can add a resurgent downtown to the list.

A \$958,000 Business Council grant helped remodel a former 12,000 square-foot retail building on Main Street. The community provided \$270,000 in cash and in-kind work.

The building, dubbed 21st and Main, is now home to three anchor tenants employing 20 people downtown.

"It's a beautiful venue. It's just gorgeous," said Julie Haught, coowner of Java Jar. "People say it's a big city vibe when they come in, but you can still sit at the snack bar and watch out the window like a small town."

The Torrington coffeehouse staple moved into the renovated facility in June 2015. Haught said business is busier than ever and she's noticed downtown anchors expanding product lines at the same time vacant buildings fill with tenants.

Torrington is awaiting sales tax figures, but retailers suggested December 2015 was the biggest month they ever had, according to Harpstreith.

Economic developers are hoping to seed the area with more entrepreneurs through the Goshen



Enterprise Center. The Business Council awarded a \$500,000 grant to renovate the 40-year-old building into a business incubator. Goshen County EDC provided an \$89,000 match. The organization handles operations.

The center has assisted 13 businesses since it opened in summer 2012.

"We have the expertise in this building and the resources at our fingertips to help foster a business and help the owner with accounting, marketing services or whatever they need," Harpstreith said. "It sets them up for success."

One of the current tenants is Brant Audiology, of Cheyenne. The clinic is looking to expand to the area.

The Enterprise Center also features flexible, shared office space.

Many of the projects completed in Torrington and the rest of Goshen County in the last decade have happened thanks to repeated investment by local voters.

The county passed the Quarter Cent Sales Tax for Economic Development in 2006. Voters have renewed the tax three times. Goshen County remains the only Wyoming county with the tax.

Since 2006, the Goshen County EDC has leveraged \$2.9 million to encourage nearly \$45 million in state investment. Local economic developers also created a matching grant program that has helped 66 businesses, 30 organizations and six municipalities with projects ranging from parking lot construction and ADA-accessibility to beautification and quality-of-life needs.

Torrington's newest baker is one of the many entrepreneurs to use some of that economic development money to start a family business.

Ezdan Fluckiger started the Bread Doctor as a home business after

taking an entrepreneur course three years ago at Eastern Wyoming College. Goshen County EDC assisted with tuition.

About 18 months ago, business was booming. Fluckiger decided he needed a commercial kitchen.

He found a downtown building for the right price, but it needed attention. The awning was sagging, the windows were old. Fluckiger applied for a grant through Goshen EDC that helped him buy specialty baking equipment, repair the awning, replace the windows and hang a shiny, new sign.

In addition to his wife and daughter, Fluckiger hired three part-time workers. Revenues have been higher than he expected.

"The truth is, it's been a tremendous success," Fluckiger said. "We have people coming from Scottsbluff, Nebraska, every day we are open to eat lunch in our store." The Business Council awarded Goshen County a \$1 million Community Ready grant to develop 24 acres of the Cold Springs Business Park in Torrington.





TORRINGTON BY THE MIMRERS

AGRIBUSINESS



Number of producers who participated in the Wyoming Business Council's Wyoming Verified program the since 2011, enrolling a total of 777 head of cattle. The premium over market value was \$6,422.



STATE ENERGY OFFICE 415,000

Energy retrofits in Goshen County in the last five years accounted for more than 415,000 kilowatt-hours in annual savings.

900,000

In addition, Eastern Wyoming College will realize more than 900,000 kWh in annual savings.

331,000

Goshen County School District #1 will annually save more than 331,000 kWh.

105,505

The town of LaGrange will save more than 105,505 kWh and St. Joseph's Children's Home will realize in excess of 126,000 kWh every year.

FINANCING PROGRAMS

\$346,614 8 Goshen County farmers who received \$346,614 in emergency loans. Those loans are current and being paid as agreed.

\$136,755 contributed by the Business Council for a loan to Goshen County Economic Development in 2006. The loan created one job, and it has been paid in full.

COMMUNITY PROFILE

6,555 Total population of

the city of Torrington.



The population in Torrington has grown 0.83% since 2011.

2015 AGE DISTRIBUTION

HOW MANY EMPLOYEES DO Businesses in torrington have?



TRANSPORTATION

Residents spend an average of 19 minutes commuting to work. Torrington is served by 4 airports within 50 miles. Rail can be accessed within the community. Interstates can be accessed 33 miles away.

40.86

MEDIAN AGE



INCOME AND SPENDING

Workers in Torrington earn an average yearly household income of \$44,260. 37.03% of the households earn more than the national average each year. Household expenditures average \$48,834 per year. The majority of earnings get spent on shelter, transportation, food and beverages, health care and utilities.



PERSONNEL, BUDGET, AND AUDIT COMMITTEE



March 10, 2016

Personnel:

- B-5 Personnel Report
- **B-6** Organizational Chart
- **B-7** Functional Chart

Budget and Audit:

- **B-9** Notes to Financials
- **B-10** Financial Statements
- **B-23** Budget Reductions Summary



March 10, 2016

Staffing & Recruitment Update:

Positions Filled

• Economic Development Finance Manager Josh Keefe – March 2016

Budget & Staffing Update:

As a result of budget reduction recommendations, WBC's headcount may be reduced by four (4) positions.

| Position | Vacancy Date | Status | | |
|--------------------------------|------------------|--|--|--|
| SBIC Program Manager | October 2012 | Position funded by program fees. Will not fill at this time. | | |
| Seasonal Interns (2 positions) | Contouch on 2014 | WDC manual and | | |
| Program Manager | September 2014 | WBC recommends cut | | |
| WRDC Vacant Position | February 2015 | JAC recommends cut | | |
| Administrative Assistant, PT | February 2015 | | | |
| Program Manager | September 2015 | | | |
| Program Manager | | Evaluating needs | | |
| Manager | October 2015 | | | |
| Administrative Assistant, FT | | | | |
| Program Manager | November 2015 | Filled: Economic Development Finance Manager | | |



Personnel, Budget, and Audit Committee - March 2016



Updated | Feb. 19, 2016



BUSINESS COUNCIL

Updated | Feb. 3, 2016



WYOMING BUSINESS COUNCIL

FY2016 Comments on Financial Statements Six months ended December 31, 2015 - UNAUDITED

Comparative YTD Expenditures

- FY2016 is the second of 2 years in the 2015-16 biennium which started July 1, 2014 (see Note 1)
- Total expenditures and encumbrances for the current year-to-date is 50.46% of the budget as compared to 59.88% for the previous year-to-date; this is primarily due to activity in grants
 - The Business Ready Community Program has \$21.6 million in projects approved by WBC board and SLIB but not yet encumbered as of 12/31/15; as those grants agreements become effective, they will be encumbered.
- Amounts spent and encumbered in the current year for personal services (i.e. wages and benefits) and support services are comparable to amounts in prior year (cumulatively 45.97% in FY16 vs. 47.51% in FY15)
- Amounts for data services are lower compared to the previous year (30.84% in FY16 vs. 44.61% in FY15) due to a decrease in the overall costs of services and onetime expenses in prior year.
- Non-operating expenses and encumbrances in the current year include \$546,057 encumbered for a BRC loan to the City of Cheyenne for the Swan Ranch Rail Spur Development.
- Professional service expenditures and encumbrances for the current year are lower compared to the previous year (83.27% vs. 87.81%) due to some one-time contracts in prior year.
- Total amount spent in the current fiscal year against encumbrances from previous bienniums is \$7.27 million (see Note 2).

Encumbrances

- \$32.71 million encumbered in current fiscal year, primarily for BRC and CFP projects.
- \$9 million remains encumbered in previous bienniums, primarily for BRC, CFP and CDBG projects.

Cash Balances

• Economic Development fund has \$17.38 million in cash after obligations; year-to-date receipts total \$319,513 which is comprised of principal and interest payments received on loans and investment income earned through the State Treasurer's office on the cash in the fund.

Loans Receivable

• Total loans outstanding net of allowances, are \$11.1 million as of 12/31/15; total principal and interest received since 7/1/2015 is \$358,109.

Dues and Memberships

• Total paid year-to-date for dues and memberships is \$12,280 vs. \$31,406 for the previous year.

WYOMING BUSINESS COUNCIL Comparative Year to Date Expenditures - Unaudited

| | | Cu | rrent fiscal year | to date: 7/1/2015 | 5 - 12/31/15 | Previous fiscal year to date: 7/1/2014 - 12/31/14 | | | | | |
|---|-----------|-----------------------|----------------------|-----------------------|--------------------|---|---------------------|--------------------------|-------------------------|------------------------|--------|
| | | BUDGETED | EXPENDED | ENCUMBERED | BALANCE | % | BUDGETED | EXPENDED | ENCUMBERED | BALANCE | % |
| PROGRAM EXPENDITURE | SUMM | ARY | | | | | | | | | |
| Agribusiness | | \$ 1,224,610.33 | \$ 503,621.79 | \$ 37,152.39 | \$ 683,836.15 | 44.16% | \$ 1,168,385.77 | \$ 500,451.56 | \$ 56,875.48 | \$ 611,058.73 | 47.70 |
| Business & Industry Development | | \$ 6,892,813.07 | \$ 1,030,130.16 | \$ 594,442.80 | \$ 5,268,240.11 | 23.57% | \$ 9,164,737.41 | \$ 2,640,339.55 | \$ 2,499,320.79 | \$ 4,025,077.07 | 56.0 |
| Regional Offices | | \$ 1,102,294.00 | | | | 48.23% | \$ 1,175,318.00 | | | | |
| Investment Ready Communities | Note 3 | | | | | 51.04% | \$ 95,053,015.12 | | | | _ |
| Executive & Board of Directors | Note 3 | | | | | | \$ 1,086,171.98 | | | | |
| Performance & Planning | Note 3 | | , | | , | 92.27% | \$ - | \$ - | \$ - | \$ - | N |
| Communications & Marketing | Note 3 | . , , | . , , | . , , | , , | | \$ - | \$ - | \$ - | \$ - | N |
| Human Resources | Note 3 | . , | | . , | | | \$ - | \$ - | \$ - | \$ - | N |
| Finance & Administration | Note 3 | | | . , | | | \$ 487,715.63 | \$ 226,506.87 | \$ 55,630.00 | | - |
| Rural Development/Mainstreet | Note 3 | | \$ - | \$ - | \$ - | N/A | \$ 1,314,276.44 | | | | _ |
| Support Services | Note 3 | | \$ - | \$ - | \$ - | N/A | \$ 994,669.17 | | | | |
| Support Services | note 5 | φ - | φ - | φ - | φ - | 10/11 | φ))+,00).17 | φ 412,517.01 | \$ 57,454.50 | \$ 524,077.00 | 47.2 |
| TOTAL | | \$100 237 141 19 | \$ 17,871,584.10 | \$ 32 706 732 47 | \$ 49 658 874 67 | 50 46% | \$110 444 289 52 | \$ 14 188 792 81 | \$ 51,950,191.17 | \$ 44 305 305 54 | 59.88 |
| TOTAL | | \$100,257,141.17 | \$ 17,071,004.10 | \$ 52,100,152.41 | \$ 49,000,024.02 | 50.4070 | \$110,444,207.52 | φ 14,100,7 <i>72</i> .01 | \$ 51,950,191.17 | \$ 11,505,505,5 | 57.00 |
| | | 4 D.17 | | | | | | | | | |
| LINE ITEM EXPENDITURE | | | | | | | | | | | |
| Personal services | 100.00 | . , , | | | \$ 2,531,541.27 | 47.44% | \$ 4,733,756.59 | | | \$ 2,480,792.89 | _ |
| Support services | 200.00 | . , , | | . , | | 41.62% | \$ 1,625,264.35 | | | | _ |
| Central data services | 400.00 | . , | | | \$ 80,497.20 | | \$ 133,770.07 | | | | |
| Grants | 600.00 | | | | | 50.75% | \$ 88,671,837.74 | | | | |
| Non-operating expenses | 800.00 | 1 ,, | | | | | \$ 9,515,585.07 | | | | |
| Professional services | 900.00 | \$ 5,642,057.70 | \$ 2,021,357.58 | \$ 2,676,582.94 | \$ 944,117.18 | 83.27% | \$ 5,764,075.70 | \$ 2,112,899.51 | \$ 2,948,280.79 | \$ 702,895.40 | 87.81 |
| TOTAL | | \$100,237,141.19 | \$ 17,871,584.10 | \$ 32,706,732.47 | \$ 49,658,824.62 | 50.46% | \$110,444,289.52 | \$ 14,188,792.81 | \$ 51,950,191.17 | \$ 44,305,305.54 | 59.889 |
| | | | | | | | | | | | |
| EXPENDITURES BY FUNDI | NG SOU | IRCE | | | | | | | | | |
| General Funds | | \$ 89,348,753.92 | \$ 16,696,073.24 | \$ 30,680,552.11 | \$ 41,972,128.57 | 53.02% | \$ 101,324,747.75 | \$ 12,731,328.04 | \$ 49,090,855.05 | \$ 39,502,564.66 | 61.01 |
| Other Funds | | \$ 261,585.23 | | | \$ 154.211.33 | | \$ 431,760.06 | | | \$ 304,160.06 | |
| Federal Funds | | \$ 6,304,408.04 | | | | | \$ 4,540,931.73 | | | 1 , 11 | |
| Agency Funds | | \$ 4,322,394.00 | . , | . , , | . , , | 6.99% | \$ 4,146,849.98 | , , | | . , , | _ |
| Tigeney Funds | | ¢ 1,022,09 1100 | \$ 0,10,10,00 | \$ 212,707170 | ¢ 1,020,110191 | 0.55770 | ¢ 1,110,015150 | ¢ 110,100107 | \$ 565,677166 | • 5,517,00711 | 17.00 |
| TOTAL | | \$100,237,141.19 | \$ 17,871,584.10 | \$ 32,706,732.47 | \$ 49,658,824.62 | 50.46% | \$110,444,289.52 | \$ 14,188,792.81 | \$ 51,950,191.17 | \$ 44,305,305.54 | 59.88 |
| | | | | | | | | | | | |
| Note 1 - Current fiscal year of 2016 is | the seco | nd year of the 2015/ | 16 biennium which e | nds June 30, 2016. | | | Note 2 - Current ye | ar expenditures aga | inst prior biennium e | ncumbrances are no | ot |
| For comparative purposes, | following | is the total appropri | ation for the WBC, e | excluding tourism, fo | r these bienniums: | | included in the F | Y16 amounts. The t | otal amount of FY16 | expenditures made | |
| | | 2015/16 | \$ 92,202,246.00 | | | | out of prior bienr | ium encumbrances | is \$7,266,970 and is c | omprised of the | |
| | | 2013/14 | \$ 83,838,005.00 | | | | following: | | | | |
| | | 2011/12 | \$ 87,093,216.00 | | | | | | | | |
| | | 2009/10 | \$ 119,594,084.00 | | | | Investment | Ready Communitie | s (BRC/CFP/CDBG) | \$ 7,152,573 | |
| | | 2007/08 | \$ 141,827,683.00 | | | | | | Other | | _ |
| | | 2005/06 | \$ 67,583,125.00 | | | | | | | +,-,-,- | |
| | | 2003/04 | \$ 20,855,289.00 | | | | | | | \$ 7,266,970 | |
| | | 2003/04 | | | | | | | | - 1,200,970 | - |
| | | | , , , , , | | | | Note 2 Communi C | aalwaanta data | ounts roflort | instion and body (| |
| | - | 1999/00 | \$ 11,564,998.00 | | | | | | ounts reflect reorgan | 0 | |
| | | | | | | | | | | | |
| | | | | | | | have not been rest | | July 1. Previous fise | cal year-to-date amo | Junts |



Personnel, Budget, and Audit Committee - March 2016



WYOMING BUSINESS COUNCIL

List of Encumbrances December 31, 2015 - Unaudited

| | | | | Outstanding | Encumbrances | i | Prior Biennium or Expired |
|--|---------------------|------------------------|---|-----------------|----------------|---|---|
| Vendor Name | Division | End Date | Encumbrance | Current BFY | Prior BFY | Description | Encumbrance Status |
| Civic Resource Group LLC | Administration | 30-Jun-16 | \$ 28.800 | \$ 16.800 | \$ - | Maintenance of WBC website | |
| Dona Playton | Administration | 31-Dec-16 | , | • • • • • • • | | Review and update WCWI handbook | |
| Edifice Lex Partnership | Administration | 30-Jun-16 | | | • | Office Lease | |
| Eightcloud | Administration | 31-Oct-15 | • / · · · | • • • • | • | Consulting and support for Salesforce | Final invoice processing-to be closed out |
| Green House Data | Administration | 30-Jun-16 | | • / | • | Hosting WBC websites | I mai involce processing to be closed ear |
| Kleen Sweep Janitorial Inc. | Administration | 30-Jun-16 | | | • | Janitorial services | |
| Land Investment LLC | Administration | 30-Jun-16 | | • / | • | Office Lease | |
| McGee, Hearne, Paiz, LLC | Administration | 31-Dec-16 | | • , | | Audit Services | |
| | Administration | | , | | | | |
| End of year encumbrances | Administration | various | \$ 163 | | | Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc. | |
| | | | \$ 286,408 | \$ 140,431 | ه - | | |
| Riverside Research Institute | Agribusiness | 31-Dec-16 | \$ 15.000 | \$ 15.000 | \$ - | National Marketmaker | |
| Trade Show Incentive grants | Agribusiness | 0.00.00 | \$ 17,479 | • • • • • • • | | Various | |
| End of year encumbrances | Agribusiness | | 1 1 1 | \$ 5.165 | | Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc. | |
| End of year encombrances | Agribusiness | vanous | \$ 40,709 | | | | |
| | | | ψ -0,703 | ψ 57,152 | Ψ - | | |
| Bizwest Media LLC | Business & Industry | 30-Jun-16 | \$ 26,700 | \$ 12,050 | \$- | Publishing services | |
| Brentwood Inn LLC | Business & Industry | 31-Dec-15 | | | | Small business energy audit and retrofit | |
| C & E Marketing Group Inc. | Business & Industry | 30-Jun-16 | | | | Small business energy audit and retrofit | |
| Capiro LLC | Business & Industry | 30-Jun-16 | | | | Level 2 Energy audit and retrofits | |
| Cheyenne Family YMCA | Business & Industry | 31-Dec-15 | | | | Small business energy audit and retrofit | |
| Clifford D. Root | Business & Industry | 30-Jun-16 | | | | Analysis, research and planning to improve rail service in Wyoming | |
| Craftco Metals Services Inc. | Business & Industry | 30-Jun-16 | | | | Level 2 Energy audit and retrofits | |
| | | | | | | | Final invalue processing to be alread out |
| Eightcloud Inc. | Business & Industry | 31-Oct-15 | | | • | Consulting and support for Salesforce | Final invoice processing-to be closed out |
| HMC Global Limited | Business & Industry | 30-Jun-16 | • • • • • • | • | | Recruit European companies interested in expanding in Wyoming | |
| Idea Inc. | Business & Industry | 31-Dec-15 | | • • • • • • • • | • | Small business energy audit and retrofit | |
| Kleen Sweep Janitorial Inc. | Business & Industry | 30-Jun-16 | | | • | Janitorial services | |
| Land Investment LLC | Business & Industry | 30-Jun-16 | · · · · · | | • | Office lease | |
| Markee Escrow Services Inc. | Business & Industry | 30-Jun-16 | | • • • • • | • | Loan servicing and reporting | |
| McCallum Sweeney Consulting Inc. | Business & Industry | 30-Jun-16 | | | | To create guidelines for a shovel-ready site evaluation and certificate program | |
| National Council for Community Development | Business & Industry | 30-Jun-16 | • | • • • • • • | • | Reviewing, structuring, and financing projects for the Council | |
| P. Olen Snider | Business & Industry | 30-Jun-16 | • | • • • • • | • | Prepare loan documents | |
| Powder River Energy Corp | Business & Industry | 31-Dec-15 | \$ 5,100 | \$- | \$ 5,100 | Renewable energy credits | |
| Powell Mercantile Inc. | Business & Industry | 30-Jun-16 | \$ 5,000 | \$ 5,000 | \$- | Level 2 Energy audit and retrofits | |
| Ramshorn Inn Redevelopment LLC | Business & Industry | 30-Jun-16 | \$ 5,000 | \$ 5,000 | \$- | Level 2 Energy audit and retrofits | |
| Steel Market Analysis Corporation | Business & Industry | 30-Jun-16 | \$ 22,541 | \$- | \$ 17,131 | To determine feasibility of expanding iron mining and steel processing in Wyoming | |
| Sunset Properties Inc. | Business & Industry | 30-Jun-16 | \$ 5,000 | \$ 5,000 | \$- | Level 2 Energy audit and retrofits | |
| Taco John's International Inc. | Business & Industry | 31-Dec-15 | \$ 20.000 | \$ 3.076 | | Small business energy audit and retrofit-various locations | |
| The Local Restaurant LLC | Business & Industry | 30-Jun-16 | \$ 5.000 | \$ 5,000 | \$ - | Level 2 Energy audit and retrofits | |
| Trident Energy Services | Business & Industry | 30-Jun-16 | \$ 100.000 | \$ 50,402 | | WYECIP | |
| University of Wyoming | Business & Industry | 30-Jun-16 | | | • | Manufacturing works | |
| University of Wyoming | Business & Industry | 30-Jun-16 | | • • • • • • • • | | SBIR-research and development products | |
| University of Wyoming | Business & Industry | 30-Jun-16 | | • / | • | Small Business Development Centers-training for new and existing business | |
| University of Wyoming | Business & Industry | 30-Jun-16 | • • • • • • | | | High capacity internet connectivity service to WY Tech Business Center | |
| University of Wyoming | Business & Industry | 30-Jun-16 | | | • | Market Research Center | |
| University of Wyoming | Business & Industry | 30-Jun-16 | | | • | PTAC-procurement technology assistance center | |
| University of Wyoming | Business & Industry | 30-Jun-16 30-Jun-16 | | | | Research Product Center | |
| | | | | | | | |
| Voltedge Inc. | Business & Industry | 30-Jun-16 | | | | Training for local economic development organizations | |
| Washakie County Treasurer | Business & Industry | 30-Jun-16 | • | • • • • • • • | | Retrofits as identified in energy assessment | |
| Wyoming Association of Municipalities | Business & Industry | 30-Jun-16 | , | , . | | Small business energy audits and retrofits | |
| Wyoming Chamber of Commerce | Business & Industry | 30-Jun-16 | | | | Conduct professional development | |
| Wyoming Conference of Building Officials | Business & Industry | 30-Jun-16 | | | | To provide costs for conducting Energy Codes Conference | |
| Wyoming Economic Development | Business & Industry | 30-Sep-16 | | | • | Provide services to local economic development organizations | |
| Wyoming Women's Business Center | Business & Industry | 30-Sep-16 | | | • | Assist small business & entrepreneurs throughout Wyoming | |
| End of year encumbrances | Business & Industry | Various | \$ 45 | \$ 45 | \$ - | Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc. | |
| | | | \$ 3,316,058 | \$ 594,442 | \$ 58,487 | | |

WYOMING BUSINESS COUNCIL List of Encumbrances December 31, 2015 - Unaudited

| | | | Total | Outstanding Encumbrances | | | Prior Biennium or Expired |
|--|-----------------------|-----------|--------------|--------------------------|--------------|--|--------------------------------------|
| Vendor Name | Division | End Date | Encumbrance | Current BFY | Prior BFY | Description | Encumbrance Status |
| Ibany County Treasurer | Invest. Ready Commun. | 30-Jun-19 | \$ 500,000 | \$ 500,000 | \$ - | BRC grant: BBBS Mentoring Center Renovation(Nellie Isles School Bldg.) | |
| Ibany County Treasurer | Invest. Ready Commun. | 30-Jun-19 | | • • • • • • • • • | | CFP grant: BBBS Mentoring Center Renovation(Nellie Isles School Bldg.) | |
| Albany County Treasurer | Invest. Ready Commun. | 31-Aug-16 | | | | CDBG grant: Hospice project | |
| Albany County Treasurer | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Hospice House | |
| Ibany County Treasurer | Invest. Ready Commun. | 30-Jun-20 | | | | BRC Grant: PL&S Quarry & Lime Plant | |
| ig Horn County | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Big Horn County multi-purpose fairgrounds building | |
| | | | | | | | |
| Suffalo Development Association | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | |
| Suffalo Johnson Commerce JPB | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: East Corridor Feasibility Study | |
| uffalo Johnson Commerce JPB | Invest. Ready Commun. | 30-Jun-19 | | | | CFP grant: Renovate portion of former Clear Creek Elementary School | |
| heyenne Downtown Development Authority | Invest. Ready Commun. | 31-Dec-15 | | | | Main Street grant: Technical assistance | |
| heyenne Regional Airport Board | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: CRA new terminal project | |
| ity of Buffalo | Invest. Ready Commun. | 30-Nov-16 | \$ 24,338 | \$ 16,920 | \$ - | BRC grant: Eastern Corridor Tech Park study | |
| ity of Buffalo | Invest. Ready Commun. | 30-Jun-16 | \$ 100,000 | \$ 70,000 | \$- | BRC Grant: Tri-Cities Marketing Initiative | |
| ity of Buffalo | Invest. Ready Commun. | 30-Jun-20 | \$ 1,758,961 | \$ 1,758,961 | \$- | BRC Grant: Benteen-Lobba-Fetterman | |
| ity of Casper | Invest. Ready Commun. | 30-Jun-18 | \$ 1,000,000 | \$ - | \$ 1,000,000 | BRC grant: Old Yellowstone District Infrastructure | |
| ity of Casper | Invest. Ready Commun. | 30-Jun-20 | \$ 1,000,000 | | \$ - | BRC grant: Platte River revival | |
| ity of Cheyenne | Invest. Ready Commun. | 30-Jun-26 | | \$ 546,057 | | BRC grant: Loan Rail Spur development with Swan Ranch Development | |
| ity of Cheyenne | Invest. Ready Commun. | 30-Jun-20 | | | | | |
| ity of Cody | Invest. Ready Commun. | 30-Jun-16 | | | | BRC grant: Gunsmithing School | |
| ity of Cody | Invest. Ready Commun. | 31-Oct-15 | | | | CDBG grant: Mountain Spirit Habitat for Humanity Infrastructure | To be closed out |
| ity of Evanston | Invest. Ready Commun. | 31-Dec-15 | | | | | To be closed out |
| ity of Evanston | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Bear Meadows Enhancement Plan | |
| ity of Gillette | Invest. Ready Commun. | 30-Nov-15 | | | | | To be closed out |
| • | | | | | | BRC grant: Broadband Study | To be closed out |
| ity of Gillette | Invest. Ready Commun. | 30-Jun-19 | | | | | |
| ity of Gillette | Invest. Ready Commun. | 30-Jun-19 | | | • | CFP grant: Gillette Youth Learning Center | |
| ity of Gillette | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Downtown Plaza-public facilities | |
| ity of Green River | Invest. Ready Commun. | 30-Jun-17 | | | | BRC grant: Greater Green River intergalatic airport feasibility study | |
| ity of Green River | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | |
| ity of Green River | Invest. Ready Commun. | 30-Nov-16 | \$ 25,000 | \$ 25,000 | \$ - | BRC grant: URAMS Plan | |
| ity of Green River | Invest. Ready Commun. | 30-Jun-20 | \$ 84,000 | \$ 84,000 | \$- | BRC grant: Wayfinding | |
| ity of Kemmerer | Invest. Ready Commun. | 30-Jun-19 | \$ 500,000 | \$ 500,000 | \$- | BRC grant: Sports Field Access & Packing Facilities | |
| ity of Kemmerer | Invest. Ready Commun. | 31-Dec-15 | \$ 15,000 | \$ 5,273 | \$- | CDBG grant: Wilcox Building feasibility study | |
| ity of Kemmerer | Invest. Ready Commun. | 30-Jun-20 | \$ 1,925,500 | \$ 1,904,024 | \$ - | BRC Grant: Water Storage Tank Project | |
| ity of Kemmerer | Invest. Ready Commun. | 31-Dec-14 | \$ 27,000 | \$ - | \$ 23,795 | Main Street grant: Technical assistance | To be closed out |
| ity of Laramie | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: Retail leakage analysis | |
| tity of Laramie | Invest. Ready Commun. | 30-Jun-17 | | | | BRC Grant: UL Technology Center Expansion | |
| ity of Powell | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: GFO Inc phase 2 | |
| ity of Powell | Invest. Ready Commun. | 31-Dec-15 | | | | BRC Grant: ED Plan With PEP | |
| ity of Rawlins | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Rawlins Wayfinding | |
| | | | | | | | |
| ity of Rawlins | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Downtown Façade Easement Program | |
| ity of Rawlins | Invest. Ready Commun. | 30-Apr-16 | | | | CDBG grant: Downtown Façade Easement Program | |
| ity of Rawlins | Invest. Ready Commun. | 22-Sep-16 | | | | | |
| ity of Rawlins | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Rawlins Road Improvements/Fairfield Inn | |
| ity of Rawlins | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | |
| ity of Rock Springs | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Community and Visitors Center | |
| ity of Rock Springs | Invest. Ready Commun. | 23-Sep-16 | \$ 300,000 | \$ 300,000 | \$- | CDBG grant: Community and Visitor's Center | |
| ity of Sheridan | Invest. Ready Commun. | 30-Jun-18 | \$ 1,000,000 | \$- | \$ 94,744 | BRC grant: NW infrastructure project | |
| ity of Sheridan | Invest. Ready Commun. | 31-Dec-15 | \$ 15,000 | \$ 3,911 | \$ - | CDBG grant: Sheridan Administration and Bain injury study (planning) | |
| ty of Sheridan | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Daybreak Facility Senior Center | |
| ty of Sundance | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Croell Redi-mix Infrastructure Development | |
| ty of Sundance | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: Downtown Planning Feasibility Study | |
| ty of Torrington | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: 21st and Main Street Downtown Development project | |
| ty of Torrington | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Cold Springs Substation | |
| ty of Worland | Invest. Ready Commun. | 31-Jul-15 | | | | CDBG grant: Comprehensive ED/CD Master Plan | To be closed out |
| • | | | | | | · · · · | |
| onverse Area New Development | Invest. Ready Commun. | 31-Dec-15 | | | | Main Street grant: Technical assistance | To be also ad cut |
| onverse County Treasurer | Invest. Ready Commun. | 30-Nov-15 | | | | BRC grant: Fiber Feasibility Study | To be closed out |
| rook County | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: D Road feasibility study | |
| owntown Sheridan Association | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | |
| conomic Joint Powers Board | Invest. Ready Commun. | 30-Jun-19 | \$ 994,193 | \$ 95,339 | \$ - | BRC Grant: CAEDA Spec. Building | |
| ightcloud | Invest. Ready Commun. | 31-Oct-15 | \$ 3,360 | \$ 280 | \$ - | CDBG grant: Consulting and support for Salesforce | Final invoice processing-to be close |
WYOMING BUSINESS COUNCIL List of Encumbrances

December 31, 2015 - Unaudited

| | | | Total | Total Outstanding Encumbrances | | | Prior Biennium or Expired | | |
|---|-----------------------|------------------------|-------------------|--------------------------------|-------------------|---|---------------------------------------|--|--|
| Vendor Name | Division | End Date | Encumbrance | Current BFY | Prior BFY | Description | Encumbrance Status | | |
| Evanston Urban Renewal Agency | Invest. Ready Commun. | 30-Jun-16 | \$ 19,630 | \$ 19,630 | \$- | Main Street grant: Technical assistance | - | | |
| Fremont County Treasurer | Invest. Ready Commun. | 21-Aug-16 | | | | CDBG grant: Fremont County Courthouse and Extension building ADA | | | |
| Gillette Main Street | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | | | |
| Soshen County Treasurer | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Goshen County Care Center Expansion | | | |
| Soshen County Treasurer | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: Goshen County regional targeted industry plan | | | |
| lot Springs County Treasurer | Invest. Ready Commun. | 31-Dec-15 | | | | CDBG grant: South Thermopolis Water System Expansion | | | |
| ackson Hole Energy Sustainability Project | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Compressed natural gas fueling station | | | |
| lohnson County Treasurer | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: Multi-use training center | | | |
| aramie County Treasurer | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Microsoft (project summit) | | | |
| aramie County Treasurer | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Microsoft 2013 expansion | | | |
| aramie County Treasurer | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Green House Data Center CHY2 Data Center | | | |
| aramie County Treasurer | Invest. Ready Commun. | 30-Jun-16 | | | | BRC grant: Regional Fiber-Broadband plan | | | |
| aramie Mainstreet Alliance | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street Grant: Technical Assistance | | | |
| incoln County Treasurer | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Fiber Optics Extension | | | |
| Aain Street Pinedale | Invest. Ready Commun. | 30-Jun-16 | | | | Main Street grant: Technical assistance | | | |
| lain Street Thermopolis | Invest. Ready Commun. | 30-Jun-16 | , , | . , | | Main Street grant: Technical assistance | | | |
| latrona County Treasurer | Invest. Ready Commun. | 30-Jun-18 | , , | . , | • | BRC grant: CCR water and sewer infrastructure | | | |
| latrona County Treasurer | Invest. Ready Commun. | 30-Jun-20 | | | | BRC Grant: CNC International Airport Spec Hanger | | | |
| latrona County Treasurer | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Casper Mountain Biathlon Facility | | | |
| latrona County Treasurer | Invest. Ready Commun. | 30-Jun-19 | | | • | BRC grant: Mountain West Data Center cost reduction | | | |
| Park County | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Park County Fairgrounds Facility | | | |
| Platte County Treasurer | Invest. Ready Commun. | 30-Nov-16 | | | | BRC grant: S.E. Wyoming Energy and Transmission Plan | | | |
| Sheridan Economic & Educational Development | Invest. Ready Commun. | 30-Nov-15 | • • • • • • • • • | | | BRC grant: Arts and Cultural Economy Sheridan and Johnson County | Project delayed-new contract in proce | | |
| E Wyoming Economic Development District | Invest. Ready Commun. | 30-Jun-15 | | | | Main Street grant: Technical assistance | To be closed out | | |
| ublette County Treasurer | Invest. Ready Commun. | 31-Dec-15 | | | • , | CDBG grant: ED master plan | | | |
| own of Afton | Invest. Ready Commun. | 30-Jun-19 | | | • • • • • • • • • | BRC grant: Afton Transformation Initiative | | | |
| own of Alpine | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Melvin Brewing Expansion | | | |
| own of Alpine | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Water and sewer infrastructure purchase from North Star Utility | | | |
| own of Basin | Invest. Ready Commun. | 21-Aug-16 | | | | CDBG grant: Town Hall ADA | | | |
| own of Bear River | Invest. Ready Commun. | 31-Dec-15 | | | | CDBG grant: Bear River Strategic Plan | | | |
| Fown of Cowley | Invest. Ready Commun. | 30-Jun-19 | | , | • | BRC grant: Cowley Recreation Complex | | | |
| Town of Dubois | Invest. Ready Commun. | 30-Nov-16 | , | | | BRC grant: Wind River Discoveries | | | |
| own of Glendo | Invest. Ready Commun. | 30-Jun-17 | | | | BRC grant: Glendo Business Park | | | |
| Town of Glenrock | Invest. Ready Commun. | 30-Jun-16 | | | • • • • • • | Main Street grant: Technical assistance | | | |
| Town of Glenrock | Invest. Ready Commun. | 30-Jun-20 | | • , | | BRC grant: McGinley Orthopedic Innovations Building | | | |
| Fown of Granger | Invest. Ready Commun. | 30-Jun-18 | | | • | CFP grant: George Patton Community Center | | | |
| own of Greybull | Invest. Ready Commun. | 30-Jun-19 | | | • • • • • | BRC grant: Herb Asp Recreation Center renovation | | | |
| own of Greybull | Invest. Ready Commun. | 31-Dec-15 | | | | CDBG grant: Housing planning | | | |
| own of Guernsey | Invest. Ready Commun. | 22-Aug-16 | | | | CDBG grant: Guernsey Fire Hall addition | | | |
| own of Guernsey | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Electrical Substation | | | |
| own of Kirby | Invest. Ready Commun. | 22-Sep-16 | | | | CDBG grant: Town Hall ADA retrofit | | | |
| own of Lingle | Invest. Ready Commun. | 30-Jun-18 | | | | BRC grant: Electric Substation expansion | | | |
| own of Mills | Invest. Ready Commun. | 31-Dec-15 | | | | CDBG grant: Wyoming Blvd. water main replacement | | | |
| own of Mills | Invest. Ready Commun. | 22-Aug-16 | | | | CDBG grant: Wyoning Brud, water main replacement CDBG grant: Water storage tank and water main upgrade | | | |
| own of Pine Bluffs | Invest. Ready Commun. | 30-Jun-20 | | | | BRC grant: Pine Bluffs Veteran's Memorial | | | |
| own of Pine Bluffs | Invest. Ready Commun. | 30-Jun-20 30-Nov-16 | | | | BRC grant: North Wells land use master plan | | | |
| own of Ranchester | Invest. Ready Commun. | 30-Jun-19 | | | | BRC grant: Ranchester Merchantile (formerly Commercial Development) | | | |
| own of Saratoga | Invest. Ready Commun. | 30-Jun-19 31-Dec-15 | | | • • • • • • • | | | | |
| own of Thayne | Invest. Ready Commun. | 31-Dec-15 30-Nov-16 | | | | BRC grant: High Tech Regional targeted industry study | | | |
| | Invest. Ready Commun. | 30-N0V-16 30-Jun-20 | | | | | | | |
| own of Thayne own of Thermopolis | Invest. Ready Commun. | 30-Jun-20 31-Oct-15 | | , | • | BRC grant: Thayne Business Ready Lots | To be closed out | | |
| own of Thermopolis | | | | | • • • • • | CDBG grant: HOPE agency facility | | | |
| | Invest. Ready Commun. | 30-Nov-16 31-Jan-16 | | | | BRC grant: 16th Street reconstruction plan | | | |
| own of Wheatland | Invest. Ready Commun. | | | | | Main Street grant: Technical assistance | | | |
| Veston County Treasurer | Invest. Ready Commun. | 30-Jun-16 | | | | BRC grant: Upton Logistics Center traffic study | | | |
| nd of year encumbrances | Invest. Ready Commun. | Various | \$ 60 | \$ 60 | ა - | Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc. | | | |

WYOMING BUSINESS COUNCIL List of Encumbrances December 31, 2015 - Unaudited

| | | | Total | Outstanding | Encumbrances | | Prior Biennium or Expired |
|---------------------------------|------------------------|-----------|---------------|---------------|--------------|--|---------------------------|
| Vendor Name | Division | End Date | Encumbrance | Current BFY | Prior BFY | Description | Encumbrance Status |
| | | | | | | | |
| University of Wyoming | Performance & Planning | 30-Jun-16 | \$ 304,128 | \$ 162,084 | \$ | - SBIR-research and development products | |
| University of Wyoming | Performance & Planning | 30-Jun-16 | \$ 98,295 | \$ 55,631 | \$ | - Research Product Center | |
| University of Wyoming | Performance & Planning | 30-Jun-16 | \$ 702,150 | \$ 445,338 | \$ | High capacity internet connectivity service to WY Tech Business Center | |
| University of Wyoming | Performance & Planning | 30-Jun-16 | \$ 312,476 | \$ 194,624 | \$ | - Market Research Center | |
| University of Wyoming | Performance & Planning | 30-Jun-16 | \$ 433,853 | \$ 153,500 | \$ | - Manufacturing works | |
| University of Wyoming | Performance & Planning | 31-Aug-16 | \$ 133,887 | \$ 92,646 | \$ | - PTAC | |
| University of Wyoming | Performance & Planning | 30-Sep-16 | \$ 806,278 | \$ 574,537 | \$ | - Small Business Development Center | |
| Wind River Development Fund | Performance & Planning | 30-Jun-16 | \$ 33,000 | \$ 33,000 | \$ | - Assist in funding economic development needs on the reservation | |
| Wyoming Women's Business Center | Performance & Planning | 30-Sep-16 | \$ 194,136 | \$ 153,229 | \$ | - Assist small business and entrepreneurs | |
| | | | \$ 3,018,203 | \$ 1,864,590 | \$ | - | |
| Eastern Wyoming College | Regional Offices | 30-Jun-16 | \$ 4,200 | \$ 2,450 | \$ | - Office lease | |
| Edifice Lex Partnership | Regional Offices | 30-Jun-16 | | | | - Office lease | |
| Lincoln County Treasurer | Regional Offices | 31-Mar-16 | | | | - Office lease | |
| Roy Markegard | Regional Offices | 30-Jun-16 | \$ 1,800 | \$ 1,800 | \$ | - Office lease | |
| University of Wyoming | Regional Offices | 31-Jan-16 | \$ 2,310 | \$ 330 | \$ | - Office lease | |
| Wells Fargo Bank of Northwest | Regional Offices | 30-Jun-16 | \$ 5,775 | \$ 2,625 | \$ | - Office lease | |
| End of year encumbrances | Regional Offices | Various | \$- | \$- | \$ | - Telecommunications, Central Mail, Motor Vehicles, Copiers, Workers' Comp., etc. | |
| | | | \$ 18,585 | \$ 8,780 | \$ | | |
| | | | | | | | |
| | | | \$ 79,371,883 | \$ 32,706,732 | \$ 9,001,430 | | |

WYOMING BUSINESS COUNCIL Statement of Cash Balances

| December 31, 2015 - Unaudited | | | 1 | | | | | | | | | | |
|--|----------------|----------------|----------|-------------------------|----------|--------------|----|------------------|----|-------------------------|----|----------------------------------|--|
| | | Wyoming Bu | sine | ss Council Fund | s | | | | | | | | |
| | Petty | | Economic | | | | | Seed | | Rural Rehabilitation | | Business Ready Communities | |
| | | Cash | | Development (Note 1) | - | WBC | - | Capital (Note 2) | | (Note 3) | | ommunities | |
| | | | | . , | | | | , , | | . , | | | |
| Cash balance before obligations | \$ | 250.00 | \$ | 19,010,973.20 | \$ | 252,604.04 | \$ | 610,442.12 | \$ | 4,475,470.21 | \$ | 89,856.40 | |
| Obligated funds: | | | | | | | | | | | | | |
| Undistributed WIDC challenge loan LOC | \$ | - | \$ | (1,100,000.00) | | - | \$ | - | \$ | - | \$ | - | |
| Encumbered funds** | \$ | - | \$ | (212,787.76) | | - | \$ | - | \$ | - | \$ | (17,593.00 | |
| Accounts payable & other liabilities, and deferred revenue | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | |
| Unobligated 2015/2016 biennium budget | \$ | - | \$ | (312,851.32) | | (9,210.23) | \$ | - | \$ | (49,087.25) | | (19,632.00 | |
| Total obligated funds | \$ | - | \$ | (1,625,639.08) | \$ | (9,210.23) | \$ | - | \$ | (49,087.25) | \$ | (37,225.00 | |
| Cash balance | \$ | 250.00 | \$ | 17,385,334.12 | \$ | 243,393.81 | \$ | 610,442.12 | \$ | 4,426,382.96 | \$ | 52,631.40 | |
| Year-to-date receipts | <u>\$</u> | - | \$ | 319,512.51 | \$ | 17,215.60 | \$ | 5,257.40 | \$ | 38,686.93 | \$ | - | |
| Note 1 - Amendment IV, Challenge and Bridge loans Note 2 - STEA and Seed Capital Fund | | | | | | | | | | | | | |
| Note 3 - Funds must be spent according to the terms of an agreement | t with the US | Farmers Home | Adm | inistration | | | | | | | | | |
| Governor's Office Funds - Petroleu | m Violation | Escrows – as o | of 12/ | /31/15 | | | | | | | | | |
| | | | | Diamond | Stripper | | | | | | | | |
| | | Exxon | | Shamrock | | Wells | | | | | | | |
| Cash balance before obligations | \$ | 3,280,125.97 | \$ | 38,732.43 | \$ | 1,085,501.37 | | | | | | | |
| Obligated funds: | | | | | - | | | | | | | | |
| Encumbered funds** | \$ | (130,778.60) | \$ | - | \$ | (71,997.40) | | | | | | | |
| Accounts payable & other liabilities, and deferred revenue | \$ | - | \$ | - | \$ | - | | | | | | | |
| Unspent State Energy Plan | \$ | (476,360.00) | | - | \$ | (4,092.12) | | | | | | | |
| Total obligated funds | \$ | (607,138.60) | \$ | - | \$ | (76,089.52) | | | | | | | |
| Cash balance | \$ | 2,672,987.37 | \$ | 38,732.43 | \$ | 1,009,411.85 | | | | | | | |
| Year-to-date receipts | \$ | 28,862.60 | \$ | 333.58 | \$ | 9,372.28 | | | | | | | |
| | | | | | | | | | | | | | |
| ** does not include contracts that have not been fully executed (i.e | all signatures | obtained) | - | | | | | | | | | | |

WYOMING BUSINESS COUNCIL Loans Receivable - Unaudited

| | | Balanc | ces as of | December | 31, 2015 | | | | Cash Receipt | s Sir | nce 7/01/15 | |
|---|--------------------------|----------------------|-------------|--------------|------------------|--------|---------------------|----------|--------------|-------|----------------|---------------------------------|
| | Origination Date | Loan Balance | Allo | wance | Write-off | | Net Balance | | Principal | | Interest | Comments |
| Economic Disaster Ioans (see Notes 1 and | 12) | | | | | | | | | | | |
| Beet growers (see attached detail) | | \$ 304,197 | 7 \$ | 31,941 | \$ | - 3 | \$ 272,257 | \$ | 101,019 | \$ | 7,704 | |
| | | \$ 304,197 | 7 \$ | 31,941 | \$ | - 3 | \$ 272,257 | \$ | 101,019 | \$ | 7,704 | |
| Challenge loans | | | | | | | | | | | | |
| Ascent 2000 (see Note 1) | 12/19/06 | \$ 22,345 | 5 \$ | 22,345 | \$ | - 3 | \$- | \$ | 1,383 | \$ | 389 | 100% reserve against loan balan |
| | | \$ 22,345 | 5 \$ | 22,345 | \$ | - 3 | \$- | \$ | 1,383 | \$ | 389 | |
| Bridge Ioans (see Note 1) | | | | | | | | | | | | |
| Cowboy Inn | 8/22/13 | \$ 166,841 | | - | \$ | _ | \$ 166,841 | | 7,284 | | 3,128 | |
| Gluten Free Oats | 12/2/09 | \$ 115,447 | | - | \$ | | \$ 115,447 | | 5,503 | · · · | 2,944 | |
| L & L Ventures LLC | 7/23/13 | \$ 92,208 | | - | • | | \$ 92,208 | | 2,610 | | 1,800 | |
| Triphyto, LLC | 6/12/06 | \$ 33,272 | | - | Ŧ | _ | \$ 33,272 | <u> </u> | 1,761 | _ | 617 | |
| | | \$ 407,768 | 3 \$ | - | \$ | - : | \$ 407,768 | \$ | 17,158 | \$ | 8,490 | |
| Mainstreet loans (see Note 1) | | • | | | - | _ | • | | | | | |
| 65Coffeen LLC | 1/27/10 | \$ 12,317 | | | \$ | - 3 | . , | | 1,508 | | 247 | |
| Grimshaw Investments LLC | 4/20/10 | \$ 37,818 | | - | | _ | \$ 37,818 | <u> </u> | 3,817 | _ | 769 | - |
| | | \$ 50,135 | 5 \$ | - | \$ | - : | \$ 50,135 | \$ | 5,326 | \$ | 1,015 | |
| Amendment IV Ioans (see Note 1) | 5/40/05 | ^ | | 000.000 | • | _ | A 400.000 | • | 40.440 | • | 4 500 | |
| Tenupah, LLC | 5/12/95 | \$ 369,232 | | 200,000 | | - : | | | 16,112 | | 1,508 | |
| | | \$ 369,232 | 2 \$ | 200,000 | \$ | - : | \$ 169,232 | \$ | 16,112 | \$ | 1,508 | |
| Natural Gas Infrastructure Ioans (see Note | | | | | | | | | | | | |
| Star Valley Natural Gas LLC | 9/22/14 | \$ 234,440 |) \$ | | \$ | - 3 | \$ 234,440 | \$ | | \$ | - | |
| | | \$ 234,440 |) \$ | - | \$ | - : | \$ 234,440 | \$ | - | \$ | - | |
| BRC loans (see Note 2) | | | _ | | | | | | | | | |
| City of Cheyenne (Swan Ranch) | 4/9/15 | \$ 2,453,943 | | - | + | _ | \$ 2,453,943 | | | \$ | - | |
| City of Lander | 10/23/14 | \$ 119,555 | | - | \$ | | \$ 119,555 | | 30,445 | | 1,500 | |
| City of Laramie - HIVIZ Corporation | 6/25/15 | \$ 518,375 | · · | - | \$ | _ | \$ 518,375 | | | \$ | - | |
| Jackson Hole Airport Board-1 | 1/7/10 | \$ 768,649 | · · | - | \$ | | \$ 768,649 | | | \$ | 7,686 | |
| Jackson Hole Airport Board-2 | 5/11/15 | \$ 3,000,000 | | - | \$ | _ | \$ 3,000,000 | | | \$ | - | 1 |
| Teton County | 12/6/10 | \$ 782,827 | | - | \$ | | \$ 782,827 | | 149,055 | | 9,319 | |
| Town of Jackson - Snow King Mountain | 3/31/15 | \$ 1,000,000 | | - | \$ \$ | - : | , , , | _ | | \$ | - | |
| ARRA SEP loans (see Note 3) | | \$ 8,643,348 | 5 2 | - | \$ | | \$ 8,643,348 | 2 | 179,500 | \$ | 18,505 | |
| Town of Basin | 5/8/12 | \$ 87,931 | ı ¢ | | \$ | - 3 | \$ 87.931 | ¢ | | \$ | _ | |
| Lower Valley Energy | 6/27/12 | \$ 1,318,965 | | | <u>э</u> \$ | - 3 | + - / | | | \$ | - | |
| | 0/27/12 | \$ 1,406,896 | | - | | - 9 | | | | \$ | - | |
| | | • | ^ | | • | | • (10= 100) | | | | | |
| Unallocated allowance | | \$ | - \$ | 107,492 | \$ | - : | \$ (107,492) | | | - | | |
| Total | | \$ 11,438,361 | \$ | 361,778 | \$ | - : | \$ 11,076,583 | \$ | 320,497 | \$ | 37,612 | · |
| Note 1 - does not include pymts received by Ma | rkee (loan service provi | der) hut not vet ron | nitted to M | /BC: numte r | eceived by Marko | o in f | the current month (| are ro | | afte | the end of the | month |
| Note 2 - annual principal and interest payments | | · · · | | | | | | | | and | | |
| Note 3 - interest only payments for 2 years; prin | | | | | | - | | | | - | | |
| Note 4 - deferred interest is accrued and added | | | | | | | | - | | - | | |

WYOMING BUSINESS COUNCIL

Loans Receivable - Economic Disaster Loans Detail - Unaudited

| | | Balan | ces as of Decemi | oer 31 | , 2015 | | | | Cash Receipt | s Since 7/1/15 | _ |
|--|------------------|--------------|------------------|--------|-----------|------|-------------|----|--------------|----------------------|-------------------|
| | Origination Date | Loan Balance | Allowance | | Write-off | | Net Balance | E | Principal | Interest | Comments |
| Beet Grower Loans | | | | | | | | | | | |
| Adobe Butte Ranch | 4/25/07 | \$ 4,78 | 9 \$ | - \$ | - | . \$ | 4,789 | \$ | - | \$ | - |
| Berthod, Michael | 4/27/07 | \$ 2,55 | 2 \$ | - \$ | - | . \$ | 2,552 | \$ | 2,496 | \$ 227 | , |
| Big Horn Land/Livestock | 4/26/07 | \$ 2,28 | 6 \$ | - \$ | - | • \$ | 2,286 | \$ | - | \$ | - |
| Christensen, Dennis | 4/27/07 | \$ 6,80 | 4 \$ | - \$ | - | • \$ | 6,804 | \$ | - | \$ | - |
| Christensen, Kent | 8/3/07 | \$ 2,53 | 7 \$ | - \$ | - | . \$ | 2,537 | \$ | 2,470 | \$ 223 | 3 |
| Clark Enterprises | 4/25/07 | \$ 3,41 | 2 \$ | - \$ | - | . \$ | 3,412 | \$ | - | \$ | - |
| Craft, Lloyd | 4/26/07 | \$ 2,57 | 2 \$ | - \$ | - | . \$ | 2,572 | \$ | 2,487 | \$ 232 | 2 |
| Dellos Farms | 4/26/07 | \$ 3,95 | 3 \$ | - \$ | - | \$ | 3,958 | \$ | 3,799 | \$ 343 | 3 |
| Edwards Ranch | 4/25/07 | \$ 14,13 | 1 \$ | - \$ | - | • \$ | 5 14,131 | \$ | - | \$ | |
| Eugene Miller & Sons | 4/26/07 | \$ 17,39 | D \$ | - \$ | - | \$ | 5 17,390 | \$ | - | \$ | |
| Foss, Lucas | 8/2/07 | \$ 5,96 | 1 \$ | - \$ | - | \$ | 5,964 | \$ | - | \$ | |
| Foss, Jerry | 8/2/07 | \$ 3,17 | 4 \$ | - \$ | - | . \$ | 3,174 | \$ | - | \$ | |
| Geis, Nick | 4/25/07 | \$ 13,94 | 3 \$ | - \$ | - | \$ | 13,943 | \$ | - | \$ | |
| Haun Farms | 4/26/07 | \$ 5,57 | 3 \$ | - \$ | - | \$ | 5,578 | \$ | - | \$ | |
| Jennings, James | 4/27/07 | \$ | - \$ | - \$ | - | \$ | ; - | \$ | 1,178 | \$ 53 | loan paid 11/2015 |
| Jordan Farms | 4/26/07 | \$ 14,77 | 2 \$ | - \$ | - | \$ | 5 14,772 | \$ | - | \$ | |
| Keller Farms | 4/26/07 | \$ 5,25 | 1 \$ | - \$ | - | \$ | 5,254 | \$ | 5,432 | \$ 476 | 5 |
| Keller, Kevin | 4/25/07 | \$ 12,78 | 3 \$ | - \$ | - | . \$ | 12,788 | \$ | - | \$ | |
| Madden, Danny | 8/2/07 | \$ 5,72 | 7 \$ | - \$ | - | \$ | 5,727 | \$ | 5,916 | \$ 535 | 5 |
| Mendez Brothers | 4/25/07 | \$ 12,28 | 3 \$ | - \$ | - | \$ | 12,283 | \$ | - | \$ | |
| Michael Vigil Farms | 4/25/07 | \$ 8,60 | 1 \$ | - \$ | - | . \$ | 8,604 | \$ | - | \$ | |
| Ondo, Mike | 4/26/07 | \$ 2,91 | 3 \$ | - \$ | - | . \$ | 5 2,913 | \$ | 2,790 | \$ 258 | } |
| Palesk Farms | 4/26/07 | \$ | - \$ | - \$ | - | \$ | ; - | \$ | 30,769 | \$ 1,41 ⁻ | loan paid 11/2015 |
| Pince, Daniel | 4/27/07 | \$ 19,21 | 1 \$ | - \$ | - | . \$ | 5 19,214 | \$ | - | \$ | |
| Propp Farms | 4/25/07 | \$ 4,04 | 1 \$ | - \$ | - | \$ | 6 4,041 | \$ | 3,899 | \$ 366 | 5 |
| Sage Creek Land & Cattle Co. | 4/25/07 | \$ 7,77 |) \$ | - \$ | - | . \$ | 5 7,770 | \$ | 7,570 | \$ 685 | 5 |
| Sage Creek Land & Cattle Partnership | 4/25/07 | \$ 6,65 | 3 \$ | - \$ | - | . \$ | 6,653 | \$ | 6,827 | \$ 602 | 2 |
| South Flat Land & Livestock | 4/26/07 | \$ 33,41 | 1 \$ | - \$ | - | . \$ | 33,411 | \$ | - | \$ | |
| TD Farms | 4/26/07 | \$ 12,31 | 2 \$ | - \$ | - | \$ | 5 12,312 | \$ | 11,877 | \$ 1,09 | |
| Taylor, Dustin | 4/27/07 | \$ 8,05 | 3 \$ | - \$ | - | \$ | 8,053 | \$ | - | \$ | |
| Wildman, Howard | 4/25/07 | \$ 8,36 | 3 \$ | - \$ | - | \$ | 8,363 | \$ | 8,853 | \$ 777 | , |
| Weber & Sons | 4/25/07 | \$ 4,81 | 9 \$ | - \$ | - | \$ | 4,819 | \$ | 4,655 | \$ 425 | 5 |
| Weber Ag | 4/26/07 | \$ 33,33 | | - \$ | - | \$ | | | - | \$ | |
| Weliever, Jearld | 4/27/07 | \$ 14,79 | 5 \$ | - \$ | - | \$ | 5 14,795 | \$ | - | \$ | |
| Allowance against loan pool (non-specific loans) | | \$ | - \$ 31,94 | 41 \$ | | \$ | 6 (31,941) | | | | |
| Total Beet Grower loans | | \$ 304,19 | 7 ¢ 24 0. | 41 \$ | | \$ | 272,257 | ¢ | 101,019 | \$ 7,704 | |

WYOMING BUSINESS COUNCIL FY2016 Dues and Memberships Expenditures Six months ended December 31, 2015 - Unaudited

| | | Current | Prev | ious |
|---|----------------|----------|------|-------|
| | | Year to | Ye | ar |
| Vendor Name | Division | Date | Tot | als |
| American Society for Training and Development | Administration | \$ - | \$ | - |
| Association for Talent Development | Administration | \$ - | \$ | 150 |
| Corenet Global Inc. | Administration | \$ - | \$ | - |
| EdutainmentLIVE ITPro.TV | Administration | \$ - | \$ | - |
| ISC2-Certified Information Systems Security Professional | Administration | \$ - | \$ | 170 |
| CXO Executives Network | Administration | \$ - | \$ | 379 |
| Government Finance Officer Association | Administration | \$ - | \$ | 320 |
| Grant Station | Administration | \$ - | \$ | 249 |
| Information System Security Association | Administration | \$ - | \$ | - |
| International Economic Development Council | Administration | \$ - | \$ | 165 |
| Mountain States Employers Council Inc. | Administration | \$ - | \$ | 5,100 |
| National Association of Commissions for Women-WCWI | Administration | \$ - | \$ | 229 |
| National Council for Public Private Partnerships | Administration | \$ - | \$ | - |
| Society for Human Resource Management Organization | Administration | \$ - | \$ | 375 |
| The Council for Community and Economic Research | Administration | \$ - | \$ | - |
| Wyoming Association of Broadcasters | Administration | \$ - | \$ | 125 |
| Wyoming Association of Municipalities | Administration | \$ 350 | \$ | 350 |
| Wyoming Association of Non Profit Organizations | Administration | \$ 300 | \$ | 300 |
| Wyoming Economic Development Association | Administration | \$ 545 | \$ | 1,035 |
| Wyoming Taxpayers Association | Administration | \$ 195 | \$ | 195 |
| Wyoming Press Association | Administration | \$ - | \$ | - |
| | | \$ 1,390 | \$ | 9,142 |
| CattleFax | Agribusiness | \$ - | \$ | 400 |
| International Organic Inspectors Association | Agribusiness | \$ - | \$ | 160 |
| Livestock Publications Council | Agribusiness | \$ - | \$ | 160 |
| Nebraska Alfalfa Marketing Association | Agribusiness | \$ - | \$ | 75 |
| North American Agricultural Marketing Officials | Agribusiness | \$ - | \$ | 300 |
| National Association of Rural Rehabilitation Corporations | Agribusiness | \$ 150 | \$ | 150 |
| National Cattlemen's Beef Association | Agribusiness | \$ - | \$ | 100 |
| National Western Stock Show | Agribusiness | \$ - | \$ | - |
| Samson LLC (previously Ag Info Link) | Agribusiness | \$ 1,000 | \$ | 1,000 |
| Stockgrowers Association | Agribusiness | \$ - | \$ | 100 |
| Western U.S. Agricultural Trade Association | Agribusiness | \$ - | \$ | 3,369 |
| Wyoming Cowboy Hall of Fame | Agribusiness | \$ - | \$ | 1,000 |
| Wyoming Crop Improvement Association | Agribusiness | \$ - | \$ | 1,000 |
| Wyoming Economic Development Association | Agribusiness | \$ 85 | \$ | 85 |

WYOMING BUSINESS COUNCIL FY2016 Dues and Memberships Expenditures Six months ended December 31, 2015 - Unaudited

| | | (| Current | Pi | revious | |
|---|------------------------------|----|---------|--------|---------|--|
| | | | Year to | | Year | |
| Vendor Name | Division | | Date | Totals | | |
| Wyoming Farmers Market Assoc./Buy Fresh Buy Local | Agribusiness | \$ | - | \$ | - | |
| Wyoming Stockgrowers Association | Agribusiness | \$ | - | \$ | - | |
| Wyoming Wheat Growers Association | Agribusiness | \$ | - | \$ | - | |
| , <u> </u> | | \$ | 1,235 | \$ | 6,909 | |
| American Wind Energy Association | Business & Industry | \$ | - | \$ | - | |
| Business Retention and Expansion International | Business & Industry | \$ | - | \$ | 100 | |
| Corenet Global | Business & Industry | \$ | - | \$ | 340 | |
| Council of Development Finance Agencies Inc. | Business & Industry | \$ | 750 | \$ | 400 | |
| Energy Services Coalition | Business & Industry | \$ | 140 | \$ | 140 | |
| Industrial Asset Management Council | Business & Industry | \$ | 1,495 | \$ | 1,495 | |
| International Code Council | Business & Industry | \$ | - | \$ | 350 | |
| International Economic Development Council | Business & Industry | \$ | - | \$ | 1,295 | |
| National Association of State Energy Officials | Business & Industry | \$ | - | \$ | - | |
| National Rural Economic Developers Association | Business & Industry | \$ | - | \$ | 1,250 | |
| National Shooting Sports Foundation Inc. | Business & Industry | \$ | 200 | \$ | 200 | |
| Wyoming Bankers Association | Business & Industry | \$ | 300 | \$ | 300 | |
| Wyoming Economic Development Association | Business & Industry | \$ | 255 | \$ | 340 | |
| | | \$ | 3,140 | \$ | 6,210 | |
| Council of State Community Development Agencies | Investment Ready Communities | \$ | - | \$ | - | |
| Gillette Main Street | Main Street | \$ | - | \$ | 350 | |
| International Economic Development Council | Investment Ready Communities | \$ | - | \$ | - | |
| National Main Street Center Inc. | Main Street | \$ | 4,450 | \$ | 4,100 | |
| National Trust for Historic Preservation | Main Street | \$ | - | \$ | 250 | |
| Wyoming Association of Housing and Redevelopment | Investment Ready Communities | \$ | - | \$ | 75 | |
| Wyoming Economic Development Association | Investment Ready Communities | \$ | 425 | \$ | 1,640 | |
| | | \$ | 4,875 | \$ | 6,415 | |
| Basin Chamber of Commerce | Regional Offices | \$ | - | \$ | 40 | |
| Casper Area Chamber of Commerce | Regional Offices | \$ | 300 | \$ | - | |
| Casper Area Economic Development Association | Regional Offices | \$ | - | \$ | 250 | |
| Cody County Chamber of Commerce | Regional Offices | \$ | 150 | \$ | 150 | |
| Douglas Area Chamber of Commerce | Regional Offices | \$ | 100 | \$ | - | |
| Forward Casper-Casper Area Economic Development Association | Regional Offices | \$ | - | \$ | - | |
| Goshen County Economic Development | Regional Offices | \$ | 200 | \$ | - | |
| International Economic Development Council | Regional Offices | \$ | - | \$ | 495 | |

| | | 0 | Current | PI | revious |
|--|------------------|----|---------|--------|---------|
| | | ١ | ear to | | Year |
| Vendor Name | Division | | Date | Totals | |
| Lovell Area Chamber of Commerce | Regional Offices | \$ | - | \$ | 85 |
| Meeteetse Visitor Center/Chamber of Commerce | Regional Offices | \$ | - | \$ | 30 |
| Niobrara Chamber of Commerce | Regional Offices | \$ | - | \$ | - |
| Powell Economic Partnership Inc. | Regional Offices | \$ | - | \$ | 150 |
| Powell Valley Chamber of Commerce | Regional Offices | \$ | - | \$ | 150 |
| Platte County Economic Development Corporation | Regional Offices | \$ | - | \$ | 200 |
| Thermopolis-Hot Springs Chamber of Commerce | Regional Offices | \$ | 195 | \$ | 175 |
| Washakie Development Association | Regional Offices | \$ | 100 | \$ | 100 |
| Worland-Ten Sleep Chamber of Commerce | Regional Offices | \$ | - | \$ | 225 |
| Wyoming Economic Development Association | Regional Offices | \$ | 595 | \$ | 680 |
| Wyoming Planning Association | Regional Offices | \$ | - | \$ | - |
| | | \$ | 1,640 | \$ | 2,730 |
| Total | | \$ | 12,280 | \$ | 31,406 |

WYOMING BUSINESS COUNCIL Investment Ready Community (IRC) Reconciliation December 31, 2015 - Unaudited

| Total IRC | available funds per Financial Statements 12/31/15 | \$ 41,635,738.61 |
|-----------|--|-------------------|
| | | |
| Reduce | RC available funds for non-BRC amounts: | |
| | IRC Administration | \$ (277,567.16) |
| | Community Facilities Program | \$- |
| | Community Development Block Grant Program | \$ (2,920,095.85) |
| | Main Street Program | \$ (269,874.10) |
| | | \$ 38,168,201.50 |
| | | |
| Add: BR | C encumbrance deobligations after 12/31/2015 | \$ 52,631.00 |
| Add: BR | C loan repayments received after 12/31/2015 | \$ 348,693.00 |
| Add: BR | C executed awards encumbered after 12/31/15 | \$ (575,000.00) |
| Less: BF | RC awards approved but not encumbered as of 12/31/15 | \$(21,614,805.00) |
| Add: Var | iance | \$ (252.50) |
| | | |
| Balance | per BRC Available Funds Summary (see Note 1) | \$ 16,379,468.00 |
| | | |
| | | |
| Note 1 | BRC available funds balance broken down into the following categories: | |
| | Large Business Infrastructure Projects | \$ - |
| | "Regular" Business Ready Communities Projects | \$ 16,379,468.00 |

WYOMING BUSINESS COUNCIL Proposed Budget Reductions

Background:

Due to the decline in mineral prices and production, State revenues from these sources is projected to be significantly lower than previous estimates. The Governor has directed all State agencies to re-examine their budgets and adjust their spending in relation to these lower revenue estimates.

Proposed Budget Reductions to date:

Following is a summary of the proposed reductions to the WBC's budget for the upcoming 2017-18 biennium.

| | Operations | BRC | <u>Total</u> | <u>%</u> |
|--|-----------------------|-----------------------|-----------------------|--------------|
| Original WBC request | <u>\$28,671,950</u> | <u>\$54,130,000</u> | <u>\$82,801,950</u> | |
| | | | | |
| Governor's recommended changes | \$(750,000) | \$(5,230,000) | \$(5,980,000) | -7.2% |
| Legislative actions: | | | | |
| Rural Development Council | \$ (385,130) | \$- | \$(385,130) | -0.5% |
| Business Ready Communities | \$- | \$(6,500,000) | \$(6,500,000) | -7.9% |
| In-state/out-of-state travel (10% cut) | \$(44,043) | \$- | \$(44,043) | -0.1% |
| Permanently assigned vehicles (2.5% | cut) \$(3,193) | \$- | \$(3,193) | 0.0% |
| Professional services (5% cut) | \$(312,298) | \$- | \$(312,298) | -0.4% |
| Ag leadership funds moved to Dept o | f Ag\$ (200,000) | \$- | \$(200,000) | -0.2% |
| "Penny plan" (1.5 % cut) | <u>\$(309,596)</u> | <u>\$(811,950)</u> | <u>\$(1,121,546)</u> | -1.4% |
| | | | | |
| Total cuts | <u>\$(2,004,260)</u> | <u>\$(12,541,950)</u> | <u>\$(14,546,210)</u> | <u>17.6%</u> |
| Cuts as a % of agency request | -7.0% | -23.2% | -17.6% | |
| | | | | |
| WBC appropriation in draft of budget bil | l <u>\$26,667,690</u> | <u>\$41,588,050</u> | <u>\$68,255,740</u> | |





BYLAWS AD-HOC COMMITTEE REPORT

BYLAWS OF THE WYOMING BUSINESS COUNCIL

ARTICLE I. NAME AND OFFICE

The name of the body corporate shall be the Wyoming Business Council (WBC). The principal office shall be located in Cheyenne, Wyoming or at a location otherwise agreed upon and established by the WBC Board of Directors (Board). The WBC may also have offices at such other places as the Board may from time to time determine or the WBC's business may require.

ARTICLE II. OBJECTIVES

The WBC is a body corporate and state instrumentality operated solely for the public benefit and created by the Wyoming Economic Development Act under the laws of the State of Wyoming as authorized by W.S. § 9-12-101 through 9-12-1312 et seq. (Act). The WBC may adopt rules and regulations to implement the programs and functions assigned by the Act, in accordance with Wyoming law.

ARTICLE III. BOARD OF DIRECTORS

- A.<u>Composition of the Board</u>. A Board consisting of fifteen (15) voting Directors (Directors) shall govern the WBC. The Governor of the State of Wyoming (Governor) shall be a member and Co-Chairman of the Board, but shall not vote.
- B.<u>Appointment</u>. The Governor shall appoint Directors with the advice and consent of the Wyoming Senate. All of the appointed Directors shall be at large members.
- C.<u>Qualifications</u>. The Directors shall have demonstrated leadership and business expertise. At least twelve (12) of the Directors shall be residents of the State of Wyoming.
- D.<u>Terms</u>. Directors shall serve for terms of three (3) years. No Director shall serve more than two (2) full successive three (3) year terms. A Director appointed to fill a vacancy shall be eligible to serve two (2) full successive three (3) year terms in addition to the vacant term s/he is fulfilling.
- E.<u>Removal</u>. The Governor may remove any Director s/he appoints for cause and shall remove any Director who fails to attend three (3) consecutive regular meetings of the Board.
- F. <u>Resignations</u>. Any Director may resign from the Board at any time upon written notice to the Governor, Co-Chairman of the Board and Chief Executive Officer. Such resignation shall take effect at the time specified therein or, if no time is specified therein, shall take effect upon receipt thereof by the Co-Chairman or the Governor, and unless otherwise specified therein, the acceptance of such resignation by the Board shall not be necessary to make it effective.
- G.<u>Vacancies</u>. If a vacancy occurs, the Governor shall appoint a successor Director with the advice and consent of the Wyoming Senate. The Governor may fill any vacancy occurring between sessions of the legislature by temporary appointment to be effective until March 1 of the ensuing calendar year.
- H.<u>Compensation/Reimbursement</u>. Directors shall receive per diem for attending Board meetings in the same amount as state legislators and shall receive no other compensation for serving on the Board. Directors may receive reimbursement for mileage at the current federal IRS reimbursement rate.

- I. <u>Conflicts of Interest</u>. Directors shall be subject to the provisions and requirements of W.S. § 16-6-118 and shall abstain from voting in accordance therewith. Any Director shall abstain from voting on any issue before the Board if a conflict of interest exists whereupon an action by the Board will have a direct bearing on the personal interests of the Director.
- J. <u>Committees</u>. The Board may form committees and advisory councils. Each committee shall have as a member one or more of the members of the Board, not to constitute a quorum of the Board, and such other individuals as may be appointed by the Co-Chairman to undertake more extensive study and discussion of issues before the Board.

ARTICLE IV. OFFICERS

- A.<u>Officers.</u> The Board shall elect one of its Directors to act as Co-Chairman with the Governor. The Board may elect other officers as prescribed by these Bylaws.
- B.<u>Co-Chairman</u>. The elected Co-Chairman of the Board shall preside at all meetings of the Board, and shall exercise and perform such other powers and duties as may be from time to time be assigned to the Co-Chairman by the Board or prescribed by these Bylaws.
- C.<u>Vice Chairman</u>. In the absence or disability of the Co-Chairman, the Vice-Chairman or other officer or officers, in order of their rank as fixed by the Board, shall perform all the duties and shall have all of the powers of the Co-Chairman. The Vice-Chairman shall have such other powers and duties that the Board or these Bylaws may prescribe for him/her.
- D.<u>Secretary/Treasurer</u>. The Secretary/Treasurer shall keep, or cause to be kept, a book of minutes at the principal office or such other place as the Board may order, with the time and place of holding, whether regular or special, and if special, how authorized, the notice thereof given, the names of those present at meetings, and the proceedings thereof.
- E. <u>Executive Committee</u>. The Executive Committee shall consist of the Co-Chairman, Vice-Chairman, Secretary/Treasurer and two other Directors of the Board. They shall meet as needed to plan for the Board's work and to fulfill tasks as may be assigned or undertaken.
- F. <u>Election and Terms</u>. The Directors shall elect Officers annually at the regular meeting of the Board held in the third quarter of each fiscal year, unless otherwise determined by the Board.

ARTICLE V. STAFF

- A.<u>Chief Executive Officer</u>. The Board shall retain a Chief Executive Officer (CEO) and fix the salary. The CEO serves at the pleasure of the Board. With the approval of the Board, the CEO shall determine the terms of employment, tenure, duties, working conditions, promotion and termination of all other employees as necessary to carry out the purposes and functions of the WBC.
- B.<u>Appointment of Interim Chief Executive Officer</u>. The Board may, at its discretion, appoint an Interim Chief Executive Officer to serve at the pleasure of the Board or until the permanent CEO is retained to carry out the functions and duties of the CEO.
- C.<u>Employees</u>. Employees of the WBC serve at the pleasure of the CEO. The WBC is an at-will employer and reserves the right to terminate an employment relationship at any time and for any reason not prohibited by law. WBC employees shall be covered by the Wyoming Retirement Act, the State Employees and Officials Group Insurance Act and the Wyoming Deferred Compensation Act.

ARTICLE VI. MEETINGS OF THE BOARD

- A.<u>Quorum</u>. A majority of the voting Directors constitutes a quorum for the transaction of any business or the exercise of any power of function of the WBC.
- B.<u>Actions of the Board</u>. In the event of a quorum, a majority vote of the Directors present shall decide any matter brought before the WBC unless otherwise defined by law, in which case, such express provision shall govern and control the action of the Board.
- C.<u>Regular Meetings of the Board</u>. The Directors shall set the date and location of all regular meetings of the Board. The Directors shall hold regular meetings of the Board on a quarterly basis, unless otherwise prescribed and determined by the Board. All regular meetings of the Board shall be held at a place within the State of Wyoming and as designated from time to time by the Board with public notice.
- D.<u>Special Meetings of the Board</u>. The Co-Chairman, the Chief Executive Officer, a majority of a quorum of the Board or upon the written request of at least two (2) Directors, may request a special meeting in addition to, or in place of, a regular meeting of the Board, for any purpose or purposes, unless otherwise prescribed by statute. Such request shall state the nature of the business to be transacted, the purpose or purposes of the proposed meeting, and the place, day and hour of such meeting. Business transacted at any special meeting of the Board of Directors shall be limited to the purposes stated in the notice.
- E. <u>Emergency Meetings of the Board</u>. The Co-Chairman or Chief Executive Officer may call emergency meetings of the Board to take temporary action on matters of serious immediate concern. A majority of a quorum of the Board shall ratify actions taken at emergency meetings at its next regular meeting.
- F. <u>Notice</u>. The Chief Executive Officer, with the advice and consent of the Board, shall set, at a minimum, the date and location of the next regular meeting before the adjournment of the preceding regular meeting. The Chief Executive Officer or his/her designee shall notify each Director of the date, time and location of all regular meetings at least thirty (30) days prior to the meeting date. The Chief Executive Officer or his/her designee shall provide each Director with advance notice of any special or emergency meeting of the Board. Public notice of regular meetings of the Board shall state the place, date and hour of the meeting, and, in the case of a special meeting, additionally, the purpose or purposes of the meeting.
- G.<u>Other Action</u>. The Board may conduct meetings by electronic means or any other form of communication by which all persons participating in the meeting can hear, read or otherwise discern meeting discussion contemporaneously. In the case of meetings held via electronic means, the WBC must make adequate provision for public participation to the extent required by the Wyoming Public Meetings Act.
- H.<u>Proxies</u>. No Director shall send a designee to attend a Board meeting, nor vote by proxy.
- I. <u>Wyoming Public Meetings Requirements</u>. The meetings of the Board shall be open to the public and comply with the requirements of the Wyoming Public Meetings Act, W.S. 16-4-401 through 16-4-408 et seq. (Wyoming Public Meetings Act). Notice of meetings of the Board shall also comply with the requirements of the Wyoming Public Meetings Act. At the request of the Co-Chairman, a majority of a quorum of the Board, or the CEO, an official meeting or portions thereof may adjourn into executive session pursuant to the applicable provisions of the Wyoming Public Meetings Act.

ARTICLE VII. RECORDS

- A.<u>Minutes</u>. The WBC shall take minutes of all meetings of the Board. Official written minutes of the previous Board meeting shall be prepared and presented to the Board as the first item on the agenda. The WBC shall record, but not publish, minutes of a meeting where the Board takes no action. The WBC is not required to record or publish minutes for day-to-day administrative activities of the WBC, its officers or employees.
- B.<u>Inspection of Records</u>. The books of account and minutes of proceedings of the Board and committees of the Board shall be open to inspection upon request to the extent prescribed by the Wyoming Public Records Act.
- C.<u>Inspection of Bylaws</u>. WBC shall keep in its principal office the original or a copy of these Bylaws, and any amendments to these Bylaws, which shall be open to inspection at all reasonable times during ordinary business hours.
- D.<u>Wyoming Public Records Requirements</u>. The records of the WBC shall be open to the public and comply with the requirements of the Wyoming Public Records Act.

ARTICLE VIII. FINANCES

- A.<u>Fiscal Year</u>. The fiscal year for the WBC shall run July 1 through June 30 unless otherwise established by the Board or law.
- B.<u>Budget</u>. The WBC shall prepare, maintain and submit an annual report and budget complete with requirements as provided by W.S. § 9-12-112 and Wyoming law.
- C.<u>Fiscal Policy</u>. The Board shall adopt and from time to time review a fiscal policy setting out a formal procedure that shall govern internal controls, the signing of checks, the obligation of funds, approval of contracts, leases, deed and mortgages and other significant aspects of the WBC operation that are consistent with Wyoming law.
- D.<u>Depository</u>. The WBC may designate an official depository(ies) for its funds, accounts and transactions in addition to the bank utilized by the State of Wyoming. The WBC may deposit any of its funds in any financial institution located within the State of Wyoming.
- E.<u>Seal</u>. The WBC may have a common seal. The signature of the name of WBC by an authorized person(s) shall be legal and binding with or without a seal.

ARTICLE IX. PARLIAMENTARY PROCEDURES

Robert's Rules of Order, most current available edition, shall be the parliamentary authority for all matters of procedure not specifically covered by these Bylaws.

ARTICLE X. IMMUNITY AND INDEMNIFICATION

These Bylaws do not waive or otherwise modify any immunity afforded to the Directors or WBC pursuant to law. Additionally, to the extent permitted by the Wyoming Constitution and other applicable law, the WBC shall indemnify and hold harmless from liability and expenses any Director of the WBC who is serving at the request of the WBC and acting within his/her official duties as an Officer or Director of the WBC.

ARTICLE XI. SEVERABILITY AND WAIVER

The invalidity of any provision of these Bylaws does not affect the validity of the remaining provisions, and for this purpose, these Bylaws are severable. The Directors may waive any provision of these Bylaws by unanimous consent, provided such waiver and action is not otherwise prohibited by law.

ARTICLE XII. AMENDMENTS OF THE BYLAWS

These Bylaws may be amended, supplemented or repealed by a two-thirds or greater vote of the Directors present at any meeting of the Board in which a quorum is present. The Chief Executive Officer or his/her designee shall provide notice of any amendment of the Bylaws to each Director having voting rights at least ten (10) days prior to any meeting whereby the Board shall consider such amendments.

KNOW BY THESE PRESENTS, THAT THE FOREGOING BYLAWS WERE ADOPTED AS THE BYLAWS OF THE WYOMING BUSINESS COUNCIL BY A VOTE OF AT LEAST TWO-THIRDS OF THE BOARD OF DIRECTORS AT A REGULAR MEETING OF THE BOARD OF DIRECTORS HELD ON THE 10TH DAY OF MARCH 2016.

IN WITNESS WHEREOF, I have hereunto signed my name this ____ day of March 2016.

Co-Chairman

IN WITNESS WHEREOF, I have hereunto signed my name this ____ day of March 2016.

Vice Chairman



BUSINESS CONTRACT AND LOAN COMMITTEE



March 10, 2016

Business Contract and Loan Committee:

- C-5 Loan Request Ward Alternative Energy: Action Item
- **C-15** Challenge Loan Reporting Requirements
- C-17 Loan Charges Off Balances



Challenge Loan Balance Summary

| Cash balance after obligations | \$17,385,334 |
|---|--------------------|
| Current loan request | <u>\$1,000,000</u> |
| Balance after obligations and request | \$16,385,334 |
| Previous commitments under this program | \$225,000 |

Applicable Statute for proposed loan request

§ 9-12-304. Criteria for loans.

(h) Any business may apply to the council for a natural gas fueling infrastructure loan as defined in W.S. 9-12-301 (a) (x), The council shall prescribe the form and contents of the application. The council shall review each application and make a determination as soon as practicable. In the event of default, the state shall have priority over any claim of the business receiving the natural gas fueling infrastructure loan or third party. Notwithstanding W.S. 9-12-303, no interest or principal payments shall be due for the first two (2) years of the loan term. All deferred interest during the first two (2) years of the loan term shall accrue to the principal balance. All loans issued under this subsection shall not exceed five million dollars (\$5,000,000.00) and after five million dollars (\$5,000,000.00) in loans have been issued, no further loans shall be issued under this subsection without further legislative approval. Subsection (a) of this section does not apply to natural gas fueling infrastructure loans under this subsection. In evaluating applications for a natural gas fueling infrastructure loan, the council shall consider whether:

(i) The geographic area in which the proposed natural gas fueling infrastructure will be located is currently served by existing natural gas fueling infrastructure; and

(ii) The location of the proposed natural gas fueling infrastructure has a significant number of government or private fleet vehicles with the potential to convert to natural gas.

Credit Memorandum

Applicant:Ward Alternative Energy, LLCDate:February 17, 2016Purpose:Permanent financing of the construction of a compressed natural group

Purpose:Permanent financing of the construction of a compressed natural gas fueling station in
Evansville, Wyoming.

| Total Project WBC Direct Loan Request | \$1,445,000 \$1,000,000 |
|--|---|
| Amount Refinanced | \$0 |
| Collateral (primary) | Leasehold improvements and equipment, \$500,000 CD or bank letter of credit |
| Collateral Value | \$ 1,445,000 (estimated based on costs, to be validated by an appraisal) plus \$500,000 CD |
| Loan to Value | Not to exceed the lesser of 75% of evaluation or 75% of qualifying costs. |
| Repayment | 10-year term, 20-year amortization; monthly payments |
| | Terms of repayment to include no interest or principal payments due for the first two (2) years of the term loan. All deferred interest during the first two (2) years of the loan term shall accrue to the principal balance. After the two (2) year deferred payment period, accrued interest and principal will be amortized over eighteen (18) years. |
| Fees | 1% loan fee (\$10,000) |
| Interest Rate | 3.5% fixed |

Ward Alternative Energy, LLC (Ward) was established in 2012 to promote and develop Compressed Natural Gas (CNG) fueling station infrastructure throughout the Central Rocky Mountain Region and to work with fleet commercial trucking and public entities to convert vehicles to CNG or dual fuel. Ward currently owns 6 CNG fueling stations with two more coming on line in the 2nd quarter 2016. The majority of stations are in Colorado.

Project

Ward has a written agreement with Dillion Transport Company (Dillion) to provide and deliver CNG for (Dillions) truck fleet in Greeley, Colorado and Casper, Wyoming.

The borrowers indicate that the general consumers are reluctant to convert vehicles to CNG or purchase vehicles fueled by CNG until there are fueling stations available.

The subject compressed natural gas fueling station consists primarily of:

- 1. A compressor which takes natural gas from the town's distribution system and brings it up to the higher pressures needed for fueling CNG vehicles 3,600 pounds per square inch.
- 2. A storage system to hold reserves for quick fills.
- 3. A distribution system to fill individual vehicles.
- 4. An unattended credit card station to collect customer payments.

Capacity

The initial system is designed to produce 300 gallons of gas equivalent (GGE) of compressed natural gas (CNG) per hour. Infrastructure is built with a capacity to triple production. The only additional cost would be additional compressors

The quick fill feature is designed for commuters and travelers, as well as fleet vehicles. From the storage tank, a single heavy duty vehicle can be fueled in eight to 10 minutes, a single light vehicle can be refueled in about three minutes, which is similar to filling a gasoline vehicle. As vehicles are being filled, the compressor would begin to replace the fuel taken from storage.

The following is the sources and uses of the funds:

| Project Costs | Total Cost | Loan Uses | | |
|-------------------------------|-----------------|-----------------|--|--|
| Construction | | | | |
| Construction & Improvements | \$655k | \$265 k | | |
| Utilities & misc. | <u>\$20k</u> | <u>\$0</u> | | |
| Total Construction | \$675k | \$265k | | |
| Equipment | | | | |
| ANGI- Ariel compressor system | \$240k | \$240k | | |
| Encore Gilbarco Dispensers | \$150k | \$150k | | |
| ANGI Panels | \$115k | \$115k | | |
| ASME Storage | \$170K | \$170k | | |
| ANGI Dryer | \$35k | \$35k | | |
| Misc. & startup | <u>\$25k</u> | <u>\$25k</u> | | |
| Total Equipment | \$730 k | \$730 k | | |
| Contingency | <u>\$35k</u> | <u>\$0k</u> | | |
| Grand Total | \$1,445k | \$1,000k | | |

The facility will be located at Eastgate Travel Plaza, 6895 Nugget, Evansville, WY. Ward has begun construction. The nearest CNG fueling stations are in Riverton and Cheyenne, Wyoming thus this project complies with 9-12-304 (i). There are numerous additional opportunities for government and fleet development in the surrounding area, as well.



| Fleet Name | Туре | GGE / Veh / YR | Number of Vehicles | Estimated CNG Fuel Use (GGE) |
|-----------------------------|--------------------------|----------------|--------------------|---------------------------------|
| Dillon | HD Fuel or HiVol Shipper | 20,000 | 12 | 240,00 |
| Halliburton | LD Truck | 3,000 | 15 | 45,00 |
| Schlumberger | LD Truck | 3,000 | 10 | 30,00 |
| Ready Mix | Concrete | 10,000 | 5 | 50,00 |
| FedEx | HD Fuel or HiVol Shipper | 20,000 | 2 | 40,00 |
| Wyoming Equipment | MD Truck | 5,000 | 1 | 5,00 |
| S&S | MD Truck | 5,000 | 2 | 10,00 |
| Food distribution | HD Goods | 12,000 | 5 | 60,00 |
| UPS | HD Fuel or HiVol Shipper | 20,000 | 2 | 40,00 |
| Natrona County | School Bus | 3,000 | 5 | 15,00 |
| WYDOT | MD Truck | 5,000 | 10 | 50,00 |
| Baker Hughes | LD Truck | 3,000 | 10 | 30,00 |
| Refuse | Refuse & Specialty | 10,000 | 5 | 50,00 |
| Big Box Distribution Trucks | HD Fuel or HiVol Shipper | 20,000 | 5 | 100,00 |
| Other E&P | LD Truck | 3,000 | 5 | 15,00 |
| Other E&P | HD Fracking Support | 15,000 | 5 | 75,00 |
| Municipal | LD Truck | 3,000 | 10 | 30,00 |
| Construction | MD Truck | 5,000 | 5 | 25,00 |
| Construction | HD Goods | 12,000 | 5 | 60,00 |
| | | | | |
| | | | | |
| Total | | - | 119 | 970,00 |

Examples of fleets in eastern Wyoming that currently operate CNG trucks, are likely to add additional fleet vehicles on CNG and/or require fueling in Casper to expand CNG use:

- Wyoming Machinery Company (Cat dealer), based in Cheyenne (makes daily trips to Casper)
- Wyoming Department of Transportation and Wyoming Motor Pool fleets
- Laramie County and University of Wyoming
- Utilities such as Black Hills Energy & Power and Source Gas
- Burgener/Transpro Trucking
- E&P companies such as Anadarko
- Dillon Transport, existing (northern Colorado terminal, wants to add routes to Powder River Basin)
- Lowe's Distribution Center, based in Cheyenne and wants to have its carriers add CNG trucks, e.g., Swift, FedEx

Management

Paul Nelson is President of Ward. Paul and the rest of the management team has over 30 years in developing CNG facilities and fleet conversions. Paul is also a managing partner of one of the private equity groups with capital invested in Ward

Financial Statements

Ward was initially capitalized by two initial individual investors and one private equity firm. Additional capitalization is planned for completion in March/April 2016 with existing and additional investor/groups adding \$2.7 million equity.

Since inception in 2012, the management team has been creating relationships and developing plans to create a robust CNG fueling infrastructure in locations where it is nonexistent. The company has never been profitable. However, sales have been growing and the company is positioned to have positive cash flow in 2016 (the majority of depreciation is in the COGS forecast). Typical of a start-up company, Ward is reliant upon additional rounds of private equity investment.

Cost of goods sold is very high at 83%. Ward's projections anticipate sales growth with decreasing COGS after depreciation which if attained will result in positive EBITA in 2016 and years going forward.

Projections

The projections were prepared by the borrower. Pricing assumptions are based on the gallon of gas equivalent (GGE), which is consistent to the industry.

Price/GGE is projected at \$1.27 beginning and increase to \$2.17 for companies with contracts

Price/GGE is projected at \$1.87 beginning and increase to \$2.27 for vehicles without contracted amounts.

The initial contract volume from Dillion supports more than half of the beginning projected volume and decreases to 25% in year 10.

Cash flow from the project after debt service is positive in year three and thereafter.

- Ward does not have historical income or balance sheet strength to fully support a guarantee.
- WBC staff requested personal guarantors in the amount of one million dollars (\$1,000,000) to fully mitigate the risk
- After additional capital investment in March/April 2016 there will not be any single investor or investor group with 20% or more equity.
- Ward has offered to pledge a CD or bank letter of credit of five hundred thousand dollars (\$500,000) as additional collateral in lieu of personal guarantees.
- The additional CD collateral or bank letter of credit would be required until the project became fully cash flow positive with a debt coverage ratio of at least 3:1.

Collateral

Collateral consists of a first lien position on leasehold improvements and equipment. The real estate is leased from Eastgate Travel Plaza, LLC. Collateral assignment of CD or bank letter of credit in the minimum amount of \$500,000.

Strengths

- Management is seasoned and has significant personal investment at stake.
- Investors recognize this is a startup company and are prepared for additional equity injections.
- Contract with Dillion Transport, Inc. generates 50% of initial sales.
- Cash collateral for 50% of the loan.

Weakness

• The company has not had historical profits to meet the proposed debt coverage.

Recommendation:

Staff recommends that the Board of Directors of the Wyoming Business Council approve the natural gas fueling loan in the amount of \$1,000,000 (one million dollars and 00/100 cents) as presented in this Credit Memorandum to Ward Alternative Energy, LLC.

Ben E. Avery Business & Industry Division Director

WAE Financial Forecast (Regions A & B) Actual & Forecast Income Statement

| Actual & Forecast Income Statement | | | Actual | | Audit | | Audit | | Unaudited | | Budget | _ | | | Fore | | c+ | | |
|------------------------------------|----|--------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-------------|---------|---------------|---------|-------------|----------|-------------|---------|------------|
| | | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | ca. | 2019 | | 2020 |
| REVENUE | | _ | 2012 | | 2013 | | 2014 | | 2015 | | 2010 | | 2017 | | 2010 | | 2015 | | 2020 |
| Vehicle Conversions | | \$ | - | \$ | 1,087,486 | \$ | 1,526,967 | | 948,390 | \$ | 1,968,940 | \$ | 2,322,445 | \$ | 2,504,226 | \$ | 2,760,511 | \$ | 2,865,171 |
| Vehicle Service | | Ś | - | \$ | 316,135 | \$ | 115,144 | | 142,146 | \$ | 107,000 | \$ | 132,145 | \$ | 141,775 | \$ | 155,150 | \$ | 160,500 |
| Station Construction | | Ś | 279,488 | | | \$ | 864,930 | | 446,679 | \$ | 829,350 | \$ | 1,400,000 | \$ | 1,860,000 | \$ | 2,150,000 | \$ | 2,775,000 |
| Station O&M | | Ś | 18,554 | \$ | 265,694 | \$ | 297,845 | | 477,314 | \$ | 484,312 | \$ | 623,316 | \$ | 712,716 | \$ | 851,916 | \$ | 941,316 |
| Fuel Sales | | Ś | - | \$ | 6,900 | | 1,066,419 | | 1,269,090 | \$ | 1,871,297 | \$ | 5,061,348 | \$ | 10,722,486 | \$ | 18,214,926 | \$ | 21,003,864 |
| VETC | | | | • | -, | · | ,, - | | 286,381 | \$ | 504,000 | \$ | - | Ś | - | Ś | - | Ś | - |
| Parts OTC | | Ś | - | Ś | 56,234 | \$ | 187,583 | | 173,782 | \$ | 226,000 | \$ | 273,500 | \$ | 327,875 | Ś | 390,844 | Ś | 464,555 |
| Total | | \$ | 298,042 | \$ | 2,054,422 | <u> </u> | 4,058,888 | \$ | 3,743,782 | \$ | 5,990,899 | \$ | 9,812,754 | - | 16,269,078 | \$ | 24,523,347 | \$ | 28,210,406 |
| 12 Month Revenue | | | | | | | | | | | | | | | | | | | |
| Rev Growth % | | | n/a | | 589% | | 98% | | -8% | | 60% | | 64% | | 66% | | 51% | | 15% |
| COGS | | | | | | | | | | | | | | | | | | | |
| Vehicle Conversions | | Ś | _ | Ś | 952,586 | ć | 1,392,508 | | 754,671 | Ś | 1,348,726 | \$ | 1,609,517 | \$ | 1,736,295 | \$ | 1,917,843 | \$ | 1,996,338 |
| Vehicle Service | | Ś | | \$ | | \$ | 64,104 | | 46,700 | Ş | 53,500 | \$ | 66,073 | Ş | 70,888 | \$ | 77,575 | \$ | 80,250 |
| Station Construction | | Ś | | \$ | | \$ | 622,736 | | 335,467 | \$ | 596,513 | \$ | | Ş | 1,393,750 | \$ | | \$ | 2,076,000 |
| Station O&M | | Ś | ., | \$ | | \$ | 239,781 | | 274,478 | ډ \$ | 333,455 | ڊ \$ | 342,824 | \$ | 391,994 | ې \$ | 468,554 | ې \$ | 517,724 |
| Fuel Sales | | ې S | | ې S | | ې \$ | 816,355 | | 685,412 | • | 1,473,174 | ې \$ | 3,804,078 | ې \$ | 7,584,546 | | 408,554 | | 13,603,134 |
| VETC (passed through) | | ç | - | ç | 4,504 | Ļ | 510,555 | \$ | | ډ \$ | 342,450 | ڊ \$ | | ŝ | -,504,540 | ŝ | | ŝ | |
| Parts OTC | | Ś | _ | \$ | 28,263 | \$ | 134,208 | Ŷ | 133,536 | Ş | 169,500 | \$ | 205,125 | ŝ | 245,906 | ŝ | 293,133 | \$ | 348,416 |
| Depreciation | | Ś | | Ś | | \$ | 141,923 | | 283,109 | \$ | 943,223 | \$ | 2,230,907 | ŝ | 3,269,641 | ŝ | 4,232,877 | ŝ | 4,425,297 |
| Production OH | | Ś | | | | \$ | - | | 437,833 | \$ | 444,839 | \$ | 525,019 | ŝ | 560,328 | \$ | 617,812 | \$ | 654,964 |
| Total COGS | | \$ | | | 1,825,965 | · · | 3,411,617 | Ś | 3,094,398 | \$ | 5,705,380 | \$ | 9,829,043 | | 15,253,348 | | 21,859,269 | | 23,702,121 |
| | | | | | | | | | | • | | • | | | | | | • | |
| Contribution Margin | | \$ | | • | | \$ | 789,194 | | 1,370,327 | \$ | 1,673,581 | \$ | 2,739,638 | \$ | 4,845,699 | \$ | 7,514,767 | \$ | 9,588,545 |
| % of Revenue | | | 25% | | 21% | | 19% | | 37% | | 28% | | 28% | | 30% | | 31% | | 34% |
| Gross Profit | | \$ | 49,590 | \$ | 228,457 | \$ | 647,271 | \$ | 649,384 | \$ | 285,519 | \$ | (16,289) | \$ | 1,015,730 | \$ | 2,664,078 | \$ | 4,508,284 |
| % of Revenue | | | 17% | | 11% | | 16% | | 17% | | 5% | | 0% | | 6% | | 11% | | 16% |
| Operating Expenses | | | | | | | | | | | | | | | | | | | |
| Administrative and Executive | | \$ | 240,099 | \$ | 919,715 | \$ | 772,606 | | 823,010 | Ś | 834,774 | \$ | 1,255,993 | \$ | 1,678,714 | \$ | 1,875,320 | \$ | 1,989,288 |
| Sales and Marketing | | Ś | | \$ | | \$ | 277,330 | | 332,774 | Ş | 308,375 | Ş | 552,681 | \$ | 854,627 | \$ | 902,717 | \$ | 955,162 |
| Facility | | Ś | , | | | \$ | 59,881 | | 29,302 | | 39,996 | \$ | 48,345 | \$ | 64,350 | \$ | 67,568 | \$ | 70,946 |
| Capital Raise | | Ś | , | Ś | , | \$ | 141,635 | | 97,523 | \$ | 40,500 | \$ | - | Ś | - | \$ | - | Ś | - |
| SG&A | | Ś | 271,345 | | 1,105,894 | | 1,251,452 | Ś | 1,282,609 | \$ | 1,223,645 | \$ | 1,857,019 | \$ | 2,597,691 | \$ | 2,845,604 | Ś | 3.015.396 |
| % of Revenue | | • | 91% | | 54% | • | 31% | • | 34% | • | 20% | • | 19% | · | 16% | · | 12% | • | 11% |
| Americation | | Ś | | ć | - | ć | 20.027 | ć | 20.027 | ć | 20,420 | ÷ | 122.020 | ÷ | 122.020 | ÷ | 122.020 | ÷ | 122.020 |
| Amortization | | - T | | \$ | | \$ | , | \$ | , | | 20,420 | \$ | 132,920 | \$ | 132,920 | \$ | 132,920 | \$ | 132,920 |
| Depreciation | | \$ | | \$ | , | \$ | 20,540 | \$ | , | \$ | 32,000 | \$ | 39,000 | \$ | 46,000 | \$ | 53,700 | \$ | 42,170 |
| Total Operating Expenses | | \$ | 276,835 | | 1,175,950 | \$ | 1,310,928 | | 1,345,030 | | 1,276,065 | \$ | 2,028,939 | \$ | 2,776,611 | \$ | | \$ | 3,190,486 |
| % of Revenue | | | 93% | | 57% | | 32% | | 36% | | 21% | | 21% | | 17% | | 12% | | 11% |
| Operating Income | - | \$ | (227,244) | \$ | (947,493) | \$ | (663,657) | \$ | (695,645) | \$ | (990,546) | \$ | (2,045,229) | \$ | (1,760,880) | \$ | (368,146) | \$ | 1,317,798 |
| % of Revenue | | | -76% | í | -46% | | -16% | | -19% | | -17% | | - 2 1% | | -11% | | -2% | | 5% |
| Other Income | | | | | | | | | | | | | | | | | | | |
| VETC (pre-2015) | | \$ | 0 | \$ | 322 | \$ | 119,104 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other | | Ŷ | | Ŧ | | ŕ | -, | \$ | | Ş | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Other Expense | | | | | | | | ŕ | , | | | 1 | | ÷. | | 1 | | 1 | |
| Traditional Interest, Other | | Ś | _ | Ś | 11.728 | \$ | 37.074 | \$ | 47,159 | \$ | 20,000 | Ś | _ | Ś | _ | Ś | _ | Ś | _ |
| Stn Debt Interest | | Ś | | Ś | | \$ | | \$ | | Ś | - | \$ | 326,063 | \$ | 1,099,101 | \$ | 1,834,687 | Ş | 2,170,688 |
| Other | | \$ | | \$ | - | \$ | - | ڊ \$ | | ډ \$ | - | ڊ \$ | | \$ | | \$ | | ې \$ | |
| Net Income | | ć | (227,244) | | | | (581,627) | | | | (1 010 546) | | (2,371,291) | | (2 850 082) | 1 | (2 202 832) | ÷. | (852,889) |
| Effective Taxes (30%) | 35 | | | \$ | | \$ | (301,027) | \$ | | | (353,691) | | | | (1,000,994) | \$ | (770,992) | | (298,511) |
| Net Income After Tax | | | (227,244) | <u> </u> | | ŝ | (581,627) | <u>.</u> | . , , | <u> </u> | (656,855) | | (1,541,339) | | (1,858,988) | <u> </u> | (1,431,842) | ŝ | (554,378) |
| | | Ş | -76% | | -47% | Ŷ | -14% | <u> </u> | -13% | | -11% | Ý | -16% | Ť | (1,838,988) | Ŷ | (1,431,842) | 7 | -2% |
| % Revenue | | | -70% | , | -47% | | -14% | | -13% | | -11% | | -16% | | -11% | | -6% | | -2% |

WARD ALTERNATIVE ENERGY, LLC

Balance Sheet

WARD ALTERNATIVE ENERGY, LLC

| Statement of | of Financial | Position |
|--------------|--------------|----------|
|--------------|--------------|----------|

| Assets | | Dec 2013 | | Dec 2014 | | Dec 2015 | Pending Financing Mar/Apr 2016 |
|--|-----------------|-----------|-----|-----------|-----|-----------|---------------------------------|
| Current Assets | | | | | | | |
| Cash and Cash Equivalents | \$ | 105,857 | \$ | 111,677 | \$ | 221,145 | Increased by \$700k |
| Accounts Receivable Less Allowance for Doubtful Accounts | \$ | 384,240 | \$ | 560,062 | \$ | 224,816 | |
| Other Receivables | \$ | - | \$ | - | \$ | 286,381 | |
| Inventory | \$ | 165,887 | \$ | 183,763 | \$ | 96,639 | |
| Other Current Assets | \$ | 20,026 | \$ | 420,823 | \$ | 149,810 | |
| Total Current Assets | \$ | 676,010 | \$ | 1,276,325 | \$ | 978,792 | |
| Non Current Assets | | | | | | | |
| Property, Plant, and Equipment, net | \$ | 394,297 | \$ | 1,405,120 | \$ | 1,153,553 | |
| Construction in Process | \$ | - | \$ | - | \$ | 2,335,834 | |
| Intangible Assets, net | \$ | 151,589 | \$ | 113,691 | \$ | 75,794 | |
| Other Assets | \$ | 8,660 | \$ | 14,193 | \$ | 10,520 | |
| Total Non Current Assets | \$ | 554,546 | \$ | 1,533,005 | \$ | 3,575,701 | |
| Total Assets | \$ | 1,230,556 | \$ | 2,809,330 | \$ | 4,554,493 | Will be \$5.2 million |
| Liebilities and Members' Faults | | | | | | | |
| Liabilities and Members' Equity Current Liabilities | | | | | | | |
| Accounts Payable | \$ | 305,466 | \$ | 1,372,911 | \$ | 1,893,424 | Reduced by \$1.5 million |
| Accrued Expenses | \$ | 129,388 | \$ | 38,630 | \$ | 289,430 | |
| Deferred Revenue | \$ | 79,497 | \$ | 102,562 | \$ | - | |
| Notes Payable - Partners | \$ | - | \$ | 695,753 | \$ | 514,533 | |
| Other Current Liabilities | \$ | - | \$ | 159,329 | \$ | 490,377 | Converted to equity |
| Total Current Liabilities | \$ | 514,351 | \$ | 2,369,184 | \$ | 3,187,764 | |
| Non Current Liabilities | | | | | | | |
| Interest Payable | \$ | - | \$ | - | \$ | 10,855 | |
| Lines of Credit | \$ | 650,000 | \$ | 675,000 | \$ | 675,000 | Expanded by \$1 million |
| Other Long Term Liabilities | \$ | 3,000 | \$ | 3,000 | \$ | - | |
| Note Payable i-Select | \$ | - | \$ | - | \$ | 903,662 | Converted to equity |
| Total Non Current Liabilities | \$ | 653,000 | \$ | 678,000 | \$ | 1,589,516 | |
| Total Liabilities | \$ | 1,167,351 | \$ | 3,047,184 | \$ | 4,777,281 | Will be \$2.8 million |
| Members' Equity | | | | | | | |
| B Ward Contribution | \$ | - | \$ | 350,000 | \$ | 400,000 | |
| W Ward Contribution | \$ | 1,370,000 | | 1,250,000 | \$ | 1,400,000 | |
| Saoradh Investment Fund I | · | | | | \$ | 610,000 | Min of \$1.2 million new equity |
| Total Member's Equity | \$ | 1,370,000 | \$ | 1,600,000 | \$ | 2,410,000 | Will be \$5 million |
| Retained Earnings | -\$ | 352,136 | -\$ | 1,314,112 | -\$ | 1,901,606 | |
| Net Income/(Loss) | -\$ \$ \$ | 954,659 | | 523,742 | | 731,181 | |
| | <u> </u> | , | | | | | |
| Total Equity | \$ | 63,205 | -\$ | 237,854 | -\$ | 222,787 | Will be \$2.4 million |

Project Summary Financials and Coverage

CASPER, WY, CNG Station Project (Ward)

| Year> | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|--------------------------|----------------------|-----------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | | | | | | | | | | | |
| Initial Contract Volun | | 160,992 | 181,116 | 201,240 | 221,364 | 241,488 | 241,488 | 241,488 | 241,488 | 241,488 | 241,488 |
| Addition Contract Vo | lume | 0 | 54,954 | 83,979 | 114,165 | 144,738 | 179,955 | 216,720 | 216,720 | 216,720 | 216,720 |
| Merchant Volume | | 86,430 | 128,226 | 195,951 | 266,385 | 337,722 | 419,895 | 505,680 | 505,680 | 505,680 | 505,680 |
| Total Volume (gal) | | 247,422 | 364,296 | 481,170 | 601,914 | 723,948 | 841,338 | 963,888 | 963,888 | 963,888 | 963,888 |
| Price for Contract Vo | ume* | \$1.27 | \$1.87 | \$1.97 | \$2.07 | \$2.07 | \$2.17 | \$2.17 | \$2.17 | \$2.17 | \$2.17 |
| Price for Merchant V | olume | \$1.87 | \$2.07 | \$2.17 | \$2.27 | \$2.27 | \$2.27 | \$2.27 | \$2.27 | \$2.27 | \$2.27 |
| Revenue | | \$579,459 | \$718,502 | \$1,004,631 | \$1,322,922 | \$1,596,024 | \$1,886,705 | \$2,164,954 | \$2,164,954 | \$2,164,954 | \$2,164,954 |
| COGS | | -485,647 | -560,741 | -742,417 | -921,287 | -1,079,472 | -1,232,888 | -1,443,111 | -1,443,111 | -1,443,111 | -1,443,111 |
| 5% Mgmt Fee | | -14,072 | -23,664 | -39,332 | -60,245 | -77,483 | -98,073 | -108,276 | -108,276 | -108,276 | -108,276 |
| EBITDA | | 79,740 | 134,097 | 222,882 | 341,390 | 439,069 | 555,745 | 613,567 | 613,567 | 613,567 | 613,567 |
| 5% Taxes | | -27,909 | -46,934 | -78,009 | -119,486 | -153,674 | -194,511 | -214,748 | -214,748 | -214,748 | -214,748 |
| Depr Tax Shield | | 63,875 | 105,928 | 70,639 | 48,770 | 46,856 | 30,814 | 33,194 | 44,350 | 32,545 | 25,454 |
| Capex | -1,445,000 | 0 | 0 | 0 | 0 | 0 | -270,000 | 0 | 0 | 0 | 0 |
| Unlevered Cash Flow | -1,445,000 | 115,706 | 193,091 | 215,512 | 270,673 | 332,251 | 122,048 | 432,012 | 443,169 | 431,363 | 424,273 |
| WY Loan | 1,000,000 | | | | | | | | | | -739,275 |
| WY Payments | | 0 | 0 | -76,503 | -76,503 | -76,503 | -76,503 | -76,503 | -76,503 | -76,503 | -76,503 |
| WY Interest Tax Shiel | d | 12,434 | 12,869 | 13,319 | 12,848 | 12,361 | 11,856 | 11,334 | 10,794 | 10,234 | 9,655 |
| Levered Cash Flow | -445,000 | 128,140 | 205,960 | 152,328 | 207,018 | 268,109 | 57,401 | 366,843 | 377,459 | 365,094 | -381,851 |
| Cumulative | -445,000 | -316,860 | -110,901 | 41,428 | 248,446 | 516,555 | 573,956 | 940,799 | 1,318,258 | 1,683,352 | 1,301,502 |
| Unlevered Cash Flow | | | | 215,512 | 270,673 | 332,251 | 122,048 | 432,012 | 443,169 | 431,363 | 424,273 |
| Interest Tax Shield | | | | | , | , | | , | | | |
| Cash Flow after Debt | Comico | | | 13,319 | 12,848 | 12,361 | 11,856 | 11,334 | 10,794 | 10,234 | 9,655 |
| | | | | 228,831 | 283,521 | 344,612 | 133,904 | 443,346 | 453,962 | 441,597 | 433,928 |
| .96 Debt Service Coverag | | | | 2.99 | 3.71 | 4.50 | 5.28 | 5.80 | 5.93 | 5.77 | 5.67 |
| .52 Debt Service Coverag | e katio w/ tuture ca | ihex | | 2.99 | 3.71 | 4.50 | 1.75 | 5.80 | 5.93 | 5.77 | 5.67 |
| * Includes VETC passe | ed through to custo | mers for year 1 | l | | | | | | | | |

Debt Service Coverage ratios expected in the 3x-6x range

- \$1,435,000 initial project cost as collateral for the \$1 million loan
 - \$730,000 of initial equipment capital and \$1,000,000 of equipment value with future compressor addition
 - Physical assets expected to last at least 20 years based on industry & Ward senior team experience
- Excel financial model available for review upon request (confidential)



This presentation does not constitute an offer to buy or sell securities. Prospective investors should not rely in whole or in part on this presentation. An offering can only be made pursuant to the delivery of a private placement memorandum or definitive securities purchase agreement and receipt and execution of investment related documentation. © 2016 Ward Alternative Energy, Inc. Confidential. All rights reserved.





214 W. 15th Street Cheyenne, WY 82002 Tel: (307) 777-2800 Fax: (307) 777-2838 www.wyomingbusiness.org

MemorandumTo:Wyoming Business Council Board of DirectorsFrom:Ben AverySubject:Challenge Loan Reporting RequirementsDate:March 10, 2016

- 1. **Past Due Report.** Challenge Loan Policy requires quarterly reporting of all loans 30 days or more past due.
 - There are no loans past due over 30 days for the quarter ending Dec. 31, 2015.
- 2. Loan Loss Reserve Analysis. Challenge Loan Policy requires a review of all loans that are delinquent (over 30 days past due) and a specific reserve will be allocated if the review warrants. There will be an additional unallocated reserve of one-half of one percent of the total portfolio balance.
 - As of Dec. 31, 2015 no loans were 30 days or more past due.
 - Council staff recommends a reserve allocation of 10% for the combined balance of the Economic Emergency Loans (Seed Grower, Bean Grower and Beet Grower Loans). The current balance in that reserve is 10% or \$31,941.
 - The unallocated reserve is more than adequate with a balance of \$107,492 while policy requires a minimum of \$3,922.
 - There are no identified credits that are not past due but could present collection problems in the future.
- 3. Charge off balances.
 - None new to report.
 - For Board member historical reference we provide once per year all past charge offs and recovery activity. Attached is that report.

Staff Recommendation: Staff recommends acceptance of this report.



| | WYO | AING E | BUSINE | SS COUNC | |
|------------------------------|--------------|------------|-----------|---------------|---|
| | | | | BALANC | |
| | | | 31-Dec-15 | | |
| BORROWER | PRINCIPAL | DATE OF | RECOVERY | PRINCIPAL | COLLECTION EFFORTS |
| | AMOUNT | | | AFER RECOVERY | |
| CHALLENGE LOAN | | | | | |
| XL2, LLC | \$104,099 | 3/31/2004 | None | | Sattlement and final normant arread to by all partice 11/2004 |
| | | | | | Settlement and final payment agreed to by all parties 11/2004 USDA paid the 80% guarantee to all participants including WBC. The note, collateral and guarantees were assigned to USDA. Any collections they recover |
| Heartland BioComposited, LLC | \$78,275 | 9/30/2010 | None | | will be applied to their guarantee. |
| Wind River Mushrooms, Inc. | \$25,141 | 12/2/2010 | None | | The equipment securing our participation was liquidated by the lead bank and proceeds shared proportionately. Guarantors filed bankruptcy. |
| 805, LLC | \$19,469 | 9/15/2011 | None | | Short sale and borrowers paid <u>negotiated</u> deficiency |
| Economic Disaster | | | | | |
| Scheuerman Farms | \$31,558 | | None | | Bankruptcy |
| DuWayne Gernant | \$12,263 | | None | | Bankruptcy |
| Walter Hibbert | \$3,402 | 2/19/2004 | None | | Bankruptcy |
| David Jolley | \$14,016 | 10/25/2005 | None | | Chapter 7 Bankruptcy - \$1,551.42 collected and applied 9-06 |
| Stan Jones | \$18,041 | 5/28/2009 | Doubtful | | WBC filed suit for past due payments and received a judgement. We guaranished checking accounts. Stan Jones reopened operating accounts in his childrens names so we could not guarnish them. The equipment and real estate are very highly leveraged. More than we would want to pay out to try to collect \$18,000. With our judgement in place there may be recovery potential at some point of he sells the real estate and their is some equity remaining. |
| Jones Brothers Enterprises | \$4,921 | 12/1/2011 | Paid | \$0 | Paid in full, January 2016 (Interest and Principal total recovery \$6,198.76) |
| Seed Capital | | | | | |
| Gas Sensing Technology Corp. | \$65,000 | 9/3/2009 | Paid | \$0 | Paid in full, January 2015 (Interest and Principal total recovery \$80,563.37) |
| STEA | | | | | |
| ET Ventures, LLC | \$105,801.00 | 1 | None | | Assets liquidated and business sold |
| TK Industries, Inc. | \$ 42,918.00 | 3/15/2012 | None | | No discernible sales to collect payment |





COMMUNITY GRANT AND LOAN COMMITTEE




Business Ready Community Grant and Loan Program

Report and Recommendations to the Wyoming Business Council

March 10, 2016

CONTENTS

| BRC Financial Summary D-3 |
|---|
| <u>Old Business</u> Alpine |
| <u>New Business</u> BRC Application and Program Summary D-11 |
| Sweetwater County |
| Guernsey |
| Kemmerer-Diamondville Water/Wastewater JPB D-21 |
| Green River |
| Wright |
| Superior |
| Rock Springs-Sweetwater County Airport Board D-37 |
| Evanston |
| Sheridan |
| Campbell County |
| Upton |
| Campbell County |
| , Hulett |
| Sinclair |
| Letters Received |



BRC Financial Summary

| Available Funds Summary | |
|---|---------------------|
| | BRC |
| Net Appropriations | \$ 340,961,255 |
| Awards Adjusted by Deobligations | \$ (326,359,417) |
| BRC Loan Principal and Interest Payments Received to Date | \$ 1,777,630 |
| Total Available Funds | \$ 16,379,468 |

Old Business

On December 9, 2015, the Wyoming Business Council Board of Directors recommended approval of a Business Committed project for the Town of Alpine involving Grand Teton Distilling. The board rescinded its decision at a special meeting on December 22, 2015 and directed staff to do additional diligence on the matter.

Staff has prepared a report detailing their findings regarding the distilling industry in Wyoming and has provided that information to the board. Staff has also developed a revised recommendation which is included in this document.

| | BRC APPLICATION RECONSIDERATION | | | | | | | | |
|-----------------------|--|------------------------|--------------------|------------|-------|------------|--|--|--|
| | | Requested | | | Staff | | | | |
| App | licant | Project Name | Project Type | Amount | Reco | mmendation | | | |
| 1 Alpine, Tow | vn of | Grand Teton Distilling | Business Committed | 2, 873,798 | \$ | 2,873,798 | | | |
| Total Requests/ | Total Requests/Recommendation \$ 2,873,798 | | | | | | | | |
| Available BRC | \$ | 16,379,468 | | | | | | | |
| Balance Remain | Balance Remaining if Awarded | | | | | | | | |





ALPINE

\$2,873,798 Business Committed Grant Request

Grand Teton Distillery

Business Ready Community Grant and Loan Program Staff Recommendation: Fund as requested

Project Description

The town of Alpine requests a \$2,873,798 Business Committed grant for the purchase of 3.6 acres of undeveloped land, construction of a 20,000 square-foot building to house a distillery, the extension and upgrade of an existing road to the property and the extension of an 8-inch water main loop to improve fire suppression supply and system reliability. The purpose of the project is the recruitment of the corporate headquarters and distilling facility for Grand Teton Distillery, a craft distillery currently based in Idaho.

The Business

Grand Teton Vodka, Incorporated, dba Grand Teton Distillery (GTD), is a craft distillery in Driggs, Idaho, whose hallmark product is potato vodka. Most vodka is distilled from wheat or corn because it is less costly and has higher yields. However, because of the abundance of potatoes in Idaho, the company decided to distill its vodka from potatoes. The company was incorporated in 2011 and began production in July 2012. Presently, the company boasts the No. 1-ranked vodka in the United States and the No. 2-ranked vodka globally.

The company has been planning expansion for six months. It is possible to expand on the current site in Idaho but there are regulatory and expense issues that may be impediments. The company prefers Alpine because of the friendly tax climate, closer proximity to potato suppliers and overall environment. If the company opens a new distillery in Alpine, it will be the corporate headquarters and primary distillery. The Driggs site would continue to operate and would be used for private label clients or specialty products.

| Sources | | |
|---|-----|-----------|
| BRC amount | \$2 | 2,873,798 |
| Cash Match | \$ | 206,403 |
| In Kind Match | \$ | 344,400 |
| Total eligible project cost | \$3 | 3,424,601 |
| BRC % of total eligible project costs | | 84% |
| Local % of total eligible project costs | | 16% |
| Uses | | |
| Land Acquisition Costs | | |
| Land | \$ | 262,206 |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 181,365 |
| Other fees (surveys, tests, etc.) | \$ | 2,580 |
| Project inspection fees | \$ | 127,910 |
| Construction Costs | | |
| Site work | \$ | 90,000 |
| Building Components: | | |
| Electrical Systems | \$ | 170,000 |
| Mechanical, plumbing, HVAC systems | \$ | 200,000 |
| Landscaping | \$ | 50,000 |
| Foundation and/or Structural Framing system | \$1 | ,050,000 |
| Interior Finishes | \$ | 120,000 |
| Fire Protection | \$ | 80,000 |
| Road extension, water main looping, | \$ | 579,100 |
| Sewer & water tap fees | \$ | 130,120 |
| Contingencies (14%) | \$ | 381,320 |
| Total Uses | \$3 | 3,424,601 |

Project Goals and Benefits

GTD projects hiring 30 employees within three years at an average wage of \$14.67 per hour with benefits averaging \$2.33 per hour including paid vacation, paid family or sick leave, flex scheduling, training, promotions within the company, 401(K), stock options, medical savings accounts and assistance with enrolling in the Affordable Care Act health insurance.

This project provides an opportunity for the town of Alpine to purchase a 17-acre property that currently belongs to the Wyoming Game and Fish Department, which considers the property nonessential.

If Alpine purchases the property, it will secure 5.1 acres where the wastewater treatment facility is located (presently on a 50-year lease), provide the 3.6 acres of developable land for GTD, and make an additional 8.3 acres available for future development in Alpine.

The access road to be constructed for the GTD project will provide another means of access for the Melvin Brewing plant, which is constructed and ready for the company to begin brewing. Further, this road will be an alternate recreational access to Palisades Lake, a popular destination spot. Finally, completion of a water main loop will provide redundant supply and increased fire flow to the wastewater treatment plant and to the main line that will serve both GTD and Melvin Brewing.

Timeline

The applicant estimates the project will be complete by December 2016.

Funding

The total project cost is \$3,424,601 of which \$2,873,798 represents a BRC Business Committed grant; \$206,403 in cash from the town of Alpine (\$131,103 in cash toward the purchase of the land and \$75,300 in water and sewer tap fees the town will waive/contribute), \$344,400 from GTD in feeds paid to TD Architecture and future tap fees that will be paid).

Rendezvous Engineering provided cost estimates. Cost per square foot is \$116.



Lease and Revenue Recapture

Alpine will lease the land and building to GTD for 15 years with an option to purchase any time after five years. Annual lease rate will be \$102,474. GTD will also be responsible for the payment of all taxes, insurance and utilities. Should the business exercise the option to purchase, the purchase price will be the amount of the BRC grant less the cost of the off-site utility extension and less the total amount paid in lease fees by GTD.

GTD will be responsible for all fixtures and equipment.

Revenue recapture will be accomplished through lease payments and sale of the building (including on-site infrastructure and land). It excludes the cost of off-site infrastructure. The town of Alpine has also included three percent interest in lease payments which may be forgivable based on job creation, job retention and timely lease payments. A budget line item will delineate these funds from other funds.

The town will use funds (in these approximate percentages) for:

- 30 percent: Land payments on the Game and Fish property.
- 25 percent: Return to the WBC.
- 45 percent: For economic development projects in the community.

Regional Comments by Elaina Zempel

The Teton Distillery project will be a great fit for the town of Alpine. The 30-plus jobs added to the area will help Alpine develop its own residential base with local jobs.

The town of Alpine's capacity to manage another grant is a concern. However, the sewer extension over the bridge on the Snake River is on the final punch list with major construction complete. Melvin Brewing is currently putting in equipment and was expected to receive its Certificate of Occupancy on Dec. 3. The North Star Utility is a non-construction project with



the paperwork expected completed in mid-November 2015. The related ongoing annexation efforts are in the hands of Alpine's legal team. There should be no competing grants for the town of Alpine's attention by the time the Teton Distillery project is ready for construction.

Staff Recommendation

Giving due consideration to the WBC's report on Wyoming's Craft Distilling industry, staff recommends the following:

Regarding the craft spirits industry:

- The WBC supports the growth of the craft spirits industry in Wyoming.
- The industry benefits Wyoming's manufacturing, tourism and agricultural economies.
- The WBC has identified many opportunities to help the industry.
- WBC resources, including public infrastructure finance, are available to all Wyoming distillers through the Business Ready Community Grant and Loan program (BRC).
- A consistent approach to the use of BRC funds in this industry will allow equal access to the program.
- WBC staff will work with companies and applicants to structure projects in accordance with community needs, but in a consistent and equitable manner to the industry.
- Project financing may include infrastructure, land and site development.
- If a project involves a building, any option for purchase should be at fair market value without discounts for job creation, lease payments or other economic benefits.

Regarding the Business Committed application from the town of Alpine in cooperation with Grand Teton Distilling:

- Funding as a \$2,873,798 Business Committed grant to the town of Alpine contingent upon;
 - A market lease rate (estimated to be \$136,632 annually)
 - If the building is to be sold to the occupant, municipal statutes for the disposal of public property must be applied and the building will be sold at fair market value (estimated by staff to be \$2,375,901) without discount for lease payments paid.
 - The sale of the Game and Fish property being approved by the Attorney General's office
 - A revised revenue recapture agreement reflecting the new terms; and
 - A revised contingency and development agreement reflecting the new terms.

Performance measures for this project include the procurement of the Game and Fish property, construction of the 20,000 square-foot distilling facility, construction of the access road, looping the main water line, the retention and relocation of nine positions from the Driggs, Idaho, facility to Alpine, Wyoming, the creation of 21 additional jobs during the next three years, additional sales and capital expenditures.

Revised ROI (estimated) based on new project structure:



Revised Project Overview:

| | Town of Alpine - Teton Distillery | | | | | | | | | |
|----------------|--|-------------|------|-----------------|---|---------------|-----------|--|--|--|
| Purpose | The town of Alpine requests a \$2,873,798 Business Committed grant for the purchase of 3.6 acres of undeveloped land, construction of a 20,000 square-foot building to house a distillery, the extension and upgrade of an existing road to the property and the extension of a 8-inch water main loop to improve fire suppression supply and system reliability. The purpose of the project is the recruitment of the corporate headquarters and distilling facility for Grand Teton Distillery, a craft distillery currently based in Idaho. | | | | | | | | | |
| Project Budget | | Project | ed (| Frant Expenditu | ıre Schedule | | | | | |
| | Description | BRC | | Μ | atch | | Total | | | |
| | | | | Cash | In Kind | | | | | |
| | Land | \$ 244,636 | \$ | 17,570 | \$ - | \$ | 262,206 | | | |
| | Non-Construction Costs | \$ 253,638 | \$ | 18,217 | \$ 40,000 | \$ | 311,855 | | | |
| | Construction Costs | \$2,375,524 | \$ | 170,616 | \$ 304,400 | \$ | 2,850,540 | | | |
| | Total Project Cost | \$2,873,798 | \$ | 206,403 | \$ 344,400 | \$ | 3,424,601 | | | |
| Performance | Measure | | | Quantity | | Notes | | | | |
| Measures | Businesses Assisted | | | 2 | Grand Teton Distiller | elvin Brewing | | | | |
| | Return on Investment | | | 11.99% | | | | | | |
| | Revenue Recapture | | \$ | 3,059,061 | \$764,765-WBC, \$2, | 294,296 | -Alpine | | | |
| | County Median Wage | | \$ | 12.83 | | | | | | |
| | Median Wage of Jobs Created | | \$ | 14.67 | | | | | | |
| | Jobs relocated to Wyoming | | | 9 | | | | | | |
| | Jobs to be Created (3 Year Pro | jection) | | 21 | | | | | | |
| | Additional Investment | | \$ | 1,087,700 | Equipment | | | | | |
| | Acres Developed | | | 3.6 | | | | | | |
| | Acres Total to Alpine | | | 17 | | | | | | |
| | New Building Construction | | | 20,000 sf | | | | | | |
| | Water | | | 2,250 lf | Looped line | | | | | |
| | Sewer | | | 1 | Pump station to connect to the force main | | | | | |
| | Roads | | | 4,500 lf | 3,900 asphalt and 60 | 0 gravel | | | | |



New Business

BRC Application and Program Summary

The office of the Attorney General conducts a review of each application and project structure. The following projects have been found to be in compliance. Awards are contingent on satisfactory execution and administration of previous grants or loans by an applicant. Other contingencies, if any, are defined in the project descriptions.

| BRC APPLICATION SUMMARY | | | | | | | | |
|-------------------------|---|--|-----------------------|----|-----------|-----|----------------------|--|
| | Applicant | pplicant Project Name Project Type | | | | Rec | Staff ommendation | |
| 1 | Sweetwater County | Sweetwater Events | Community Readiness | \$ | 2,480,769 | \$ | 2,480,769 | |
| 2 | Guernsey, Town of | Guernsey Phoenix | Downtown Development | \$ | 750,000 | \$ | 750,000 | |
| 3 | Kemmerer-Diamondville Water/Wastewater JPB | Kem-Dimd Transmission Line | Community Readiness | \$ | 555,914 | \$ | 555,914 | |
| 4 | Green River, City of | Green River Lift Station | Community Readiness | \$ | 1,297,000 | \$ | 1,297,000 | |
| 5 | Wright, Town of | Wright Arena | Community Enhancement | \$ | 190,000 | \$ | 190,000 | |
| 6 | Superior, Town of | Superior Public building | Community Enhancement | \$ | 500,000 | \$ | 500,000 | |
| 7 | Rock Springs - Sweetwater County Airport Board | Rock Springs Airport Project | Community Readiness | \$ | 3,000,000 | \$ | - | |
| 8 | Evanston, City of | Evanston Roundhouse | Community Readiness | \$ | 3,000,000 | \$ | - | |
| 9 | Sheridan, City of | WYO Performing Arts & Education Center | Community Readiness | \$ | 2,000,000 | \$ | - | |
| 10 | Campbell County | Campbell Co. Airport Hangar | Community Readiness | \$ | 2,538,461 | \$ | - | |
| 11 | Upton, Town of | Upton Park | Community Enhancement | \$ | 386,047 | \$ | - | |
| 12 | Campbell County | Campbell Co Camplex Business Park Study | Planning | \$ | 25,000 | \$ | - | |
| 13 | Hulett, Town of | Hulett Clinic Feasibility Study | Planning | \$ | 25,000 | \$ | - | |
| 14 | Sinclair, Town of | Sinclair Theater Feasibility Study | Planning | \$ | 25,000 | \$ | - | |
| | Total Requests/Recommendation \$ 16,773,191 | | | | | | | |
| | Available BRC Funds | | | | | | | |
| | Balance Remaining if Awarded | | | | | | | |
| | Balance Remaining if Alp | ine Awarded | | | | \$ | 7,731,987 | |





SWEETWATER COUNTY

\$2,480,769 Community Readiness Grant Request

Sweetwater Events Complex

Business Ready Community Grant and Loan Program Staff Recommendation: Fund as requested

Project Description

Sweetwater County requests a \$2,480,769 Community Readiness grant to add infrastructure to the Sweetwater Events Complex (SEC) located northwest of downtown Rock Springs. Planned improvements include:

- 800 prefabricated covered horse stalls.
- Restroom facilities with showers.
- Roadway and fencing.
- Electrical, including lighting.
- Water hydrants.
- Waste pit collection areas.
- Earthwork and drainage.

The additional infrastructure will address current facility deficiencies and remove barriers to bidding and hosting more large-scale equestrian events. Sweetwater County will own the improvements. The SEC will be responsible for the operation and maintenance of the infrastructure improvements.

SEC is one of two facilities in the nation capable of providing over 1,200 full-service RV sites with adjoining space for horse trailers. The other facility is the Gillette CamPlex.

In 2012, Sweetwater County invested \$4 million in infrastructure improvements in order to be able to attract the National High School Finals Rodeo (NHSFR). The SEC hosted the NHSFR in 2012, 2013, 2014 and 2015. This one



event produced an economic impact of \$7,534,345 annually, generated additional sales tax revenues paid to Sweetwater County and the state of Wyoming in the amount of \$397,508 per year and created 84,395 visitor days and 6,941 hotel room nights.

Even though there are ample RV sites, the number of permanent, covered horse stalls lags far behind (200 stalls). Those using the facilities indicate that the temporary stalls are not a viable alternative, as they are not all that sturdy and may cause injury to animals if they are moved (for example, if wind blows them over). The temporary stalls are an ongoing expense, as they must be rented, set up and taken down with each event. The NHSFR is being held at the Gillette CamPlex in 2016 and 2017. In order for the SEC to competitively bid on the NHSFR two-year contract for 2018-19, they must have the proper infrastructure in place.

Project Goals and Benefits

If the infrastructure deficiencies are corrected, the SEC will be able to competitively bid for the many large-scale equestrian events (200+) that will diversify Sweetwater County's economy. Some follow-on development is also happening, as Murdoch's opened a store in Rock Springs in connection with the NHSFR.

Additionally, the SEC is large enough to accommodate large trucks, recreational vehicles, etc. that may be forced to stop due to inclement weather and frequent closure of Interstate 80. This is particularly important when trucks transport livestock that must be unloaded and sheltered.

The project will provide increased lodging, general purpose, specific purpose and sales taxes.

Timeline

The applicant estimates the project will be complete by March 2017.

Funding

The total project cost is \$3,000,000, of which \$2,480,769 represents the Community Readiness grant. The grant is matched by \$519,231 cash from Sweetwater County.

Amy Allen, a certified civil engineer, provided cost estimates.

| Sources | | |
|---|-----|-----------|
| BRC amount | \$2 | 2,480,769 |
| Cash Match | \$ | 519,231 |
| Total eligible project cost | \$3 | 3,000,000 |
| BRC % of total eligible project costs | | 83% |
| Local % of total eligible project costs | | 17% |
| Uses | | |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 107,143 |
| Construction Costs | | |
| Site work | \$ | 832,808 |
| Building Components: | | |
| Electrical Systems | \$ | 97,680 |
| Mechanical, plumbing, HVAC systems | \$ | 276,304 |
| Landscaping | \$ | 11,040 |
| Foundation and/or Structural Framing system | \$ | 105,140 |
| Interior Finishes | \$ | 2,800 |
| Prefabricated horse stall units | \$1 | ,352,800 |
| Contingencies (8%) | \$ | 214,285 |
| Total Uses | \$3 | 3,000,000 |

Staff Recommendation

Staff recommends funding as a community readiness grant in the amount of \$2,480,769, as requested.

Performance measures include the construction of the restrooms, roadway, waterline, sewer line, drainage, fencing, horse stalls and installation of the hydrants. Performance will also be measured by the number of events scheduled and use days.

| | Sweetwater Co - Events Complex Infrastructure Expans | | | | | | | | | |
|----------------|---|-------------------|---------------|-----------------|----------------------------|------------------------|----|-----------|--|--|
| Purpose | Sweetwater County requests a \$2,480,769 Community Readiness grant to add infrastructure to the Sweetwater Even Complex (SEC) located northwest of downtown Rock Springs. The additional infrastructure will address current facility | | | | | | | | | |
| | deficiencies and remove barriers to bidding and hosting more large-scale equestrian events. | | | | | | | | | |
| Project Budget | | Project | ed G | rant Expenditu | ire Sch | edule | | | | |
| | Description | BRC | | Ma | atch | | | Total | | |
| | | | | Cash | | In-Kind | | | | |
| | Non-Construction Costs | \$ 88,599 | \$ | 18,544 | \$ | - | \$ | 107,143 | | |
| | Construction Costs | \$2,392,170 | \$ | 500,687 | \$ | - | \$ | 2,892,857 | | |
| | Total Project Cost | \$2,480,769 | \$ | 519,231 | \$ | - | \$ | 3,000,000 | | |
| Project | New Construction | | 80 | 00 horse stalls | | | | | | |
| Infrastructure | Acres Developed | | 10 acres | | | | | | | |
| | Restroom Construction | 10 units Restroom | | | strooms/showers - 1,150 sf | | | | | |
| | Roadway | | 700 lf | | | | | | | |
| | Water | | 1,180 lf | | | | | | | |
| | Hydrants | | | 2 | | | | | | |
| | Sewer | Sewer | | | | + 5 sewer manholes | | | | |
| | Drainage | | | 780 lf | 24" dra | ainage | | | | |
| | Catch Basins | | | 12 | | | | | | |
| | Valley Gutter | | 600 lf 4' con | | | concrete valley gutter | | | | |
| | Fencing | | | 1,104 lf | | | | | | |





GUERNSEY

\$750,000 Downtown Development Grant Request

Phoenix Project/Culver Hotel Restoration

Business Ready Community Grant and Loan Program Staff Recommendation: Fund as requested

Project Description

The town of Guernsey requests a \$750,000 Downtown Development grant. The project will restore the Culver Hotel at 64 N. Wyoming Ave., Guernsey's main street. Plans include renovating the hotel into an expanded restaurant and a 10-room bed and breakfast. The purchase of the hotel property includes two business-ready lots that will offer development opportunities for Guernsey's downtown and economy. One lot requires the demolition of an existing structure (circa 1980). Twisters Eatery, currently a successful restaurant next door to the hotel property, is committed to leasing and operating the restaurant and bed and breakfast. Twisters Eatery will continue to operate in its current location, as well.

A structural engineer with Studio 120 Architecture conducted a building assessment and found the building to be sound.

The town will deed the property to the Guernsey Economic and Tourism Development Group, which will in turn lease the property to the interested business.

Project Goals and Benefits

A restaurant and additional lodging rooms improve Guernsey's ability to promote and expand tourism. Though not primary, the project is expected to create seven jobs in the first three years.

Twisters Eatery will be able to expand its business. The owners are also committed to providing the equipment and furnishings for the new restaurant and bed and breakfast that are not eligible for grant funding. These items are projected to cost approximately \$75,000.



Two lots will become marketable and a building that is currently vacant and deteriorating will be improved and will contribute to the economy. Guernsey is an active community within the Platte County Main Street program. This request aligns with the Main Street plans and the town's overall strategy for economic development, which relies on tourism.

Timeline

The applicant estimates the project will be complete by spring 2017.

Funding

The total project cost is \$862,500, of which \$750,000 represents the Downtown Development grant. The grant is matched by \$112,500 cash from the Guernsey Economic and Tourism Development Group. The cash match comes from lot sales at the Guernsey Industrial Park, a previous BRC project.

Cost per square foot is \$184.

Stephen Klaas, a certified engineer, provided cost estimates.

Lease and Revenue Recapture

Twisters Eatery, owned and operated by Dave and Chris Lycan, will lease the property known as the Culver Hotel on North Wyoming Avenue. The lease rate will be based on gross receipts and percentage of occupancy, or approximately \$3,000 per month. The lessee will also pay realty taxes, business taxes, utilities, insurance, routine maintenance and snow removal. Lessee will provide for any repairs to the building except those of a capital nature. There may be an option to purchase the property in the future but that is still being determined.

| Sources | |
|---|---------------|
| BRC amount | \$ 750,000 |
| Cash Match | \$ 112,500 |
| Total eligible project cost | \$ 862,500 |
| BRC % of total eligible project costs | 87% |
| Local % of total eligible project costs | 13% |
| Uses | |
| Land Acquisition Costs | |
| Land | \$ 88,000 |
| Non-Construction Costs | |
| Architectural and Engineering fees | \$ 69,000 |
| Other fees (surveys, tests, etc.) | \$ 7,000 |
| Project inspection fees | \$ 24,000 |
| Construction Costs | |
| Site work | \$ 19,000 |
| Demolition and removal | \$ 19,000 |
| Building Components: | |
| Electrical Systems | \$ 102,000 |
| Mechanical, plumbing, HVAC systems | \$ 108,000 |
| Landscaping | \$ 14,000 |
| Foundation and/or Structural Framing system | \$ 40,000 |
| Interior Finishes | \$ 145,250 |
| Fire Protection | \$ 13,000 |
| Remediation | \$ 12,000 |
| Other (windows and doors) | \$ 36,000 |
| Miscellaneous/Other (Walk-in refrig, hood, sinks) | \$ 80,000 |
| Contingencies (13%) | \$ 86,250 |
| Total Uses | \$ 862,500 |

Fifty percent (50%) of the lease income from the property will be retained by the Guernsey Economic and Tourism Development Group to address ongoing economic development in Guernsey and fifty percent (50%) will be returned to the Wyoming Business Council (WBC) Business Ready Community fund. One payment will be made annually.

Revenue from this project will be used to market and maintain the business-ready lots. If the building or the lots are sold, fifty percent of the net sale proceeds will be returned to the WBC.

Staff Recommendation

Staff recommends funding as a Downtown Development grant in the amount of \$750,000, as requested.

Performance measures include the renovation and rehabilitation of the Culver Hotel, marketing the two business-ready lots, leasing the Culver hotel for operation as a restaurant and bed and breakfast and job creation.

| | Town of | Town of Guernsey - Culver Hotel renovations | | | | | | | | | | |
|----------------|---|---|---------|----|---------|--|---|--|--|--|--|--|
| Purpose | The town of Guernsey requests a \$750,000 Downtown Development Grant. The project will restore a ho on North Wyoming Avenue, Guernsey's main street. Plans include renovating the hotel into an expanded | | | | | | | | | | | |
| | restaurant and a ten-room bed and breakfast. | | | | | | | | | | | |
| Project Budget | | Projected Grant Expenditure Schedule | | | | | | | | | | |
| | Description | | BRC | | Match | l | Total | | | | | |
| | | | | | Cash | | | | | | | |
| | Land | \$ | 76,521 | \$ | | 1,479 | | | | | | |
| | Non-Construction Costs | \$ | 86,957 | \$ | | 3,043 | | | | | | |
| | Construction Costs | \$ | 586,522 | | | 7,978 | | | | | | |
| | Total Project Cost | \$ | 750,000 | \$ | 112,500 | | \$ 862,500 | | | | | |
| Performance | Measure | | | Q | uantity | Notes | | | | | | |
| Measures | Businesses Assisted | Businesses Assisted | | | | Twisters Eatery | | | | | | |
| | Lease | | | \$ | 3,000 | month | ıly | | | | | |
| | Revenue Recapture | | | | | 50% o | of the lease payments to Guernsey ED, | | | | | |
| | | | | | | | to BRC. Upon sale of the building, 50% ernsey ED and 50% to BRC | | | | | |
| | Additional Investment | Additional Investment | | | | Furniture, fixtures and equipment not eligible grant items | | | | | | |
| Project | Land | | | .4 | 8 acres | erty site of hotel | | | | | | |
| Infrastructure | Acres Developed | Acres Developed | | | | Two Business Ready Lots that total .35 acres or about 15,000 sf | | | | | | |
| | Rooms renovated | | | | 10 | | | | | | | |
| | Existing Building Renovation | Existing Building Renovation | | | | | | | | | | |





KEMMERER-DIAMONDVILLE WATER & WASTEWATER JOINT POWERS BOARD

\$555,914 Community Readiness Grant Request

Redundant Water Transmission Line

Business Ready Community Grant and Loan Program

Staff Recommendation: Fund as requested

Project Description

The Kemmerer-Diamondville Water and Wastewater Joint Powers Board (JPB) requests a \$555,914 Community Readiness grant to design and construct a 2,890-foot, 18-inch redundant transmission line. The line will ensure fire flows, water pressure and water storage for the Kemmerer-Diamondville community businesses, the South Lincoln Industrial Park and the Kemmerer City Industrial Park. Currently, there is a transmission line under the Hams Fork River, the Union Pacific Rail Yard and U.S. Highway 30. Installed in 1982, the 24-inch line is ductile iron pipe. It is the sole transmission line from the system's treatment plant to the storage and distribution system.

In 2009 and 2012, the Wyoming Water Development Commission (WWDC) financed and subsequently approved Level I and Level II studies of the community water system. The need for additional storage to enhance fire flow and storage capacity was identified. Two grants have subsequently been awarded. A BRC grant was awarded for the design and construction of a transmission line to provide sufficient fire flow and water transmission from the distribution system to the South Lincoln Industrial Park. This grant was matched by grant funds from the Water Development Commission for the construction of a 1.5 million-gallon water storage tank. With those needs addressed, the JPB is now focused on the installation of a redundant water line, which the studies identified as imperative.

Project Benefits and Goals

South Lincoln County, in cooperation with the South Lincoln County Economic Development Board, is working to provide infrastructure and services necessary to attract new business and industry. The JPB believes the water line is critical to ensure uninterrupted water supply and to protect the stability of the business community and the communities of Kemmerer and Diamondville in general.

Timeline

The applicant estimates the project will be complete by December 2017.

Funding

The total project cost is \$1,684,589, of which \$555,914 represents the Community Readiness grant. The grant is matched by a \$1,128,675 grant from the WWDC.

Forsgren Associates, Inc. provided cost estimates.

Staff Recommendation

Staff recommends funding as a community readiness grant in the amount of \$555,914.

Performance measures for the project include the construction of the water line, any business recruitment or retention, documentation of adequate fire flow and storage requirements.

| Sources | | |
|--|-------------|-----------|
| BRC amount | \$ | 555,914 |
| Cash Match | \$ 1 | 1,128,675 |
| Total eligible project cost | \$ 1 | 1,684,589 |
| BRC % of total eligible project costs | | 33% |
| Local % of total eligible project costs | | 67% |
| Uses | | |
| Land Acquisition Costs | | |
| Land | \$ | 28,500 |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 290,447 |
| Other fees (surveys, tests, etc.) | \$ | 5,000 |
| Construction Costs | | |
| Site work | \$ | 566,600 |
| Mechanical, plumbing, HVAC systems | \$ | 453,800 |
| Landscaping | \$ | 15,000 |
| Remediation | \$ | 75,000 |
| Other (Mobilization, Traffic Control, Markers) | \$ | 57,533 |
| Contingencies (13%) | \$ | 192,709 |
| Total Uses | \$1 | 1,684,589 |

| | Kemmerer-Diamondville Water-Waste Water JPB - | | | | | | | | | |
|----------------|--|----|---------|------|-----------------|-------|----------|----|-----------|--|
| | Phase I Redundnat Transmission Line | | | | | | | | | |
| Purpose | Kemmerer-Diamondville Water-Waste Water JPB requests a \$555,914 Community Readiness grant to construct a 2,890 foot-long 18" diameter redundant transmission line for the purpose of creating an alternative transmission line under the Ham's Fork River, Union Pacific Rail Yard, and US Highway 30 to ensure necessary fire flows, water pressure and water storage for the Kemmerer-Diamondville community businesses, South Lincoln Industrial Park, Kemmerer City Industrial Park, and assortment of medical, education and social service facilities within the community. | | | | | | | | | |
| Project Budget | | | Project | ed G | Frant Expenditu | ire S | che dule | | | |
| | Description | | BRC | | Match | | | | Total | |
| | | | | | Cash | | In-Kind | | | |
| | Land | \$ | 9,405 | \$ | 19,095 | \$ | - | \$ | 28,500 | |
| | Non-Construction Costs | \$ | 71,025 | \$ | 144,203 | \$ | - | \$ | 215,228 | |
| | Construction Costs | \$ | 475,484 | \$ | 965,377 | \$ | - | \$ | 1,440,861 | |
| | Total Project Cost | \$ | 555,914 | \$ | 1,128,675 | \$ | - | \$ | 1,684,589 | |
| Project | Measure | | | | Quantity | Notes | | | | |
| Infrastructure | Water line | | | | 2,890 lf | | | | | |







GREEN RIVER

\$1,297,000 Community Readiness Grant Request

Northside Lift Station Renovation Project

Business Ready Community Grant and Loan Program Staff Recommendation: Fund as requested

Project Description

The city of Green River requests a \$1,297,000 Community Readiness grant to replace a 50-year-old lift station with one that will increase capacity intended to accommodate potential future need.

The Union Pacific Railroad, the city's largest water consumer, is located in the Northside Lift station service area along with eight of the city's other large water consumption businesses. This service area is at capacity.

The Green River City Council tasked the city administrator with focusing on an economic development strategy. Internal restructuring is underway including reallocating city staff toward economic development initiatives. Green River is making strides toward the vision laid out in previous planning initiatives. It is the intention of the city that lands on the north side of Green River (28 vacant lots totaling 187 acres) be marketed to business and industries as part of a reinvestment and targeted infill strategy. However, the area is served by the Northside Lift Station. The replacement of the existing equipment will ensure safe, consistent water and sewer service to businesses and households on the north side of Green River and allow the city to grow new business opportunities.

Project Goals and Benefits

Green River's 2012 master plan identified the river corridor and the central business district as underutilized community assets. Four goals were established:

- Add vibrancy and activity to the downtown and riverfront.
- Enhance connections between downtown and the riverfront.
- Stimulate reinvestment and targeted infill and redevelopment.
- Preserve the area's unique history and culture.

The city has been undertaking actions toward achieving the stated goals.

- A slum and blight study was completed in 2013.
- The city was awarded a brownfields cleanup grant in 2014 from the EPA to abate hazardous material at the Union Pacific depot in the heart of downtown.
- The Urban Renewal Authority and Main Street agency are collaborating to formulate an urban renewal plan (funded by the WBC) for the central business district.
- A wayfinding system will be installed through the city this summer (2016).
- A beautification committee was formed in August 2015.
- Revised codes and zoning regulation focused on the downtown and the properties adjacent to the river are also underway.

This year the city will begin construction on 2nd Street South, a main thoroughfare between the river corridor and the central business district. Improvements (funded with sixth-penny tax receipts) include upgrades to the road and infrastructure, new streetscape with enlarged curbs, decorative lighting, benches, trees and native xeriscaping. The city will extend the beautification elements throughout the river corridor as funding allows. Other recreation and tourism amenities will be added as funding allows.

Adequate infrastructure is key to the city achieving its goals.

Timeline

The applicant estimates the project will be complete by summer 2017.

Funding

The total project cost is \$1,491,550, of which \$1,297,000 represents the Community Readiness grant. The grant is matched by \$194,550 cash from the Green River wastewater fund.

Sunrise Engineering provided cost estimates.

Staff Recommendation

Staff recommends funding as a Community Readiness grant in the amount of \$1,297,000, as requested.

Performance measures for this project include the construction of the lift station, development of the available lots and enhancements to the downtown corridor.

| Sources | | | | | | | | | |
|---|-------------|------------|--|--|--|--|--|--|--|
| BRC amount | \$1 | 1,297,000 | | | | | | | |
| Cash Match | \$ | \$ 194,550 | | | | | | | |
| Total eligible project cost | \$1,491,550 | | | | | | | | |
| BRC % of total eligible project costs | | 87% | | | | | | | |
| Local % of total eligible project costs | | 13% | | | | | | | |
| Uses | | | | | | | | | |
| Non-Construction Costs | | | | | | | | | |
| Architectural and Engineering fees | \$ | 210,202 | | | | | | | |
| Project inspection fees | \$ | 115,945 | | | | | | | |
| Construction Costs | | | | | | | | | |
| Site work | \$ | 580,688 | | | | | | | |
| Building Components: | | | | | | | | | |
| Electrical Systems | \$ | 206,934 | | | | | | | |
| Mechanical, plumbing, HVAC systems | \$ | 130,073 | | | | | | | |
| Foundation and/or Structural Framing system | \$ | 61,810 | | | | | | | |
| Interior Finishes | \$ | 30,317 | | | | | | | |
| Contingencies (12%) | \$ | 155,581 | | | | | | | |
| Total Uses | \$1 | 1,491,550 | | | | | | | |

| | Green River - Northside Lift Station Renovation | | | | | | | | | |
|----------------|--|-------------|----|----------|-------|---------|----|-----------|--|--|
| Purpose | The city of Green River requests a \$1,297,000 Community Readiness grant to replace a 50-year-old lift station with one that will increase capacity intended to accommodate potential future need. | | | | | | | | | |
| Project Budget | Projected Grant Expenditure Schedule | | | | | | | | | |
| | Description | BRC | | Ma | atch | | | Total | | |
| | | | | Cash | | In-Kind | | | | |
| | Non-Construction Costs | \$ 283,606 | \$ | 42,541 | \$ | - | \$ | 326,147 | | |
| | Construction Costs | \$1,013,394 | \$ | 152,009 | \$ | - | \$ | 1,165,403 | | |
| | Total Project Cost | \$1,297,000 | \$ | 194,550 | \$ | - | \$ | 1,491,550 | | |
| | Measure | | | Quantity | Notes | | | | | |
| Project | Acres Developed | | | 187 | 28 L | ots | | | | |
| Infrastructure | Sewer | | | 1,375 LF | | | | | | |
| | Sewer Lift Station | | | 1 | | | | | | |







WRIGHT

\$190,000 Community Enhancement Grant Request

Southern Campbell County Agriculture Complex

Business Ready Community Grant and Loan Program

Staff Recommendation: Fund as requested

Project Description

The town of Wright requests a \$190,000 Community Enhancement grant to add infrastructure for RV camping spots and to construct 20 permanent horse stalls at the Southern Campbell County Agriculture Complex located on the western edge of Wright, just south of Highway 387. These improvements will make the facility attractive to multiple-day event producers. The facility opened in August 2015. The \$7 million project was funded through a partnership between Campbell County and Wright. As events were booked, it became apparent that the ability to attract multiple-day events depended on permanent horse stalls and RV sites at the arena. Multiple-day events increase local spending at hotels, restaurants, gas stations and other service businesses.

A consumer analysis of equestrian events suggests there are two types of patrons using the facility: a local market willing to drive two hours and a regional market that will travel four hours. There are nearly 5,000 adults in the local market who participate in horseback riding and more than 22,000 in the regional market, which suggests a very strong market for events at the Agriculture Complex.



From July 2015 through January 2016, the facility hosted 18 events including local calf roping and barrel racing events, as well as regional events and the National Team Roping competition. These events attracted approximately 2,300 people representing 22 states. The economic impact was approximately \$142,000. In addition to the equestrian events, the facility is available for rent to individuals and also for receptions and gatherings in the lobby and snack bar area.

The Sagebluff RV Park in Wright also welcomes horse trailers; however, some who use the Wright facility do not wish to camp away from their animals or have trailers where the living quarters are attached to the horse trailer. The park's owners do not believe the RV spaces at the complex will compete with their business.

Project Goals and Benefits

Presently, the town of Wright's economy is completely dependent on energy development. This project offers a unique opportunity to diversify the local economy.

The ability to host multiple-day events will increase sales tax, fuel tax and lodging tax revenues. It could create or retain service sector jobs and attract new business to Wright.

Wright staff plan to survey local businesses to track activity related to events at the complex in order to measure the economic impacts.

Timeline

The applicant estimates completing the plan by November 2016.

Funding

The total project cost is \$380,000, of which \$190,000 represents the Community Enhancement grant and a \$147,000 cash match from the town of Wright. Inkind donations of town staff time total an additional \$43,000. Town staff will do site work and water system installation.

Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of \$190,000. Staff believe the applicant has made a tie between the project and economic development. Staff recognize the large investment by Campbell County and the town of Wright in an effort to diversify the economy and the potential to do so with this enhancement.

| Sources | | | | | | | | |
|---|----|---------|--|--|--|--|--|--|
| BRC amount | \$ | 190,000 | | | | | | |
| Cash Match | \$ | 147,000 | | | | | | |
| In Kind Match | \$ | 43,000 | | | | | | |
| Total eligible project cost | \$ | 380,000 | | | | | | |
| BRC % of total eligible project costs | | 50% | | | | | | |
| Local % of total eligible project costs | | 50% | | | | | | |
| Uses | | | | | | | | |
| Non-Construction Costs | | | | | | | | |
| Architectural and Engineering fees | \$ | 44,000 | | | | | | |
| Other fees (surveys, tests, etc.) | \$ | 10,450 | | | | | | |
| Construction Costs | | | | | | | | |
| Building Components: | | | | | | | | |
| Site work | \$ | 64,380 | | | | | | |
| Electrical Systems | \$ | 74,700 | | | | | | |
| Mechanical, plumbing, HVAC systems | \$ | 47,600 | | | | | | |
| Other (horse stalls) | \$ | 104,540 | | | | | | |
| Contingencies (8%) | \$ | 34,330 | | | | | | |
| Total Uses | \$ | 380,000 | | | | | | |

Performance measures include construction of the RV spaces and the horse stalls and the number of events at the facility.

| | Wright - Southern Campbell Co Agriculture Complex | | | | | | | | | |
|----------------|--|----|---------|-------|----------|-----------------------------------|-----------|---------------------|---------------------------|--|
| Purpose | The town of Wright requests a \$190,000 Community Enhancement grant to add infrastructure for RV camping spo | | | | | | | V camping spots and | | |
| | to construct 20 permanent horse stalls at the Southern Campbell County Agriculture Complex. | | | | | | | | | |
| Project Budget | Projected Grant Expenditure Schedule | | | | | | | | | |
| | Description BRC | | | Match | | | | Total | | |
| | | | | | Cash | | In-Kind | | | |
| | Non-Construction Costs | \$ | 27,225 | \$ | 27,225 | \$ | - | \$ | 54,450 | |
| | Construction Costs | \$ | 162,775 | \$ | 119,775 | \$ | 43,000.00 | \$ | 325,550 | |
| | Total Project Cost | \$ | 190,000 | \$ | 147,000 | \$ | 43,000 | \$ | 380,000 | |
| Performance | Measure | | | | Quantity | Notes | | | | |
| Measures | Businesses Assisted | | | | Multiple | ultiple Ag complex, area lodging, | | | , restaurants and retail. | |
| | Number of events | | | | TBD | | | | | |
| Project | RV spaces | | | | 14 | | | | | |
| Infrastructure | Horse stalls | | | | 20 | | | | | |







SUPERIOR

\$500,000 Community Enhancement Grant Request

Community and Events Facility

Business Ready Community Grant and Loan Program

Staff Recommendation: Fund as requested

Project Description

The town of Superior requests a \$500,000 Community Enhancement grant to renovate its only public building. In 2003, Superior's elementary school was closed and Sweetwater County School District 1 subsequently gave the building to the town. Superior obtained a \$240,809 Community Facility grant from the Wyoming Business Council (WBC) in 2006 to renovate the building for municipal uses and community gathering space. The building houses the offices of the mayor and town clerk/treasurer, an office for law enforcement when they are in the community, town council chambers, a museum, a library and a community kitchen. The building also has a gymnasium that was used by the citizens for recreation, as well as gatherings such as funerals, reunions, receptions, holiday events, town meetings and more. Nothing was done to the gym during the time the rest of the building was renovated, as it was in good condition.

The gym deteriorated in the ensuing years. Foundation movement and differential settlement of the gym is causing moderate to severe shear cracking in the brick and mortar wall that is in common with the rest of the building. The gym floor is cracking, exposing asbestos in the floor materials. The gym is now putting stress on the rest of the building and small cracks are beginning to appear in the walls and floors of the community building. JFC Engineers of Rock Springs and Myers Anderson Architects assessed the building condition. JFC recommended demolishing the gym and shoring up the common wall to prevent further damage to the rest of the building. Myers Anderson concurred. To determine if a new gym could be constructed on the site, Superior requested Abandoned Mine Lands personnel determine whether there were old mine shafts or something else that could have caused subsidence under the gym. They do not believe anything like that exists after performing a site visit and consulting historical records. Thus, the engineers and architects believe this to be an issue with the original gym construction. The Local Government Liability Pool that insures the building has condemned the gym and it is not open for any use.

Superior wants to rebuild the gym and equip it with a commercial kitchen. The facility could be rented to businesses and community members.



Project Benefits and Goals

Superior is 28 miles from the nearest town. The building in question is the only public facility. Demolition of the existing gym will stop the deterioration of the rest of the building, which will protect the CFP and Superior's investment in the building. Constructing a new, ADA-compliant facility with a commercial kitchen will provide the public gathering and recreation space that has been important to the community in addition to allowing the town to use the facility as an emergency shelter.

A safe, modern facility is essential to accomplishing the goals developed in the Community Development Master Plan completed in 2013.



Timeline

The applicant estimates completing the plan by December 2017.

Funding

The total project cost is \$1,061,930, of which \$500,000 represents the Community Enhancement grant, a \$329 cash match from the town of Superior, a \$61,601 grant (awarded November 2015) from Rocky Mountain Power Blue Sky fund to equip the building with solar panels and a \$500,000 Mineral Royalty grant (pending decision at the June 2016 meeting of the State Loan and Investment Board).

| Sources | | |
|---|-----|-----------|
| BRC amount | \$ | 500,000 |
| Cash Match | \$ | 561,930 |
| In Kind Match | \$ | - |
| Total eligible project cost | \$1 | 1,061,930 |
| BRC % of total eligible project costs | | 47% |
| Local % of total eligible project costs | | 53% |
| Uses | | |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 94,815 |
| Other fees (surveys, tests, etc.) | \$ | 18,963 |
| Construction Costs | | |
| Site work | \$ | 30,000 |
| Demolition and removal | \$ | 19,000 |
| Building Components: | | |
| Electrical Systems | \$ | 85,000 |
| Mechanical, plumbing, HVAC systems | \$ | 74,000 |
| Landscaping | \$ | 33,100 |
| Foundation and/or Structural Framing system | \$ | 287,850 |
| Interior Finishes | \$ | 245,477 |
| Fire Protection | \$ | 15,928 |
| Remediation | \$ | 10,000 |
| Solar Power System | \$ | 61,601 |
| Contingencies (9%) | \$ | 86,196 |
| Total Uses | \$1 | 1,061,930 |

Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of \$500,000, as requested conditioned upon receipt of the Mineral Royalty grant. Staff believe the applicant has made a tie between the project and community and economic development and recognize the urgent nature of the project despite its classification as an enhancement.

Performance measures include the demolition of the current gym, construction of the new gym, designation as an emergency shelter and number of community and business events in the gym.

| Superior - Superior Events Center | | | | | | | | | | |
|-----------------------------------|---|----|---------|----|----------|------|--------------------|--------------|-----------|--|
| Purpose | The town of Superior requests a \$500,000 Community Enhancement grant to renovate their only public building. The gym has deteriorated to the point that it is no longer usable. Superior wishes to rebuild the gym and equip it with a commercial kitchen. The facility could be rented to businesses and community members. | | | | | | | | | |
| Project Budget | Projected Grant Expenditure Schedule | | | | | | | | | |
| | Description | | BRC | | Match | | | Total | | |
| | | | | | Cash | | In-Kind | | | |
| | Non-Construction Costs | \$ | 53,571 | \$ | 60,207 | \$ | - | \$ | 113,778 | |
| | Construction Costs | \$ | 446,429 | \$ | 501,723 | \$ | - | \$ | 948,152 | |
| | Total Project Cost | \$ | 500,000 | \$ | 561,930 | \$ | - | \$ | 1,061,930 | |
| Project | Measure | | | | Quantity | | | Notes | | |
| Infrastructure | New Building Construction | | | | 2,280 sf | Poss | sible use as emerg | gency shelte | r | |






ROCK SPRINGS - SWEETWATER COUNTY JOINT POWERS BOARD

\$3,000,000 Community Readiness Grant Request

Business Ready Community Grant and Loan Program

General Aviation Terminal and Hangar

Staff Recommendation: **Do not fund**

Project Description

The Rock Springs-Sweetwater County Airport Joint Powers Board requests a \$3,000,000 Community Readiness grant to construct a new general aviation terminal and hangar at the Rock Springs/Sweetwater County Airport located to the east of Rock Springs just south of Interstate 80. The new construction will replace the airport's existing 3,200 square-foot general aviation terminal (circa 1940) and 7,500 squarefoot general aviation hangar (circa 1920). These small, outdated facilities are impediments to attracting new business and providing the support facilities necessary for economic development. The airport derives 86 percent of its income for operations from general aviation.

New construction will consist of a 4,000 square-foot general aviation terminal and a 22,500 square-foot hangar with parking garages able to house aeronautical service providers or companies with corporate aircraft that are looking to establish, expand, relocate or continue their operations in Sweetwater County or the surrounding area. The airport supports commercial air service for Uinta, Lincoln, Sublette and Sweetwater counties and northeastern portions of the state of Utah.

Private developers or aircraft owners have not indicated interest in building, as they are not able to own the land, which is controlled by the Federal Aviation Administration. Further, corporate aircraft are transient and prefer to pay storage fees when on-site versus constructing a hangar, which will be used sporadically.



Project Benefits and Goals

Replacing the existing facilities with larger, modern facilities is key to economic development in Sweetwater County and the surrounding area. The airport creates jobs directly and indirectly. The airport also supports other uses such as emergency response, firefighting, insect and predator control, doctor and patient transport, tourism and the military.

The airport anticipates the creation of seven jobs with the new facilities. The airport will likely be able to add an airport operations specialist and two customer service representatives. Additional classroom space for flight school will allow the addition of a flight instructor. The existing charter service anticipates being able to expand operations by adding aircraft, another pilot and an aircraft mechanic.

Many companies that use the airport to pick up and drop off passengers could choose to wait for their customers if there were space to store their aircraft overnight (which does not currently exist). This would result in revenues for the airport, as well as hotels and restaurants providing services to aircraft crews and pilots. Aircraft staying at the airport are also likely to require fuel or other services.

The ability to offer full service and quality facilities will increase economic development opportunities. Private aircraft companies that are conducting aerial surveys, delivering products, receiving supplies, transporting clients and corporate staff or conducting flight training will find the services and facilities they require at the Rock Springs-Sweetwater County Airport. The airport anticipates:

- increasing general aviation traffic by 20 percent within five years.
- increasing daily/monthly hangar rental revenue by 60 percent within five years.

Finally, the commercial air service provider, SkyWest Airlines, has expressed interest in the new hangar, as it will be a cost savings to place aircraft in a heated hangar versus de-icing.

Timeline

The applicant estimates the project will be complete by November 2017.

Funding

The total project cost is \$5,511,700, of which \$3,000,000 represents the Community Readiness grant. The grant is matched by \$2,000,000 in Federal Aviation Administration (FAA) funds, \$480,000 in Wyoming Department of Transportation funds and \$31,700 in-kind (concept and schematic designs) paid by the Rock Springs-Sweetwater County Airport. Cost per square foot of the terminal is \$195.

Cost per square foot of the hangar is \$139.

Airport Development Group, Inc. provided cost estimates.

| Sources | |
|---|-------------|
| BRC amount | \$3,000,000 |
| Cash Match | \$2,480,000 |
| In Kind Match | \$ 31,700 |
| Total eligible project cost | \$5,511,700 |
| BRC % of total eligible project costs | 54% |
| Local % of total eligible project costs | 46% |
| Uses | |
| Non-Construction Costs | |
| Architectural and Engineering fees | \$ 435,000 |
| Other fees (surveys, tests, etc.) | \$ 45,000 |
| Project inspection fees | \$ 130,000 |
| Construction Costs | |
| Site work | \$ 607,850 |
| Demolition and removal | \$ 126,500 |
| Building Components: | |
| Electrical Systems | \$ 337,597 |
| Mechanical, plumbing, HVAC systems | \$ 676,307 |
| Landscaping | \$ 65,000 |
| Foundation and/or Structural Framing system | \$2,025,761 |
| Interior Finishes | \$ 494,505 |
| Fire Protection | \$ 95,200 |
| Temporary Facilities | \$ 100,000 |
| Contingencies (7%) | \$ 372,980 |
| Total Uses | \$5,511,700 |

Revenue Recapture

Hangar lease/rental revenue is anticipated to be approximately \$85,000 annually. Garage rentals may total \$14,400 annually and office space and classroom rentals are anticipated to generate approximately \$9,750 annually. There will be some additional revenue from fuel sales.

Fifty percent (50%) of recapture funds will be used for airport maintenance and operating costs. Remaining funds will be used for economic development purposes on the airport property.

Staff Recommendation

Staff believes the project is important for Rock Springs/Sweetwater County. There is a benefit to the local economy if the project is completed. However, staff does not recommend funding because of limited available funds for the remainder of the fiscal year (June 30, 2016). Staff recommends the applicant submit the project in the next fiscal year for re-evaluation against other Community Readiness projects.

| D | Rock Springs-Sweetwater Co Airport JPB General Aviation Terminal & Hangar | | | | | | | | |
|----------------------|---|-------------|------|-----------------|---------|--------------------------------------|-------------|----------------------|--|
| Purpose | The Rock Springs-Sweetwater County Airport Joint Powers Board requests a \$3,000,000 Community Readiness grant to construct a new general aviation terminal and hangar. | | | | | | | | |
| Project Budget | | Project | ed G | Frant Expenditu | ire Scl | nedule | | | |
| | Description | BRC | | Μ | atch | | | Total | |
| | | | | Cash | | In-Kind | | | |
| | Non-Construction Costs | \$ 330,000 | \$ | 272,800 | \$ | 31,700 | \$ | 634,500 | |
| | Construction Costs | \$2,670,000 | \$ | 2,207,200 | \$ | - | \$ | 4,877,200 | |
| | Total Project Cost | \$3,000,000 | \$ | 2,480,000 | \$ | 31,700 | \$ | 5,511,700 | |
| Performance | Measure | | | Quantity | Notes | | | | |
| Measures | Businesses Assisted | | | | Multip | ole | | | |
| | Jobs Created | | | 7 | Com | munity Readiness Jobs, Airport Staff | | | |
| | Median Wage of Jobs Created | ł | | \$19.46 | | | | | |
| | County Median Wage | | | \$21.15 | | | | | |
| Revenue Recapture \$ | | | | \$108,795 | Reinv | est in airport op | erations ai | nd new ED activities | |
| Project | New Building Construction-ter | rminal | | 4,000 sf | | | | | |
| Infrastructure | New Building Construction-ha | ngar | | 22,500 sf | | | | | |

Project Overview





BUSINESS COUNCIL

Business Ready Community Grant and Loan Program

EVANSTON

\$3,000,000 Community Readiness Grant Request

Evanston Roundhouse Phase II

Staff Recommendation: **Do not fund**

Project Description

The city of Evanston requests a \$3,000,000 Community Readiness grant to stabilize and partially rehabilitate the remaining three sections of the community's historic railroad roundhouse building. One section was completely renovated in 2009 and serves as public event space. The remaining sections total approximately 47,000 square feet, or about 16,000 per section. These sections are in stable but poor condition.



Funds will be used to repair and repoint masonry, install new windows and doors and to extend other infrastructure into the building such as water, sewer and electricity. Funds will also be used to add heating and cooling systems, telecommunications and to remove or abate any contaminants that may remain. Asbestos abatement, lead-based paint removal and the installation of a new roof were completed on the entire structure when section one was being renovated.

Evanston wants to market this space for business development. The space is very open and could support many configurations. Additionally, the historic character and location between the business park and historic downtown make the facility marketable. The roundhouse and railyards area has been a focus of Evanston for some time. The machine shop and parking area were renovated in 2004-05 and the plaza was completed in 2009, as well as Roundhouse Section I. The turntable was restored in 2010, the visitor center and oil house were completed in 2011, the superintendent's office and wash room in 2012 and various landscaping improvements were done between 2012 and 2014.

The city now receives tax revenues from the many conventions, festivals, private celebrations and other events using the facilities. The site will receive additional financial security with the acquisition of a full-time tenant with a lease. Tourism could increase depending on the business.

Project Goals and Benefits

Stabilizing the rest of the roundhouse will prepare the property for business or industry to locate there and be a source of revenue. Presently, the only use is storage.

A Wyoming brewery has indicated interest in the roundhouse (two sections) for expansion of its current business. In addition to stabilizing a historic structure, the addition of a brewery will diversify Evanston's economy.

If the brewery does not expand to Evanston, the building will be an asset the city can market. Commercial properties within Evanston's city limits are scarce, especially properties of significant size.

Lease and Revenue Recapture

This is a non-revenue-generating project.

Timeline

The applicant estimates the project will be complete by summer 2018.

Funding

The total project cost is \$3,619,499, of which \$3,000,000 represents the Community Readiness grant. The grant is matched by \$332,039 in Evanston Enterprise funds and \$14,499 in Evanston recapture funds. A portion of the appraised value of the property, \$272,461, is also being included as in-kind match. Cost per square foot is \$75.72.

Myers-Anderson Architects, PLLC provided cost estimates.

Staff Recommendation

Staff does not recommend funding because of limited available funds for the remainder of the fiscal year (June 30, 2016). Staff recommends the applicant submit the project in the next fiscal year for re-evaluation against other Community Readiness projects. Further, staff recommends the community focus on business development demand for this space.

| Sources | | |
|---|-----|-----------|
| BRC amount | \$3 | 3,000,000 |
| Cash Match | \$ | 347,038 |
| In-Kind Match | \$ | 272,461 |
| Total eligible project cost | \$3 | 3,619,499 |
| BRC % of total eligible project costs | | 83% |
| Local % of total eligible project costs | | 17% |
| Uses | | |
| Land Acquisition Costs | | |
| Land | \$ | 280,257 |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 326,081 |
| Other fees (surveys, tests, etc.) | \$ | 144,315 |
| Project inspection fees | \$ | 108,023 |
| Construction Costs | | |
| Site work | \$ | 84,544 |
| Building Components: | | |
| Mechanical, plumbing, HVAC systems | \$ | 332,039 |
| Foundation and/or Structural Framing system | \$ | 645,100 |
| Interior Finishes | \$1 | ,136,971 |
| Remediation | \$ | 18,700 |
| Contingencies (19%) | \$ | 543,469 |
| Total Uses | \$3 | 3,619,499 |

Project Overview

| | Evanston - Roundhouse Next Phase Project | | | | | | | | | |
|---------------------------|---|---------------------|------|-------------------|--|------------|-------|-----------|--|--|
| Purpose | The city of Evanston requests a \$3,000,000 Community Readiness grant to stabilize and partially rehabilitate the | | | | | | | | | |
| | three sections of the community | 's historic railroa | d ro | oundhouse buildin | g. | | | _ | | |
| Project Budget | Projected Grant Expenditure Schedule | | | | | | | | | |
| | Description | BRC | | Match | | | | Total | | |
| | | | | Cash | | In-Kind | | | | |
| | Land | \$ 6,987 | \$ | 809 | \$ | 272,461.00 | \$ | 280,257 | | |
| | Non-Construction Costs | \$ 518,446 | \$ | 59,973 | \$ | - | \$ | 578,419 | | |
| | Construction Costs | \$2,474,567 | \$ | 286,256 | \$ | - | \$ | 2,760,823 | | |
| | Total Project Cost | \$3,000,000 | \$ | 347,038 | \$ | 272,461 | \$ | 3,619,499 | | |
| | Measure | | | Quantity | | | Notes | | | |
| Project Infrastructure | Existing Building Construction | | | 47,000 SF | Stabalization and renovation of historic structure | | | | | |







BUSINESS COUNCIL

Business Ready Community Grant and Loan Program

SHERIDAN

\$2,000,000 Downtown Development Grant Request

Wyo Performing Arts and Education Center

Staff Recommendation: **Do not fund**

Project Description

The city of Sheridan requests a \$2,000,000 Downtown Development grant to renovate the Hallmark building (50 N. Main St.) located north of the WYO Theater (42 N. Main St.) and integrate it into the WYO Performing Arts and Education Center. The additional space will provide venues for the performing arts, a growing sector in the Sheridan economy.



Grant funds will be used to:

- Expand the front lobby space.
- Expand the wing space stage left.
- Improve the WYO Theater with adjacent front and back-of-house functionality on the main level.
- Provide office and box office space for WYO Theater, Inc.
- Provide spaces for performance/rehearsal, three classrooms and restrooms.
- Provide ADA accessibility.
- Restore a 113-year-old building to its historic exterior look.
- Expand the downtown visits and resulting business activity through increased use days for events, rehearsals, classes and performances.

The Hallmark Building is currently owned by Sheridan College and will be deeded to the city upon receipt of the grant funds.

In 2011, Sheridan received \$1 million in BRC and \$1 million in Community Facility funds to construct a black box theater and expand the lobby and restrooms in the WYO Theater. Grant funds were also used to construct a connection between the WYO Theater and the Perkins Building (adjacent to and south of the WYO Theater) and to create dressing rooms and costume storage in the Perkins Building. As with the current proposal, the Perkins building and WYO Theater were deeded to the city of Sheridan. In turn, the buildings are leased to the WYO Theater. Sheridan College is a tenant at the facility and the college theater programs are located at the WYO Theater including faculty, students and performances. Enrollment in the theater programs, as well as enrollment of students who may not be theater majors but take a theater class, have increased since renovations were completed. Days of use at the WYO Theater have also increased.

In 2014, the Sheridan Education and Economic Authority received a BRC planning grant. The plan will identify projects where Sheridan and Johnson counties and their communities can work cooperatively to strengthen their creative arts endeavors as pillars of their economies.

Project Benefits and Goals

The project provides four primary benefits:

- Improved quality of life, which supports employee recruitment and retention.
- Venues that support cultural tourism in Sheridan.
- Increased investment in the downtown area.
- Increased access to the arts.

The project should expand downtown visits and business activity through increased use days for events, rehearsals, classes and performances. The project is also in concert with Sheridan's Main Street program and is key to Sheridan's goal of building its creative arts economy.

Timeline

The applicant estimates the project will be complete by May 2018.

Funding

The total project cost is \$2,696,814, of which \$2,000,000 represents the Downtown Development grant. The grant is matched by \$200,000 cash (recapture funds) from the Sheridan Economic and Education Development Authority Joint Powers Board, \$161,814 cash from Sheridan College and the WYO Theater. In-kind contribution in the amount of \$335,000 represents the value of the building based on an appraisal dated June 12, 2014. Cost per square foot is \$193.

Knapp Architecture Design Development provided cost estimates.

| Sources | | |
|---|-----|-----------|
| BRC amount | \$2 | 2,000,000 |
| Cash Match | \$ | 361,814 |
| In Kind Match | \$ | 335,000 |
| Total eligible project cost | \$2 | 2,696,814 |
| BRC % of total eligible project costs | | 74% |
| Local % of total eligible project costs | | 26% |
| Uses | | |
| Land Acquisition Costs | | |
| Land | \$ | 335,000 |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 212,104 |
| Other fees (surveys, tests, etc.) | \$ | 66,000 |
| Project inspection fees | \$ | 15,000 |
| Demolition and removal | \$ | 45,000 |
| Construction Costs | | |
| Electrical Systems | \$ | 400,000 |
| Mechanical, plumbing, HVAC systems | \$ | 350,000 |
| Foundation and/or Structural Framing system | \$ | 195,000 |
| Interior Finishes | \$ | 229,000 |
| Fire Protection | \$ | 75,000 |
| Remediation | \$ | 400,000 |
| Other (ADA compliant elevator) | \$ | 160,000 |
| Contingencies (10%) | \$ | 214,710 |
| Total Uses | \$2 | 2,696,814 |

Lease

The city of Sheridan leases the facility to the WYO Theater, Inc., a Wyoming nonprofit corporation. The WYO Theater in turn provides multifunctional space for instruction in the performing arts, as well as venues for college productions to Sheridan Community College, under terms of a contingency and development agreement.

Staff Recommendation

Staff believe the project is important for Sheridan. There is a benefit to the local economy if the project is completed. However, staff does not recommend funding because of limited available funds for the remainder of the fiscal year (June 30, 2016). Staff recommends the applicant submit the project in the next fiscal year for re-evaluation against other Downtown Development and Readiness projects.

| | Sheridan - WY | O Perfor | miı | ng Arts & | Edu | ication Co | enter 1 | Phase -II | | |
|----------------|---|--|------|-----------------|---------|------------------|------------|-----------|--|--|
| Purpose | • | ts a \$2,000,000 Downtown Development grant to renovate the Hallmark building located to | | | | | | | | |
| | the north of the WYO Theater and integrate it into the WYO Performing Arts and Education Center. The additional | | | | | | | | | |
| | space will provide venues for the performing arts, a growing economic sector in the Sheridan economy. | | | | | | | | | |
| Project Budget | | Project | ed G | Frant Expenditu | ire Scl | hedule | | | | |
| | Description | BRC | | Μ | atch | | | Total | | |
| | | | | Cash | | In-Kind | | | | |
| | Land | \$- | \$ | - | \$ | 335,000.00 | \$ | 335,000 | | |
| | Non-Construction Costs | \$ 248,202 | \$ | 44,902 | \$ | - | \$ | 293,104 | | |
| | Construction Costs | \$1,751,798 | \$ | 316,912 | \$ | - | \$ | 2,068,710 | | |
| | Total Project Cost | \$2,000,000 | \$ | 361,814 | \$ | 335,000 | \$ | 2,696,814 | | |
| Performance | Measure | | | Quantity | | | Notes | | | |
| Measures | Businesses Assisted | | | 2 | WYC | Theater, Inc., S | Sheridan C | College | | |
| | Additional Investment | | \$ | 105,000 | FFE | | | | | |
| Project | Building renovation | | | 12,216 sf | | | | | | |
| Infrastructure | Elevator | | | 1 | | | | | | |

Project Overview





BUSINESS COUNCIL

Business Ready Community Grant and Loan Program

CAMPBELL COUNTY

\$2,538,461 Community Readiness Grant Request

Gillette/Campbell County Airport Hangar Project

Staff Recommendation: **Do not fund**

Project Description

Campbell County requests a \$2,538,461 Community Readiness grant to construct a 30,000 square-foot multipleuse aircraft hangar at the Gillette-Campbell County Airport. To date, the county has invested in the necessary infrastructure to the site. The airport purchased old, deteriorating hangars and had them demolished to clear the site in anticipation of being able to build a new hangar.



Neither private developers nor aircraft owners have indicated interest in building, as they are not able to own the land, which is controlled by the Federal Aviation Administration. Further, corporate aircraft are transient and prefer to pay storage fees when on-site versus constructing a hangar, which will be used sporadically.

Project Goals and Benefits

The new hangar will allow the fixed-base operator (FBO) to expand services to local and transient aircraft. Additionally, available hangar space will allow companies using the airport to store their aircraft overnight. Overnight stays translate to increased storage fees and fuel sales. The local economy will benefit from flight personnel who will require lodging, meals and may shop at local retailers.

Timeline

The applicant estimates the project will be complete by December 2016.

Funding

The total project cost is \$3,116,000, of which \$2,538,461 represents the Community Readiness grant, \$461,539 cash from Campbell County and an in-kind match of \$116,000 for design work already paid by Campbell County. Cost per square foot is \$100.

Tim Wick, a certified engineer with Morrison and Maierle, Inc., provided cost estimates.

Lease and Revenue Recapture

The hangar will be leased to the FBO for a base price of \$2,100 per month or a predetermined percentage of gross hangar storage fees, whichever is higher. The lease term is five years with an option to renew for another five years.

Conservatively, the project should generate lease income of approximately \$25,000 annually. Additional revenue will be generated by fuel sales.

| Sources | | |
|---|-----|-----------|
| BRC amount | \$2 | 2,538,461 |
| Cash Match | \$ | 461,539 |
| In-Kind Match | \$ | 116,000 |
| Total eligible project cost | \$3 | 3,116,000 |
| BRC % of total eligible project costs | | 81% |
| Local % of total eligible project costs | | 19% |
| Uses | | |
| Non-Construction Costs | | |
| Architectural and Engineering fees | \$ | 261,000 |
| Construction Costs | | |
| Site work | \$ | 150,000 |
| Building Components: | | |
| Electrical Systems | \$ | 150,000 |
| Mechanical, plumbing, HVAC systems | \$ | 200,000 |
| Foundation and/or Structural Framing system | \$1 | ,250,000 |
| Interior Finishes | \$ | 25,000 |
| Fire Protection | \$ | 450,000 |
| Remediation | \$ | 300,000 |
| Special Construction | \$ | 30,000 |
| Contingencies (11%) | \$ | 300,000 |
| Total Uses | \$3 | 3,116,000 |

Staff Recommendation

The applicant should clearly define the lost opportunities if the project is not completed. Further, staff believe the community readiness aspect of the project was not compelling (i.e. no real potential for the creation of primary jobs). Staff does not recommend funding.

Project Overview

| | Campbell County Aiport Hangar Facility | | | | | | | |
|--|--|-------------|-------|-----------|------|---------------------|--------------|-----------|
| Purpose | Campbell County requests a \$2,538,461 Community Readiness grant to construct a 30,000 square-foot multiple-use aircraft hangar at the Gillette/Campbell County airport. | | | | | | | |
| Project Budget Projected Grant Expenditure Scher | | | | | | Sche dule | | |
| | Description | | Match | | | | Total | |
| | | | | Cash | | In-Kind | | |
| | | | | (County) | | (County) | | |
| | Land | \$ - | \$ | - | \$ | - | \$ | - |
| | Non-Construction Costs | \$ 211,980 | \$ | 49,020 | \$ | 116,000 | \$ | 377,000 |
| | Construction Costs | \$2,326,481 | \$ | 412,519 | \$ | - | \$ | 2,739,000 |
| | Total Project Cost | \$2,538,461 | \$ | 461,539 | \$ | 116,000 | \$ | 3,116,000 |
| Performance | Measure | | | Quantity | | | Notes | |
| Measures | Revenue Recapture | | | \$75,600 | 3 ye | ear projection of k | ease revenue | ; |
| Project Infrastructure | New Building Construction | | | 30,000 SF | | | | |







BUSINESS COUNCIL

Business Ready Community Grant and Loan Program

UPTON

\$386,047 Community Enhancement Grant Request

City Park Infrastructure Renovation

Staff Recommendation: **Do not fund**

Project Description

The town of Upton requests a \$386,047 Community Enhancement grant to improve the city park infrastructure including new ADA-compliant restroom facilities, a covered outdoor performance area, a larger picnic shelter that includes a food prep area, storage space and room for more tables.

Upton received a BRC planning grant in 2014 that provided the means to investigate many options for the park project and identify what was financially and organizationally feasible. Upton has done many projects related to enhancing the community for its residents and visitors and to recruit and retain businesses. Those improvements include a rejuvenated community center, streetscape work, improvements to the utility system and a new senior center. In November 2015, the Upton Economic Development Board (UEDB) and the Upton Chamber of Commerce partnered to add \$100,000 in new playground equipment to the park. The park improvements that will be done with grant funds will continue to demonstrate Upton's commitment to community needs.

Upton's park is the heart of many events for local residents and tourists. Fun Days hosts various class reunions and get-togethers, a golf tournament, 5K run, parade, a free BBQ and games in the park. Upton also hosts a Fall Festival in conjunction with the Rose Classic Car Show at the park. The festival includes an art show and area vendors. These events attract local residents and many regional participants.



Project Goals and Benefits

Upton is a small community with a strong economic development organization that is working hard to retain and recruit business. As a small community, Upton recognizes that quality-of-life assets are vital to recruitment efforts.

Upton has recently undertaken the removal of blighted properties in an effort to make its community entrances more appealing.

Building on the local efforts to beautify the community and having an amenity like an updated park are integral to business recruitment.

Timeline

The applicant estimates completing the plan by July 2017.

Funding

The total project cost is \$772,095, of which \$386,047 represents the Community Enhancement grant and a \$386,048 cash match from the UEDB. The UEDB will also contribute \$17,600 for items such as picnic tables that will make the project complete but are ineligible for grant funding.

Staff Recommendation

Staff believe the applicant has made a tie between the project and economic development; however, staff do not recommend funding because of limited available funds for the remainder of the fiscal year (June 30, 2016). Staff recommend the applicant resubmit the project in the next fiscal year for re-evaluation against other community enhancement projects.

| Sources | |
|---|---------------|
| BRC amount | \$ 386,047 |
| Cash Match | \$ 386,048 |
| Total eligible project cost | \$ 772,095 |
| BRC % of total eligible project costs | 50% |
| Local % of total eligible project costs | 50% |
| Uses | |
| Non-Construction Costs | |
| Architectural and Engineering fees | \$ 53,811 |
| Other fees (surveys, tests, etc.) | \$ 30,989 |
| Project inspection fees | \$ 2,400 |
| Construction Costs | |
| Site work | \$ 180,000 |
| Demolition and removal | \$ 30,000 |
| Building Components: | |
| Electrical Systems | \$ 25,000 |
| Mechanical, plumbing, HVAC systems | \$ 70,900 |
| Landscaping | \$ 27,000 |
| Foundation and/or Structural Framing system | \$ 133,575 |
| Interior Finishes | \$ 16,500 |
| Mobilization, travel, equipment usage | \$ 94,000 |
| Overhead, security, insulation | \$ 45,657 |
| Contingencies (9%) | \$ 62,263 |
| Total Uses | \$ 772,095 |

Project Overview

| | Upton - Upton City Park Infrastructure Renovation Project | | | | | | | | | |
|------------------------|--|-----|---------|----|-------------------------------|-------|------------|-------|---------|--|
| Purpose | The town of Upton requests a \$386,047 Community Enhancement grant to improve the city park infrastruture including new ADA-compliant restroom facilities, a covered outdoor performance area, a larger picnic shelter that includes a food prep area, storage space and room for more tables. | | | | | | | | | |
| Project Budget Project | | | | | ed Grant Expenditure Schedule | | | | | |
| | Description | BRC | | | Ma | Match | | | Total | |
| | | | | | Cash | | In-Kind | | | |
| | Non-Construction Costs | \$ | 43,600 | \$ | 43,600 | \$ | - | \$ | 87,200 | |
| | Construction Costs | \$ | 342,447 | \$ | 342,448 | \$ | - | \$ | 684,895 | |
| | Total Project Cost | \$ | 386,047 | \$ | 386,048 | \$ | - | \$ | 772,095 | |
| Project | Measure | | | | Quantity | | | Notes | | |
| Infrastructure | New Building Construction | | | | 1 | AD | A Restroom | | | |
| | Shelter/Picnic Area | | | | 1 | | | | | |







CAMPBELL COUNTY

\$25,000 Planning Grant Request

Cam-Plex Feasibility Study

Staff Recommendation: **Do not fund**

Business Ready Community Grant and Loan Program

Project Description

Campbell County requests a \$25,000 Planning grant for a business and industrial park feasibility study. The County acquired 250 acres in 2009 for the purpose of attracting a coal to liquids plant. Campbell was one of the finalists but the project was ultimately cancelled. The county believes the land could fill gaps in its inventory of business-ready and industrial space but further analysis is needed. There are no other large lots in the existing business and industrial parks and most of the existing space is occupied.

Project Goals and Benefits

The goals of the project are to determine the actual feasibility of the land as an industrial park and to determine the most efficient layout, infrastructure needs and development options for the area.

Timeline

The applicant estimates completing the plan by January 2017.

Funding

The total project cost is \$34,000, of which \$25,000 represents the BRC Planning grant and a \$9,000 cash match from Campbell County.

| Sources | |
|---|--------------|
| BRC amount | \$ 25,000 |
| Cash Match | \$ 9,000 |
| Total eligible project cost | \$ 34,000 |
| BRC % of total eligible project costs | 74% |
| Local % of total eligible project costs | 26% |
| Uses | |
| Consultant/Planning Costs | |
| Consultant/Planning fees | \$ 34,000 |
| Total Uses | \$ 34,000 |

Staff Recommendation

Staff believe the applicant has made a tie between the project and economic development; however, staff do not recommend funding because of limited available funds for the remainder of the fiscal year. Staff recommend the applicant resubmit the project in the next fiscal year for re-evaluation against other planning projects.





HULETT

\$25,000 Planning Grant Request

Hulett Feasibility Study

Staff Recommendation: **Do not fund**

Business Ready Community Grant and Loan Program

Project Description

The town of Hulett requests a \$25,000 planning grant to develop a plan for a new health clinic. The clinic, which has been open since 1984, is outdated. It no longer serves the community very well and does not allow for any additional services. For example, when clients have appointments for physical therapy, the clinic is not able to see other patients, as there is no room to accommodate both the physical therapist and another provider. A new clinic will improve access to services for all residents. Additional space will also be available for diagnostic equipment.

Medical facilities require various reviews and permitting. A sound plan for the facility will aid in the process of obtaining the correct review and permits. It will also provide a roadmap for funding and implementation.

Project Goals and Benefits

The goals and benefits of this planning process include addressing the community's current medical needs and the most efficient way to meet those needs in terms of the facility, as well as services. Specifically, the plan will address future demand, future staffing needs, schematic for a new building, a construction budget and a future operating budget. The plan will also address various funding mechanisms and what will be required in terms of permitting.

Timeline

The applicant estimates completing the plan by summer 2016.

Funding

The total project cost is \$33,500, of which \$25,000 represents the BRC planning grant and a \$8,500 cash match from the Hulett Community Foundation. If project costs exceed this amount, the Crook County Medical Services District is committed to paying the overage.

| Sources | | | | | | | |
|---|---------------------------|--------|--|--|--|--|--|
| BRC amount | \$ | 25,000 | | | | | |
| Cash Match | \$ | 8,500 | | | | | |
| Total eligible project cost | \$ | 33,500 | | | | | |
| BRC % of total eligible project costs | | 75% | | | | | |
| Local % of total eligible project costs | | 25% | | | | | |
| Uses | | | | | | | |
| Consultant/Planning Costs | Consultant/Planning Costs | | | | | | |
| Consulting/Planning fees | \$ | 33,500 | | | | | |
| Total Uses | \$ | 33,500 | | | | | |

Staff Recommendation

Staff believe the applicant has made a tie between the project and economic development; however, staff do not recommend funding because of limited available funds for the remainder of the fiscal year. Staff recommend the applicant resubmit the project in the next fiscal year for re-evaluation against other planning projects.





SINCLAIR

\$25,000 Planning Grant Request

Sinclair/Parco Theatre Feasibility Study

Staff Recommendation: **Do not fund**

Business Ready Community Grant and Loan Program

Project Description

The town of Sinclair requests a \$25,000 planning grant to determine the feasibility and costs of reopening the historic Parco/Sinclair Theatre. The 91-year-old structure is an important piece of Sinclair's history but has been vacant since the 1970s.

Sinclair hopes the building can function as a community cultural center. This will aid the ongoing renovation of Sinclair's downtown, which includes the recently restored 87-year-old Kistler Fountain, a new pavilion in the park, an entertainment deck on the caboose in the park, new welcome signs and updated tennis courts.

Project Goals and Benefits

The plan will help Sinclair determine the cost to upgrade and restore the theater to meet current building codes, as well as the costs to operate and maintain the building.

The planning process will also help the community determine the best uses for the building and what funding might be available for renovations.

Timeline

The applicant estimates completing the plan by September 2016.

Funding

The total project cost is \$33,333, of which \$25,000 represents the BRC Planning grant and a \$8,333 cash match from Sinclair Historic Community, Inc.

| Sources | · | |
|---|----|--------|
| BRC amount | \$ | 25,000 |
| Cash Match | \$ | 8,333 |
| Total eligible project cost | \$ | 33,333 |
| BRC % of total eligible project costs | | 75% |
| Local % of total eligible project costs | | 25% |
| Uses | | |
| Consultant/Planning Costs | | |
| Consultant/Planning fees | \$ | 33,333 |
| Total Uses | \$ | 33,333 |

Staff Recommendation

Staff believe the applicant has made a tie between the project and economic development; however, staff do not recommend funding because of limited available funds for the remainder of the fiscal year (June 30, 2016). Staff recommend the applicant resubmit the project in the next fiscal year for re-evaluation against other planning projects.





Business Ready Community (BRC) Addendum

CONTENTS

| Sweetwater Co. Events Complex |
|---|
| Kemmerer KDWW JPB Transmission Line |
| Green River Lift Station |
| Superior <i>Events Facility</i> |
| Sheridan WYO Theater Hallmark Building |
| Evanston Roundhouse |
| Rock Springs-Sweetwater Airport Hangar |
| Campbell Co. Airport Hangar |
| Upton City Park Infrastructure |
| Sinclair Historic Parco Theater Study |



Representative Fred Baldwin Wyoming House of Representatives House District 18 P.O. Box 1032 • Kemmerer, WY 83101



ondulr (307) 723-0136 กายสะ Fred.Baldwin@wyoleg.gov

strenos: 24, 2015.

Wyoning Business Council poets of Junctions 124 West 15th Spreet Chapteries, WY 8200340240

ite: Events Complex Infrastructure Expansion Grant Appletation

Dear Board of Directors,

5. 1

I are writing this letter in support of a Community Readiness Grant for the Events Comptex. Infrastructure Expansion in Sweetwater County. This proposal would serve to compliment the improvements already accomplished in the Rodeo Arena and the full-service RV campsites.

As you are tikely abready aware the Sweetwater Complex has successfully hosted the National High School Finals Rodeo. The overwhelming economic impact to the community and to the surrounding area has spawned this discussion of attracting similar and larger events to the Sweetwater County Complex. It rough the proposed improvements the Sweetwater County Complex works become cleable of rusting large scale events attracting 8,000 to 12,000 individuals which would come largely from out of state. Area, businesses are in agreement that the increase in revenue could not come at a better time as the state and municipalities find themselves in challenging economic times.

I view this project as extremely creative and progressive thinking in a time when our state has a critical need to diversify our income stream away from the traditional energy industry revenue stream. Aside from the obvious economic benefit to the immediate area, the large event potential to the entire state could be substantial as the participants travel through the state to take part in the activities.

Please explore the proposal in depth and I'm sure you will see the tremendous value of this project to the Sweetwater County area as well as to the entire state. It is a pleasure as a State Representative to see local areas use such initiative and forward thinking in a time when many localities and organizations come forward locking for handouts without proper preparations.

I give my full support to this proposal and know that you will find your way to support the application as well. Thank you for your time in reading this letter and I feel confident that this will be a success story in the making.

which makes in a

. 12 Sincerely

Representative Fred Baldwin House District 18

Krisena Marchal - Grants

From: Krisena Marchal - Grants Sent: Monday, November 30, 2015 9:00 AM To: Krisena Marchal - Grants Subject: Letter of Support - Sweetwater Events Complex Grant

From: Representative Dayton [mailto:JoAnn.Dayton@WYOLEG.GOV] Sent: Sunday, November 29, 2015 8:12 AM To: Krisena Marcha) - Grants Subject: Letter of Support - Sweetwater Events Complex Grant

November 28, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyonne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of Sweetwater County's Community Roadinoss Grant Application for the Events Complex Infrastructure Expansion. The Sweetwater Events Complex seeks to fill a market gap in hosting large-scale equine events. Together with the Cam-Plex in Gillerta, the two facilities will dominate this market potential where event organizers usually rotate events. Wyoming will be able to position itself as a national leader in this arena.

The proposed project is shovel-ready and can be implemented without any contingencies or lease agreements.

The project comes at a critical time when the State of Wyoming must look at ways to diversify our revenue streams. The proposal being submitted by the Sweetwater Events Complex is a very innovative project that will increase tax revenues, promote the entire state of Wyoming, and heavily impact small and modium size businesses who need these revenues to sustain their activities.

According to the Sweetwater Events Complex, the large-scale events will attract between 8.000 to 12,000 individuals who will come primarily from out-of-state. Already they have been able to test the potential of this project through the National High School Finals Rodeo. Their objective is to host approximately 3 large-scale equine events a year.

It is my understanding that the grant application has received over 60 letters of support from local businesses and. Wyoming vendors who have certified the economic impacts specific to them and their employees.

As a Wyoming House Member I am very concerned about the health of our communities as we face upcoming economic challenges linked to the energy industry downtorn. For these reasons, Lencourage your approval of the request for the Events Complex Infrastructure Expansion.

Sincerely,

Representative JoAnn Dayton



Representative John L. Freeman

Wyoning House of Representatives House District 59

Disbrict Address 2340 North Carolina Way Green Rover, WY 12935 307-173-7378 Internet@xytening.com

> mmittees Education

Wyoming Business Council Roard of Directors 124 West 15th Street Cheyenne, WY 82002-0240

November 75, 2015

Wyoming Business Council Board of Directory,

Places consider this letter in support of Sweetwater County's Community Rendiness Grant Application for the Sweetwater Events Complex Infrastructure Expansion. The Events Complex seeks to fill a market gap in hosting large-scale equine events. Together with the Com-Plex in Gillette, these two facilities can dominate the market potential where event organizer's usually rotate events. Wyoming will be able to position itself as a national leader in this arena.

The proposed project is showel-ready and can be implemented without any contingencies or lease agreements.

The project comes at time when the State of Wyoming looks to increase tourism. The proposal submitted by the Sweetwater Events Complex will reduce costs a hold events, increase tax revenues and help promote the entire state of Wyoming. The economic impact of event participants shall help small and medium size businesses who benefit from these revenues to grow their businesses.

According to the Sweetwater Events Complex, the large-scale avents will attract between 8,000 to 17,000 individuals who come primarily from out-of-state. Sweetwater County has been able to test the potential of this project by hosting the National High School Finals Rodeo for the last three years. The economic objective of the Complex, is to host approximately 3 large-scale equipe events a year.

As a member of the Wyoming House of Representatives and a member of the Sweetwater community, i have been helping businesses and local governments expand their communities capacity to increase tourism and improve the quality of life for local cilizons since 1979. A lack of facilities to attract national events has bort our tourism afforts. If believe replacing temporary facilities with quality infrastructure will aid the complex to attract events and improve local cilizons quality of life.

For these reasons, I encourage your favorable consideration of the request for the Sweetwater Events Complex Infrastructure Expansion

Sincerely, Savanne -----

Rep, John I. Freeman

Representative Jerry Paxton Wyoming House of Representatives House District 47 P.O. Box 692 Encampment, WY 82325



innie (307) 327-5373 mini Jerry.Paxton@wyoleg.gov

November 25, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240



Dear Wyoming Business Council Board of Directors,

It is my pleasure to add my support of Sweetwater County's Community Readiness Grant Application for the Events Complex Infrastructure Expansion. The expansion will give Wyoming an additional large-scale equine facility that will compliment the Cam-Plex in Gillette. We are hopeful that the two facilities will position Wyoming to appeal to event organizers who seek to rotate their event between facilities. It is conceivable that Wyoming could be the national leader when it comes to attracting events such as the High School National Finals Rodeo.

The project could proceed without delay if the grant is approved. There is no need for additional land acquisition or other considerations.

It is estimated that large-scale equine events are well attended. It is estimated that a major event could attract between 8,000 to 12,000 visitors. Most of these visitors come to Wyoming from other states and many extend their visit to enjoy other Wyoming attractions.

Our local business and Wyoming vendors are very supportive of this initiative. In the past when Rock Springs has hosted the High School National Finals Rodeo there has been a significant positive economic impact.

As a member of Wyoming House of Representatives I realize that we face serious economic challenges. These challenges bring to the forefront the need for diversification of our revenue stream. I believe projects such as the Sweetwater events complex could help expand our tourism industry which is a major revenue contributor. I would encourage your favorable consideration of the grant.

Sincerely.

lerry (β. Paxto HD 47



Senator Bernadine L. Craft Senate Minority Whip 1209 Hilltop Drive Rock Springs, WY 82901

November 24, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Speaking from my position as a Sweetwater County Senator, there are few projects I consider to be of greater impact to Sweetwater County than the infrastructure expansion of the Sweetwater Events Complex. I would thus strongly urge your favorable consideration of their application for a Community Readiness Grant for infrastructure expansion at the Events Complex.

This proposal comes at a critical time when the State of Wyoming must look at ways to diversify our revenue streams. The proposal being submitted by the Sweetwater Events Complex is a very innovative project that will increase tax revenues, promote the entire state of Wyoming, and heavily impact small and medium size businesses who need these revenues to sustain their activities.

According to the Sweetwater Events Complex, the large-scale events will attract between 8,000 to 12,000 individuals who will come primarily from out-of-state. Already they have been able to test the potential of this project through the National High School Finals Rodeo. Their objective is to host approximately three large-scale equine events per year.

It is my understanding that this grant application has received over 6D letters of support from local businesses and Wyoming vendors who have certified the economic impacts specific to them and their employees. Additionally, the project has been endorsed by other Wyoming fairgrounds, including the CAM-PLEX in Gillette. Once this project is completed, the Sweetwater Events Complex and the CAM-PLEX would be the two largest facilities in the country capable of providing over 1,000 full-service RV sites and over 1,000 permanent covered stalls. Since many event organizers favor a rotating schedoling, these two facilities in Wyoming would dominate the arena for large-scale equine events.

For these reasons, I stand in strong support of the request for the Events Complex Infrastructure Expansion, and urge your favorable consideration of their application for a Community Readiness Grant.

Sincerely, Bern-Aaine L. Craft Bernadine Craft, Ph.D., NCC, LPC Senate District #12



Representative Stan Blaite

Wyoming House of Representatives House District 39

District Address P.O. Bex 774 Grace River, WY 82935 307-875-1779 skinke@vyoniag.com

and the second Alian Law

nan Smani Miner Sterr



November 16, 2015 Wyoming Business Council Board of Directors 124 West 15th Strent Chevenne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

As a Wyoming House Member, I encourage your award of a Community Readiness Grant for the Events Complex Intrastructure Expansion in Sweetwater County. The proposal essentially consists of adding critical equatrian infrastructure that will supplement the \$4 million improvements already completed for the redee areas and full-service RV campsites with the objective of hosting more large scale events.

The concept for this project first began in 2011 when the area was selected to host the National High School Finals Rodeo. Since that time, the community has identified the potential market of hosting additional large-scare equestrian events. Upon completion of the proposed project, the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 of both full service itV campaites with adjoining space for horse trailers and permanent horse stalls.

According to the Sweetwater Events Complex, the large scale events will attract between 8,000 to 12,000 (adividuals who will come primarily from out-of-state. The project is strongly supported by local businesses who have provided written testimony to the significant impacts the National High School Finals Hodeo has had on their businesses.

Large-scale events also provide diversified revenue streams, promote the State of Wyoming on a national and international sale, and generate economic impacts throughout the state as participants travel across the state to reach Sweetwater County

This project comes of a critical time when our state is faced with lower revenues as a result of the energy downture, and is in need to (Oversity. For these reasons, Lencourage your approval of the request for the Lyonis Complex Intrastructure Lypandon.

Sincaroly,

Tian Black



November 16, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Sweetwater County Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

This letter is in reference to a Community Readiness Grant for the Sweetwater County Events Complex Infrastructure Expansion. The Grant will provide for the addition of critical equestrian infrastructure that will supplement a \$4 million facility improvement that has already been completed and for work on the rodeo arenas and full-service RV campsites with the objective of hosting more large-scale events.

The expansion plans for this project first began in 2011 when the area was selected to host the National High School Finals Rodeo. Since that time, the community has identified the potential market of hosting additional large-scare equestrian events. Upon completion of the proposed project, the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 full-service RV campsites with adjoining space for horse trailers and permanent horse stalls.

These large-scale events will attract between 8,000 to 12,000 individuals who will come primarily from out-of-state. Large-scale events also provide diversified revenue streams, promote the State of Wyoming on a national and international sale, and generate economic impacts throughout the state as participants travel across the state to reach Sweetwater County. The project is strongly supported by local businesses who have provided written testimony to the significant impacts the National High School Finals Rodeo has had on their businesses.

This project comes at a critical time when our state is faced with lower revenues as a result of the energy downturn. The project will provide a means to diversify our revenue resources. I ask for your favorable consideration and approval of the request for the Events Complex Infrastructure Expansion.

Sincerep Senator Stan Cooper SD-14

Senator John M. Hastert Minority Caucus Chairman Wyoming Senate Senate District 13 P.O. Box 472 • Green River, WY 82935



horw (307) 871-1001 cmail John.Hastert@wyoleg.gov

Rovember 15, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Chevenne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

I encourage your award of a Community Readiness Grant for the Events Complex Infrastructure Expension in Sweetwater County. The proposal essentially consists of adding critical equestrian infrastructure that will supplement the \$4 million improvements already completed for the rodeo arenas and full-service RV campaites with the objective of hosting more large-scale events.

The concept for this project first began in 2011 when the area was selected to host the National High School Finals Rodeo. Since that time, the community has identified the potential market of hosting additional large-scare equestrian events. Upon completion of the proposed project, the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 of both full-service RV campsites with adjoining space for horse trailers and permanent horse stalls.

According to the Sweetwater Events Complex, the large-scale events will attract between 8,000 to 12,000 individuals who will come primarily from out-of-state. The project is strongly supported by local businesses who have provided written testimory to the significant impacts the National High School Finals Rodeo has had on their businesses.

Large-scale events also provide diversified revenue streams, promote the State of Wyoming on a national and international sale, and generate economic impacts throughout the state as participants travel across the state to reach Sweetwater County.

This project comes at a critical time when our state is faced with lower revenues as a result of the energy downturn, and is in need to diversify. For these reasons, Lencourage your approval of the request for the Events Complex Infrastructure Expansion.

Sincerely,


145 South Durbin Street Suite 101 Casper, WY 82601 (307) 577-8000 fax: (307) 577-8003 wyba@wyomingbusinessalliance.com

November 24, 2015

Wyoming Business Council Board of Directors 214 West 15th St. Cheyenne, WY 82002

Subject: Sweetwater County Events Complex Grant Request

Dear Members of the Board:

I have been asked to comment on the Sweetwater County Events Complex grant request in the context of TOUR 23.

The TOUR 23 meeting in Sweetwater County engaged 44 community leaders—government, education, and private business—in a four hour interactive session on May 29. Discussion was lively, with six goals having focused attention.

In my summary report, I commented on game changers stemming from two of the six goals—the industrial heartland project for the state and a multi-purpose facility/events complex for southwest Wyoming. Regarding the events complex the group in May identified measurable objectives as well: funding assist from a 6th penny and partnering with Green River.

The TOUR 23 program in many respects was a grassroots up effort. We are now in the process of reviewing the survey data from the Governor's Business Forum (our 33rd annual public forum) as well as notes from staffers from the Governor's Office. These results will be forwarded to Shawn Reese in early December.

With respect to the Sweetwater County TOUR 23 meeting I can assure you there was keen interest, great comradeship, and a positive "can do" spirit. Those who participated are to be congratulated for their commitment to progress.

President

Calamity Ranch 57 N Wyoming Ace Guernsey, Wyoming

November 24, 2015 Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more largescale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

As a Wyoming business I attended the National High School Finals the last two years as a vendor selling western retail goods along with handmade Wyoming products. The exposure to new customers outside of Wyoming as well gaining a local audience was a rewarding experience and my product well received.

An opportunity to attend an event at this large of a scale within the state is extremely beneficially to the success of my business. These road show events provide the opportunity for increased revenues which in turn helps my small local business remain open as well as providing sustainability.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

0.00

Cassie Wells Owner, Calamity Ranch



J.R. Smploi Caracery \$15 Sate Hary, 430, Raca, Spring, WY, 18201

307 322 1400 Susiness 307 322 1532 Security 307 322 1500 Fax

November 24, 2015

Wyoming Business Council 124 West 15th Street Cheyeone, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors:

I am writing on behalf of the J.R. Simplot Company in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to attract more large-scale equestrian events to the Rock Springs/Green River area similar to that of the National High School Rodeo Finals.

The Simplot Company has been a major sponsor of the three largest events held at the Sweetwater County Events Center and our 265 employees and their families are the beneficiaries of having a first class event center in this region of Wyoming. In addition to our employees, we attract hundreds of contractors and consultants from around the world who join our employees and their families for entertainment and events at the complex. We have found that by being major sponsors of these important events, our employees not only take pride in their company, but more important, take great pride in their community and their state for hosting world-class events.

The proposed grant for infrastructure expansion will enable our Sweetwater Events Complex to have in place the facilities to host large regional and national events. While the infrastructure expansion is critical to the long-term sustainability of the complex, it is not the kind of project that is likely to attract major donors or sponsorship.

That's why we are grateful that the Wyoming Business Council is considering the Sweetwater County's Community Readiness grant application. On behalf of the 265 employees of Simplot, our families, and our guests, we ask that you approve the application to ensure the community sustainability of the Wyoming's Sweetwater region.

Sincerely

Bret Pizzato, Manager Simplot Rock Springs



November 23, 2015

Wyoming Business Council Board of Directors 214 West 15th Succi Cheyeane, WY 82002

To Whom It May Concern:

The American Horse Council (AHC) appreciates the opportunity to apprise the Wyoming Business Council Board of Directors of the importance that the equine industry has in not only the United States, but the state of Wyoming as well.

The AHC is the national association that represents the horse industry before Congress and the federal regulatory agencies. The AHC includes individual members and over 120 equine organizations representing all horse breeds and virtually every facet of the horse industry, including, horse owners, breeders, veterinarians, race tracks, horse shows, state horse councils, recreational fiders rodeos, farriers, breed registrics, horsemen's associations, and commercial suppliers.

The United States horse industry is a large, economically diverse industry that contributes significantly to the economy. Horse owners and industry suppliers, horse shows and competitions, and other industry segments all generate economic activity that continue to contribute to the industry's vitality. In fact, the horse industry generates approximately \$102 billion annually to the U.S. economy. Of that total \$102 billion, approximately \$28.8 billion is generated from the showing segment alone.

There are an estimated 9.2 million horses in the U.S., with approximately 2.7 million of these horses participating in horse shows and other competitions: the only segment with more horses participating is recreational riding with 3.9 million.

Around 1.96 million people own horses, with another 2 million people involved as volunteers or through a family affiliation. The horse industry also sustains approximately 1.4 million full time equivalent jobs on an annual basis, with nearly 460,000 of those jobs created from the direct spending within the industry.

Finally, the horse industry pays its fair share in taxes on an annual basis to the federal government approximately \$1.9 billion yearly.

The state of Wyoming has incredible potential to help contribute to the longevity of the horse industry. A total conomic impact of approximately \$285 million is generated, with \$98 million of that coming directly from the Showing segment. Additionally, \$8 million in annual taxes is paid yearly to the state government from the industry.

1616 H Street NW 7th Floor • Washington DC 20006 • 202-296-4031 • Fax 202-296-1970 Email: AHC@horsecouncil.org • Web Address: www.horsecouncil.org These figures allow us to speak with authority about the true economic importance of the horse industry. The industry is growing again, and it is important that the venues used to attract large scale events grow with it.

If you have any questions, please do not hesitate to contact us.

Jame & Vanhiey . Jok.

James J. Hickey, Jr. President



November 23, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

The Mountain States Circuit Finals Rodeo has called the Sweetwater Events Complex home for the last five years and is currently in negotilations for future contracts. The impact both small and large equestrian events have on the Wyoming economy should not be underestimated. Events such as ours support many Wyoming families by hiring local stock contractors and rodeo contract personnel. In addition most event promoters and contestants buy hay from local ranchers and grain and shavings from local vendors as hauling and/or shipping the items in is not cost effective. The Mountain States Circuit Finals pay out approximately \$70,000 a year to Wyoming businesses for a three day event. Extrapolate that throughout the year and the impact of equestrian events is tremendous.

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to supplement existing compground and rodeo Infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, fire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the horse stalls, earthwork, drainage, and hard surfacing.

The importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campsites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

Furthermore, the new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and lacility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

The proposed infrastructure expansion project essentially fulfills an unmet need in the country for this type of facility as well as increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex infrastructure Expansion.

Guy Warpness Mountain State Circuit Finals Chairman

Kelly's Convenience Centers

Kayar Distributing, Incorporated

P.O. Box 1599, Rock Springs, Wyoming 82902

November 23, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240 **Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion**

To Whom It May Concern:

It is with pleasure that i submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Ecoansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a tocal business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Kelly's Convenience Centers is a chain of convenience stores operating in and around Rock Springs that has been locally owned and family operated for the last 35 years. We provide 10-15 jobs in the local area, in addition to the 10 immediate family members that are employed by our business.

During the week of National High School Finals Rodeo, our location closest to the Events Complex typically sees a doubling of our average customer counts, and our other two locations, which are on the opposite side of Rock Springs, typically see a 20-30% increase in customer counts for that week. I can't even describe the positive effect that the rodeo, along with all of the other events hosted there, has had on our business. In a time of declining revenues, due to a contracting local minerals industry, the added revenues from these events are invaluable.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Island D. Richards, Vice President/COO

November 20, 2015 Wyoming Business Council 124 West 25th Street Cheyenne, WY **B2002-024**0



Re: 2015 Community Readiness Grant Application for Events Complete Infrastructure Expansion

Dear light of Directors at the Wyoming Business Council and State Load and Investment Roard;

On behalf of the Green River Chamber of Commerce, I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

The Green River Chamber of Commerce is committed to enhancing the community through advocacy and partnerships between business and community leaders. The expansion of the Event Complex's infrastructure would greatly benefit our community as a whole. The Events Complex will be able to attract larger scale events which will be bring more out of town visitors to the area. They will come to Green River and spond money contributing to the economy and local businesses. As a chamber of commerce we strive to create a strong local aconomy and expanding the Events Complex would assist in fulfilling that goal.

Tourism is extremely important to our economy and to the Chambes. The Chamber receives funding from the Sweetwater County Travel and Tourism Board and without that funding we would not be able to provide the quality service to our visitors that we do now. The more visitors coming to the area would increase hotel stays which would increase the lodging tax base. With increased funding we could extend hours at our current visitor centers and provide more information to our guests. The firants Complex Expansion would essist in that effort by again bringing out of town guests into Sweetwater County and putting more heads in beds.

The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scale events which is an untapped market niche. This is an extremely resourceful and lucrative avenue for attracting individuals to the Rock Springs area and to the State of Wyoming.

The Green River Chamber of Commerce strongly supports the efforts of the Events Complex to bring more large-scale events to the area and Wyoming, and encourages your approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Volena Eusek

Raboces Eusek Executive Director Green River Chember of Commerce Your Business & Community Advocate

> BUUTILGURGE • 307.875.5711 p • 307.872.6197 f H55 W Flaming Gorge Way • Green River • Wyoming #2935 www.greliamber.com • Rebecca@grehamber.com

office of toweism

S611 High Plains Rd + Cheyenne, WY 82007 Phone: 307-777-7777 + Fax: 307-777-2877

wyomingtourism.org

Matihew H. Moad Governor

Diane Shober Executive Director

November 20, 2015

Wyoming Business Council 124 West 15¹¹ Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors and State Loan and Investment Board:

On behalf of the Wyoming Office of Tourism, I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. I understand that the goal of this project is to increase the number of large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

The Wyoming Office of Tourism is the marketing agency charge with bringing non-resident visitors to Wyoming. Any opportunity to entice visitors and extend their length of stay contributes to the economic value of Sweetwater County and the state as a whole.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which is an untapped market niche. This is an extremely resourceful and lucrative avenue for attracting individuals to the Rock Springs area and to the State of Wyoming.

I strongly support the efforts of the Events Complex to bring more large-scale events to Wyoming and encourage positive consideration of Sweetwater County's Community Readiness Grant Application.

Warm regards,

Sid

Dane Shober Executive Director

)ស្នាំកោ

Wyoming will always be Forever West

McDonald's

November 20, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, Wyoming 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom it May Concern:

As a business owner for the past 20 years, I have seen the POSITIVE impact my McDonald's Restaurants receive from the Sweetwater County Events complex. For that reason I am in support of the Events Complex seeking the Community Readiness Grant for Events Complex Infrastructure Expansion. The need to update the stall area and other areas is critical to help recruit large-scale equestrian events or other events and will continue to pay dividends to the local business for years to come.

Events similar to the National High School Rodeo Finals attract new business to my McDonald's restaurants due to the large influx of people that attend the events. The first year that the National High School Rodeo was in Rock Springs, my restaurant closest to the Events Complex was up over 8% for the month of July but up over 27% for the week the rodeo was in town. For the next 3 years, I continued to see an increase on top of the HUGE first year increase. We continue to increase the hours we were open to accommodate the rodeo, which required us to hire new employees to help staff the restaurants.

I have talked to my follow McDonald's Owner Operator in Gillette Wyoming, where the National High School radeo had previously been, and he wants to know when Gillette gets the rodeo back, as (t negatively impacts his business when it is not there. I know he is excited for the next 2 years, as the rodeo is headed back to Gillette.

Laiso support this application for quality of life issues. By having an active and viable Events Complex, it allows more activities for the local population to attend and be part of. It will help with the retention of potential employees if we can keep them busy and give them something to do, and activities to attend.

The Events Complex Infrastructure Expansion will enable the Sweetwater Events Complex to remain competitive in their efforts to recruit other large events to the Rock Springs area. For these reason it support and encourage the Wyoming Business Council's approval of the Sweetwater County's Community Readiness Grant Application.

Myng m Buly

Gregory M. Balley Owner Operator



WYOMING

www.tetoncountyfair.com

November 19, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82007-0740

Re: Sweetwater Events Complex Infrestructure Expansion – Grant Application

Dear Board of Directors,

305 W. Spow King Are. Jackson, Weeming **5**3031

phi: 507.755.5089 fax: 507.755.2577

PO Bex 3275

I would like to confirm our endorsement of the project being proposed by the Sweetwater Events Complex as well as their grant application being submitted to the Wyoming Business Council.

The Teton County Fairgrounds encompasses 23 acres within the town limits of Jackson, Wyoming. Due to our proximity and limited space, we currently are unable to host:such large-scale events. In addition to space, inclement weather (especially during the winter months) limits our resources to affectively promote multi-day equine events.

The purpose of the expansion at the Sweetwater Events Complex is to improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from out-of-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this intrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

This project will promote Wyoming as well as generate increased sales tax revenues for local and the state of Wyoming. It also brings exciting events to our state that everyone will have access to. We recognize the benefits of this project and encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

Sincerely,

Tracy Ross, Fair & Fairgrounds Manager

G BAR G SADDLES LLC

P.O. BOX 847 - #2 SARAH DRIVE - RIVERTON, WYOMING 82501

November 19, XII5

Wyoming Business Council

124 West 154 Street

Cheyenne, Wy 82002-0240

Re: 2015 Community Readiness Grant Application For Events Complex Infrastructure Expansion

To Whom It May Concern:

As a Wyoming Business and Manufacturer I am submitting this letter in support of the proposed grant application for Sweetwater County for Events Complex Infrastructure Expansion. We have a need to bring more large scale equestrian Events to Rock Springs area. The one that just finished this summer was the National High School Rodeo. The benefits to the local area and Wyoming business was great for all. With the proper plant to produce this type of event on this scale could help the entire state and all the local business because of the step down effect.

The past four years have attracted thousands and have the potential to attract 10s of thousands of mostly out of state individuals. I am a saddle maker and specialize in arena type such as Rodeo and professional equestrian sports I benefit from them.

With the start of the building of the complex as they have done they have the potential of doing anything they chose but with the help they are asking for it would make it safer and healthier for patrons as well as animals alike.

Wyoming business of all sizes are concerned with the economic challenges we are facing in Wyoming. With the expansion of the infrastructure of the events complex will enable to safely host large scale events. This gives the Wyoming business such as myself to promote our products and increase revenues.

For these reasons I strongly Support the efforts of the Events Complex to bring large scale equestrian events to the community and I personally encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Dennie George Owner of G Bar G Saddles LLC



Moneyhun Equipment Sales & Service Co., Inc.

November 19, 2015

Wyoming Business Council 124 West 16th Street Chayenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom it May Concern:

With the goal of bringing more large-scale equestrian events, similar to that of the National High School Finals Rodeo, to the Rock Springs area, it is my pleasure to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. As a locally-owned and operated business who participated as a vendor at the NHSFR event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Considering the potential of attracting large numbers of Individuals from around the country, largescale events similar to the National High School Finals Rodeo are a very effective and efficient way for all types and sizes of Wyoming businesses to gain great nation-wide exposure and to export their products and reach an expansive market while increasing revenues.

Due to the recent down-turn in the energy industry, our business took the opportunity to branch out and produce items totally different from our usual oil and natural gas equipment. As a vendor at the NHSFR, we received an overwheimingly positive response to our wood / propane combination custom fire pits. Networking at this event has also presented us with the possible opportunity to branch out with the fire pits to a national level.

We, as a Wyoming business, are very concerned about the economic challenges entities in the state are now facing. Now is the time to be extremely resourceful and examine all avenues of potential business promotion. The Events Complex Infrastructure Expansion will enable the Events Complex to host more fatge-scale events, facilitating Wyoming businesses to extensively promote their products with the ultimate goal of increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council to approve Sweetwater County's Community Readiness Grant Application.

Sincerely,

John Moneyhun General Manager Moneyhun Equipment Sales & Service Co., Inc.



November 18, 2015 Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

(b) the contract get (gradel, contract, the contract (p) and contract, the contract (p) and contract (contract)).

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more largescale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a vendor who participated at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8.000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way to reach new markets while promoting an organization.

The Wyoming Rodeo Ministry of the Wyoming Southern Baptist Convention has participated in the National High School Rodeo Finals the last two years. It has been our privilege to meet and pray with rodeo contestants and their families from across this nation. We don't sell anything. In fact, we give, We have given away a four wheeler ATV in a drawing.

The Events Complex in Rock Springs has been a wonderful place to hold such an event. It is exciting to think that they have the possibility of enlarging their facilities and potentially reaching even more people at events like the NHSRF.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which is an untapped market niche. This is an extremely resourceful avenue for enabling organizations to extensively promote their activities while trying to recruit prospective individuals.

For these reasons i strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Dele Baren

Dale Bascue Evangelism Strategist Wyoming Southern Baptist Convention

Casper, WY 82601

www.wyomingsbc.org

CONTRACTOR STATES

SweetWraps Western Gifts 4608 Saddleback Dr Cheyenne, Wyoming 82001

November 19, 2015 Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

- My business is a small home-based business, in which I participate in a number of tradeshows annually, I self ladies/kids western flair clothing and accessories. Western home decor, such as western bedding sets and framed prints.
- I have participated in the NATIONAL HIGH SCHOOL RODEO FINALS in Rock Springs for the past three years. The experience for my business has been very positive. Each year our sales have increased. I personally think, having a better infrastructure and providing more large scale equestrian events would be beneficial not only for the local area but also to showcase our beautiful state.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons Listrongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

munol Stamm

Deborah Stamm Owner Sweetwraps Western Gifts



November 17, 2015

Wyoming Business Council 214 West 145h Street Cheyenne, WY 82002

RE: Community Readiness Grant Application for Sweetwater Events Complex Infrastructure Expansion

To Whom It May Concern,

It is without reservation that the Sweetwater County Joint Travel and Tourism Board (SWCTTB) fully supports the Sweetwater Events Complex application for the Wyoming Business Council Community Readiness Grant. This application is for a much needed infrastructure expansion.

With this expansion, the Sweetwater Events Complex will be further qualified to recruit and host largescale equestrian events, which will draw a high level of visitors to the area, similar to the National High School Finals Rodeo. The opportunity to host additional large-scale events will have a considerable economic impact to not only Sweetwater County, but to the state of Wyoming as a whole, as the equestrian riders travel across the state to attend these events.

As the second largest industry in the state of Wyoming, in 2014, travel and tourism generated \$178 million in total direct spending in Sweetwater County, supporting almost 1,600 jobs. It is projects like this that will help to ensure that the local tourism industry, that is so important to Sweetwater County, will continue to thrive.

Should you have any questions on the position of the Sweetwater County Joint Travel and Tourism Board concerning this project or need any additional information, please do not hesitate to contact our office at (307) 382.2538.

Sincerely,

mameridth

Jepissa J. Meredith Executive Director Sweetwater County Joint Travel and Tourism Board

Sweetwater County Joint Travel and Tourism Board

Phone: 307.382.2538 Fax: 307.382.3095 www.tourwyoming.com



City of Rock Springs Police Department 221 C Street Rock Springs, WY 82901 www.rswy.net rspd@rswy.net

Phone 307-352-1581 Fax 307-352-1580

November 17, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: Sweetwater County Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Board of Directors,

I am pleased to extend my support for the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The proposal consists of adding 800 permanent horse stalls, roadway, restrooms, lighting, and hard surfacing.

These improvements will significantly increase the safety at the facility. When the Sweetwater Events Complex hosts events such as the National High School Finals Rodeo, the rented stalls create risks caused by winds that are common in the summertime. This can create potentially dangerous situation for both the visitors and animals. In addition, the lighting and roadway will assist with the movement of 8,000 to 12,000 individuals attending the events.

Furthermore, the Sweetwater Events Complex is also used as a primary location to accommodate large trucks, trailers, and recreation vehicles during emergencies on the highways. The Wyoming Department of Transportation indicates that between 9,003 and 16,227 vehicles use Interstate 80 daily. The new infrastructure would be an important benefit for vehicles with livestock that must be unicaded during times of crisis.

The Events Complex Infrastructure Expansion will be an asset for all visitors and animals while at the facility. For these reasons I strongly support the efforts of the Events Complex, and encourage the Wyoming Business Council's approvel of Sweetwater County's Community Readiness Grant Application.

Dwang J. Patheco Chief of Police



November 17, 2015

Wyoming Business Council 124 West 15th 5treat Cheyenne, WY 82002-0240

Re: Sweetwater County Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Board of Directors,

I am pleased to extend my support for the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The proposal consists of adding 800 permanent horse stalls, roodway, restrooms, lighting, and hard surfacing.

The mission of the Green River Police Department includes protecting the safety, security and welfare of all, promoting economic stability and growth to both businesses and residents, through proactive Law Enforcement, while making the best use of the resources provided to us by our citizens.

The proposed improvements will significantly increase the safety at the facility. When the Sweetwater Events Complex hosts events such as the National High School Finals Rodeo, the rented stalls create risks caused by winds that are common in the summertime. This can create potentially dangerous situations for both the visitors and animals. In addition, the lighting and roadway will assist with the movement of 8,000 to 12,000 individuals attending the events.

Furthermore, the Sweetwater Events Complex is also used as a primary location to accommodate large tracks, trailers, and recreation vehicles during emergencies on the highways. The Wyoming Department of Transportation indicates that between 9,003 and 26,727 vehicles use interstate 80 daily. The new infrastructure would be an important benefit for vehicles with livestock that must be unloaded during times of crisis.

The Events Complex Infrastructure Expansion will be an asset for all visitors and animals while at the facility. For these reasons the Green River Police Department supports the efforts of the Events Complex, and encourages the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely of Police

SWEETWATER

County Fire Department

430 BLAIR AVENUE ROCK SPRINGS, WY 82901 fire@sweet.wy.us

PHONE: (307) 922-5360 FAX: (307) 352-6781

November 17, 2015

Wyoming Business Council 124 West 15th Street Cheymon, WY 82002-0240

Re: Sweetwater County Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

In reference to Sweetwater County's Community Readiness Grant Application, I am pleased to extend my support for the Events Complex Infrastructure Expansion. The proposal consists of adding 800 permanent horse stalls, roadway, restrooms, lighting, and hard surfacing all of which will improve the sofety at the facility.

The Sweetwater County Fire Department has direct jurisdiction over all unincorporated and rural areas including housing developments, roads, highways and populated industrial sites. It also serves other cities including Rock Springs and other rural areas through 13 mutual aid agreements.

When the Sweetwater Events Complex hosts ovents such as the National High School Finals Rodeo, the rented stalls create risks caused by winds that are common in the summertime. This can create potentially dangerous situations for both the visitors and animals. In addition, the lighting and roadway will assist with the movement of 8,000 to 22,000 individuals attending the events.

Furthermore, the Sweetwater Events Complex is also used as a primary location to accommodate large trucks, trailers, and recreation vehicles during emergencies on the highways. The Wyoming Department of Transportation indicates that between 9,003 and 16,227 vehicles use interstate 80 daily. The new infrastructure would be an important benefit for vehicles with livestock that must be unloaded during times of crisis.

The Sweetwater County Fire Department supports proactive efforts to improve the safety of residents, visitors, and the general welfare of the area. The Events Complex Infrastructure Expansion will be an asset for all visitors and animals while at the facility. For these reasons I support the proposed improvements to the Sweetwater Events Complex.

Sincerely

Mike Rowrouzion Fire Warden Sweetwater County fire Oppartment



Judy Roderick Coordinator

Tammy Twitchell Assistant Coordinator

roderickj@sweet.wy.us

twitchellt@sweet.wy.us

731 C St., Bldg. A, Sutte #131 Rock Springs, WY 82901 (307) 922-5370 (307) 922-5481 (Fax)

November 16, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. Although the first goal of the project is to bring more large-scale equestrian events to the Rock Springs area, I would like to attest to the secondary benefits of having the infrastructure in place.

The grant application proposes to develop infrastructure at the location of the Sweetwater Events Complex with 200 additional horse stalls, roadway, restrooms, lighting, and hard surfacing. During times of emergency, the Sweetwater Events Complex is used as a primary location to accommodate large trucks, trailers, and recreation vehicles. The new infrastructure would be an important benefit for the livestock that must be unloaded during times of crisis.

The mission of Sweetwater County Emergency Management includes limiting injuries and reducing loss of life. Ouring I-80 road closures Sweetwater County can quickly become overwhelmed with travelers who are forced to suspend their travel plans. We generally route the larger vehicles to the Sweetwater Events Complex for parking. As the motels reach capacity we often rely on the use of the Sweetwater Events Complex as a warming shelter for travelers and their pets.

On occasion we utilize the facilities at the Sweetwater Events Complex for animals/livestock that need to be unloaded from the trucks and trailers that they are being transported in. In the event of a disaster in Sweetwater County requiring an evacuation, the Sweetwater Events Complex is one of our main designated shelters for the residents and their pets.

The Events Complex Infrastructure Expansion will be an asset for travelers such as truckers, trailers, and recreational vehicles who are stopped because of road closures and for residents, and their pets, requiring a shelter in a crisis. For these reasons I strongly support the efforts of the Events Complex, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Judy Roderick Sweetwater County Emergency Management Coordinator



Mike Lowell-Sheriff

Administrative Section Captain Rick Hawkins Detention Section Captain Brett Stokes Operations Section Captain Jason Love

November 16, 2015

Wyoming Business Council 124 West 15th Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

SHERIFF

Oper Board of Directors,

As the Sweetwater County Sheriff, I am pleased to extend my support for the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

The mission of the Sheriff's Office is to consistently contribute to a safe and secure living environment for all by providing qualify law enforcement and support services to the citizens and communities of Sweetwater County. The proposed project supports these alues.

The new infrastructure consists of adding 800 additional horse stalls, roadway, restrooms, lighting, and hard surfacing at the Events Complex. Although one of the driving motivations for the proposed project is to increase the number of large-scale events that will have positive economic impacts, the infrastructure will also provide important safety improvements to the facility that should be considered.

Each large scale event such as the National High School Finals attracts approximately 8,000 to 12, 000 individuals along with hundreds of animals. The improved lighting and roadway will facilitate safe movement and displacement at the site. Moreover, replacing rented stalls with permanent stalls will remove the numerous hazards caused by winds that are typical in Sweetwater County..

During times of emergency, the Sweetwater Events Complex is also used as a primary location to accommodate large trucks, trailers, and recreation vehicles. The new infrastructure would be an important benefit for the livestock that must be unloaded during times of crisis.

The Events Complex Infrastructure Expansion will be an asset for all visitors and animals while at the facility. For these reasons I strongly support the efforts of the Events Complex, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Mike Lowell Sweetwater County Sherilf

Administration/ Operations 731 C Street, Suite 234 •Rock Springs, WY 82901 • (307) 922-5300 •Fax (307) 922-5483 Detention Center 50140 Highway 191 South •Rock Springs, WY 82901 •(307) 352-4900 •Fax (307) 352-4905



MAIN STREET / URBAN RENEWAL AGENCY **BROADWAY THEATER**

Wyoming Business Council 124 West 15th Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom II May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As the manager of our Main Street and Urban Renewal Agency in Downtown Rock Springs, I would like to attest to the increased revenues and multiple benefits these types of events will generate for our community.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from put-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

The majority of our businesses in Downtown Rock Springs are retail and restaurants. Both see tremendous impacts when the Sweetwater Events Complex hosts multi-day events. One prime example is the National High School Finals Rodeo. During the 10-day event, cowboy hats and back numbers were a regular sight in Downtown Rock Springs. Everything from our local day-spa to the micro-brewery saw new customers daily. Additionally, they explored the area - many taking time to enjoy our historic walking tour, Community Fine Arts Center or Historical Museum.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. which benefit Downtown Rock Springs and our community as a whole. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sinceret

' ban

Chad M Banks Manager

www.DowntownRS.com • 307.352.1434 • DowntownRSWY • RSDowntown



November 16, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more largescale equestrian events to the Rock Springs area.

Western Wyoming Community College collaborates with the Sweetwater County Events Complex on a regular basis. When the National High School Rodeo Finals are held at the Complex, the College provides space for part of their judging and scholarship competition on our campus. Additionally, the College provides the Cyber Café at the Complex for use by the participants.

The College benefits greatly from this additional exposure to potential students and their families. The College's Natural History Museum brings visitors from many of the events held at the Sweetwater County Events Complex. The forward thinking of the leadership at the Complex, the Board and Mr. Lloyd, have made significant improvements to attract events and to better serve the citizens of our community.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events and is greatly needed by our area. Wyoming is known for its quality of life and access to a growing number of events and activities enriches our community and encourages retention of individuals who have moved here as a part of the workforce.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Karla Leach, President



1535 Reals Drive Gillette, WY 6331 J cam-plan@www.com www.cam-plan.com



Phone:307-682-0552 Fax: 307-682-8418 Tickets: 307-682-8802

November 16, 2015

Wyoming Business Council Board of Directors 124 West 15[®] Screet Cheyerne, WY 82002-0240

Re: Sweetwater Events Complex Infrastructure Expansion - Grant Application

To Whom This May Concern,

On behalf of the CAM-PLEX Multi-Event Facilities, I would like to confirm our endorsement of the infrastructure being proposed at the Sweetwater Events Complex.

CAM-PLEX is located in the high rolling plains of Northeast, Wyoming. It features a performing arts theatre, a convention/exhibit hall, two large multi-purpose pavilions, rodeo grounds, RV campgrounds, and a 21 acre park and picnic area. In 2016 and 2017, CAM-PLEX will host the National High School Rodeo Finals and then the event will return to Sweetwater County in 2018 and 2019.

The proposed infrastructure expansion at the Sweetwater Events Complex will improve its ability to host these types of large-scale equestrian events as well as improve the safety of the participants and the horses. Each event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from out-of-state.

CAM-PLEX recognizes that these events are a tremendous opportunity to promote the state of Wyoming as well as increase economic impacts. Upon completion of the new infrastructure, the Sweetwater Events Complex along with the CAM-PLEX will represent a unique market niche for attracting the large-scale equestrian events to Wyoming. Since many of the event organizers favor a rotating schedule, CAM-PLEX and Sweetwater Events Complex agree that their cooperative efforts can favorably improve each other's ability to host the events while ultimately keeping them in Wyoming for longer periods of time.

CAM-PLEX recognizes the benefits of this project and encourages your approval of the grant application for the Events Complex Infrastructure Expansion.

Paul Foster CAM-PLEX General Manager

November 16, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheverne, WY B2002-0240

Reference: Grant Application for Events Complex Infrastructure Expansion

To the Wyoming Business Council Board of Directors,

On behalf of the Sweetwater County High School Rodeo, we would like to write this letter of support for the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

It is our understanding that the goal of the project is to enhance the current campground and rodeo infrastructure with additions required for larger events.

As current users of the facility, we see a need for improved horse stalls each year when we host our rodeo. We also have members who have qualified for the National High School Finals Rodeo and have seen the temporary units first hand. A permanent unit would be a benefit for hosting these large scale events but would also benefit the local shows that require stalling. An improved facility would increase the bid opportunities for hosting these events.

We would like to encourage your approval of the grant application for the expansion.

Thank you,

Gerda Dickinson

Gerda Dickinson Sweetwater County High School Rodeo Adult Representative

November 13, 2015

Wyoming Business Council 124 West 15¹¹ Street Cheyenne, WY 82002-0240



Re: Events Complex Grant Application for Infrastructure Expansion

To Whom It May Concern:

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area, and as a local business owner. I would like to attest to the great banefits and economic impacts these events can produce.

Cowboy Donuts is a start-up business located in Rock Springs, Wyoming, that opened up in 2011, and has at least 55 daily varieties to eat. The business began when Co-Founder Jay Hammond lost his job working for a small oil company in the area, and he and his wife, Penny, began experimenting with doughout racipes. They also researched small business ownership through the Wyoming Entreprenour Small Business Development Center, the Wyoming Business Council, and the U.S. Small Business Administration.

in 2012 Cowboy Donuts decided to sell donuts from a wagon being pulled through the campgrounds at the National High School Rodeo Finals. This event was being hosted at the Sweetwater Events Complex for the first time, and attracted over 12,000 individuals from 41 states, and three countries.

Following the event, Cowboy Donuts received a phone call from the Food Network, an American basic cable and satellite television channel that is available to approximately 96,931,000 pay television thouseholds in the United States. Someone at the Roden who had eaten a Cowboy donut had a connection to the Food Network which was developing a bake-off show contered on donuts. As a result, Cowboy Donuts was invited to compete in the "Donut Showdown" which led to additional promotion and business growth of Cowboy Donuts.

In subsequent years, Cowboy Donuts has been able to use the National High School Rodeo Finals as a focus group to test not only potential new products, but also to see how those products would be received in different parts of the country. Cowboy Donuts is expanding into additional locations partially as a result of information gathered at the event.

The opportunity for this type of networking and national and international exposure is extraordinary for a small community of our size, and for an entrepreneurial business like Cowboy Donuts. Hosting more large-scale events that bring individuals from out-of-town will not only impact local business revenues, but will enable any size business to be promoted extensively. Given the volatile economic projections for the state of Wyoming, the Wyoming Business Council should also be concerned about the health of small business owners and their long-term well-being.

For these reasons Cowboy Donuts strongly supports efforts by the Events Complex to bring more large-scale events to our community, and encourages your approval of Sweetwater County's grant application.

Sincerely,

Derek Johnson Co-Founder/Co-Owner Cowboy Donuts 1573 Dewar Drive, Suite #4 Rock Springs, WY 82901 (307) 362-3400



National Little Britches Rodeo Association

5050 Edison Ave, Suite 105, Colorado Springs, CO 80915-3544 719-389-0333 Fax 719-578-1367 I-800-763-3694 www.nlbra.com

November 12, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY B2002-0240

Re: Grant Application for Events Complex Infrestructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion.

The goal of the project is to supplement existing campground and rodeo infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, fire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the horse stalls, earthwork, drainage, and hard surfacing.

The importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that a Sweatwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campsites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

Furthermore, the new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and facility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

The proposed infrastructure expansion project essentially fulfills an unmet need in the country for this type of facility as well as increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex Infrastructure Expansion.

kadard

Jodi/Stoddard



Tom Glause P.O. Box 393 Cheyenne, WY 82003 307-350-0733

November 12, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Grant Application for Evonts Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors.

As past president of the Mountain States Pro Rodeo Circuit, Inc., and a former resident of Sweetwater County, please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

The goal of the project is to supplement existing campground and rodeo infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, fire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the borse stalls, earthwork, drainage, and hard surfacing.

The importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campsites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

Furthermore, the new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and facility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

The proposed intrastructure expansion project essentially fulfills an unmet need in the country for this type of facility as well as increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that I strongly encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

Sincerely,

Tom Glause

<u>Carbon County Fuir Association</u> P.O. Box 1414 Rawlins, WY 82301-1414 (307) 323-7811 Fax: (307) 328-2605 <u>celuir@carbonwy.com</u>

November 11, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenno, WY 82002-0240

Re: Sweetwater Events Complex Infrastructure Expansion - Grant Application

To Whom it May Concern:

Please accept this lotter as endorsement for the project being proposed by the Sweetwater Events Complex as well as their grant application being submitted to the Wyoming Business Council.

The purpose of the expansion at the Sweetwater Events Complex is to improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from out-of-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this infrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

As a neighboring county, Carbon County would welcome the opportunity to have larger scale events available for our citizens. At this time, Carbon County Fair does not have the facilities for these events. As a Fair Board, we welcome the opportunity to work with other counties to bring more events to our area.

The addition of the facilities in Sweetwater County would promote Wyoming Tourism as well as increase sales within the communities and sales tax revenues (or the state.

We encourage your approval of the grant application for the Sweetwater Events. Complex Infrastructure Expansion and lend our support to Sweetwater County.

Thank you for your consideration.

Sincerely, Carbon County Fair Board Association

> Carbon County Fair Board Jim Miller, Ray Barkhurst, Todd Kaisler, Bobbie Horman, Anna Elebri



November 11, 2015 Wyonting Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetweter County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more inrge-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to arise to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming basinesses to export their products and reach an exponsive market while increasing revenues.

Our business is Papa Murphy's Pizza which is locally awned and operated. We are a "take and bake" pizzeria in which most of our products require customers to cook at home. However, while this is the bulk of our business, a very important reason for our success in Rock Springs is our participation in community events, including cooking and serving our pizza at various Sweetwater County Events Complex, veryors,

Over the last five years, our business has had the opportunity to cook and serve pizzas at many events the Complex has hosted including the National High Settool Rodeo Finals (NHSFR). We have had fromendous success serving our pizza to local and out-of-state patrons there, including great feedback (particularly from visitors outside our community) that enstomers tently enjoy our pizza and look forward to seeing us every year. We have benefitted from very good sales and been given other economic opportunities as a result of being a vendor at the rodeo. Additionally, it has also benefitted our employees because they are given more hours to work which would not be possible without participating in events such as the NHSFR.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is fucing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely, 2 mm Barrete.

Brudy Hixson Owner/Operator Papa Murphy's Pizza



Erady Hixson • Papa Murphy's Store Owner / Operator Finduson 1571 Dewar Drive, Ste. 101 • Rock Springs, WY 82901 Facebook Tel: 307-382-7722 • Fax: 307-382-7723 • rswypapamurphys@gmail.com



PO BOX 1336 ROCK SPRINGS, WY (307)-362-6332 Jouncil November 11, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion To Whom it May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. Rock Springs is in dire need of better facilities in order to attract more and different events as well as be able to supply local needs... As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

In the past I have been very involved with the National High School Rodeo, as well as the other, numerous events conducted by the Events Complex, and they a very crucial element to the success of my business. We will continue to support these types of events and work to attract more visitors to the Southwest Region of Wyoming.

In working with the Nation High School Rodeo all four of the previous years I have seen the economic impact that these events provide to the community as well as to my business. Having just the sheer magnitude of people in the area for the 14 days is a bonus to all businesses, as well as being able to showcase the great area in which we live.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Robert M. Spicer

President



215 D St. / P.O. Box 98 Rock Springs, WY 82902-0098 Telephone: 307-362-3736 Toll Free: 1-888-443-3736 Publisher Holly Dabb E-mail: publisher@rocketminer.com www.rocketminer.com

Nov. 10, 2015

State of Wycering.

Ref: Gran: Peoposel

The Rocket-Miner Newspaper supports the efforts by the Sweetwater Events Complex in passing a grant through the State of Wyorring. In provide a new restorm backling, 800 permatent horse staffs, lighting, electrical, feating and hart statisting. The goal of the project is to bring more large-scale expectrian events, such as the National High School Finals Rodeo, to the Rock Springs area.

In the past six years, the Sweetwater County Events Complex has focused on improving facilities, and that improvement has paid off bringing national events to our comparatory. The actions have been so successful that the events are once again outgrowing the facilities available. This is look at the facility's calendar shows that nearly every weakend the facility is booked, sometimes years in advance.

The Sweetwater Doubly Events Complex is truly a versue dist serves all of southwest Wyoming, with events that draw tourists to our size and our state. The revenue spent by these visitors increases the sales tay and revenue to many local businesses, hotels and resourcess.

Sincerely,

Hell Dall

Holly Dabb 307-389-1457

ROCK SPRINGS - SWEETWATER COUNTY

AIRPORT

November 10, 2015

Wyoming Business Council 124 West 15th St. Cheyenne, WY 82002-0240

Dear Wyoming Business Council Members:

As a primary source for economic activity in Rock Springs and Sweetwater County, the Rock Springs-Sweetwater County Airport is in a unique position to not only support but benefit from an expansion of the Sweetwater Events Complex Infrastructure.

By completing this project and being one of a select few facilities capable of providing over 1,000 full service campsites and 1,000 permanent horse stalls, the Events Complex will be able to attract more large-scale equestrian events. This in turn benefits not only Sweetwater County but the State of Wyoming as each event draws 8,000 – 12,000 individuals who make a significant impact to the economic vitality of the region and state.

The Rock Springs-Sweetwater County Airport benefits immensely from each one of these events as the attendees utilize the airport's reliable commercial service as well as the airport's general aviation facilities. These benefits can be quantified each year that the Events Complex hosts the National High School Finals Rodeo as the airport sees a considerable increase in airline passengers, rental car rentals, hangar rentals, and fuel sales.

This increased airport activity not only generates revenues for the airport in its effort to achieve self-sustainability, but also reduces the burden on the local community and the state as they assist in balancing the airport's budget and providing a substantial amount of support for the Airline Minimum Revenue Guarantee.

The Rock Springs-Sweetwater County Airport Joint Powers Airport Board respectfully requests that you approve Sweetwater County's application for a Wyoming Business Council Community Readiness Grant for this critical project.

Chief Jim Warnsley Chairman

Devon M. Brubaker, A.A.E. Airport Manager



Radio Network _____

KUGR 1490 KUGR 104.9

KYCS 95.1

KZWB 97.9

KFRZ 92.1

November 10, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0204

Grant Application for Sweetwater Events Complex expansion

I am pleased to submit this letter of support for the expansion plans at the Sweetwater Events Complex. This is a wonderful facility, heavily utilized, and in need of some upgrades. To remain a competitive venue for major events such as the National High School Finals Rodeo and the Mountain Circuit Finals Rodeo, our Complex needs to offer attractive, functioning, modern facilities. National and regional events bolster not only the local community, but the entire state as visitors travel from all across the country to participate.

The revenue impact to Wyoming, Sweetwater County, and local businesses is substantial. I don't have a number, but when 8,000 people descend on the Complex for two weeks, the number is significant and substantial.

But even of more value is the buzz these events create in the community. Top notch facilities along with nationally recognized events are at the core of providing a sense of community.....a definition of who we are.....that we are special in a certain way. This is the foundation of pride in community that trickles down to all events, large and small. It's the self esteem component of a vibrant society. Again, I don't know how to measure it, but it's huge.

The management and staff at the Complex have a proven track record of growing the facility, successfully recruiting large events, and stretching finite resources. They have carned the respect of the community as demonstrated by the large numbers of volunteers that assist in these events. I believe they have more than earned the approval of this application. I certainly hope the Wyoming Business Council will weigh their accomplishments and move favorably on their application.

I am in the media, the cadio broadcasting business. I hear the talk, I see the faces, and I feel the excitement that comes with the hosting of large events. For all of these reasons, I strongly support the efforts of the Sweetwater Events Complex and this grant application...

Sincerely,

Al Harris, President and CEO

40 Shoshone • Green River, WY 82935 307-875-6666 • 307-362-6746 • 1-800-254-5847 307-875-5847 fax



November 10, 2015

Wyoming Business Council 124 West 15th Street Chevenne, WY 82002-0240

RE: 2015 Community Readiness Grant Application for Sweetwater County Events Complex Infrastructure Expansion

Dear Wyoming Business Council,

As a Sweetwater County business owner and life-long resident of Wyoming, it is with pleasure I send my firm support of the proposed grant application submitted by Sweetwater County for the Events Complex Infrastructure Expansion Project. The Events Complex team, headed by Larry Lloyd, has admirably hosted a number of large-scale events in recent years – the National High School Rodeo Finals is one - and the proposed project would allow them to bring more equestrian events to the Rock Springs area.

With four successive NHSRF week-long events under their belt buckles, the Events Complex team has established a fine reputation for hosting large-scale events (those attracting 8,000 to 12,000 people from beyond Wyoming's borders) - all with a very positive impact on the area economy. As the owner of The Outlaw Inn and Open Range Restaurant, I can easily attest to the fact that events the size of the NHSRF have a particularly favorable effect on occupancy, rates and revenue as can other hotel and restaurant owners throughout the county.

The Events Complex staff has carefully studied ways of improving the facilities in preparing to attract other large-scale equestrian events to Rock Springs. This is a sound investment in infrastructure and will place the facility in the running for numerous events that fit well with the western culture and heritage of Wyoming.

Sincerely,

March Q huselmi

Rock Springs, Wyoming

307.362.6623


Wyoming State Fair and Rodeo

P.O. Drawer 10, 400 West Center, Douglas, Wyoming 82633 Phone : 307-358-2398 FAX: 307-358-6030 Emoil: <u>wst@nctcommunder.com</u> Website: <u>www.wystatefair.com</u>

November 9, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Sweetwater Events Complex Infrastructure Expansion – Grant Application.

Dear Board of Directors,

I would like to confirm our endorsement of the project being proposed by the Sweetwater Events Complex as well as their grant application being submitted to the Wyoming Business Council.

The purpose of the expansion at the Sweetwater Events Complex is to Improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from outof-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this infrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

Our organization does not have the capacity to host such large-scale events. This project will promote Wyoming as well as generate increased sales tax revenues for local and the state of Wyoming. It also brings exciting events to our state where everyone will have access.

Wyoming State Fair provides education, competition and entertainment by showcasing Wyoming Youth and the products, services, and innovations of agricultural and non-agricultural industries with and educational and competitive environment; and by providing an annual quality entertainment package which appeals to a wide variety of clientele. The Wyoming State Fair Park contributes to the quality of life in Wyoming by offering a year-long activities venue for the citizens of Wyoming...our MISSION STATEMENT.

We recognize the benefits of this project and encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

Sincer

James Goodrich, Director, Wyoming State Fair and Rodeo

WYOMING STATE FAIR STAFF James Goodrich, Director • Vicki Rupert, Deputy Director Peggy Hopkins, Administration • Jessie Leetch, Administration • Tyler Haskins, Grounds Supervisor Frank Gorsuch, Grounds • Austin Deines, Grounds • Willie Smith, Grounds

Division of State of Wyoming Department of Agriculture



Rocky Mountain Association of Fairs

November 9, 2015

Wyoming Business Council Board of Directors 124 West 15^{*} Street Cheyenne, Wit 82002-0249

Re: Sweetwater Events Complex Intrastructure Expansion - Grant Application

Dear Boerd of Directors,

Events Complex as well as their grant apprication being submitted to the Wyoming Business Council.

The Rocky Mountain Association of Fairs is a trade organization for State and County Fair in the Rocky Mountain region of the United States and Canada. Our objective is to provide our members with education and resources for the continued growth and improvement of their facilities and events. As a member in good standing with the RMAF, we support the Sweetwater Events Complex in their effort to continue to benefit the community which their facility serves.

The purpose of the expansion at the Sweetwater Events Complex is to improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from outof-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this infrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

We recognize the benefits of this project and encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

Jancy X.

Nancy L. Pitz, CFE Executive Secretary



Wyoming Association of Fairs

November 9, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Sweetwater Events Complex Infrastructure Expansion – Grant Application

Dear Board of Directors,

I would like to confirm our endorsement of the project being proposed by the Sweetwater Events Complex as well as their grant application being submitted to the Wyoming Business Council.

The Wyoming Association of Fairs supports the growth of County Fairs and their infrastructures. This grant would not only help the Sweetwater Events Complex but also help the rest of the state with the ability to bring more events in.

The purpose of the expansion at the Sweetwater Events Complex is to improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from out-of-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this infrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

This project will promote Wyoming as well as generate increased sales tax revenues for local and the state of Wyoming. It also brings exciting events to our state that everyone will have access to.

We recognize the benefits of this project and encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

Sincerely,

Criss Crozier, CFE, Executive Secretary Wyoming Association of Fairs



1010 Fairgrounds Drive Riverton WY 82501

November 9, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Sweetwater Events Complex Infrastructure Expansion – Grant Application

Dear Board of Directors,

The Fremont County Fair would like to confirm our endorsement of the project being proposed by the Sweetwater Events Complex as well as their grant application being submitted to the Wyoming Business Council.

The Fremont County Fair is located in Central Wyoming with the Wind River Mountains and the Wind River as natural resources. We are centrally located in Fremont County in Riverton, we operate on 49 acres with facilities used year round and host over 815 events annually in Fair Facilities. Our Fair showcases rodeo, the official sport of Wyöming, with the Ranchers Rodeo and professional rodeo, the Wind River Rodeo Roundup. The Fair is produced annually by the Fremont County Fair Board and staff and supported by forty volunteers, at fair time, who receive no pay for their personal efforts. The Fremont County Fair attracts 475 Youth Participants, over 600 open class exhibitors, and showcases over 6400 exhibits.

The purpose of the expansion at the Sweetwater Events Complex is to improve its ability to host large-scale equestrian events as well as improve the safety of the participants and the horses. Every event is estimated to attract approximately of 8,000 to 12,000 individuals who primarily come from out-of-state.

Already the Sweetwater Events Complex has 1,146 full-service campsites. The proposed expansion supplements this infrastructure by building 800 more permanent stalls for a total of 1,000 covered stalls, and restrooms which are necessary to host large-scale equestrian events.

Our organization does not have the capacity to host such large-scale events. This project will promote Wyoming as well as generate increased sales tax revenues for local and the state of Wyoming. It also brings exciting events to our state that everyone will have access to.

We recognize the benefits of this project and encourage your approval of the grant application for the Events Complex Infrastructure Expansion.

at Hart

Pat Hart Office Manager Fremont County Fair & Rodeo



1704 Elk Street | Rock Springs, WY 82901 | (307) 362-8711 | office@24HourCStore.com

November 9, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

Black Rock Inc. has been part of the community since 1988. We operate two businesses within Rock Springs. 24 Hour C-Store & Catering – a local convenience store that provides area residents and tourist alike with groceries, snacks and fuel. We are famously known for our breakfast burritos and steak sandwiches from our deli kitchen, which also serves authentic Mexican cuisine. Our catering service provides local businesses with many varieties of menus for any occasion. Saddielite Saloon – a local country western themed bar enjoyed by many locals. We have played host to many tourists, fans and participants from the rodeos past and present.

As Rock Springs played host to the many of the locals, fans and participants. We have had the pleasure of meeting many of the out-of-state, even those from other countries, participants and their proud parents. Like many of the vendors who participated, we were pleased to be part of the High School National Finals Rodeo experience.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

im Sul

Tim Self President Black Rock Inc.

TS/Ip

CC: file - SEC



STIMTECH, Inc. P.O. Box 297 Rock Springs, WY 82902 (307) 382-4070

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240 Nóvémbé/ 9, 2015

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Oirector,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a business who participated as a sponsor at this event, I would like to attest to the substantial benefits these types of opportunities will produce.

Lorge-Scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state and even different countries. These events are a very effective and efficient way for a business to reach new demographics in order to promote their company, increase name recognition, recruit employees, etc.

Stim-Tech, Inc. is an Oil and Gas consulting business that started in Southwest Wyoming and is still based in Rock Springs. We have several employees and owners who live in Rock Springs and Green River. Stim-Tech, Inc. employees have volunteered and participated in a variety of events at the Sweetwater County Events Complex and we have sponsored events from the Fair and the Red Desert Rodeo to the National High School Finals Rodeo.

The National High School Finals Rodeo, in particular, has shown many of us what a great facility the Events Complex is. Several Stim-Tech, inc. employees and their family members have helped at the NHSFR over the 4 years that it was held in Rock Springs. It has been a boost to our town and has introduced our community to great folks from all over America and the world. The feedbuck that we have heard from contestants and their families is that we have a world-class facility and great volunteers in Sweetwater County. Stim-Tech, Inc. employees have been proud to be a part of such a great event and would love to see more events of comparable size and caliber come to Sweetwater County.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling businesses such as ours to extensively promote its name to a larger demographic population. In the long-run I believe this will strengthen business relationships and ultimately result in a healthier economy.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely Terpersee.

Owner/Vice President

Sweetwater Medics LLA P.O. Dox 356 Rock Springs, WY 42902 307 362 6198 Fox:307 362 6165



November 9, 2015

Wyoming Buyiness Council 124 West 15th Street Chayenne, WY 82002-0240

Re: 2015 Community Readinoss Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from call-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to expert their products and much an expensive market while increasing revenues.

Sweetwater Medics is in the business of providing Paramedic Ambulance Services. With equestrian and other livestock events, our services as a vendor are in high demand. With the potential of injury to participants and the large collection of people at these events, our services are required a great deal of the time at such events. These events influence our profitability as an organization both through the contracted stand-by revenue and with revenue generated when a participant requires our services.

Over the past several years, with the National High School Finals Rodeo being hosted locally, and with Sweetwater Medics providing services for the event, we have experienced increased profit margins that directly reflect the revenues from this great event. The National High School Finals Rodeo has had a wonderful overall effect on our



organization and many others in the community. Any abilities of the Sweetwater County Events Complex to be able to host more events of this nature would be of great financial impact to our community.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Ron Gatti, NREMT-P Director Sweetwater Medics 307-371-8833



"Professional Care With a Personal Touch"



1515 Ninth Street, Suite A Rock Springs, Wyoming 82901 Phone (307) 362-7519 Fax (307) 362-7569

November 9, 2015

Wyoming Business Council 124 West 15th Street Cheyonne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is my pleasure to submit this letter in support of the proposed grant application from Sweetwater County for the livents Complex Infrastructure Expansion needs. The goal of this Project is to bring additional large-scale equestrian events to the Rock Springs area, similar to that of the National High School Roden Finals. All local businesses would be positively impacted by this Project, including JFC Engineers & Surveyors (JFC) which has been located in Sweetwater County for over 50 years. Projects such us this increase revenues, benefits, and quality of life for our citizens as well as those visitors who share the use of this great asset of Sweetwater County.

The National High School Rodeo Finals and similar large-scale events have the potential to attract approximately 8,000 to 12,000 individuals per event, who originate primarily from out-of-state. This influx of visitors stimulates the local economy and businesses such as ours and has a direct impact to all entities of Sweetwater County by generating business sales, payroll, employment, and tax receipts for local and state governments.

Our local Engineering and Land Surveying firm offers professional services in a wide-range of project types including planning, design, surveying, geotechnical services, and construction management. In a time when the oil field and natural gas industries are in decline, projects such as this allow businesses to survive. It is of the utmost importance that we support these types of projects as it is a win-win for all entities. By providing the necessary support for this Project, we in turn provide the necessary infrastructure for events, local businesses prosper, and state and local governments receive a much-needed boost as well.

As an example of the impact to our Bingineering and Land Surveying firm, in regards to the National High School Rodeo Finals, the need for construction staking and engineering services resulted in additional workload hours which allowed us to keep employees basy. In addition to this positive aspect, JFC and other local businesses provided numerous volunteer hours in assisting the Sweetwater County Events Complex staff, to ensure the event was successful. This resulted in positive community buy-in and sense of pride for everyone. As a past Mayor of the City of Rock Springs, I can attest to the many positive impacts I have personally witnessed because of the events which take place at the Sweetwater County Events Complex (SCEC). The SCEC Board, its Director, and the many staff members of this facility are top-notch. They have provided Sweetwater County with outstanding events for many years but they are currently limited by the existing infrastructure available. It is our duty to provide them with the tools necessary to continue forward, to grow this complex, and to secure additional large-scale events for everyone's enjoyment.

Wyoming Business Council 9 November 2015 Page 2

As mentioned, the Events Complex Infrastructure Expansion will enable the Sweetwater County Events Complex to host additional large-scale events which will benefit our business. For these reasons, I strongly support the efforts of the Events Complex to bring more large-scale events to the community and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application. This is money well spent and will multiply many times over throughout our state. As the State's funding continues to decline for this year so does the opportunity for projects, such as this, to receive grant monies. You all have hard decisions to make as all projects are needed and important to each community. Sweetwater County is no different, we just feel that by having the ability to grow this facility, we also grow our communities and improve the revenues to our local and state governments.

Sincerely, unt a. Kauno

Timothy A. Kaumo Principal, JFC Engineers and Surveyors



E & B Millistries DBA Yaca Timo 225 Aspen Way Rock Springs, Wr. 82001

November 9, 2015

Wyaming Business Cauncil 214 West 15th Street Cheyanna, wy 82002-0240

Re: Sweetwater Events Complex Grant

Members of the Wynming Rusiness Council:

It is with plaature that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Nack Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Lorgo-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 4,000 to 17,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local according and has direct impacts by generating valuable business sales, payroli, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Our business is a quick service Maxidan restaurant (TacoTime) located on Elk Streat and Dowar Drive in Rock Springs and Units Drive in Green River. We are committed to offering visitors a memorable expanience in our restaurants in Sweetwater County with excellent food quality and service. The opportunity to host these events is exciting and enjuyable for our staff.

The economic impact of bosting an event such as the ones mentioned above helps our business to increase sales, increase our employment numbers and increase our brand awareness with visitors whom may not know of TacoTime. We are able to increase our profitability by increasing the volume of sales when these visitors come to our community. When hosting these events our customer counts increase and we are able to break sales records providually achieved. As a business owner we welcome visitors in our community for these events, it is important to note that it is not only flock Springs that benefits from these events are have seen Green River also benefit by visitors also taking time to vacation in the area specifically the Flaming Gorge Dam area and our facoTime locations are located in convenient and accessible locations for our visitors.

The Events Complex Infrastructure Expansion will anable the Events Complex to host more largescale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Rusiness Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Reale" **Denise Staley, Business Owner TacoTime**

Penise Staley, Business Owner TacoTime 307.389.5131 or office@tacotimewy.com

Pickin' Palace

553 N. Front St. Rock Springs, WY 82901

November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom it May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

We are a family owned music store located in downtown Rock Springs. We sell and repair instruments, give music lessons, and do sound equipment sales and installs. We also provide sound reinforcement for local concerts.

During the National High School Rodeo finals the Events Complex hires us to watch over the sound systems in each arena. We work closely with the staff of the NHSRF to provide them with all their needs in the main arena such as: announcer mixing, 8 second horn, and feeds to internet streaming. During the week we have shoppers in the store who are here for the rodeo. The rodeo gives our store a much needed boost during the summer months.

The Events Complex infrastructure Expansion will enable the Events Complex to host more largescale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

David Jensen, Owner





Rock Springs, WY 82901 307-382-8999

Hovember 6, 2015

Wyoning Busitess Council 124 West 15° Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that i submit this letter in support of the proposed grant application from Sweetwater County for the Events Complexinitrastructure Expansion. The goal of the project is to bring more large-scale equetorian events to the Rock. Sprang area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, i would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influe of visitors stimutates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Western Refiel Services is a Rock Springs, Wyoming based small business. We provide portable restroom facilities, roll offdumasters and septic service to all of Southwest Wyoming.

The NATIONAL MGH SCHOOL ROOED FIRALS event held in Rock Springs was a big boost to our summertume business and helped Western Relief Services grow our brand. We whole heartedly support any plan to bring in more of these events.

The Events Complex Infrastructure Expansion will enable the Events Complex to Aget more large-scale events which benefits my business. For these reasons listiongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyonking Business Council's approval of Sweetwater County's Community Readiness. Grant Application.

John Kumer Manager Western Reflef Services



1670 SUNSET DR.

ROCK SPRINGS, WYOMING

307-382-9200

www.holidayinn.com/rocksprings

November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

We own and operate the Holiday Inn, the Holiday Inn Express and the Quality Inn in Rock Springs, Wyoming employing over 100 people. All of our hotels had full occupancy during the NHSFR. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

incerely. Δc

Lijsä Anselmi Dalton Owner and Operator, Holiday Inn, Holiday Inn Express, Quality Inn



November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pieasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Sweetwater Laundry is a locally owned drycleaner, laundry and laundromat. We have four employees and during the NHSRF and hire an additional six temporary employees. The additional employees are usually high school students, and others that need some extra money. Feedback from rodeo participants have been overwhelmingly positive, and are very appreciative of the service.

The economic impact on our business cannot be overstated. Ouring the week of the rodeo our revenues tripla. Due to the specialized needs of the contestants, we are able to provide products and services that are highly profitable. However, the volume of clothes was daunting, and the first year of the rodeo was difficult. However, once we adapted, and realized the benefits of providing the service, it became clear that these large events at the complex are not only very profitable, they give a boost to the entire city.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

let the second s

Thomas R. Allen Owner, Sweetwater Laundry



November 6, 2015

Wyoming Business Council 124 West 15th Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concerns

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals.

As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate. Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

We own and operate three local restaurants. The Santa Fe southwest Grill, The 9 from Italian Grill and Pasta Veloce, a fast casual Italian dining experience. Together these three restaurants represent approximately forty years of restaurant operation in the local area. Anything that we can do to help assist the events complex with a grant for expansion is beneficial not just to ourselves but every restaurant, hetel and a majority of all local business in and around the cities of Rock Springs and Green River.

We certainly feel a positive impact economically during the high school rodeo as all three businesses are located in close proximity to the north end of Rock Springs. The restaurants which are usually very busy for breakfast, lunch and dinner seem to have an endiess flow of patrons that are able to leave with a very positive feeling about our restaurant, city and state. It is always good to be ahead financially to allow for improvement during the slower times that seem to come seasonally with the different weather changes.

The Events Complex infrastructure Expansion will enable the Events Complex to host more largescale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approva/of Swootwater County's Community Readiness Grant Application.

Sincerely, Cory Gardne Öwner.



November 5, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Brant Application for Events Complex Infrastructure Expansion

Yo Whom It May Concern:

It is with plaasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, i would like to attest to the increased ravanues and multiple benefits these types of events will generate.

Lingé-stèle events similar to the National High School Rodgo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors atimulates the local economy and has direct impacts by generating valuable. business sales, payroll, employment as well as tax receipts for both the logal government and the state of Wyoming as well.

Elwood Stalling recruits and places short- and long-term employees at a wide array of temporary, temporary-to-bire, and direct hire personnel with skill sets ranging from industrial, administrative, and customer service to entry level information technology, and more.

During the 2015 National High School Acdeo Finals, Uwood Statiing was able to place twenty one individuals at the Events Complex. These employees worked over six hundred hours. By providing these employees with this opportunity they were able to supplement their income which in rurn benefits thomsolvos, their families, and incal husingss.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more largescale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming. Ovalness Council's approval of Sweetwater County's Community Readmass Grant Application.

Janufa Bal

Jennifer Baker, CSP | Branch Manager | Hwood "Jacang Tel: 307-362-6397 | Coll: 760-668-1104 | Fax: 307-362-6399 1750 Sunset Dr., Ste. Z | Rock Springs, WY | 82901 www.elwoodstaffing.com



November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Lewis & Lewis, Inc. has been in the asphalt paving business for thirty years. We are the leading supplier of aggregate in Sweetwater County. Lewis & Lewis, Inc. offers custom crushing and screening of aggregate for all your private, county, city and state needs that always meets WYDOT specifications. In addition we offer a mobile asphalt plant and a mobile crushing spread. We specialize in asphalt paving, heavy highway road construction, trucking service, and parking lot maintenance to brand new installation. We handle all large asphalt jobs from interstate roads to focal streets and parking lots. As well as Commercial, Industrial, Municipal, Residential, Oilfield business.

Lewis & Lewis, Inc. has been a supporter of the National High School Rodeo Finals and looks forward to future years as Rock Springs Event Complex to be the host. Not only did the rodeo bring in a fun community event, it also brought in economic growth to the entire community including tewis & Lewis, Inc. Our business was pleased to haul aggregate material for the campground and complete asphalt paving for the Events Complex and before bringing in the rodeo. Lewis & Lewis, Inc. would be happy to see more growth to the Events Complex and would be proud to complete any future work to make that happen.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Todd Gnose COO Lewis & Lewis, Inc.

La Quinta Inn 2717 Dewar Dr. Rock Springs, WY. 82901 Phone 307-362-1770 Fax 307-362-2830 Email Ig0729gm@laquinta.com

November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

La Quinta Inn is a midscale, 130 room hotel, located in Rock Springs WY.

The National High School Finals Rodeo has made a huge impact on our business for the past 4 years. Our revenues go up about 30% during the 10 days the contestants, and their family and friends stay at our hotel. The National High School Finals Rodeo, impacts all of Sweetwater County, with a lot of extra revenue going into our community.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincére arrillo, GM La Quinta Inn

Mountainaire Animal Clinic 1801 Yellowstone Rd Rock Springs, WY 82901 (307) 382-6698

Nov 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 ·· 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Mountainaire Animal Clinic is a progressive small animal and equine veterinary practice that has been serving Rock Springs and the surrounding area for 36 years. We offer a range of medical, surgical, diagnostic and alternative medicine modalities to our patients. We were pleased to extend these services to the contestants at the National High School Rodeo Finals over the past four years.

During the course of the National High School Finals, we saw a dramatic increase in revenue; each year yielding better results than the last. This increased revenue has enabled us to hire additional employees, further benefiting the local economy. Additionally, we have been able to add more offered services for our existing clientele as well as visiting clientele.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons, I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and

encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Capum Paul Zancanella, DVM



Better Price. Better Service. Better Choice! 1754 Interchange Rd. Rock Springs, WY 82901 (307) 382-2929

November 6, 2015

Wyoming Business Council 124 West 15th Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with great pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local aconomy and has direct impacts by generating valuable business sales. payroll, employment as wall as tax receipts for both the local government and the state of Wyoming as well.

Wyoming Waste Systems is an integrated solid weate services company that provides solid waste collection, transfer, disposal and recycling services throughout Wyoming.

In the past when the National High School Rodeo has come to town we have seen a large (offux in almost every commercial account we have. This influx ends up being instrumental to meeting 69). goels for the year. We are very disappointed that the National High School rodeo will not be there this upcoming year. In Lieu of thet, we would like to do everything possible to support the actions the Sweetwater County Events Complex is trying to take to become more appealing to large-scale events. We want to do this because the events they have brought to town have kept our local economy afloat. With out those events we see a detrimental impaction not only our business but the businesses throughout the community. The Sweetwater County Events Complex has one of; if not the largest direct positive impacts on our business when they have large events come to town. I would stand by the statement that *no other* organization makes the local positive impact that they do when they bring events like the National High School Radeo to town. That is why we will continue standing in support of the Events Complex Infrastructure Expansion Project.

The Events Complex Infrastructure Expansion will anable the Events Complex to host more largescale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business. Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

ian Douglas Wyoming Weste Systems Weste Advisor

November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business sales, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

Coyote Creek is a lunch and dinner steakhouse that has been serving. Sweetwater County since June of 2007. We have a very diverse menu to accommodate the very diverse communities in Rock. Springs and surrounding areas. We serve everything from Ahi Tuna and Pan seared Scallops to a Pork Beily Burger and classic Ribeye Steak.

When Coyote Creek opened on 07 the town of Rock Springs and Sweetwater County was a bustling with the oil and gas industry thriving and keeping us very busy. Ultimately we would see the oil and gas industry slowly move elsewhere and the housing market reduce greatly which in turn slowed our business for many years. Like other businesses we buckled down and watched our margins like hawks so that we could keep our business going through that slow time. Four years ago we were blessed to have the NHSFR come to Rock Springs which for us was an amazing experience. I often say it was like Christmas in July for Coyote Creek as the sales we had for the month of July every year it came was similar if not greater than the month of December which had previously always been our businest month of the year...up until the NHSFR came. Coyote Creek would love to see more events similar to NHSFR come to Rock Springs in the future as it not only improve our business but bring needed revenue to Swortwater County as a whole.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Kenneth Rakstad - Adaxdwner/Operator



November 6, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

It is with pleasure that I submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a local business that would be impacted by this project, I would like to attest to the increased revenues and multiple benefits these types of events will generate.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from outof-state. This influx of visitors stimulates the local economy and has direct impacts by generating valuable business safes, payroll, employment as well as tax receipts for both the local government and the state of Wyoming as well.

White Mountain Mall has benefited tremendously by having the National High School Rodeo Finals in Sweetwater County. As a sponsor, we were able to partner with the Events Complex to host one of the only non-required contestant Rodeo Queen events. Each year we held a rodeo queen meet and greet for our customers with 100% participation from the contestants and between 300-400 customers turning out for the event. The mall experienced increased sales throughout the mall not only from customers but from the contestants and their families during this event.

During the last four years the Events Complex has hosted the National High School Rodeo Finals, our sales have increased significantly during the month of July. This has been a direct result of hosting an event the size of the National High School Rodeo Finals. Bringing more large scale events to the area will directly increase traffic and sales to White Mountain Mall and I am in support of the Events Complex's strategy to expand their Infrastructure.



The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events which benefits my business. For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

le le a Am

Debra Orr General Manager



Riding, Roping, Learning

12011 Tejon Street, #900 Denver, CO 80234 (800) 466-4772 FAX (303) 452-0912

www.NHSRA.org

November 5, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

RECEIVED

MAN 09 205

SWEET WATER COUNTY EVENTS COMPLEX

Re: Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

The goal of the project is to supplement existing campground and rodeo infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, fire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the horse stalls, earthwork, drainage, and hard surfacing.

The importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campsites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

The National High School Rodeo Association and The National High School Finals Rodeo considers the safety of our members and competition animals a first priority. The new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and facility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

I am sure there are other national organizations and events such as The National High School Finals Rodeo that are always in search for facilities to house their event(s). The proposed infrastructure expansion project essentially fulfills an unmet need in the country for this type of facility as well as increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex Infrastructure Expansion.

all's ames Higginbotham

Executive Director National High School Rodeo Association Denver Colorado



Riding, Roping, Learning

12011 Tejon Street, #900 Denver, CO 80234 (800) 466-4772 FAX (303) 452-0912

www.NHSRA.org

November 5, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

The National High School Rodeo Association has been producing The National Junior High Finals Rodeo for twelve (12) years. We have been in New Mexico, Iowa and in 2016 will host our finals in Tennessee. We have had conversations with Sweetwater Events numerous times pertaining to Rock Springs hosting the finals. It is because of that we ask you to consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

The goal of the project is to supplement existing campground and rodeo infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, fire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the horse stalls, earthwork, drainage, and hard surfacing.

The importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campaites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

The National High School Rodeo Association always considers the safety of our members and competition animals a first priority. The new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and facility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

The National High School Rodeo Association on behalf of its National Junior High Finals Rodeo is at present time and on a continuing basis looking for facilities to host our events. The proposed infrastructure expansion project certainly fulfills a tremendous need we are looking for in a facility when making our decisions, and certainly feel these types of improvements increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex infrastructure Expansion.

Sincere. Reni lvn Ankenv

Junior High and Special Events Coordinator National High School Rodeo Association-Denver, Colorado

Spunsored by the American Legion, Department of Wyoming

Dixie Huxtable, National Director PO Box 914 Douglas, WY 62633 Cell Phone: 307-351-3127 Fax: 307-358-4065 E-mail: DJHUXTABLE@yahoo.com

November 5, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events. Complex Infrastructure Expansion.

The goal of the project is to supplement existing compground and rodeo infrastructure with essential additions needed for large-scale events. This will be done by developing approximately 10 acres of land with: restroom facilities, sewer line, fencing, roadway, lire hydrants, waste pit collection areas, horse stalls, lighting and electrical for the horse stalls, earthwork, drainage, and hard surfacing.

The Importance of this project cannot be underestimated. Upon completion of the new infrastructure, it is believed that the Sweetwater Events Complex will become one of two facilities in the nation capable of providing over 1,000 permanent horse stalls <u>AND</u> over 1,000 full service campaites at the same location. The ability to include these specifications in a bid proposal will significantly enhance its chance of a favorable award.

Furthermore, the new infrastructure will increase the safety at the Events Complex. Having fixed horse stalls and additional lighting at a large-scale event with thousands of individuals and horses are critical for the safety of the animals, participants and facility. In contrast, rented stalls are not as reliable as fixed stalls, and not the preferred method for hosting events.

The Wyoming High School Rodeo Association members, Wyoming's youth, would be some of the great banefactors of this proposed expansion. Having a facility of this caliber would give them the unprecedented opportunity to compete in a quality, safe facility at focal, stars and national competition levels.

The proposed infrastructure expansion project essentially fulfills an unmet need in the country for this type of facility as well as increases the potential for the Events Complex to be awarded bids for large-scale events. It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex infrastructure Expansion.

Sincerely Nutatel

Dixie Huxtable, National Director, Wyoming High School Rodeo Association

Wyoming Horse Racing LLC

November 5, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: Great Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

As an operator of Live Horse Racing Meets in Wyoming, it is an essential part of our growth to have an adequate number of safe stalls for the equine participants. Currently there are only 200 available stalls adequate enough to house race horses at the Sweetwater Events Complex. Our industry has expanded from just 4 race days 4 years ago to 32 race days in 2015.

A weekend of Live Horse Racing generates over one million dollars in economic impact for the community where it takes place. The greater number of horses, the bigger the economic impact.

Wyoming is one of the few states in the inter-mountain west where Horse Racing is thriving. The number of horsemen participating in Wyoming race meets has been increasing for the past 5 years. They are coming from as far away as Canada and California, from Minnesota to New Mexico. The added stalls will insure that Horse Racing remains a fixture in Sweetwater County.

It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex Infrastructure Expansion.

Thank you for your time and consideration.

Eugene T. Joyce President

Wyoming All Breeds Racing Association

November 5, 2015

Wyoming Business Council Board of Directors 124 West 15* Street Choyenne, WY 82002-0240

Re: Grant Application for Events Complex Infrastructure Espansion

Dear Wyoming Buyiness Council Board of Directors,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion.

As the representative organization for the Wyonsing Horsemen that race at Sweetwater Downs, we believe there is nothing more important than to have an adequate number of safe stalls for the racing equine. With Idako not moing in 2016, we believe that there will be a hage influx of horses coming to Wyonting to race next year. 200 stalls will not be adequate enough to house the increase number of race horses at the Sweetwater Events Complex.

The greater number of horses participating, the bigger the economic impact to the Rock Springs community.

Horsensen from over 20 different States raced in Wyoming this year and the numbers will grow even higher next year. The added stalls will insure that Sweetwater Downs can accommodate everyone that wants to participate.

It is without reservation that our organization strongly encourages your approval of the grant application for the Events Complex Infrastructure Expansion.

Gersel 7. Kaul

Gerald "Whitey" Kaul President

CrissCross Chaos

November S, 2015

Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more largescale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 22,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

CrissCross Chaos is known as a traveling boutique. My husband and Hive in Gillette, WY. We travel around the United States doing different vendor shows and rodeos. We do not have a store front and strictly rely on vendor events or rodeos that allow vendors. Our boutique is strictly woman's clothing, shoes, belts, Jewelry, purses, bags, and accessories.

Events like the National High School Finals Rodeo are the events that our business really strives at. They draw a large crowd and people want to shop. Rock Springs does not have a lot going on outside of the rodeo so it really helped to keep people within the rodeo grounds, which ultimately lead to them shopping more lifed. The facility has good accommodations but they could always be improved on. I can see the events complex putting the money to a great use and holding more events like the National High School Finals Rodeo.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Jordan ann Thurston-Miller

Jordan Ann Thurston-Miller CrissCross Chaos-Owner







SSROPING,LLC 908 Delaware Drive, Buffalo, WY 82834 <u>www.ssroping.com</u> or <u>ssroping@wyoming.com</u> 1-307-217-0392

November 5, 2015 Wyoming Systness Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

I currently own, SS roping,lic, a rodeo training equipment business; We sell training tools for the calf roper, breakaway roper and the goat type of all ages.

We have been involved both as participants and vendors of the National High School Rodeo finals for 4 years. This is our second largest money making venture. We sold product to people all over the United States and Canada. The facilities have been improving each year, and the host, Sweetwater Events Complex has been easy to work with. This type of Events Complex is hard to find anymore in the country. This facility is a great asset for the state of Wyoming. With our state of Wyoming being rural, it would be great to have a facility to host more equine events.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

incerely, Dam Sollin

Dan Sellers SS roping, lic



November 5, 2015 Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

I am a local Wyoming leatherworker and one of only two manufacturers of Bareback Riggings for the sport of rodeo. My business is WILD MAN RIGGINS Custom Chaps and Leather. I design and produce leather goods for ranch, rodeo, and personal use including but not limited to chaps, tack, purses, and clothing.

I have attended the NHSFR Trade Show for the past years at the Sweetwater Events Complex in Rock Springs, WY and I can see a serious boost to the community as a whole through the improvements made possible by hosting the NHSFR. WILD MAN RKGGINS makes approximately 15 % of annual sales at this venue.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential handships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Scant Application.

Sincerety,

Larry SanByjick, Øwner / WILD MAN RISGINS Custom Chaps & Leather

 25540 Old Hwy 87 North
 PHONE
 307-738-2239

 25540 Old Hwy 87 North
 CELL
 406-696-2882

 PO Box 335
 EMAIL
 info@wildmanriggins.com

 Kaycee, WY
 82639
 WEB SITE
 www.wildmanriggins.com

RJ Concessions

Ron & Pam Jackson - 1308 Melody Drive - Rock Springs, WY 82901

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweatwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primerily from outof-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

My husband and i handle the food concessions for the indoor arena at the Sweetwater County Evonts Complex in Rock Springs. We do this year around for the many events held at the indoor arena. We had the privilege of doing this for the National High School Final Rodeo which were held here from 2011-2015. We enjoyed meeting people from all around the United States, Cenado, and Australia. As we are also horse people, we believe that the addition of 800 new horse stells would greatly improve the chances of other large equestrian events coming to Rock Springs. We heard many compliments from the NHSFR on the complex and how things are run. This also would help the entire county with tourism.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex infrastructure Expansion will enable the Events Complex to host more large-scele events. This is an extremely resourceful evenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's Approval of Sweetwater County's Community Readiness Grant Application.

Sincarely,

Achen

Pam Jackson RJ Concessions
Cinnamon Coated Nuts

November 5, 2015

Wyoming Business Council

124 West 15th Street

Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

To Whom It May Concern:

I am pleased to submit this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more largescale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a Wyoming business who participated as a vendor at this event, I would like to attest to the multiple benefits and economic impacts these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state. These events are a very effective and efficient way for all types and sizes of Wyoming businesses to export their products and reach an expansive market while increasing revenues.

- At the time of the NHSFR, we were at the beginning of our new business venture which was Kettle Corn, Cinnamon Coated Pecans, Almonds and Cashews and Cotton Candy.
- This was a new experience for us so we didn't know what to expect. We enjoyed our time there and hope too be able to do not only the National High School Rodeo Finals again, but other events as well.

Wyoming businesses of all sizes are very concerned about economic challenges the state of Wyoming is facing. The potential hardships could severely impact the biggest to the smallest of businesses where a small shift in revenues could be detrimental to the business. The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling Wyoming businesses to extensively promote their products while increasing revenues.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to our community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely,

Chemt Mayna

Brent, Leslie and Morgan Maynes



November 5, 2015 Wyoming Business Council 124 West 15^{er} Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Directors,

Please consider this letter of support for the grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area; similar to that of the National Nigh School Rodeo Finals. As a business that participated as a sponsor at this event, we would like to altest to the substantial benefits these types of opportunities can produce.

Western Engineers & Geologists is a general Civit Engineering and Geology Firm that provides professional services for various types of engineering projects. These projects include civil engineering, subsidence mitigation, geolechnical, water resources, infrastructure, and structural engineering.

Large-scale events similar to the Notional High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from out-of-state and even internationally. These events are a very effective and efficient way for a business to reach new demographics in order to promote their company, increase name recognition, recruit employees, etc.

The National High School Rodeo has been a great asset to the community. Several of our employees were involved in the design and implementation of the campgrounds that were used to house the contestants and their families. Additionally, many of our employees individually have volunteered their time each year at the Rodeo and had a great experience.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling businesses such as ours to extensively promote its name to a larger demographic population. In the long-run I believe this will strengthen business relationships and ultimately result in a healthier economy.

For these reasons i strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Business Council's approval of Sweetwater County's Community Readiness Grant Application.

Brandt D. Lyman, PE Principal Western Engineers & Geologists



Harpen Company THE South Same Server Philippe ASCO Same Day, 17 Serves South Serves Asconstance

November 5, 2015

Wyoming Business Council 124 West 15ⁿ Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Wyoming Business Council Board of Director,

Please consider this letter in support of the proposed grant application from Sweetwater County for the Events Complex Infrastructure Expansion. The goal of the project is to bring more large-scale equestrian events to the Rock Springs area similar to that of the National High School Rodeo Finals. As a business who participated as a sponsor at this event, I would like to attest to the substantial benefits these types of opportunities can produce.

Large-scale events similar to the National High School Rodeo Finals have the potential to attract approximately 8,000 to 12,000 individuals per event who originate primarily from outof-state and even a different country. These events are a very effective and efficient way for a business to reach new demographics in order to promote their company, increase name recognition, recruit employees, etc.

By way of introduction, Questar Corporation is a natural gas-focused energy company with three major lines of business - retail gas distribution, interstate gas transportation and gas production - which are conducted through its three principal subsidiaries: Questar Gas, Questar Pipeline and Wexpro.

Questar Gas provides retail natural gas-distribution to nearly 900,000 customers in Utah, southwestern Wyoming and southeastern Idaho. Questar Pipeline transports and stores natural gas. Questar's pipelines Interconnect with major regional pipelines, and its system is strategically located to serve major gas-producing basins in the Rockies. Questar Pipeline owns and operates the Clay Basin storage facility, the largest underground-storage reservoir in the Rocky Mountain Region. Wexpro develops and produces gas for affiliate Questar Gas under the terms of a long-standing agreement with the states of Utah and Wyoming.

For the past 3 years, Questar has been a sponsor of the National High School Rodeo Finals. We were the sponsor of the "Scoreboard Results" so every time a score or time was posted, Quester's logo was displayed. Considering there were two rodeo performances a day for 7 days, we could not have had better exposure. Working with the Sweetwater Events personnel, we were also able to provide volumeers to help with registration, contestant check-in and trader check-in. This provided a way for Questar employees and their families from all of our business units to come together and provide a valuable service for this great event. Questar is constantly looking for ways to improve the lives of those in the communities where we work and ive. Our sponsorship of the National High School Rodeo Finals and the volunteer opportunities provided us by Sweetwater County Events was a perfect fit and has gone a long way to achieving our goals of community improvement in the southwest Wyoming areas.

The Events Complex Infrastructure Expansion will enable the Events Complex to host more large-scale events. This is an extremely resourceful avenue for enabling businesses such as mine to extensively promote its name to a larger demographic population. In the long-run I believe this will strengthen business relationships and ultimately result in a healthier economy.

For these reasons I strongly support the efforts of the Events Complex to bring more large-scale events to the community, and encourage the Wyoming Susiness Council's approval of Sweetwater County's Community Readiness Grant Application.

Sincerely.

Gary Stidham General Manager, Administration Wexpro. a Questar Company



PO Nos. 398 Wock Springs, WY 82902 - 307-362-3771 comprehension.com //www.reckapringschumber.com

Pat Robbios Wyoming Business Council 1400 Dewar Drive Suite 208A Rock Springs, WY 82901

November 3, 2015

Dear Ms. Robbins,

It is without reservation that the Rock Springs Chamber of Commerce fully supports the proposed expansion of the horse stalls at The Sweetwater County Events Complex.

The Sweetwater County Events Complex is the 2^{nd} most visited destination in Sweetwater County. With leisure travel generating 180 million dollars annually and couploying 1,560 full-time jobs in our area, it is important to improve and expand our existing vanues.

The Sweetwater County Events Complex has a large regional, state, and national draw for many of the activities it produces. The influx of tourism generated dollars cannot be overstated on the positive impact it has on our local economy. Not only is the expansion needed to provide additional horse stalls to accommodate larger equine venues, but it will also provide additional revenue streams to many of our existing businesses. The addition of the stalls will also allow us to recruit more and larger events to Southwestern Wyoming. Thus increasing a more diverse venue of events and activities for our residents and traveling public.

The need is apparent. The Sweetwater County Events Complex currently host over 850 events for both the local and out of area population. The Events Complex serves as a travel destination bringing money into our local economy. It is for these reasons that the Rock Springs Chamber of Commerce fully supports the proposed renovation and expansion of the horse stalls and additional infrastructure.

Sincerely,

eats We

Kontón West Board President

Dave Hunka CEO

Bringing Businesses and Communities Together



PETE RUST, MAYOR 50 E 2nd North St., Green River, WY 82935 (307) 872-0599 Fax (307) 872-0566 *www.cityofgreenriver.org*

November 3, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240



Re: Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

On behalf of the City of Green River, I would like to express our support for Sweetwater County's pursuit of a 2015 Community Readiness Grant Award for the Events Complex Infrastructure Expansion project.

The proposal consists of developing ten acres of land at the Sweetwater Events Complex primarily with horse stalls, roadway, restrooms, and hard surfacing in order to meet the requirements to bid on and host large-scale equestrian national and international events.

This project supplements the certified Facility improvements that were planned and agreed upon between Sweetwater County and the Citles of Rock Springs and Green River to host the National High School Rodeo Finals in 2011. Upon completion of the additional infrastructure, the Sweetwater Events Complex would be one of a select dozen facilities in the nation capable of accommodating events that have the potential of attracting approximately 8,000 to 12,000 individuals each, and who mostly originate from out of state.

The City of Green River understands the favorable economic impacts that this project can create for the community. In addition to promoting the area nationally and internationally, each event hosted at the Sweetwater Events Complex stimulates activity for businesses, and increases city, county and state revenues through lodging tax, general purpose tax, specific purpose tax, and state sales tax. Faced with lower revenues as a result of falling property tax valuations and the mineral production slowdown, this project is an innovative alternative to address revenue shortfalls and maintain a healthy community.

The City of Green River encourages your approval of the Events Complex Infrastructure Expansion project-

Slocerg

Pete Rust Mayor, City of Green River



Office of the Mayor 212 D Street, Rock Springs, WY 82901 (307)352-1510 · Fax(307) 352-1516

November 3, 2015

Julie Kozlowski Business Ready Communities Program Manager Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Grant Application - Events Complex Infrastructure Explansion

Dear Ms. Kozlowski and the Wyoming Business Council Board of Directors:

The City of Rock Springs strongly supports the Events Complex Infrastructure Expansion, and highly recommends your approval of Sweetwater County's request for a 2015 Community Readiness Grant Award.

The proposal is an important addition to the capital improvements that were planned and agreed upon between Sweetwater County and the Cities of Rock Springs and Green River to host the National High School Rodeo Finals (NHSRF) in 2011. They are necessary so that the Events Complex qualifies to bid on additional large-scale equestrian events, making it one of a select dozen facilities in the nation capable of accommodating these types of activities.

The Events Complex Infrastructure Expansion project has substantial potential to favorably impact local and statewide revenues if additional large-scale events are brought to the Events Complex. This comes at a critical time when we are faced with the energy downturn. The project is different than others you may consider for grant funding because revenues will be generated primarily from out of state visitors through lodging tax, general purpose tax, specific purpose tax, and state sales tax. In addition, the events will stimulate business activity; promote Rock Springs, Sweetwater County, and the state of Wyoming on a national and international scale; and contribute to the health of the community.

The City of Rock Springs can already attest to the abundant benefits of hosting a large-scale equestrian event as exemplified through the NHSRF. The event on an annual basis has attracted approximately 12,755 individuals from 41 states and three countries; generated \$7,534,345 in revenues; produced 6,941 hotel/motel room nights; and resulted in increased tax revenues of \$397,508. In addition, between 16% - 19% of the vendors at the NHSRF were from Wyoming who got to promote, recruit, showcase, and export their products. The local community has also

demonstrated impressive support of the NHSRF with an average of 497 individuals volunteering over 5,000 hours at each event.

The need for the Events Complex Infrastructure Expansion was identified in the 2012 Sweetwater County and Carbon County Comprehensive Economic Development Strategy (CEDS). More recently the Sweetwater Events Complex was cited as an important "game changer" in the 2015 Tour 23 Report sponsored by the Wyoming Business Alliance.

It is without reservation that the City of Rock Springs enthusiastically encourages your approval to award grant funding for the Events Complex Infrastructure Expansion project.

Sincerely,

Carl R. Demshar, Jr. Mayor, City of Rock Springs



Mayor

Town of Babroll 1101 Antelope Drive PO Box 58 Babroll, WY 82322 307-324-7653 www.TownOfBabroll.com



October 29, 2015

Julie Kozłowski Businass Ready Communities Program Manager Wyoming Business Council 124 West 15th Street Cheyenne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Dear Ms. Kozlowski,

Please consider this letter in support of Sweetwater County's 2015 Community Readiness Grant Application for the Events Complex Infrastructure Expansion project.

The goal of this project is to enable the Events Complex to bid on large-scale equestrian events. This project supplements the campground and rodeo arena infrastructure that was constructed in 2011 to host the National High School Rodeo Finals. If this project gets funded, the facility will become the second largest equestrian complex in the United States capable of providing permanent horse stalls and full service campsites for large-scale equestrian events!

The Town of Bairoli understands that each of the large-scale equestrian events can bring to the community between 8,000 and 12,000 individuals at a time, among which over 70% of the individuals originate from outside Wyoming. This activity will produce revenues generated through general purpose tax, specific purpose tax, and state sales taxes.

Even though the Town of Baicoli is not located adjacent to the Sweetwater Events Complex, this project will improve the economic health of our county, as well as bring to our neighborhood spectacular events that we would normally not have access to. We believe that it will improve the quality of life for the citizens of Sweetwater County.

The Town of Bairoli recommends approval of the Events Complex Infrastructure Expansion grant, request.

Sincerely,

Auton Rigane

Sue Ann Rigano Mayor, Town of Bairoli

amoute

Town of Wamsutter

281 McCormick St PO Box 6 Wamsutter, WY 82836-0006

Phone: 307-328-0468 susan@wamsutter.wy.org

October 29, 2015

Julie Kozlowski Business Ready Communities Program Manager Wyoming Business Council 124 West 15¹⁴ Street Chayenne, WY 82002-0240

Re: Events Complex Infrastructure Expansion Grant Application

Dear Ms. Kozlowski,

The Town of Warnsulter encourages your approval of Sweetweter County's 2015 Community Readiness Grant Application for the Events Complex infrastructure Expansion project.

The goal of this project is to enable the Events Complex to bid on large-scale equestrian events. This project supplements the campground and rodeo erone infrastructure that was constructed in 2011 to host the National High School Rodeo Finals. If this project gets funded, the facility will become the second largest equestrian complex in the United States capable of providing permanent horse stalls and full service campaites for large-scale equestrian events!

The Town of Wemsutter understands that each of the large-scale equestrian events can bring to the community between 8,000 and 12,000 individuals at a time; emong which over 70% of the individuals originate from outside Wyoming. The Town of Wemsutter is situated along the I-80 corridor and would benefit by individuals traveling to reach the Events Complex. Additional revenues could be generated through general purpose tex, specific purpose tax, and state sales taxes.

Furthermore, the national and international events that come to Sweetwater County are a unique opportunity for local residents to promote Wyoming products or to experience activities that normally they would not have access to. As an example, the National High School Rodeo Finals brought together individuals from 41 states and three countries.

The Town of Wamsutter recommands approval of the Events Complex Infrastructure Expansion grant request.

Sincerely,

Robb Phipps Mayor, Town of Warnsutter

It's more than you think. . .



POST OFFICE BOX 42 GRANGER, WY 82934

Phone: (307) 875-5556

October 28, 2015

Wyoming Business Council

Board of Directors 124 West 15th Street Chevenne, WY 82002-0240

Re: 2015 Community Readiness Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors,

It is with pinasure that the Town of Granger submits this letter in support of Sweetwater County's 2015 Community Readiness Grant Application for the Events Complex Infrastructure Expansion project.

The proposal by Sweetwater County will develop approximately ten acres of land at the Sweetwater Events Complex primarily with horse stalls, roadway, lighting, restrooms, and hard surfacing. Upon completion, the facility will become the second largest equestrian complex in the United States capable of providing permanent stalls and full service campsites for large-scale equestrian eventsi

The Town of Granger understands that the large-scale events can bring to the community between 8,000 and 12,000 individuals at a time, among which over 70% of the individuals originate from outside Wyoming. An example of this potential has already been tested through the National High School Rodeo Finals. By hosting these events, this is an effective way to promote the area and the state of Wyoming, and generate revenues through lodging tax, general purpose tax, specific purpose tax, and state sales tax.

Furthermore, it is our understanding that approximately 19% of the vendors at the National High School Rodeo Finals have been from Wyoming. These large-scale events allow all citizens from Wyoming, even those from the tiniest towns such as Granger, to participate as a vendor and sell and showcase great products made in Wyoming to an audience it normally would not reach.

Even though the Town of Granger is not located adjacent to the Sweetwater Events Complex, this project will improve the economic health of our county, as well as bring to our neighborhood. spectacular events that we would normally not have access to. We believe that it will improve the quality of life for the citizens of Sweetwater County.

The Town of Granger recommends your support of the grant request from Sweetwater County for the Events Complex Infrastructure Expansion.

Respactfully,

idy Allen Sandy Allen

Mayor, Town of Granger

SITE OF THE GRANGER STAGE STATION



P.O. Box 40 Superior, WY 82945 362-8173 ph/fax superiorwyoming.net

October 28, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: 2015 Community Readiness Events Complex Infrastructure Expansion Grant Application

Dear Wyoming Business Council Board of Directors.

In reference to Sweetwater County's 2015 Community Readiness Grant Application for the Events Complex infrastructure Expansion, the Town of Superior wanted to express its support of the project and encourage your approval of the request for grant funding.

Sweetwater County proposes to develop approximately ten acres of land at the Sweetwater Events Complex primarily with horse stalls, roadway, lighting, restrooms, and hard surfacing. Upon completion, the facility will become the second targest equestrian complex in the United States capable of providing permanent stalls and full service campsites for large-scale equestrian events i

At present the counties, cities, towns and state of Wyoming are all preparing for significant revenue shortfalls that are essentially related to failing energy revenues. The proposed project diversifies the state's dependency from that industry, and builds upon a very unique market niche.

An example of the events that will come is the National High School Rodeo Finals which brought in over 12,000 individuals to the area. These events are an effective way to promote the area and the state of Wyoming, while generating additional revenues through lodging tax, general purpose tax, specific purpose tax, and state sales tax. Furthermore, the attraction of so many individuals will stimulate activity for many local businesses.

The Town of Superior supports the efforts of Sweetwater County to diversify as we all face challenging economic hardships. We recommend approval of the Events Complex Infrastructure Expansion grant request.

MAR Sinceo

Rhonda "Roe" Miller Mayor, Town of Superior



October 27, 2015

Governor Matthew H. Mead, Co-Chair Lynne Michelena, Co-Chair Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY B2002-0240

Re: 2015 Community Readiness Grant Application for Events Complex Infrastructure Expansion

Dear Governor Mead, Ms. Michelena, and Members of the Board of Directors,

The Sweetwater County Fair Board, in partnership with the Sweetwater County Commission, proudly submits the Events Complex Infrastructure Expansion project for your consideration of a 2015. Community Readiness Grant Award.

The proposed infrastructure consists of developing ten acres of land at the Sweetwater Events Complex primarily with horse stalls, roadway, restrooms, and hard surfacing. It flawlessly supplements facility improvements constructed in 2011 that included significant campground and arena infrastructure in order to host the National Kigh School Rodeo Finals (NMSRF).

The additional infrastructure is important because it removes critical minimum requirement barriers related to site specifications for bid proposals. If approved by your Board, this project coupled with the previous improvements would enable the Sweetwater Events Complex to bid on and host additional large-scale equestrian events. Each large-scale bid award has the potential to attract approximately 8,000 to 12,000 individuals per event who will mainly travel from out of state to attend. In fact, the additional infrastructure would position the Sweetwater Events Complex among a select dozen facilities in the nation capable of accommodating these types of activities.

The potential economic impacts generated from hosting additional large-scale equestrian events are substantial for both the local community and the entire state of Wyoming. To be clear, this project is not about improving the aesthetic character of the Sweetwater Events Complex; it is about readying the facility for new business development. The primary economic impacts and public benefits that will result by implementing this project are listed below:

- Increased revenues to abundant local and statewide businesses
- Increased sales tax revenues for local and state governments
- Development of a market niche

- Promotion of Sweetwater County and the state of Wyoming nationally and internationally
- Improved quality of life
- Accessibility to shelter for animals involved in emergency situations.

Fortunately, the Sweetwater Events Complex can demonstrate the potential for these impacts and benefits, as well as its capability to host large-scale events by having already hosted the NHSRF for the last four years.

According to an economic impact analysis conducted for the 2012 NHSRF, the event:

- Attracted 12,755 individuals from 41 states and three countries (67.4% from outside of Wyoming)
- Generated \$7,\$34,345 in revenues.
- Resulted in \$397,508 in taxes for Sweetwater County and the state of Wyoming.
- Produced 6,941 hotel/motel room n'ghts
- Enabled Wyoming vendors to promote, recruit, showcase and export their products.

The need for the Events Complex Infrastructure Expansion was already identified in the 2012 Sweetwater County and Carbon County Comprehensive Economic Development Strategy (CEDS). More recently the Sweetwater Events Complex was cited as an important "game changer" in the 2015 Tour 23 Report sponsored by the Wyoming Business Alliance.

The Sweetwater Fair Board believes the Events Complex Infrastructure Expansion is an innovative approach to increase economic development, especially in view of the decreasing revenues related to the energy downturn in this area. We strongly encourage your approval of the Business Ready Community grant application that was submitted by Sweetwater County.

Sincerely,

Kut MEC

Kent McCann Chairman, Sweetwater County Fair Board



South Lincoln Economic Development Corporation POB 495 Diamondville, WY 83116

Gary Hutchinson K/D Joint Powers Board 220 WY-233 Kemmerer, WY 83101

November 15, 2015

In Whom It May Concern;

SLEEDC is an economic development organization covering the south Lincoln County communities of Kemmerer and Diamondville.

We would like to take this time to offer our support of the K/O Joint Powers Board is their quest to provide a redundant water line from the water treatment facility to the storage tank, which is located on the opposite side of the river. WWOC (Wyoming Water Development Commission) identified the need for the line in their study 2012 Assessment of the regional water system.

The Fine, constructed in \$982, has functioned well, but is a point of weakness in the system, especially as it ages. In 2009, the line was damaged by a backhoe that was trying to alleviate harm from an ice fice during the spring runolf.

Current/future businesses often cannot run the risk of being without water for an extended period of time. With a single source line from the treatment plans, that potential exists. The construction of the redundant line alleviates that concern.

As the area considers how to lessen the "War on Coal" impacts in south Lincoln County, strong infrastructure is essential in marketing the communities to new potential businesses/industries.

Please support this application.

alesa Immel,

Teresa Frommel, President

UP Online Website

Kylan D. Crawford <KDCRAWFO@up.com>

Mon 11/2/2015 8:00 AM

To kdjpowers@outlook.com <kdjpowers@outlook.com>;

Thanks for contacting me and discussing your project. We will review your application once it is submitted. Looking forward to working with you on this project.

http://www.up.com/real_estate/utilities/index.htm

Best regards,

Kylan D. Crawford Senior Manager - Real Estate Union Pacific RaTroad 1400 Douglas St. STOP 1690 Omaha, NE 68179 - 1690 Phone: (402) 544-8536 Fax: (402) 501-0340 tp://www.up.com/real_estate/index.htm

This email and any attachments may contain information that is confidential and/or privileged for the sole use of the intended recipient. Any use, review, disclosure, copying, distribution or reliance by others, and any forwarding of this email or its contents, without the express permission of the sender is strictly prohibited by law. If you are not the intended recipient, please contact the sender immediately, delete the e-mail and destroy all copies.

**

WESTMORELAND KEMMERER, LLC.

P. O. Box 950, Kemmerer, WY 83101 Phone: (307)828-2200 • Toll Free: (855) 922-6463 <u>www.westmoreland.com</u>

October 21, 2015

Wyoming Business Council 214 W. 15th ST. Cheyenne, WY 82001

RE: Letter of Support and Cooperation for Kemmerer-Diamondville Joint Powers Grant Application

Westmoreland Kenumerer, LLC (WKLLC) is a coal mining company located in Lincoln County, approximately five miles southwest of Kemmerer and Diamondville. WKLLC joins The City of Kemmerer, The Town of Diamondville, and the South Lincoln Economic Development Committee in supporting the Kemmerer-Diamondville Joint Powers Board in the construction of a redundant water transmission line beneath the Harns Fork River, Rail Road and Highway corridor with the intent of providing reliable water service throughout the community. WKLLC believes this project will enhance and encourage economic development and stability within the current and future local business community.

WKLLC has actively worked with the community in recent endeavors to attract large industry users to this area and will continue to work toward resolving existing barriers to developing new industry in the area.

If you have questions regarding our support of this project please contact Colton Sandall at (307) 828-2213.

Shane Gant President and General Manager Westmoreland Kemmerer, LLC

Kemmerer Water Line Project

Tory Thomas

Tue 10/20/2015 2:50 PM

To kdjpowers@outlook.com <kdjpowers@outlook.com>;

Gary,

Thanks for the opportunity to preliminarily review the two proposed alternatives for the Kemmerer Water Line Project. WYDOT has no objection to either option as they are both viable, therefore WYDOT could support either option although Option 1 would appear to be less intrusive to the highway right-of-way and the preferred alternative.

The link below will provide you with the WYDOT Utility Accommodation Regulations, required criteria in either option.

http://www.dot.state.wy.us/home/engineering_technical_programs/utilities_section.default.html

Let me know if you have any questions.

Thanks,

Tory L. Thomas, P.E. District Maintenance Engineer WYDOT District 3 D. Box 1260 ock Springs, WY 82902 (307)352-3000

E-Mail to and from me, in connection with the transaction of public business, is subject to the Wyoming Public Records Act and may be disclosed to third parties.



WYOMING HOUSE DISTRICT 60

November 30, 2015

Wyoming Business Council Board of Directors 214 West 15th Street Cheyenne, WY 82002

Dear Council Members,

I'm writing in strong support of the City of Green River's grant application to replace the North Side Lift. Station.

i find it interesting that I'm writing in support of a lift station. For years, I was a faithful reader of humorist Dave Barry. He liked to make fun of a town in North Dakota. The town joined in Dave's joke. They offered to name an important city feature in his honor, thanking him for putting their town on the map. The town invited Mr. Barry to town for the dedication ceremony. When Dave arrived in North Dakota, he was honored with the "Dave Barry Memorial Lift Station." In his article following the ceremony, mixed in with the humor of the event, Dave noted the importance of infrastructure items like lift stations to our everyday lives. I remember Dave saying everyone should want to have a lift station named after him.

Couched in all humor, there is logic that creates the irony. The Northside of Green River has needed infrastructure upgrades for decades. I began sitting in City Council meetings starting in 1982 waiting for my turn to speak on Green River's Greenbelt. I must of heard 30 reports of Northside citizens addressing their council to fix water and sewer problems. I listened to the city engineer explaining the challenges of 100-year old systems and the temporary fixes. Green River put a lot of Band-Aids on its infrastructure challenges until it started using 6 penny monies to bring many neighborhoods up to speed.

As I understand the project, this project is more than replacing equipment at the end of its life span. The lift station will allow better service to the business area of Green River. They city wants to attract more commerce and provide for industrial opportunities within the city limits. As chairman of the Greenhelt Task Force in the 80's and 90's, I asked several business to consider developing along the Green River. One of the first challenges mentioned was reliable water and sewage service.

The City of Green River has worked hard to bring the Northside of Iown up to speed. It taxed its self to make these changes. The Greenbelt has great economic potential and would benefit from this project. The city is willing to put up another \$191,550 to make this project happen. I hope that you can help bring this project to completion in a timely manner.

Sincerely.

Representative John L. Freeman



Ropresentative Stan Blake

Wyoming House of Representatives House District 39

District Address (53, 869, 774 Owen Steer, WY 52935 (67655, 3779 shistogersoning com

Gommittees Instant, Supre stat Palatic Lands and White Research

Transpondiation, Highways and Military Affairs November 17, 2015 Wyoming Business Council Board of Directors

RE: City of Green River Northside Lift Station Grant Application

As a Wyoming House Member and a citizen of Green River, I ask for your favorable constribution of this grant for this needed sewer and water project,

This project would replace an existing sanitary sewer lift station with a new facility designed and constructed to correct current deficiencies and provide capacity for future development/ Infill/redevelopment on the north side of Green River, including the Central Business District and the River Corridor.

infrastructure is an amonity that serves as a magnet in the location decisions of firms and households.

 Sewor and water systems are particularly important factors for industrial location decisions,

 The renovation of the Northside Lift Station is part of plan for reinvestment, beautification and redovalopment on the north side of Green River

 Infrastructure development involves fundamental structures that are required for the healthy functioning of a community.

 Beyond the public benefit of maintaining safe, consistent water and sewer service to the business and households on the north side of Green River, the principal motivation for the rehabilitation of that site right now is to expand Green River's capacity for new business opportunities.

 The proposed project, Northside Lift Station Renovation, is a long term investment in a capitol public asset that is a visal component for sustained economic growth in the Central Business District and the River Corridor, both served by this single station.

- The Northside Lift Station serves 61% of the businesses within the City of Green floer.

Sincerply,

Then Blato





Yovember 30, 2015

Wyoming Business Council Board of Directors 214 West 35th Street Cheyenne, WY 82002-0240

Dear Wyoming Business Counc≩ Board of Directors,

The Green River Chamber of Commerce Board of Directors fully supports the City of Green River's grant proposal to renovate the Horthside Lift Station. The project would replace an existing senitary sewer lift station with a new facility designed and constructed to correct current deficiencies and provide capacity for future development/UnitL/redevelopment on the north side of Green River, including the Central Business District and the River Corridor.

Endeed future development of the City is entremely vital to the Chamber's mission to increase economic development throughout the City. Intrastructure is an amenity that serves as a magnet in the location decision of firms and households. One of the key factors an industrial company considers when looking to relocate or open a business is the server and water systems that are in place. We will not attract any new business to that area without upgrading the lift station. The Chember will work in partnership with the City of Green River to market and brand the north side of Green River and the Central Business business study which will tell us what types of business will benefit the most in Green River. We will use this study to recruit those specific companies to the north side of Green River. The Chamber will list available property for sale on the Wyoming Business Council's database.

We also need to consider existing businesses. The Northside Lift Station currently services 61% of the businesses within the City. It has been reported that over 80% of new job creation comes from existing businesses. If we do not have the infrastructure in place to support our existing business we will fall to create new jobs as well. Also, having recently completed a week long basic economic development course, I feel the Chamber can take a larger role in retention and expansion of existing businesses and having the infrastructure to place will enhance the capacity for expansion.

As a Chamber of Commerce, we can fully understand the need to renovate the Northside Lift Station and support the grant proposal. The Board would appreciate your consideration of this grant application for the City of Green River.

Sincerely on behalf of the Green River Chamber Board,

usek

Rebecca B. Eusek Executive Director

Your Business I Community Advocate

SOD.FL.GORGE = 307.875.5711 p = 307.872.6192 f
USS W. Flaming Garge Way = Green River = Wyoming 62935
www.grchamber.com = Rebecea@grchamber.com



November 30, 2015

Wyoming Business Council Board of Directors 214 West 15th Street Cheyenne, Wyoming 82002-0240

RE: City of Green River, North Side Lift Station Renovation

Dear Wyoming Business Council Board of Directors:

The Green River Urban Renewal/Main Street Agency fully supports the grant request on behalf of the City of Green River for the North Side Lift Station Renovation project. This project will be an important upgrade to infrastructure that will be vital to the redevelopment of the Central Business District and River Corridor. Our agency has recently been approved for a planning grant for an Urban Renewal Plan for the Central Business District. Within this district, there are some vacant properties as well as buildings and we anticipate that upgrading the lift station will be a necessary component in order to meet the needs of future developers. The URA/Main Street Agency is working on a detailed inventory of all buildings and properties within the Central Business District in order to belp market vacant properties. Working alongside the City of Green River toward a strong economic development strategy will belp us in our mission to create a vibrant downtown and riverfront that is attractive and encourages economic development while preserving the historical character.

If you need anything further, please do not besitute to contact me.

Sincercly,

Jennie Melvin Administrator Green River URA/Main Street Agency

November 25 2015

Wyoming Business Council Board of Directors

214 West 15th Street

Cheyenne, Wy 82002-0240

Dear Wyoming Business Council Board of Directors,

I am writing this letter of recommendation for the Northside Lift Station Renovation Grant. As the manager of a quick service restaurant on the north side of Green River I am excited about this project as this could benefit downtown Green River by giving us the opportunity for growth. I have been the manager in this location for over 20 years and have seen very little growth in our community. I believe some of this is due to lack of updated infrastructure in the oldest part of town. We need to start with the basics in order to revitalize our downtown area in order attract new business or get current businesses to be willing to expand their current operations. Thank you for taking your time to review this current grant application.

Sincerely

Robert Berg Manager Arctic Circle 132

Sweetwater County School District #2

320 Monroe Avenue Green River, WY 12935 Phone: 307-872-5500 FAX: 307-872-5518 www.sw2.k12.wyus



Hovember 24⁶, 2055

Governor Metthew H. Mead, Co-Chair

Lynne Michelena, Co-Chair

Wyoming Business Council Board of Directors

124 West 15²⁰ Street

Cheyenne, WY 82002-0240

Dear Governor Mead, Ms. Michelena, and Members of the Wyoming Business Council Board of Directors,

Lam pleased to offer this letter in support of the City of Green River's proposed Northside Lift Station Renovation. This project is essential to the public benefit of maintaining safe and reliable water and wastewater service to our community. As a public school district in Wyoming, we hold our obligation to the safety of our students in the highest regard and ensuring the effective functioning of basic utilities for public health in our schools is of the utmost importance.

There is a strong business case for improving the public works infrastructure that services our community and our schools. Our Eistrict collaborates with local industry to develop our students for a homegrown workforce with targeted skillsets that are vital to the sustained growth of Wyoming. This quality workforce is promoted by the Wyoming Susiness Council on its website: "The diversity of Wyoming's workforce today not only includes educated and skilled individuals, but also people leading the way for the next generation of highly qualified workers. High education standards, a strong work ethic and effective workforce development programs reinforce the abilities of the state's workforce."

Green River has a vibrant history as a strong economic contributor to the State of Wyoming and the Northside Lift Station Renovation project enhances the attractiveness of our community in attracting future economic development opportunities for our area and Wyoming and we urge your support of this vitally important project.

Sincerely,

umo, Ed.S

Donna Little-Kaumo, Superintendent

Sweetwater County School District Number Two



BRADY'S AUTO BODY SHOP

101 SOUTH CENTER ST

GREEN RIVER, WY 82935

307-875-8636

Wyoming Business Council Board of Directors

214 West 15th Street

Cheyenne, WY 82002

November 23, 2015

To Whom it May Concern,

am writing this letter in support of the City of Green River's grant proposal to the Wyoming Business Council for the proposed project of the Northside Lift Station Renovation. Brady's Auto Body Shop approves of this project and believes it will be a great asset to the City of Green River.

B. Brady Sincerely

Dell B. Brady

UNION PACIFIC RAILROAD COMPANY



Bryan Searle 300 East Railroad Ave Green River, WY, 82935 11/23/2015

Wyoming Business Council Board of Directors 214 West 15th Street Cheyenne, WY, 82002-0240

Dear Wyoming Business Council Board of Directors:

I am currently the Senior Manager of Terminal Operations for Union Pacific in Green River Wyoming. I have been working with the City of Green River on various projects. The Lift Pump Station would greatly increase our growth capability. Not only would it enhance our current facilities, but it would also allow us opportunities for expansion with various lease potential in the future. This would ultimately benefit Union Pacific as well as the possible economic growth of the City of Green River. Please accept this as my letter of recommendation for this project.

Sincerely,

Bryan Searle 11/23/2015

SMTO UPRR

BOARD OF COUNTY COMMISSIONERS



IOHN K. KOLB, COMMISSIONER

- DUN VAN MATRE, COMMISSIONER
- a RANDAL M. WENDLING, COMMISSIONER
- n RED WEST, COMMISSIONER

November 17, 2015

Governor Matthew H. Mead, Co-Chair Lynne Michelena, Co-Chair Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Re: City of Green River Northside Lift Station Renovation Project

Dear Governor Mead, Ms.Michelena, and Members of the Wyoming Business Council Board of Directors,

Please consider this letter in support of the City of Green River's proposed Northside Lift station renovation on the north side of Green River.

The proposal by the City of Green River will replace an existing sanitary sewer lift station with a new facility that is designed and constructed to correct current deficiencies. Furthermore, it will provide capacity for future development/infili/redevelopment on the north side of Green River, including the Central Business District and the River Corridor.

The Northside Lift Station in Green River serves all City residents and businesses on the northside of the river. This includes 20% of the rusidents and 60% of the business accounts. It was constructed in 1962, and is reaching the end of its useful life. Issues of concern at the lift station include structural deficiencies/failures, operational inefficiency, and elevated maintenance costs.

The principal motivation for the rehabilitation of the site right now is to expand Green Rivar's capacity for new business opportunities. The fift station serves as a critical part of the infrastructure backbone for that area of the City, and the City is pursuing significant efforts to spark economic development on its underutilized north side.

The Sweetwater County Commission is in support of the City of Green River's efforts to identify potential future economic development opportunities and further develop a local economic development strategy that will benefit the entire county.

Respectfully yours,

Wally J. Johnson, Chairman Sweetwater County Boll of County Commissioners



80 WEST FLAMING GOXGE WAY, SUITE 109 -GREEN REVER, WY 92935 PH: (307) 872-3890 FAX - [307] 872-3992

DRINKLE INSURANCE

72 and 74 Sector Sector 2007, 94 (2003) 30 7475-2003 31 7475-2003 Fac

16/12/2015

Wyoning Basicess Council Board of Directors 214 West 154 Street Chryesae, WY 82002-0240

Deer Sound of Directors:

We noved our bestones to its permanent location several years ago and love the location. One thing that would reake it because its the mnovation of the Korthside Lift Station.

There is pleaty of space left to increase the business structure in this area and with the improvement in the proposed city beautification project and somer and mater systems businesses are plots api to look at this property is this area. The makability for business growth is transmissions and with that growth our visibility and opportunity for greater growth also increases.

We are completely in support of this project. We lead that it would be a great service in the neighborhood where we do business and also a great baselit to our business.

These you so much for considering the grant for this project.

Sincerely, Flelie

Laurie Drinkle, owner



November 11, 2015

Wyoming Business Council Board of Directors 214 West 15th Street Cheyenne, WY 82002-0240

Dear Wyoming Business Council Board of Directors,

This letter is in support of the proposed Northside Lift Station Renovation in Green River, Wyoming.

We moved our family and our business to Green River in late 2011. As newer residents in Green River, we have enjoyed the feeling and support of the small community coupled with the opportunity to operate a thriving business. Green River has so much to offer in terms of sports, activities, city programs and outdoor adventures. In regards to owning a business in Green River, we have found the City of Green River as a whole to be committed to growth. They are cooperative and supportive of our business in every way. Green River offers a strong combination of family life and business needs both.

The proposed Lift Station Renovation is a badly needed improvement for a variety of reasons. The green belt is so smelly that we quit using it as part of our running path and biking route, and we can often smell it from our home over a mile away. It is an eyesore in an area near the river that should instead be an attraction. It is a very old system that does not properly address the needs or safety of the city.

We strongly believe that Green River has what it takes to grow. We would love to see this project implemented and we believe it would create a better environment for growth and at the same time protect our residents.

We appreciate your consideration of our request to help fund the improvement project.

Sincerely,

Any Hlad

Amy Hiad Hydrafab, LLC.

Hydrafab, LLC. * 264 N. 5th East Street * Green River * WY * 83925 * 307-875-1510



Wyömling Business Council 214 West 15^m Street Cheyenne, WY 82002-0240 October 26, 2015

RC: Yown of Superior Community Enhancement Grant Application

Dear Council:

This Letter is in support for of the Town of Superior, Sweetwater County, Wyoming's application for a Community Enhancement Grant to replace the gymnasium attached to the Superior Town Hall. My separience as Superior's Town Attorney, and formerly Superior's Municipal Court Judge, has made me acutely aware of the needs of the Town of Superior, and Lunreservedly recommend funding this project.

As you may be aware, Superior is in rural Sweetwater County, whose residents lack may of the amonities of the larger communities in the area. The proposed work on the gymnasium would be invaluable for a number of massime, including the promotion of community development and economic growth, the safety of the citizens of the area, and the prevention of blight.

As the community of Superior currently lacks a viable location to hold indoor community events, such as weddings, reunions, and fairs, our Town experiences an avoidable loss of community cohesion and comparaterie, particularly in the winter, which would, in turn, reduce the amount of winter driving for our residents seeking distant recreation. A place for a community to meet and use for the benefit of all would greatly enhance the Town's know of unity and purpose. It would also have the effect of making the region more attractive to prospective community members, which would inevitably lead to greater economic development and desperately needed growth in the area. Absont community resources, such as this gymnasium, it is more difficult to attract families to live in Superior.

The community of Superior is surrounded by industry thet presents certain dangers, and the climate makes the likelihood of weather isolating superior a frequent certainty. The Town and the surrounding area need a suitable location for the reaction to, and coordination of, emergency care and shelter. The proposed Grant would errate such a location – providing emergency shelter with a means to provide centralized services in the case of an emergency.

Finally, the Grant would prevent another blighted building in the area. As it currently stands, the gymnasium is unsafe for even casual use, and absent funds for replayment, it is likely to further deteriorate. The Town Hall is intended to be the seat of Town political life, but with a large portion of the building condemned, it is currently a blot on the image of this ploneering Town. The people of Superior love their community, and it is disheartening to see the metaphorical contor of Town in such disrepair. Its current state is a harbinger of future problems for the Town Hall in general. The Community Enhancement Grant money would not just improve the Town, it would also prevent the further loss of public property, delaying or preventing otherwise inevitable greater costs down the road. Please do not consider the reasons listed in this letter as exhaustive. The addition of the Gymnasium as a Community Center in Superior would be a shining asset to the Town, the area, and the State. It would strengthen a smaller, isolated community, help it to grow, and may save lives.

Thank You,

Viagne 2 Patron

Thayne Peterson Superior Town Attorney (307) 786-2529



TRL/PAIL: (807) 862-8178

May 27, 2015

RE: Superior Events Facility

To Whom It May Concern:

These lived in Superior for the last four years. As a small community with limited resources the Events Facility is recessary to provide any shelter for residents and our surrounding controutity in the event of a disaster. This facility would house temporarily up to 400 residents and provide a commercial kitchen as well as public restrooms and showers. In the event the power went out the selar panels would offset lack of power and would work with our generators to provide food and hot water.

This fown has used our current gym since 1952 for public gatherings and an Emergency Shaker. This gymnasium has failed a structural analysis and is on the verge of being condemned. Also curinew facility would be ADA compliant. Without gracts to provide funds for the new facility Superior will not have one.

As the Mayor of the town I strongly support the efforts to obtain funding for the Events Facility.

April 20, 2015

To Whom It May Concern:

RE: Grant Request – Superior, WY

As citizens of the Town of Superior, parents and grandparents, we would like to express our strong support for the grant request for replacement of the gym facility/community center connected to the Superior Town Hall offices in Superior, WY. Superior is a small rural town that is approximately 30-miles from the City of Rock Springs. Although Superiot has a number of children of all ages, the town no longer has a school in town, so the children are transported by bus to Rock Springs for school. Without the presence of a school and the various educational and sports programs that are connected to a school, there are limited entertainment options for the local children. The children of Superior also have very limited opportunities to participate in other extra-curricular activities, after-school programs and summer programs that are available to children in larger towns. This exemplifies the importance of a place where children of all ages can congregate together in a safe environment that provides protection from the elements. Having a community center in town allows children social interaction with each other, as well as physical activities that are crucial to their continued health and well-being.

In addition to the benefits for children, the center provides a meeting place where the community can come together. It is important for citizens in small communities to have a place where they can interact with one another to form friendships and bonds; provide support through tough times and celebrate the good times; and a place where the various families can come together in companionship.

We are appreciative of the opportunities that the Town of Superior would be able to provide to its citizens with the awarding of this grant, and strongly support the project. If we may be of any other assistance, please contact us at 307-382-2268.

Sincerely,

Marty and Nema Martin
Fo where a may concern,

I would like to express the support of my institution for the Community Facilities Gram application submitted by the Town of Superior for the restoration of the gyrn. In the event of a local disaster this building is the only emergency shelter available to the residence of the Town of Superior

The Emergency Management Agency of Sweetwater Courty would look forward to partnering with the Town of Superior to get the gym restored to usefulness as an emergency sheker. I understand that several structural tepairs as well as asbestos abatement are necessary to bring the building up to code and usefulness for the Town.

On behalf of myself and my staff I reconnered awarding this grant to the Town of Superior for the restoration of the gyra.

Sincerely,

David Johnson Ercergency Management Coordinator Sweetwater County Emergency Management 713 C St. STE 331 Rock Springs, Wyoming 82901 Phone: 307-922-5369 Fau: 307-922-5481

via Mikki Maes-Ekker Town Clerk/Treasurer Town of Superior P.O. Box 40 Superior, WY 82945 307.362.8173 ph/fax

E-Mail to and from me, in connection with the transaction of public business, is subject to the

Wyoming Public Records Act and may be disclosed to third parties.

Xmmy and Penni Harden P. O. Box 65 Superior, WY 82945-0065

April 20, 2015

RE: GRANT APPLICATION FOR SUPERIOR EVENTS FACILITY

TO : Whom It May Concern

It is our pleasure to write a letter in support of the "Superior Events Facility" proposal being submitted to you in a grant application. As citizens of Superior we are very happy to see that this effort has been made to improve the services such a grant could provide for our community and the surrounding area.

We have been residents of Superior for over 20 years. Ouring this time we have been able to observe the importance of having a central activity/emergency building in a small town. Not only is it a gathering place for exercise and community events, but it also provides a place for the community to celebrate or commemorate personal and family events such as weddings, funerals, graduations, and other milestones in the lives of our community members. We have also seen how important it is to have a central location for emergency situations for us to seek shelter or assistance. As an example, a few years ago there was a fire that swept through the southern side of town that damaged several houses and left families without homes. A facility such as proposed would have been a great benefit in addressing the needs of these individuals during this time of need. There are no emergency facilities within a 30 miles radius of our town. This facility would serve not only Superior but several small outlaying communities and settlements in an emergency situation. This would be a much needed resource for emergency management during a crisis.

In conclusion, we fully support the efforts of the Town of Superior as they seek funding to build the proposed Superior Events Facility. A facility of this type would provide a safe, secure, location for us and our community to gather in both good times and to use in more dangerous times.

Yours truly,

Jenne Hardon

Jimmy and Penni Hardon

April 2015

To whom it may concerny.

We have fixed in Superior for more than 40 years. The town has always provided a place where the otizens could meet, have gatherings and have fun activities.

People for Kids has over the years, planed activities for the children and youth of the community. Many of these have been held in the old gym, now part of the administration building. The gym is deteriorating rapidly and needs to be replaced.

As concerned citizens we are writing this letter to support the town in their efforts to acquire grant monies for the demokition and replacement of the gym. The project includes efforts to use renewable energy sources to provide electricity for the new building.

We will support the town in any efforts to move forward with this project?

Tigina Mas

Jerry & Vicginia Maes

april :2015 To Whom its may concer? as lifelong residents of Sugarie, we we have its the and the a quest lace to the town and to the community me to have a Community Center for and readents. Many proper own the year have went the current facility for money different purposes. If this facility would make expense, it is own a 50 mile round tring to the next ment place to weer. The building how allowage been as place for serious, with and all readente alike If for some reason there are sur a need for the community to getter for information an safety reasons, this would be am valy alternative . I new and safe Aturation is may much marched in the Town of Auguren, Thank low appendent L P.O BOX 144 Superior, Wy 82945

April 2015

Dan & Mary Moulden PO BOX 8 Superior, WY 82945 307-382-6451

To Whom It May Concern:

We feel the new community center in Superior, WY would be a great asset to the community.

At the present time the town has no facility to hold any type of function that members of the community many want to have. The closest place to go is over 50 miles round trip. In addition, members of the local kids' organization hold many events and activities for kids of all ages in Superior and without this building there is no other alternative for them to do this.

Finally, if there was ever a reason the whole community had to have a place to meet or go because of a disaster this community center would be the only way this could be accomplished.

Thank You, Dom March

Mary Moulden

Dan & Mary Moulden

Townson it might Coreas as for the school grym, you & Chings it mendo to be take Connos. 2004 Junt about every thing was gration the marker of my dentered Hand was mayou - wat that time the school was cloud. Recame Beffildren yot bush to RS. schoola The Sunder weberd down on marchan you the the sation to Superio ourse la vene · til couple they want Duffelerational it well to end for unsugaring in the conting, also parage "The printer is glist & Aliene one you film why for contrapte P. Skill Colle managen-



Craig Dougherty, Superintendent

Administrative Offices 201 N Connor, Suite 100 PO Box 919 Sheridan, WY 82801 Phone: 307-674-7405

January 22, 2016

Julie Kozlowski, Program Manager BRC Grant and Lean Program Wyoming Business Council 214 W. 15th Street Cheyenne, WY 82001

Dear Ms. Kozlowski:

I am writing as the largest employer in Sheridan County to express my genuine support for the Wyoming Business Council proposal to renovate the "Hellmark" Building. This proposal to create additional rehearsal and classroom spaces will benefit our school district and indeed the entire Sheridan community. Every year, when we welcome new faculty to our school district, we take them through town on the Sheridan Trolley and showcase our schools and the historic downtown buildings including the WYO. The WYO events bring a quality of life to Sheridan that, although we are in a rural part of the state, creates an arts venue that every community member and employee view as a benefit in terms of quality of life.

We have an ongoing relationship with many facets of the WYO Theater. My Assistant Superinterdent is a board member for the WYO Theater and regularly participates in helping offer quality theater and music programs for the public. In addition, he works to ensure that there is an annual children's series that brings students from our school district to the WYO for a broad array of cultural experiences. Many of our faculty and staff also perform at the WYO and it gives them an opportunity to express their aesthetic interests.

The WYO Theater is clearly the hub of the Sheridan community. It allows us to attract more and better employees and contributes to the notion that Sheridan is an arts community. As Richard Florida and others have so eloquently written, it's arts that brings jobs, not the other way around. I hope you will give this significant proposal your full consideration. The WYO Theater is the jewel of our community and we are most interested in upgrading this facility at this time.

Sincerely,

Craig Dougherty Superintendent



01/21/2016

Julle Kozlowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th St Cheyenne, WY 82002

Dear Ms. Kozlowski,

It is my pleasure to write a letter in support of the WYO Performing Arts and Education Center- Phase 2.

Bank of the West is a neighbor to the WYO Theater in downtown Steridan. We have watched the transformation of the WYO Theater during phase 1 of this project. It's brought a new level of beauty and tourism to our Sheridan downtown. We see the impact of this with downtown customer traffic and desire to work downtown for Sheridan job seebers. It also creates a better quality of life for people living in Sheridan which in turns encourages our residents to stay in Sheridan and not relocate. This project touches on so many important community components- tourism, education and the Arts. These things deeply impact the whole community and its economic success.

In conclusion, I fully support the efforts of City of Sheridan, Sheridan, College and the WYO Theater to Improve and grow Downtown Sheridan. Bank of the West thrives alongside of the other downtown businesses because of these important improvements.

Sincerely,

Greta Knapp Bank of the West Branch Manager AVP



Northern Wyoming Mental Health Center, Inc.

Office Locations:

Crapk County 1'O Hax 646 Sundana e, WV 82579 1'hone: (307) 283-3636 Eas: (307) 283-3698

Johnson County 52) West Lan Bullalo, WY 828M Morec (307) 684-6331 Pag: (307) 684-6331 Pag: (307) 684-6331

Westun County 490 Press Ave Newcastle, WY 82705 Phones (307) 746–4456 F4+, (307) 746–4450

Sheridan County

Central Administration 909 Long Dr., Suite C Stockton, WY 82/80 Phone: (307) 672-8950 East (307) 672-8950

<u>Alexted Health &</u> <u>Solestnew: Abart Scrytes</u> 322 West FUth St. Standam, WV 82801 Fhome: (307) 674-403 Fluere: (307) 674-9367

Exectionarial Rehabilitation and Payelifattic Sections (201 West Fills St., Swite C Startians, WY ADR) (2007) 674-5534 (2007) 674-5534 (2007) 674-5534 (2007) 674-5534 (2007) 674-5534 1/21/16

Julie Kozłowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15% Street Cheyenne, WY 82002

Dear Ms. Kozlowski,

I am writing this letter in strong support of the WYO Performing Arts and Education Center – Phase 2. I am a Sheridan native who returned to the community this past September to take over as the Executive Director of Northern Wyoming Mental Health Center. The last time I lived here was in 1982. I can say the downtown area has change substantially since that time, for the better.

The downtown area and especially the WYO theater had a significant impact on our (my wife and i) decision to move back here. These facilities provide a vitality and culture that I don't think is matched elsewhere in the state. This is very attractive to potential employees and businesses deciding to move here.

While living in Casper over the past 26 years I had increasingly heard unsolicited positive comments about Sheridan and the WYO Theater. The venue and events have become a destination for people from other parts of the state.

I would urge the business council to fund this grant to continue what has already become a jawel of Wyoming culture so that it can continue to progress to the next lovel. This will absolutely be a great investment in business which will pay dividends many times over.

If you have any questions, please don't hesitate to contact me.

Sincerely,

2 MATLAC

Paul E. Demple, MA, LPC Executive Director Northern Wyoming Mental Health Canter



January 21, 2016

BRC Grant and Loan Program Wyoming Business Council Attn: Julie Kozłowski, Program Manager 214 W. 15⁶ Street Cheyenne, WY 82002

Dear Ms. Kozłowski:

It is our pleasure to write this letter in support of the proposed Wyoming Business Council grant to venovate the "Hallmark" Buikling at Sheridan's WYO Theater in order to further improve the cultural economy and quality of life in our area. Sheridan is an exciting arts community featuring some of the most talented and engaging art persons in Wyoming. With additional rehearsal and event space, expanded wing space, more dressing rooms and a larger lobby at the WYO Theater, the performing arts in Sheridan will take a huge leap forward.

Through the proposed grant, we are confident that the WYO Theater and its partnership with Sheridan College will grow our arts culture and provide Sheridan with economic and quality-of-life benefits. The expansion of the WYO Theater will beautify and animate our city, provide employment, attract residents and tourists, complement adjacent businesses and contribute to a creative and innovative environment. Not only will the improvements funded by the grant attract people to Sheridan, but the spending of dollars by tourists will pour more sales into our hotels, coffee shops, restaurants, and other small, local businesses.

At PB Communications, we fully support the efforts of the WYO Theater and Wyoming Theater Festival, and we believe that Sheridan's downtown will grow in numerous positive ways as a result of these proposed improvements. We believe this project will help fuel Sheridan's creative economy, and we encourage you to fund this grant.

Sincerely,

Melissa Butcher Managing Partner

Bbunke

Adam Bunker Partner



WHITNEY BENEFITS

An educational foundation established by the late Edward A Whitney of Sheridan, Wyoming

Executive Director: Patrick Henderson

(307) 674-7303 (307) 674-4335 fax www.whitneybenefits.org

> P.O. Box 5085 Sheridan, WY 82801

January 21, 2016

Ms. Julie Kozlowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th Street Chevenne, WY 82002

Letter of Support: BRC Grant and Loan Program -- Sheridan WYO Theatre.

Dear Ms. Kozlowski:

The purpose of this letter is to communicate to you the recent Board action of the Whitney Foundation. The Board discussed the possibility of a \$2 million grant opportunity through a business grant. associated with the State of Wyoming to further rehabilitate Sheridan's WYO Theatre and the Halmari. Backing.

Whitney appreciates the good community work of our Sheridan citizens and certainly appreciates the efforts of the Wyoming Business Council and the state legislature to assist our community in building a better foture. Whitney Benefits has been committed to education and economic development for nearly 100 years. As it relates to this project, our foundation purchased the Halimark Building and provided it at a "no lease" fee to Sheridan College for the WYO Theatre's use for many years. In recent years, Whitney Benefits donated the Halimark Building to Sheridan College as a contribution to this project. The WYO Performing Arts and Education Center project is an important project in our downtown redevelopment process and strengthens the treative economy.

In addition to this project, the Whitney foundation has purchased dozens of properties including the Sheridan College Simulation Health Center building and packing lot located on Broadway Street; which Whitney later donated to Sheridan College. Whitney built the Whitney Place project on these rehabilitated properties which now has; several new professional critice buildings, a new bark, the Sheridan County School District R2 administration building, residential properties, and the Whitney Rink at the M&M Center Ice rink. Public and private investment in the WYO Center Phase I (the Mars Theater) will certainly prompt additional investment in the downtown area and has made the surrounding properties attractive to businesses associated with a creative economy. The completion of the WYO Center which incorporates the Hafmark.

Building will continue to attract private investment in Sheridan's downtown. Our foundation has financially invested in several Sheridan College faculty positions in the arts. Whitney has contractually committed \$7 million to the Sheridan College Visual Arts Building, \$9 million to the Whitney Center for the Arts, and \$2 million for the grounds and site development plan for these projects. Whitney is also aware of the WYO Theatre, and Sheridan College's collaboration in which nearly \$3 million was raised for the Mars Theater at the WYO Theatre project.

I respectfully request that the Wyoming Business Council recommend approval of this \$2 million grant request. Whitney Benefits with the Sheridan community will financially support the WYO Theatre and Sheridan College's efforts for the second phase of this critical community project. If you have any questions regarding Whitney's support of this project, please free to contact me at 307.752.4539. Thank you for your consideration of this worthy project.

Sincerely,

Tom Kinnison Whitney Board President

C.C: Dr. Paul Young – President Sheridan College



January 20, 2016

Dear Ms. Kozłowski,

Please accept my letter of support on behalf of The Brinton Museum for the WYO Performing Arts and Education. Center's (Phase 2) Wyoming Business Council grant application.

Thanks to the addition of our \$15.8M, 24,000-square foot Forrest E. Mars, Jr. Building last June, The Brinton Museum nearly tripled its attendance and velcomed 20,000 visitors last year, including folks from all 50 states and 30 countries. This new level of activity and success has led to the addition of half a dozen professional positions at The Brinton Museum and is driving tourism, spanding and new business throughout the community.

Similarly, The WYO Theater's renovation and expansion has made downtown Sheridan a more desirable place to dine, shop and do business. Their Impact goes well beyond downtown -- last summar, The Brinton Museum directly benefited from the tourism generated by the Wyoming Theatre Festival.

It is my firm belief that by further expanding its footprint in the Hallmark Building for theater productions and Sheridan. College collaborations, The WYO Theater will drive even more positive business activity downlown and throughout the county.

During a time when the Wyoming economy must find ways to diversify, tourism and the arts are serving as a dynamic building block for Sheridan's future. The recent evolution and expansion of The Brinton Museum, The WYO Theater and Sheridan College have clearly grown the creative economy here and are helping to make Sheridan an increasingly popular destination in Wyoming and the Rocky Mountain West,

The Wyoming Business Council's support of the WYO Performing Arts and Education Center expansion will help downlown Sheridan become a more vibrant, sustainable downlown center and promote the continued enhancement of Sheridan's creative economy.

Thank you for your time end support. We invite you to visit us at The Brinton Museum the next time you are in Sheridan.

Kenneth L. Schuster Director and Chief Curator

239 Brinton Road - P.O. Box 460 - Big Horn, WY 82833 - (307) 672-3173 www.TBM.museum or www.TheBrintonMuseum.org tax exempt 501 (c)(3) IRS #45-3688359



Bighore National Forest

2013 Eastside 2nd Sirect Sheridan, WY 82501

File Code: 1500 Date: January 20, 2016

Julie Kozlowski Program Manager BBC Grant and Loan Program Wyoming Business Council 214 W. 15th Street Cheyenne, WY 82002

Dear Ms. Kozlowski,

The City of Sheridan, Sheridan College, and the WYO Theater are submitting a grant application for renovation of property to enhance the infrastructure for performing arts in downlown Sheridan.

The Bighorn National Forest endorses this application. The Forest Service has a specific interest in this project: a vital arts community is essential to attracting and retaining a high-quality, diverse workforce.

Caring for the Land and Serving People

Thank you for your consideration.

Sincerely,

William 7. Bast

/s/ William T. Bass WILLIAM T. BASS Forest Supervisor

cc: Amy Ormseth



Printed on Recycled Paper





January 20, 2016

Julie Kozlowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th Street Cheyenne, WY 82002

Dear Ms. Kozlowski:

The Downtown Sheridan Association (DSA) is provid to offer our support for the grant application by the WYO Theater for renovations to the old Hailmark building in Sheridan, Wyoming. The community has already benefited from an increase in the amount of traffic in our downtown with several of the events hosted at the WYO Theater selling out. Whether it is the activities and programs being done at the WYO Theater like this last summer's theater festival, both residents and tourists are finding their place in the downtown which increases traffic to our community, revenues, activities and opportunities for the outlife.

We support not only the renovation of this historic gem but also look at the site as economic fuel for our downtown based on the increased foot traffic reported by our local retailers and the infusion of comments we have heard from the different visitors on what they perceive this community and the WYO Theater bave to offer. So often, new residents stop by our office and mention the WYO being one of the main reasons they chose Sheridan. It being the cultural asset that is missing from so many other small towns.

We encourage the Wyoming Business Council to fund the grant opportunity for the Hallmark building submitted by the WYO Theater. Please contact Beth Holsinger or Traci Rushowsky with any questions or information needed.

Sincerely,

Beth Holsinger DSA Executive Director

Iraci Rustastry

Trad Ruskowsky DSA Board President



The proactive voice of local business, working for the promotion, protection, and prosperity of our members and community.

PO Box 707 • Sheridan, WY 82801 • Ph: 307.672.2485 • Fax: J07.672.7321 www.sheridanwyomingchamber.org

January 19, 2016

Julie Kozlowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th St. Cheyenne, WY 82002

Dear Julie:

This letter is in strong support for the WBC grant for Phase 2 of the WYO Performing Arts and Education. Center in Sheridan, Wyoming, needed to complete the renovation project of this impressive facility.

The Sheridan County Chamber of Commerce celebrates the growing position of Sheridan as a Destination City for visitors, for our own community's economic benefit and for all of Wyoming. The quality and number of offerings by the WYO Theater draw thousands of visitors annually, both directly (such as the Wyoming Theater Festival) and, even more, by increasing the length of stay once here.

Recent Wyoming sales tax collection data shows that Sheridan County's 4% sales tax revenue in the Leisure and Hospitality industry increased 9.6% from fiscal year 2014 to fiscal year 2015. That points to evidence that we're having more visitors and they're staying longer.

Also, every day our Chamber staff is talking with people who are considering relocation to Sheridan, with the most important factor almost always being our quality of life. The WYO and our entire creative arts culture are a big part of that.

Sheridan City and County leaders have a very intentional focus on developing a first-class creative arts environment. An economic development study completed for Sheridan in 2014 clearly identified Creative Arts as one of our targeted industries for our future economic growth. Sheridan is delivering on that.

The Sheridan County Chamber is committed to the "promotion, protection and prosperity" of our members and our community. We are the voice of over 600 businesses with over 10,000 workers. We need the WYO's continued offerings of top-rate entertainment and theater education, contribution to our quality of life, and contribution to the critical diversification of our economic future. We urge your approval of the grant for Phase 2 of the WYO Performing Arts and Education Center.

Sincerely. hnaon Dixie Johnson

Chief Executive Officer



Service Nº 196

CONTRACTOR OF A

Julie Kozłowski, Program Manager BRC Grant and Loan Program Wyoming Business Council

214 W. 15th Street Cheyenne, WY 82002



UlletteCollege

300 VV. Smelain Sc. Gilletter, VVT - 82716 (307) 486-0254

Thank you for giving me the opportunity to express my interest in continuing the growth of Sheridan's vibrant downtown. The cultural opportunities and rich community involvement not only benafit me on a personal level but also in the career path I have chosen. As a Human Resource professional, one can be faced with the challenge of finding quality applicants to fill difficult positions as well as retaining those quality employees once you've found them. As candidates consider employment, they weigh so many different aspects and the community in which they will raise their families is extremely important.

I have been working in the Human Resource field in Shorldan Wyoming for the past 11 years. My first experience was with the City of Shorldan where I was personally involved in hiring a Police Chief, a Fire Chief, City Treasurer, Public Works Director, Human Resource Manager, City Engineer and many, many employees at all levels to fill our City with quality employees. My personal experience with filling positions in Sheridan Wyoming is that I do not have to sell our community, it sells itself. With all of those positions mentioned and many more, I spoke with incoming candidates and current residents and their feedback consistently includes discussion about the wonderful downtown area, the opportunities that the downtown brings for community connection and the focus on culture that Sheridan continues to foster.

I currently work as the Director of Human Resources at Northern Wyoming Community College District and I serve as the Past President for the Society for Human Resource Management (SHRM) Big Horn Mountain Chapter. My role in both of these positions again allows me the opportunity to network with current and future residents of Sheridan Wyoming. I feel fortunate to work in this field in Sheridan Wyoming as we continue to thrive and educate our community providing diversification opportunities and growth through theater, collaboration and expanded cultural opportunities. We are currently recruiting for a Vice President for Student Affairs which will be an integral part of our Executive Team. As candidates came through this last werk. I was proud to hear them describe our community as one which is "bigger" than its population. Their first impression of this community based on the business development efforts, cultural opportunities and beautification of downtown Sheridan gave them confidence that this is a place that they could raise their families while enjoying a very good quality of life. If I can answer anything more, please feel free to call me at 307 752-8854.

Sincerely,

Jennip Mc Cithin

Jennifer McArthur Director of Human Resources Northern Wyoming Community College District



January 12, 2016

Julie Kozłowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th Street Cheyenne, WY. 82002

Dear Ms. Kozlowski;

First Federal Bank & Trust is located adjacent to the WYO Theater in downtown Sheridan, Wyoming and we are in support of the renovation project to the "Hallmark" Building to create additional usable space for the Theater.

We believe that the possibility exists that the renovation would directly and/or indirectly impact our business by making the community more attractive for business development, attract private investment in downtown Sheridan buildings, and encourage businesses to locate downtown.

With the addition of downtown businesses, the bank would benefit from an increase in clients, both business and individuals.

The events that take place at the Theater offer economic development for Sheridan, as many attendees are from out-of-town and spend money purchasing tickets, food and lodging. They also use the bank's on-site ATMs which provides direct fee income.

Again, we support the expansion of the Theater and would strongly encourage you to consider the grant request.

Sincerely,

David J. Ferries, CEO and President First Federal Bank & Trust

SHERIDAN STATIONERY BOOKS & GALLERY 206 N. MAIN ST. SHERIDAN, WY. 92801 307-674-8080 FAX 307-674-8456

January 7, 2016

Julie Costowski, ≻rogram Manager SRC Grant and Loan Program Wyoming Business Council 214 W. 156 Street Chevenne, WY \$2005

Dear Vis Koziowski:

Wy varie is Roboy Smith, and my hussand John and Lown Sheridan Stationery Books & Galesy, an independent bookstore, located on Main Screet in historic cowntown Sheridan. Lati writing to add my support to the grant application by the Wyo Theater for renovations to the old Halmant building in Sheridan. Having the Wyo Theater as a verice for the arts has been worderful for our community. Wany Spenical have been hosted by the theater, and although Litarent list any specific adventages to thy particular puscless, it has been great for Main Screet. The Wyo pulk hundreds of people to the downtown area for concerts and shows, herping to create anibrant and functional, dining, and represented or community.

Sincerehy.

3000y Smith

1/7/2016

Julie Kozlowski Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15th Street Cheyenne, WY 82002

Dear Julic,

I am writing in reference to Sheridan County's \$2 million grant request to renovate the "Hallmark" Building at 48/50 North Main.

As you are aware the existing structure has already undergons extensive renovation and is now considered one of the largest assets on our historic Main Street.

The time to practice community development is BEFORE a community needs it. It's tough selling businesses on the idea of relocating; or getting someone with the resources to start one – to an area when the Main Street is bounded up. In the current energy "bust" cycle it's even more imperative to focus on the preservation and expansion of our cultural assets and educational and natural resources because that is what we have to "sell". People will relocate a business if it's a place they can visualize themselves living. This is our path to economic diversification.

As a business owner on Main Street since 2012 I can tell you the changes I've seen. The Chamber of Commerce and the Downtown Sheridan Association have done a remarkable job of coordinating efforts to make the this the HUB (and heart!) or our community through including all activities; many of which center on the WYO Theater.

I hear how much loved our town is all the time from our out of town customers. Because of the type of items we produce and sell; I can toll you that they are the very demographic that we want to encourage to relocate. I've talked to customers who have extended their stay once they are here and see all our cultural amenities. My staff regularly suggest restaurants and even makes reservations for the WYO and dinner! We train them to be the Concierge for Sheridan because we want tourists to stay for more than a stop over.

Thank you for your time and consideration. I wholeheartedly support the grant request because I have seen the benefit (in my business) from the already completed renovation and I truly believe it to be an additional step towards economic diversification.

Best,

Jill Moriarty – Owner Twin M Designs [7]C North Main Street Sheridan, WY 82801



Julie Kozlowski, Program Manager BRC Grant and Loan Program Wyoming Business Council 214 W. 15* Street Cheyenne, WY 82002

I am writing in support of the grant application submitted by the City of Sheridan, Sheridan College and the WYO Theater for to renovate the "Ballmark Building located at 48/50 North Main in Sheridan Wyoming.

Frackelton's Fine Food and Spirits is located directly across Main Street from the WYO Theater. We work closely with the WYO each year, having hosted the annual WYO Gala Reception, provided lunch service for the annual Met Opera performances, and hosted several performance "After Parties" for events at the WYP.

Frackelton's enjoys the reputation of being the place to go for dinner prior to or after performances offered by the WYO. We know that we will be "full house" before shows no matter what the day or time. We order and schedule based on the increased business volume generated by these events. I have noticed that many of our out of town guests are very curious about the WYO, particularly during the busy summer season. The interest and surprise at the event postings on the Marquee very often feed to the question "Now does a small town do that?"

The WYO Theater is a very positive business generator for our business and our community. It is certainly very positive for our Restaurant.

David Youngren General Manager Frackelton's Fine Food and Spirits SS N. Main Street Sheridan, WY 82801





CHAMBER OF COMMERCE

November 12, 2015

Julie Kozłowski Business Ready Community Program Manager Wyoming Business Council 214 West 15th Street Cheyenne, WY 82002

Dear Ms. Kozlowski,

On behalf of the Evanston Chamber of Commerce and our board of directors, I am pleased to write this letter supporting the application to the Wyoming Business Council's Business Ready Community (BRC) Program by the City of Evanston for their 'Roundhouse Ready for Business Project'

The Chamber's mission is to enhance the growth and prosperity of the Evanston business community, and this project will clearly accomplish this important endeavor. With the roundhouse sections stabilized, and at least partially renovated, companies will be much more inclined to relocate to or expand to the area. Because the Chamber is typically the first point of contact for businesses within and outside of the community, having a prepared and newly renovated facility to present to them is paramount to economic sustainability and growth. Much of Evanston's building stock suitable for manufacturing is both limited in size and outdated. This project will most certainly help the Chamber and the City to better recruit new businesses and retain our existing ones. On a final note, and perhaps on a more personal one, if a new or several new businesses are recruited to the site, it could potentially increase the Chamber's membership and improve our capability in fulfilling our mission.

Therefore, we fully support the City of Bvanston's application and feel that this project will greatly contribute to future economic expansion and success. Please do not besitate to contact me should you have any questions or concerns. Thank you for your consideration.

Sincerely,

Jour Darby

Dawn Darby Executive Director

> PO BOX 365, EVANSTON, WY 82931 • 1.800.328,9708 • PH: 307.783.0370 • FX: 307.789.4807 CHAMBER@ETOWNCHAMBER.COM • WWW.ETOWNCHAMBER.COM



Evanston Historic Preservation Commission 1200 Main Street Evanston, Wyoming 82930 (307) 783-6320

Const and the second

November 12, 2015

Wyonning Business Council 214 West 15th Street Cheyenne, WY 82002

On behalf of the Evanston Historic Preservation Commission, 1 am writing this letter in support of the City of Evanston's grant application requesting funding to restore the last three sections of the Roundhouse. This project will secure these sections from any further deterioration and prepare them for future development. I would like to ask for the Wyoming Business Council's support of this application.

As our mission statement reads: To enhance and perpetuate significant historical, archeological, and architectural relics of value in the interest of the people so that the citizens of Evanston will have a belief that Wyoming's cultural resources enhance the quality of life for all.

Funding for this project would certainly ensure the continued preservation, enhancement and reliabilitation of this very significant, historical, architectural, cultural resource. And as we all know, preservation not only benefits a community culture and identity, but also its businesses and economy.

Thank you for your consideration of the City of Evanston's request for funding for this project.

Sincerely, om tabrens

Ton: Farrens, Chairperson Evanston Historic Preservation Commission



1200 MAIN STREET + EVANSTON, WY 02030 (307) 789-6919

November 10, 2015

Julie Kozlowski Business Ready Community Program Manager Wyoming Business Council 214 West 15th Street Cheyenne, WY 82002

Dear Ms. Kozlowski,

It is my pleasure to write to you on behalf of Roundhouse Restoration, Incorporated (RRINC) in support the City of Evanston's Business Ready Community (BRC) grant application for the Roundhouse Ready for Business Project. This project will help to restore and reutilize the three undeveloped sections of the Roundhouse.

Roundhouse Restoration, Inc. is a non-profit group of all volunteers established in 1996 to raise awareness and funds for the rehabilitation of the Evanston Roundhouse & Railyards. Our mission statement is: To restore and preserve the Evanston, Wyoming Roundhouse and Railyards for the purpose of economic and community development, to enhance and interpret the historical significance of the site and to celebrate our railroad heritage.

Your funding and support of this project enables RRINC to pursue this very mission. The completion of the Machine Shop and Section I of the Roundhouse as public event space has created much excitement and entitusiasm in the community. The rehabilitation of the remaining sections will not only continue this exhibitation, but it will also provide necessary commercial space and foster economic growth.

Thank you for your consideration of the City of Evansion's request for funds.

Sincerely Yours,

Jane Law

Jane Law, President Roundhouse Restoration Incorporated

UINTA COUNTY ECONOMIC DEVELOPMENT COMMISSION 225 9TH Street, Evanston, Wyoming 82930



November 9, 2015

Julie Kozlowski Business Ready Community Program Manager Wyoming Business Council 214 West 15th Street Cheyenne, WY 82002

Dear Ms. Kozlowski,

As the director of the Uinta County Economic Development Commission (UCEDC) it is nay great pleasure to support the City of Evanston's Business Ready Community (BRC) grant application for the 'Roundhouse Ready for Business Project'

UCEDC's mission is to build a strong and aggressive economic development program that will strengthen existing businesses and build greater diversity by recruiting additional quality compatible businesses and industries. Evanston's Roundhouse Ready for Business Project will unquestionably aid the UCEDC to achieve this ambitious, but worthy pursuit. Unita County is poised to be a significant hub for economic growth and expansion, but the area could substantially benefit from having a spacious and marketable commercial building equipped to house a new or expanding industry. This project has the potential to be a major "game changer" for the community, creating a new ent of business prosperity and innovation.

I'm in complete support the City of Evanaton's application and feel that this project will enhance Uinta County and Evanaton's future economic development. Please contact maif you have any questions or concerns, and thank you for considering the City of Evanaton's BRC grant application.

Sincerely,

Wolling

Gary Welling, Director Units County Economic Development Commission



Re: Support for City of Evanston Strand grant application

Dear Ms. Kozlowski and Wyoming Business Council:

This letter is in support of the City of Evanston's application for a Business Ready Community Grant for stabilization and partial rehabilitation for commercial use of Sections Two, Three and Four of the Evanston Roundhouse.

As a lifelong resident of Evanston, I have seen many changes to the Evanston Roundhouse and Railyards over the past 55 years. The last 15 years has seen the area once again become the heart of the community, and Section One, completed in 2009, has become the pride of Evanston and all of Wyoming. Its success has shown us that the potential for the remaining sections of the Roundhouse is even greater.

As Chair of the Evansion Renewal Agency Board I would like to voice the Board's support for the City's application. The Roundhouse and Railyards lie within our District, and any improvements to any property with in the district is welcome, but completion of the remaining sections of the roundhouse for commercial use would be one of the most exciting developments we could envision.

The Business Council has provided vital support for the work we have accomplished so far, for which we are truly grateful. Without that support, it is unlikely that the community could have achieved so much.

Sincerely

Fred Coles



October 28, 2015

City of Evanston Mayor Kent Williams 1200 Main Street Evansion, WY 82930 307-783-6300

RE: Evanston Roundhouse Project

Dear Mayor Williams,

My name is Sean Watts and my wife, Tamra and Lown Wind River Brewing Company, Inc. In Pinedale, WY. We are a strong growing company that has been in business since 1997 and under current ownership since 2008. We have outgrown our existing brewing facility and are looking to expand our brewing and restaurant operation.

It is my understanding that the City of Evanston is planning to renovate its downtown Roundhouse. I would greatly appreciate any time you may have to discuss the potential opportunities and economic diversification that WRBC could bring to the City of Evanston. We have experienced over 300% growth in the last five years and believe that we can extend that growth exponentially if able to partner with you on your Roundhouse project.

Please let me know if you have any questions or need additional information. It would be my pleasure to provide you with any necessary materials pertaining to Wind River Brewing Company, Inc. and our vision for your Roundhouse project.

Sincerely,

10-15. Water

Sean E. Watts President/CEO Wind River Brewing Co. 307-260-6639

PO Box 1677 402 W. Pine St. Pinedale, WY ph. (307) 260-6639

| D | untain town. | eer or a brewery the people could call their a of Lavoie's Brewing Company. Lavoie's d. Lavoie's served up craft brewed ale until | at would benefit everyone. She also and the business struggled through a couple | s teamed up and purchased the brewery WRBC has since seen two expansions spring of 2012. This latest expansion enjoy (the original indoor space could only entire Wind River Range for summer dining. | oduced the first canned beer in Wyoming, in-house in order to better serve our summer of 2011 an additional beer was double. By 2013, the success of our canned already outgrown our current building's cunity to fulfill demand in other markets | | | | | |
|---|---|---|---|--|--|--|---|----|-----|---|
| | The story of craft brewing in a secluded mountain town. | With a population of just over 1400 people at the time, Pinedale Wyoming, for the most part had been void of craft beer or a brewery the people could call their own. That all changed in 1997 when Mickey Lavoie brought hand crafted beer to Pinedale Wyoming with the creation of Lavoie's Brewing Company. Lavoie's Served up craft brewed ale until 2002 when Mickey sold the brewery to Gayle Kinnison and Lavoie's became Bottoms Up Brewing Co. | Gayle Kinnison had a vision to create a place for the smail community of Pinedale to meet, gather, and host events that would benefit everyone. She also imagined Pinedale's hand crafted beer being sold all across Wyoming. But in 2006, Gayle unexpectedly passed away, and the business struggled through a couple years of uncertainty with an out-of-state bank managing the operations for the Gayle Kinnison Trust. | In the fall of 2008, some say only a couple of weeks before the pub was to be shut down by the bank, a group of locals teamed up and purchased the brewery changing the name to Wind River Brewing Co. (WRBC). In the last few years the pub has grown steadily in popularity. WRBC has since seen two expansions starting with a patio expansion and bar remodel in the spring of 2010 followed by a much larger expansion during the spring of 2012. This latest expansion increased the indoor dining area by 1600 sq. ft. and more importantly created a year-round dining area for all ages to enjoy (the original indoor space could only accommodate those who were 21+). In addition, a 1900 sq. ft. rooftop deck was added featuring views of nearly the entire Wind River Range for summer dining. | Early summer of 2010 also saw the installation of a new canning line, the first in Wyoming. This meant that we also produced the first canned beer in Wyoming, Wind River Blonde Ale. In the winter of 2011, WRBC made the decision to bring the Wyoming distribution of its beer in-house in order to better serve our customers throughout Wyoming, becoming the first and only Wyoming brewery to self-distribute its products. In the summer of 2011 an additional beer was added to the canned beer line-up, Wyoming Pale Ale (WPA), causing the demand for WRBC canned beer to instantly double. By 2013, the success of our canned products started catching the attention of distributors in other states, who began pursuing our products. But we had already outgrown our current building's capacity. So we began the search for property in which to build a production brewery, which would give us the opportunity to fulfill demand in other markets besides Wyoming. | biggest obstacle in this process would be our own town government! | Which, fortunately, has brought our two parties together to create a much bigger opportunity for all of us! | | | |
| 0 | The story | With a population of just over 1400 people at the time, Pinedale V own. That all changed in 1997 when Mickey Lavoie brought hand Brewing Co. was a tiny quaint little pub that had a couple house b 2002 when Mickey sold the brewery to Gayle Kinnison and Lavoie | Gayle Kinnison had a vision to creat imagined Pinedale's hand crafted b years of uncertainty with an out-of | In the fall of 2008, some say only a couple of weeks before the pulchanging the name to Wind River Brewing Co. (WRBC). In the last starting with a patio expansion and bar remodel in the spring of 2 increased the indoor dining area by 1600 sq. ft. and more importa accommodate those who were 21+). In addition, a 1900 sq. ft. roc | Early summer of 2010 also saw the installation of a new canning li Wind River Blonde Ale. In the winter of 2011, WRBC made the decustomers throughout Wyoming, becoming the first and only Wyo added to the canned beer line-up, Wyoming Pale Ale (WPA), causi products started catching the attention of distributors in other stated catching. So we began the search for property in which to build a besides Wyoming. | But who would've thought that our biggest obstacle in this proces | Which, fortunately, has brought ou | ζ. | .73 | 8 |

View our menu | Order = keg

UFFRS ON TAP

Blonde Ale Ditter ESB Amber Ale Gayle Force Pale Ale Wyoaning Pale Ale Weissbier Mongo Wheat Parter Datmoal Stout T.K.O. (accordal)

aliak news for been an investigat

DAILY SPECIALS

Monday - Friday Happy Hour 4 pm - 6 pm

Monday Founder Night - 4 pm 16 or drafts for \$3.00

Monday, Tuesday, & Wednesday Night History Smoked Ribs

Thursday, Friday, & Seconday Night Hictory Science Rib

eperante eubjech la change

EVENTS

Check lock soon for upcoming evening

HOMANNA REPRESENT

CANNED DEER LINE

LEGENDARY HEER & THE BEST FOOD IN TOWN

Locave in the sever transmown Pinedale, WY

Wind River Brewing Company

What River Brewing Company is located at the base of the Wind River Monotalos in downlown Pinedale, Wyomlag, Our brewery is the spot for those who appreciate the act of habderoffiel Joperior brews with a wide tadge of flavora and outer. We brew award winning beers, created in-boase using only the Boast ingredients and pure glocker water.

For close who need more than beer, our chef has created a menw that includes pabfavorites, solads, hornernade scops, appelizers and fine stocks, all with generous portions. "We are known for having legendary beer and the best food to town." If you're looking for a quick litte to est or wate to relax and sample our entire selection of beer we welcome you to join us at Wind Efver Drewing Company! The Brew Publis smoke free, has wireless necess and features several big series "D's

RECENT AWARDS



SILVER MEDAL: Porter 2014 World Beer Cup

Instagram

Cwitter

Contact Us poy. 367.8522.8 (2332) 2024

··· 1

Boites Sanday - Thumday H I III - H IIII III Helday It Saturday Helday It Saturday H IIIII - Hidelaght

Take-and order? Check our our <u>mean</u> thes give up a call yo)-BEEA.

Directions? Clock here for directions

Jole our seam Cleb herrendowilowijoh ambesten lodi)

Easts the game on our big server HDTVs NL 1 NBA | MLD | 2011



SILVER MEDAL: Gayle Force Pale Ale 2012 Great American Beer Festival

GOLD MEDAL Porter 2011 Great American Beer Festival



GOLD MEDAL: TKO GOLD MEDAL: Porter SILVER MEDAL: Blonde Ale SILVER MEDAL: Gayle Force Pale Ale SILVER MEDAL: Wyoming Pale Ale BRONZE MEDAL: Oatmeal Stout 2014 Denver International Beer Competition

🕿 Wind River Brewing Comapny 2009 | All Rights Reserved | Call 307-367 BEER (2337) | Site Photographyy by Justin Wright & Tim Ruland | Site Design by Boxcar Arts











Representative John L. Freeman

Wyoning House of Representatives House District 68

Diabrici Address 2340 Noth Caroline Way Green River, WY (2935 307-875-7371 freeman@wy.onlig.com

Education

Dear Wyoming Business Council,

I have been asked to write a letter supporting Rock Springs Sweetwater County Airport proposed expansion of its General Aviation Terminal Building and Community Hanger. After a tour of the airport facilities and reading supportive documents, I believe this is a worthy project for your consideration.

November 19, 2015

Before my father died, we were looking at picture of Amelia Earhart in front of the Rock Springs' Hanger. My father was present when the picture which was taken around 1929. When I went on the airport tour last month, I immediately recognized the hanger from the photo. The hanger was taken down from its original location and is still in use in 2015. The public has gotten its money worth from this building, which is no longer large enough to provide adequate service for the community.

Since becoming a legislator, I have had limited exposure to general aviation terminals. Even to the inexperienced eye, Rock Springs' 60-year terminal is too small, poorly configured and worn out. The Rock Springs Airport is in a prime location to provide service to air travelers. Under current conditions, pilots are inclined to make a diversion to another airport and give their business to an airport provides comfortable amenities as they wait for their plane to be serviced.

A well-developed airport is necessary for the economy of Sweetwater County. Multinational corporations are developing our local resources. The airport is an important stop for these corporation's aircraft delivering personnel or cargo. I'm sure visitors are disappointed when they step into our facilities. I'm aware of small businesses using the airport to fly in experts for short visits or materials where the commercial aviation services were not practical. My friend, who owned a construction business, often complained that the lack of general and commercial air service hindered his expansion. Improvements to the Rock Springs Sweetwater County Airport should improve business conditions for all types of business.

The airport significantly adds to Sweetwater's economy. Efforts are being made to improve commercial aviation to airport but economic forces outside our state hamper these efforts. Improvements to the general aviation portion of the airport are within our control. Rising income from increased use will benefit all portions of the airport's functions. I believe that with adequate infrastructure and the location of the airport can increase the airport's economic impact. These projects are long past due and are needed. I hope that you find merit in this proposal and help fund this request.

Sincerely,

Jeh J Freero

John L. Freeman

Ivoming Legislature Online

Senator Stan Cooper Travel, Recreation, Wildlife & Cultural Resources Committee Chairman Wyoming Senate Senate District 14 417 Agate Street Kemmerer, WY 83101

> Wyoming Business Council 214 West 15th Street Cheyenne, Wyoming 82002



lione (307) 877-6450 ruuri/ Stan.Cooper@wyoleg.gov

Re: Rock Springs Sweetwater County Airport Grant

Dear Council Members:

This is a letter of support in relation to the Rock Springs Sweetwater County Airport Grant request for funds to replace the old existing General Aviation Terminal and Hanger which were originally constructed in the 1940's and 1920's.

The project funding request will allow for replacement and construction of more convenient and modern facilities and to have the kind of operation that provides for sustained and continued use for private and corporate aircraft flight crews and passengers.

The airport generates over \$31 Million a year in economic benefits to the State and \$27 Million locally. This airport is important to the economic wellbeing for the entire region. In order to continue to grow the economy in the region; facilities are needed at the airport that will attract and support the entire array of General Aviation aircraft. This includes frequent users of multi-million dollar aircraft by business and industry. The General Aviation Facilities at the airport are also a vital link for the current and future growth of healthcare and medical services in the region. A large number of doctors and medical specialist use private and corporate aircraft to bring services to our rural hospitals and local clinics.

I would ask that the Business Council consider a favorable recommendation for this grant in light of its significance to provide continued economic growth for an entire region of the State.

Sincerely,

Senator Stan Cooper Senate District 14, Sweetwater, Lincoln, Sublette, Uinta
November 23, 2015



Wyoming Business Council Board of Directors 124 West 15th Street Chevenne, WY \$2002-0240

Dear Council Members:

SkyWest Airlines is a leading regional airline serving millions of North America travelers monthly and has served the Rock Springs-Sweetwater County Airport since 2011. It has come to our attention that the Rock Springs-Sweetwater County Airport Board is in the process of securing funding for a new General Aviation Terminal & Hungur facility. This project is of considerable interest to our company as we work to keep our costs low white maintaining a high level of reliability for our customets.

Currently, the Rock Springs-Sweetwater County Airport does not have a hangar facility large enough to support our CRJ-200 fleet of aircraft during inclement weather and periods of unscheduled maintenance. During the winter months we experience an increased risk of delays and high costs due to deicing operations. Furthermore, when we experience a need to perform unscheduled maintenance on our aircraft, it can be hazardous and more time consuming for our maintenance crews to service the aircraft unprotected from the weather.

Therefore, should the Rock Springs-Sweetwater County Airport be successful in obtaining the necessary funding to construct a new General Aviation Terminal and Hangar Facility, SkyWest Airlines would be interested in discussing the ability for us to utilize the hangar facility on an as needed basis with the Airport.

SkyWest Airlines is excited for what the future brings to our continued partnership with the Rock Springs-Sweetwater County Airport and looks forward to working with the Airport Board to continue providing reliable and cost-effective pir service to Sweetwater County and the State of Wyoming.

Respectfull

Michael Östler Manager Network Planning SkyWest Airlines



1407 W, North Temple Salt Lake City, Utah 84116

Mr. Devon Brubaker Airport Manager HWY 370 bldg 382 PO Box 1987 Rock Springs, Wyoming. 82901

To; Rock Springs Sweetwater County Airport Board,

We would like to comment on the value of the general aviation facilities and services at the Rock Springs airport. We fly all over the country every week and have extensive experience with all types and levels of fixed base operations. Several times each month, we fly passengers into Rock Springs and spend the day at the airport and even though the service is exceptional, the facilities are sadly lacking compared to other FBO's at airports of the same category. The airport management is completely professional and keeps everything running smoothly, not the least of which is helping resolve issues that arise due to adverse weather, however, the lack of sufficient hanger space is a huge problem that cannot be resolved with any amount of customer service. The FBO building itself is extremely old, drafty and uncomfortable and for those of us who spend each day using FBO facilities, the age of this one really stands out. A new general aviation terminal with a pilot lounge, flight planning rooms, nice rest rooms and hopefully even crew snooze rooms are needed as well as an enclosed, heated hanger large enough to accommodate several large corporate aircraft like ours. We would be regular users of all of these suggested upgrades.

The airport and FBO are the gateway to your community for business and personal visitors alike and can make or break peoples perception of your fair city. It is absolutely essential that not only the people running it are experienced, responsible and courteous, but that the facilities are inviting and the services available are complete.

We strongly encourage you to seek these upgrades and look forward to a continued positive relationship in the future.

Sincerely,

Keven Christopherson Lead District Captain Pacificorp / Rocky Mountain Power 801-608-4757

Randy Giebel Captain Pacificorp / Rocky Mountain Power



DENNIS E ELLIS GOVERNMENT RELATIONS ADVISOR

> Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

To Whom It May Concern:

Anadarko Petroleunt Corporation ("Anadarko") appreciates the opportanity to submit these comments on regarding Rock Springs-Sweetwater County Airport's request for a Business Readiness Grant to replace the existing hangar with a new General Aviation Terminal.

Anadarko is Wyoming's largest landowner, laiving extensive surface and mineral holdings associated with the approximately 4.2 million-acre land gram. Anadarko's mineral and surface acreage and our continued interests in being a strong steward of these lands and monetizing these assets to the benefit of our company, employees, the State of Wyoming, Sweetwater County and the energy needs of our country.

As you know, the Ruck Springs-Sweetwater County Airport Board is applying for a Wyoming Business Council Community Readiness Grant for \$3,000,000 to replace the existing bangar and general aviation terminal with a much needed and more spacious hangar and General Aviation Terminal. The project is a key effort to enhance the community's ability to attract and relain businesses that have aviation interests and build Wyoming's economy. The current facility is ill suited to meet the needs of the community and corporate entities that power the economy of the area, and without upgrades may risk tobust air travel to the region in the future.

Aduidarko strongly support the efforts of Rock Springs-Sweetwater Crunity Airport Board to collaboratively update the facilities and bring strong air service. Inture economic growth, jubs and state and local government revenue to the Sweetwater County and State of Wyoming.

Please feel free to contact the should you have any additional questions at hemistellis/lanadarko.com or (307) 287-3165.

Thank you for your consideration:

Dennis Ellis Government Relations Advisor Anadarko Petroleum Corporation

1807 CAP TOL AVE . SUITE 105 + CHEVENNE WY 92601 DIRECT 307-632-2130 + CELL 307 287-3163 + FAX 307-634 2531 + E MAIL dwns elegandarys com



Carl R. Demshar, Jr., Mayor 212 D Street, Rock Springs, WY 82901 Office [307] 352-1510 • FAX [307] 352-1516 carl_demshar@rswy.net

November 23, 2015

Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

To Whom It May Concern:

I am writing this letter to demonstrate the Rock Springs City Council's support of the Rock Springs-Sweetwater County Airport's application for a Wyoming Business Council Community Readiness Grant for \$3,000,000. This grant will be used to enhance and modernize the facilities at the existing airport which will facilitate the potential for additional economic development of the area.

From a project perspective, this grant will be used to replace the existing 1920's 7,500 sq-ft hangar and the 1940's 3,000 sq-ft general aviation terminal with a new 22,500 sq-ft heated hangar and a 4,000 sq-ft general aviation terminal, respectively. These improvements are needed as the existing facilities no longer serve the needs of corporate flight departments, aircraft owners, passengers, and pilots. The present hangar is not heated, lighted, or fully enclosed and is not large enough to accommodate more than 3 to 4 aircraft. Today's corporate aircraft, usef by many of the corporations presently in the area, do not fit in the hangar. In addition to the improvements that will be made to the hangar, 6 new general aviation terminal will have a pilot lounge, crew restrooms, and flight planning rooms.

As elected officials, we are constantly investigating the options to increase the economic growth and vitality of not only the City, but also Sweetwater County. We have always felt that an airport is an essential "building block" to economic growth and development. While we are very fortunate to have our present airport, these updates and improvements will go a long to enhancing the existing airport, making it more attractive to companies who may be evaluating the area for potential relocation of their respective companies.

As the governing body of the City of Rock Springs, we are supportive of this grant application and strongly urge approval of this application. As stated above, continuing economic development is a goal and objective of this governing body and these improvements to the Rock Springs-Sweetwater County Airport will certainly allow us to maximize our efforts with the realization of this goal.

Yours very tody,

Carl R. Demshar, Jr., Mayor City of Rock Springs

c: Rock Springs City Council Devon Brubaker, Airport Manager

BOARD OF COUNTY COMMISSIONERS



• WALLY J. JOHNSON, CHAIRMAN

o JOHN K. KOLB, COMMISSIONER

DON VAN MATRE, COMMISSIONER
DANDAL M. WENDLING, COMMISSIONI

RANDAL M. WENDLING, COMMISSIONER

• REID WEST, COMMISSIONER

80 WEST FLAMING GORGE WAY, SUITE 109 – GREEN RIVER, WY 82935 PH: (307) 872-3890 FAX - (307) 872-3992

November 17, 2015

Governor Matthew H. Mead, Co-Chair Lynne Michelena, Co-Chair Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

> Re: General Aviation Terminal and Hangar Facility Project at the Rock Springs – Sweetwater County Airport

Dear Governor Mead, Ms. Michelena, and Members of the Wyoming Business Council Board of Directors,

Please consider this letter in support of the General Aviation Terminal and Hangar Facility Project at the Rock Springs – Sweetwater County Airport.

The proposal by the Rock Springs – Sweetwater County Airport is to replace their existing 1920's 7,500 square foot hangar and 1940's 3,000 square foot general aviation terminal with a new 22,500 square foot heated hangar and a 4,000 square foot General Aviation Terminal. The current facility is old and worn down, and no longer serves the needs of the corporate flight dupartments, uncraft owners, passengers, and pilots. The hangar is not heated, lighted or fully enclosed, and is not large enough for more then 3-4 small alreaft.

Today's corporate alreraft that many of the local corporations operate do not fit in the bangar. This facility is currently used by companies like OCI, Solvay, Simplot. PacifiCorp, Pepsi, Quester, Black Butte Coal, Tronox, Anadarko, Halliburton, Chevron, BP, Yates Petroleum, Dow Corning, Commerce Bank, Greene's Energy, UPS, FedEx, Peterbilt of Wyoming, Schlumberger, and many more. It also supports numerous medical professionals and aerial firefighting teams that provide critical public and social services to our community.

General Aviation at Rock Springs-Sweetwater County Airport accounts for nearly \$14 million in economic impact to our local economy each year, and this project will allow us to continue to grow. The Sweetwater County Commission is in support of economic development strategies that will benefit the entire county and state of Wyoming.

Respectfully yours,

Wally J. Johnson, Coakrian Sweetwater County Board of County Commissioners



November 17, 2015

Wyoming Business Council 214 West 145h Street Cheyenne, WY 82002

RE: Community Readiness Grant

To Whom It May Concern,

It is without reservation that the Sweetwater County Joint Travel and Tourism Board (SWCTTB) fully supports the Rock Springs-Sweetwater County Airport application for the Wyoming Business Council Community Readiness Grant to replace the existing private aircraft hanger with a new facility that meets the needs of the customer and aircraft.

A new facility will provide a high quality first and last impression of the area to the pilots and offer the opportunity for them to store their aircraft overnight. This renovation will enhance the image of the airport and increase overnight visitation to the area due to the aircraft storage capacity.

As the second largest industry in the state of Wyoming, in 2014, travel and tourism generated \$178 million in total direct spending in Sweetwater County supporting almost 1,600 jobs. It is projects like this that will help to ensure that the local tourism industry, that is so important to Sweetwater County, will continue to thrive.

Should you have any questions on the position of the Sweetwater County Joint Travel and Tourism Board concerning this project or need any additional information, please do not hesitate to contact our office at (307) 382.2538.

Sincerely,

erina Meriditr

Jonista J. Meredith Executive Director Sweetwater County Joint Travel and Tourism Board

Sweetwater County Joint Travel and Jourism Board

Phone: 307.382.2538 Fax: 307.382.3095 www.tourwyoming.com



November 13, 2015

Wyoming Business Council Board of Directors 124 West 15" Street Cheyenne, WY B2002-0240

Dear Board of Directors:

Corporate Air is a FedEx Express feeder aircraft operator based in Billings, Montana. Corporate Air has been delivering parcels for FedEx Express to Rock Spring Wyoming, in a Cessna CE208 Caravan, since December 1987.

During this time, Corporate Air has had countless days our operations and service to our customer was impacted due to inclement weather from both spring and summer thunderstorms and winter show and ice. Additionally, not having access to a heated banger to perform unscheduled maintenance resulted in delaying our aircrafts return to service.

I understand Rock Springs Sweetwater County Airport Is considering an airport improvement project that would result in a heated hangar capable of housing our aircraft. A heated hangar would increase our reliability to our customer and ultimately their commitment to the Rock Springs community.

Corporate Air would welcome the opportunity to engage in a long term lease of suitable hangar space if such a facility were available in Rock Springs.

Thank you in advance for your consideration.

Sincerely,

Dale Nelson Vice President of Administration Corporate Air

Corporate Air 1001 S. 24th Street W Suite 111 Billings, MT 59102 MARYIN YAYEB, HI 1913-1900 FRAME W. YATER 1238-1246

S.P.YATES 1014-0000



105 BOWTH FOUATH STREET ARTESIA, NEW MEXICO 08210-2118 TELEPHONE (676) 740-1471 www.yaungeogleum.com

November 12, 2015

Mr. Devon Brubaker Airport Manager Rock Springs - Sweetwater County Airport HWY 370 Bldg 382 PO Box 1987 Rock Springs, WY 82901

Mr. Brubaker:

Yates Petroleum Corporation, headquartered in Artesia, New Mexico, operates in a number of States. The corporation utilizes general aviation, a turbo-prop Beecheraft cabin class aircraft, to transport personnel to and from its operations in Rock Springs.

Yates Petroleum has long valued the relationship with your facility. We have always been treated courteously. However, a few improvements would be a welcome addition to your operation. Crew rest is something we take very seriously. Often, the pilot will remain on your facility while employees trek into town for business. A pilot lounge and crew rest areas would significantly add to the amenities of your facility. Flight planning rooms or areas would be of further benefit.

You are already more than familiar with Rock Springs weather. There are times when YPC's aircraft will overnight at your facility. A fully enclosed/heated hangar would be a tremendous asset. Improvements to your facility would be a major capabilities enhancer for those doing business in and around Rock Springs.

Regar<u>ds</u>

Glede W. Holman, JD Risk Manager Yates Petroleum Corporation

JOHN A. YATES

JOHN A. YATES JR. GRADMAN OF THE BOARD

DOUGLAS C. BROOKS PREADURNY INHID RECOVERED FUELON

JOHN D. PZRINI ENCONTRIS VIOL PRESIDENT

JAMES B. FROWN





Wyoming Business Council Board of Directors 124 West 15th Street Cheyenne, WY 82002-0240

Dear Wyoming Business Council Board of Directors:

Memorial Hospital of Sweetwater County submits to you our support of the Rock Springs-Sweetwater County Airport Board's application for a Wyoming Business Council Community Readiness Grant for \$3,000,000 to replace their existing 1920's 7,500 square foot hangar and 1940's 3,000 square foot general aviation terminal with a new 22,500 square foot heated hangar and a 4,000 square foot General Aviation Terminal. We support their overall purpose of this project to enhance the community's ability to attract and retain businesses that have aviation interests.

Memorial Hospital of Sweetwater County's mission is to improve the health of our patients and the wellbeing of our communities. The Rock Springs-Sweetwater County Alrport supports numerous medical professionals that provide critical public and social services to our community. If the Airport continues to be restricted because of a lack of adequate hangar facilities the community could potentially suffer because the Airport cannot accommodate these health services. During our physician and professional recruitment efforts, the Airport often serves as the first impression of our community to applicants. The Airport impacts each and every individual in our community whether through the receipt of freight, medical care, or employment. The Rock Springs-Sweetwater County Airport has an immediate need for growth and development and this grant is key to their success to grow with the community. We support groups working to enhance and strengthen our community.

Thank you for your consideration.

Sincerely,

helste.

Gerard D. Klein Chief Executive Officer

Simplot

J.R. Skopiol Company Naturion Department 4640 Assence Street Notes 12, 83205

200 109 7227 6an mess 200 110 753 5to

Véron Brubaker, JUAE Airport Manager Rois Springs-Sweetwater County Amport HWY 370 366g 382 PO Roi 1387 Rock Springs, WY 82901

Volember 12,2005

DEM Mr. Brubaker

The Simplot Company is a privately hold agribusiness company based in Bolse, Maho. Our phosphate fertilizer processing plant near Rock Springs represents a significant business presence in the area and we utilize our own alreaft to transport employees to and from Rock Springs to support the operation of our plant.

The Rock Springs-Sweetwater County Airport is a capable facility and we very much appreciate the Improvements that have been made over the years. The main runway and thaiway surfaces are excellent and the navigational facilities allow us to operate more safely during poor weather conditions. While these improvements have allowiated some operational challenges we still experience challenges in the area of ground support services. As frequent visitors to the Rock Springs Airport we are requesting that serious consideration be given to improving the general aviation facility.

Typically, airposts similar in size to Bock Springs provide support services to private aircraft through thirdparty or municipal operations referred to as fixed base operations – FBOs. These facilities specialize in providing ground support services to private and business aircraft as well as airline operations if needed. These services include fuel sates, hangar rental, aircraft devicing and provide a comfortable tobby area for passengers and Right crews.

At prosent, the Rock Springs general aviation facility does provide fuel safes and limited access to a small un-heated hangar. The lobby area of the facility is a well-worn space that is not productive for business aviation passengers or flight crews. Improvements to the facility would help to reduce the ground service challenges we face and increase the value of the Rock Springs Airport for our plots, passengers and other business alreads dependents. We would ask that you consider the following improvement ideas:

- A large heated hangar that could accommodate a number of business antrait would provide preded protection for aircraft during lay-overs in (reezing temperatures. Access to a heated hangar during sub-freezing conditions would help us to avoid possibly repositioning to another airport in order to prevent potential damage to our aircraft. Hangar space is also important during other sovere weather conditions that can occur any time of year such as high winds and thurderstorms.
- An updated lobby area would provide a better and more productive environment for passengers as they wait for their flights to depart.
- A superate area for flight crews should be considered and would allow pilots the ability to rest and conduct flight planning activities during layover time.

Safety benefits would also be realized from these improvements by keeping aircraft better protected from the elements and allowing flight crews to be better rested and better prepared for their flights.

These suggested improvements would reduce the operational challenges faced not only by Simplot flights, but all business aircraft operations that use the facility. The Rock Springs area may also benefit economically from these improvements since an updated facility would provide a great first impression to business people arriving in private aircraft that might be considering opportunities in the area.

Thank you for your consideration and we would welcome further discussion on this subject.

un

D. Craig Watkins Director, Aviation



FAA cert #BMRA744L www.businessaviators.com

Wyoming Business Council Board of Trustees 124 West 15th Street Cheyenne, WY 82001-0240

Dear Business Council,

Business Aviators, Inc. hereby lends enthusiastic support for updating the General Aviation Facilities at the Rocks Springs, Sweetwater County Airport. Our FAA Part 135 charter company uses the facility on a regular basis and would be one of the companies to greatly benefit from Improvements.

Business Aviators brings physicians to clinics in Rock Springs and these out of town physicians visits benefit the health and welfare of the community. BA would be a regular user of the hangar, crew lounge, and rest areas. The current general aviation facility is cold, drafty, uncomfortable, and run down so much so that pilots occasionally refer to Rock Springs as the "penalty box" due to the lack of amenities. Needless to say, the current quarters do not offer a good impression to air travelers and potential business leaders considering doing business in the Rock Springs area. With improved facilities, our company would make use of the beated hangar regularly during inclement weather while waiting on clients.

I believe local businesses would support this endeavor financially given the correct coordination. Please take example from the recent improvement to the Albany County alroort in Laramle, WY. Multiple entitles including the Wyoming Aeronautics Commission, donated to that cause with remarkable results in the new facility.

Thanks for the consideration.

O)

Director of Operations Business Aviators, Inc.

Casper, WY 82604



3037 Yellowstone Rd. Tel. (3 Rock Springs, WY 82901 Fax. (3

Tel. (307) 362-5285 Fax. (307) 382-8545

October 30, 2015

Rock Springs Airport PO Box 1987 Rock Springs, WY 82902

Dear Mr. Brubaker,

The purpose of this letter is to voice our concern over the lack of adequate facilities for General Aviation at the Rock Springs Airport.

With the current available facilities we were forced to make other arrangements to accommodate our aircraft. The lack of hangar space in Rock Springs along with the weather conditions in our area force us to hangar our aircraft out of state. This requires us to dead-head the aircraft to Rock Springs every time we intend to use it. The additional cost of fuel and operating costs to make this happen every trip is making it a hardship to maintain the aircraft.

As remote as Rock Springs is and the prevailing winter weather conditions, we believe adequate facilities would definitely increase the demand for General Aviation in this area. If appropriate facilities are constructed, we will entertain bringing our aircraft back to the local area in the future.

Best Regards,

Rick Greene President

9241 Sierra Drive North Platte, NE 69501

October 28, 2015

Sweetwater County Airport Board Rock Springs, WY 82901

Oear Sir or Madam,

I am writing this letter of support for the construction of a new general aviation terminal and hangar facility at the Sweetwater County Airport. I have been a corporate pilot for 15 years and am currently the Pilot/Manager of a Pilatus PC -12. I make frequent and regular trips to Bock Springs with my business passengers, usually 2-3 times per month.

The general aviation facilities at the Rock Springs airport are some of the worst that I have ever seen as compared to similar sized airports that I have been to throughout the United States. The terminal building is very tired, and the facit of hangar space presents challenges during indement weather. I would not hesitate to pay for hangar rental rather than take the risk of needing an expensive aircraft deice. It would seem that a new, modern facility along with hangar space would encourage more pilots to use the Sweetwater County Airport as a refueling point, as well as encourage more private air travel stops. I believe that better facilities and services would generate additional revenues for the Sweetwater County Airport through hanger rent and additional fuel sales from an increase in traffic.

Sincerely,

n Heijs

Steven Heiss Chief Pilot

Itdward A. DeCastro Vice President, Eosembly Air, U.C. 817 Grand Avenue Laramie, WY 82070

Devon Brobsker, A.A.E. Airport Manager Rock Springa-Sweetwater County Airport PO Box 1987 Rock Springs, WY 82902-1987

26 October 2015

Dear Mr. Brubaker,

Ensemble Air, LLC has been providing flight instruction services at Rock Springs-Sweetwater County Airport since june of 2011. Due to the local demand for flight instruction, we are in the process of adding an additional flight instructor to bring us to a total of two. Additionally, we have completed the second gate in our application for Parl 135 Certification from the Federal Aviation Administration to provide on-demand air charter services to Southwest Wyoming.

As part of this expansion of our business, we will be looking to increase our staffing to a total of five flight instructors/pilots and one mechanic. We intend to double our alreraft fleet size from two to four alteraft. This expansion will require suitable office and flight (mining space as well as heated bangat space.

Good business protices dictate that we provide our customers an excellent experience not just in the air but while on the ground in Rock Springs. The current General Aviation Torminal and Hangor facility lock the modern amenities that today's clientèle desire such as lobby areas, conference rooms, and office space. The facility is worn and does not provide a good first or last impression to business leaders as they try to make business decisions that could have a significant impact on the local economy.

At present, there is inadequate space for flight crew operations such as flight planning and crew rest areas. The lack of these facilities has a direct impact on the safety of air travel as pilots need adequate resources and rest to prepare for a safe flight. The airport currently lacks the ability to house an expanded fleet of aircraft in a climate controlled hangar. Addition of such facilities would play a significant role in the level of service and overall efficiency we intend to provide to our climats.

Without improved facilities, it will be difficult, if not impossible, for us to grow our business and provide these critical air services to the community. It is my hope that the Airport is able to accommodate our growing operation with the General Aviation Terminal & Flangar facility. If I can be of any assistance, please do not hesitate to contact me.

Sincerely,

Edward A. DeCastro

Vice President, Ensemble Air P.O. Box 1436 Laramie, WY 82073 (307) 742-4443 (307) 760-9494





PO Box 398 Rock Springs, WY 82962 [307-162-377] coo@frockspringschamber.com www.rockspringschamber.com

Pat Robbins Wyoming Bosiness Conneil 1400 Dewar Dr. Suite 208A Rock Springs, WY 82901

October 23, 2015

Dear Ms. Robbins,

We are writing this letter of support for the Rock Springs Sweetwater County Airport Wyoming Business Council business ready community grant upplication. This grant would be used to enhance and expand general eviation services at the airport.

The existing building for general aviation dates back to the 1940's. It is woefally inndequate for today's aircraft. The banger is nothing more than a shell that neither protects nor accommodates the steady flow of private aircraft we see daily. Sweetwater County is home to many multi-national operations including the mining of Tropa, Wyoming's largest informational export product in addition to oil and gas domestically. Bridger Power Plant Is Wyoming's largest coal fired power plant, and supplies electricity to Utab. Oregon, and Washington State. We are also fortunate to have BP, Halliburton, and several other fortune 500 companies doing business in Sweetwater County.

Recently we have had two inquires for business relocation to Wyoming and our region in particular. One is a data center, the other prospect deals in software applytics. Both of these companies specifically inquired as to our air service and general aviation status for their clients. Commercial airline schedules and general aviation facilities are a must in any economic development effort, local or statewide.

As an economic engine, our general aviation facility is one of the few revenue generators available to our airport. Additional hanger space that can house several planes overnight is something we hear from pilots daily as they fly into Rock Springs. With additional hanger space we anticipate additional fuel sates, mother revenue stream for operation of the airport as a whole.

In conclusion, it is unacceptable to house multi-million dollar aircraft in a leaky dilapidated building. We are losing rental and fuel sales duity because of substandard facilities. With that said the Rock Springs Chamber would appreciate your full consideration of this grant application. It is important to the finure sustainability of our air service in Rock Springs, Sweetwater County, to its citizens, and the ability to compete on a national level for possible business relocation and retention of our major industry sectors.

Sincerely,

Dave Hanks, IOM CEO Rock Springs Chamber

Keaton West Board President Rock Springs Chamber

Bringing Businesses and Communities Together



Peterbilt of Wyoming



Devon Brubaker

Airport Manager- Sweetwater County Airport

PO Box 1987

Rock Springs, WY 82601

Dear Madam or Sirs,

The purpose of this letter is to offer our support for the Sweatwater County Airport Board in their endeavor in submitting a Grant Application for a new General Aviation Terminal and Hangar Facility.

My brother Fred DeVore and Lown Peterbit of Wyoming, a Wyoming owned heavy-duty truck dealership organization representing Peterbit Motors with four locations in Wyoming including Rock Springs. We, as part of our business, utilize three general aviation aircraft including a Cessna C182, Beechcraft Baron, and Socata TBM aircraft to visit the dealership locations and transport employees and customers around the various locations.

Rock Springs Sweetwater County (RKS) Airport causes us challenges particularly in the winter months where it is not possible to leave our store our aircraft for out of the weather or in a heated hangar which in turn causes us operational problems with engine pre-heating and starting. An additional concern with storage occurs in the spring and summer months where thunderstorms can produce aircraft damaging wind and hall with no option to get out of the weather. We would be happy to pay reasonable aircraft hangar storage fees to protect our aircraft and would use the factive on a regular basis when our travel plans require stays in Rock Springs. The current hangar itself does not even have doors that will close and will not accommodate anything larger than a small or mid-size aircraft. The hangar certainly will not allow for a larger aircraft with a water system to remain overnight in the winter months due to the possibility of treazing the water and contents forcing them to reposition the aircraft to a heated facility and likely taking the majority of their fuel purchase elsewhere.

In addition, I would like to add that the in the last two years the staff of Sweetwater County Airport has made a dramatic turnaround in customer service and attitude by putting their "best foot forward" and making an great impression on regular customers and visitors alike. In many cases the first impression many traveler's have of both Wyoming and Rock Springs is the General Aviation Terminal and its' staff. RKS has the competent staff but the facility is old, run-down and is certainly not consistent with the expectations of business travelers today. Build a facility the shows that the county means business! Please consider the new facility in Rock Springs.

Regards.

William F DeVore President- Peterbilt of Wyoming



1909 krato Drive Loromie, Wyoming S2070 307/745/8851 Weiw, presierooneon diel www.

Invitence 4. Jerkins, MD Optial Sage viato Petrol ritati 4.

Michael (1) Kaplan MD Lovelbaratic and instructional Spice 1 are

Themas Al Bionz, MD sand and Pipper Hiskindy Shoulde Rephasiment General Cathopedics

lay G. Calson, MD Spars Meak we Tara Joint Peolocement

Daniel F., Tevone, MD. Spoils Medicine Free and Stratter Science (9

Pivan A. Arikemian, MD poins Medinee inter and presiden boetralist Li W. Teant Plivstrian

Maik Matkenna, MD Shoulder and Elbow She ia st Harb and Upper Elhem ty Specialet U.W. Dam Physician



OFFICIAL TEAM PHYSICIANS FOR THE UNIVERSITY OF WYOMING ATHLETICS

PREMIER Bond & joint Centers s a registered tode name of Cioni City Bone & joint PC October 17, 2015

Mr. Dovon Brubakor Airport Manager Rock Springs-Sweetwater County Airport P.O. Box 1987 Rock Springs, WY 82901

Dear Mr. Brubaker,

It has come to my attention that consideration is being given to the construction of a new general aviation terminal and hanger facility at your alroof. Our company has been operating flights to/from the Rock Springs-Sweetwater County Airport for the tast 30 years and it has become evident during that time that the current FBO facility has not kept pace with improvements that have been made at other FBO locations across the state. While I have a sincere appreciation for the character and nostalgia that accompanies the present facility, I also realize that the present FBO terminal and hangar are inadequate in today's environment. A larger hangar with doors that actually close would be a benefit to all operators who wish to shelter their aircraft from the harsh Wyoming weather. A new FBO terminal would serve as a fine welcome to the Rock Springs area for flight crews and their passengers.

Again, I have many line (and some not so fine) memories of utilizing the current FBO and its limited amenities over the years. However, I feel that the community would be well-served and represented by a new facility that would draw aircraft operators and companies to the area. The staff at your airport is outstanding and their ability to provide excellent customer service would be enhanced with a general aviation terminal and hanger facility belitting of today's marketplace.

Sincerely,

Cody Diekroeger Director of Aviation/Chief Pilot Pramier Bone and Joint Centers Air Doc, Inc. 1909 Vista Drive Laramio, WY 82070 307-761-1055 diekroeger@msn.com

CURRANT CREEK LAND AND CATTLE COMPANY LURRANT CREEK RANCH HWY 33 ROCK SPRINGS, WY

Date: October 12, 2015

To:

Rock Springs Sweetwater County Airport Board

Sirs;

I am a principle owner in Currant Creek Land and Cattle Co. operating out of Currant Creek ranch just south of Bock Springs. We have a major grazing operation, have been investing in renovation and infrastructure at the ranch, and travel there frequently for business purposes and to enjoy the recreational opportunities. In doing so we contribute a significant amount to the local economy.

I have a private plane and fly into Rock Springs numerous times each year. The staff at the airport has always been great but the facilities are lacking. The GA terminal is very old and antiquated, the facilities for pilots, clients, and passengers are almost nonexistent, and there is no heated hanger space. Thave had a few incidents in which I have flown in and tied up my plane outside. When I was planning my departure my plane was covered with ice and snow and the facilities were just not available to thaw out the plane. This is a serious safety risk. If a heated hanger was available I would simply pay to keep my plane sheltered during incident weather and it would increase the safety of my flying.

I strongly support modernization of both the general aviation terminal facilities and the hanger space. I would utilize both and both would contribute to safety, pilot and passenger satisfaction, and the first impression of Rock Springs and Sweetwater County for arriving business professionals. Clearly the business, industrial, mining, and agricultural uses of this alroort justify an investment in the services and Infrastructure.

Sincerely,

Andrew Baertsch Currant Creek Land and Cattle Company, LLC



October 8, 2015

to Wyoming Business Council:

Aspen Mountain Medical Center, LLC is a hospital that is in the process of being constructed in Rock Springs, Wyoming. The hospital will offer orthopaedic, ENT, general surgery, gastroenterology, ophthalmology, anesthesiology, in addition, we are exploring other healthcare services the community corrently does not offer. Many of these physician specialist are currently flying into Rock Springs to hold clinic. All of the physicians that fly to Rock Springs do so in their personal aircraft. Once the hospital has completed its construction (anticipated open will be April 1, 2016) these physicians will be performing procedures at the new facility.

A new General Avlation Terminal and Hangar facility would be of great benefit to Aspen Mountain Medical Center. We have several physicians who fly their own planes into Rock Springs on a weekly basis, and many times more often than weekly, to care for their Sweetwater patients and perform surgeries, if needed. Having a hangar facility would make it convenient for physicians to store their aircrafts while aiding the patients of the community. Covered space and heated hangars would greatly help the individuals who fly in with Wyoming's high wind gust and harsh winters. Another advantage for our business is that we may have future needs to have a Hangar facility, if we determine the need to purchase our own private plane.

This new facility would also benefit the community in a lot of ways. Just like Aspen Mountain Medical Center, there are a lot of businesses in Rock Springs and Green River that rely on flying into the General Aviation Terminal. As the economy continues to grow in Southwest Wyoming, companies need to have adequate facilities for private aircraft that meet their needs. Aspen Mountain Medical Center fully supports this proposition and we look forward to seeing the approved grant.

5incerel

J. Steve Perry, CEO Aspen Mountain Medical Center, LLC

4401 College Drive Rock Springs, Wyoming 82901 AspenMountainMC.com



2000 Airport Road #2D -- Gillette, Wyoming 82716 307 686 7000 (Telephone) -- 307 686 5770 (fax)

January 20, 2016

We at Flightline LFS Inc. would like to submit that we have eight potential hangar customers on a waiting list at this time. This varies with new students purchasing aircraft after receiving their license. Of those potential hangar customers we have approximately two are corporate owners, two are small business owners and four are private pilots. We have several pilots that have expressed an interest in purchasing larger aircraft but have postponed this due to lack of hangar space.

An additional larger multi-use hangar could have a potential economic impact of \$20,000.00 per year in additional staff. We would be adding line staff and maintenance staff.

The potential for revenue is \$6200.00 per month for twenty one additional single engine aircraft to be hangered, \$1500.00 for three additional small multi-engine aircraft, \$3000.00 per month for one jet, and \$3000.00 per month for one to two transient jets.

At this time, we have two jets, transient, on the ramp at Flightline LFS requesting hangar space for two days. In revenue that adds up to \$1500.00 of lost revenue.

We were also approached by Skywest to rent hangar space for the winter for their overnight jet. We have not been able to accommodate them.



December 18, 2015

Mr. Jay Lundell,

As you are probably aware, Basin Electric Power Cooperative operates three corporate aircraft that utilize the Gillette-Campbell County airport on regular basis. Over the past year we landed in KGCC a combined 196 times. That said, the Gillette-Campbell County Airport is obviously a fundamental part in our effort to connect our employees to our facilities and the community of Gillette.

In short, additional hangar space at your airport would benefit flight operations at Basin Electric Power Cooperative and we applaud your efforts to see this project completed. If I can be of further service, please feel free to contact me at your convenience. Please see the attached letter in support of additional hangar space at the Gillette-Campbell County Airport.

Sincerely,

Ryan K. Anderson Director of Aviation



December 18, 2015

To: Wyoming Business Council

Regarding: Large Hangar Construction at Gillette- Campbell County Airport.

It is my understanding that the Campbell County Commissioners and the Gillette Compbell County (GCC). Airport Board are considering construction of a new large multi-use hanger at the GCC airport. I am writing to support the construction of such a hanger.

Hangar space is currently very limited at the GCC almort. In fact, at the moment there is not space available (or large alroraft; as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large aircraft desiring hangar space would find it available. Second, because large aircraft are valuable business assols, the ability to protect them would increase the utilization of the airport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger aircraft. Larger aircraft means more people coming to Gitlette and increased fuel purchase, therefore additional income to the focal economy.

The congestion in the hangars that are currently in use increases the risk of damage to those alreraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to alreralit safety and passenger convenience. A large multi-use hangar would milligate the effects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette instead of going elsewhere for the night. Longer periods apent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenues.

The Gillette-Campboli County Airport is an important portal for Gillette-Campboli County business. A sate and inviting entry should include a modern and ample alrerati storage (acility. Such storage could certainly encourage our company to increase utilization of the facility. We reiterate our support for construction of a new and spacious hanger at the GCC alreport.

Sincerely

V Ms

Ryan K. Anderson Director of Aviation

1717 East Interstate Avenue | Bismarck, ND 58503 | 701.223.0441 | Fax 701.557.5336 | basinelectric com Equal Employment Opportunity Employer



Stimulate and facilitate a diverse economy through business retention, expansion, and recruitment.

Wyoming Business Council Board of Directors,

The Business Ready Community grant request for the Hanger at the Campbell County airport is vitally important to the continued economic and business growth in our community and state. At the present time the airport facilities are at their limit in providing parking and hanger space for business jets and other aircraft. Gillette is host to the largest businesses in Wyoming. The corporate executives, owners, customers, and others are continually flying in and out of Gillette to support and build their businesses. These businesses provide employment for thousands of Wyoming residents and generate the majority of the state's revenues. Supporting and helping these businesses grow, develop and continue in business should be a very high priority when considering this grant application.

Energy Capital Economic Development strongly supports this grant application and encourages the Wyoming Business Council staff and board to fully fund this request. By funding this grant application the resulting hanger that will be constructed will be a tremendous support to our businesses in Campbell County. This new facility will serve the oil and gas industry, the coal industry, the grantum industry and the newly developing rare earths industry.

Supporting and helping these large employers to continue to grow and expand their operations is vital, not only to Gillette and Campbell County, but to the entire State of Wyoming.

Thank you for your consideration,

Phil Christopherson

www.FnerovCanitalFD.com

2000 Airport Road, Suite 108 Gillette, WY 82716



Office (307) 686-1042 Fax (307) 686-1471

November 18, 2015

Wyoming Business Council 214 West 15th Street Cheyenne, WY 82002

Re: Gillette-Campbell County Airport – Multi-use hangar facility

Dear Wyoming Business Council Board of Directors:

I write this letter on behalf of the Gillette-Campbell County (GCC) airport board of directors. Our alroot board has had a strategic plan the past 5 years to develop infrastructure to make way for the future construction of a large multi-use hangar facility. During this period the GCC airport has completed several infrastructure projects totaling \$3,783,903 in Federal Aviation Administration (FAA) funding, \$267,751 in WYDOT funding, and \$389,269 in local Campbell County funding. A grand total of \$4,440,923 was used for infrastructure development.

Hangar space at the GCC airport is very limited to non-existent. Currently, any large aircraft which requires a large hangar because of existing or forecast inclement weather conditions leave Campbell County, and generally Wyoming to find available facilities and services in locations such as Rapid City, South Dakota and Billings, Montana. A multi-use hangar facility would accommodate both large and small aircraft needs, and would keep business revenue such as fuel sales, fuel flowage fees and hangar storage fees in Campbell County.

The GCC airport is an important portal for Gillette-Campbell County's business and economic development. The GCC airport board of directors thanks you for your consideration of financial support to construct a multi-use aircraft hangar facility at the GCC airport.

Sincerely,

loel Olman

Joel Ohman, President Campbell County Airport Board



2000 Airport Road #2D -- Gillette, Wyoming 82716 307 686 7000 (Telephone) -- 307 686 5770 (fax)

18 November 2015

To: Wyoming Business Council

Regarding: Large Hangar Construction at Gillette Campbell County Airport.

We at Flightline LFS Inc. understand that the Campbell County Commissioners and the Gillette Campbell County (GCC). Arport Board are considering construction of a new large multi-use hangar at the GCC airport. We are very much in support of the construction of such a hangar.

Hangar space is currently very smited at the GCC Amont. In fact, at the moment there is not space available for large aircraft, as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft. We have had to turn away several large jets that have consequently flown to an airport where there was hangar availability. This situation results in a loss of revenue associated with fuel, hangar, lodging, meals and rental cars. Over a period of two or three days, this can mean the loss of quite a bit of revenue.

An additional larger multi-use hangar could have at least three positive effects. First, large aircraft desiring hangar space would find it available. Second, because large aircraft are a valuable business asset, the ability to protect them would increase the utilization of the airport facility to business. And, third, larger storage makes it possible to contemplate the purchase of larger aircraft. Large aircraft means more people coming to Gillette and increased fivel purchase, therefore ditional income to the local economy.

We have bemendous congestion in the hangars that are currently in use and this increases the risk of damage to those aircraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage. We have several student pilots wishing to purchase aircraft but are hesitant to do so because of lack of hangar space available to protect their asset.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at time to aircraft safety and passenger convenience. A large multi-use hangar would mitigate the effects of the harsh northern Wyoming environment and encourage customers to spend more time in Gillette instead of going elsewhere for the night. Longer periods spent in Gillett would result in a greater utilization of local assets. Additional time would also allow more time to conduct business and consider additional investments.

Sincerely,

Bob Laird General Manager

---- 🛪 ----

November 17¹³, 2015

Dear Wyoming Business Council:

It has come to my attention the Campbell County Commissioners and Airport Board are planning on constructing a multi-use hangar for a future aircraft storage and aircraft maintenance facility. If utilize the Gillette-Campbell County Airport frequently for personal use on a weakly basis. Up until a month ago, my Cessna 1708 was a common sight parked just outside of Fightline's large hangar. It now is based in Buffalo. As winter approaches, outside storage just isn't practical. Last winter it spent several months in Hulatt. I have been on a hangar waiting list for over a year barely moving from number seven to number three on the list in that time.

Although I don't fully understand the economics or the cost benefit of an extra hangar, I can tell you'it will make a HUGE difference to me. As well as a difference to Individuals I Interact with in the community. Basing my airplane greater than 50 miles away greatly decreases my ability to fly. Some of the purposes for my aircraft are as follows: Charity flights donated to various benefits within our community, Pilots for Christ missions, personal travel and a lot of exposing General Aviation to friends in the community who have never considered the joy of flying. For half the year, when my airplane is based out of town, my flying is significantly decreased.

It may be hard to measure the value of my flying to the community, but one thing that can be measured is the amount of gas I purchase. Relatively speaking, I purchase a significant amount of fuel. Outside of my home, my airplane is the most expensive asset I own. Keeping it stored inside is vital to protecting that asset.

In the six years five lived in Gillette, I have fell in love with this town. The opportunities five been exposed here are endless. But, if someone asked me, "What is your least favorite thing about Gillette?" my answer is easy. I'd say that I would enjoy a more accommodating airport. (aka more hangars/hangar space).

Sincerely,

Chris Bonter

1--

Regarding: Large Hangar Construction at Gillette- Campbell County Airport

It is my understanding that the Campbell County Commissioners and the Gillette Campbell County (GCC) Airport Board are considering construction of a new large multi-use hanger at the GCC airport. I am writing to support the construction of such a hangar.

Hangar space is currently very limited at the GCC airport. In fact, at the moment there is not space available for large aircraft; as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large aircraft desiring hangar space would find it available. Second, because large aircraft are valuable business assets. the ability to protect them would increase the utilization of the airport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger aircraft. Larger aircraft means more people coming to Gillette and increased fuel purchase, therefore additional income to the local economy.

The congestion in the hangars that are currently in use increases the risk of damage to those alreraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

in addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to aircraft safety and passenger convenience. A large multi-use hangar would mitigate the effects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette instead of going elsewhere for the night. Longer periods spent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenuos.

The Gillette-Campbell County Airport is an important portal for Gillette-Campbell County business. A safe and inviting ontry should include a modern and ample aircraft storage facility. Such storage could certainly encourage our company to increase utilization of the facility. We relterate our support for construction of a new and spacious hangar at the GCC airport,

Sincerely

DWD Mm-

Regarding: Large Hangar Construction at Giliette- Campbell County Airport

It is my understanding that the Campbell County Commissioners and the Gillette Campboli County (GCC) Airport Board are considering construction of a new large multi-use hangar at the GCC airport. I am writing to support the construction of such a hangar.

Hanger space is currently very limited at the GCC airport. In fact, at the moment there is not space available for large aircraft; es it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large alreaft desiring hangar space would find it available. Second, because large alreaft are valuable business assets, the ability to protect them would increase the utilization of the eirport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger birdraft. Larger eircraft means more people coming to Gillatte and increased fuel purchase, therefore additional income to the local economy.

The congestion in the bangars that are currently in use increases the risk of damage to those alreraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to alreraft sefety and passenger convenience. A large multi-use hangar would mitigate the affects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette instead of going elsewhere for the night. Longer periods spent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenues.

The Gillette-Campboll County Airport is an important portal for Gillette-Campbell County business. A safe and inviting entry should include a modern and ample aircraft storage facility. Such storage could certainly encourage our company to increase utilization of the facility. We reiterate our support for construction of a new and specious bangar at the GCC airport.

Sincéreiv > OILEGAS GEP.

Regarding: Large Hangar Construction at Gillette- Campbell County Airport

It is my understanding that the Campbell County Commissioners and the Gillette Campbell County (GCC). Airport Board are considering construction of a new large multi-use bangar at the GCC airport. I am writing to support the construction of such a hangar.

Hangar space is currently very limited at the GCC airport. In fact, at the moment there is not space available for large alrcraft; as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large alreraft desiring hangar space would find it available. Second, because large pircraft are valuable business assers, the ability to protect them would increase the utilization of the airport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger alreraft. Larger alreraft means more people coming to Gillette and increased fuel purchase, therefore additional income to the local economy.

The congestion in the hangars that are currently in use increases the risk of damage to those aircraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to aircraft safety and passenger convenience. A large multi-use hangar would mitigate the effects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette Instead of going elsewhere for the night. Longer periods spent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenues.

The Gillette-Campbell County Airport is an important portal for Gillette-Campbell County business. A safe and inviting entry should include a modern and ample aircraft storage facility. Such storage could certainly encourage our company to increase utilization of the facility. We relterate our support for construction of a new and spacious hangar at the GCC airport.

Sincerely

Regarding: Large Hangar Construction at Gillette- Campbell County Airport

It is my understanding that the Campbell County Commissioners and the Gillette Campbell County (GCC) Airport Board are considering construction of a new large multi-use hangar at the GCC airport. I am writing to support the construction of such a hangar.

Hangar space is currently very limited at the GCC airport. In fact, at the moment there is not space available for large aircraft; as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large aircraft desiring hangar space would find it available. Second, because large aircraft are valuable business assets, the ability to protect them would increase the utilization of the airport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger aircraft. Larger aircraft means more people coming to Gillette and increased fuel purchase, therefore additional income to the local economy.

The congestion in the hangars that are currently in use increases the risk of damage to those aircraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to aircraft safety and passenger convenience. A large multi-use hangar would mitigate the effects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette instead of going elsewhere for the night. Longer periods spent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenues.

The Gillette-Campbell County Airport is an important portal for Gillette-Campbell County business. A safe and inviting entry should include a modern and ample aircraft storage facility. Such storage could certainly encourage our company to increase utilization of the facility. We reiterate our support for construction of a new and spacious hangar at the GCC airport.

Sincerely.

Walley Brown

Regarding: Large Hangar Construction at Gillette- Campbell County Airport

It is my understanding that the Campbell County Commissioners and the Gillette Campbell County (GCC) Airport Board are considering construction of a new large multi-use hangar at the GCC airport. I am writing to support the construction of such a hangar.

Hangar space is currently very limited at the GCC airport. In fact, at the moment there is not space available for large aircraft; as it is all rented. Furthermore, the limited space that is theoretically available is not adequate in dimension (specifically height and width) for many business, corporate, and commercial aircraft.

An additional larger multi-use hangar could have at least three positive effects. First, large aircraft desiring hangar space would find it available. Second, because large aircraft are valuable business assets, the ability to protect them would increase the utilization of the airport facility to business. And third, larger storage makes it possible to contemplate the purchase of larger aircraft. Larger aircraft means more people coming to Gillette and increased fuel purchase, therefore additional income to the local economy.

The congestion in the hangars that are currently in use increases the risk of damage to those aircraft. Even slight damage can result in costly repairs and unacceptable delays. More ample storage could relieve the current congestion and reduce the risk of damage.

In addition, Wyoming winds, weather, and temperatures create an environment very hostile at times to aircraft safety and passenger convenience. A large multi-use hangar would mitigate the effects of the harsh northern Wyoming environment and encourage us to spend more time in Gillette instead of going elsewhere for the night. Longer periods spent in Gillette would result in greater utilization of local assets such as lodging, restaurants, rental vehicles, and recreational facilities. Additional time in Gillette would also allow more time to conduct business and consider additional investments, both of which could lead to increased local revenues.

The Gillette-Campbell County Airport is an important portal for Gillette-Campbell County business. A safe and inviting entry should include a modern and ample aircraft storage facility. Such storage could certainly encourage our company to increase utilization of the facility. We reiterate our support for construction of a new and spacious hangar at the GCC airport.

Sincerely

STENE RILHARDS

WESTON COUNTY SCHOOL DISTRICT NO. 7

DR. SUMMER STEPHENS SUPERINTENDENT 468 – 2461

EILEEN SCHILLER BUSINESS MANAGER 468-2461 P.O. BOX 470 804 WILLOW STREET UPTON, WYOMING 82730 PHONE: (307) 468-2461

RANDY LUDEMAN INSTRUCTIONAL FACILITATOR 468-2461 GARY GLODT SPECIAL EDUCATION TRANSPORTATION DIRECTOR 468-9331 CLARK COBERLY EL/MS PRINCIPAL 468 = 9331

LINDA CRAWFORD HS PRINCIPAL 468 – 2361

November 23, 2015

To Whom It May Concern,

As the school district in the community of Upton, it is our duty to support the economic development and coltural progress of this town in the best interest of our students. With that, we would like to show our support for the new facilities at the Upton City Park.

We support this plan for the betterment of the community, as well as our own fivelihood as a school district in attracting new families and beaut fication of the Town and its park. The children of the town now have exceptional play equipment to use at the park, and the new facilities would enhance the use of the park by our patrons and children. This opportunity may not be available again and the possible improvement to the park would be a major benefit to this community.

Sincerely,

Armener Express

Sommer E. Stephers, Ed.D. Superinter dent



November 23, 2015

Upton Economic Development Box 731 Upton, WY 82730

Reference: Grant for Upton Park Project

As the Upton Chamber of Commerce and members of the community, it is our duty to promote the economic development and cultural progress of this town. With that, we would like to show our support for the Grant for the park project multi-purpose building, picnic area and band shell described in Option C of the feasibility study.

We support this plan for the betterment of the community, as well as our own economic growth and beautification of the Town and its park.

As an organization that sponsors many different events in the Upton City Park; it would be wonderful to see more growth take place there. This opportunity may not become available again and the possible improvement to the park would be a major benefit to this community.

Thank you,

Debbie Douglas PRESIDENT

Upton Chamber of Commerce, Box 756, Upton, WY 82730 (307)468-2228 <u>uptonchamberofcommerce@gmail.com</u> website: sites.google.com/site/uptonchamber



Tiger Transfer, LLC

121 West Merino Street, Box 255

Upton, Wyoming 82730

November 13, 2015

To Whom It May Concern:

Upton, Wyoming is a very good place to raise a lamity. The school system and buildings are some of the best. The lootball /Irach field is the envy of many. There are presently some very positive happenings in our community of 1100.

The Upton Logistics Center was implemented to bring jobs and people to cur community. It is working. It is also producing tax money and income for the Upton Economic Development Board to help promote more business and infrastructure for growth.

The aligner has a new board and has momentum to upgrade the Upton Municipal Airport in Upton. This helps companies that locate here to get management to the locations they are overseeing, to drop parts, etc. Companies that are looking to locate here can also come in if they have a plane.

The golf course is under new management and has new vigor to implement a better course and host more tournaments and enjoyable experience for people that live in the area.

The new community center is a very nice facility for a town the size of Upton.

Recently, a new playground complex has been added to the Upton City Park which complements the already beautiful and well used city park. It is difficult to show how important all of these additions are to a community, but they all are important to he'p entice a young family to relocate to Upton, Wyoming and be able to call it home.

Sincerely,

Som Baust

Tom Barritt, CEO Tiger Transfer, LLC

Upton Economic Development Board (Formerly, Weston County Development Board) 310 W. 2nd Street P.O. Box 731 Upton, WY 82730 Phone 307-468-2550

"We lead as stewards that promote, develop, and support a strong Greater Upton community,"

June 2, 2015

Upton Town Council PO Box 203 Upton, WY 82730

RE: Feasibility Study for a Multi-use Building in the Park

Dear Mr. Mayor and Council Members,

The final Feasibility Study is nearly completed, and the Upton Economic Development Board (UEDB) would like to thank the Council for their help during this process.

The UEDB has reviewed the Study and is supporting the finding that Option C, which includes bathrooms, a stage, and a covered picnic area, is feasible. Likewise, this option seems to be highly favored by the community.

It is UEDB's pleasure to turn over the study to the Town Council to determine if the project should move forward. Should the Council wish to pursue a construction grant with the Wyoming Business Council, the UEDB would assist in the process for application for the grant, and by making the fifty percent (50%) match.

We look forward to working with the Upton Town Council on projects in the future.

Sincerely,

The Upton Economic Development Board


November 9, 2015

Weady Faldowski Town of Sinclair PO Box 247 Sinclair, WY 82334

Dear Wendy,

On behalf of the Board of Directors of Carbon County Sconomic Development Corporation we are pleased to support the Business Ready Community Planning Grant application to the Wyoming Business Council for the historic Parco Sinclair Theater restoration project.

The 91 year old theater is an important piece of history for the town of Sinclair and has been empty since the 70's. The town and citizens of the community would like to restore this building and use it for showing second run movies as well as use it for school and community functions. It will also aid in the angoing renovation of the downtown which recently included the restoration of the 87 -year old Kistler's Fountain!

The theater restoration will improve the quality of life for the residents and offer entertainment and a center for congregation for the area. This beautiful historic building is in need of restoration so it does not deteriorate further and eventually have to be torn down if nothing is done to it.

The community has been working hard on some fund-raising efforts to provide matching funds for this restoration project with more planned in the future. The town and its citizens are excited about making this building come back to life and provide entertainment and become once again a community gathering place.

We hope the Wyoming Business Council looks favorably on this grant application. Thank you,

Sincerely,

Cindy Walface, Executive Director Carbon County Economic Development Corporation

215 West Buffalo Street Room 304 Rawlins, WY 82301 307-324-3836 Fax: 307-324-3820 info@ccwyed.net

www.ccwyed.net

SUPPORT LETTERS SINCLAIR ELEMENTARY SCHOOL



November 12th 2014 Dean town of sinclair I really don't know what the theater: is but I really want to see it in action is But my friends tell me that it is very very cardily 50 will you please open it lack up? Ginceraly Siam Jameson Thomps

November 6.2014" Town of sindait ! - For Elan sinclair elementary. I Think that as the ster is a great iller DE MUE WIE DON'T MUE TO DAILE We can just Rive our Bized to the main they the We can only Do plays and school Concerts and art shows. StaceFely Culler Darner Bullow Generative

NOVEMBOR 6,2014 Mowin of Concern:

In my opinion it think reopening the Theatre is a great idea for all these remains to coil be talking about uses and interact enuties

It's in 6th grade and I. go to Gradis Elementary, I'm to and I would love for you guys to rebuild the theatre. So would half of my forends. It's would be so fun to go and meet my forends there,

there would be many uses for the Theatre. Like getting all your triends and famility to get which a play or something of maybe, you gives could let us have our plays there. But my havorite would probatly be wouldn't got the cost concerts.

The Theatre is a very distance building the theatre was much in 1920, It is a greater house built build build be over the our historical buildings should be over care of because it is partof our history.

Stacey Lennice

Wanter (17.4 T. Of Shill! T cha a fifth all at a ser ensery school I die solo The rid frates and in the Theatre . . 許 杨斯 自己的 新闻 化化 化化 水子 化合体化合金 How When it's sailt ins and the family mights, mades and pays. Same The second The Sheant

November 6,2014 Town an Sinclair: _ I am a lith grader that goes to Sinclair elementary school E think that instance the therefor is a gleat ilea. I like that you gup are doing thisted like to see the movies and all the other thigs that will be pring an Hare are some things I would like to have there I would like to watch movies, plays, concerts, masically act shows, and make a shildren's theater. That worked be for to have all those things. Dincerely, gallon Dallin

November 6,2019 Town of Sinelari IT would rearry enjoy in theater bere, in sinclair. The uses would be for the movies, the plays, ____ heiday, 5 pring. concer. 15. My family has family Euro night and wa would enjoy a theater to go to. There could be Art shows, Musical Shaws an playor Plus you don't have to 190 all the way to Rowlins to watch a movie that is phy it would be spleadid if there was another movie theater. Sincerely Ceanna <u>Ceqna</u> _____

November 6, 2014 Lowo of Sinclair: Who exectis is this is Cealy Cool be cause you will be thave The ga all the way to faulies. So all i here will have to doils so a cople blacks - into watab a makin to de after is realy coop - is that do row to one Real man allow be & ask Maries, Thirsmith is coal that you are doing is a making in the winard or or a like wind iss dige kno all kinds as sid maries life that Sandille the best streat you have - Matsie the Movie theathor Sincerely, Michaeld. Draxton Jr

i NOVONY WENCE Loter TENNY of Sistemain !! Tom & MARK Graves from. Swelar expressed Tom. Doping that we could get and Stranger and when shell contin for the Attent There are many comes agaile we all dur and in al propriet Anor Q. W.C. Could Schart 1998 plans when could prove and The wars and made one / are tymitics will get regethere the De Service thirty, This town is in near for soomething fing rodate we Rendered the Anecessor people-Wald Mast. syland Condition of I - concertaint. then people will level

Nover Galaty Ball Town of Sin claips FITE and a strate At at SI Malain File mentany on I'm I a yr glade Here I'm I a yr glade Arthusstonics of the truck - to would be to ke 1 to de plyr and condects places the K ---James - Lange - Charles - Sincer Ly Bulleman Carry R _____ _____ _____ _.__.

November 6, 2014 Jawn of Sinclair My name is tommy. I pan, a stydent in Sindair Elementary School. I think we should used the theat re for povies, plays, and and our coaserts. He wonth lipte to have Movpes (2015e) We wonth lipte to drive to Rowling Also for movies it shell be all Almies not new ones like the Wizard of OZ. For plays we should use old plays cause It would be better to use officillo, then Spinge Bills OUK conserts should be there cause So parce prophe way to change And it would have more all fashion study 1. Sincere Ly Cloury Chinese Tommy.... frägerlik merskälande Der On ≣kert sammerender@daletstem ∰ dependetstet

hoververe 6,2014 Dourn oil Simelain: Dann a student at Sinclain Elementary school Sam in fifth grade & think you Should open the theatre Sou should open the theathe aftedom, there can gla immanued things like childrens and our schains plays Storen Shreen Rod upren 120 son your com der oak -plays. You conned probability play her plays, I Growiguys and girls waared you can play actual monies like a real may a theater In My opinion you should open the the advis Sincerely, amalica clark. Angeolica Clark

-

November 6,2014

Town of sinclair. Hello my name is Diego and in a student at Sinclair Elementry school, and want to be able to robuild the movie theaten here at Sinclary if you can please domate money. They'll be movies acting tolent shows so people domate maney M. T.P.D.P. Plego



Lezlee Musgrave Town of Sinclair P.O. Box 247 Sinclair, WY 82334

November 6, 2015

Sinclair Wyoming Refining Company is pleased to write this letter in support of the restoration and revitalization of the Sinclair Theater in Sinclair, WY. The Town of Sinclair is among an elite group of towns and cities that still have an original theater building. These buildings not only house the memories of generations, but architectural treasure as well. Theaters have historically been known to impart important news of the day...used most notably during war times in the 40's when that was the way to communicate via newsreels. Community theater buildings have been the center of information, entertainment and community congregation. Historic theaters, such as the one in Sinclair, WY tell the stories of good and bad times...they are a uniting point for communities. It is incumbent upon us all to preserve as much of that history as possible.

It is with this knowledge, that I encourage and fully endorse funding the renovation of the Sinclair Theater.

Sinceroly

Ryta Sontlergard

Community Relations Director Sinclair Wyoming Refining Company

P.O.Box 361 • Sinclair, WY • 82334 307-328-8112 office • 303-547-7060 mobile rsondergard@sinclairoil.com



October 28, 2014

To Whom It May Concern,

In regards to The Town of Sinclair's proposed project to renovate the Parco/Sinclair Theater, Sage Creek Realty is in full support of theproject, and feel that it will greatly benefit the community and The Town of Sinclair as a whole.

This building possesses great potential for both beauty and use, as well as a prime location in Carbon County. A beautifully restored building creates a sense of community and pride as well as appreciation in the town's history. The preservation of the theatre would be a tremendous asset to the community and its people. Sage Creek Realty believes that this project will not only benefit the town of Sinclair, but the entire County as well.

Sage Creek Realty is delighted to offer its support throughout the process to show our appreciation in the efforts to restore the history in our community.

Best Regards,

Robyn Taylor ~Broker/Owner

Sage Creek Reality, Inc.

413 W Cedar St. Rawlins, WY 82301 (307) 328-4563



"Founded in 1924"

Listed on the National Register of Historic Places #250

To Whom It May Concern:

As Mayor of the Town of Sociair, Lam writing this letter of support for the Parco/Sindair Theatre. Restoration project.

I believe this project will greatly benefit the community by not only sectoring one of our historic buildings, but will provide a movie theatre and a versue for performing arts.

The building is emoty at this time and could be a target for vandals. This building holds great potential for both beauty and use.

To Have the Theatre operational again, would be a tremendous asset to the people of Sinclair and surrounding areas.

The town officially named Lincoln Avenue our official downtown. The Theatre is located on Lincoln Avenue is Sindair. This project will have a great impact for the town and the people.

We have continued with beautification projects for Sinclair and this project will definitely add to the beautification of our downtown.

I feel investing in the Parco/Sincleir Theatre will be well worth it. I eagerly articipate collaborating on this project.

Michelle

Town of Sinclair



Oct. 13, 2014

Dear Sir or Madam:

I am writing on behalf of Uplift Community Players, a nonprofit community theater group in Rawlins, WY. We wish to express our support for grant funding to renovate the theater in Sinclair, WY.

We believe the performing arts are an essential element of any thriving community. A renovated theater in Sinclair would provide our organization with another performance venue and, ultimately, it would help us fulfill our mission to enrich, educate, and entertain our community through theatrical experience.

Furthermore, renovation of the theater would help guarantee that residents Rawlins, Sinclair, and surrounding towns have access to a broad spectrum of performing arts. A renovated Sinclair theater would be an asset not only to Uplift Community Players, but it would also benefit the community at large.

Sincerely,

Bridget Manley Board Secretary Uplift Community Players

MEMORIES OF THE SINCLAIR THEATER

By Miriam (Johnson) Keener

As a child, I remember walking to the theater, sometimes with my parents, Harold and Beth Johoson, and my brother Joel, and sometimes with my friends. We also rode our blkes and laid them on the ground by the side of the theater. They were just where we left them after the moviel of don't remember my parents ever driving there, as we walked most everywhere.

My fondest theater memories:

- Sitting wherever we wanted to on that particular day back row, front row, middle, or side. It was fun to choose a different location every time.
- Cartoons before every leature presentation III. Ob, how Lenjoyed Mickey Mouse, Donald Duck, Goofy, Roadrunner, and others.
- Fun summer matinees; seeing kids my age from Rawlins, Saratoga, and Hanna.
- Watching Doris Day and Rock Hudson, Jerry Lewis, The Three Stooges, and all kinds of westeros, musicals, and comodies on the big screen.
- Seeing "The Man with the Golden Arm" starring Frank Sinatra, Eleonor Parker and Kim Novak. I
 was eight years old, and it was my first awareness of drugs and addiction. The movie literally
 scared me to death. I don't think my parents were aware of the subject matter when they
 bought the tickets). But in hindsight, it made an impression that has lasted a lifetime.
- Going Into the theater through those big, heavy black (Ethink) curtains. When I had to use the
 restroom during the movie, it was aften difficult to (ind the opening in the curtains in the dark.
- The treats!!! After paying admission (\$.15), I had enough change left from my quarter to get either popcom or caudy along with a soft drink. Sometimes I'd forgo the drink for popcom and caudy. It was difficult to make a caudy selection from all the choices: Atomic Fireballs, Firesticks, Sugar Babies, Sugar Daddy, Brown Cow, Big Hunks, Bible-Honey, Caudy Necklace, Condy Cigarettes, and others. Sometimes I had a few extra coins to spend from selling pop bottles, from the carnivals we held in our neighborhood, from setting pins at the bowling alley or from babysitting.

The theater was one of the spacial places that made growing up in Sinclair so magical. In addition to the theater, we had the refinery (our bread and butter), the skating rink, the library, the community church, the grade school, the park with its tennis courts and playground, the Rec Hall, the bowling alley, the drug store soda fountain, post boxes with combination locks, the hotel and its beautiful fountain room and coffee shop, the barber shop, the grocery store, the town office, the credit union, two gas stations, the jail, the fire department, the golf course and others.

Lonjoy telling my husbard, Dick Keener, about my childhood experiences. He moved to Rawkes during his high school years) and although he never werd to the theater, he enjoyed howing at Sinclair Lanes. My late husband, Dave Hammond from Laramle, described growing up in Sinclair as a series of Norman Rockwell paintings, and Louido't agree more. We truly had a blessed childhood. THE THEATER WAS A PLACE THAT RIDS COULD GO FOR ONE NIGHT A WEEK, AROUND 1951 I WAS HIRED TO PUT THE LETTERS ON THE OLD WIRE MARQUE, THE LADDER WAS SHARY, WHEN THE WIND WAS BLOWING AND SNOW FALLING I WAS GUITE NERVOUS, I WAS IZYES, OLD,

> BUT I ENTRYED THE PAY, I GOT TOO SEE THE MOVIES FOR FREE,

EVEREN



September 29, 2014

To Whom it May Concern,

I am writing to express my support in the renovation of the theatre in Sinclair, WY. I am the owner and instructor at Cedar Street Studio, a yoga/Pilates and dance studio in Rawlins, WY. My studio is also home to a second dance studio, The Dance Source. Both Cedar Street Studio and The Dance Source put on various performances throughout the year. This year my studio is working on a performance on the Nutcracker. We hope to make the Nutcracker an annual performance for our community. In addition, we are planning another show in coordination with local musicians- an evening of live music and dance! Currently the only place for performances is the high school. While this option is great, there are limitations due to scheduling with high school events. In addition to my involvement in dance, my husband, Brandon Taylor, is an actor and director in our community. He is not only the director of the drama program at the high school but actively involved in our community theatre, Uplift Players. This organization as well as mine and other organizations in town, such as music ensembles like Jubilante, would greatly benefit from this performance space. Not only would the renovation be a great asset to these groups it would also be an asset to the Sinclair community. I live in Sinclair and would love to see the theatre spruced up!

Thank

Callie Taylor

Cedar Street Studio, LLC PO Box 1061 301 W. Cedar Rawlins, WY 82301 307-399-4710 callie.taylor@gmail.com www.rawlinscedarstreetstudio.com



Business Ready Community Program Proposed Rule Changes and Public Comment Summary – Working Draft

Table of Contents

| Rule Change Background and Explanation | |
|--|---|
| Proposed Rule Changes | |
| Match | |
| Revenue Recapture | |
| Projects with Private Developers | |
| Community Development Organization (CDO) Owned Assets | 9 |
| Loans | |
| Child Care/Senior Care Projects, and Proposed Community Development Project Category | |
| Deadlines | |
| Downtown Development | |
| Operations and Maintenance | |
| Reporting | |
| Contingency and Development Agreements | |
| Managed Data Center Cost Reduction Grants | |
| Other Comments | |

Business Ready Communities (BRC) Proposed Rule Changes

Background: In 2014, the state Legislature passed Senate File 100. That bill, in part reads: "The council shall promulgate rules and regulations to identify the type and maximum amount, as a percentage of the total grant, of the revenue that may be recaptured and credited to the account as a result of grants under this section."

Further, the Legislature created the Joint Subcommittee on Economic Development to review the Wyoming Business Council (WBC) and BRC program. Issues discussed with the committee included the sustainability of the program, the viability of local economic development organizations, ownership of BRC-funded assets and other topics.

WBC staff scheduled discussions with the Wyoming Association of Municipalities (WAM), and met with the Board of the Wyoming Economic Development Association (WEDA). These early conversations along with the discussions the WBC has had with the legislative committee provided the basis for staff recommendations that went out for public comment in July of 2015.

The purpose of the rules changes is to make the program:

- More accessible,
- Simple to use,
- More sustainable at the program and local levels and
- Accountable to constituents as well as the State Legislature.

Public Comment: During the public comment period, staff received 48 different comments from communities and organizations throughout the state. Staff also received 42 signed petitions from individuals. This document is a summary of comments received. Copies of the actual comment letters are available upon request.

Staff Recommendation: Staff recommends the board ask staff to take the rules back for additional public comment and proceed with the intention of adopting the rules at its May 2016 board meeting. If approved by the WBC board in May, the rules will be reviewed by the Legislative Service and Secretary of State's offices. The Governor has up to 75 days for final review and decision. If accepted, the rules will be formally adopted. New rules will likely be effective for project awards in fiscal year 2017.

Proposed Rule Change - Match:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|-------|---|--------------------------------------|--|--|
| Match | The matching requirements are complex | Based on the amount of the grant | Based on the Total Project Cost, half must | Applicants are considered Category 2 if they are a municipality with a |
| | and one-size fits allrules do not take into | request. | be cash. | population under 4,000 or a county with an assessed value less than |
| | account the applicant's ability to match. | | | the average of all counties in the State of Wyoming. Otherwise they |
| | | The first \$1.5MM: | Category 1 Applicants: | are considered Category 1. In the case of a joint powers board, the |
| | | Businesses Committed - 10% | Businesses Committed - 10% | project's location will determine its categorization. |
| | | Community Readiness - 15% | Community Readiness - 10% | |
| | | | Downtown Development - 10% | These break-downs are intended to make match requirements more |
| | | Above \$1.5MM: | Planning - 25% * | attainable for those entities who do not have significant tax base or |
| | | 30% match of which half must be cash | Community Enhancements - 50% | other resources. |
| | | | | |
| | | | Category 2 Applicants: | Assessed Valuations are updated annually from the Wyoming Dept. of |
| | | | Business Committed - 5% | Revenue (update available in August), and population figures are |
| | | | Community Readiness - 5% | updated every five years by the US Census Bureau (next update is |
| | | | Downtown Development - 5% | 2015). This information will be available on the WBC website and |
| | | | Planning - 25%* | regularly updated. |
| | | | Community Enhancements - 50% | |
| | | | *planning match must be all cash | |
| | | | | |

Summary of Public Comments Received (8.31.15):

• 16 comments referenced this change: Generally, comments agreed with the intent of this rule change - make the program more accessible for smaller and economically disadvantaged communities

Alternative Suggestions Proposed and Considered:

- Employ the same match formula for State Lands and Investments Mineral Royalty awards. Applicants are considered Category 2 if they are a municipality that meets one or both of the following criteria: (1) Have a population of less than 1,300 according to the latest federal census. (2) Located within a county where the three-year average of the local share of state sales and use tax per capita is less than seventy percent (70%) of the statewide average. Otherwise, applicants are Category 1. In the case of a joint powers board, the project's location will determine its categorization. The WBC will use the three most current annual reports from the Wyoming Department of Revenue to determine the three-year average of the local government share and use tax. The WBC will use the current federal census to determine the per capita percentage
- Leave match requirements as current rules state, because match is the community 'skin in the game'
- Decide on a set percent for match which isn't tiered, to simplify the application process
- Real estate should be counted as cash match rather than in-kind match
- The value of engineering work outside of the grant period should be counted as cash match toward the project

Staff Recommendations (3.10.16):

• After considering public input, the staff recommendation is to amend the proposed rules and apply a similar formula used for State Lands and Investments Mineral Royalty Grant awards. Staff recommends the applicant's match category will be determined using local share of state sales tax figures or population figures. The match percentage would be based on total project cost; these percentages would remain as proposed:

| BRC Required Match | | | | | | |
|---|----------------------|----------------------|---|--|--|--|
| | Category 1 Applicant | Category 2 Applicant | Notes | | | |
| Business Committed | 10% | 5% | Half of match must be cash | | | |
| Managed Data Center | 125% | 125% | Based on payroll and capital investment | | | |
| Community Readiness | 10% | 5% | Half of match must be cash | | | |
| Community Enhancement | 25% | 20% | Half of match must be cash | | | |
| Planning | 25% | 25% | Match must be all cash | | | |
| The Category of a joint powers board will be determined by the location of the project. | | | | | | |
| All matches are calculated as a percentage of total project cost. | | | | | | |

- According to 2015 data, the following entities will be considered Category 1 applicants:
 - o Counties: Campbell, Converse, Fremont, Laramie, Natrona, Park, Sublette, Sweetwater and Teton
 - Municipalities: Bar Nunn, Casper, Cheyenne, Cody, Douglas, Evansville, Gillette, Glenrock, Green River, Jackson, Lander, Mills, Pinedale, Powell, Riverton, Rock Springs and Wright
- According to 2015 data, the following entities will be considered Category 2 applicants:
 - Counties: Albany, Big Horn, Carbon, Crook, Goshen, Hot Springs, Johnson, Lincoln, Niobrara, Platte, Sheridan, Uinta, Washakie and Weston
 - Municipalities: Afton, Albin, Alpine, Baggs, Bairoil, Basin, Bear River, Big Piney, Buffalo, Burlington, Burns, Byron, Chugwater, Clearmont, Cokeville, Cowley, Dayton, Deaver, Diamondville, Dixon, Dubois, Thermopolis, Edgerton, Elk Mountain, Encampment, Evanston, Fort Laramie, Frannie, Glendo, Granger, Greybull, Guernsey, Hanna, Hartville, Hudson, Hulett, Kaycee, Kemmerer, Kirby, La Barge, La Grange, Laramie, Lingle, Lost Springs, Lovell, Lusk, Lyman, Manderson, Manville, Marbleton, Medicine Bow, Meeteetse, Midwest, Moorcroft, Mountain View, Newcastle, Opal, Pavillion, Pine Bluffs, Pine Haven, Ranchester, Rawlins, Riverside, Rock River, Rolling Hills, Saratoga, Sheridan, Shoshoni, Sinclair, Star Valley Ranch, Sundance, Superior, Ten Sleep, Thayne, Thermopolis, Torrington, Upton, Van Tassell, Wamsutter, Wheatland, Worland and Yoder

BRC Rule Changes – Staff Recommendations and Public Comments for WBC Board Meeting 3.10.2016 Page 3 of 19

- Staff also recommends engineering and design work completed within six months of the date a project application is received by the Wyoming Business Council may be counted as cash match.
- Staff further recommends real estate owned by the applicant or community development organization and not purchased or developed with BRC funds may be used as cash match. All real estate used as cash match is required to have an appraisal verifying the price.

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|--------------------------|---|------------------------------|---|--|
| Revenue Recapture | Revenue recapture is not consistent and | Revenue recapture must be | Revenue recapture must be commensurate | Projects that generate revenue (lease revenues or sales income) will be |
| - | varies by project. | commensurate with the public | with the public investment. More | subject to this recapture provision. Grantee recaptures 50% of revenue |
| | | investment. | specifically, a minimum of 50% of all net | generated and the Business Council recaptures the other 50%. |
| | Recaptured funds are a way to increase | | revenue generated from BRC grant-funded | |
| | BRC program sustainability as well as | | infrastructure must be recaptured back to the | If a loan is not a feasible and repayment of recapture funds is the only |
| | local sustainability. | | Wyoming Business Council (WBC). | option, a copy of the revenue recapture plan will be filed with the real |
| | | | | estate record in the county where the project is located. This will |
| | In 2014, the Legislature passed Senate | | This proposed change only applies to | effectively behave as lien on the property. |
| | File 100: "The council shall | | revenue-generating projects like building | |
| | promulgate rules and regulations to | | leases and land sales, not non-revenue | |
| | identify the type and maximum | | generating project like water, sewer, and | |
| | amount, as a percentage of the total | | roads. | |
| | grant, of the revenue that may be | | | |
| | recaptured and credited to the account | | Of the total local recaptured funds, 50% may | |
| | as a result of grants under this | | be used for O&M as long as the funds are | |
| | section." | | matched at 100% with other local funds. | |
| | | | Grantee/borrower will be required to have a | |
| | | | separate account dedicated to economic | |
| | | | development for all recaptured funds. An | |
| | | | annual accounting of the local recapture | |
| | | | funds must be provided to the WBC. | |
| | | | runds must be provided to the wide. | |
| | | | | 1 |

Proposed Rule Change – Revenue Recapture:

Summary of Public Comments Received (8.31.15):

- 37 comments referenced this change: Nearly all comments disagreed with 50% state revenue recapture; stating this amount was too high, and would hinder local economic development
- Additionally, 16 comments stated revenue recapture terms and process needs to be better defined in these rules

Alternative Suggestions Proposed and Considered:

- 100% of revenue recapture should remain with communities and local Community Development Organizations
- State will recapture 10% of lease revenues are recaptured up to 50% of the total grant amount
- State recapture is deferred until well after the sale of the asset, to accommodate unexpected expenses
- Net revenue should be redefined as net income, so all expenses can be netted out before recapture is calculated
- State recapture should have a cap, or maximum amount per project
- A separate account is not necessary to account for recapture and is redundant
- State recapture should not apply when all or a portion of the project is funded through a loan

BRC Rule Changes – Staff Recommendations and Public Comments for WBC Board Meeting 3.10.2016 Page 5 of 19

- 20% recapture would be more appropriate
- Any projects involving affordable housing should be exempt from recapture
- State recapture should only begin after a community has received a set amount of funds, one comment stated \$30M
- State recapture should be phased in, and ramp up to 50% over time
- State recapture should be based on multiple performance measures, including jobs, and private investment. When a cap is met, the obligation is satisfied
- Revenues remitted to state should be banked for use as cash match on future projects
- State recapture should be tiered, based on the amount of BRC funds previously received by the applicant
- State recapture percentage should be based on community size
- Only very large communities should remit recapture to the state
- State recapture should be realized through grants recapture rather than loans

Staff Recommendations (3.10.16):

- After consideration of public input, staff recommends the minimum amount of net revenue recaptured to the Wyoming Business Council be 25%. A minimum of twenty-five percent (25%) of net revenue generated must be reimbursed to the BRC fund up to the original grant amount of the project. Revenue recapture requirements may be satisfied by repayment of a BRC loan or via revenue recapture payments unless otherwise prohibited by governmental rules or regulations.
- All funds recaptured at the local level shall be placed in a segregated economic development account.
- Up to fifty percent of local recapture may be used for operational expenses if matched dollar-for-dollar by local funds.
- Staff also recommends defining 'net revenue' as 'income generated by the lease or sale of a BRC funded asset, minus expenses associated with maintaining the asset. Deductible expenses must be paid by owner and can include utility costs, insurance, property taxes, pest control, repairs, property association fees and property maintenance.'

Proposed Rule Change – Projects with Private Developers:

Summary of Public Comments Received (8.31.15):

- 14 Comments referenced this change: Most comments agreed projects benefitting private developers should recapture 100% of the original grant amount
- Two comments stated developers have an important role that no other entity can fulfill. Projects should be evaluated on their economic development merits, if a developer benefits from the project, this only a positive side effect
- One comment asked for more guidance in rules on what is considered a private developer project
- Five comments and a petition signed by 41 citizens stated projects that further private interests make it impossible for other businesses in that industry to compete, and thus hurt private development

Alternative Suggestion Proposed and Considered:

• No rule change should be made as developers play an important role in projects. Any recapture requirements will hinder projects involving developers

Staff Recommendations (3.10.16):

• Projects involving a private developer must demonstrate the projected economic impacts are at least as great as the BRC grant assistance and may be demonstrated through repayment of grant funds, direct jobs created, projected tax benefits and/or donation of real estate that is not otherwise necessary for the project to the applicant or an agent of the applicant. The value of all real estate donations must be verified by a certified appraisal or market analysis as determined by Council staff.

Proposed Rule Change – Community Development Organization (CDO) owned assets:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|--------------------|---|------------------------------------|--|--|
| Community | Some CDO bylaws and IRS codes do not specify that | Currently, if CDO dissolves, CDO's | A deed restriction on the grant or loan funded | Ensures BRC funded asset will remain in the ownership of an |
| Development | BRC funded assets owned by the CDO revert back | bylaws or IRS code govern asset | asset with a reversionary clause back to the | allowable public entity in the event of the CDO's dissolution. |
| Organization (CDO) | to public ownership upon dissolution. | disposal. | grantee/borrower, joint powers board, city, | |
| 8 () | | | town or county in the event of dissolution of | |
| Dissolution | | | the CDO. | |

Summary of Public Comments Received (8.31.15):

- Four comments referenced this rule change
- One comment was in agreement with the change
- One comment stated the disposal of an asset should be defined by a lien or mortgage instead of by-laws
- One comment asked for more specific language in rules to make sure an asset could also be transferred to a qualified non-profit
- One comment stated any limitation on CDO ownership of infrastructure will make project structuring harder

<u>Alternative Suggestions Proposed and Considered</u>: The transfer of CDO owned assets should be determined by a lien or mortgage on the asset, not by-laws

• No rule change should be made, as any limitation on CDO ownership of infrastructure will make project structuring more difficult.

Staff Recommendations (3.10.16):

• Unless the project is owned by an applicant, there shall be documentation that in the event of dissolution of the owner, BRC-funded infrastructure must revert to the sponsoring applicant or a related city, town, county, joint powers board or tribe. This requirement may be satisfied by either specific language within articles of incorporation or a filing of the real estate record with the county of record.

Proposed Rule Change – Loans:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|-------|-------------------------------------|---|--|--|
| Loans | Loan structuring lacks consistency. | Interest Rate: | Interest Rate: | Revenue generating projects have the capacity to pay a higher interest |
| | | No to low interest (taken from statute) | Non-revenue generating projects - floor of | rate than non-revenue generating projects. Rates will comport with |
| | | | zero percent (0%) | the intent of the statute to be no to low interest but keeping in mind |
| | | Collateral: | Revenue generating projects - floor of one | current interest rates. |
| | | To be recommended by the Business | percent (1%) | |
| | | Council and determined by the SLIB | All loans will include an annual servicing | |
| | | | fee of 0.5% not to exceed \$5,000 | |
| | | | No match is required on loans | |
| | | | <u>Collateral:</u> All loan projects that create a lease or a revenue-based asset must be secured. | |

Summary of Public Comments Received (8.31.15):

- 13 comments referenced this change: most comments agreed consistency in loan terms is important, but disagreed that loans should be emphasized as a project funding mechanism
- Six comments stated loans add a layer of complexity to projects and increase administrative burden
- Six comments added loans limit access to the program for smaller communities who don't have resources and ability to handle the risk
- Three comments state these funds are difficult to pursue as the community cannot apply for loan funds without a special election
- Three comments disagree with a .5% servicing fee
- Three comments had a preference for grants with state recapture over loans
- One comment asked for clarification that a default on a non-recourse loan would not affect funding of future projects
- One comment explained that loans have an adverse effect on CDOs because it causes the income from the associated asset to become taxable
- One comment suggested loan interest be banked for cash match for future projects

Alternative Suggestions Proposed and Considered:

- State revenue recapture agreements should be pursued over loans as the recapture gives the applicant more flexibility and reduces risk
- Interest paid on BRC program loans should be tracked and 'banked', this interest can then be used in place of match for future BRC applications
- The .5% servicing fee on these loans should be eliminated

Staff Recommendations (3.10.16):

- Loans to non-revenue generating project will have an interest rate floor of zero percent (0%).
- Loans to revenue generating projects will have an interest rate floor of one percent (1%)
- Loans may have a one-time loan servicing fee of one-half of one percent (.5%) not to exceed \$5,000.
- No match is required for loans.
- All loan projects that create a lease or revenue-based asset must be secured.
- Loans may be non-recourse the general fund obligations of any city, town or county.
- "Non-recourse loan" is defined as "a loan that is secured by a pledge of collateral, typically real property. If the borrower defaults, the Council can seize collateral, but will not seek any further compensations from the borrower."

Proposed Rule Change – Child Care, Senior Care, and proposed Community Development Category Type:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|-------------------|---|---|---|---|
| Child Care/Senior | The program currently allows for child care and | Both Senior Care and Childcare projects | Create a new category of community | This change will allow applicants to address quality of life or |
| | senior care projects. There is not significant demand | are accepted once a year with a | development projects that will include, but | workforce needs that support a community's economic development |
| Care | for these types of projects. | maximum of \$1 million per project. | not be limited to child care, senior care and | efforts. |
| | | | community centers. | |
| | | | | |

Summary of Public Comments Received (8.31.15):

- Nine comments were referenced this change: all comments agreed with this change
 - One comment stated these projects should be prioritized below projects creating primary business attraction and expansion

Alternative Suggestion Proposed and Considered:

• The community development category should be prioritized below any projects involving projects involving primary business development

Staff Recommendations (3.10.16):

• Program rules will amend the Community Enhancement category to include, but not be limited to, child care, senior care and workforce projects. The maximum amount project amount is \$500,000. Match will be 25% of total project cost of category 1 applicants and 20% for category 2 applicants.

Proposed Rule Change – Deadlines:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|-----------|---|--|--|---|
| Deadlines | Difficult for planning at the local level when some applications are accepted only once or twice a year. | Not all types of applications are accepted quarterly. Certain types of applications are accepted on defined deadline dates and limited as follows: Business Committed - 4/fiscal year Data Center - 4/fiscal year Community Readiness - 2/fiscal year Downtown Development - 2/fiscal year Community Enhancement - 2/fiscal year Planning - 2/fiscal year | a quarterly basis. Applications are limited by type as follows: Business Committed - 4/calendar year Data Center - 4/calendar year Community Readiness Downtown Development 2/calendar year | In order for this rolling acceptance of applications to be successful it will be important for the board to adopt an allocation plan. |

Summary of Public Comments Received (8.31.15):

• Nine comments referenced this change: All comments agreed with quarterly deadlines for all project types

Alternative Suggestion Proposed and Considered:

• Applicants should have the ability to submit more low priority type applications, specifically three downtown development applications. Projects associated with these funds usually come in clusters, so the ability to submit more of these types is needed

Staff Recommendations (3.10.16):

• Applications will be accepted in accordance with a schedule of deadlines which staff will make available annually. Awards will be limited to the following:

| Business Committed | No Limit |
|------------------------------------|-----------------------|
| Managed Data Center Cost Reduction | No Limit |
| Community Readiness | One per calendar year |
| Community Enhancement | One per calendar year |
| Planning | One per calendar year |
Proposed Rule Change – Downtown Development:

| Issues | | Current Rules Proposed Rule Changes (7.15.15) | | Staff Comments (7.15.15) | |
|-------------|---|---|---|---|--|
| Downtown | Downtown development projects are community | Downtown Development Grant Awards - | Downtown Development Grant Awards - | The WBC recognizes the rising costs of rehabilitation projects. | |
| Development | readiness projects that happen to be located in downtowns, but are not consistent with the same maximum awards. | - | \$3 million maximum and available for projects | | |

Summary of Public Comments Received (8.31.15):

- Eight comments referenced this change: Comments all agreed with the new maximum for downtown development grants
- One comment requested a better definition of downtown area to ensure smaller communities had the ability to use these funds

Alternative Suggestions Proposed and Considered: No suggestions

Staff Recommendations (3.10.16):

• Staff recommends the Downtown Development category be removed from rules. All downtown development projects will apply as Community Readiness grants and loans.

Proposed Rule Change – Operations and Maintenance (O&M):

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|----------------|---|-------------------------------------|---|--|
| Operations and | Communities do not always have the on-going funds | O&M is not a formal requirement for | Applicants will be required to adopt an O&M | This plan will help WBC staff and local communities understand a |
| Maintenance | to maintain BRC-funded assets. | every project. | 1 | majority of the costs associated with maintaining and operating |
| (O&M) | | | | projects long term. |
| | | | | |

Summary of Public Comments Received (8.31.15):

• One comment referenced this change, and was in agreement this should be a requirement

Alternative Suggestions Proposed and Considered:

• No Suggestions

<u>Staff Recommendations (3.10.16):</u>

• Applicants will be required to adopt an O&M plan for the life of the BRC-funded asset.

Proposed Rule Change – Reporting:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|-----------|--|--|---------------------------------|--------------------------|
| Reporting | Staff regularly collects reporting information, but performance measures need to be formally addressed. More accountability is required for revenue recapture at local level. | reports during construction. Following construction, the grantees and borrowers submit an annual report for three years on revenue recapture, job creation, private investment, etc. | 1 | |

Summary of Public Comments Received (8.31.15):

- Eight comments referenced this change
 - Four comments were in agreement
 - o Three comments felt a comprehensive financial report/audit was burdensome and redundant
 - o One comment wanted additional clarification in the rules on reporting processes
 - One comment also stated costs incurred for comprehensive financial report/audit should be the WBC's responsibility

<u>Alternative Suggestion Proposed and Considered:</u> If a cumulative financial is required, the Wyoming Business Council should be responsible for any costs incurred because of the audit

Staff Recommendations (3.10.16):

• Grantees/borrowers will report on project performances measure for a period of five years.

Proposed Rule Change – Contingency and Development (C&D) Agreements:

| | Issues | | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|----|------------------|---|---|---------------------------------|--|
| (| Contingency and | 6 51 5 | 0 1 | | Staff will develop a template for applicants, shortening project |
| De | evelopment (C&D) | Lack of consistency sometimes delays project development. | required, but the rules are vague as to what specifically must be included. | C&D agreement. | development phase. |
| | Agreements | | what speenlearly must be menutear | | |

Summary of Public Comments Received (8.31.15):

• Two comments agreed with this change

Alternative Suggestions Proposed and Considered: No suggestions

Staff Recommendations (3.10.16):

- Contingency and Development agreements shall include or consider the following elements:
 - The project
 - Public benefit to be derived by the project
 - The return or consideration by the private business in exchange for the public project
 - Specified source/s of match funding by account name or other identifying characteristics
 - Proposed job creation
 - o Cost overruns
 - Commitment of a business to the community
 - Private investment
 - Public procurement
 - o Responsibilities of each party
 - Ownership and reversion structure as required in Chapter 1, Section 7 in the event of Community Development Organization, State Development Organization or political subdivision dissolution
 - o Timelines
 - Operations and maintenance if not already included in a separate plan
 - Default remedies

Proposed Rule Change – Managed Data Center Cost Reduction Changes:

| | Issues | Current Rules | Proposed Rule Changes (7.15.15) | Staff Comments (7.15.15) |
|---------------------|---|---|--|--|
| Managed Data Center | There is a discrepancy between when funds are | The company has five years to realize its | Funds will be disbursed up to five years but | A clawback provision requires grant funds be repaid if the company |
| | | match of payroll and capital | only as the match from the company is | leaves town or goes out of business within five years of first receiving |
| | realized. | expenditures. | realized. | funds. This change allows applicants lessen exposure to clawback as |
| | | | | grant funds are drawn down and match is realized. |
| | | Grant funds are disbursed over three | | |

Summary of Public Comments Received (8.31.15):

• No comments were received on this change

Alternative Suggestions Proposed and Considered: No suggestions

Staff Recommendations (3.10.16):

• Funds will be disbursed up to five years as the business match is realized.

Other Comments to Proposed Rule Changes:

- Three letters voiced support of the comments submitted by Wyoming Economic Development Association, and Wyoming Association of Municipalities
- One comment stated the rules need more detail
- One comment stated the BRC rule changes should be phased in over time, rather than all at once. This comment also asked BRC to better explain the necessity of any rule changes
- Many comments stated BRC projects have greatly helped many Wyoming communities in the past
- Airports fall under unique statutes which conflict with recapture requirements as airports cannot sell land, and are required to reinvest funds from lease revenues back into the airport
- One comment asked that community development projects would include affordable housing development. Housing is essential for community and economic development and improves quality of life
 - This comment suggested revenue generated by the proposed category should be exempt from revenue recapture rules, especially if the applicant is donating the property for the project
 - The comment also suggested match for this category follow the same tier system as proposed for Business Committed and Community Readiness, with tiers at 2.5% for disadvantaged communities, and 5% for all other communities

DRAFT RULES WITH PROPOSED CHANGES

STATE OF WYOMING

BUSINESS READY COMMUNITY GRANT AND LOAN PROGRAM

RULES

Most recent amendments filed November 22, 2013

Rules are anticipated to be effective for all projects awarded after July 1, 2016

WYOMING BUSINESS COUNCIL 214 West 15th Street Cheyenne, WY 82002

TABLE OF CONTENTS

CHAPTER 1 GENERAL PROVISIONS

| Section No. | Subject Page No. |
|-------------|--|
| 1 | Purpose |
| 2 | Authority1-1 |
| 3 | Definitions |
| 4 | Eligible Applicants |
| 5 | Type of Projects |
| 6 | Eligible Project Activities |
| 7 | Ownership of Infrastructure |
| 8 | Revenue Generating Projects |
| 9 | Projects Involving a Private Developer1-6 |
| 10 | Local Public Hearing and Approval1-6 |
| 11 | Application Procedures1-7 |
| 12 | Application Submittal Requirements |
| 13 | Allocation Plan and Funding Cycles1-8 |
| 14 | Application Evaluation |
| 15 | Grant Match Requirements for Projects other than Managed |
| | Data Center Cost Reduction Grants |
| 16 | Fund Disbursement, Project Monitoring, Performance Measures and Revenue Recapture Reporting1-12 |
| | 1 1 0 |

CHAPTER 2 - REPEALED

CHAPTER 3

BUSINESS READY COMMUNITY LOAN INFORMATION

| 1 | Definitions | |
|----|------------------------------------|--|
| 2 | General Policy | |
| 3 | Application Submittal Requirements | |
| 4 | Loan Amount | |
| 5 | Interest Rate and Term | |
| 6 | Security Interest | |
| 7 | Attorney General Opinion | |
| 8 | Loan Evaluation | |
| 9 | Council Consideration | |
| 10 | Disbursement of Loan Proceeds | |

CHAPTER 4

BUSINESS READY COMMUNITY MANAGED DATA CENTER COST REDUCTION FUNDING

| Section No. | <u>Subject</u> | Page No. |
|-------------|--|----------|
| 1 | Definitions | 4-1 |
| 2 | Maximum Amount and Match | 4-1 |
| 3 | Eligible Project Activities | 4-2 |
| 4 | Fund Disbursement, Project Monitoring an | |
| | Evaluation | 4-2 |
| 5 | Application Evaluation | 4-3 |
| 6 | Application Submittal Requirements | 4-3 |

Chapter 1 GENERAL PROVISIONS

Section 1. Purpose.

(a) The purpose of the program is to promote economic development at the city, town and county levels in order to improve economic health and a stronger state economy. These rules are adopted in order to implement W.S. 9-12-602 through 9-12-603, which provide for the making of grants and loans to eligible applicants for economic or educational development infrastructure. The rules provide for a method of application, review and recommendation, the establishment of terms and conditions of awards and a hearing process.

(b) Guiding Principles of the Business Ready Community Grant and Loan Program:

(i) Support to Wyoming's communities that are diverse in size, resources and economies.

(ii) Focus Business Ready Community funding on projects that will lead to sustainability of the program and local economic development efforts.

(iii) Support projects that will help people, families and communities thrive.

(iv) Increase the capacity of community and economic development partnerships and cooperative efforts between the private and public sectors recognizing that each has its own responsibilities.

(v) Support and encourage communities that develop innovative responses to their economic challenges through a flexible review and recommendation process.

Section 2. Authority. Rulemaking for this program is the responsibility of the Wyoming Business Council as authorized by W.S. 9-12-104(a)(iv) and W.S. 9-12-601.

Section 3. Definitions.

(a) "Board" means the Wyoming State Loan and Investment Board.

(b) "Community Development Organization" means a business entity organized to provide services as an agent of the applicant for the exclusive mission of helping to develop and support economic development within a specified city, region or state by providing necessary resources and assistance. (c) "Council" means the Wyoming Business Council Board of Directors.

(d) "Council staff" means the staff of the Wyoming Business Council assigned to administer the program.

(e) "Eligible project costs" means total project cost, less ineligible project costs. Examples of ineligible costs include appliances, equipment, furnishings and other features of the facility which are not physically attached.

(f) "Cash match" means cash contributed to the total eligible project cost. Real estate owned by the applicant or community development organization may be used as cash if the property in question was not purchased or developed by BRC funds and the value of the real estate is supported by an appraisal. Engineering and design work completed within six months of the date a project application is received by the Wyoming Business Council may be counted as cash match.

(g) "In-kind match" are contributions with value and must be applicable to the period to which the matching requirement applies and must be necessary for the project. Examples of in-kind contributions include labor, materials and real estate. Inkind contributions must be verifiable from the records showing how the value placed on in-kind contributions was derived. Labor services will be reported using rates consistent with those ordinarily paid by the applicant or other employers for similar work in the same labor market. Donated materials will be valued at market value at the time of donation. The value of donated buildings or land will be established using a market value or appraisal set by an independent appraiser or a market analysis prepared by a licensed realtor.

(h) "Multi-year project" means a large scale, stand-alone project which will be constructed over separate calendar years and which cannot be separated into smaller, independently operational phases.

(i) "Phased projects" means a project in which parts ("phases") are completed and fully functional before the entire project is built-out. For example, a business park that will eventually have twenty lots may be phased such that infrastructure will open up five lots at a time over four different phases. The first five lots can be occupied immediately upon completion of the infrastructure and do not require completion of the remaining three phases.

(j) "Political subdivision" is an entity, serving as an agent for the applicant that meets two of the three following criteria:

- (i) A governmental function with a local purpose;
- (ii) Officers elected by the district's inhabitants;

(iii) Provisions for assessment of taxes for finance purposes.

(k) "Primary jobs" are jobs created or retained by a business(es) that provide(s) goods and services that are primarily exported out of the state, that gain market share from imports to the state, or that meet an unmet need in the market area and result in the creation of new wealth.

(1) "Revenue generating project" means real property developed with Business Ready Community grants that can generate revenue from, lease payments or the proceeds from the sale of real property.

(i) "Net Revenue" means income generated by the lease or sale of a BRC funded asset, less expenses associated with maintaining the asset. Deductible expenses must be paid by owner and can include utility costs, insurance, property taxes, pest control, repairs, property association fees and property maintenance.

(m) "State Development Organization" means a corporation organized under W.S. 17-11-101 through 17-11-120 with the authority to provide financing for new, existing or expanding businesses and to fulfill other economic or community development purposes throughout the state of Wyoming and which may take equity positions and shall take security positions in its borrowers' businesses and appropriate personal guarantees from the owners thereof.

Section 4. Eligible Applicants.

(a) A county, an incorporated city or town and joint powers board may apply for funding. A joint powers board may apply with the approval of all participating agencies to the joint powers agreement.

(b) The Council may enter into a contract/cooperative agreement with the Eastern Shoshone or the Northern Arapahoe Tribe in order to promote the purpose of this program.

(c) An applicant may contract with a Community Development Organization, State Development Organization or political subdivision to use BRC funds.

Section 5. Type of Projects. A grant or loan may be used for the following types of projects:

(a) A Business Committed Project is a project in which an applicant has a business committed to start-up, expand, locate or retain jobs in the community. The applicant must demonstrate that new primary jobs will be created or retained by the

business and that the new jobs will be created at or above the county mean and/or median wages and/or improve community and economic capacity. In addition to assisting a particular business, a Business Committed Project may also fulfill the purpose of a Community Readiness Project. The maximum grant amount is \$3,000,000. Funding in excess of the maximum grant amount may be applied for as a BRC loan.

(b) A Community Readiness Project is a project which has no specific business committed to expand or locate in a community. The community wants to build infrastructure to ready itself for new business development under a specific strategy or plan of action; for example, development of a business or industrial park, a downtown development project or facilities for labor force or entrepreneurial training. The applicant must demonstrate potential exists for creation of new primary jobs. The maximum grant amount is \$3,000,000. Funding in excess of the maximum grant amount may be applied for as a BRC loan.

(c) A Community Enhancement Project is a project in which an applicant wants to improve the community's aesthetic character or quality of life in order to make itself more attractive for business development or workforce attraction and/or retention under a specific strategy or plan of action; for example, landscaping, recreational, convention facilities, community centers, senior care or child care infrastructure. Landscaping and streetscaping enhancements must be located in commercial districts, sites of business activity or high visibility areas. Recreation, convention or cultural centers must have a draw greater than the jurisdictional boundaries of the applicant. The maximum grant amount is \$500,000. Funding in excess of the maximum grant amount may be applied for as a BRC loan.

(d) A planning project is a project in which an applicant creates or further develops a community's economic development strategy and outlines an implementation plan.

(i) An economic development plan assesses the community as a whole and identifies potential future economic development opportunities. This includes regional targeted industry plans. The maximum award is \$50,000.

(ii) A feasibility study is a site specific or industry specific plan to determine the feasibility of a project to meet economic development objectives. The maximum award is \$25,000.

(iii) A promotional plan addresses marketing of a community's assets. The maximum award is \$25,000.

(iv) A tourism plan addresses economic development opportunities for a defined region or community related to tourism. The maximum award is \$25,000.

Section 6. Eligible Activities.

(a) The following are eligible activities:

(i) Grant and loan funds may be used for economic or educational development infrastructure projects which may include, but are not limited to, water, sewer, streets and roads, telecommunications, airports, purchase of rights of way, purchase of land, buildings, facilities, industrial and business parks, industrial site or business district development, amenities within a business or industrial park, landscaping, recreational and convention facilities and other physical projects;

(ii) Grant and loan funds may not be used for the rehabilitation or expansion of existing infrastructure unless the Council determines the rehabilitation or expansion is necessary to meet the purpose of the program;

(iii) Grant and loan funds may be used for the expansion of infrastructure previously funded under this program for phased projects.

(b) Grants for planning projects may only be used for the creation of the planning document(s). Funds may not be used for salary costs of the applicant or local organizations, travel costs for anyone other than the planning consultant(s) or reproduction of any promotional materials.

Section 7. Ownership of Infrastructure

(a) The infrastructure funded by this program shall be owned by the applicant or an agent of the applicant: community development organization, state development organization or political subdivision.

(b) Unless the project is owned by an applicant, there shall be documentation that in the event of dissolution of the owner, BRC-funded infrastructure must revert to the sponsoring applicant or a related city, town, county, joint powers board or tribe. This requirement may be satisfied by either specific language within articles of incorporation or a filing of the real estate record with the county of record.

(c) The infrastructure or facility can be sold to a private entity without advertising the sale or calling for bids, provided that the grantee and/or borrower makes a determination that the sale will benefit the economic development of the community and holds a public hearing, notice of which shall include the appraised value of all real properties, at least once each week for three (3) consecutive weeks in a newspaper of general circulation in the county in which the grantee and/or borrower is located. All sales must be done in accordance with all applicable statutes.

Section 8. Revenue Generating Projects. Revenue generated by the applicant or an owner described in Section 7 must be recaptured at a negotiated rate commensurate with the public investment. A minimum of twenty-five percent (25%) of net revenue generated must be reimbursed to the BRC fund up to the original grant amount of the project. Revenue recapture requirements may be satisfied by repayment of a BRC loan or via revenue recapture payments unless otherwise prohibited by governmental rules or regulations.

(a) All funds recaptured at the local level shall be placed in a segregated economic development account.

(b) No more than fifty percent (50%) of local recapture may be used for operational expenses if matched dollar-for-dollar by local funds.

(c) Revenue recapture must be repaid to the BRC fund annually or according to a schedule ag8reeable to Council staff.

Section 9. Projects Involving a Private Developer. Projects involving a private developer must demonstrate the projected economic impacts are at least as great as the BRC assistance and may be demonstrated through repayment of BRC funds, direct jobs created, projected tax benefits and/or donation of real estate that is not otherwise necessary for the project to the applicant or an agent of the applicant. The value of all real estate donations must be verified by a certified appraisal or market analysis as determined by Council staff.

Section 10. Local Public Hearing and Approval.

An applicant is required to inform and educate the public and business (a) community to the greatest extent possible about the proposed economic development project (including, but not limited to the economic development opportunity, possible funding sources and alternative solutions) utilizing a variety of techniques and media. The applicant must make readily available to the public access to the application and associated materials, exclusive of business plans or business financial information. An applicant shall actively solicit citizen input that can be submitted via writing, electronically or in person at a public hearing. A minimum of one public hearing is required before submission of an application. For the purposes of this program, seven (7) days is the minimum period for notification of a hearing date. Public notice shall be published in a newspaper of general circulation within the boundaries of the applicant or as approved by the Council staff. If the project facility is to be located outside the boundaries of the applicant, the applicant shall hold an additional public hearing near the location of the proposed project facility. The notice shall contain a concise description of the proposed project and state that time will be set aside at the public hearing to take testimony from citizens about the project.

(i) To inform the public and gather information, any public hearing should at a minimum:

(A) Identify the economic development opportunity(ies);

(B) Explore all known possible funding sources and alternative solutions to the opportunity(ies);

(C) Contain a comprehensive description of the proposed project;

(D) Solicit testimony from citizens who may feel that the proposed project might compete with an existing business.

(ii) An applicant must use its best efforts to notify all providers of similar services in the market area about the public hearing at least seven (7) days in advance of the public hearing.

(b) An application must be accompanied by a description of the applicant's public engagement process, written comments received by the applicant, evidence of the public hearing notification, minutes from the public hearing and a signed resolution passed by the applicant or participating agencies to a joint powers board after the public hearing is held and public comments are considered.

Section 11. Application Procedures.

(a) Each Wyoming Business Council Regional Director is available to assist applicants with the development of projects and preparation of applications. The Regional Director will use resources available such as the Department of Workforce Services and Wyoming's Community Colleges to define available workforce training programs that could be used in conjunction with educational development infrastructure and/or the labor market/workforce portion of the application. Draft applications must be provided to the Regional Director two weeks prior to submission.

(i) The applicant must schedule a consultation with a Wyoming Business Council Regional Director to discuss the project. The Wyoming Business Council Regional Director will submit preliminary comments and concerns along with the application. A copy of the draft application and draft application materials must be submitted to the Wyoming Business Council Regional Director at least two weeks before the application submission deadline;

(b) An application shall be reviewed by the council staff to determine eligibility and completeness.

(c) All grant and loan applications shall be reviewed by the office of the Attorney General for project structure, including recapture provisions, in advance of Council consideration.

(d) A complete application shall be forwarded by the Council staff with a recommendation to the Council for review. Incomplete applications will be either tabled or sent back to the applicant for resubmittal at a different time. An application that is determined by the Council staff to be incomplete shall be provided an explanation of the findings in writing within thirty (30) working days of its receipt where practical.

(e) The Council staff shall publish statewide notice of Council and Board meetings at which Business Ready Grant and Loan Program applications will be discussed.

(f) The Council shall consider each application, allow for comments from the public, the applicant and the Council staff and refer to the Board the application with a recommendation.

(g) Under extraordinary circumstances, the Council may recommend a waiver of rule requirements if the Council determines the waiver is consistent with the purpose of the Business Ready Community Grant and Loan Program.

Section 12. Application Submittal Requirements.

(a) Application Submittal Requirements. An applicant shall submit the required application form and supplemental documentation as required by Council staff.

(b) Other information as requested by Council staff.

(c) Previous Applicant. An applicant must show that satisfactory performance has been demonstrated under previous grants and/or loans awarded through this program.

Section 13. Allocation Plan and Funding Cycles

(a) The Council may adopt a funding allocation plan for BRC projects and prioritize project types.

(b) Applications will be accepted according to an annual deadline schedule posted by the Council.

(c) BRC awards are limited by:

| Business Committed | No Limit |
|------------------------------------|-----------------------|
| Managed Data Center Cost Reduction | No Limit |
| Community Readiness | One per calendar year |
| Community Enhancement | One per calendar year |
| Planning | One per calendar year |

(d) An applicant may request, with a single application, grant or loan funds up to the annual maximum amount for a multi-year project for a period not to exceed three (3) fiscal years. The applicant must demonstrate how the project meets the definition of a multi-year project.

Section 14. Application Evaluation. In addition to the Guiding Principles for the Business Ready Community Grant and Loan Program the Council may evaluate a grant and/or loan application utilizing one or more of the following criteria and measures:

(a) The extent to which the project will increase the number of primary jobs;

(b) The extent to which the project will create jobs at or above the county mean and/or median wages;

(c) The extent to which the project will create sustainable jobs or jobs with benefits such as health insurance and retirement;

(d) The extent to which the demand for those services outpaces the existing supply of services causing a detriment to the ability of the applicant to develop its workforce, community needs and economy;

(e) The extent of private investment in capital equipment and/or facilities for a new or existing business. Preference is given to projects leveraging private investment;

(f) The extent to which the project aligns with targeted industries identified by the local and regional community as well as the Council;

(g) The extent to which the total revenue for an existing business is increased;

(h) The extent to which the market share increases for an existing business as measured by units sold or some other measure that competitors in the market generally recognize as valid;

(i) The viability and thoroughness of a business plan which includes, at a minimum, a business description, management qualifications, market investigation, balance sheet, profit and loss for the previous three (3) years or tax returns for the previous three (3) years and cash flow projections for the next three (3) years;

(j) The extent to which the project helps an applicant attract new businesses and/or expand and retain existing business(es);

(k) The extent to which the project helps an applicant fulfill community development goals related to economic development;

(l) The extent to which the project helps an applicant diversify its economy;

(m) The extent to which the project builds upon an applicant's unique assets and characteristics to develop momentum in market niches;

(n) The extent to which the project is ready to begin construction and/or implementation. For example, projects have secured financing, permits and licensing, zoning classifications, annexation, appraisals and purchase agreements necessary to complete the project;

(o) The extent to which the project helps the applicant grow the local workforce;

(p) The extent to which the project helps the applicant expand entrepreneurial and/or workforce training;

(q) The viability and thoroughness of the recapture plan for revenue generating projects that will anticipate revenue streams and prioritize economic development initiatives to be paid for with the revenue while allowing the applicant flexibility to respond to opportunities;

(r) The extent to which the project involves the use of a Business Ready Community loan;

(s) The extent to which the project leverages additional private investment.

(t) The extent to which the project assists the applicant's Main Street Program efforts;

(u) The extent to which the Community Enhancement project provides a listing of proposed community enhancement projects and site related to economic development along with preliminary cost estimates;

(v) The extent to which the planning project will create or further develop an applicant's specific economic development strategy;

(w) The extent to which the planning project will potentially lead to job creation or retention;

(x) The extent to which the planning project will address methods of funding to implement the plan;

(y) The extent to which the tourism planning project will increase overnight visitors, local sales tax revenue, local lodging tax revenue and local employment opportunities and earnings;

(z) Satisfactory performance under previous grants awarded through this program;

(aa) The extent to which the project will provide for information technology services to the state or to the applicant at a price discounted from the fair market value of the services;

(bb) The extent to which the project will provide information technology services to technology related businesses in the state, at a price discounted from the fair market value of the services;

(cc) The extent to which the project will facilitate the expansion or retention of a business developed at the University of Wyoming Business Technology Center;

(dd) In order to determine compliance with Article 16, Section 6 of the Wyoming Constitution, the Council staff will consult with the Attorney General when evaluating a request to fund a "Business Committed" project, project involving a private developer or a "Managed Data Center Cost Reduction" project. The application and the Council recommendation will be reviewed by the Attorney General using the following criteria:

- (i) A public purpose must exist;
- (ii) Adequate consideration must be exchanged;
- (iii) Statutory authority must exist.

Section 15. Grant Match Requirements for Projects Other than Managed Data Center Cost Reduction grants.

- (a) BRC loans do not require a match.
- (b) A BRC loan can be used to satisfy match requirement.
- (c) Match is based on total eligible project costs.
- (d) Following is a breakdown:

| BRC Required Match | | | | | | |
|-------------------------------|-------------------------------|----------------------|----------------------------|--|--|--|
| | Category 1 Applicant | Category 2 Applicant | Notes | | | |
| Business Committed | 10% | 5% | Half of match must be cash | | | |
| Community Readiness | 10% | 5% | Half of match must be cash | | | |
| Community Enhancement | 25% | 20% | Half of match must be cash | | | |
| Planning | Match must be all cash | | | | | |
| All matches are calculated as | s a percentage of total proje | ct cost. | | | | |

(e) A grant for a "Planning" project shall require a minimum cash match of twenty-five percent (25%) of total eligible project activities. Community Development Block Grant funds cannot be used for a match.

(f) Applicants for all other projects are categorized based on population and local government share of state sales and use tax per capita. Categories determine the required match. Sales and use tax figures are updated annually by the Wyoming Department of Revenue and population figures are updated every five years by the U.S. Census Bureau. Sales and use tax figures used for determination will be an average of the three most recent years' data available. A schedule of categories will be regularly updated and posted on the Wyoming Business Council website.

(i) Category One applicants are those municipalities with a population greater than 1,300 or are located in a county where the three-year average of the local government share of state sales and use tax per capita is more than 70% of the statewide average.

(ii) Category Two applicants are those municipalities with a population under 1,300 or are located in a county where the three-year average of the local government share of state sales and use tax per capita is less than 70% of the statewide average.

(iii) In the case of a joint powers board, the project's location will determine its categorization.

Section 16. Fund Disbursement, Project Monitoring, Performance Measures and Revenue Recapture Reporting.

(a) Procurement Standards. Applicants must follow state procurement regulations for cities and towns and the Wyoming Preference Act. If a non-municipal

applicant has a procurement policy, staff or qualified consultants reserve the right to review that policy prior to fund disbursements.

(b) Fund Disbursement. Funds shall be disbursed to the applicant only as needed to discharge obligations incurred in accordance with the Board approved eligible project costs. Request for disbursement shall be made via the online grant management system, access to which shall be provided by Council staff. Requests for fund disbursement must be supported by adequate proof that such an obligation has been incurred for the project purpose and is due and owing.

(c) Fund Reversion.

(i) If the Council staff determines that a project has not been completed within a reasonable time, Council staff shall notify the applicant in writing at least thirty (30) days prior to presenting the matter for Council review.

(ii) If the Council staff determines that the project is complete, but the full amount of the grant or loan has not been expended, the Council staff shall notify grantee of this determination. Thirty (30) days following the notification, the unused portion of the grant or loan shall revert to the BRC Fund.

(iii) For projects that have not been started within one year: Council staff will notify a grantee/borrower of a pending expiration prior to the one-year anniversary of the grant/loan approval. The grantee/borrower can submit a written request to continue the project. Council staff may request new and/or updated information and documentation. Council staff may recommend and the Council may grant an extension of time in which to start the project.

(iv) For projects with contingencies: Council staff may request a monthly update on the status of the contingencies. The grantee/borrower has the option to submit a new application or may request an extension or modification of the contingency terms through the Council staff. Council staff may recommend and the Council may grant an extension of time or modification to the contingencies.

(d) Project Monitoring.

(i) Reports. Within fifteen (15) calendar days of the conclusion of each calendar quarter during the term of the grant or loan contract, the applicant shall supply Council staff with a progress report. Each progress report shall set forth in narrative form the work accomplished under the grant or loan during the quarter and shall include a financial status report. At the end of the project, the applicant shall furnish Council staff with a comprehensive report of the project. The applicant shall likewise furnish the Council staff with a cumulative financial statement, reflecting the total expenditure pursuant to this grant agreement.

(ii) Audits and inspections. The Council staff may, at its expense, conduct an audit of the records of the applicant and inspect the construction and operation of the project.

(iii) Record retention. Grantee agrees to retain all records related to the project for five (5) years following the Council staff's date of notice to grantee of closeout of the grant.

(e) Project Evaluation.

(i) Reports. Upon project construction, the grantee/borrower shall annual reports for five years project outcomes against established measures. Council staff shall tailor reports to the specific nature of each grant or loan, in agreements between the Council and grantee.

(ii) Evaluation results. The Council shall use the evaluation report information to measure program outcomes, to promote learning from experience and to improve program performance. Evaluation results will be available to other grantees.

(iii) At the end of the term of a BRC project, the Grantee/Borrower shall provide a comprehensive report to the Council staff, in a format prescribed by the Council staff that is a cumulative financial and performance report of the project. This report shall, at a minimum, include a detailed accounting of project expenditures that were paid for with BRC grant or loan funds, match contributed, recapture revenue(s) received, how recaptured revenues were or will be used, how recaptured revenue use complies with the rules of the BRC program and the project grant/loan agreement and a list of the accomplishments that resulted from the grant or loan. An authorized official of the Grantee/Borrower shall certify, under penalty of false swearing, that the information in the report is true. The Council staff reserves the right to require a BRC project audit to be conducted by the director of the department of audit or his designee. The cost of this audit shall be the responsibility of the Grantee/Borrower.

(iv) A grant/loan recipient shall keep recapture funds in a segregated account and report on such to council staff for the term of the revenue recapture agreement.

Chapter 2

REPEALED

Chapter 3

BUSINESS READY COMMUNITY LOAN INFORMATION

Section 1. Definitions.

(a) "Non-recourse loan" is a loan that is secured by a pledge of collateral, typically real property. If the borrower defaults, the Council can seize collateral, but will not seek any further compensation from the borrower.

Section 2. General Policy. A BRC loan may be made to fund all or a portion of any project that is an eligible activity. A BRC loan can be used in conjunction with a BRC grant. In no event shall a loan be made to pay off or refinance existing debt.

Section 3. Application Submittal Requirements.

(a) In addition to application requirements in Chapter 1, the following items are required:

(i) A copy of the signed resolution of support from the applicant or the member agencies if the applicant is a joint powers board that includes source of repayment of the loan and the proposed security for the loan;

(ii) If applicable, documentation of any environmental requirements (at the expense of the borrower). Council staff will determine the level of environmental review required;

(iii) If applicable, determination if property is subject to federal flood regulations. An applicant must include a federal floodplain map and identify location of proposed collateral. If necessary, flood and hazard insurance will be required at the expense of the borrower;

(iv) If applicable, an applicant must include guarantees, letters of credit and any other proposed security;

- (v) A letter from the applicant's attorney addressing the following in detail:
 - (A) The applicant's authority to enter into the loan;
 - (B) The applicant's current indebtedness and borrowing capacity;
 - (C) Whether or not this loan will require an election;
 - (D) Method of repayment and revenue sources;

(E) Affirmation that Wyoming State Constitution debt provisions and all other applicable statutes will be followed.

(vi) In order for the Council to determine the ability of the applicant to repay a loan and to aid the Attorney General in evaluating the legality of the proposed indebtedness, an applicant shall provide an annual budget for the preceding and current fiscal years and a completed financial statement provided on a "General Financial Information" form provided by the Council staff, that includes, but is not limited to the following information:

years;

(A) Assessed valuation for the current and two (2) preceding fiscal

(B) Total bonded and non-bonded indebtedness, including outstanding principal balance, interest rate and remaining term;

(C) Total mills levied within the jurisdiction of the applicant for the current and two (2) preceding years: and, a breakdown of the mill levy for the current fiscal year;

(D) Sales and use tax imposed within the jurisdiction of the applicant;

(E) A summary of the applicant's total investments and cash balances for the three (3) preceding fiscal years.

(vii) Council staff may require additional information in accordance with Council loan policies.

(viii) Other applicable information as requested by the Council staff.

Section 4. Loan Amount.

(a) The maximum loan amount is \$3,000,000 per application.

Section 5. Interest Rate and Term. A Business Ready Community Loan shall be made at the following interest rates as recommended by the Council and established by the Board and reflective of market rates.

- (a) A floor of zero percent (0%) for non-revenue generating projects.
- (b) A floor of one percent (1%) for revenue generating projects.

(c) Loans may have a one-time servicing fee of one-half of one percent (0.5%) not to exceed \$5,000 and will be serviced through a third-party contract.

(d) Fees such as origination, documentation, filing appraisal and any additional fees will be paid by the applicant.

(e) The term of the loan will be based upon the useful life of the asset not to exceed 30 years.

Section 6. Security Interest.

(a) A loan shall be adequately collateralized as recommended by the Council and determined by the Board. The Council may recommend and the Board may require a first position security interest in the revenue generating facility and the related user fees or assessments. Other security may be required as determined by the Council and approved by the Board. A borrower will be required to maintain adequate insurance on the proposed infrastructure, pay applicable taxes and assessments when due and maintain the infrastructure in good condition. An applicant will be required to provide a complete appraisal on the collateral. Council reserves the right to review and accept the appraisal or assign the appraisal to a third party at the cost of the applicant.

(b) Loans may be non-recourse.

Section 7. Attorney General Opinion. No loan shall be made without the written opinion of the Attorney General certifying the legality of the transaction and all loan documents. An election approving the project and borrowing for the project by the qualified electors of the borrowing entity shall be required only if the Attorney General determines such an election is otherwise required by law.

Section 8. Loan Evaluation. In additional to Application Evaluation criteria in Chapter 1, council staff shall evaluate a loan application utilizing the following criteria:

(a) Whether the user fees or assessments generated by the project will be sufficient so that the loan may be considered a reasonable and prudent investment of state funds;

(b) Whether the applicant is current on repayment obligations to the Business Ready Community account or other state loan accounts.

Section 9. Council Consideration. The Council shall consider each application, allow for comments from the public, the applicant and the Council staff and refer to the Board a recommendation including the amount of the loan, the term of the loan and the type of security required to secure the loan.

Section 10. Disbursement of Loan Proceeds. Funds shall be disbursed to the applicant as needed to discharge obligations incurred in accordance with the Board approved eligible project costs. Request for disbursement shall be made via the online grant and loan management system access to which shall be provided by the Council staff. Disbursement requests shall be supported by adequate proof that such an obligation has been incurred for the project purpose and is due and owing.

Chapter 4

BUSINESS READY COMMUNITY MANAGED DATA CENTER COST REDUCTION FUNDING

Section 1. Definitions.

(a) "Managed Data Center" means a center whose primary purpose is the centralized repository for storage, management and dissemination of data and information for multiple businesses. This definition does not include spaces primarily for housing office computers, including individual work stations, servers associated with workstations or small server rooms. For the purposes of these rules, the Council has adopted the Uptime Institute, Inc.'s four tiered classification approach to site power infrastructure. Projects must be similar and align with the characteristics of the tier classifications or another widely accepted metric for evaluating data centers.

(i) Tier IV data centers support companies with an international market presence delivering around the clock, year round services in a highly competitive market. Tier IV businesses are based on E-commerce, market transactions or financial settlement processes. The businesses tend to be large, global companies spanning multiple time zones.

(ii) Tier III data centers support internal and external clients around the clock, year round such as service centers and help desks, but can schedule short periods when limited service is acceptable.

(iii) Tier II data centers are typically internet-based companies without serious financial penalties for quality of service commitments and small businesses whose information technology requirements are mostly limited to traditional normal business hours, allowing system shutdown during "off-hours".

(iv) Tier I data centers are small businesses where information technology primarily enhances internal business process and whose web-presence is as a passive marketing tool. For example, internet based startup companies without quality of service commitments.

Section 2. Maximum Amount and Match.

(a) The maximum grant amount is \$2,250,000. The grant amount will be determined by the business' match amount.

(b) The grant shall require a minimum private investment match that is at least one hundred twenty-five percent (125%) greater than the "Managed Data Center Cost Reduction" grant. No less than fifty percent (50%) of the match shall be calculated by the net wages of those employees earning one hundred fifty percent (150%) of the median wage for all occupations in all industries within the county in which the project will take place. Nor more than fifty percent (50%) of the match shall be calculated by the private capital investments in taxable items. The following table shows three (3) examples of grant amounts and the required match. The match can be realized up to five years. The following table shows three (3) examples of grant amounts and the required match.

| Total Grant Amount | Percent of Minimum Consideration | Minimum Required Match (Realized over 5 Years) | | Comprised of Wager | | Minimum Required Wages (100% of which are 150% above County Median) | | Maximum Private Capital Investment in Taxable Items Allowable as Consideration | |
|-----------------------|--|---|-----------|--------------------|----|---|----|--|--|
| \$ 2,250,000 | 125% | \$ | 2,812,500 | 50%6 | \$ | 1,406,250 | \$ | 1,406,250 | |
| \$ 1,500,000 | 125% | S | 1,875,000 | 50%6 | \$ | 937,500 | \$ | 937,500 | |
| \$ 750,000 | 125% | \$ | 937,500 | 50%6 | \$ | 468,750 | \$ | 468,75 | |

Section 3. Eligible Project Activities. Grants for Managed Data Center Cost Reduction projects may be used for the reduction of the costs of electrical power, broadband or both.

Section 4. Fund Disbursement, Project Monitoring and Project Evaluation. Managed Data Center Cost Reduction projects are subject to all requirements listed in Chapter 1, Section 15 and the following:

(a) Funds will only be disbursed for businesses that are in operation in the jurisdiction of the applicant. Funds may be disbursed over five years applicant realizes the match requirement. Annual grant disbursements may total no more than one-third (1/3) the total amount in addition to the unused balance available from previous grant years.

(b) If the Council staff determines that a business participating in a "Managed Data Center Cost Reduction" project is not operating within one year from the time the grant is approved, the grant will automatically expire. Based on information supplied by the grantee, Council staff may grant an extension of time in which the business must start operations.

(c) If the Council staff determines that five (5) years has elapsed since the commencement of operations of a business participating in a "Managed Data Center Cost Reduction" project and the match requirement has not been met, then the full or

partial amount of grant disbursed to the applicant may be reimbursed to the BRC account.

Section 5. Application Evaluation. In addition to other application evaluation criteria in Chapter 1, Managed Data Center Cost Reduction requests will be evaluated on the extent to which the project will provide for the growth or recruitment of managed data centers at Tier II, Tier III and Tier IV levels or similar levels. Preference will be given to Tier III or Tier IV level or similar level managed data centers.

Section 6. Application Submittal Requirements

(a) Applicant must follow application requirements in Chapter 1.

(b) In addition to other requirements listed for a development agreement in Chapter 1, the following must be included:

(i) An agreement that the business will repay all grant funds expended at a reasonable rate of return as negotiated with the applicant and approved by the Council if the business relocates from the political subdivision within five (5) years from first receiving funds;

(ii) An agreement that the business will repay all grant funds expended at a reasonable rate of return as negotiated with the applicant and approved by the Council if the business does not meet its match requirements within five (5) years from first receiving funds;

(iii) An understanding of the required match and job creation requirements;

(iv) The terms of the fund disbursements and a statement of which utility costs will be reduced using the grant funds and in what amount;

(v) An understanding of the timeline for the business to become operational;

(vi) An offer by the business and an acceptance or declination by the applicant to provide a stated amount of information technology storage services to the applicant at a price discounted from the fair market value of the services;

(vii) The signed contingency may also include a commitment by the business to offer a stated amount of information technology services to the state or a Wyoming based technology related business at a price discounted from the fair market value of the services; (viii) (If applicable) A signed lease agreement or memorandum agreement with regards to the terms of a lease agreement;

(ix) (If applicable) Evidence that there is or will be infrastructure, architecture and services necessary for the support of a data center at a Tier II, Tier III or Tier IV level or similar level.

(c) At the applicant's expense, the Council staff may request a disinterested third party to validate a data center's Tier level, review a business plan or examine other aspects of an application. Council staff must approve the third party.