

## WYECIP Pre-Qualified Energy Services Company: About the ESCo

Company Name: Energy Systems Group, LLC

Corporate Address: 9877 Eastgate Court, Newburgh, IN 47630

Address of Regional Office Serving Wyoming (if different than corporate): 8910 Purdue Road, Suite 200, Indianapolis, IN 46268

Company web link: <https://www.energysystemsgroup.com/>

Primary Regional Contact: Scott Maynard, General Manager – Midwest Region

Years in Energy Business: 25

Energy Performance Contracting Experience:

	Total Number of Projects started from 2016 – 2018 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (\$)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	35	\$795K - \$16.2M	\$252K	15	8
Higher Education – Universities	1	\$3.9M	\$254K	15	0
Higher Education – community colleges	—	—	—	—	—
Cities (>25,000 population)	9	\$1.8M - \$13.3M	\$398K	15	3
Towns (<25,000 population)	6	\$833K - \$14.1M	\$210K	18	1
Counties	10	\$1.3M - \$8.7M	\$236K	15	0
Other Local Government	—	—	—	—	—
State Entities	2	\$5.5M - \$14.3M	\$734K	15	0

Non EPC Energy Efficiency and Renewable Energy Project Experience:

	Total Number of Projects started from 2016 – 2018 (3 years)	Range of Total Project Costs (Millions)	Average Annual Utility Bill Savings Guaranteed (\$)	Average Finance Term (years)	Number of projects that implemented renewable energy
K-12 School	2	\$34K - \$582K	—	N/A	1
Higher Education – Universities	—	—	—	—	—
Higher Education – community colleges	—	—	—	—	—
Cities (>25,000 population)	—	—	—	—	—
Towns (<25,000 population)	—	—	—	—	—
Counties	—	—	—	—	—
Other Local Government	—	—	—	—	—
State Entities	1	\$1.1M	—	15	0

\*If under States Performance Contracts Legislation

## More about the ESCo: (one page or less)

Energy Systems Group, LLC (ESG) has been serving customers as an energy services company (ESCO) since April 1994. 2018 was ESG's 25th year of operation.

ESG specializes in efficiency, sustainability, and infrastructure modernization solutions in the government, education, healthcare, commercial, and industrial sectors. ESG also offers a full range of sustainable infrastructure solutions including waste-to-energy, distributed generation, and renewable energy.

ESG has implemented over \$3.2 billion in projects for more than 400 customers throughout the continental United States and Caribbean. Of these projects, approximately \$1.3 billion represent multi-phase or multi-contract projects with recurring customers.

Our team of leading engineers, project managers, solution architects, and business leaders identify, integrate, and implement solutions that drive revenue, reduce costs, and promote security and sustainability.

Energy performance contracts with ESG enable state agencies, county and municipal governments, higher education facilities, and public school districts to accomplish energy projects that are executed with a quality-driven transparent approach that is characterized by flexibility, responsibility, and collaboration. As a vendor and product neutral company, our streamlined and transparent approach affords our customers the opportunity to make fact-based, best-value decisions for their facilities, without proprietary manufactured products influencing recommendations.

Our beliefs and values are the core principles embodying our philosophy, priorities, and attitudes. These define what ESG stands for and will always do:

- Sustainable, holistic infrastructure solutions make the world a better place.
- We are one team, constantly striving to bring out the best in ourselves, our partners, and our customers.
- We take calculated risks to drive our business forward and carry our entrepreneurial spirit into everything we do.
- Solutions require collaboration: we are connectors, aligning partners to solve our customers' problems.
- We leave things better than we found them—always and under every circumstance.
- Impact does not depend on size. We can meet any challenge.
- Exceptional delivery and exceeding customers' expectations at every moment is at the basis for our success. If there is a better way, ESG will find it.

At ESG, we are innovators at our core, and we strive to leave things better than we found them. If there is a better way, ESG will find it. Built on the power of ideas, engineering solutions, and exceptional delivery, ESG's innovative energy and infrastructure solutions focus on measurable technical, financial, and operational results.

## ESG AT A GLANCE

- Founded in 1994
- 400+ employees
- Part of CenterPoint Energy, Inc. (NYSE: CNP) with nearly \$29 billion in assets
- Award-winning, full-service energy service company (ESCO)
- NAESCO-accredited energy service provider
- Leading utility energy service contract partner
- U.S. Department of Energy (DOE) pre-qualified ESCO
- U.S. DOE Super ESPC-Approved contractor
- Main Offices: Atlanta, GA; Baltimore, MD; Charleston, WV; Chicago, IL; Clearwater, FL; Columbus, OH; Evansville, IN; Johnson City, TN; Lansing, MI; Long Island, NY; Minneapolis, MN; Nashville, TN; Richmond, VA; and St. Louis, MO
- Developed \$3+ billion in projects for 600+ customers
- Licensed to do business in 48 states, the U.S. Virgin Islands, and Puerto Rico
- Leading team of specialized energy engineers, construction managers, and business developers