WEDNESDAY, September 9, 2015
(Times are tentative and subject to change without notice)

Wednesday dress code is casual attire.
Location: Sheridan, WYO Theater – 42 N. Main St.

1:00 p.m.         Trolleys pick up Board/Staff at Sheridan Holiday Inn

1:20 – 1:50 p.m.  Welcome to Sheridan
                   Dave Spencer, Northeast Regional Director, Wyoming Business Council
                   Sheridan Mayor John Heath

                   Invited:
                   Steve Maier, Sheridan County Commissioner
                   Renee Obermueller, Sheridan County Grants Administrator
                   Jay Stender, CEO, Forward Sheridan
                   Dixie Johnson, Executive Director, Sheridan County Chamber of Commerce
                   Beth Holsinger, Executive Director, Downtown Sheridan Association
                   Robert Briggs, City of Sheridan Planning & Economic Development Director

1:50 p.m.         Tour WYO Theater – Susan Bigelow, Northern Wyoming Community College District,
                   Vice President for External Relations & Economic Development

2:00 p.m.         Bathroom Break

2:10 – 3:45 p.m.  Trolley Tour (2 trolleys provided)
                   Downtown Manufacturing Expansion
                   Blacktooth Brewing – Tim Barnes, Owner
                   College AgriPark – Zane Garstad, Sheridan College
                   Hi-Tech Business Park – Nic Bateson/Robert Briggs
                   Airport Business Park – Renee Obermueller
                   Sheridan Commercial Park/L&H Industrial – Mike Wandler, President

4:00 p.m.         Trolleys deliver WBC Board/Staff back to hotel for check-in

4:45 p.m.         Trolleys depart for Networking Reception at Sheridan Inn

5:00 p.m.         Networking Reception – Sheridan Inn
                   Sponsored by First Interstate Bank and City of Sheridan

6:30 p.m.         WBC Board/Staff Dinner – Sheridan Inn

8:00 p.m.         Trolleys return Board/Staff to Holiday Inn
THURSDAY, September 10, 2015
(Times are tentative and subject to change without notice)

Thursday dress code is business attire.
Location: Sheridan Holiday Inn, 1809 Sugarland Dr.

8:00 a.m. Convene meeting, Lynne Michelena, Co-Chair
Welcome & Introductions of Board Members
Action Item: Minutes Approval
- May 28, 2015 - Rawlins, Joint Agriculture Meeting
- May 28, 2015 - Rawlins Board Meeting
- June 11, 2015 - Call-In Meeting, Alpine
- July 30, 2015 - Call-In Meeting, Glenrock

8:15 a.m. Economic Development Updates - Staff
Staff will answer any questions from Board members about reports in Board materials

8:30 a.m. Personnel, Budget and Audit Committee Report
- Information Item: Diane Joyce, CFAO, will provide comments on FY2015 financials
- Action Item: Acceptance of financial statements

8:50 a.m. Business Contract and Loan Committee Report
Ben Avery, Director of Business and Industry, and Ryan Whitehead, Business Finance Program Manager:
- Action Item: Approval of Minerals to Value Added Rules to go out for public comment
- Action Item: Acceptance of past due report, charge off balances, loan loss reserve analysis, legislative updates/reports
- Action Item: Acceptance of Wyoming Energy Conservation Initiative (WYECIP) program report
- Information Item: Business recruitment and development strategy
9:15 a.m.  Community Grant and Loan Committee Reports

Community Development Block Grant (CDBG) Applications for Review and Action:
Molly Spangler, Director of Investment Ready Communities, and Sandy Quinlan, CDBG Program Manager, will present staff recommendations for the following applications:

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Project Type</th>
<th>Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Cody</td>
<td>Rehab of Building for Cody Cupboard</td>
<td>Community Facilities</td>
<td>$375,000</td>
</tr>
<tr>
<td>2. Chugwater</td>
<td>Horton Property Acquisition</td>
<td>Economic Development</td>
<td>$407,000</td>
</tr>
<tr>
<td>3. Evansville</td>
<td>Booster Pump Station Upgrades</td>
<td>Public Infrastructure</td>
<td>$249,084</td>
</tr>
<tr>
<td>4. Lincoln County</td>
<td>Governor Building</td>
<td>ADA</td>
<td>$58,000</td>
</tr>
<tr>
<td>5. Lincoln County</td>
<td>Old Prison Demolition</td>
<td>Elimination of Slum And Blight</td>
<td>$320,000</td>
</tr>
<tr>
<td>6. Mills</td>
<td>West Loop Water System Improvements</td>
<td>Public Infrastructure</td>
<td>$394,992</td>
</tr>
<tr>
<td>7. Worland</td>
<td>Crisis Prevention and Resources</td>
<td>Community Facilities</td>
<td>$386,527</td>
</tr>
<tr>
<td>8. Big Horn County</td>
<td>Federal Land Use Plan</td>
<td>Planning</td>
<td>$50,000</td>
</tr>
<tr>
<td>9. Evanston</td>
<td>Technical Assistance</td>
<td>Planning</td>
<td>$5,985</td>
</tr>
<tr>
<td>10. Mills</td>
<td>River Land and Town Shop Study</td>
<td>Planning</td>
<td>$15,000</td>
</tr>
<tr>
<td>11. Sheridan County</td>
<td>Child Advocacy Services of the Big Horns</td>
<td>Planning</td>
<td>$11,250</td>
</tr>
<tr>
<td>12. Laramie County</td>
<td>Homeownership Assistance</td>
<td>Homeownership Assistance</td>
<td>$40,000</td>
</tr>
</tbody>
</table>

Consent Agenda for CDBG projects
- Standing Committee Chairman will present a consent agenda. Items may be removed from the consent agenda at the request of any board member.
- Public comment on consent agenda

Action Items:
- Vote on consent agenda
- Approval of staff recommendations for projects on consent agenda

Other CDBG projects not on consent agenda
- Presentation of staff recommendations
- Board discussion and public comment
- Action item: Consideration of staff recommendations
Business Ready Community (BRC) Applications for Review and Action

BRC Business Committed, Community Readiness and Senior and Child Care:
Molly Spangler, Director of Investment Ready Communities, and
Julie Kozlowski, BRC Program Manager, will present staff recommendations for the
following applications:

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Project Type</th>
<th>Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>1A. Laramie County</td>
<td>Wyoming Malt</td>
<td>Business Committed - Grant</td>
<td>$2,859,784</td>
</tr>
<tr>
<td>1B. Laramie County</td>
<td>Wyoming Malt</td>
<td>Business Committed - Loan</td>
<td>$557,935</td>
</tr>
<tr>
<td>2. Cheyenne</td>
<td>Christensen RR Overpass</td>
<td>Community Readiness</td>
<td>$3,000,000</td>
</tr>
<tr>
<td>3. Cheyenne Regional Airport JPB</td>
<td>Airport Terminal</td>
<td></td>
<td>$3,000,000</td>
</tr>
<tr>
<td>4. Torrington</td>
<td>Eastern Wy. College Ag. Tech. Ed. Center</td>
<td></td>
<td>$3,000,000</td>
</tr>
<tr>
<td>5. Sheridan</td>
<td>Senior Center Food Service Expansion</td>
<td>Senior Care</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>6. Teton County</td>
<td>Mercill Childcare Facility</td>
<td>Child Care</td>
<td>$750,000</td>
</tr>
</tbody>
</table>

Consent Agenda for BRC projects
- Standing Committee Chairman will present a consent agenda. Items may be removed from the consent agenda at the request of any board member.
- Public comment on consent agenda

Action Items:
- Vote on consent agenda
- Approval of staff recommendations for projects on consent agenda

Other BRC projects not on consent agenda
- Presentation of staff recommendations
- Board discussion and public comment
- Action item: Consideration of staff recommendations

10:30 a.m. Break
## Community Enhancement:
Molly Spangler, Director of Investment Ready Communities, and Julie Kozlowski, BRC Program Manager, will present staff recommendations for the following applications:

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Project Type</th>
<th>Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>7. Casper</td>
<td>Platte River Revival</td>
<td></td>
<td>$500,000</td>
</tr>
<tr>
<td>8. Casper-Natrona Co. ED/JPB</td>
<td>Downtown Casper Public Plaza</td>
<td></td>
<td>$500,000</td>
</tr>
<tr>
<td>9. Cheyenne</td>
<td>West Edge Streetscape and Civic Center Commons</td>
<td>Enhancement</td>
<td>$500,000</td>
</tr>
<tr>
<td>10. Gillette</td>
<td>Downtown Plaza - Public Facilities</td>
<td></td>
<td>$275,000</td>
</tr>
<tr>
<td>11. Green River</td>
<td>Wayfinding</td>
<td></td>
<td>$84,000</td>
</tr>
<tr>
<td>12A. Jackson</td>
<td>Snow King Sports and Events Center</td>
<td>Enhancement - Grant</td>
<td>$500,000</td>
</tr>
<tr>
<td>12B. Jackson</td>
<td>Snow King Sports and Events Center</td>
<td>Enhancement - Loan</td>
<td>$1,201,256</td>
</tr>
</tbody>
</table>

Consent Agenda for BRC projects
- Standing Committee Chairman will present a consent agenda. Items may be removed from the consent agenda at the request of any board member.
- Public comment on consent agenda

**Action Items:**
- Vote on consent agenda
- Approval of staff recommendations for projects on consent agenda

Other BRC projects not on consent agenda
- Presentation of staff recommendations
- Board discussion and public comment
- **Action item:** Consideration of staff recommendations

*11:45 a.m. - Lunch Break*  
*1:15 p.m. -*  
*Provided for board and staff - on site*  
*Guests may wish to enjoy one of the local eateries*
1:15 p.m.  Continued from morning agenda - Community Grant & Loan Committee Report

**BRC Planning Grant:**
Molly Spangler, Director of Investment Ready Communities, and Julie Kozlowski, BRC Program Manager, will present staff recommendations for the following applications:

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Project Type</th>
<th>Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>13. Crook County</td>
<td>D Road Feasibility Study</td>
<td></td>
<td>$25,000</td>
</tr>
<tr>
<td>14. Goshen County</td>
<td>Regional Targeted Industry Study</td>
<td></td>
<td>$50,000</td>
</tr>
<tr>
<td>15. Green River</td>
<td>Urban Renewal Plan</td>
<td>Planning</td>
<td>$25,000</td>
</tr>
<tr>
<td>16. Johnson County</td>
<td>Multi-Use Conference &amp; Training Center</td>
<td></td>
<td>$24,650</td>
</tr>
<tr>
<td>17. Laramie County</td>
<td>Fair Board Feasibility Study</td>
<td></td>
<td>$25,000</td>
</tr>
<tr>
<td>18. Natrona County</td>
<td>Comprehensive Econ. Development Study</td>
<td></td>
<td>$50,000</td>
</tr>
<tr>
<td>19. Pine Bluffs</td>
<td>North Wells Master Plan</td>
<td></td>
<td>$50,000</td>
</tr>
<tr>
<td>20. Sundance</td>
<td>Downtown Planning Feasibility Study</td>
<td></td>
<td>$25,000</td>
</tr>
</tbody>
</table>

Consent Agenda for BRC projects
- Standing Committee Chairman will present a consent agenda. Items may be removed from the consent agenda at the request of any board member.
- Public comment on consent agenda

**Action Items:**
- Vote on consent agenda
- Approval of staff recommendations for projects on consent agenda

Other BRC projects not on consent agenda
- Presentation of staff recommendations
- Board discussion and public comment
- **Action item:** Consideration of staff recommendations

**BRC Rules Update**

2:00 p.m.  CEO Update

2:30 p.m.  Other Board Matters, Chairman
- Other business
- Closing remarks

3:00 p.m.  Adjournment

**Next Meeting:** December 9-10 - Cheyenne, Little America - Annual Meeting (2 full days)
WBC BOARD MEMBERS PRESENT:
Co-Chair Lynne Michelena, Vice Chair Mike Wandler, Secretary/Treasurer Jim Espy, Cactus Covello, Pat Schmidt, Dick Bratton, Mike Sullivan, Ron Harvey, Kelly Lockhart, Allen Hoopes, Aaron Sopko and Jay Anderson

WBC STAFF PRESENT:
CEO Shawn Reese, Cindy Weibel, John Henn, Ron Gullberg, Ben Peterson and Linda Hollings

WY BOARD OF AGRICULTURE PRESENT:
President Cameron Smith, Vice President Kendall Roberts, Jana Ginter, Shaun Sims, Bryan Brost, Kevin Schieffer, and John Hansen

CALL TO ORDER
WBC Co-Chair Lynne Michelena called the meeting to order at 11:17 am. She thanked the city of Rawlins for their hosting the meeting and indicated that the WBC board was looking forward to the planned tour of the community. She introduced WY Board of Agriculture President Cameron Smith and Department of Agriculture Director Doug Miyamoto. She asked that those present introduce themselves and indicate where they were from.

WBC CEO Reese asked Cindy Weibel, WBC Agribusiness Director, to lead discussion on topics that had been suggested by the agriculture group. Topics included expanding meat processing in Wyoming, WBC Value-Added Loan Program and Big Horn Sheep.

Weibel introduced John Henn, a member of her staff, who gave an update on the meat processing topic. Henn indicated that he had been in the Cody area recently and visited with Wyoming Authentic Products. Their processing plant is running full time as they increase their production of beef sticks. The owner stated that their marketing plan was on track though they are facing challenges in the areas of increased pricing of beef and cash flow. The company can make a better profit using trimmings at the present time. The company is working to make connections in the Pacific Rim. Overall things are going well.

Weibel gave a brief summary of the recently completed report requested by the Legislature regarding Cooperative Interstate Shipment of Meat. Presently meat can only be shipped interstate if it has come from a federally inspected plant. The report concluded that several producers were interested in direct meat marketing and would be interested in participating in a cooperative interstate shipment program. Producers near state lines would benefit more than others and would likely see an increase in sales of 10 to 25 percent.
WDA Director Miyamoto explained that in order for our current plants to ship meat out of state would require a federally certified vet on site and also additional staff. Plant owners cannot hire a vet full time due to the cost to do so and WDA does not have the budget to hire additional staff. A cooperative effort with contract vets is being looked at.

WBC CEO Reese indicated that the processing issue was something that could contribute to the state’s economic viability and is something that the two boards could work on jointly.

Weibel briefed the boards on a new agriculture loan program she was working on. The loans are targeted at low income producers and would be a participation based program. She will keep the boards informed on the progress as steps are taken to get the project up and running.

WBA member Shaun Sims informed the boards of issues sheep producers were having with the Forest Service concerning big horn sheep. The Forest Service is looking at reducing the number of domestic sheep allowed to graze on federal land. Some groups are concerned about domestic sheep carrying diseases into designated big horn sheep areas. In Wyoming, federal land ownership is co-mingled with private ownership lands, creating a checker-board effect. Without the use of federal lands some sheep producers will be looking at closing operations.

Sims indicated another area of concern for both cattle and sheep producers was the potential change in laws governing the working visa issued to foreign workers for livestock operations. The Department of Labor is proposing more restrictive laws. He indicated that the changes have the potential to close down a large portion of the livestock industry in the United States. He indicated that the WBC board could help by commenting on the proposed changes. For more information and to comment you could go to the Department of Labor’s website.

Other issues discussed included water and the closing of the sugar factory in Torrington.

The meeting adjourned at 1:38 pm.

Respectfully Submitted:

_________________________________________________________
Linda Hollings, Recorder                     Date
BOARDS MEMBERS PRESENT

Jay Anderson, Cactus Covello, Jim Espy, Megan Goetz, Ron Harvey, Allen Hoopes, Pete Iilloway, Kelly Lockhart, Lynne Michelena, Pat Schmidt, Aaron Sopko, Mike Sullivan, Tom Scott, Mike Wandler and Dick Bratton.

BOARD MEMBER ABSENT

Jim Espy

WBC STAFF PRESENT

CEO, Shawn Reese; CFAO, Diane Joyce; CPO, Tom Johnson; Directors, Ben Avery, Ron Gullberg, Molly Spangler and Cindy Weibel; Regional Directors, Leah Bruscino, Roger Bower, Kim Rightmer, Pat Robbins, Lisa Johnson and Dave Spencer. Other staff present included: Andy Greenman, Grant Gering, Shaun Jones, Julie Kozlowski, Ben Peterson, Ryan Whitehead and Linda Hollings.

CALL TO ORDER/WELCOME/INTRODUCTIONS

Co-Chair Lynne Michelena called the meeting to order at 8:31 am. She thanked the city of Rawlins for hosting the meeting. Board members had a chance the day before to tour downtown along with several projects in the area.

Michelena asked board members to introduce themselves. The minutes from the March 12 meeting in Casper were presented for approval

MOTION: Schmidt moved to approve; Harvey seconded the motion. All voted in favor of the motion; motion passed.

CEO Reese noted that the Mayor of Rawlins, the City Clerk and the Chair of Carbon County Commissioners were present and thanked them for attending the meeting and also for hosting the WBC and Board yesterday. He turned some time over to them to read a proclamation. The proclamation recognized Pat Robbins for her contribution to the community and declared May 28 as “Pat Robbins Day” in Carbon County.

Reese said that the board and staff could see why Rawlins was awarded the 2015 Great American Main Street Award during the National Main Streets Conference. The community shows a great deal of readiness to work together as partners to improve and grow their community in the right ways.
ECONOMIC DEVELOPMENT UPDATES

Reese asked Chief Performance Officer Tom Johnson and staff members Ben Avery and Molly Spangler to report on specific issues. Johnson spoke of an ROI tool he had developed to capture quantitative and qualitative analytics for WBC and our business resource network programs and services. He summarized how the program will work and the anticipated benefits. The WBC Advisory Committee will be asked to help with evaluations of the programs. July 1 has been targeted for the launch. Board members noted they liked the program and were eager to see the results.

Ben Avery, Director of Business and Industry, reported on a recent visit to Wyoming by a company looking to move part of its manufacturing business. The company has requested follow-up visits to three specific communities; Torrington, Laramie and Evanston. Avery gave a brief history of the company, how his staff had handled the recruitment and summarized the initial state visit.

Molly Spangler, Director of Investment Ready Communities (IRC), reported on the progress of integrating the Main Street program into the IRC division. The Main Street Advisory board is currently involved in a strategic planning process.

PERSONNEL, BUDGET AND AUDIT COMMITTEE

The WBC said farewell to Elsie Barajas, Administrative Assistant, Wyoming Rural Development and Main Street in March. Two vacant positions had been filled: the Administrative Assistant Position with Ashley Cannon in March and Lisa Johnson as the new Southeast Regional Director in April. Melinda Johnson who formerly worked in a support role with the regional directors was promoted to Salesforce Administrator. Recruitment is underway for an Administrative Assistant in Investment Ready Communities, an Agribusiness Administrative Assistant and a seasonal Agribusiness Team Assistant. One position, Director of Wyoming Rural Development and Main Street is under review.

Diane Joyce, Chief Financial and Administrative Officer, presented a contract for approval to procure audit services from McGee, Hearne & Paiz in the amount of $112,000. A Request for Proposals had been released and resulted in two firms replying. One of the replying firms could not sign a contract with the WBC due to the state’s required indemnification clause.

MOTION: Bratton moved to approve the contract with McGee, Hearne and Paiz, in the amount presented; Illoway seconded the motion. All voted in favor; motion passed.

Joyce summarized the WBC’s current financial position. Expenditures currently are less than last year’s amount for the same period due to the timing of activity in grants. Amounts spent and encumbered for personal, support and professional services are comparable to last year at the same time. She briefly summarized encumbrances, cash balances, loan receivable and dues and memberships.

MOTION: Covello moved to accept the financials as presented; Wandler seconded the motion. All voted in favor of the motion; motion passed.

BUSINESS CONTRACT AND LOANS

Committee Chair Wandler asked Ben Avery, Business and Industry (B&I) Director, and Ryan Whitehead, Program Manager, to report on activity in the B&I division. Whitehead reported that the reworked Challenge Loan Rules were ready to be approved by the board. During the 2015 Legislative session Senate File 26 passed which amended the existing statute for Challenge Loan. The amendments included the following:

1. The limit of the Bridge Loan Participation program increased from $500,000 to $1,000,000;
2. the limit of the Loan Guarantee Participation program increased from $1,000,000 to $2,000,000; and

3. the statutorily interest rate decreased from 4% to 3%.

**Staff recommended additional changes which included:**

1. An increase in the maximum amortization from 20 to 25 years

2. Reporting requirements

**MOTION:** Scott moved to accept the enacted amendments and accept the requested changes as presented by staff; Sopko seconded the motion. All voted in favor; motion passed.

By statute, the WBC is required to report to the Joint Minerals, Business and Economic Development Interim Committee results of the audit on the Challenge Loan program conducted by Department of Banking, Division of Banking. Whitehead summarized the report and asked if the board had any questions. The board had received a copy of the audit and report for review prior to the meeting.

**MOTION:** Illoway moved to accept the report; Covello seconded the motion. All voted in favor of the motion; motion passed.

Co-Chair Michelena thanked Scott Thayer with the Rawlins National Bank for sponsoring the refreshments.

Sinclair Refining representatives joined the meeting and gave an overview of their vision, core values, team work and business. They spoke of their methods of marketing, transportation, empowering their employees, diversity and teamwork, social responsibility and safety, health and environment. They were proud of their employees and business environment and were positive in their commitment to the community and the community’s commitment to them.

Representatives of Power Company of Wyoming presented information to the board on their proposed wind farm in the Rawlins area. Once completed the wind farm would be the largest on the North American continent. They are in the process of getting the final EIS reports. They indicated that they were impressed with the community of Rawlins and their willingness to work with them on a project of that scale.

Both companies were enthusiastic about the area and the forward progress exhibited by the community and its leaders. Both voiced concern with available and affordable housing as being an issue in the area.

**COMMUNITY GRANT AND LOAN COMMITTEE**

Chair Cactus Covello introduced Molly Spangler, Investment Ready Communities Director, and Program Manager Julie Kozlowski and asked that they present the Business Ready Community projects to the board.

The first request, from the town of Pine Bluffs, was for a $123,935 Community Enhancement grant to create a Veterans Memorial and Community Plaza in their downtown. The project would improve a currently vacant lot in addition to creating a tourist attraction and a community gathering space. Due to the nature of the project, revenue recapture is not possible.

The town of Jackson requested a $25,000 planning grant to study the possibility of a bike share program for the community. Bike share is a new type of transportation program that caters to short distances. This transit system provides users the ability to pick up a bicycle at a hub location and return it to another hub within a designated time. The study will help determine the local aspects of the plan such as the appropriate rental charge, optimum locations for the bike stations options for storage and redistribution of bikes.
Staff recommended that both projects be put on a consent list.

MOTION: Bratton moved to place both projects on a consent list. Schmidt seconded the motion; all voted in favor of the motion. Motion passed.

Schmidt called for the question of the staff recommendation to approve both projects in the amounts presented.

MOTION: Schmidt moved to approve recommended funding for both projects as presented. Wandler seconded the motion. Motion passed.

Spangler said that the rule process for the BRC program had been delayed. Staff is still evaluating potential rule changes.

**CEO REPORT**

CEO Reese indicated there could be a need to have an additional meeting before the scheduled June 18 State Loan and Investment Board (SLIB) meeting. The purpose of the meeting would be to review a third project that was not quite ready for this meeting. Due to the construction season the community would like to be able to present it to the SLIB on the 18th. If the project is ready, the additional meeting would be a phone meeting likely during the second week of June. Time, materials and details will be made available as soon as possible.

The next board meeting is scheduled for September 9 and 10 in Sheridan. Staff is expecting approximately 30 projects to be ready for consideration at that meeting.

The budget request for the next fiscal year period is to be submitted no later than August 15. An additional meeting will probably need to be scheduled in early August to get the board’s approval before submitting it. Details will be provided as we get closer to having a draft completed.

Reese mentioned that in several cabinet meetings the Governor indicated the next budget would be very tight and agencies needed to keep that in mind as they planned for FY 16-17.

A call was made for other business; hearing none, business was concluded.

MOTION: Schmidt motioned to adjourn; Hoopes seconded the motion. All voted in favor, motion passed.

The meeting adjourned at 2:04 p.m.

Respectfully Submitted

______________________________________________________________________________

Linda Hollings, Recorder                          Date

______________________________________________________________________________

Mike Wandler, Secretary/Treasurer                 Date
CALL TO ORDER/WELCOME/QUORUM ESTABLISHMENT

Co-Chair Lynne Michelena called the meeting to order at 10:04 am. She thanked all for participating by phoning in. She asked the recorder to do a roll call to establish a quorum.

Those who answered the call were Jay Anderson, Dick Bratton, Cactus Covello, Jim Espy, Megan Goetz, Ron Harvey, Pete Iloway, Kelly Lockhart, Lynne Michelena, Patrick Schmidt, Tom Scott, and Mike Sullivan. With 12 of the 15 board members answering the call, a quorum was established.

Co-Chair Michelena told the board members that the purpose of the call in meeting was to take action on a grant request from the town of Alpine. She then turned the time over to Covello, Community Grant and Loan Committee Chair. Covello asked that Molly Spangler and Julie Kozlowski, WBC staffers, present the request to the board.

The town of Alpine requested a grant in the amount of $3,000,000 to purchase water and sewer infrastructure from North Star Utility (NSU) to accommodate the town’s growth strategy. NSU has been providing water and wastewater treatment services to the north side of the Snake River where no service existed. NSU has an ongoing agreement with the town of Alpine for water supply due to shortages in NSU’s wells and uses the town’s wastewater treatment plant.

Purchasing the utilities allows the town to own and operate the utilities as a municipal entity that is able to provide more affordable service. The eventual annexation of the area north of the Snake River provides the town with an avenue for commercial and residential expansion. NSU is a willing seller and will provide two vacant lots as in-kind match.

The revenue recapture plan allows the town to use 50% of the revenue collected to be used for day to day operations of the infrastructure; 30% for reserves for equipment replacement and repairs and the remaining 20% will be used for economic development in the Alpine area.

Staff recommended funding the project in the amount requested with the following conditions:

- Receipt of documentation demonstrating requirements of law related to public utilities had been complied with;
- The area will be annexed by December 31, 2016;
- Receipt of signed public hearing minutes held May 27, 2015;
- Market analysis for the donated lots;
- Performance measures will include new business development, existing business expansion, additional residential development, annexation of the area north of the Snake River and jobs created.
Board members discussed several aspects of the project including the current condition of the infrastructure, if a merger was possible, appraisal of the donated lots, past funding from the state for NSU or Alpine, in-kind match, and revenue recapture.

MOTION: Schmidt moved to approve funding for the project as presented; Illoway seconded the motion. All voted in favor of the motion, with Lockhart abstaining from the vote. Motion passed.

There being no further business the meeting officially adjourned at 10:37 am.

Respectfully Submitted:

______________________________________________________________________________

Linda Hollings, Recorder

______________________________________________________________________________

Jim Espy, Secretary/Treasurer
CALL TO ORDER/WELCOME/QUORUM ESTABLISHMENT

Co-Chair Lynne Michelena called the meeting to order at 3:01 pm. She thanked all for participating by phone or in person. She asked the recorder to call roll to establish a quorum. Those who answered the call were Jay Anderson, Dick Bratton, Cactus Covello, Ron Harvey, Pete Illoway, Lynne Michelena, Patrick Schmidt, Tom Scott, and Mike Sullivan. With 12 of the 15 board members answering the call, a quorum was established.

Co-Chair Michelena yielded the floor to Cactus Covello, Community Grant and Loan Committee Chair. Covello asked that Molly Spangler and Julie Kozlowski, WBC staff, present the Business Ready Communities (BRC) request to the board. Kozlowski gave a brief financial summary of the BRC program and a short overview of the project being considered by the board.

The town of Glenrock requests a grant in the amount of $1,350,000 to purchase a building and fixed assets and make necessary improvements for McGinley Orthopaedic Innovations to manufacture precision medical devices. A structural assessment indicates the building is sound and suited for the intended use. Planned improvements include upgrades to the electrical, HVAC and plumbing systems.

Dr. Joe McGinley, founder and Chief Executive Officer joined the meeting by phone and gave an overview of his company, the types of devices he manufactures and future plans. He indicated that they were in the process of securing a Food and Drug Administration (FDA) certification for the facility. Mayor Doug Frank of Glenrock stated that this would be the first medical manufacturing facility certified by FDA in the state of Wyoming.

Board members discussed using funds to purchase equipment, types of jobs to be created by the company, timeline to become fully operational and residential location of staff.

MOTION: Illoway moved to approve the project as presented; Harvey seconded the motion. All 12 present voted aye; motion passed.

The project will now be presented Aug. 13 to the State Loan and Investment Board for final approval.

A board member indicated that he had been approached by a smaller community that voiced their concern that the BRC rules changes would hinder smaller communities applying for grants. He requested that the WBC regional directors carry the message that the rule changes should in fact help the smaller communities.

There being no further business the meeting adjourned at 3:28 pm.

Respectfully Submitted:

______________________________________________________________________________

Linda Hollings, Recorder                                Date

______________________________________________________________________________

Lynne Michelena, WBC Board Co-Chair                     Date
Welcome to Sheridan

Sheridan is Wyoming’s fifth-largest city with a population of 18,269.

It is a complex yet tightly-knit Modern West community with abundant recreational opportunities and a unique approach to economic development by Wyoming standards.

“Everything is important,” Sheridan Mayor John Heath said. “If we start diversifying, the extraction industry will not impact us as much as it has. We’ve got to touch the existing manufacturing companies and businesses here. Wage growth is important, as well as quality of life.”

Sawmills, surface coal mining and coal-bed methane production once dominated Sheridan’s economy. Today, health care and education, from K-12 to Sheridan College, account for about 55 percent of Sheridan’s employment.

The city’s health care industry includes the Sheridan VA Center, Sheridan Memorial Hospital and the Normative Services, Inc. Academy, a private nonprofit program opened in 1991 to offer residential treatment and educational services to Wyoming adolescents with behavioral and emotional problems. Sheridan also features an emerging public and private telehealth sector, the Sheridan Senior Center, alternative elder care options, the Sheridan County Public Health Free Clinic and an early childhood education center managed by the Sheridan Quality Child Care Initiative.

An abundance of philanthropic individuals and organizations such as the Scott family,
abstract painter Neltje, the Whitney Foundation and Forrest Mars Jr. of the Mars Inc. confectionary company often help ensure projects go from planning to completion.

COOPERATIVE EFFORT

Twelve organizations are involved in economic development to varying degrees. Downtown development, housing, infrastructure, business expansion and recruitment, senior and child care, workforce development, quality of life – they’re all subjects approached holistically.

In continuing the city’s collaborative theme, Sheridan joined Buffalo and Gillette in securing a $100,000 Wyoming Business Council planning grant in April 2015 to develop a unified regional marketing plan to support economic development between the communities. It’s the first regional economic development effort of its kind in Wyoming.

“We’re trying not to overlap. We’re trying to reduce redundancy in what everybody’s doing and the money people are asking for,” said Beth Holsinger, executive director of the Downtown Sheridan Association. “It’s been a fairly successful approach. We’ve gotten a lot done and everybody likes each other in the room.”

FROM BRICKS AND MORTAR TO HIGH TECH

The Downtown Sheridan Association manages the city’s Wyoming Main Street member program, one of nine Certified Main Street communities in the state. King’s Saddlery is an anchor tenant on the city’s Main Street, providing a large inventory of merchandise for the cowboy, cowgirl and city-slicker, according to the company’s website. The North American Brewers Association award-winning Black Tooth Brewery on Broadway Street complements the legendary tack store in Sheridan’s bustling old-meets-new downtown.

Holsinger said two downtown buildings are in the process of being historically preserved, with each offering residential upstairs living.

“There’s a demand for that lifestyle,” Holsinger said.

Sheridan’s economic diversity efforts extend well beyond the core business district, though, and the Wyoming Business Council and its partners play key roles.

Kennon Products Inc., for example, has worked with the Wyoming Small Business Innovative Research and Small
Business Technology Transfer, or SBIR/STTR, to secure federal contracts for military safety product development.

Infrastructure is in place for business expansion and relocation opportunities at the Sheridan Hi Tech Business Park, the Sheridan Airport Business Park and the Sheridan Commercial Park, each of which has received Business Council assistance.

Tech start-ups have a potential home and mentorship/networking opportunities at the Wyoming Technology Business Center’s Sheridan Business Incubator. Sheridan County received a $978,000 Business Council Community Readiness grant in June 2010 toward purchase of the 5,500-square-foot facility.

Signs of tech industry progress are seen in the city’s small but established base of niche manufacturing, data center and cottage computer programming companies, according to Jay Stender, chief executive officer of the Forward Sheridan economic development organization.

ECONOMY OF ARTS AND CULTURE

“Creative economy” is an often-used term by supporters of Sheridan’s vibrant arts community and culture.

The heart of Sheridan’s creative economy is the venerable WYO Theater on Main Street, now called the WYO Theater Performing Arts Center. The complex will encompass the original theater and buildings on either side once renovation and construction are complete.

In June 2011, the Business Council awarded the city of Sheridan a $1 million Community Readiness grant and a $1 million Downtown Development grant for renovations to the theater built in 1923. Local and private contributions totaled $3 million.

Renovations to the original theater included an expanded lobby and restroom capacity. An adjacent building owned by the WYO Theater nonprofit group wasn’t salvageable, as originally intended, so a new black-box theater was constructed.

Renovation plans for the third building call for additional practice and class spaces and possibly dinner theater shows, according to Susan Bigelow, Sheridan College’s vice president for external relations and economic development.

The first WYO Theater Festival was held July 13-25, 2015. It featured four new works by award-winning playwrights carried out by stage actors and directors from New York and Los Angeles working alongside current and former Sheridan College and area high school students. Participants had two weeks to prepare and two weeks’ worth of performances. The Sheridan Economic and Educational Development Authority and Sheridan Travel and Tourism co-sponsored the festival.

“This event is a great incubator for these new plays and it’s great for Sheridan’s tourism economy,” Bigelow said.

ACADEMICS IN LINE WITH COMMUNITY NEEDS

Sheridan College continues to serve the established agricultural community while addressing a growing need for manufacturing jobs in the area and expanding the school’s arts program.

“Each of the three areas is connected to the community and the community’s activities,” Bigelow said.

As part of its strategic plan, the
college is about to start construction on a new agriculture building that will include space for a commodities trading simulation room.

“It’s not just about growing plants,” Bigelow said. “It’s about understanding the whole market around commodities.”

Students receive career tech training designed to serve the growing niche manufacturing industry, which includes Kennon, Gillette-based L&H Industrial’s Sheridan branch, EMIT Technologies and Vacutech, LLC.

A new arts building has replaced a demolished academic wing, and the music department has added to its faculty members.

OBSTACLES TO OVERCOME

Despite all that Sheridan has going for it, the city isn’t immune to setbacks on the road to fully realized economic diversity.

“We don’t fall as hard and we don’t rise as high,” Stender, of Forward Sheridan, said.

Sheridan’s unemployment figures and household incomes are consistently behind state averages. Affordable housing is also an issue. And 27 percent of the city’s population is age 62 or older.

Bigelow, of Sheridan College, believes continued inclusion of recreational and arts and cultural opportunities in the city’s economic development planning will help lure young singles and families and entrepreneurs.

“It’s a place where people want to move to and it’s a place where people want to move back to,” Bigelow said.
Wyoming Business Council
Funded Sheridan Projects

Airport Business Park Infrastructure Phase 1A
Purpose: Site grading, roads, water, sewer and utilities for development of commercial lots on 29 acres of Sheridan County Airport property anchored by two committed businesses. Need for business park was identified in 1987 airport master plan and was reaffirmed when plan was updated in 1997.

BRC Award: $1,494,000 Business Committed Grant to Sheridan County ($685,361 local contribution; $1.5 million to $2 million additional private funds leveraged). $14,978 de-obligated and returned to BRC program when project finished under budget.

Date of Award: June 17, 2004

Airport Business Park Infrastructure Phase 1B
Purpose: Develop 16 acres (road, water, sewer) and provide an additional 12 lots to the existing business park.

BRC Award: $783,090 Business Committed Grant to Sheridan County ($168,423 local contribution; $9.5 million additional private funds leveraged).

Date of Award: June 21, 2007

Sheridan Business Incubator
Purpose: Purchase 5,400 square feet of office space within 12,000 square-foot facility to create business incubator to grow high-tech businesses such as data generation, data security, Internet-based businesses and biotech businesses.

BRC Award: $978,000 Community Readiness Grant to Sheridan County ($108,750 local contribution).

Date of Award: June 17, 2010

Quality Child Care Initiative
Purpose: Construct 11,500 square-foot early childhood education center operated by a child care provider and managed by the Sheridan Quality Child Care Initiative. Construct final 5,500 square feet to provide services for 98 pre-school and school-aged children.

BRC Awards: $1.5 million Business Committed Grant to city of Sheridan for 11,500 square-foot facility; $1.5 million Business Committed Grant to Sheridan Economic and Education Association (SEEDA) Joint Powers Board for 5,500 square-foot section ($521,500 local contribution; $300,000 additional private funds leveraged).

Date of Award: June 21, 2007

Sheridan Commercial Park Infrastructure
Purpose: Extend sewer infrastructure into Sheridan Commercial Park to support expansion of existing businesses and allow for future development of industrial park.

BRC Award: $1 million Community Readiness Grant to city of Sheridan ($59,269 cash contribution; $1,084,641 in-kind).

Date of Award: Jan. 19, 2012

Sheridan Day Break Facility
Purpose: Construction of 3,100 square-foot Sheridan Senior Center Day Break facility, which enables caretakers to leave their loved ones in a secure setting for the day.

BRC Award: $500,000 Senior Care Grant to city of Sheridan ($293,742 cash match; $106,400 in-kind).

Date of Award: June 19, 2014

Free Clinic
Purpose: Renovate 1,900 square-foot ground-floor space in existing Sheridan County Public Health building to relocate county’s Free Clinic.

CDBG Award: $300,000 Community Facility Grant to Sheridan County ($337,600 local contribution).

Date of Award: May 24, 2012
Alternative Elder Care

Purpose: Complete road and utility improvements to Green House Living for Sheridan site – site preparation, storm drainage, sanitary sewer system, water and street work.

BRC Award: $891,217 Business Committed Senior Care Grant to city of Sheridan ($106,752 local contribution). $1,083 was de-obligated and returned to BRC program when project finished under budget.

Date of Award: Jan. 8, 2009

Sheridan Hi Tech Business Park

Purpose: Water and sewer extensions, roadway construction and fiber conduit to create business-ready lots in 38-acre business park.

BRC Award: $2,589,913 Community Readiness Grant to city of Sheridan ($1,537,111 in-kind).

Date of Award: June 17, 2010

Northwest Infrastructure Project

Purpose: Completion of Northwest Infrastructure Project – sanitary sewer and road construction – for continued development of Sheridan Hi Tech Business Park.

BRC Award: $1 million Community Readiness Grant to city of Sheridan ($507,310 cash match).

Date of Award: June 20, 2013

South Downtown Gateway Project

Purpose: Renovate city-owned, 2,124 square-foot building to provide public restrooms, office space, community room and visitor information.

BRC Award: $214,622 to city of Sheridan ($3,307 cash match; $362,668 in-kind).

Date of Award: April 7, 2011

WYO Theater Performing Arts Center

Purpose: Rebuild portion of historic theater – construct black box theater and expand lobby and restroom capacity.

BRC Awards: $1 million Community Readiness Grant and $1 million Downtown Development Grant to city of Sheridan ($1,424,047 cash match; $162,500 in-kind; $220,661 additional private funds leveraged).

Date of Award: June 16, 2011

STUDY/PLANNING GRANTS

CDBG-Community Development Block Grant program

BRC-Business Ready Community Program

SHERIDAN COUNTY

- Railroad Corridor Strategy Plan (CDBG)
- Railroad District Master Plan (CDBG)
- SEEDA Arts and Cultural Economy Study (BRC)
- SEEDA Targeted Industry Study (BRC)

SHERIDAN

- Admin and Brain Injury Center Study (CDBG)
- Downtown Entrepreneurial Center Feasibility Study (BRC)
- High Tech Business Park Plan (CDBG)
- NAIAH Educational Center Study (CDBG)
- North Main Neighborhood Study (CDBG)
- Senior Center Plan 2012 (CDBG)
- Senior Citizens Council Planning Grant 2010 (CDBG)

Photo courtesy of Gene Sturlin
**Wyoming Main Street Challenge Loan program direct loan to 65 Coffeen, LLC funded a building remodel located at 65 Coffeen Ave., Sheridan.**

**Small Business Investment Credit program loan from Enhanced Capital Partners to Vacuum Technologies Corporation; working capital to fund expansion and materials.**

<table>
<thead>
<tr>
<th>Grant funds Rehabilitation Enterprises of North Eastern Wyoming (RENEW) received for retrofits at the 4th Street Home, Absaraka Building, Burkitt Building, Delphi Building, Edwards Building, Emerson Building, Sheridan Building, Sheridan Service Center, Day Rehab/KARES and the Works Building.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grant funds Sheridan County received for retrofits for the county courthouse and library.</td>
</tr>
<tr>
<td>Grant funds Sheridan County YMCA received for retrofits.</td>
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<tr>
<td>Grant funds the city of Sheridan received for retrofits at City Hall and the WYO Theater and on street lights.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AGribusiness</th>
<th>State Energy Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of producers from Sheridan County who participated in the Wyoming Business Council’s Wyoming Verified program the past four years, enrolling a total of 8,330 head of cattle. Additional revenue generated for the producers was an estimated $66,149.</td>
<td>$230,595.07</td>
</tr>
<tr>
<td>One current farmers market in Sheridan County.</td>
<td>$371,541</td>
</tr>
<tr>
<td>Four people from Sheridan County have graduated from the Wyoming L.E.A.D. program.</td>
<td></td>
</tr>
<tr>
<td>Four people from Sheridan County have graduated from the Wyoming L.E.A.D. program.</td>
<td></td>
</tr>
<tr>
<td>Current Wyoming First members in Sheridan County.</td>
<td>$247,487</td>
</tr>
<tr>
<td>Trade Show Incentive grants awarded to Sheridan County businesses the past four years.</td>
<td>$369,382.47</td>
</tr>
</tbody>
</table>

**Welcome to Sheridan**
COMMUNITY PROFILE

18,269

Total population of the city of Sheridan.

The population in Sheridan has grown 3.81% since 2011.

HOW MANY EMPLOYEES DO BUSINESSES IN SHERIDAN HAVE?

- 1-4 Employees: 61.58%
- 5-9 Employees: 20.16%
- 10-19 Employees: 10.26%
- 20-49 Employees: 5.43%
- 50-99 Employees: 1.61%

TRANSPORTATION

Residents spend an average of 13 minutes commuting to work. Sheridan is served by 2 airports within 50 miles. Interstates and rail can be accessed within the community.

13 MIN.
COMMUTE TRAVEL TIME

INCOME AND SPENDING

Workers in Sheridan earn an average yearly household income of $46,192. 37.17% of the households earn more than the national average each year. Household expenditures average $47,494 per year. The majority of earnings get spent on shelter, transportation, food and beverages, health care and utilities.
WYOMING BUSINESS COUNCIL STRATEGY

The mission of the Wyoming Business Council (WBC) is to increase Wyoming’s prosperity—for industries, businesses, communities, families and individuals. The Business Council serves Wyoming through development programs, strategic partnerships, planning and finance for industry, small business, the technology sector, communities and new markets. It does this by focusing on efforts that expand the state and local tax base and addressing economic development building blocks: leadership, infrastructure, quality of life, workforce, entrepreneurial development, existing business retention and expansion and business recruitment.

As part of its new strategic plan and restructuring efforts, the WBC moved the Wyoming Main Street program under the Investment Ready Communities (IRC) division. The IRC division houses the federally-funded Community Development Block Grant (CDBG) program and the state-funded Business Ready Communities (BRC) program to assist communities with community and economic development goals. BRC and CDBG program staff work closely with communities to provide technical assistance and public infrastructure. Including the Wyoming Main Street program in the IRC division furthers these goals and allows both programs to integrate fully for the benefit of communities.

STATUTORY AUTHORITY AND HISTORY

In 2004, the Wyoming Legislature created the Wyoming Main Street program to assist Wyoming communities of various sizes and resource levels with downtown revitalization efforts. The program was originally created under statute W.S. 11-45-101 through 11-45-105 as a pilot program. The act created the Wyoming Main Street program, an advisory board, an appropriation, staff positions and a provision for a building façade revolving loan fund. Duties of the original bill were delegated to the Wyoming Department of Agriculture-Wyoming Rural Development Council. During the 2007 legislative session, Senate Bill 126 passed which removed the word “pilot,” changed the revolving loan fund to include building structure projects, and moved the duties of the program to the WBC.

MAIN STREET ADVISORY BOARD

Governor Matt Mead appoints the seven-person advisory board. The current roster of Advisory Board members is Matt Ashby (Cheyenne), Marla Brown (Rawlins), Jim Davis (Evanston), Joe Fabian (Wheatland), Bill Hankins (Laramie), Sherri Mullinnix (Douglas) and David Pope (Cheyenne).

MAIN STREET APPROACH

Wyoming Main Street is a state-level coordinating effort that promotes and manages the National Trust for Historic Preservation’s Main Street program for Wyoming. Wyoming Main Street’s purpose is to assist Wyoming communities of various sizes and resources with downtown revitalization efforts. The Main Street program provides communities with technical assistance for revitalization of commercial business districts using the Main Street Four Point Approach®:

- **Organization.** Organization establishes consensus and cooperation by building partnerships among the various groups that have a stake in the commercial district.

- **Promotion.** Promotions communicate a commercial district’s unique characteristics, its cultural traditions, architecture, history and activities to shoppers, investors, visitors and potential business and property owners.

- **Design.** Design means getting downtown into top physical shape; preserving a place’s historic character and creating a safe, inviting environment for shoppers, workers and visitors.

- **Economic Restructuring.** Economic restructuring is a strategy to retain and expand successful business by providing a balanced commercial mix, sharpening the competitiveness and merchandising skills of business owners, and attracting new businesses that the market can support. Converting unused or underused
commercial space into economically productive property also helps boost the profitability of the district.

The four points of the Main Street approach work together to build sustainable revitalization efforts. The Main Street approach is incremental; it is not designed to produce immediate change. In order for a community to succeed, a long-term revitalization effort requires careful attention to every aspect of downtown.

The Main Street Four Point Approach® is a community-driven and common-sense way to address a variety of issues and problems facing traditional business districts. The Main Street approach advocates a return to community self-reliance, local empowerment and the rebuilding of traditional commercial districts based on unique assets such as distinctive architecture, a pedestrian-friendly environment, personal service, local ownership and a sense of place. The underlying premise of the Main Street approach is to encourage economic development within the context of historic preservation.

MAIN STREET COMMUNITIES
The Main Street program provides increasing degrees of technical and architectural assistance to two tiers of communities.

• Affiliate communities are those that are exploring downtown revitalization. The program provides access to training and some on-site assistance. There are six affiliate communities: Douglas, Glenrock, Kemmerer, Pinedale, Platte County and Thermopolis.

• Certified communities are those that have paid staff and mature downtown development programs. The program provides access to training, on-site assistance and resources for additional technical assistance. There are nine certified communities: Buffalo, Cheyenne, Evanston, Gillette, Green River, Laramie, Rawlins, Rock Springs and Sheridan.

PARTNERSHIPS
The Wyoming Main Street program partners with many different agencies and organizations. Some of the those partners include Alliance for Historic Wyoming, State Historic Preservation Office, Wyoming Association of Municipalities, Wyoming Department of State Parks and Cultural Resources, Wyoming Department of Tourism, Wyoming Department of Transportation, Wyoming Economic Development Association, Wyoming Arts Council, National Main Street Center and National Trust for Historic Preservation.

NEW COMMUNITY SELECTION
The Wyoming Main Street program held its annual community selection process in February 2015. Wyoming Main Street certified Gillette and accepted Thermopolis as an affiliate. Powell withdrew from the program.

TECHNICAL ASSISTANCE TO MAIN STREET COMMUNITIES
The Wyoming Main Street program provided $177,494 in technical assistance funds to 14 communities throughout the state in fiscal year 2015. The money was used for projects like downtown planning, wayfinding, beautification, promotion and website design projects.

HISTORIC ARCHITECTURAL ASSISTANCE FUND
The State Historic Preservation Office (SHPO) was unsuccessful in obtaining funding for this program, but remained a partner with Wyoming Main Street in the application selection process. The Alliance for Historic Wyoming received another Cultural Trust Fund Grant to continue the program for a year. Wyoming Main Street’s portion of the funding totaled $52,000 and assisted seven projects. The assistance included structural and façade
assessments, use concepts and feasibility studies, rehabilitation recommendations and cost estimates.

**FY2015 ACCOMPLISHMENTS**
- The Rawlins Downtown Development Authority/Main Street won a Great American Main Street Award (GAMSA). Rawlins was the first community in the northern Rocky Mountain region to receive the award.
- Wyoming Main Street selected Thermopolis as an Affiliate Downtown.
- Gillette attained Wyoming Main Street Certified status.
- The National Main Street Center accredited Buffalo, Cheyenne, Evanston, Green River, Laramie, Rawlins, Rock Springs and Sheridan as Main Street programs.
- Wyoming Main Street invested $52,000 in seven projects throughout Wyoming with its Historic Architect Assistance Fund (HAAF).
- Wyoming Main Street provided training and technical assistance funding in the amount of $236,226 to Wyoming Main Street communities.
- Representatives from 16 Wyoming communities attended the Ninth Annual Best Practices Workshop prior to the National Main Streets Conference held in Atlanta, Georgia.
- Wyoming Main Street hosted the Preserve Wyoming Conference along with the State Historic Preservation Office. Kathy LaPlante, National Main Street Center, conducted two trainings, and Patrice Frey, CEO, National Main Street Center, was keynote speaker.

**TRAINING**
Wyoming had a strong contingent at the National Main Streets Conference in Atlanta in March/April 2015. The Wyoming Main Street program continued its tradition of hosting the Best Practices Workshop. Attendees toured successful Main Street communities in the vicinity of the National Conference host community (Greensboro, Rome and Cartersville). Participants learned about special project funding, renovation and repurposing of historic buildings, parking policies, residential units upstairs, cultural and heritage tourism and overall management of Main Street programs. Six of this year’s participants attended through a competitive scholarship process, including an attendee from Sundance, a community interested in joining the Wyoming Main Street program.

The Main Street Program held manager meetings four times throughout the state and covered topics such as the Wyoming Business Council’s strategic plan, communications, marketing and social media and the economic restructuring point of Main Street.

Wyoming Main Street staff presented Main Street 101 to Cheyenne and Thermopolis. Additionally, staff made presentations to the Wyoming Planning Association (WyoPass) and the Wyoming National Association of Housing Redevelopment Officials (WYONAHRO). Finally, staff made public presentations on the Main Street program in Cokeville, Sundance and Newcastle.

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RAWLINS IS THE FIRST COMMUNITY IN THE NORTHERN ROCKY MOUNTAIN REGION TO RECEIVE A GREAT AMERICAN MAIN STREET AWARD

**RETURN ON INVESTMENT:**
Over the past 10 years, the Wyoming Main Street program has seen significant success in local communities as it relates to job creation, additional private investment, volunteer hours and new construction.

The WBC has developed a tool and process to review the public benefit and economic impact of each of its programs. As a part of this process, the WBC will measure the return on investment for each of the Wyoming Main Street programs and initiatives for FY2015. Currently, the WBC measures local Main Street communities through private and public investments, net business gain, new construction, job creation and volunteer hours. Local Main Street communities will now report additional data on payroll, sales, and capital expenditures. WBC staff will then calculate the financial return on investment for the Wyoming Main Street program. It will also look at the program’s public benefit using a set of economic development building blocks which includes leadership, workforce, infrastructure, new and expanding business, entrepreneurship and business recruitment. This will help the WBC and Legislature make better policy decisions about programs in the future.
#ThinkWYOM

ThinkWYOM
The Wyoming Small Business Investment Credit (SBIC) program provides alternative sources of capital to qualifying Wyoming businesses and entrepreneurs. In 2010, the Wyoming Legislature allocated $30 million to the program in the form of tax credits. The funds are managed by private investment companies certified and regulated by the Wyoming Business Council (WBC) to make investments in Wyoming businesses. The Business Council qualifies participating businesses, manages and markets the program and provides reports to the Legislature.

As of December 31, 2014, SBIC investments:

- Total $7,341,428
- Leveraged $14,158,247 in follow-on capital
- Helped create 50 jobs
- Financed a total of 10 businesses in Cody, Jackson, Wilson, Moorcroft, Laramie, Sheridan, Casper and Gillette
- Financed businesses in the following industries: meat processing; tourism and hospitality; interior design; motion picture and video; housing contractors; energy production service companies; manufacturing analytical instruments; machinery manufacturing; plumbing, heating and air conditioning.

Investment Companies

<table>
<thead>
<tr>
<th>Wyoming Small Business Investment Companies</th>
<th>Designated Capital</th>
<th>Date of Certification</th>
<th>Standing</th>
<th>Amount of Tax Credits for 2014</th>
<th>Investments as a % of Designated Capital</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enhanced Capital Wyoming Fund, LLC</td>
<td>$25,000,000</td>
<td>12/1/11</td>
<td>Good</td>
<td>$0</td>
<td>29.49%</td>
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<td>Petros Wyoming Fund I, LLC</td>
<td>$5,000,000</td>
<td>2/27/14</td>
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<td>$459,184</td>
<td>0.00%</td>
</tr>
<tr>
<td></td>
<td>$30,000,000</td>
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</tbody>
</table>

The WBC Board of Directors certifies venture capital or private equity companies to act as a Wyoming Small Business Investment Company (SBIC). To receive certification, a SBIC must be located, headquartered and licensed to conduct business in Wyoming and have at least two investment managers with a minimum of five years of experience in money management in venture capital, private investment or as an officer in a commercial bank. SBICs invest designated capital into qualified businesses. The SBIC’s investments, either in the form of debt instrument or equity purchase, stimulate job creation by making capital available to Wyoming businesses.

Participating investors in SBICs are insurance companies with premium tax liability owed to the state of Wyoming. Insurance companies, in turn, receive a tax credit equal to the amount of their investment. A participating investor earns credit against any state premium tax liability up to one hundred percent (100%) of the participating investor’s investment of designated capital in a Wyoming small business investment company. The total amount of tax credits earned by participating investors totaled $459,184 for year 2014.
The Businesses
To be considered for SBIC financing, a business must:

- Be headquartered and principally operated in Wyoming (at least 60 percent of the employees are employed in Wyoming or the business has committed in writing to move to Wyoming as a condition of the investment)
- Intend to remain in Wyoming after receipt of the qualified investment
- Have 250 employees or less
- Not be a franchise or an affiliate of an SBIC and not be predominantly engaged in:
  - Professional services provided by accountants, doctors or lawyers
  - Banking or lending
  - Insurance
  - Direct gambling activities

Investments made by Enhanced Capital Wyoming Fund LLC

<table>
<thead>
<tr>
<th>Business</th>
<th>Investment Date</th>
<th>Investment Amount</th>
<th>Industrial Classification (NAICS)</th>
<th>&quot;Employees at time of Investment&quot;</th>
<th>Employees as of 12/2014</th>
<th>Follow-On Capital</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>Wyoming Authentic Products, LLC</td>
<td>12/13/12, 5/28/13, 1/17/14, 9/15/14</td>
<td>$100,000, $100,000, $32,653, $38,776</td>
<td>Meat Processed from Carcasses (311612)</td>
<td>1, 10</td>
<td>$2,507,023</td>
<td>Cody</td>
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<tr>
<td>Fireside Glamping, LLC</td>
<td>12/14/12</td>
<td>$400,000</td>
<td>RV Parks and Campgrounds (721211)</td>
<td>4, 8</td>
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<td>Wilson</td>
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<tr>
<td>WRJ Design Associates, Ltd</td>
<td>2/11/13</td>
<td>$250,000</td>
<td>Decorating Consulting Services, Interior (541410)</td>
<td>4, 10</td>
<td>$100,000</td>
<td>Jackson</td>
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<td>Teton Gravity Research, LLC</td>
<td>3/12/13</td>
<td>$700,000</td>
<td>Motion Picture and Video Industries (512100)</td>
<td>20, 20</td>
<td>$33,000</td>
<td>Jackson</td>
<td></td>
</tr>
<tr>
<td>Peak Builders, Inc.</td>
<td>3/13/13</td>
<td>$400,000</td>
<td>New Single Family Construction (235115)</td>
<td>28, 20</td>
<td>0</td>
<td>Jackson</td>
<td></td>
</tr>
<tr>
<td>Flowtech Fueling, LLC</td>
<td>7/1/13</td>
<td>$250,000</td>
<td>Support Activities for Coal Mining (213113)</td>
<td>5, 5</td>
<td>0</td>
<td>Moorcroft</td>
<td></td>
</tr>
<tr>
<td>SciApps, Inc.</td>
<td>7/9/13</td>
<td>$1,000,000</td>
<td>Design, manufacture, and sale of portable analytical instruments (334516)</td>
<td>11, 10</td>
<td>$8,994,886</td>
<td>Laramie</td>
<td></td>
</tr>
<tr>
<td>Vacuum Technologies Corporation</td>
<td>8/21/13</td>
<td>$750,000</td>
<td>Other Commercial and Service Industry Machinery Manufacturing (333318)</td>
<td>60, 87</td>
<td>0</td>
<td>Sheridan</td>
<td></td>
</tr>
<tr>
<td>CK Mechanical Plumbing and Heating, Inc.</td>
<td>9/27/13</td>
<td>$750,000</td>
<td>Plumbing, Heating &amp; Air Conditioning (238220)</td>
<td>42, 70</td>
<td>$1,523,338</td>
<td>Casper</td>
<td></td>
</tr>
<tr>
<td>SolvingTech, Inc./Fuzion Energy</td>
<td>2/20/14, 3/7/14</td>
<td>$500,000, $2,100,000</td>
<td>Support Activities for Oil &amp; Gas Services (213112)</td>
<td>70, 55</td>
<td>$1,000,000</td>
<td>Gillette</td>
<td></td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td></td>
<td><strong>$7,371,429</strong></td>
<td></td>
<td><strong>245, 295</strong></td>
<td><strong>$14,158,247</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Investments made by Petros Wyoming Fund I, LLC
No qualified investments were made as of the date of this report

Think SMALL  • Grow jobs and profitability and assist expansion of small businesses

2015 Annual Report: SBIC
PERSONNEL, BUDGET, AND AUDIT COMMITTEE
Personnel:

A-4  Organizational Chart

A-5  Functional Chart

Budget and Audit Committee

A-7  Comments on Financial Statements

A-8  Financial Statements
   Acceptance of report

A-20  Budget Request Summary
Regional offices partner with local economic development organizations, city and county entities, and Wyoming business community to assist and support retention, expansion, recruitment, and community development efforts.

**AGribusiness**
Assists farmers, ranchers and agribusinesses to develop and expand domestic and international markets; add value to existing livestock and crops; and provides agribusiness development assistance and leadership development opportunities.

**Business & Industry**
Offers a wide range of services including consulting, business plan development along with marketing assistance and information to help businesses start, grow and expand.

**Investment Ready Communities**
Helps communities build infrastructure needed for economic development and provides community development resources so Wyoming towns, cities and counties may become "investment ready." Wyoming Main Street promotes and manages the revitalization of historic downtown commercial districts.

**Planning & Research**
Manages planning initiatives for WBC, advances community-centered economic development initiatives, data gathering and analysis of agency programs.


**Comparative YTD Expenditures**

- FY2015 is the first of two years in the 2015-16 biennium which started July 1, 2014 (see Note 1).

- Total expenditures and encumbrances for the current year-to-date are comparable to prior year activity (66.47% in FY15 vs. 67.95% in FY14).

- Amounts spent and encumbered in the current year for personal services (i.e. wages and benefits) and support services are comparable to amounts in prior year (cumulatively 95.49% in FY15 vs. 93.51% in FY14)

- Amounts for data services are lower compared to the previous year (74.12% in FY15 vs. 77.43% in FY14) due to a decrease in the overall costs of services and one-time services in FY14.

- Amounts spent and encumbered for grants in current year are comparable to amounts in prior year (64.30% in FY15 vs. 64.94% in FY14).

- Non-operating expenses and encumbrances in the current year include the funding of one loan to Star Valley Natural Gas LLC totaling $225,000; $546,117 encumbered and $2.26 million expended for City of Cheyenne Swan Ranch Rail Spur Development, and $150,000 expended for City of Lander Community Center Enhancements loans.

- Professional service expenditures and encumbrances for the current year are lower compared to the previous year (89.96% vs. 92.73%) due to some one-time projects in prior year.

- Total amount spent in the current fiscal year against encumbrances from previous bienniums is $35.5 million (see Note 2).

**Encumbrances**

- $32.73 million encumbered in current fiscal year, primarily for BRC and CFP projects.

- $19.21 million remains encumbered in previous bienniums, primarily for BRC, CFP and CDBG projects.

**Cash Balances**

- Economic Development fund has $17.09 million in cash after obligations; year-to-date receipts total $834,420, which is comprised of principal and interest payments received on loans and investment income earned through the State Treasurer’s office on the cash in the fund.

**Loans Receivable**

- Total loans outstanding net of allowances, are $11.37 million as of 06/30/15; total principal and interest received since 7/1/2014 is $912,673.

**Dues and Memberships**

- Total paid year-to-date for dues and memberships is $32,341 vs. $39,428 for the previous year.
### PROGRAM EXPENDITURE SUMMARY

<table>
<thead>
<tr>
<th>Category</th>
<th>Budgeted</th>
<th>Expended</th>
<th>Encumbered</th>
<th>Balance</th>
<th>% Budgeted</th>
<th>Expended</th>
<th>Encumbered</th>
<th>Balance</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agribusiness</td>
<td>$1,236,076.74</td>
<td>$1,034,893.85</td>
<td>$73,146.31</td>
<td>$128,036.58</td>
<td>89.64%</td>
<td>$1,248,792.77</td>
<td>$1,124,808.07</td>
<td>$53,888.48</td>
<td>70.05%</td>
</tr>
<tr>
<td>Business &amp; Industry Development</td>
<td>$9,045,573.51</td>
<td>$4,077,936.09</td>
<td>$708,514.43</td>
<td>$4,299,122.99</td>
<td>52.91%</td>
<td>$9,360,039.27</td>
<td>$4,770,576.20</td>
<td>$1,051,731.59</td>
<td>62.16%</td>
</tr>
<tr>
<td>Regional Offices</td>
<td>$1,181,478.00</td>
<td>$1,091,922.96</td>
<td>$14,901.00</td>
<td>$74,584.04</td>
<td>93.69%</td>
<td>$1,158,390.00</td>
<td>$1,107,424.49</td>
<td>$54,965.51</td>
<td>96.94%</td>
</tr>
<tr>
<td>Investment Ready Communities</td>
<td>$74,736,954.10</td>
<td>$17,555,647.96</td>
<td>$31,725,110.19</td>
<td>$25,429,195.95</td>
<td>65.98%</td>
<td>$105,631,552.12</td>
<td>$22,414,733.05</td>
<td>$48,363,355.79</td>
<td>67.00%</td>
</tr>
<tr>
<td>Rural Development/Mainstreet</td>
<td>$853,228.54</td>
<td>$703,381.58</td>
<td>$111,901.00</td>
<td>$74,584.04</td>
<td>93.69%</td>
<td>$1,158,390.00</td>
<td>$1,107,424.49</td>
<td>$54,965.51</td>
<td>96.94%</td>
</tr>
<tr>
<td>Executive</td>
<td>$1,133,322.00</td>
<td>$1,073,208.17</td>
<td>$6,519.84</td>
<td>$33,803.99</td>
<td>96.96%</td>
<td>$1,158,390.00</td>
<td>$1,107,424.49</td>
<td>$54,965.51</td>
<td>96.94%</td>
</tr>
<tr>
<td>Accounting &amp; Compliance</td>
<td>$969,717.99</td>
<td>$887,596.76</td>
<td>$24,886.75</td>
<td>$84,234.48</td>
<td>91.55%</td>
<td>$1,016,482.17</td>
<td>$882,146.04</td>
<td>$22,659.62</td>
<td>90.89%</td>
</tr>
<tr>
<td>Support Services</td>
<td>$467,220.00</td>
<td>$421,849.85</td>
<td>$38,210.00</td>
<td>$7,141.15</td>
<td>98.47%</td>
<td>$507,840.63</td>
<td>$463,701.34</td>
<td>$38,157.30</td>
<td>98.82%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$89,630,761.88</td>
<td>$26,846,507.22</td>
<td>$32,729,365.56</td>
<td>$30,054,889.10</td>
<td>66.47%</td>
<td>$121,310,935.38</td>
<td>$32,567,664.17</td>
<td>$49,860,139.23</td>
<td>67.95%</td>
</tr>
</tbody>
</table>

### LINE ITEM EXPENDITURE SUMMARY

<table>
<thead>
<tr>
<th>Category</th>
<th>Budgeted</th>
<th>Expended</th>
<th>Encumbered</th>
<th>Balance</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal services</td>
<td>$4,766,477.76</td>
<td>$4,611,218.41</td>
<td>$8,967.50</td>
<td>$146,291.85</td>
<td>96.93%</td>
</tr>
<tr>
<td>Support services</td>
<td>$1,606,269.42</td>
<td>$1,432,581.11</td>
<td>$32,824.39</td>
<td>$140,863.92</td>
<td>91.23%</td>
</tr>
<tr>
<td>Central data services</td>
<td>$108,128.00</td>
<td>$73,032.53</td>
<td>$7,113.50</td>
<td>$27,981.97</td>
<td>74.12%</td>
</tr>
<tr>
<td>Grants</td>
<td>$71,437,977.19</td>
<td>$25,502,959.09</td>
<td>$1,117,074.30</td>
<td>$25,429,195.95</td>
<td>65.98%</td>
</tr>
<tr>
<td>Non-operating expenses</td>
<td>$6,988,001.46</td>
<td>$2,679,029.31</td>
<td>$546,117.00</td>
<td>$3,762,855.15</td>
<td>46.15%</td>
</tr>
<tr>
<td>Professional services</td>
<td>$4,723,908.05</td>
<td>$862,273.87</td>
<td>$474,301.12</td>
<td>$957,380.24</td>
<td>89.96%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$89,630,761.88</td>
<td>$26,846,507.22</td>
<td>$32,729,365.56</td>
<td>$30,054,889.10</td>
<td>66.47%</td>
</tr>
</tbody>
</table>

### EXPENDITURES BY FUNDING SOURCE

<table>
<thead>
<tr>
<th>Category</th>
<th>Budgeted</th>
<th>Expended</th>
<th>Encumbered</th>
<th>Balance</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Funds</td>
<td>$80,776,058.09</td>
<td>$25,004,279.07</td>
<td>$30,587,978.20</td>
<td>$25,184,600.82</td>
<td>68.82%</td>
</tr>
<tr>
<td>Other Funds</td>
<td>$356,510.00</td>
<td>$284,876.23</td>
<td>-</td>
<td>$71,633.77</td>
<td>79.91%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$4,382,959.81</td>
<td>$2,072,925.15</td>
<td>$1,000,087.12</td>
<td>$1,190,080.72</td>
<td>72.58%</td>
</tr>
<tr>
<td>Agency Funds</td>
<td>$4,114,433.98</td>
<td>$684,592.21</td>
<td>$3,608,573.79</td>
<td>$416,849.98</td>
<td>12.29%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$89,630,761.88</td>
<td>$26,846,507.22</td>
<td>$32,729,365.56</td>
<td>$30,054,889.10</td>
<td>66.47%</td>
</tr>
</tbody>
</table>

Note 1 - Current fiscal year of 2015 ends June 30, 2015 and is the first year of the 2015/16 biennium which ends June 30, 2016. For comparative purposes, following is the total appropriation for the WBC, excluding tourism, for these bienniums: 2015/16 $92,202,246.00, 2013/14 $83,838,005.00, 2011/12 $67,583,125.00, 2009/10 $11,277,264.00, 2007/08 $9,500,001.46. Note 2 - Current year expenditures against prior biennium encumbrances are not included in the FY15 amounts. The total amount of FY15 expenditures made in 2015/16 $35,489,479.
## WYOMING BUSINESS COUNCIL

### List of Encumbrances

**June 30, 2015 - Unaudited**

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
<th>Description</th>
<th>Prior Biennium or Expired</th>
<th>Current BFY</th>
<th>Prior BPY</th>
<th>Encumbrance Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dona Playton</td>
<td>Administration</td>
<td>31-Dec-16</td>
<td>$3,000</td>
<td>$3,000</td>
<td>-</td>
<td>Review and update WCWI handbook.</td>
</tr>
<tr>
<td>High West Energy Inc.</td>
<td>Business &amp; Industry</td>
<td>30-Jun-15</td>
<td>$5,000</td>
<td>$5,000</td>
<td>-</td>
<td>Small business energy audit and retrofits.</td>
</tr>
<tr>
<td>HML Global Limited</td>
<td>Business &amp; Industry</td>
<td>31-Aug-15</td>
<td>$81,800</td>
<td>-</td>
<td>54,100</td>
<td>Recruit European companies interested in expanding in Wyoming.</td>
</tr>
<tr>
<td>Mike Ridenour</td>
<td>Agriculture</td>
<td>30-Jun-15</td>
<td>$5,000</td>
<td>$3,917</td>
<td>-</td>
<td>Agriculture specialist.</td>
</tr>
<tr>
<td>Trade Show Incentive grants</td>
<td>Agriculture</td>
<td>Various</td>
<td>$13,999</td>
<td>$13,999</td>
<td>-</td>
<td>Various.</td>
</tr>
<tr>
<td>End of year encumbrances</td>
<td>Agriculture</td>
<td>Various</td>
<td>$55,231</td>
<td>$55,231</td>
<td>-</td>
<td>Telecommunications, Central Mall, Motor Vehicles, Copiers, Workers’ Comp., etc.</td>
</tr>
<tr>
<td>Biavest Media LLC</td>
<td>Business &amp; Industry</td>
<td>30-Jun-15</td>
<td>$27,200</td>
<td>$1,800</td>
<td>-</td>
<td>Publishing services.</td>
</tr>
<tr>
<td>Brentwood Inn LLC</td>
<td>Business &amp; Industry</td>
<td>30-Jun-15</td>
<td>$5,000</td>
<td>$5,000</td>
<td>-</td>
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</tr>
<tr>
<td>Cheyenne Family YMCA</td>
<td>Business &amp; Industry</td>
<td>30-Jun-15</td>
<td>$5,000</td>
<td>$5,000</td>
<td>-</td>
<td>Small business energy audit and retrofit.</td>
</tr>
<tr>
<td>Clifford D. Roe</td>
<td>Business &amp; Industry</td>
<td>30-Jun-16</td>
<td>$900</td>
<td>-</td>
<td>9,515</td>
<td>Analysis, research and planning to improve rail service in Wyoming.</td>
</tr>
<tr>
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<td>$55,231</td>
<td>$55,231</td>
<td>-</td>
<td>Telecommunications, Central Mall, Motor Vehicles, Copiers, Workers’ Comp., etc.</td>
</tr>
</tbody>
</table>

### Total Prior Biennium or Expired

- **Outstanding Encumbrances:** $101,907
- **Maintenance of WBC website:** Final invoices processing-to be closed out
- **Encumbrance Status:** $20,837
- **November 2015**
- **Prepared by:** D. Joyce

### List of Encumbrances

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
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<td>30-Jun-15</td>
<td>$5,000</td>
<td>$3,917</td>
<td>-</td>
<td>Agriculture specialist.</td>
</tr>
<tr>
<td>Trade Show Incentive grants</td>
<td>Agriculture</td>
<td>Various</td>
<td>$13,999</td>
<td>$13,999</td>
<td>-</td>
<td>Various.</td>
</tr>
<tr>
<td>End of year encumbrances</td>
<td>Agriculture</td>
<td>Various</td>
<td>$55,231</td>
<td>$55,231</td>
<td>-</td>
<td>Telecommunications, Central Mall, Motor Vehicles, Copiers, Workers’ Comp., etc.</td>
</tr>
</tbody>
</table>

### Total Prior Biennium or Expired

- **Outstanding Encumbrances:** $101,907
- **Maintenance of WBC website:** Final invoices processing-to be closed out
- **Encumbrance Status:** $20,837
- **November 2015**
- **Prepared by:** D. Joyce
### Wyoming Business Council
#### List of Encumbrances
##### June 30, 2015 - Unaudited

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
<th>End Date</th>
<th>Total</th>
<th>Outstanding Encumbrances</th>
<th>Prior BFY</th>
<th>Description</th>
<th>Prior Biennium or Expired</th>
<th>Encumbrance Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Buffalo</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$1,158,961</td>
<td>$1,158,961</td>
<td>$0</td>
<td>BRC Grant: E. L. Bliss Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Casper</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$1,000,000</td>
<td>$1,000,000</td>
<td>$0</td>
<td>BRC grant: Casper Downtown Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Cheyenne</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$500,000</td>
<td>$500,000</td>
<td>$0</td>
<td>BRC grant: Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Gillette</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-17</td>
<td>$400,000</td>
<td>$400,000</td>
<td>$0</td>
<td>BRC grant: Gillette Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Green River</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-16</td>
<td>$300,000</td>
<td>$300,000</td>
<td>$0</td>
<td>BRC grant: Green River Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Kemmerer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-15</td>
<td>$250,000</td>
<td>$250,000</td>
<td>$0</td>
<td>BRC grant: Kemmerer Public Restroom</td>
<td></td>
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</tr>
<tr>
<td>City of Laramie</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-14</td>
<td>$1,500,000</td>
<td>$1,500,000</td>
<td>$0</td>
<td>BRC grant: Laramie Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Converse County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-13</td>
<td>$750,000</td>
<td>$750,000</td>
<td>$0</td>
<td>BRC grant: Converse County Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fremont County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-12</td>
<td>$500,000</td>
<td>$500,000</td>
<td>$0</td>
<td>BRC grant: Fremont County Public Restroom</td>
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<tr>
<td>Hot Springs County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-11</td>
<td>$300,000</td>
<td>$300,000</td>
<td>$0</td>
<td>BRC grant: Hot Springs County Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Johnson County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-10</td>
<td>$150,000</td>
<td>$150,000</td>
<td>$0</td>
<td>BRC grant: Johnson County Public Restroom</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Laramie County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-09</td>
<td>$500,000</td>
<td>$500,000</td>
<td>$0</td>
<td>BRC grant: Laramie County Public Restroom</td>
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<tr>
<td>Lincoln County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-08</td>
<td>$100,000</td>
<td>$100,000</td>
<td>$0</td>
<td>BRC grant: Lincoln County Public Restroom</td>
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<td></td>
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<tr>
<td>Natrona County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-07</td>
<td>$750,000</td>
<td>$750,000</td>
<td>$0</td>
<td>BRC grant: Natrona County Public Restroom</td>
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<td></td>
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<tr>
<td>Park County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-06</td>
<td>$250,000</td>
<td>$250,000</td>
<td>$0</td>
<td>BRC grant: Park County Public Restroom</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Prepared by: D. Joyce**
### List of Encumbrances

#### June 30, 2015 - Unaudited

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
<th>End Date</th>
<th>Encumbrance</th>
<th>Current BFY</th>
<th>Prior BFY</th>
<th>Description</th>
<th>Prior Biennium or Expired</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sheridan Economic &amp; Educational Development</td>
<td>Invest. Ready Commun.</td>
<td>30-Nov-15</td>
<td>$ 50,000</td>
<td>-</td>
<td>$ 50,000</td>
<td>BRC grant: Arts and Cultural Economy Sheridan and Johnson County</td>
<td></td>
</tr>
<tr>
<td>Sublette County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 50,000</td>
<td>-</td>
<td>$ 50,000</td>
<td>CDBG grant: ED master plan</td>
<td></td>
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<tr>
<td>Teton County</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 498,713</td>
<td></td>
<td>$ 137,114</td>
<td>BRC grant: Adams Canyon Sewer Project</td>
<td></td>
</tr>
<tr>
<td>Town of Alpine</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 3,000,000</td>
<td>$ 2,797,533</td>
<td>-</td>
<td>BRC grant: Affton Transformation Initiative</td>
<td></td>
</tr>
<tr>
<td>Town of Alpine</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 37,600</td>
<td>-</td>
<td>$ 32,752</td>
<td>BRC grant: Bear River Strategic Plan</td>
<td></td>
</tr>
<tr>
<td>Town of Baggs</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 749,003</td>
<td>-</td>
<td>-</td>
<td>BRC grant: Little Rocals Preschool</td>
<td></td>
</tr>
<tr>
<td>Town of Basin</td>
<td>Invest. Ready Commun.</td>
<td>21-Aug-16</td>
<td>$ 38,800</td>
<td>-</td>
<td>$ 36,619</td>
<td>CDBG grant: Town Hall ADA</td>
<td></td>
</tr>
<tr>
<td>Town of Bear River</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 37,600</td>
<td>-</td>
<td>$ 32,752</td>
<td>BRC grant: Bear River Strategic Plan</td>
<td></td>
</tr>
<tr>
<td>Town of Cowley</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 500,000</td>
<td>$ 240,598</td>
<td>-</td>
<td>BRC grant: Cowley Recreation Complex</td>
<td></td>
</tr>
<tr>
<td>Town of Dubois</td>
<td>Invest. Ready Commun.</td>
<td>30-Nov-16</td>
<td>$ 25,000</td>
<td>-</td>
<td>$ 25,000</td>
<td>BRC grant: Wind River Discoveries</td>
<td></td>
</tr>
<tr>
<td>Town of Edynton</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 243,333</td>
<td>$ 99</td>
<td>-</td>
<td>BRC grant: Edyerton sewer water project</td>
<td></td>
</tr>
<tr>
<td>Town of Glendo</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-17</td>
<td>$ 754,294</td>
<td>-</td>
<td>-</td>
<td>BRC grant: Glendo Business Park</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-17</td>
<td>$ 1,000,000</td>
<td>-</td>
<td>$ 552,307</td>
<td>CFP grant: George Patton Community Center</td>
<td></td>
</tr>
<tr>
<td>Town of Greybull</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 320,000</td>
<td>$ 194,749</td>
<td>-</td>
<td>BRC grant: Herb Ap Powell Center renovation</td>
<td></td>
</tr>
<tr>
<td>Town of Greybull</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 15,000</td>
<td>-</td>
<td>$ 15,000</td>
<td>CDBG grant: Housing Planning</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-17</td>
<td>$ 1,485,000</td>
<td>-</td>
<td>$ 18,627</td>
<td>BRC grant: Guernsey Industrial Park infrastructure expansion</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-16</td>
<td>$ 7,500</td>
<td>-</td>
<td>$ 5</td>
<td>BRC grant: Guernsey-Hartville BRC planning</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>22-Aug-16</td>
<td>$ 197,792</td>
<td>-</td>
<td>-</td>
<td>CDBG grant: Guernsey Fire Hall addition</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>30-Nov-16</td>
<td>$ 22,500</td>
<td>-</td>
<td>$ 6,769</td>
<td>BRC grant: Rolls Road Designs</td>
<td></td>
</tr>
<tr>
<td>Town of Guernsey</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-20</td>
<td>$ 437,650</td>
<td>$ 437,650</td>
<td>-</td>
<td>BRC grant: Electrical Substation</td>
<td></td>
</tr>
<tr>
<td>Town of Jackson</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 1,500,000</td>
<td>-</td>
<td>$ 1,336,218</td>
<td>BRC grant: Vertical hydroponic greenhouse</td>
<td></td>
</tr>
<tr>
<td>Town of Kirby</td>
<td>Invest. Ready Commun.</td>
<td>22-Sep-16</td>
<td>$ 86,000</td>
<td>-</td>
<td>$ 86,000</td>
<td>CDBG grant: Town Hall ADA retrofit</td>
<td></td>
</tr>
<tr>
<td>Town of Lingle</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 236,832</td>
<td>-</td>
<td>$ 236,832</td>
<td>BRC grant: Electric Substation expansion</td>
<td></td>
</tr>
<tr>
<td>Town of Meeteetown</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 250,000</td>
<td>-</td>
<td>$ 40,447</td>
<td>BRC grant: Sleepy Hollow Industrial Park Waterline Extension</td>
<td></td>
</tr>
<tr>
<td>Town of Mills</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 347,628</td>
<td>-</td>
<td>$ 326,750</td>
<td>CDBG grant: Wyoming Blvd. water main replacement</td>
<td></td>
</tr>
<tr>
<td>Town of Randolph</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-19</td>
<td>$ 977,751</td>
<td>-</td>
<td>$ 811,611</td>
<td>BRC grant: Randolph Merchandise (formerly Commercial Development)</td>
<td></td>
</tr>
<tr>
<td>Town of Saratoga</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 49,500</td>
<td>-</td>
<td>$ 49,500</td>
<td>CDBG grant: Saratoga master plan</td>
<td></td>
</tr>
<tr>
<td>Town of Thermopolis</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 46,875</td>
<td>$ 46,875</td>
<td>-</td>
<td>BRC grant: High Tech Regional Industry study</td>
<td></td>
</tr>
<tr>
<td>Town of Thermopolis</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 1,141,890</td>
<td>$ 691,086</td>
<td>-</td>
<td>BRC grant: Thermopolis Business Ready Lots</td>
<td></td>
</tr>
<tr>
<td>Town of Thermopolis</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-15</td>
<td>$ 469,170</td>
<td>-</td>
<td>$ 21,757</td>
<td>CDBG grant: HOPE agency facility</td>
<td></td>
</tr>
<tr>
<td>Town of Upton</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 1,377,247</td>
<td>-</td>
<td>$ 10,128</td>
<td>BRC grant: Upton Industrial Park-water and sewer</td>
<td></td>
</tr>
<tr>
<td>Town of Upton</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-16</td>
<td>$ 18,705</td>
<td>-</td>
<td>$ 18,991</td>
<td>BRC grant: Municipal Facility Feasibility Study</td>
<td></td>
</tr>
<tr>
<td>Town of Wheatland</td>
<td>Invest. Ready Commun.</td>
<td>31-Dec-15</td>
<td>$ 15,000</td>
<td>-</td>
<td>$ 15,000</td>
<td>CDBG grant: Wheatland Commercial Kitchen Study</td>
<td></td>
</tr>
<tr>
<td>Town of Wheatland</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 120,326</td>
<td>-</td>
<td>$ 19,192</td>
<td>BRC grant: Wild West Splash Park</td>
<td></td>
</tr>
<tr>
<td>Town of Wheatland</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-18</td>
<td>$ 50,000</td>
<td>$ 50,000</td>
<td>-</td>
<td>BRC grant: 16th Street reconstruction plan</td>
<td></td>
</tr>
<tr>
<td>Weston County Treasurer</td>
<td>Invest. Ready Commun.</td>
<td>30-Jun-16</td>
<td>$ 25,000</td>
<td>-</td>
<td>$ 10,336</td>
<td>BRC grant: Upton Logistics Center traffic study</td>
<td></td>
</tr>
</tbody>
</table>

**Total Outstanding Encumbrances:**

- **Outstanding Encumbrances:** $ 17,251
- **Prior Biennium or Expired:** $ 14,901

**End of year encumbrances:**

- **Outstanding Encumbrances:** $ 17,251
- **Prior Biennium or Expired:** $ 14,901

**Total of Outstanding Encumbrances:** $ 434,399

**Total Prior Bienium or Expired:** $ 552,307

---

**By Category:**

- **Business, Budget, and Audit Committee:**
  - WYOMING BUSINESS COUNCIL
  - Prepared by: D. Joyce
## WYOMING BUSINESS COUNCIL

### Statement of Cash Balances

**June 30, 2015 - Unaudited**

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Cash Balance Before Obligations</th>
<th>Obligated Funds</th>
<th>Cash Balance</th>
<th>Year-to-date Receipts</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Wyoming Business Council Funds</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Petty Cash</td>
<td>$250.00</td>
<td>-</td>
<td>$250.00</td>
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</tr>
<tr>
<td>Economic Development</td>
<td>$18,759,923.55</td>
<td>$1,100,000.00</td>
<td>$17,089,879.23</td>
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</tr>
<tr>
<td>WBC</td>
<td>$258,972.46</td>
<td>$605,961.99</td>
<td>$246,508.17</td>
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</tr>
<tr>
<td>Seed Capital</td>
<td>$605,961.99</td>
<td>$18,759,923.55</td>
<td>$246,508.17</td>
<td></td>
</tr>
<tr>
<td>Rural Rehabilitation</td>
<td>$4,464,008.13</td>
<td>$103,531.40</td>
<td>$4,443,420.88</td>
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</tr>
<tr>
<td>Ready Communities</td>
<td>$103,531.40</td>
<td>$103,531.40</td>
<td>$103,531.40</td>
<td></td>
</tr>
</tbody>
</table>

**Obligated funds:**

- **Undistributed WDC challenge loan LOC**
  - Encumbered funds*
    - $1,100,000.00
  - Accounts payable & other liabilities, and deferred revenue
    - $68,399.21
  - Unobligated 2015/2016 biennium budget
    - $88,822.00

**Total obligated funds**

- $1,670,044.32

**Cash balance**

- $250.00

**Year-to-date receipts**

- $834,420.05

---

**Note 1** - Amendment IV, Challenge and Bridge loans

**Note 2** - STEA and Seed Capital Fund

**Note 3** - Funds must be spent according to the terms of an agreement with the US Farmers Home Administration

---

### Governor's Office Funds - Petroleum Violation Escrows – as of 06/30/15

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Cash Balance Before Obligations</th>
<th>Obligated Funds</th>
<th>Cash Balance</th>
<th>Year-to-date Receipts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exxon</td>
<td>$3,378,447.25</td>
<td>$225,000.00</td>
<td>$2,878,447.25</td>
<td></td>
</tr>
<tr>
<td>Shamrock</td>
<td>$38,448.17</td>
<td>-</td>
<td>$38,448.17</td>
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</tr>
<tr>
<td>Wells</td>
<td>$1,082,560.76</td>
<td>-</td>
<td>$1,082,560.76</td>
<td></td>
</tr>
</tbody>
</table>

**Obligated funds:**

- **Encumbered funds**
  - $225,000.00

**Cash balance**

- $2,878,447.25

**Year-to-date receipts**

- $85,904.62

**Note**

- Does not include contracts that have not been fully executed (i.e. - all signatures obtained)
<table>
<thead>
<tr>
<th>Economic Disaster loans (see Notes 1 and 2)</th>
<th>Origin Date</th>
<th>Loan Balance</th>
<th>Allowance</th>
<th>Write-off</th>
<th>Net Balance</th>
<th>Principal</th>
<th>Interest</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bean growers (see attached detail)</td>
<td>8/20/15</td>
<td>$405,216</td>
<td>$42,548</td>
<td>-</td>
<td>$362,669</td>
<td>$226,806</td>
<td>$28,435</td>
<td></td>
</tr>
<tr>
<td>Beet growers (see attached detail)</td>
<td>8/20/15</td>
<td>$405,216</td>
<td>$42,548</td>
<td>-</td>
<td>$362,669</td>
<td>$226,806</td>
<td>$28,435</td>
<td></td>
</tr>
</tbody>
</table>

**Challenge loans**

<table>
<thead>
<tr>
<th>Ascent 2000 (see Note 1)</th>
<th>12/19/06</th>
<th>$23,728</th>
<th>$23,728</th>
<th>-</th>
<th>0</th>
<th>$2,696</th>
<th>$918</th>
<th>100% reserve against loan balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>BH, Inc.</td>
<td>9/28/07</td>
<td>$174,124</td>
<td>$174,124</td>
<td>-</td>
<td>-</td>
<td>$4,527</td>
<td>$25</td>
<td>loan balance paid 10/2014</td>
</tr>
<tr>
<td>Cowboy Inn</td>
<td>8/22/13</td>
<td>$120,950</td>
<td>$120,950</td>
<td>-</td>
<td>-</td>
<td>$19,412</td>
<td>$8,084</td>
<td></td>
</tr>
<tr>
<td>Gluten Free Oats</td>
<td>12/2/09</td>
<td>$94,818</td>
<td>$94,818</td>
<td>-</td>
<td>-</td>
<td>$5,016</td>
<td>$4,077</td>
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<td>-</td>
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**Bridge loans (see Note 1)**

| BH, Inc.                 | 9/28/07  | $174,124| $174,124| - | - | $4,527 | $25 | loan balance paid 10/2014 |
| Cowboy Inn              | 8/22/13  | $120,950| $120,950| - | - | $19,412 | $8,084 |          |
| Gluten Free Oats        | 12/2/09  | $94,818 | $94,818 | - | - | $5,016 | $4,077 |          |
| L & L Ventures LLC      | 7/23/13  | $35,033 | $35,033 | - | - | $3,441 | $1,446 |          |

**Mainstreet loans (see Note 1)**

| 65Coffeen LLC            | 1/27/10  | $13,825 | $13,825 | - | - | $2,916 | $632 |          |
| Grimsaw Investments LLC  | 4/20/10  | $41,635 | $41,635 | - | - | $7,430 | $1,875 |          |
|                        |          | $55,460 | $55,460 | - | - | $10,346 | $2,507 |          |

**Amendment IV loans (see Note 1)**

| Tenupah, LLC            | 5/12/05  | $385,344| $200,000| - | $185,344| $33,485 | $3,774 |          |
|                        |          | $385,344| $200,000| - | $185,344| $33,485 | $3,774 |          |

**Natural Gas Infrastructure loans**

| Star Valley Natural Gas LLC | 9/22/14 | $225,000 | $225,000 | - | $225,000 | $225,000 | $225,000 | - | - |

**BRC loans (see Note 2)**

| City of Cheyenne (Swan Ranch) | 4/9/15  | $2,453,943| $2,453,943| - | - | - | - | - | Loan not fully drawn as of 6/30/15 |
| City of Lander               | 10/23/14| $150,000 | $150,000 | - | - | - | - | - | Loan not fully drawn as of 6/30/15 |

**ARRA SEP loans (see Note 3)**

| Town of Basin               | 5/8/12  | $87,931  | $87,931  | - | - | $12,069 | $1,000 |          |
| Lower Valley Energy         | 6/27/12 | $1,318,965| $1,318,965| - | - | $181,035 | $30,000 |          |

**Unallocated allowance**

| Unallocated allowance      |         | $107,492 | $107,492 | - | - | - | - |          |

**Total**

| Total                      |         | $11,749,419 | $373,768 | - | $11,375,651 | $806,450 | $106,223 |          |

---

**Note 1**: does not include pymts received by Markee (loan service provider) but not yet remitted to WBC; pymts received by Markee in the current month are remitted to WBC after the end of the month.

**Note 2**: annual principal and interest payments; repayment of loan commences 1 year after fully drawn.

**Note 3**: interest only payments for 2 years, principal and interest annually thereafter.
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<th>Loan Type</th>
<th>Origination Date</th>
<th>Loan Balance</th>
<th>Allowance</th>
<th>Write-off</th>
<th>Net Balance</th>
<th>Principal</th>
<th>Interest</th>
<th>Comments</th>
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<td>$ (42,548)</td>
<td>$ 362,669</td>
<td>$ 199,356</td>
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# WYOMING BUSINESS COUNCIL

## FY2015 Dues and Memberships Expenditures

**Twelve months ended June 30, 2015 - Unaudited**

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
<th>Current Year to Date</th>
<th>Previous Year to Date</th>
<th>Totals</th>
</tr>
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<p>| CattleFax                                             | Agribusiness            | $400                 | $400                   | $800   |
| International Organic Inspectors Association          | Agribusiness            | $160                 | $160                   | $320   |
| Livestock Publications Council                        | Agribusiness            | $160                 | $160                   | $320   |
| Nebraska Alfalfa Marketing Association                | Agribusiness            | $75                  | $75                    | $150   |
| North American Agricultural Marketing Officials       | Agribusiness            | $300                 | $300                   | $600   |
| National Association of Rural Rehabilitation Corporations | Agribusiness            | $150                 | $150                   | $300   |
| National Cattlemen's Beef Association                 | Agribusiness            | $100                 | $100                   | $200   |
| National Western Stock Show                           | Agribusiness            | $850                 | $850                   | $1,700 |
| Samson LLC (previously Ag Info Link)                  | Agribusiness            | $1,000               | $1,000                 | $2,000 |
| Stockgrowers Association                              | Agribusiness            | $100                 | $100                   | $200   |
| Western U.S. Agricultural Trade Association            | Agribusiness            | $3,369               | $3,369                 | $6,738 |
| Wyoming Cowboy Hall of Fame                           | Agribusiness            | $1,000               | $1,000                 | $2,000 |
| Wyoming Crop Improvement Association                   | Agribusiness            | $10                  | $10                    | $20    |</p>
<table>
<thead>
<tr>
<th>Vendor Name</th>
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<th>Previous Year to Date</th>
<th>Totals</th>
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<td>International Economic Development Council</td>
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<td>$1,295</td>
<td>$1,095</td>
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<td>National Association of State Energy Officials</td>
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<td>$3,349</td>
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<td>Business &amp; Industry</td>
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<td>National Shooting Sports Foundation Inc.</td>
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<td>$</td>
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<tr>
<td>International Economic Development Council</td>
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<td></td>
<td></td>
<td>$1,715</td>
<td>$4,450</td>
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<td>Community Development Society</td>
<td>Rural Development/Main Street</td>
<td>$</td>
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<td>Gillette Main Street</td>
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<td>$</td>
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<tr>
<td>National Trust for Historic Preservation</td>
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<td>Partnership for Rural America</td>
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<tr>
<td>Wyoming Association of Municipalities</td>
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<td>$350</td>
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<tr>
<td>Wyoming Economic Development Association</td>
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<tr>
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<td>$110</td>
<td>$</td>
<td>$110</td>
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<tr>
<td></td>
<td></td>
<td>$5,635</td>
<td>$7,580</td>
<td>$7,580</td>
</tr>
</tbody>
</table>
### WYOMING BUSINESS COUNCIL

**FY2015 Dues and Memberships Expenditures**  
Twelve months ended June 30, 2015 - Unaudited

<table>
<thead>
<tr>
<th>Vendor Name</th>
<th>Division</th>
<th>Date</th>
<th>Current Year to Year</th>
<th>Previous Year to Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basin Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$40</td>
<td>$220</td>
<td></td>
</tr>
<tr>
<td>Casper Area Chamber of Commerce</td>
<td>Regional Offices</td>
<td>-</td>
<td>$220</td>
<td></td>
</tr>
<tr>
<td>Casper Area Economic Development Association</td>
<td>Regional Offices</td>
<td>$250</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Forward Casper-Casper Area Economic Development Association</td>
<td>Regional Offices</td>
<td>-</td>
<td>$250</td>
<td></td>
</tr>
<tr>
<td>Cody County Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$150</td>
<td>$150</td>
<td></td>
</tr>
<tr>
<td>International Economic Development Council</td>
<td>Regional Offices</td>
<td>$495</td>
<td>$660</td>
<td></td>
</tr>
<tr>
<td>Lovell Area Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$85</td>
<td>$85</td>
<td></td>
</tr>
<tr>
<td>Meeteetse Visitor Center/Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$30</td>
<td>$30</td>
<td></td>
</tr>
<tr>
<td>Nibrara Chamber of Commerce</td>
<td>Regional Offices</td>
<td>-</td>
<td>$94</td>
<td></td>
</tr>
<tr>
<td>Powell Economic Partnership Inc.</td>
<td>Regional Offices</td>
<td>$150</td>
<td>$150</td>
<td></td>
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<tr>
<td>Powell Valley Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$150</td>
<td>$150</td>
<td></td>
</tr>
<tr>
<td>Platte County Economic Development Corporation</td>
<td>Regional Offices</td>
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<td>$400</td>
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<tr>
<td>Thermopolis-Hot Springs Chamber of Commerce</td>
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<tr>
<td>Washakie Development Association</td>
<td>Regional Offices</td>
<td>$100</td>
<td>$100</td>
<td></td>
</tr>
<tr>
<td>Worland-Ten Sleep Chamber of Commerce</td>
<td>Regional Offices</td>
<td>$225</td>
<td>$225</td>
<td></td>
</tr>
<tr>
<td>Wyoming Economic Development Association</td>
<td>Regional Offices</td>
<td>$680</td>
<td>$680</td>
<td></td>
</tr>
<tr>
<td>Wyoming Planning Association</td>
<td>Regional Offices</td>
<td>-</td>
<td>$55</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>$2,730</strong></td>
<td><strong>$3,424</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Current Year to Year</th>
<th>Previous Year to Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$32,341</strong></td>
<td><strong>$39,428</strong></td>
</tr>
</tbody>
</table>
Background

Biennium budget submitted each odd-numbered year

Key dates

- August 15 – budget requests due to Budget Office
- October-November – Governor budget hearings
- December 1 – Governor submits budget request to Legislature
- December-January – Joint Appropriations Committee budget hearings

Current budget for 2015-16 biennium:

| Standard (i.e. ongoing) budget | 82.1M (includes $54.1M for BRC) |
| One-time (exception) budget | |
| Computer hardware/software | 0.1M |
| BRC program | 20.0M |
| **Total budget** | **102.2M** |

Budget request for 2017-18 biennium:

| Standard budget | 82.9M |
| One-time (exception) budget | 0.0M (see Note 1) |
| **Total budget request** | **82.9M (see Note 2)** |

Note 1 – an exception request has been made for an internal transfer, moving the budgets for Rural Development and Main Street into the rest of the Business Council budget. This internal transfer requires no new funds or personnel. The transfer is the result of a reorganization process that has made administrative and organizational changes to strengthen and consolidate operations and improve culture by moving programs and employees into divisions that have similar goals and operations. It also provides the Business Council more flexibility in making the program adjustments and resource allocations necessary to implement its strategic plan.

Note 2 – if state revenue forecasts do not improve, budget cuts may be made by the Governor and/or Legislature.
AGENDA ITEMS
WBC Board Meeting • September 10, 2015

Administrative:

B-4 Wyoming Minerals to Value Added Products Program Draft Rules
Action Item: Approval to take draft rules out for public comment

Reports:

B-9 Challenge Loan Reporting Requirements
Acceptance of report

B-11 Wyoming Energy Conservation and Improvement Program (WYECIP) Report to the Joint Minerals Business and Economic Development Committee
Acceptance of report

B-13 Business Recruitment and Development Plan
For discussion purposes
STATE OF WYOMING
WYOMING MINERALS TO VALUE ADDED PRODUCTS PROGRAM
RULES AND REGULATIONS
CHAPTER 1 – WYOMING MINERALS TO VALUE ADDED PRODUCTS PROGRAM

Section 1. Purpose.

a. These rules are adopted in order to implement W.S. 9-20-101 through 9-20-104, which provide for entering into a contractual agreement with eligible mineral to value added products facilities. The rules provide for a method of application, review and recommendations, the establishment of terms and a hearing process;

b. The legislature finds that the state of Wyoming has an abundance of natural mineral resources which provide the basis of the state’s economy. The vast majority of Wyoming’s extracted mineral wealth is consumed or converted to higher value products outside of the state of Wyoming;

c. The legislature finds that it is in the interest of the state of Wyoming to encourage the development of industries in the state which convert the state’s mineral resources to higher valued products prior to exportation from the state.

Section 2. Authority.

a. Authority for the promulgation of these rules is granted in W. S. 9-20-102

Section 3. Definitions

a. “Minerals to value added products facility” includes a commercial scale mineral to liquid fuels or other value added products facilities but shall not include any facility which will derive fifty percent (50%) or more of its anticipated revenues from the generation of electricity;

b. “Tolling fee” means a negotiated fee for the conversion of feedstock mineral provided by the state of Wyoming under a contract with the operator of a value added facility;

Section 4. Applicants.

An applicant shall consist of an enterprise which operates or intends to operate a commercial-scale facility which manufactures fuels or products in Wyoming using mineral feedstock materials substantially produced in Wyoming as further described in W.S. 9-20-103 (c).

Section 5. Proposal Review and Approval Process; Due Diligence

a. Any commercial scale minerals to value added products facility shall first submit a proposal to the governor. The governor may provide recommendations for the size and parameters of the proposed contract.

b. An application to participate in the program shall then be submitted to and reviewed by the Wyoming business council under the process set forth in W.S. 9-12-601 through 9-12-603.
c. The Wyoming business council shall provide recommendations for terms and conditions contained in a proposed contract. The Wyoming business council’s recommendations shall be forwarded to the state loan and investment board for final consideration of the application.

d. Attorney General’s Office. The Attorney General’s Office shall provide a written opinion certifying the legality of the transaction and all documents.

e. The governor, Wyoming business council or state loan and investment board is authorized to employ such experts as necessary to fully evaluate an application and negotiate the terms and conditions of a contract under the act. If experts are retained, the cost for the experts shall be paid by the applicant.

f. The Wyoming business council may contract with such experts as necessary to assist in determining proof of performance of its obligations under any contract entered into, including assistance with feed stock purchases and the sale of value added products.

g. Material change or new information. After state loan and investment board’s final approval of application/project the Wyoming business council may request from the applicant any materials or information the Wyoming business council deems necessary to create a contract.

Section 6. Materials Required for Council Review

a. Project application. An application including any recommendations by the governor to participate in the program shall be submitted to and reviewed by the Wyoming business council under the process set forth in W.S. 9-12-601 through 9-12-603. The project application must contain the following comprehensive information:

i. **Tab A** - A detailed overview of the applicant’s business entity, including identification of all executive management and all owners including the names of the owners and the percentage interest of each owner with greater than or equal to ten percent (10%) of the entity making the proposal. For clarity, the ten percent (10%) disclosure requirement shall apply to any entity or individual with an option to increase ownership to equal to greater than ten percent (10%) of the entity making the proposal;

ii. **Tab B** – A detailed description of the proposal;

iii. **Tab C** – A business plan of accurately describing the existing business, and its history;

iv. **Tab D** - A comprehensive chart and detailed description identifying all business entities related to the applicant, whether by contract or through a corporate affiliation;

v. **Tab E** – Annual audited financials which contains an unqualified opinion of an independent certified public accountant for the preceding three (3) years, including tax returns. If the enterprise is a new entity without historical financial reports, the applicant must submit an audited balance sheet which contains an unqualified opinion of an independent certified public accountant issued not more than sixty (60) days before the application;

vi. **Tab F** – A balance sheet and projected cash flow for the duration of the contract term proposed;

vii. **Tab G** – Commitments to sell the finished product and other indices necessary to demonstrate the applicant’s ability to perform under the contract as determined by these rules and regulations;

viii. **Tab H** – Detail of the costs associated to the value added conversion facility and associated
financial comments including terms and structure. This detail shall demonstrate private investment in the county or counties in buildings, equipment and direct project infrastructure of not less than three (3) times the amount of any contract;

ix. **Tab I** – A list of all permits and environmental analysis required for the project including the parties who will be responsible for each permit submission, permit issuance and environmental review;

x. **Tab J** – Third party engineering and economic analysis;

xi. **Tab K** - A project timeline indicating key dates for engineering review, permit application, permit receipt, environmental clearance, and any third party construction of facilities completion that are required for the commissioning and operation of the proposed facility;

xii. **Tab L** – Notice and identification of any threatened or pending litigation involving the anticipated project and/or the applicant;

xiii. **Tab M** – Industry-specific information and documentation concerning the applicant’s business activities within that industry, including without limitation, regulatory information related to the project to be undertaken;

xiv. **Tab N** – Inventory and evaluation of social and economic conditions and impact assessment from the project. If the Wyoming Industrial Development Information and Siting Act is applicable to project, the contained Socioeconomic Baseline and Impacts analysis may be submitted to the application;

xv. **Tab O** – Any relevant ongoing or new information that arises any time after applicant’s initial submission of the above information which may influence or bear upon the review of the proposal, including without limitation, new or altered financing arrangements, statutory, regulatory or rule changes which may impact applicant’s project or operations or the proposal thereof, or changes in ownership.

xvi. All of the foregoing requirements (i through xv) are a continuing obligation of disclosure by the applicant during the pendency of the application.

b. **Additional Information.** In addition to information in the project application, the Wyoming Business Council may ask for additional information necessary to conduct its due diligence and review of the project. Applicants shall respond to such requests in a timely manner with complete and current information. Any documents, materials or information provided to the Wyoming Business Council may be shared with any other State agency, including without limitation, the Attorney General, Governor’s office, and SLIB. If the applicant provides any additional information or documents to the Governor’s office in connection with their review of the project outside the information contained in the original proposal, the applicant must also provide such additional information or documents to the Wyoming Business Council.

Section 7. **Contract Review; Approval Process; Closing**

a. After an application to participate in the program is approved by the state loan and investment board, the Wyoming business council may complete negotiations to contract to supply not more than twenty percent (20%) of the expected mineral supply to the facility for the duration of the contract. Total contract amounts for any one (1) facility shall be set by rule of the state loan and investment board based on the provisions of the act and the expected return to the state of Wyoming, but in no event shall a contract exceed fifty million dollars ($50,000,000).
b. The proposed contract shall be submitted to the Wyoming business council for review and determination under the process set forth in W.S. 9-12-601 through 9-12-603;

c. The Wyoming business council’s recommendations shall be forwarded to the state loan and investment board for final consideration of the contract;

d. The applicant is required to close the contract within six (6) months of the final approval of state loan and investment board. The applicant may request an extension of the closing deadline in writing and must demonstrate good cause why the deadline should not apply and why a new deadline should be set. The state land and investment board may agree to extend the closing deadline. In no event will state land and investment board provide an extension which would allow the loan or loan guarantee to close more than one (1) year after the final approval without resubmitting the request of the Wyoming Business Council and the approval of the Wyoming State Loan and Investment Board.
1. **Past Due Report.** Challenge Loan Policy requires quarterly reporting of all loans 30 days or more past due.
   - There are no loans past due during the quarter ending June, 30, 2015.

2. **Loan Loss Reserve Analysis.** Challenge Loan Policy requires a review of all loans that are delinquent (over 30 days past due) and a specific reserve will be allocated if the review warrants. There will be an additional unallocated reserve of one-half of one percent of the total portfolio balance.
   - As of June, 30 2015 no loans were 30 days or more past due.
   - Council staff recommends a reserve allocation of 10% for the combined balance of the Economic Emergency Loans (Seed Grower, Bean Grower and Beet Grower Loans). The current balance in that reserve is 10% or $40,522.
   - The unallocated reserve is more than adequate with a balance of $107,492 while policy requires a minimum of $57,426.
   - There are no credits that are past due, or could present collection problems in the future.

3. **Charge off balances.**
   - None to report.

**Staff Recommendation:** Staff recommends acceptance of this report.
To: Joint Minerals, Business and Economic Development Interim Committee  
From: Shawn Reese, Chief Executive Officer  
Subject: Wyoming Energy Conservation Improvement Program (WYECIP), § 9-12-1201  
Date: August 15, 2015

Wyoming Energy Conservation and Improvement Program (WYECIP) Report  
to the Joint Minerals Business and Economic Development Committee

This reporting period: July 1, 2014 – June 30, 2015

WYECIP
Description: The Wyoming Energy Conservation Improvement Program (WYECIP) is authorized by W.S. 9-12-1201 through 9-12-1203 and is administered by the State Energy Office of the Wyoming Business Council. The program is based on utilizing Energy Performance Contracts (EPC) to assist with financing the implementation of energy efficiency and other capital improvements by public entities (branch, agency, department, board, instrumentality or institution of the State of Wyoming, a county, a municipal corporation, a school district, a community college district, the University of Wyoming, the joint business council of the Eastern Shoshone and Northern Arapaho Indian tribe, the business council of the Northern Arapaho Indian tribe, a joint powers board formed pursuant to W.S. 9-12-1201 or special district specifically involved in providing facilities or function enumerated in W.S. 16-1-104(c), collectively referred to as “Agencies”) without up-front capital investment or specific appropriations. With an EPC, a portion of the cost of implementing energy efficiency and capital improvements is funded by the energy and maintenance cost savings generated by the improvements when the implementation costs are financed over a period of time. Payment is accomplished by reallocating a portion of the money a facility is already paying in energy and maintenance costs. This approach has been used successfully by the federal government, states, higher education institutions, local governments, hospitals, and school districts nationwide.

Agencies signing WYECIP Contracts – Audits in Process:

- Wyoming Department of Corrections

Results of Audits prior to this reporting period.

- Prior to this reporting period (2007 through June 30, 2013), thirty-five agency contracts were executed.
- Nineteen agencies pursued or completed energy grade audits.
- Seven agencies executed EPC’s: Cheyenne, Pinedale, Teton County, Goshen County, Jackson, Hot Springs County, and the Wyoming Department of Transportation (Phase I & II).
2007-2015

Guaranteed energy savings units and dollars annually after completion of retrofits

<table>
<thead>
<tr>
<th>Agency</th>
<th>Kilowatt Hours (kWh) Guaranteed Savings</th>
<th>One Million British Thermal Units (MMBTU) Guaranteed Savings (Gas and Propane)</th>
<th>Guaranteed Annual Savings (amounts based on point in time)</th>
<th>Retrofits Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cheyenne</td>
<td>1,343,100</td>
<td>-461</td>
<td>$134,234</td>
<td>Numerous city buildings</td>
</tr>
<tr>
<td>Pinedale</td>
<td>-</td>
<td>1,372</td>
<td>$18,371</td>
<td>City owned buildings</td>
</tr>
<tr>
<td>Teton County</td>
<td>576,885</td>
<td>2,428</td>
<td>$62,240</td>
<td>Numerous county facilities</td>
</tr>
<tr>
<td>Goshen County</td>
<td>451,966</td>
<td>25</td>
<td>$60,400</td>
<td>Several county buildings</td>
</tr>
<tr>
<td>Jackson</td>
<td>1,631,912</td>
<td>N/A</td>
<td>$75,904</td>
<td>Various town facilities</td>
</tr>
<tr>
<td>Hot Springs County</td>
<td>297,733</td>
<td>361</td>
<td>$38,754</td>
<td>Multiple county buildings</td>
</tr>
<tr>
<td>Wyoming Department of Transportation – Phase I</td>
<td>909,354</td>
<td>N/A</td>
<td>$174,071</td>
<td>Various facilities – statewide</td>
</tr>
<tr>
<td>Wyoming Department of Transportation – Phase II</td>
<td>6,547,291</td>
<td>5,744</td>
<td>$730,189</td>
<td>Highway lighting – statewide</td>
</tr>
<tr>
<td>Total Savings</td>
<td>11,758,241</td>
<td>9,469</td>
<td>$1,294,163</td>
<td></td>
</tr>
</tbody>
</table>

**WYLite**

The typical performance contracting model does not serve small agencies as effectively. Therefore the office has developed WYLite — an alternative to the Energy Performance Contracting Program within WYECIP. WYLite is a process to which agencies learn to develop and implement home-grown utility management and utility reduction program while improving their building and operations. WYECIP provides no cost support to agencies interested in WYLite. SEO staff and its consultant offer introductory presentations, program information to agency decision makers to help the agency to determine if WYLite offers adequate benefit. If so, WYECIP continues to provide no cost support through WYLites entire process to ensure a successful program.

**Agencies signing a WYLite contract – Retrofits in process:**

- Town of Lingle
- Niobrara County Library
- Washakie County

**2014-2015**

<table>
<thead>
<tr>
<th>Agency</th>
<th>Estimated Annual Savings</th>
<th>Retrofits Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicine Bow</td>
<td>$3,774</td>
<td>Insulated town shop and installed steel panels on inside walls.</td>
</tr>
</tbody>
</table>
# Business Recruitment and Development Strategy 2016-2017

## Introduction

This document is a draft strategy for the business recruitment and development activities for the Wyoming Business Council (WBC) for fiscal years 2016 and 2017. This strategy will be reviewed on a regular basis.

## Goals

- Build and strengthen relationships and networks with business leaders in Wyoming and across the country.
- Deploy a team of business partners.
- Think regionally.
- Focus on businesses with highest economic output.
- Provide training and technical assistance for all aspects of recruitment and business development.

<table>
<thead>
<tr>
<th>Where we are and where we want to go</th>
<th>What we’ll do in FY2016</th>
<th>What we’ll do in</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Recruitment</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recruitment efforts currently focus on contacts made at trade shows, lead development contracts, site selector networking, and inbound direct contact from businesses and site selectors. The two-year plan transitions the Wyoming Business Council (WBC) toward more business-specific relationship building as the primary business recruitment and development tactic.</td>
<td>Evaluate existing show schedule for discontinuation of at least four shows. Continue coordination of inbound recruitment activities.</td>
<td>Coordination of inbound recruitment continues; implement broad statewide targets, as well as regional targets.</td>
</tr>
<tr>
<td><strong>Exposure/Networking</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The WBC currently promotes the advantages of doing business in Wyoming through various advertisements in trade magazines and representation at trade shows. The two-year plan transitions the WBC from the current promotional effort toward more personal relationships and establishing networks of business connections and business partners.</td>
<td>Continue networking events for site selectors; begin use of networks and relationships from business connections and partners for relationship building with companies/executives.</td>
<td>Contract lead generation services, continue use of business ambassadors’ connection to business recruitment opportunities. Exposure efforts will reflect focus on relationships and regional approach to targeted growth industries.</td>
</tr>
<tr>
<td><strong>Business Development/BRE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Retention and Expansion (BRE) efforts (outside the Business Resource Network) are based largely on local voluntary efforts using business interview tools (Synchronist) provided by the WBC. The two-year plan increasingly uses the business interview tools—but focuses on sectors that have a high economic output.</td>
<td>Begin research using BRE data and other sources to plan and implement regional growth targets, with a focus on high economic output industries.</td>
<td>Continue work to implement regional growth targets based on BRE results and efforts. Using BRE data and other sources, plan and implement strategies to grow and recruit targeted industries.</td>
</tr>
<tr>
<td><strong>Technical Assistance</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>We currently provide Local Economic Development Organizations (LEDOs) technical assistance for BRE and use of Synchronist surveys. The two-year plan calls for more training related to infrastructure requirements (for staff and locals), use of new business interview and opportunity software, and assistance in identifying regional targets.</td>
<td>Provide technical assistance to LEDOs on: Proposal Generator, Opportunity Manager, Synchronist, and training on in-state prospect visits. Technical Training for B&amp;I staff.</td>
<td>Technical assistance as needed for different opportunities that may present either at a local/regional level or for WBC staff.</td>
</tr>
<tr>
<td><strong>Targeted Industries</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current targeted industries are: General Manufacturing, Advanced Energy, Wind Energy Component Manufacturing, Data Centers, and Warehousing and Distribution. The two-year plan will focus on identifying high economic output industries, as well as concentrations of industries statewide and regionally.</td>
<td>Using national data sources, BRE survey results and local input, develop regional growth targets focused on industries with high economic impact.</td>
<td>Continue refinement of regional targets and outlining of broader statewide targeted industries. Continue focus on industries with high economic impact and data-driven targeting.</td>
</tr>
</tbody>
</table>
Business Recruitment and Development Plan
FY16

Objectives FY2016

Coordinate and lead all national recruitment, promotion and networking with external audiences.

- Complete trade show calendar as scheduled through June 2016. Evaluate to determine which shows should be discontinued.
- Evaluate marketing and promotional mix.

Coordinate and manage inbound recruitment opportunities.

- Pre- and post-visit team meetings will be held to coordinate and review visits.
- Implement revised Business Retention and Expansion (BRE)/recruitment strategy.
- Identify prospects through existing relationships with contacts with existing businesses, the University of Wyoming, the Wyoming Business Council Board and other partners/sources.
- Begin work with Business Council regional directors to develop regional growth targets.

Provide technical assistance and training to economic development partners throughout the state.

- Technical infrastructure training for WBC Business and Industry staff.
- Training for local economic development partners.

### Budget Estimate FY 2016

<table>
<thead>
<tr>
<th>Activity</th>
<th>Cost Per Activity</th>
<th>Number of Activities</th>
<th>Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Outbound Recruitment Activities</td>
<td>$15,500</td>
<td>8</td>
<td>$124,000</td>
</tr>
<tr>
<td>(includes trade show cost to exhibit and staff travel for 2)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Out-of-State Networking Activities</td>
<td>$7,500</td>
<td>8</td>
<td>$60,000</td>
</tr>
<tr>
<td>(registration, sponsorship, travel)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contract for Lead Generation at Trade shows</td>
<td>$5,000</td>
<td>6</td>
<td>$30,000</td>
</tr>
<tr>
<td>In-State ED Outreach (training, WEDA, travel)</td>
<td>$10,000</td>
<td>n/a</td>
<td>$10,000</td>
</tr>
<tr>
<td>Marketing (trade show booth materials, giveaways, marketing collateral, etc.)</td>
<td>$8,000</td>
<td>n/a</td>
<td>$8,000</td>
</tr>
<tr>
<td>Continuing Education and Training (includes registration and travel)</td>
<td>$3,500</td>
<td>6</td>
<td>$21,000</td>
</tr>
<tr>
<td>Prospect Visits (site visits to current location, in-state visits)</td>
<td>$8,000</td>
<td>4</td>
<td>$32,000</td>
</tr>
<tr>
<td>Familiarization Tours (fam tours)</td>
<td>$10,000</td>
<td>2</td>
<td>$20,000</td>
</tr>
<tr>
<td>Unspecified Reserve</td>
<td>$45,000</td>
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<td>$45,000</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td>$350,000</td>
</tr>
</tbody>
</table>
Business Recruitment and Development Plan
FY17

Objectives FY2017

Coordinate and lead all national recruitment, promotion and networking with external audiences.

- Implement regional growth targets for business recruitment efforts.
- Maintain broad statewide growth target for manufacturing.
- Implement broad statewide growth target for technology and advanced industries.
- Coordinate and evaluate external promotional communication through advertising, sponsorships and social media, working with Communications Division to implement WBC branding on marketing collateral and website.
- Use contract lead generation services.
- Develop recruiting marketing efforts based on personal networking and existing connections to Wyoming.

Coordinate and manage inbound recruitment opportunities.

Coordinate BRE/recruitment strategy

- Promote and support BRE plan implementation in communities.
- Work with communities and regional groups, develop regional growth targets.
- Provide technical assistance and training to economic development partners throughout the state as needs are identified.

Budget Estimate FY 2016

<table>
<thead>
<tr>
<th>Activity</th>
<th>Cost Per Activity</th>
<th>Number of Activities</th>
<th>Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Outbound Recruitment Activities</td>
<td>$15,500</td>
<td>4</td>
<td>$62,000</td>
</tr>
<tr>
<td>(includes trade show cost to exhibit and staff travel for 2)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outbound Recruitment Activities (prospecting missions)</td>
<td>$12,400</td>
<td>5</td>
<td>$62,000</td>
</tr>
<tr>
<td>Support of Regional Recruitment Marketing Efforts</td>
<td>$10,000</td>
<td>7</td>
<td>$70,000</td>
</tr>
<tr>
<td>(training, financial assistance, fam tours, etc.)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Out-of-State Networking Activities</td>
<td>$7,500</td>
<td>8</td>
<td>$60,000</td>
</tr>
<tr>
<td>(includes registration, sponsorship and staff travel)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>In-State ED Outreach (training, WEDA, travel)</td>
<td>$5,000</td>
<td>n/a</td>
<td>$5,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>$8,000</td>
<td>n/a</td>
<td>$8,000</td>
</tr>
<tr>
<td>(trade show booth materials, giveaways, marketing collateral, etc.)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education and Training</td>
<td>$3,500</td>
<td>6</td>
<td>$21,000</td>
</tr>
<tr>
<td>(includes registration and travel)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prospect Visits (site visits to current location, in-state visits)</td>
<td>$8,000</td>
<td>5</td>
<td>$40,000</td>
</tr>
<tr>
<td>Familiarization Tours (fam tours)</td>
<td>$11,000</td>
<td>2</td>
<td>$22,000</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td>$350,00</td>
</tr>
</tbody>
</table>

Business Contract And Loan Committee - September 2015
1. The overriding premise is professional care and courtesy for the client, including deference to the client’s desired communication protocol. A second premise is the WBC will not favor a specific location during the selection process.

2. The following are circumstances and guiding considerations:

   A. Local Economic Development Organization (LEDO) is dealing with a client and wants state information/assistance:

      (1) The WBC will provide the information requested and maintain the client’s confidentiality.

      (2) If the client loses interest in the original community the WBC, in coordination with the LEDO, will agree on a strategy to try and keep the client in Wyoming.

   B. If the WBC develops a client contact and:

      (1) The Client wants to research locations in Wyoming – WBC will ascertain the client requirements and distribute the lead by email to LEDOs on the WBC Business Leads distribution list. The list is maintained by the WBC in coordination with WEDA and WBC Regional Directors.

      (2) The WBC will be the point of contact unless/until the client wants direct contacts in one or several communities. When this occurs:

         a. The lead will be passed to the LEDO and a clear understanding and agreement between the WBC and LEDO will be developed as to the responsibility for contact/follow-up with the client.

      (3) If the client has already identified one or more specific Wyoming communities they would like information on, the WBC will do the following:

         a. If the client has selected a single community of interest, the WBC will pass the lead responsibility to the LEDO and the WBC Regional Director and so advise the client.

         b. If there are multiple communities of interest selected by the client, the WBC will determine if the client prefers to maintain one point of contact at the WBC, or be in direct contact with each community, and then will act accordingly.

   C. If WEDA develops a client contact:

      (1) WEDA will turn over all contact information and responsibility to the WBC, Business & Industry Division. The WBC will immediately qualify and begin the WBC process stated in section B.

3. If/when the time arises that a client looks to be eliminating Wyoming as an option for their project, and WBC staff believes that another location in Wyoming may better fit the client’s needs, the following will occur:

   a. WBC will notify the LEDO prior to the client.

   b. If in a rare case such as a meeting where the client is ready to leave, then WBC staff will use its judgment about suggesting another community to save the deal for Wyoming. If the LEDO is not present, they will be notified immediately.
The Wyoming Energy Conservation Improvement Program (WYECIP) is authorized by W.S. 9-12-1201 through 9-12-1203 and is administered by the State Energy Office (SEO) of the Wyoming Business Council.

The program utilizes Energy Performance Contracts (EPC) to assist with financing the implementation of energy efficiency and other capital improvements by public entities (branch, agency, department, board, instrumentality or institution of the state of Wyoming, a county, a municipal corporation, a school district, a community college district, the University of Wyoming, the joint business council of the Eastern Shoshone and Northern Arapaho Indian tribes, the business council of the Northern Arapaho Indian tribe, a joint powers board formed pursuant to W.S. 9-12-1201 or special district specifically involved in providing facilities or function enumerated in W.S. 16-1-104(c), collectively referred to as “Agencies”) without up-front capital investment or specific appropriations.

With an EPC, a portion of the cost of implementing energy efficiency and capital improvements is funded by the energy and maintenance cost savings generated by the improvements when the implementation costs are financed over a period of time. Payment is accomplished by reallocating a portion of the money a facility is already paying in energy and maintenance costs. This approach has been used successfully by the federal government, states, higher education institutions, local governments, hospitals and school districts nationwide.

AGENCIES SIGNING WYECIP CONTRACTS — AUDITS IN PROCESS

• Wyoming Department of Corrections

RESULTS OF AUDITS PRIOR TO THIS REPORTING PERIOD

• Prior to this reporting period (2007 through June 30, 2013), 35 agency contracts were executed.
• Nineteen agencies pursued or completed energy-grade audits.
• Seven agencies executed EPCs: Cheyenne, Pinedale, Teton County, Goshen County, Jackson, Hot Springs County and the Wyoming Department of Transportation (Phases I & II).
### 2007-2015
Guaranteed energy savings units and dollars annually after completion of retrofits

<table>
<thead>
<tr>
<th>Agency</th>
<th>Kilowatt Hours (kWh) Guaranteed Savings</th>
<th>One Million British Thermal Units (MMBTU) Guaranteed Savings (Gas and Propane)</th>
<th>Guaranteed Annual Savings (amounts based on point in time)</th>
<th>Retrofits Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cheyenne</td>
<td>1,343,100</td>
<td>-461*</td>
<td>$134,234</td>
<td>Numerous city buildings</td>
</tr>
<tr>
<td>Pinedale</td>
<td>-</td>
<td>1,372</td>
<td>$18,371</td>
<td>City-owned buildings</td>
</tr>
<tr>
<td>Teton County</td>
<td>576,885</td>
<td>2,428</td>
<td>$62,240</td>
<td>Numerous county facilities</td>
</tr>
<tr>
<td>Goshen County</td>
<td>451,966</td>
<td>25</td>
<td>$60,400</td>
<td>Several county buildings</td>
</tr>
<tr>
<td>Jackson</td>
<td>1,631,912</td>
<td>N/A</td>
<td>$75,904</td>
<td>Various town facilities</td>
</tr>
<tr>
<td>Hot Springs County</td>
<td>297,733</td>
<td>361</td>
<td>$38,754</td>
<td>Multiple county buildings</td>
</tr>
<tr>
<td>WYDOT – Phase I</td>
<td>909,354</td>
<td>N/A</td>
<td>$174,071</td>
<td>Various facilities statewide</td>
</tr>
<tr>
<td>WYDOT – Phase II</td>
<td>6,547,291</td>
<td>5,744</td>
<td>$730,189</td>
<td>Highway lighting statewide</td>
</tr>
<tr>
<td>Total Savings</td>
<td>11,758,241</td>
<td>9,469</td>
<td>$1,294,163</td>
<td></td>
</tr>
</tbody>
</table>

*Additional work was done outside the original scope of the investment grade audit.

**WYLite**

The typical performance contracting model does not serve small agencies as effectively, therefore the office developed WYLite — an alternative to the Energy Performance Contracting Program within WYECIP. WYLite is a process in which agencies learn to develop and implement homegrown utility management and utility reduction programs while improving their building and operations. WYECIP provides no-cost support to agencies interested in WYLite. SEO staff and the program’s consultant offer introductory presentations and program information to agency decision makers to help the agency to determine if WYLite offers adequate benefit. If so, WYECIP continues to provide no-cost support throughout WYLite’s entire process to ensure a successful program.

### 2014-2015

<table>
<thead>
<tr>
<th>Agency</th>
<th>Estimated Annual Savings</th>
<th>Retrofits Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicine Bow</td>
<td>$3,774</td>
<td>Insulated town shop and installed steel panels on inside walls.</td>
</tr>
</tbody>
</table>
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CDBG Financial Summary ........................................... C-3

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Chugwater ............................................................ C-9
Evansville ............................................................. C-13
Lincoln County ......................................................... C-15
Lincoln County ......................................................... C-17
Mills ................................................................. C-19
Worland .............................................................. C-23
Big Horn County ....................................................... C-27
Evanston .............................................................. C-29
Sheridan County ...................................................... C-31
Mills ................................................................. C-33
Laramie County ....................................................... C-35
CDBG Financial Summary

<table>
<thead>
<tr>
<th>2015 CDBG Appropriation Summary</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015 Grant Year Appropriation</td>
</tr>
<tr>
<td>2014 Remaining Carryover Balance</td>
</tr>
<tr>
<td><strong>Balance</strong></td>
</tr>
<tr>
<td>Proposed Grant Uses For 2015</td>
</tr>
<tr>
<td>Administrative funds for 2015</td>
</tr>
<tr>
<td>Planning</td>
</tr>
<tr>
<td>Economic Development Recommendations</td>
</tr>
<tr>
<td>Community Development Recommendations</td>
</tr>
<tr>
<td>Homeowners Assistance</td>
</tr>
<tr>
<td><strong>Total CDBG Fund Available for Awards</strong></td>
</tr>
</tbody>
</table>

CDBG Application and Program Summary

Currently there is $3,180,214 available in Community Development Block Grant (CDBG) funds. Thirteen applications were received by the March 1, 2015 deadline. One planning grant application did not qualify under the program and was not considered. Twelve will be considered at the September board meeting. Requests total $2,312,838.

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Project Type</th>
<th>Request</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Cody</td>
<td>Community Facilities</td>
<td>Rehab of Building for Cody Cupboard</td>
<td>$375,000</td>
</tr>
<tr>
<td>2. Chugwater</td>
<td>Economic Development</td>
<td>Horton Property Acquisition</td>
<td>$407,000</td>
</tr>
<tr>
<td>3. Evansville</td>
<td>Public Infrastructure</td>
<td>Booster Pump Station Upgrades</td>
<td>$249,084</td>
</tr>
<tr>
<td>4. Lincoln County</td>
<td>ADA</td>
<td>Governor Building</td>
<td>$58,000</td>
</tr>
<tr>
<td>5. Lincoln County</td>
<td>Elimination of Slum And Blight</td>
<td>Old Prison Demolition</td>
<td>$320,000</td>
</tr>
<tr>
<td>6. Mills</td>
<td>Public Infrastructure</td>
<td>West Loop Water System Improvements</td>
<td>$394,992</td>
</tr>
<tr>
<td>7. Worland</td>
<td>Community Facilities</td>
<td>Crisis Prevention and Resources</td>
<td>$386,527</td>
</tr>
<tr>
<td>8. Big Horn County</td>
<td>Planning</td>
<td>Federal Land Use Plan</td>
<td>$50,000</td>
</tr>
<tr>
<td>9. Evanston</td>
<td>Planning</td>
<td>Technical Assistance</td>
<td>$5,985</td>
</tr>
<tr>
<td>10. Mills</td>
<td>Planning</td>
<td>River Land and Town Shop Study</td>
<td>$15,000</td>
</tr>
<tr>
<td>11. Sheridan County</td>
<td>Planning</td>
<td>Child Advocacy Services of the Big Horns</td>
<td>$11,250</td>
</tr>
<tr>
<td>12. Laramie County</td>
<td>Homeownership Assistance</td>
<td>Homeownership Assistance</td>
<td>$40,000</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td></td>
<td><strong>$2,312,838</strong></td>
</tr>
</tbody>
</table>

Available CDBG Funds          | $3,180,214     |
Remaining CDBG if projects are funded | $867,376      |

Awards are contingent on satisfactory execution and administration of previous grants or loans by an applicant. Other contingencies, if any, are spelled out in the project descriptions.
Project Description

The city of Cody requests a $375,000 CDBG Community Development Facility grant to renovate a facility located at 602 15th St. for the relocation of the Cody Cupboard, a nonprofit organization that assists local families with free or low-cost grocery items. The city will own the 2,400-square-foot building and lease it to the Cody Cupboard at no cost. Operations and maintenance will be the responsibility of Cody Cupboard. Cody Cupboard will be able to increase food storage space and provide a better work area. Grant funds will pay for an energy-efficient structure, which includes insulating the building and installing new windows, a secure office area created by separating the public area with a wall and a handicap-accessible, paved parking area.

The Cody Cupboard is a nonprofit organization entirely run by volunteers. Monthly, it provides 835 food vouchers (milk, egg and bread) to use at local grocery stores and 64 milk-only vouchers. Most of the food is donated directly or purchased with privately donated funds. The building, currently located at 836 Sheridan Ave., is too small to accommodate donations.

Project Goals and Benefit

Relocation of the Cody Cupboard will make it physically closer to most of the patrons who utilize the organization for assistance. Further, confidentiality will be easier to maintain because the new site will not be adjacent to the chamber of commerce and high school.

The project will meet the national objective of serving low- to moderate-income clientele. There will be more storage space for donations, which is a problem at the existing facility. All services are provided by volunteers.

The existing building, which is owned by the city, will be utilized by the Cody Country Chamber of Commerce. The current location is adjacent to the Cody Cupboard and will work well to increase the chamber of commerce’s space.
Project Funding

Total project cost is $445,000, of which $375,000 is a CDBG request. In-kind match contributions include the value of the building (valued at $70,000 through a broker’s opinion). Justin Lundhall, the city of Cody’s structural engineer, prepared cost estimates for this project.

Regional Comments by Leah Bruscino

This is a strong, well-developed project that will strengthen Cody Cupboard’s ability to serve its growing clientele. This refurbished facility will better meet the needs of the Cody Cupboard to be more accessible and discrete than the current location. It also takes an unused building and puts it to good use.

The Cody Cupboard is volunteer-based and relies on donations and grants to make food available to people who cannot afford it. They have successfully operated for over 27 years.

Staff Recommendation

Staff recommends funding the Cody Cupboard Community Facilities grant in the amount of $375,000, as requested. The project addresses the national objective of serving low- to moderate-income limited clientele.

C-6
Project Description

The town of Chugwater requests a $407,000 CDBG Economic Development Grant to purchase 2.8 acres of property, formerly the site of the Horton’s Corner gas and convenience store. The town will use the property to recruit a new convenience store with gas pumps.

The community was the driving force behind the purchase of the property. Since the store was destroyed in an auto accident in 2012, there has been an estimated loss of 31% in sales tax revenue to the county. The current owners are in their 60s and have no interest in starting the business over. The town will own the property and either lease or sell it to a prospective business.

A soil sample was taken by the Department of Environment Quality (DEQ) to determine the contamination levels and impacts by petroleum or organic constituents. A letter of compliance was received from DEQ for the storage tanks stating that the soil is not contaminated, soil work could be conducted on the site and a new owner for the property could use the tanks.

The gas pumps are out of date and new ones will need to be installed and will be a cost to the new owners. The parking lot is paved. All necessary water and sewer infrastructure is at the site.

Project Goals and Benefit

Chugwater has been without a gas station and convenience store since 2012. The nearest location to purchase groceries and gas is 25 to 45 miles away. This project meets the quality of life goal to make the community more livable. The new store will increase tourism, which will increase the tax base. It will help provide economic growth for the town, offering amenities such as gas and groceries that don’t exist.

This project fulfills the national objective of job creation for low- to moderate-income people. A total of 18 jobs will be created. There is little opportunity for employment in the town. Many people have to commute to find work.
**Lease and Option to purchase**

The town will own the property and either lease or sell it to a developer or business. It is the town’s intention to market the property via an incentivized lease or sale. The potential purchaser or lessee of the property will need to invest in the site to have a convenience store and gas station. The estimated cost to restore the property to its prior state with a convenience store and gas pumps is approximately $500,000 to $700,000. The town is required to have a lien on the property in the amount of the grant, $407,000, for five years.

**Project Funding**

The requested CDBG grant of $407,000 will fund the entire project. Christopher S. Brown of MAI, Appraisals Inc., prepared the appraisal for this project. The total appraised value of the property is $430,000. The property is valued at $250,000 for the land, $150,000 for the tanks and $30,000 for the awning.

**Regional Comments by Tom Johnson**

The loss of Horton’s Corner to the community of Chugwater cannot be overstated. A significant amount of sales tax revenues have been lost as consumers have continued driving to Laramie County to spend dollars. Additionally, 14-15 jobs available for low- moderate-income to people are now gone. This means all of the multiplier effects of payroll are likely leaking to other communities—namely Cheyenne.

Getting this site back into service as a private-sector generator of jobs, payroll and taxes is of paramount concern to Chugwater, Platte County and the state of Wyoming.

**Staff recommendation**

Staff recommends funding the Chugwater Gas and Convenience Store grant in the amount of $407,000 as requested. The national objective will be met by creating low- to moderate-income jobs. The town is required to record a five-year lien on the property. If awarded, grant funds will not be expended until this is in place.

**Chugwater Gas and Convenience Store**

<table>
<thead>
<tr>
<th>Purpose</th>
<th>To purchase land to build a new gas and convenience store. The town and county have lost sales tax revenue. To help with economic development in the town.</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Project Budget</th>
<th>Projected Grant Expenditure Schedule</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
<td>CDBG Funding</td>
<td>Total</td>
</tr>
<tr>
<td>Land</td>
<td>$400,000</td>
<td>$400,000</td>
</tr>
<tr>
<td>Non-Construction Costs</td>
<td>$7,000</td>
<td>$7,000</td>
</tr>
<tr>
<td><strong>Total Project Cost</strong></td>
<td>$407,000</td>
<td>$407,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Performance Measures</th>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low- to moderate income job creation</td>
<td>18</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
CHUGWATER, WY
**EVANSVILLE**

$249,084 Community Development Public Infrastructure grant for a water booster pump station and sewer main line

**Staff Recommendation:**
Fund as requested

---

**Project Description**

The town of Evansville requests a $249,084 Community Development Public Infrastructure grant for a water booster pump station and sewer main line. The town of Evansville’s booster pump station is deficient, as there is not a back-up pump. The booster pump station, including the pump itself, is 22 years old. In the event of a pump failure, the town will be unable to fill the Scott Hill Water Tank, resulting in water pressures below Department of Environmental Quality (DEQ) minimum requirements and a lack of adequate fire flow. The pump serves heavy industrial and hospitality businesses.

The other portion of the project is for a sewer main relocation. It is required because the line is located under a residence, and the town does not have access for repairs or maintenance. Project funds will be used to replace approximately 275 square yards of asphalt, remove and replace approximately 20 linear feet of curb, install a new manhole, replace one manhole, two connections to the existing sewer line, replace approximately 475 linear feet of 10” sewer line, abandon the existing sewer line, reclaim the alleyway disturbed by the project and temporary traffic control during construction.

**Project Goals and Benefit**

The project was identified as a high priority in the Evansville 2009 Water System Master Plan. The project will provide sufficient water pressure to meet DEQ requirements and also provide sufficient fire suppression. Additionally, the project will relocate a sewer main, which may result in community and economic development by providing safe effective sewage removal services. The tank will be placed in a low- to moderate-area meeting the national objective.

**Project Funding**

The total project cost is $311,355. Funding includes $249,084 in CDBG funding and a $62,271 cash match by the town of Evansville. Shane Porter with WLC Engineering, Surveying and Planning prepared the certified cost estimates for this project. Evansville applied for Mineral Royalty Grant Funds. The grant was not awarded because money was not available.

---

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CDBG amount</td>
<td>$249,084</td>
</tr>
<tr>
<td>Cash Match</td>
<td>$62,271</td>
</tr>
<tr>
<td><strong>Total eligible project cost</strong></td>
<td>$311,355</td>
</tr>
</tbody>
</table>

| CDBG % of total eligible project costs | 80% |
| Local % of total eligible project costs | 20% |

<table>
<thead>
<tr>
<th>Uses</th>
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<tbody>
<tr>
<td><strong>Non-Construction Costs</strong></td>
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<tr>
<td>Architectural and Engineering fees</td>
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<tr>
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<td>$239,504</td>
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<td>Contingencies</td>
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</tr>
<tr>
<td><strong>Total Uses</strong></td>
<td>$311,355</td>
</tr>
</tbody>
</table>
Regional Director comments by Kim Rightmer

The town of Evansville has been systematically repairing and upgrading infrastructure over the last few years. This particular project will ensure water is adequately and efficiently pumped to the Scott Hill Water Tank that serves the town. It will also demonstrate the flow meets DEQ minimum water pressure requirements, ensuring an adequate flow of water during fire emergencies and the ability to efficiently serve both residences and businesses on a day-to-day basis.

A section of the town’s main sewer line runs underneath a house and would be difficult, if not impossible, to repair should a break occur. The clay line is crumbling in spots and repairs are inevitable. This project will reroute the portion of the sewer line that runs beneath the house to a public right-of-way where it will be constructed with more durable materials and be easily accessible.

Staff recommendation

Staff recommends funding the Evansville grant in the amount of $249,084, as requested. The national objective will be met by serving a low- to moderate-income area.

| Evansville Water Booster Pump Station Upgrades and Sewer Main Line Relocation |
| Purpose | To repair and upgrade the booster pump station for adequate water flow and fire suppression. Upgrade the main sewer lines for adequate sewage disposal. |
| Project Budget | Projected Grant Expenditure Schedule |
| Description | CDBG | Match | Total |
| Non-Construction Costs | $38,321 | $9,580 | $47,901 |
| Construction Costs | $210,763 | $52,691 | $263,454 |
| Total Project Cost | $249,084 | $62,271 | $311,355 |

Purpose

- Water | 67,200 linear feet | water main
- Sewer | 475 linear feet | 10” sewer line
LINCOLN COUNTY

$58,000 Community Development grant to renovate the courthouse restrooms to be compliant with the Americans with Disabilities Act

Staff Recommendation: Fund as requested

Project Description

Lincoln County requests $58,000 to renovate the courthouse restrooms to be compliant with the Americans with Disabilities Act (ADA). Restroom entry doors and toilet stall doors will be widened for wheelchair accessibility. Grab bars will be installed in the toilet stalls and the toilets will be lifted to comply with ADA requirements. The sinks will also be lifted for accessibility.

Project Goals and Benefit

A new judge will be relocating in the courthouse, and the ADA upgrades are a requirement before the judge can relocate in the building. The upgrade will make the restrooms handicapped accessible for the general public, which meets a national objective.

Project Funding

The total project cost is $117,043, of which $58,000 is a CDBG grant request and a $59,043 is cash match by Lincoln County. Jeffrey G. Pederson, Licensed Architect, provided the certified cost estimates for this project. The cost per square foot is approximately $290.

<table>
<thead>
<tr>
<th>Sources</th>
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</tr>
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<tbody>
<tr>
<td>CDBG amount</td>
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<tr>
<td>Cash Match</td>
<td>$59,043</td>
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<td>Total eligible project cost</td>
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<table>
<thead>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Construction Costs</td>
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<tr>
<td>Other fees (surveys, tests, etc.)</td>
<td>$11,886</td>
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<td>$10,241</td>
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<tr>
<td>Total Uses</td>
<td>$117,043</td>
</tr>
</tbody>
</table>
Regional Director comments by Elaina Zempel

The historic Lincoln County Courthouse was remodeled in the mid-1980s. The ADA Act was not passed until 1990, and the courthouse does not meet all of the ADA regulations, primarily wheelchair accessibility. This project will remedy the situation.

Staff Recommendation

Staff recommends funding the Lincoln County Courthouse ADA-accessible restrooms in the amount of $58,000 as requested. The national objective will be met by serving low- to moderate-income disabled citizens.

<table>
<thead>
<tr>
<th>Lincoln County Courthouse ADA Accessible Restrooms</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Purpose</strong></td>
</tr>
<tr>
<td><strong>Project Budget</strong></td>
</tr>
<tr>
<td><strong>Description</strong></td>
</tr>
<tr>
<td>Non-Construction Costs</td>
</tr>
<tr>
<td>Construction Costs</td>
</tr>
<tr>
<td>Total Project Cost</td>
</tr>
</tbody>
</table>

LINCOLN COUNTY, WY
Lincoln County requests $320,000 to demolish the former Law Enforcement Building. The 129,600 square-foot building was designated as spot (a small area in the downtown area) slum and blight by the county. The building was built in the late 1970s and has experienced flooding and sewer backups and is not handicapped accessible. The county conducted a building assessment when the prison was still open and determined it would be cost prohibitive to bring it up to code. The county will use CDBG grant funds to demolish the building and construct a parking lot.

Project Goals and Benefit

Demolition of the building will provide much needed parking for the downtown area. It will also benefit the community by eliminating a deteriorating, empty and unsafe building in the neighborhood. The county will also see a cost savings by not paying monthly utility fees. The elimination of slum and blight will meet the national objective.

Project Funding

The total project cost is $640,560. Funding includes $320,000 of CDBG funding, $277,395 of SLIB funding (awarded at the June 18, 2015 meeting) and a $43,165 cash match by Lincoln County. Jeffrey G. Pedersen, Licensed Architect, provided the certified cost estimates for this project.
Regional Director comments by Elaina Zempel

The former jail facility reuse is seriously hampered by water and sewer problems because of below-street grade drainage. Costs to repurpose the building are prohibitive. The area also faces on-street parking challenges. Courthouse users often block residential use of parking and driveways on the north, south and west side of the courthouse. The demolition of the building and establishment of additional parking will greatly alleviate the problem.

Staff recommendation

Staff recommends funding the Lincoln County Demolition of Former Law Enforcement Building in the amount of $320,000, as requested. The national objective will be met by elimination of slum and blight.

<table>
<thead>
<tr>
<th>Purpose</th>
<th>Lincoln County Demolition of Former Law Enforcement Building</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purpose</td>
<td>Demolition of the building and creation of a much needed parking lot for downtown.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Project Budget</th>
<th>Projected Grant Expenditure Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
<td>CDBG</td>
</tr>
<tr>
<td>Non-Construction Costs</td>
<td>$29,000</td>
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<tr>
<td>Construction Costs</td>
<td>$291,000</td>
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<td>Total Project Cost</td>
<td>$320,000</td>
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<table>
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<tr>
<th>Performance Measures</th>
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</thead>
<tbody>
<tr>
<td>Measure</td>
</tr>
<tr>
<td>Operation and Maintenance Cost Savings (Annual)</td>
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<table>
<thead>
<tr>
<th>Project Infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Measure</td>
</tr>
<tr>
<td>Parking Lot</td>
</tr>
<tr>
<td>Acres Reclaimed</td>
</tr>
</tbody>
</table>
MILLS

$394,992 Community Development Public Infrastructure grant to redrill a water well and loop dead-end water lines in the area

Staff Recommendation: Fund as requested

Project Description

The town of Mills requests $394,992 to redrill water well #6 and loop dead-end water lines in the area. Well #6 is one of seven water wells that serve the area. Currently, the well’s capacity is 200 gallons per minute and it continues to decrease. The redrilling and looping of the dead-end lines will restore the water flow to 450 gallons per minute, resulting in better water quality and firefighting flow. Replacement of water well #6 is needed as production of the well continues to decline due to the well sanding which occurs when the sand from the area surrounding the well bore is drawn into the well bore. The area is about .75 miles from the existing well. The town drilled a test well in the area and it showed promising results and data. The town will use a qualified geohydrologist to oversee drilling operations.

Water service is provided by the Central Wyoming Regional Water System Joint Powers Board. The joint powers board requests Mills take over this service for two reasons. First, upon completion of the Wyoming Department of Transportation’s (WYDOT) West Belt Loop, the service area will be isolated from the remainder of the joint powers board’s system. Second, the project area is within the town’s growth boundary, which will allow Mills to grow westward along the Highway 20/26 corridor.

Project Goals and Benefit

The town has been working with the Central Wyoming Regional Water System Joint Powers Board for over a year to commence the project. In addition to better water quality and improved fire flow, the project will provide redundant service during any maintenance and repairs of the system. The area supports high industrial and commercial usage. Impacts should spur economic development.

The area that will benefit from the grant is 56.3% low- to moderate-income and will meet the national objective.
WYDOT has mandated the project commence with an upcoming project the agency is conducting. WYDOT will be constructing a new Highway 20/26. The majority of the improvements will be located beneath the West Belt Loop.

**Project Funding**

The total project cost is $493,740. Funding includes $394,992 of CDBG funding and a $98,748 cash match by the town of Mills. WLC prepared the certified cost estimates for this project.

<table>
<thead>
<tr>
<th>Sources</th>
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<tbody>
<tr>
<td>CDBG amount</td>
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<tr>
<td>Cash Match</td>
<td>$98,748</td>
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<tr>
<td><strong>Total eligible project cost</strong></td>
<td><strong>$493,740</strong></td>
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<tr>
<td>CDBG % of total eligible project costs</td>
<td>80%</td>
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<tr>
<td>Local % of total eligible project costs</td>
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<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$493,740</strong></td>
</tr>
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</table>

**Regional Director comments by Kim Rightmer**

The primary purpose of this project is to improve the surface transportation system in the Casper area by constructing a new roadway west of the city, and it would facilitate the safe and efficient movement of traffic and provide a truck bypass. It is estimated that 4,000 to 6,000 vehicles per day will utilize portions of the West Belt Loop. The construction of the loop will result in a section of the Central Wyoming Regional Water System (CWRWS) becoming isolated from its primary system. CWRWS requested that the town of Mills take over water service to the area, and since it lies within its growth boundary, Mills would like to incorporate it into its existing system. CDBG funds will enable the town to complete this effort prior to WYDOT’s project, as the majority of the improvements will be located beneath the West Belt Loop.

Another part of the water system serving the town is water well #6. It is one of seven water wells that serve the town. Since its drilling in 1995, the well’s capacity has decreased and it has begun to produce hard water, which reduces its quality and requires special treatment at additional cost. Both of these issues can be resolved by redrilling the well utilizing completion techniques that will preserve its production capacity and water quality. With Mills’ predicted growth, it’s important that this well be maintained in order for the community to meet its future water needs.

Both portions of this project are worthy of consideration for CDBG funding.

**Staff recommendation**

Staff recommends funding the Mills Water Well Replacement and West Belt Loop Water System in the amount of $394,992, as requested. The national objective will be met by serving low- to moderate-income people.
Mills Water Well Replacement and West Belt Loop Water System

Purpose
Provide funds to redrill water well #6 to make water system improvements in the area adjacent to the West Belt Loop Highway 20/26.

Project Budget

<table>
<thead>
<tr>
<th>Description</th>
<th>CDBG</th>
<th>Match</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Construction Costs</td>
<td>$76,784</td>
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<td>$95,980</td>
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<tr>
<td>Construction Costs</td>
<td>$313,208</td>
<td>$79,552</td>
<td>$392,760</td>
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<tr>
<td>Total Project Cost</td>
<td>$389,992</td>
<td>$98,748</td>
<td>$488,740</td>
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Performance

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<thead>
<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
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<tr>
<td>8&quot; PVC Water Main Line</td>
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</tr>
<tr>
<td>Fire Suppression</td>
<td>3568 population</td>
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</table>

Projected Grant Expenditure Schedule

- **Cash**
  - Non-Construction Costs: $76,784
  - Construction Costs: $313,208
  - Total Project Cost: $389,992
  - Match: $19,196
  - Total: $95,980
  - Match: $79,552
  - Total: $392,760
  - Match: $98,748
  - Total: $488,740
Project Description

The city of Worland requests $386,527 to demolish an unsafe shelter, a 1,865-square-foot building, located at 101N. 19th St., and expand the existing office space to include additional workspace, storage, conference/meeting rooms and an area for children to play. The shelter does not have safe entryways for its clientele and there is not enough space to serve the clients in a private, safe place.

The Crisis Prevention and Response (CPR), a nonprofit organization that provides advocacy services to victims of domestic violence, sexual assault, stalking, elder abuse and child abuse in Washakie County, owns the property. The expansion will be constructed on the existing site once the demolition is complete.

CDBG funds aren’t eligible under the WBC rules and policy to pay for overnight shelters. There will be two components of this project. The first portion will be to fund the office space and screening area. The second portion, which will be paid for by CPR, will be the overnight shelter. A retaining wall will be put in place to separate the two projects. The projects will be bid together for cost savings and all portions of the project will be subject to HUD requirements for Davis/Bacon wages and labor standards requirements.

Project Goals and Benefit

The project will expand capacity to increase safety for victims of crime, improve the lives of adults and children and promote awareness and prevention efforts within the community. All of the efforts will improve public safety and quality of life for Washakie County residents. CPR provides service to low- to moderate-income level clientele, meeting the required national objective.

The new shelter will provide much-needed additional space for the shelter, as well as cost savings. For example, in 2014 CPR spent $2,460 placing clientele in hotels. The number of first-time clients using CPR services is increasing by five to 10 per year. The goal is to be able to serve all of the clients more efficiently with the expansion of the building.
**Project Funding**

The total project cost is $743,430. Funding includes $386,527 of CDBG funding, a $276,508 cash match by the city of Worland and a $80,395 in-kind match. Donnel and Allred, Inc. prepared the certified cost estimates for this project. Cost per square foot is approximately $323.

**Regional Director comments by Leah Bruscino**

The expansion of the office and administration space is much needed. In December, I visited the Crisis Prevention and Response Center (CPRC) because I wasn’t familiar with the location and space. The day I visited a crisis was being dealt with, and I was there with a police officer, a victim, children and staff. I felt like I was witnessing something that would have been better handled with more privacy. Even if there was privacy for the person seeking services, the space was definitely too small.

The proposed expansion will allow CPRC to better and more safely serve its clientele. Demolition of the old, unsound shelter space will allow CPRC to use its own funds to build shelter space.

This program has a long history of serving Washakie County and the number of clients has grown over the years.

**Staff recommendation**

Staff recommends funding the Worland Office Expansion for Crisis Prevention and Response Center in the amount of $386,527, as requested. The national objective will be met by serving low- to moderate-income clientele.

The town is required to record a five-year lien on the property. If awarded, grant funds will not be expended until this is in place.

### Worland Crisis Prevention and Response Center

**Purpose**

Demolish current unsafe shelter building and expand existing office space for storage, workspace, conference and meeting room and an area for children to play.

**Project Budget**

<table>
<thead>
<tr>
<th>Description</th>
<th>CDBG</th>
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<tbody>
<tr>
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<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Non-Construction Costs</td>
<td>$ 76,784</td>
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<td>$ 95,980</td>
</tr>
<tr>
<td>Construction Costs</td>
<td>$ 318,208</td>
<td>$ 79,552</td>
<td>$ 397,760</td>
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<tr>
<td>Total Project Cost</td>
<td>$ 394,992</td>
<td>$ 98,748</td>
<td>$ 493,740</td>
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</table>

**Projected Grant Expenditure Schedule**

- **Land**: Cash $ -
- **Non-Construction Costs**: CDBG $ 76,784; Match $ 19,196; Total $ 95,980
- **Construction Costs**: CDBG $ 318,208; Match $ 79,552; Total $ 397,760
- **Total Project Cost**: CDBG $ 394,992; Match $ 98,748; Total $ 493,740
Project Description

Big Horn County requests a $50,000 Community Development planning grant to study the comprehensive land use plan. A comprehensive land use plan was completed in 2010. The plan has had limited success in many of the public land discussions with federal, state and local agencies and when working with industries utilizing public lands in Big Horn County. Big Horn County determined that the document needed to have a second volume that addressed planned use, management, protection and preservation of natural resources in Big Horn County. The expected outcome of this project is listed below:

- Big Horn County Natural Resource Steering Committee and Big Horn County Commissioners will commission experts and consulting firms to help fully develop a vital Federal Natural Resource Plan
- Cost estimates to implement the plan
- Key partnerships necessary for success identified
- Analyze public benefit versus the cost of implementation

Project Goals and Benefit

It will allow the recently established Big Horn County Natural Resources Steering Committee and Big Horn County Commissioners to commission experts and consulting firms to help fully develop this vital Federal Natural Resource Plan. The plan will benefit low- to moderate-income people, meeting the national objective.

The plan will benefit all citizens of Big Horn County and will provide economic benefits to the state. It will assist in preventing potential revenue loss and loss of jobs. With more negotiation and gained expertise in the areas of agency coordination, Big Horn County will be better equipped to advocate on behalf of local operators for the required permits, environmental impact statements and other requirements of doing business on public lands.
Project Funding

The total project cost is $75,000, including $50,000 of CDBG planning grant funding, $17,000 cash match and an in kind match of $8,000 from Big Horn County.

Regional Director comments by Leah Bruscino

This Big Horn County Natural Resources Plan and planning project will provide information and documentation that will allow Big Horn County to more successfully work with federal agencies regarding the public lands in Big Horn County.

Over 83% of Big Horn County is public land and more than 70% of the assessed valuation depends on taxes generated from industries that depend on the ability to extract natural resources from public lands. Tourism and agriculture also depend on access to public lands. Big Horn County’s economy and quality of life are directly tied to access to multiple uses on public lands.

Successfully working with the federal agencies will protect existing jobs and allow new, good paying jobs to be created and will ensure multiple uses on public lands into the future.

Staff Recommendation

Staff recommends funding the Big Horn County Natural Resources Plan/Comprehensive Land Plan Volume II planning grant in the amount of $50,000, as requested. Performance measures include a completed plan, a list of partnerships identified and a determination as to how the county should proceed and if so, possible funding sources.
### Project Description

Evanston requests $5,985 to assist the city and Evanston Chamber of Commerce to purchase and utilize the “Tools for Business Success” website program. This program will better assist new and existing businesses with the vast array of local, state and federal resources. The program guides a prospective entrepreneur step by step on how to start their business, from writing business plans, to managing inventory and hiring employees.

- Assist entrepreneurs step-by-step on how to start their business
- It will allow the Chamber of Commerce, the city of Evanston and Uinta County to access the website

### Project Goals and Benefit

The project provides several benefits. It will enhance, develop and expand Evanston’s entrepreneurial base. Evanston has a growing number of retirees. Many business owners are choosing to close the doors without passing their business on to their heirs or selling to successive owners. The city is experiencing a growing number of empty storefronts. This toolkit will provide those desiring to start a business with basic knowledge and encourage those just thinking about it to get started. It will serve low- to moderate-income people, meeting the national objective.

### Regional Director comments by Elaina Zempel

The Evanston Chamber’s service mission is to enhance the prosperity and growth of the Evanston business community. The primary intent of the Technical Assistance grant is to enhance capacity to start, expand or retain existing business. The Evanston Chamber proposes to provide entrepreneurs and existing businesses the opportunity to explore many business subject areas through the Tools for Business software.
Project Funding

The total project cost is $7,980 including $5,985 of CDBG planning grant funding and a $1,995 cash match from the Chamber of Commerce.

Staff Recommendation

Staff recommends funding the Evanston Tools for Business Success Partnership Technical Assistance grant in the amount of $5,985, as requested. Performance measures include a website available through the chamber, city and county for entrepreneurs to access.
SHERIDAN COUNTY

$11,250 Community Development planning grant for a site specific feasibility study

Staff Recommendation: Fund as requested

Project Description

Sheridan County requests a $11,250 Community Development planning grant to determine engineering/architectural and site needs for the construction of a new facility to house Child Advocacy Services of the Big Horns in Sheridan County. The organization was established in 1990 when concerned citizens and a local judge joined to address the need for a coordinated approach to child abuse and neglect. The current space is too small to serve the families and children.

Project Goals and Benefit

A larger facility will allow the organization to serve more members of the community without a waitlist or reduced services. More families will be able to access prevention services, which, in turn, may reduce the number of families that return to the Department of Family Services or the courts. The study will include:

- Capital costs for all products and services needed to develop the property
- Operating and administrative costs for maintaining the property, including staffing and marketing
- Key partnerships necessary for success
- Public benefit versus the cost of implementation

Project Funding

The total project cost is $15,000 including $11,250 of CDBG planning grant funding and a $3,750 cash match from Sheridan County.

<table>
<thead>
<tr>
<th>Sources</th>
<th>Amount</th>
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<tbody>
<tr>
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<tr>
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<tr>
<td>In-Kind Match</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total eligible project cost</strong></td>
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</table>

<table>
<thead>
<tr>
<th>Uses</th>
<th>Amount</th>
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<tr>
<td>Planning</td>
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</tr>
<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$15,000</strong></td>
</tr>
</tbody>
</table>
Regional director comments by Dave Spencer

I have worked closely with this agency for the past year in discussions regarding their services and facility. This planning grant application is the culmination of discussions with the director and board, as they have explored options for expansion to meet the growing need for their services. I feel that they will have a good opportunity to implement the results of the feasibility study.

Staff Recommendation

Staff recommends funding the Sheridan County Child Advocacy Services of the Big Horns Feasibility Study planning grant in the amount of $11,250, as requested. Performance measures shall include a completed plan, a list of partnerships identified and a determination of engineering/architectural needs and site exploration, and if so, possible funding sources.
MILLS

$20,000 Community Development planning grant to study the feasibility of developing county land

Staff Recommendation: Fund as requested

Project Description

The town of Mills requests a $20,000 Community Development planning grant to study the feasibility of developing recently purchased county land.

The town purchased an undeveloped piece of river-front property adjacent to the existing land it owns. The town’s old maintenance building located on the site could be ideal in providing community services such as providing public facilities, development of new and upgrading of existing commercial services and utilization of vacant retail space. The existing town of Mills property is 7.4 acres. The newly acquired site is 2.6 acres. Together the sites total 10 acres.

Project Goals and Benefit

The goal of this project is to develop a plan which will help Mills gather community feedback regarding what residents would most like to see the property provide, determine the opportunities, constraints and best uses for the property, identify where to relocate the old town maintenance building that houses equipment for various town departments and identify the cost to complete the project. The study will include:

- Capital costs for all products and services needed to develop the land
- Operating and administrative costs for the maintaining property, including staffing and marketing
- Key partnerships necessary for success
- Public benefit versus the cost of implementation

The property development has the potential to encourage development of new and existing commercial services along West Yellowstone Highway and Wyoming Boulevard. It also would help the town focus on infill of retail uses on vacant and underutilized parcels, adopt a streetscape and gateway plan and develop public property within a coordinated effort to redevelop the commercial area of Mills. The objective of the plan is to serve low-to moderate-income people which meets the national objective.
Project Funding

The total project cost is $20,000 including $15,000 of CDBG grant funding, and $5,000 cash match from the town of Mills.

Regional Comments by Kim Rightmer

The town of Mills recently acquired a nice parcel of land along the North Platte River. It sits adjacent to another piece of Town property at the south entrance into town and in fairly close proximity to the old Fort Caspar historic site (a draw to both local residents and visitors). Available, undeveloped land is limited within the town’s boundaries, and it’s important that plans for this particular piece be thoughtful, visionary and carefully implemented. This proposed site-specific feasibility study will carefully access its possibilities and the community’s vision for it. This would be a good use of CDBG grant funds.

Staff Recommendation

Staff recommends funding the Mills River Front Property Feasibility Study planning grant in the amount of $15,000 as requested. Performance measures shall include a completed plan, a list of partnerships identified, a determination to best uses for the property and possible funding sources.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>CDBG amount</td>
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</tr>
<tr>
<td>Cash Match</td>
<td>$ 5,000</td>
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<tr>
<td>In-Kind Match</td>
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</tr>
<tr>
<td>Total eligible project cost</td>
<td>$ 20,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Uses</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Planning</td>
<td>$ 20,000</td>
</tr>
<tr>
<td>Total Uses</td>
<td>$ 20,000</td>
</tr>
</tbody>
</table>
Project Description

Laramie County requests $40,000 to fund the Wyoming Family Homeownership Program (WFHOP). WFHOP is a nonprofit organization dedicated to home ownership of working Wyoming families with children. Clients are taught the responsibility of home ownership through a 10-week course on financial training. They learn how to budget, clean up credit scores and reports, and to communicate with lenders, realtors and insurance agents. Clients build relationships with their communities through mentorships with local business people and families. Families in the WYFHOP program work to prepare themselves to be eligible for a 30-year fixed-rate loan based on their qualifying credit score, history and savings. When they qualify for the loan, the down payment, closing costs and future maintenance are paid from the following sources:

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Faith Community</td>
<td>$5,000</td>
</tr>
<tr>
<td>Local Business Partners</td>
<td>$5,000</td>
</tr>
<tr>
<td>CDBG</td>
<td>$40,000</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$50,000</strong></td>
</tr>
</tbody>
</table>

In Laramie County there are 22 families enrolled in the program at this time, with seven families in their new homes. Clients are required to live in the residence for five years. If they relocate for some reason prior to five years, there are recapture provisions in place, including repayment of funds at the time of sale.

Project Goals and Benefit

WFHOP has six families enrolled in the program at this time. If the grant is awarded, the goal is to have these families in homes within a year. The program serves low- to moderate-income people, which meets the national objective.

CDBG funds were allocated to this organization in 2011. The total allocation was $40,000. $30,000 was returned to the program. Staff worked with the director of WYFHOP and discussed changes that could be made to the program to make it more accommodating. The cap for homes in the area was set at $160,000. The consensus was the cap be removed and each candidate will be evaluated separately to determine what their budget can accommodate.
Comments from regional director Tom Johnson

Housing continues to be a challenge for workforce in this region. The project helps address the housing needs of a low- to moderate-income workforce.

Financial: The $40,000 will assist 22 low- to moderate-income families with down payments and closing cost assistance.

Staff Recommendation: Staff recommends funding as requested. This project meets the national objective of assisting low- to moderate-income persons with affordable housing.
# Business Ready Community

## Grant and Loan Program

**Report and Recommendations to the Wyoming Business Council**

**September 10, 2015**

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<tr>
<td>BRC Application and Program Summary</td>
<td>C-39</td>
</tr>
</tbody>
</table>

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<tr>
<td>Cheyenne Regional Airport JPB</td>
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<tr>
<td>Torrington</td>
<td>C-57</td>
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<td>Sheridan</td>
<td>C-61</td>
</tr>
<tr>
<td>Teton County</td>
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<td>Casper</td>
<td>C-69</td>
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<td>Casper - Natrona County ED/JPB</td>
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<td>Cheyenne</td>
<td>C-77</td>
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<td>Gillette</td>
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<td>Green River</td>
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<td>Jackson</td>
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<td>Crook County</td>
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<td>Goshen County</td>
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<td>Green River</td>
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<td>Johnson County</td>
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<tr>
<td>Laramie County</td>
<td>C-101</td>
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<td>Natrona County</td>
<td>C-105</td>
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<tr>
<td>Pine Bluffs</td>
<td>C-107</td>
</tr>
<tr>
<td>Sundance</td>
<td>C-109</td>
</tr>
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</table>

Letters Received: 175
# BRC Financial Summary

<table>
<thead>
<tr>
<th>Available BRC Funds Summary</th>
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</thead>
<tbody>
<tr>
<td>Net Appropriations</td>
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<tr>
<td>BRC Awards Adjusted by Deobligations</td>
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<td>BRC Loan Principal and Interest Payments Received to Date</td>
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</tr>
<tr>
<td>Total BRC Funds</td>
<td>$32,251,177</td>
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</table>
The office of the Attorney General conducts a review of each application and project structure. Awards are contingent on satisfactory execution and administration of previous grants or loans by an applicant. Other contingencies, if any, are defined in the project descriptions.

<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Type of Grant</th>
<th>Request</th>
<th>Staff Recommendation</th>
<th>Suggested Consent Agenda</th>
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<tbody>
<tr>
<td>1A. Laramie County</td>
<td>Wyoming Malt</td>
<td>Business Committed - Grant</td>
<td>$2,859,784</td>
<td>$2,859,784</td>
<td>Consent List</td>
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<td>1B. Laramie County</td>
<td>Wyoming Malt</td>
<td>Business Committed - Loan</td>
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<td>2. Cheyenne</td>
<td>Christensen RR Overpass</td>
<td>Community Readiness</td>
<td>$3,000,000</td>
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<td>3. Cheyenne Regional Airport</td>
<td>JPB Airport Terminal</td>
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<td>$3,000,000</td>
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<tr>
<td>4. Torrington</td>
<td>Eastern Wy. College Ag. Tech. Ed. Center</td>
<td></td>
<td>$3,000,000</td>
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<td>5. Sheridan</td>
<td>Senior Center Food Service Expansion</td>
<td>Senior Care</td>
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<td>6. Teton County</td>
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<td>7. Casper</td>
<td>Platte River Revival</td>
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<td>8. Casper-Natrona Co. ED/JPB</td>
<td>Downtown Casper Public Plaza</td>
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<td>9. Cheyenne</td>
<td>West Edge Streetscape and Civic Center Commons</td>
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<td>10. Gillette</td>
<td>Downtown Plaza - Public Facilities</td>
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<td>11. Green River</td>
<td>Wayfinding</td>
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<td>12A. Jackson</td>
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<td>13. Crook County</td>
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<td>15. Green River</td>
<td>Urban Renewal Plan</td>
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<td>16. Johnson County</td>
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<td>$24,650</td>
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<td>19. Pine Bluffs</td>
<td>North Wells Master Plan</td>
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<td>20. Sundance</td>
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<td>$18,002,625</td>
<td>$15,002,625</td>
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<td>Available BRC Funds</td>
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<tr>
<td>Remaining BRC if projects are funded</td>
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<td></td>
<td>$17,248,552</td>
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LARAMIE COUNTY

$2,859,784 Business Committed grant and a $557,935 Business Ready Community loan to construct a 20,000 square-foot building for Wyoming Malting Co.

Staff Recommendation: Fund as requested

Project Description

Laramie County requests a $2,859,784 Business Committed grant and a $557,935 Business Ready Community loan to construct a 20,000 square-foot building to be used as a manufacturing and warehouse facility with business offices. The building will be constructed on a 10-acre parcel in the Pine Bluffs business park located north of town. The facility will be owned by Cheyenne LEADS, the local economic development organization and qualified Community Development Organization (CDO), and leased to LaGrange Grocery and Hardware, LLC doing business as Wyoming Malting Company and Pine Bluffs Distilling.

The Business

Wyoming Malting Company and Pine Bluffs Distilling will be jointly owned by Gene Purdy and Chad Brown. Wyoming Malting Company will be the first craft malt house in Wyoming. Pine Bluffs Distilling will distill craft whiskey and other spirits with a portion of the malt that is manufactured.

Wyoming Malting will look to meet regional market demands. Currently, there are 18 breweries in Wyoming and 200 in Colorado, but only 31 malt companies in the country; the closest being in Alamosa, Colorado. The majority of the malt for Wyoming and Colorado is transported from the Northwest, Wisconsin or imported from Canada. Jackson Hole Still Works, a small batch spirits distiller, indicates they are interested in buying malt from Wyoming Malting as soon as the product is available.

Local family farms, such as Purdy Farms owned by Gene Purdy, will grow the grains used to malt and distill. Farmers in the Pine Bluffs area have indicated interest in selling grain to the facility should there be a need for grains beyond what Purdy Farms can produce or are able to provide to the malt operation. Information available through the Brewers Association (the national organization that represents the interests of small and independent craft brewers) indicates the 18 Wyoming Breweries use approximately 936,000 pounds of malted barley a year. Colorado breweries require about 83 million pounds. Wyoming Malting will have an initial capacity of 600,000 pounds per year which is roughly 64% of the Wyoming market and 1% of the regional market. Cash flow from the malt house will sustain the distillery while the products age and can ultimately be sold. Waste products can be used as feed for farms.
Project Goals and Benefits

The project will create a facility that will add to the tax base of the community of Pine Bluffs and Laramie County. Initially, the company will create three full-time jobs and projects nine new jobs within five years. Wages will be above the county median. Benefits include health, vision and dental insurance, long-term disability, 401K retirement with employer matching opportunities and a personal time-off program.

One of the WBC’s action items is to encourage business start-ups and grow business profitability. Another is to expand agricultural diversification and market development. A malting house and distillery diversify the local agriculture industry as well as add value to crop production. When in operation, the business plans to promote agri-tourism by making the facility a destination for visitors.

The company plans to market its products as Wyoming-made and will work with the Business Council’s Wyoming First program to further market itself.

Timeline

Applicant estimates completing the project by the fall of 2016.
Project Funding

The total project cost is $3,417,719, of which $2,859,784 represents BRC grant funding and $557,935 in BRC loan funds. The loan represents the cash match for the project. The business will finance its working capital with investor financing from Petros Wyoming Fund I, LLC. It will purchase equipment with a line of credit ($550,000) secured by Gene and Ronda Purdy and the Garrett and Carla DeVries Family Trust.

The cost per square foot is approximately $155. Randy Pouppirt, a registered professional architect with Pouppirt Architects, provided cost estimates.

Loan Terms

Total Project: $3,417,719
Total Loan: $557,935
BRC Grant: $2,859,784

Collateral: Facility to be constructed

Repayment: Lease payment from Wyoming Malting and Pine Bluffs Distilling to Cheyenne LEADS

Term: 20 years
Interest Rate: 3%

Fees: .5% loan fee (not to exceed $5,000)

Other fees (i.e. loan documentation, appraisal, filing, etc.) are the responsibility of Laramie County, Cheyenne LEADS and Wyoming Malting and Wyoming Distilling.

The BRC program will recapture $750,040 in principal and interest and one-half the grant for a total of $2,054,932.

Laramie County will have a mortgage on the facility. The WBC will take an assignment of the mortgage and lease payments.
Lease and Revenue Recapture

Laramie County, working with Cheyenne LEADS, will construct a 20,000 square-foot facility and lease it to Wyoming Malting Company and Pine Bluffs Distilling for 20 years on an escalating schedule. The company will have the option to purchase after year five for the amount of the BRC funding minus lease payments. The amount of funding considered when contemplating revenue recapture was reduced by $250,000. This reduction accounts for infrastructure that, while integral to the project, is not actually located on the project site and is not considered revenue generating. It includes a water main ($206,500), fire hydrant ($6,000) and access road improvements ($37,500).

LEADS will receive $1,304,892 over 20 years through lease payments. If the maximum grant amount is received by the County and LEADS receives all anticipated lease payments, then $1,304,892 will be paid to the state of Wyoming as revenue recapture and $750,040 as loan principle and interest.

In the event that the total actual revenue received from the company is less than the $3,417,719 total project cost, LEADS will retain 33.3% and the JPB will retain 16.7% of the revenue actually received from the company and will be obligated to pay 50% of the revenue actually received from the company to the state of Wyoming as revenue recapture. All amounts retained as recapture do not include the amounts paid to the state of Wyoming as loan payments.

Cheyenne LEADS will reinvest recaptured funds into on-going economic development activities in Laramie County, including but not limited to:

- Land acquisition for business parks
- Water, sewer and transportation infrastructure
- Landscaping
- Planning
- Real estate acquisition for incubator buildings
- Communications or broadband infrastructure
- Power and natural gas infrastructure
• Matching funds for grants

The JPB will reinvest recaptured funds according to its legal purpose which includes:

• Facilitate and promote the sound economic growth of the State of Wyoming
• Development of its natural resources
• Protection of its natural environment
• Promote employment opportunities for the citizens of Wyoming by creating or encouraging the expansion of manufacturing and industrial plants, processing facilities, and all kind of businesses which contribute payrolls and tax base to the State of Wyoming.

Regional Comments by Lisa Johnson

The owners of Wyoming Malting and Pine Bluffs Distilling first contacted the Wyoming Business Council in late 2014. Since that time, they have worked with Cheyenne LEADS to refine their business plan and select a site for a manufacturing facility in Pine Bluffs.

This project is projected to create nine jobs in the Pine Bluffs community and will be the first malt house in Wyoming adding value to an agricultural commodity. This project will be the first manufacturing facility located in a newly developed area of Pine Bluffs, providing the stimulus for the community to expand its infrastructure, which will eventually attract more business development.

I believe the owners of these businesses have extensive business background and have invested a substantial amount of their own resources to ensure the success of this new venture.

Comments by Agribusiness Director Cindy Garretson-Weibel

This project supports the WBC’s strategic plan by expanding value-added opportunities, agricultural diversification and market development. This is an exciting project that will vertically integrate a Wyoming farming operation and add value to a commodity, such as barley.

With the craft brewing industry rapidly expanding, Wyoming Malting Company has identified a unique marketing opportunity to provide malt to breweries in the region. Purdy Farms will provide the majority of the grains used in the malting and distilling process, but other local farms may have an opportunity to provide grains to fulfill any shortfall.
The distillery provides a value-added opportunity to take a Wyoming-grown product to the consumer as finished product.

**Staff Recommendation**

Staff recommends funding as a business committed grant in the amount of $2,859,784 and a BRC loan in the amount of $557,935, as requested with the following contingencies:

- Receipt of documentation that all the required permits from the Wyoming Department of Agriculture, Laramie County, the Wyoming Liquor Commission and the Alcohol and Tobacco Tax and Trade Bureau are secured
- Receipt of documentation that the working capital and equipment financing are secured
- A signed contingency and development agreement
- A signed lease agreement
- Updated pro-forma projections to reflect all current debt and lease obligations
- Receipt of loan documentation

Performance measures for this project include the construction of the facility, jobs created, additional private investment and sales contracts secured.

<table>
<thead>
<tr>
<th>Laramie County - WY Malting/Pine Bluffs Distillery Facility</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Purpose</strong></td>
</tr>
<tr>
<td>Laramie County requests a $2,859,784 Business Committed grant and a $557,935 BRC loan to construct a 20,000 square-foot building to be used as a manufacturing and warehouse facility with business offices. The building will be constructed on a 10-acre parcel in the Pine Bluffs business park.</td>
</tr>
<tr>
<td><strong>Project Budget</strong></td>
</tr>
<tr>
<td><strong>Projected Grant Expenditure Schedule</strong></td>
</tr>
<tr>
<td><strong>Description</strong></td>
</tr>
<tr>
<td>Land</td>
</tr>
<tr>
<td>Non-Construction Costs</td>
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<tr>
<td>Construction Costs</td>
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<td><strong>Total Project Cost</strong></td>
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<td><strong>Performance Measures</strong></td>
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<td>Businesses Assisted</td>
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<td>Return on Investment</td>
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<tr>
<td>Revenue recapture from grant funds</td>
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<tr>
<td>Revenue recapture from loan (principal and interest payments)</td>
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<tr>
<td>County Median Wage</td>
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<tr>
<td>Median Wage of Jobs Created</td>
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<tr>
<td>Jobs to be Created (3 Year Projection)</td>
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<td>Additional Investment</td>
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<tr>
<td>Water</td>
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<tr>
<td>Septic tank and leech field</td>
</tr>
<tr>
<td>Roads</td>
</tr>
<tr>
<td>Fire Hydrant</td>
</tr>
</tbody>
</table>
PINE BLUFFS, WY
CHEYENNE

$3,000,000 Community Readiness grant to complete the Christensen Railroad Overpass and Corridor project

Staff Recommendation: Fund as requested

Project Description

The city of Cheyenne requests a $3 million Community Readiness grant to complete the Christensen Railroad Overpass and Corridor project. This project, a goal of the city for many years, will construct a bridge and road connection on the eastern edge of Cheyenne in two segments. The first segment begins at the intersection of Christensen Road and Commerce Circle and will extend north up a gradient to the Union Pacific Railroad (UPRR) mainline right-of-way (ROW). The project will bridge over the cut and the railroad tracks without requiring much fill as the tracks are at a lower cut than the proposed abutment level. The proposed road will be constructed over an existing rural gravel road between Tate Road and East Pershing Boulevard.

The second segment is a 3,050-foot section of new construction from the East Pershing roundabout to the intersection with Highway 30. Land to the west of this proposed road is private but will soon be annexed and developed with homes, a school and park. Future access and street spacing will be built to approved access standards.

The project will support existing businesses as well as the ongoing heavy commercial and industrial growth on the eastern edge of Cheyenne. It will provide necessary access for continued residential growth. Finally, the project will provide a more direct connection to public services for area residents and businesses.

Project Goals and Benefits

As Cheyenne continues to grow to the east, the project will serve an estimated 4,000 employees that commute to and from the Interstate 80 and Campstool Road vicinity including the LEADS Business Park area, the Interstate 80 and Campstool Business Development Area, the Laramie County Archer Complex Area, the Rocky Mountain Industrial Park and the new Cheyenne Light Fuel and Power Generation Station.

The city anticipates job growth in the area due to better transportation infrastructure made possible by this project. There are 634 acres available for additional development in the business parks. Emergency response time will be also improved as a result of this project.

Finally, the growing number of residential and rural growth areas to the east will provide a ready workforce for new and expanding businesses that are anticipated due to the future interstate access and easy connectivity in eastern Cheyenne as a result of the Christensen project.
**Timeline**

The applicant estimates completing the project by December 2017.

**Project Funding**

The total project cost is $14,619,050, of which $3 million represents a BRC Community Readiness grant; $8,831,950 in funds from the Transportation, Investment Generating Economic Recovery (TIGER) grant (funds are pending); $383,000 in sales tax funds; $1,500,000 in STP funds; $529,100 from the Board of Public Utilities and $375,000 in private funds.

BenchMark Engineers, PC provided cost estimates.

**Regional Comments by Lisa Johnson**

The Christensen project will construct a 1.25-mile, multi-modal transportation corridor. This application clearly meets economic and community development objectives of the Cheyenne area by providing critical transportation infrastructure linking the workforce to growing industrial and commercial areas. As Cheyenne is experiencing significant growth, it is paramount to plan for ingress and egress for its citizens.

If this project is funded, BRC dollars are leveraged 4:1, meaning that for every state dollar spent another $4 of local and federal funds are spent on the project. Finally, the project will improve quality of life by reducing commuting times and providing pedestrian and bicycle paths.

**Staff Recommendation**

Staff recommends funding as a Community Readiness grant in the amount of $3 million, as requested. Contingencies include:

- Documentation that the TIGER grant is awarded
- Documentation that all necessary easements, rights-of-way, etc. are secured

Performance measures for this project include the construction of the overpass and road connection, tracking additional housing and business development in the area, any resulting job creation and additional private investment in the area.
**Project Overview**

### Cheyenne - Christensen Overpass

#### Purpose
The city of Cheyenne requests a $3,000,000 Community Readiness grant to complete the Christensen Railroad Overpass and Corridor project.

#### Project Budget

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
<th>Cash</th>
<th>Match</th>
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<td>Land</td>
<td>$</td>
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#### Performance Measures

<table>
<thead>
<tr>
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<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Return on Investment</td>
<td>$150,000,000</td>
<td>50 years is estimated to be the life of the overpass. The ROI is required by the TIGER grant and includes reduction in crashes, emissions savings, time savings and vehicle operation savings.</td>
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<tr>
<td>Acres Developed</td>
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<td>Rights of way necessary to complete the project</td>
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<td>Water</td>
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<tr>
<td>Roads</td>
<td>6,300 lf</td>
<td></td>
</tr>
<tr>
<td>Overpass Bridge</td>
<td>300 lf</td>
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</tr>
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</table>

---

[Map of Christensen Railroad Overpass & Corridor Project]
Christensen Railroad Overpass & Corridor Project
General Project Area

- Ownership Parcels
- General Project Area
**Project Description**

The Cheyenne Regional Airport Joint Powers Board requests a $3 million Community Readiness grant to build a new terminal for the Cheyenne Regional Airport. The project includes the 28,700 square-foot terminal building, a new apron for aircraft parking, a new parking lot and road system. The existing terminal was built in 1960 and has reached the end of its useful life. The electrical, plumbing and HVAC systems are outdated, expensive to maintain, inefficient and unable to support upgrades or replacement within the existing infrastructure.

The new terminal in Cheyenne will put the Cheyenne Regional Airport in a position to enhance air service and provide a high-quality facility for air travel into and out of the community for many years. An important aspect of the grant is that the Cheyenne Regional Airport Board remains free of debt. This will result in direct savings to airline carriers and associated airport businesses because there will be no costs to pass on to end users. Additionally, receipt of the grant will allow the airport to continue its current rate structure, which allows the airport to waive fees for new airline carriers and fees associated with any new air routes proposed out of Cheyenne. There will be no terminal construction costs passed on to current or future users of the terminal.

Finally, the airport receives a high volume of diverted flights usually related to severe weather at Denver International Airport. When this happens there may be as many as 20 diverted flights that remain in Cheyenne for several hours. The new terminal will be capable of supporting the off-loading of these passengers, providing them with concessions and other direct spending in the terminal. Aircraft will be able to purchase fuel. There may be additional employment opportunities associated with being able to accommodate diverted flights on the new aircraft parking apron and increased services available in the terminal.
Project Goals and Benefits

The primary goal is the construction of a new terminal named the Capital City Gateway for Wyoming. A secondary goal: a functional airport that contributes to business development and business recruiting efforts.

The funding leveraged for the project ($9 million from the U.S. Department of Transportation and Wyoming Division of Aeronautics) will flow directly into the local economy during construction.

Upon completion of the terminal, the airport will offer nine greenfield lots suitable for business, industrial or retail development. The parcels will be infrastructure-ready with water, sewer, gas and electricity to support immediate development.

The new site allows for better traffic flow and improved and increased parking. Security concerns that were not contemplated with the construction of the current facility can be accommodated in the new terminal.

There is potential to re-purpose the existing structure for economic development benefit. The Cheyenne Regional Airport Board is willing to enter into a long-term lease at a greatly reduced fee to encourage refurbishment or modernization of the building.

Timeline

The applicant estimates completing the project by the fall of 2017.

Project Funding

The total project cost is $18,096,962, of which $3 million represents a BRC Community Readiness grant, $5,925,000 from the Federal Aviation Administration, $2,864,250 from the State Aeronautics Commission, $6,300,000 from the 6th penny tax, and $126,712 from the Airport Joint Powers Board less $119,000 in ineligible costs.

Cost per square foot is approximately $311. Derek Brown, vice president and senior cost estimator for Connico, Incorporated provided cost estimates.

Regional Comments by Lisa Johnson

<table>
<thead>
<tr>
<th>Sources</th>
<th>$</th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
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</tr>
<tr>
<td>Cash Match</td>
<td>15,096,962</td>
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<tr>
<td>Ineligible Project Costs</td>
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<tr>
<td><strong>Total eligible project cost</strong></td>
<td><strong>18,096,962</strong></td>
</tr>
<tr>
<td>BRC % of total eligible project costs</td>
<td>17%</td>
</tr>
<tr>
<td>Local % of total eligible project costs</td>
<td>83%</td>
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<table>
<thead>
<tr>
<th>Uses</th>
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<td>Architectural and Engineering fees</td>
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<tr>
<td>Project inspection /other fees</td>
<td>1,745,000</td>
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<td><strong>Construction Costs</strong></td>
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<tr>
<td>Site work</td>
<td>5,928,077</td>
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<tr>
<td><strong>Building Components:</strong></td>
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<tr>
<td>Elec., mech., plumbing, HVAC systems</td>
<td>2,959,486</td>
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<td>Foundation and/or Structural Framing system</td>
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<tr>
<td>Interior Finishes</td>
<td>1,404,979</td>
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<tr>
<td>Contingencies (approx 5%)</td>
<td>1,676,400</td>
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<tr>
<td><strong>Total Uses</strong></td>
<td><strong>18,096,962</strong></td>
</tr>
</tbody>
</table>
This project demonstrates readiness through a strong local match which provides evidence of strong local planning. Additionally, the project will result in improved street infrastructure in the vicinity. The project is needed to improve air travel in the state of Wyoming because of the age and condition of the existing facility. The letters of support in the application make a very strong business case for the need to upgrade the airport terminal and related airport improvements, including the creation of nine business-ready lots.

**Staff Recommendation**

Staff recommends funding as a community readiness grant in the amount of $3 million, as requested. Performance measures will include construction of the facility, lease or sale of the greenfield lots, improved air service and reutilization of the existing terminal building.

**Project Overview:**

<table>
<thead>
<tr>
<th>Location</th>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Infrastructure</td>
<td>Acres Developed</td>
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<tr>
<td></td>
<td>New Building Construction</td>
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<td></td>
<td>Aircraft Parking Apron</td>
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<tr>
<td></td>
<td>Parking Lot</td>
<td>185,625 sf</td>
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</tr>
<tr>
<td></td>
<td>Other</td>
<td>9</td>
<td>Additional business-ready lots</td>
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</table>
TORRINGTON

$3,000,000 Community Readiness grant to assist with the construction of the Agricultural Technology Education Center (ATEC)

Staff Recommendation: Do not fund

Project Description

The city of Torrington requests a $3 million Community Readiness grant to assist with the construction of the Agricultural Technology Education Center (ATEC), which will be located at Eastern Wyoming College in Torrington, Wyoming. The 27,000 square-foot facility will house the agricultural programs currently offered at the college and allow for dedicated classroom and laboratory space, which does not currently exist.

Eastern Wyoming College serves a 16,500 square-mile service area encompassing six counties on the eastern side of the state including Goshen, Platte, Niobrara, Converse, Crook and Weston. Goshen County ranks as the No. 1 ag-producing county in the state in agricultural products sold and value of livestock.

Public Goals and Benefits

This project will result in workforce training courses in agricultural and related areas, including Commercial Driver’s License (CDL) training, artificial insemination, pesticide applicator, grain bin and enclosed space training, heavy equipment operation classes and various safety courses. The facility will provide space for hands-on agriculture training topics directly related to economic growth. EWC anticipates workforce classes will increase in number and variety.

The facility will also contribute to economic impact because of the increased number of students majoring in agriculture and the community-sponsored, related activities that will bring business and industry representatives to the community.

The center will also provide community space for activities such as 4-H exhibits and competitions, livestock judging and showing events, FFA high school meetings and competitions, as well as community agricultural information sessions.
### Timeline

The applicant estimates completing the project by the fall of 2017.

### Project Funding

The total project cost is $7,972,691, of which $3 million represents a BRC Community Readiness grant, $2,792,691 in General Obligation Bond funding, $180,000 in-kind (value of the land) and $2,000,000 from a combination of the EWC foundation and a bank loan.

Plan One Architects provided the cost estimates.

### Regional Comments by Lisa Johnson

This project will result in creating a qualified workforce to fill a variety of primary jobs in agriculture production and agriculture technology, along with various agribusiness professionals in supporting industries. This workforce training will benefit existing business and industry and increase the probability of attracting new businesses in manufacturing and agriculture technology. Research shows opportunities abound in agricultural businesses and industries.

The workforce trained at this facility will be a tremendous asset for regional economic development efforts targeting industrial development in agriculture manufacturing, agriculture technology, food processing and light manufacturing. This center will facilitate stronger partnerships between EWC and the University of Wyoming’s College of Agriculture and Natural Resources.

### Comments by Agribusiness Director Cindy Garretson-Weibel

The community colleges in Wyoming that offer agricultural programs play a vital role for the agricultural industry in Wyoming. The proposed facility at Eastern Wyoming College will be important to enrolled students, as well as local producers who will be able to utilize the facilities for training in artificial insemination, pesticide application and other hands-on training programs.

Providing a trained workforce is important to agricultural producers as technology continues to expand. This state-of-the-art facility will be of benefit to the local community.
Staff Recommendation

Staff does not recommend funding for this project. This project has merit in terms of workforce development and assisting Goshen County in supporting its primary industries.

The state of Wyoming typically limits its general fund participation to fifty percent (50%) of capital construction for community college projects. BRC funds are state general funds and must be considered in the overall level of state dollars committed to any particular project. The use of BRC funds was not considered at the time of legislative authorization.

The process for funding community college facilities is complex and involves many entities, layers of prioritization and regulation. The Department of Administration and Information’s Construction Management Division, the Community College Commission, as well as the Governor and the Wyoming Legislature through the budget process are all involved. The WBC does not wish to unintentionally circumvent existing processes and commit the state’s general fund to ongoing maintenance of projects not approved for funding.

In addition to the larger policy issues, Eastern Wyoming College recently requested permission from the Community College Commission to increase the budget for this project to $8,5 million. The legislative authorization for the project is $4,700,777. The Community College Commission will consider the increased project cost on Oct. 30, 2015. It is unclear to WBC staff if EWC must also seek legislative authorization for the increased costs.

Finally, the loan and/or foundation funding is not fully committed at this time, leaving a gap in the projected funding needs for this project.

Project Overview

<table>
<thead>
<tr>
<th>Torrington Agriculture Technology Education Center</th>
</tr>
</thead>
</table>

**Purpose**

Torrington requests a $3,000,000 Community Readiness grant to construct a facility that will house the agricultural programs offered by Eastern Wyoming College.

**Project Budget**

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
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**Performance Measures**

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<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
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</thead>
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<td>Businesses Assisted</td>
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<td>Eastern Wyoming College</td>
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<td>Revenue Recapture to EWC (5 Years)</td>
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<td>Revenue Recapture to Goshen County EDC (5 Years)</td>
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<td>Jobs to be Created (3 Year Projection)</td>
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**Project Infrastructure**

<table>
<thead>
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</thead>
<tbody>
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<td>Parking and Access Roads</td>
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<tr>
<td>Green House</td>
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SHERIDAN

$1,000,000 BRC Senior Care grant to remodel and expand the food service area in the Sheridan Senior Center (SSC)

Staff Recommendation:
Fund as requested

Project Description

The city of Sheridan requests a $1 million BRC Senior Care grant to remodel and expand the food service area in the Sheridan Senior Center (SSC) located at 211 Smith St. A structural assessment indicates the building is sound and suited to the intended use. The city leases the facility to SSC. All operations and maintenance are the responsibility of the SSC.

The SSC is a nonprofit organization that has been in operation since 1972. It has occupied the Smith Street site since 1980. Planned improvements include a 10,500 square-foot expansion which will provide modern kitchen facilities to meet the growing demand for the Senior Center meals. The dining area will offer a café-like setting for meals and activities, while the food preparation area will offer adequate space to prepare an estimated 141,000 meals annually.

The SSC nutrition programs (congregate meals and home delivery) are the most utilized of services offered by the SSC. Meals are provided seven days a week, 365 days a year. In 2015, an estimated 58,099 congregate meals (meals served at the SSC dining room) and 57,509 home-delivered meals will be prepared and provided to area residents. By 2020, this number is expected to grow to 70,730 congregate meals and 70,012 home-delivered meals.

Because of the size of the current kitchen, the number of meals SSC can serve in house and via the Meals on Wheels program is near capacity. The SSC currently serves about 2,700 unduplicated beneficiaries within facility service, as well as patrons in Sheridan, Dayton, Ranchester and Big Horn.

The city of Sheridan received a $500,000 Community Enhancement grant in 2014 in partnership with the SSC to construct the Day Break facility. This addition allowed SSC to expand its adult day care program. Additionally, the SSC received two planning grants from the Community Development Block Grant (CDBG) program, which have been used to prepare for its program delivery and expansion needs.

Project Goals and Public Benefit

This project will allow the SSC to keep pace with increasing demand for meals and to provide services that better meet the needs of clients.

Due to the size of the kitchen and the preparation necessary for Meals on Wheels service, the SSC is limited to serving a 75-minute, cafeteria-style lunch. The center plans to transition to a café-style setup, offering breakfast and lunch from 8 a.m – 2 p.m. This expanded service would cater to younger seniors, who often volunteer at the center.
Four full-time positions and one part-time position will be created to staff the additional hours and expanded clientele.

Three groups benefit from meal services. The first group is people who have limitations or needs that make it difficult or impossible for them to shop for food or cook it themselves. Some examples of chronic health conditions include stroke, COPD, dementia and cardiac disease. The second group are those who have limited budgets, live alone, are at nutritional risk or in need of staying connected with their community. Providing in-facility and Meals on Wheels service delays the need for patrons to live in an assisted care or nursing care environment. The average cost of institutionalization for an elderly person in Wyoming is $67,200 annually.

Finally, additional beneficiaries include the family or caregivers of those who participate in meal services. Approximately 84,000 Wyoming residents are informal caregivers. The SSC estimates that one-third of family caregivers reduce their work hours to care for elderly family members while another one-third reduce household spending to meet the costs of providing care. Making support available, such as nutritional services, reduces the cost to the state and to families. Further, the labor force is better utilized.

**Timeline**

The applicant estimates completing the project by the fall of 2017.
**Project Funding**

The total project cost is $2,547,675, of which $1 million represents BRC grant funding and a $1,547,675 cash match from the city of Sheridan ($120,000) and private donations ($1,427,675).

Cost per square foot is $243. Delton Wayne Acker, a registered professional architect, provided cost estimates.

**Regional Comments by Dave Spencer**

This project, funds for renovation and expansion of the food service facility at the SSC, is the continuation of an on-going effort to modernize the facility for expanded service delivery. Two previous planning projects and the recent funding of the Day Break Center with BRC funds set the stage for this project.

Sheridan recognizes having a well-developed senior care program along with child care is very important to the marketability and business environment of the community. Provision of meals to seniors is also one of the most important services provided by this agency. The business plan and application detail some of the cost savings to Medicaid and state funding sources (such as delaying institutionalization) by having a well-run and robust senior care program.

I think it is a worthwhile project that continues planned investment of state and local dollars to a logical conclusion. I believe it should be funded and is a model for how dollars in this program should be used.

**Staff Recommendation**

Staff recommends funding as a Senior Care grant in the amount of $1 million, as requested. Performance measures will include the 10,500 square-foot expansion, jobs created and number of meals served annually.
**Project Overview**

---

### Sheridan Senior Center Food Service Expansion

**Purpose**
The city of Sheridan requests a $1,000,000 BRC Senior Care grant to remodel and expand the food service area in the Sheridan Senior Center (SSC) located at 211 Smith St.

### Project Budget

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<thead>
<tr>
<th>Description</th>
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<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
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<td>$</td>
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**Projected Grant Expenditure Schedule**

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<th>Match</th>
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<td>In Kind</td>
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<td>Total</td>
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</table>

**Performance Measures**

<table>
<thead>
<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses Assisted</td>
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<td>Sheridan Senior Center</td>
</tr>
<tr>
<td>County Median Wage</td>
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</tr>
<tr>
<td>Median Wage of Jobs Created</td>
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</tr>
<tr>
<td>Jobs to be Created (3 Year Projection)</td>
<td>4.5</td>
<td></td>
</tr>
</tbody>
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**Project Infrastructure**

- New Building Construction: 10,500 sf
Project Description

Teton County requests a $750,000 Child Care grant to assist with the construction of a new facility for the Children’s Learning Center (CLC) at 105 Mercill Ave. in Jackson. The CLC in Jackson has been providing early childhood services to Teton County children and their families for 42 years. Teton County will demolish the existing Mercill Avenue facility and reconstruct it on the same site. The new facility will expand from 6,192 square feet to 15,000 square feet using the same footprint. Teton County will own the property and will enter into a long-term lease with the CLC.

All enrolled children receive educational services from certified teachers, as the CLC is a school and not a daycare. CLC is the largest early childhood center in the area. The school has a reputation as a quality center and a regional leader in providing critical early education and early intervention services to over 1,000 children annually, regardless of ability to pay.

Recently, the CLC received notice of the requirement to relocate the Head Start/Early Education program. The program is housed in modular units situated on land belonging to the Teton County School District. The modular units are also nearing the end of their useful life and will require repair or replacement. The school district indicated an interest in purchasing the units for storage or temporary classroom space.

In addition to the Head Start Program, the CLC also offers early childhood intervention services to families of varying abilities and diverse socio-economic and cultural backgrounds. For some time, the CLC has desired a space to accommodate all programs in one location. The need to relocate the Head Start/Early Education program prompted the CLC, along with Teton County, to move forward with a larger project.
**Project Goals and Benefits**

The project will not add additional space for children or jobs at the facility. It will expand the days and hours programs will be available to working parents, thereby increasing their opportunities to seek full-time work versus part-time or other employment options.

Operational efficiency will result from the consolidation of key programs and administration services. The organization will also realize an annual cost savings of $24,000. The Head Start program will be able to offer full-time care / education versus half days. Additionally, Head Start will increase the number of available days from three to five.

The new facility will have space available for classes where the CLC proposes to make licensure and safety training available to other child care providers in the community. The CLC plans to improve the quality and capacity of child care available in the county by bringing additional operators in compliance with the Department of Family Services licensure requirements. If this doesn’t occur, the CLC will, at a minimum, provide operators with safety training. Classroom space will also afford the center the ability to provide parents with educational opportunities.

**Timeline**

The applicant estimates completing the project by the summer of 2017.

**Project Funding**

The total project cost is $6,078,280 of which $750,000 represents BRC grant funding. The match is being provided from Teton County Special Purposes tax dollars ($1,452,000), the CLC ($313,680 cash), the CLC ($1 million line of credit from Rocky Mountain Bank), the Walton Family Foundation ($500,000), in-kind architectural design and project inspections ($57,000, Krikor Architecture) and in-kind civil engineering ($5,600, Y2 Consulting Engineers). Teton County owns the land valued at $2 million. The CLC will also pay for any moving expenses, new equipment or interior furnishings which are ineligible grant expenses but total approximately $322,000.

Cost per square foot is $272. Gregory Mason, a licensed architect with Krikor Architecture, provided cost estimates.
Regional Comments by Roger Bower

This project has been discussed since 2006. Teton County has a significant income disparity issue causing many families with children to have quality child care issues. The CLC program addresses these issues. As noted in the budget, the majority of the funding is provided by local taxes, philanthropy and the CLC program.

A significant amount of the services required by state statute and federal law are underfunded mandates. CLC is a not-for-profit business providing these services for the public. This is not a unique situation across Wyoming. CLC is able to generate adequate income for operations, but not capital needs.

Staff Recommendation

Staff recommends funding as a Child Care grant in the amount of $750,000, as requested.

Performance measures for the project include construction of the 15,000 square-foot facility at 105 Mercill, increased days and hours of Head Start availability and the number of parents able to transition from part-time to full-time employment.

Project Overview

<table>
<thead>
<tr>
<th>Purpose</th>
<th>Teton County requests a $750,000 BRC Child Care grant to assist with the construction of a 15,000 square-foot facility for the Children’s Learning Center at 105 Mercill Ave. in Jackson.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Budget</td>
<td>Projected Grant Expenditure Schedule</td>
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<tr>
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<tr>
<td>Performance Measures</td>
<td>Measure</td>
</tr>
<tr>
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<tr>
<td>Annual Savings</td>
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<tr>
<td>Project Infrastructure</td>
<td>New Building Construction</td>
</tr>
</tbody>
</table>
Project Description

The city of Casper requests a $500,000 Community Enhancement grant for Phase II of the Platte River Revival. The project is a restoration project for 13.5 miles of the North Platte River and its banks that traverse Casper.

The Platte River Revival began in 2006 as a partnership between the Two Fly Foundation, a private organization dedicated to promoting the North Platte as a premier fly fishing venue, and the city of Casper. The public-private partnership includes 39 private companies and organizations and 10 government agencies. The river coalition has removed thousands of Russian olive trees, planted 300 new trees and removed over one million pounds of debris. These efforts have revitalized native vegetation, improved bank stability and enhanced the view of the river corridor.

The North Platte River Environmental Restoration Master Plan was completed in 2012. Implementation of that plan began in 2013 with completion of a hydrologic study and beginning construction design. The Master Plan was funded primarily by the Two Fly Foundation ($90,000). The hydrologic study and restoration design was funded with a $70,000 grant from the Wyoming Wildlife and Natural Resource Trust and $100,000 from the city of Casper. Twelve sites were identified based on bank habitat restoration, land ownership and access, public use and benefit and overall aesthetic potential. Seven in-river sites that include adjacent river bank restoration were selected based on existing primary stream stressors, proximity to publicly owned land, river access, and potential for increasing fish habitat. The city of Casper received a $500,000 BRC Community Enhancement grant for the Morad Park river segment in June 2014. That segment is scheduled to be completed by December 2016.

CASPER

$500,000 Community Enhancement grant for Phase II of the Platte River Revival

Staff Recommendation: Fund as requested
This grant application requests funding for two of the seven in-river sites, Wyoming Boulevard and the Water Treatment Plant. They are contiguous and will be designed, bid and built as one project, which should result in some cost savings versus completing them separately. Though this represents only a portion of the larger project, each section can be completed as a stand-alone project. The city of Casper will maintain all improvements.

**Project Goals and Public Benefit**

The restoration of the North Platte River will improve physical, chemical and biological components of the river and downstream waters. At the same time, it will aid in changing the river from an eyesore to an attractive, high-value amenity. In addition to the numerous environmental benefits, this project will result in increased property values along the river, increased commercial development throughout the river corridor, reduced river corridor blight, decreased property loss of high-value riverfront property and decreased infrastructure repair expenses, added enhancement to the growing fly fishing tourism industry, strengthened economic diversity through tourism (e.g. eco-tours, recreational tours), increased sales at Casper’s fly shop businesses, increased sales of fishing licenses, construction jobs for vendors who supply materials, equipment and maintenance for the duration of the restoration process and increased community pride from developing the river as a community asset.

**Timeline**

The applicant anticipates completing the project by December 2016.

**Project Funding**

The total project cost is $3,374,522, of which $500,000 is being requested from Community Enhancement grant funds. The match of $2,874,522 is provided by the city of Casper’s 1% funds ($500,000), the Wyoming Wildlife and Natural Resource Trust ($865,000 cash), Natrona County Consensus funds ($1 million) the Central Wyoming Regional Water System ($250,000) and in-kind services for the removal of Russian olive trees ($259,522).

Andrew Beamer, a professional engineer with the city of Casper’s Public Services Department, provided cost estimates.

<table>
<thead>
<tr>
<th>Sources</th>
<th>Uses</th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
<td>$ 500,000</td>
</tr>
<tr>
<td>Cash Match</td>
<td>$2,615,000</td>
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<tr>
<td>In-Kind Match</td>
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</tr>
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<td><strong>Total eligible project cost</strong></td>
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</tr>
<tr>
<td>BRC % of total eligible project costs</td>
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</tr>
<tr>
<td>Local % of total eligible project costs</td>
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<table>
<thead>
<tr>
<th>Non-Construction Costs</th>
<th>Construction Costs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Architectural and Engineering fees</td>
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</tr>
<tr>
<td>Site work</td>
<td>$ 259,522</td>
</tr>
<tr>
<td>Mobilization, clearing, excavation, in-stream structures, erosion control</td>
<td>$2,800,000</td>
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<tr>
<td>Contingencies (4%)</td>
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</tr>
<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$3,374,522</strong></td>
</tr>
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</table>

**Regional Comments by Kim Rightmer**

River restoration is a key component of Governor Mead’s Wyoming Water Strategic Initiative. The Initiative notes the North Platte is one of the most important and utilized rivers in the state. The North Platte is a key feature of the Casper area communities it traverses. It attracts tourists, provides diverse recreational opportunities and provides a quality-of-life factor that employers and their employees find desirable. This phase is a critical next step to the redevelopment of the river and the continued momentum of the overall project.
Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of $500,000, as requested. Performance measures will include the completion of the restoration activities, additional private investment and enhanced tourism or recreation development.

Project Overview

Casper Platte River Revival - WY Blvd/Water Treatment Plant Site

**Purpose**
The city of Casper requests a $500,000 Community Enhancement grant for the second phase of the Platte River Revival Project.

**Project Budget**

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
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<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Construction Costs</td>
<td>$28,090</td>
<td>$146,910</td>
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<tr>
<td>Construction Costs</td>
<td>$471,910</td>
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<tr>
<td>Total Project Cost</td>
<td>$500,000</td>
<td>$2,615,000</td>
<td>$259,522</td>
</tr>
</tbody>
</table>

**Projected Grant Expenditure Schedule**

| Acres Restored | 600 | Restoration of river bank and riparian area |

**Project Infrastructure**

- Acres Restored: 600
- Restoration of river bank and riparian area

Casper, WY

Platte River Revival

[Casper map image]
Project Description

The Natrona County Economic Development Joint Powers Board, in cooperation with the Casper Downtown Development Authority, requests a $500,000 Community Enhancement grant for Phase I of the Casper Downtown Public Plaza project. Casper has invested a great deal in the revitalization of the downtown and particularly the Yellowstone District, Casper’s historic downtown. On July 15, 2015, the State Building Commission agreed to sell an existing state office building, which reached the end of its useful life, to the JPB. The office building will be demolished to create space for the plaza.

Downtown proponents will construct a 47,000 square-foot, year-round public events space. The plaza will be able to hold as many as 6,000 people and host more than 250 events every year. The city will own the land and lease it to the Downtown Development Authority.

The $8 million project has received $3 million from the city and an additional $1.5 million in private donations to date. A portion of this funding is being applied to Phase I, which consists of property acquisition, environmental studies and site clearance and preparation. Phase II will be the actual plaza construction.
Project Goals and Public Benefit

The plaza will create a focal point in the downtown district. By attracting people to the downtown, there will be increased economic development opportunities.

The appearance and function of the downtown district will be improved. The plaza will provide an opportunity to increase local events that provide a sense of community while attracting tourism and new economic development opportunities.

Timeline

The applicant anticipates completing the project by December 2016.

Project Funding

The total project cost is $1,387,894, of which $500,000 represents BRC grant funding, $874,112 from the city of Casper and $13,782 in-kind (conceptual design by MOA Architecture).

MOA Architecture provided cost estimates.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
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<tbody>
<tr>
<td>BRC amount</td>
<td>$ 500,000</td>
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<tr>
<td>Cash Match</td>
<td>$ 874,112</td>
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<tr>
<td>In-Kind Match</td>
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<tr>
<td><strong>Total eligible project cost</strong></td>
<td><strong>$1,387,894</strong></td>
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<tr>
<td>BRC % of total eligible project costs</td>
<td>36%</td>
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<tr>
<td>Local % of total eligible project costs</td>
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<table>
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<th>Uses</th>
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<tr>
<td><strong>Land Acquisition Costs</strong></td>
<td></td>
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<tr>
<td>Land</td>
<td>$ 650,000</td>
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<tr>
<td><strong>Non-Construction Costs</strong></td>
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<tr>
<td>Architectural and Engineering fees</td>
<td>$ 237,381</td>
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<tr>
<td>Other fees (surveys, tests, etc.)</td>
<td>$ 120,000</td>
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<td><strong>Construction Costs</strong></td>
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<tr>
<td>Demolition and removal</td>
<td>$ 364,875</td>
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<tr>
<td>Remediation</td>
<td>$ 15,638</td>
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<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$1,387,894</strong></td>
</tr>
</tbody>
</table>

Regional Comments by Kim Rightmer

Over the last few years, Casper has focused on the downtown core. Projects that were long placed on the back burner have become active and are garnering community support. The first project, recently implemented and funded with a BRC Community Enhancement grant, is a public restroom at the parking garage. It was well received by the community. The DDA has identified a public plaza as a priority project, a necessary driver of traffic to the downtown area and as an incentive for businesses to locate in vacant buildings and lots in and around the core. The project will create a focal / gathering point in the downtown area and will beautify an area that has become tired and lackluster over time.

Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of $500,000, as requested. Performance measures for this project include the acquisition of the state building, demolition and site clearance.
### Project Overview

**Casper/Natrona Co. Economic Development JPB Public Plaza Project**

**Purpose**
The Casper/Natrona County Economic Development Joint Powers Board, in cooperation with the Casper Downtown Development Authority, requests a $500,000 Community Enhancement grant for Phase I of the Casper Downtown Public Plaza project.

**Project Budget**

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
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<td><strong>Construction Costs</strong></td>
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<td>$ 380,513</td>
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<tr>
<td><strong>Total Project Cost</strong></td>
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<td>$ 874,112</td>
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<td>$</td>
<td>$ 1,387,894</td>
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**Performance Measures**

<table>
<thead>
<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
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<tr>
<td>Businesses Assisted</td>
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<td>Lou Tauberts, Okes Jewelers, White Lace and Promises, Donells Candies, Cadillac Cowgirl, Floral Rhino, Charlie T’s, Don Juan’s, Sandwich Bar, Botticelli’s, Metro Coffee, Yellowstone Garage, Sherry’s Place and Art321</td>
</tr>
<tr>
<td>Jobs to be Created (3 Year Projection)</td>
<td>5</td>
<td>Jobs will created after the completion of phase 2</td>
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<tr>
<td>Land</td>
<td>1.4</td>
<td>1.1 acres of land for plaza, and a .3 acre parking lot</td>
</tr>
<tr>
<td>Acres Prepared</td>
<td>1.1</td>
<td>Clearing of the site, demolition of existing structures</td>
</tr>
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</table>

![Casper Downtown Plaza Map](image)

---

**Community Grant and Loan Committee - September 2015**

C-75
**Project Description**

The city of Cheyenne requests a $500,000 Enhancement grant for the West Edge Streetscape and Civic Center Commons project. This project is part of a large-scale revitalization of the area adjacent to and west of Cheyenne’s central business district. The project will combine public infrastructure, parks, open gathering spaces and infill development opportunities. The city believes the redevelopment will attract people and businesses to the area and ultimately make a significant economic impact on the central business district and historic downtown Cheyenne. Planning for the West Edge revitalization has been ongoing since 1989. Flood control and other infrastructure work is underway. The Civic Center Commons will be the first piece of the West Edge project that the public will be able to utilize and, as such, is critical to the success of the larger project.

The Civic Center Commons will be a social gathering space with the West Edge District. Plans include an amphitheater and other enhancements that will be an anchor for the public spaces throughout the West Edge. Streetscape for nearby areas will also be a part of this project. Public walking paths will surround ponds in the park-like Civic Center commons. This amenity will help spark infill development opportunities and economic growth in the West Edge District. The city is currently in negotiations with developers to master-develop around the Civic Center Commons/Streetscape project.

The Civic Center Commons intended location is currently a parking lot. Cheyenne has recently completed a parking study which indicates that a re-design of the current parallel street parking to diagonal parking and available spaces in nearby parking garages will mitigate the loss of the parking lot.
Project Goals and Benefits

The larger, overall West Edge project will provide flood control, mitigate real and perceived concerns that inhibit investment for reuse of property, create meaningful public spaces that attract people and leverage private investment.

Cheyenne hopes the West Edge improvements will increase its ability to attract data centers and technology-related companies and will prepare the area for future business growth by making it more attractive.

The goal is to revitalize the West Edge district by bringing an energy that will attract new businesses, housing and other private investment.

Timeline

The applicant anticipates completing the project by December 2016.

Project Funding

The total project cost is $1,113,085, of which $500,000 represents a BRC Community Enhancement grant. The match is $505,296 in-kind in the value of the lot and $107,789 in cash (6th Penny Sales Tax) from the city of Cheyenne.

Gene McDonald, a professional engineer, provided cost estimates.

Regional Comments by Lisa Johnson

This project was first conceptualized in 1989 in the Corlett/CBD West Redevelopment Plan, and the need for public gathering space has been a common theme of community plans over the years. Most recently, a labor study by Cheyenne LEADS and Laramie County Community College stated a lifestyle improvement goal to develop a range of amenities and housing opportunities to attract and retain a diverse workforce, targeting highly skilled professionals and millennials.

In addition to providing a public gathering space and greenspace, the project will improve storm water and flood control, provide connectivity for pedestrians and bicyclists to the downtown and additional housing and workplace options. This project is intended to serve as a catalyst that will attract more private investment in the area. As unsightly or vacant lots are developed, the city’s tax base will be increased.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
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<tbody>
<tr>
<td>BRC amount</td>
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<td>Cash Match</td>
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<tr>
<td>In-Kind Match</td>
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<tr>
<td><strong>Total eligible project cost</strong></td>
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<td>BRC % of total eligible project costs</td>
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<tr>
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<table>
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<tr>
<td><strong>Land Acquisition Costs</strong></td>
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<tr>
<td>Land</td>
<td>$505,296</td>
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<td>Architectural and Engineering fees</td>
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<td>Building Components:</td>
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<td>Foundation and/or Structural Framing system</td>
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<td>Miscellaneous/Other: Decorative concrete, pedestrian crossing, ornamental fence, decorative bollards, stone faced pilasters, vendor pad, performance space, benches, tables, trash cans and bike racks</td>
<td>$186,910</td>
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<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$1,113,085</strong></td>
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</table>
Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of $500,000, as requested.

Performance measures for this project include the construction of the Civic Center Commons and Streetscape, number of summer and winter events, additional private investment in the area.

Project Overview

<table>
<thead>
<tr>
<th>Cheyenne West Edge Streetscape &amp; Civic Center Commons</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Purpose</strong></td>
</tr>
<tr>
<td><strong>Project Budget</strong></td>
</tr>
<tr>
<td><strong>Description</strong></td>
</tr>
<tr>
<td>Land</td>
</tr>
<tr>
<td>Non-Construction Costs</td>
</tr>
<tr>
<td>Construction Costs</td>
</tr>
<tr>
<td><strong>Total Project Cost</strong></td>
</tr>
</tbody>
</table>

**Project Infrastructure**

- Acres Developed: 1.68, Former parking lot site
- Benches: 8
- Tables: 6
- Decorative Bollards: 8
- Trash Receptacles: 5
- Bike Racks: 4
- Lighting Fixtures: 18

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**CHEYENNE, WY**

West Edge Streetscape and Civic Center Commons
Project Description

The city of Gillette requests a $275,000 Community Enhancement grant to construct a 400 square-foot restroom facility, including water and sewer to the site, and parking lot improvements at the southwest corner of 3rd and Kendrick streets in downtown Gillette. This area will be adjacent to the Gillette plaza, construction of which will be complete this summer.

Gillette has made great strides in revitalizing its downtown area. This project is the third phase in Gillette’s larger downtown revitalization project, which was originally developed through a CDBG planning grant in 2012. In the previous two phases of this project, the Business Council awarded a total of $1.5 million in BRC grant funds to complete projects involving streetscaping, sidewalks, handicap accessibility, lighting, benches, trash receptacles, and a plaza area. Gillette also became a certified Wyoming Main Street community in early 2015.

Project Goals and Public Benefit

The project will add a necessary service to the downtown, and will enable Gillette residents and visitors to stay in the area longer. This will also provide a more attractive alternative to portable restrooms.

The restrooms will be available to tourists, as well as for events such as the September brewfest and the winter ice festival, and will greatly reduce the use of local business restrooms which are not appropriate facilities for large events. Restrooms will be open year-round; the city parks crew will be responsible for the upkeep of the facility, as well as locking the facilities after hours.

By redesigning the parking lot, no spaces will be lost with the addition of the restrooms. The public facilities and improved parking will benefit 10 businesses directly and 66 businesses indirectly.

Timeline

The applicant anticipates completing the project by August 2016.
Project Funding

The total project cost is $554,509, of which $275,000 represents BRC grant funding and a $279,509 cash match from the city of Gillette.

Michael Cole, a professional engineer with HDR Engineering, provided cost estimates.

Regional Comments by Dave Spencer

This is the third phase of the Gillette Avenue / downtown revitalization project. It will provide a public restroom facility and rejuvenated parking for the 3rd Street Plaza area, which will be completed this summer.

Total local funding leveraged in all three phases will total more than $8 million after this project is complete. During the last few months, Gillette has become a Certified Main Street Community and is aggressively moving forward with its comprehensive downtown revitalization effort.

The public plaza will directly serve the citizens and businesses that use the area and will enhance the downtown experience, which is one of the tenants of the Main Street program. I feel this is a great example of how BRC funding can be used to improve the business climate of an area and leverage other resources.

Staff Recommendation

Staff recommends funding as a Community Enhancement grant in the amount of $275,000, as requested. Performance measures for this project include the construction of the facility and the revised parking lot.

<table>
<thead>
<tr>
<th>Sources</th>
<th>$</th>
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</thead>
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<tr>
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<tr>
<td>BRC % of total eligible project costs</td>
<td>50%</td>
</tr>
<tr>
<td>Local % of total eligible project costs</td>
<td>50%</td>
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</table>

<table>
<thead>
<tr>
<th>Uses</th>
<th>$</th>
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</thead>
<tbody>
<tr>
<td>Non-Construction Costs</td>
<td></td>
</tr>
<tr>
<td>Architectural and Engineering fees</td>
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<td>Project inspection fees</td>
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<td>Site work</td>
<td>177,545</td>
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<td>Electrical Systems</td>
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<td>Mechanical, plumbing, HVAC systems</td>
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<td>Landscaping</td>
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<td>Foundation and/or Structural Framing system</td>
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<td>Interior Finishes</td>
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<td>Contingencies (approx. 7.5%)</td>
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<tr>
<td>Total Uses</td>
<td>554,509</td>
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</tbody>
</table>
### Project Overview

**Gillette Public Plaza Restrooms**

<table>
<thead>
<tr>
<th>Purpose</th>
<th>The city of Gillette requests a $275,000 Community Enhancement grant to construct a 400 square-foot restroom facility and parking lot improvements at the southwest corner of 3rd and Kendrick streets in downtown Gillette.</th>
</tr>
</thead>
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#### Project Budget

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
<th>Cash</th>
<th>In-Kind</th>
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<tbody>
<tr>
<td>Land</td>
<td>$</td>
<td>- $</td>
<td>- $</td>
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<td>Non-Construction Costs</td>
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<td>$</td>
<td>$ 554,509</td>
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#### Performance Measures

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<thead>
<tr>
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<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses Assisted</td>
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<td>Montgomery Bar, Big Lost Meadery, Center Bar, Chophouse Restaurant, Alla Lala Cupcakes, Brothers Coffee Company, Pizza Carrello, Gillette Brewing Co., Coffee Friends LLC and Fiesta Tequila</td>
</tr>
<tr>
<td>Acres Developed</td>
<td>0.33</td>
<td>Parking lot and restroom facility</td>
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<tr>
<td>New Building Construction</td>
<td>400 sf</td>
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<tr>
<td>Parking Lot Resurfacing</td>
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<tr>
<td>Sidewalk</td>
<td>200 sf</td>
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---

![Map of Gillette, WY showing the location of public restrooms and downtown plaza facilities](image)
GREEN RIVER

$84,000 Community Enhancement grant to install wayfinding signs

Staff Recommendation:
Fund as requested

Project Description

The city of Green River requests an $84,000 Community Enhancement grant to install wayfinding signs. Green River is dissected by the river and the Union Pacific Railroad. Many services and amenities on the south side of town are accessible by two points. This makes it difficult for tourists, even new residents, to successfully navigate the community. A wayfinding system has been a community goal for several years. This project would realize the community’s goal by placing 22 large, 14 small and three parking signs in strategic locations.

Project Goals and Public Benefit

The goals of the project are to order and install the signs. Beyond the physical completion of the project, the city anticipates positive impacts to occur in the community as a result of implementing the wayfinding system such as improving the tourism economy and creating opportunities for new business connections with the local sector. Long term, the city hopes that branding and developing economic centers will encourage new development within the city.

Wayfinding helps everyone navigate. It will enhance the experience of visitors and entice them to explore what the city has to offer. A well-designed wayfinding system will synergize marketing, identity, function and economic vitality.

Timeline

The applicant anticipates completing the project by the summer of 2016.

Project Funding

The total project cost is $168,000, of which $84,000 represents BRC Enhancement grant funding matched by $71,000 from the city of Green River and $13,000 from the Urban Renewal / Main Street Organization.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
<td>$84,000</td>
</tr>
<tr>
<td>Cash Match</td>
<td>$84,000</td>
</tr>
<tr>
<td>Total eligible project cost</td>
<td>$168,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Construction Costs</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Signs/Installation</td>
<td>$158,672</td>
</tr>
<tr>
<td>Freight Fees</td>
<td>$4,000</td>
</tr>
<tr>
<td>Contingencies (3.28%)</td>
<td>$5,328</td>
</tr>
<tr>
<td>Total Uses</td>
<td>$168,000</td>
</tr>
</tbody>
</table>
An engineer and cost estimator with Harmon Sign of Ohio provided cost estimates for sign fabrication and delivery.

**Regional Comments by Pat Robbins**

For several years the city talked about a signage program that would help with the problem of wayfinding, culminating in a project design. The plan would have placed directional informational signs around the community to facilitate increased traffic, which, in turn, would have translated into additional revenue. Due to budget cuts, decreasing tax revenue and changes in priorities, this project was never undertaken.

The current administration, in partnership with the local Main Street program, has scaled the project to a cost the community can afford, while still maintaining enough signage to make the project valuable.

**Staff Recommendation**

Staff recommends funding as a Community Enhancement grant in the amount of $84,000, as requested. Performance measures for this project include the purchase and installation of the signs, increased tourist visits and improved traffic flow.

**Project Overview**

<table>
<thead>
<tr>
<th>Green River Wayfinding System</th>
</tr>
</thead>
</table>

**Purpose**

The city of Green River requests an $84,000 Enhancement grant to install way-finding signs.

<table>
<thead>
<tr>
<th>Project Budget</th>
<th>Projected Grant Expenditure Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Description</strong></td>
<td><strong>BRC</strong></td>
</tr>
<tr>
<td>Construction Costs</td>
<td>$84,000</td>
</tr>
<tr>
<td>Total Project Cost</td>
<td>$84,000</td>
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</tbody>
</table>

**Performance Measures**

<table>
<thead>
<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses Assisted</td>
<td>7</td>
<td>Castle Rock Hospital District, Smiths Food and Drug, U.S. Bank, Flaming Gorge Harley Davidson, Oak Tree Inn, Sweetwater Trophies and Arctic Circle Restaurant</td>
</tr>
<tr>
<td>Wayfinding Signs</td>
<td>37</td>
<td></td>
</tr>
</tbody>
</table>
Project Description

The town of Jackson requests a $500,000 Community Enhancement grant and a $1,201,256 BRC loan to make improvements to the Snow King Sports and Events Center (Events Center) located at 100 East Snow King Ave. The Events Center is a 30,000 square-foot, multipurpose, community recreation conference and events facility owned by the town of Jackson and managed by Center Management Incorporated, a nonprofit organization. Constructed in 1993, the indoor ice rink is also used for dry floor events such as conferences, conventions, fairs and concerts. The Events Center includes a lodge room that supports skiers using Snow King Mountain, as well as the operational base for the Jackson Hole Ski and Snowboard Club, the Girl Scouts and Snow King Ski Patrol.

A $250,000 community enhancement grant was awarded in 2012 to expand the facility’s entrance, add new meeting rooms and to expand communication capabilities for the center and associated meeting rooms.

Current plans for the Events Center include expanding and enclosing the mezzanine area for a conference room and seated food service, adding a food service area to the first floor and expanding and improving the existing ice refrigeration system including compressors, floor and boards.
Project Goals and Public Benefit

Jackson relies heavily on the Events Center for recreation, community meetings, conferences, conventions, banquets, weddings, art and health fairs and concerts. The public benefit is the center’s contribution to the social, recreational and cultural character of the community.

Further, the Jackson economy heavily depends on tourism. The Events Center plays an important role in hosting conferences, conventions in the summer and events such as youth hockey leagues, adult and youth hockey tournaments, figure skating competitions and exhibitions and more during the winter.

The community reports the economic impact of the center is $3 million annually. This project seeks to strengthen the Center’s operational viability by expanding the capacity of the Center to serve the community and visitors. The community estimates the improved Events Center will make a $6 million annual impact.

Timeline

The applicant anticipates completing the project by the summer of 2017.

Project Funding

The total project cost is $2,151,256, of which $1,201,256 represents a BRC loan, $500,000 in BRC Community Enhancement grant funds and $450,000 in cash from the town of Jackson.

Nelson Engineering provided cost estimates.

Loan Terms and Revenue Recapture

Total Project: $2,151,256
Total Loan: $1,201,256
BRC Grant: $500,000
Collateral: Snow King Sports and Events Center, located at 100 East Snow King Ave.
Repayment: Lease payment from Center Management Inc. to the town of Jackson
Term: 30 years
Interest Rate: 1%
Fees: .5% loan fee (not to exceed $5,000)
Other fees (i.e. loan documentation, appraisal, filing, etc.) are the responsibility of the town of Jackson.

<table>
<thead>
<tr>
<th>Sources</th>
<th>Uses</th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
<td>$1,701,256</td>
</tr>
<tr>
<td>Cash Match</td>
<td>$450,000</td>
</tr>
<tr>
<td><strong>Total eligible project cost</strong></td>
<td>$2,151,256</td>
</tr>
<tr>
<td>BRC % of total eligible project costs</td>
<td>79%</td>
</tr>
<tr>
<td>Local % of total eligible project costs</td>
<td>21%</td>
</tr>
</tbody>
</table>

Non-Construction Costs

- Architectural and Engineering fees $56,800
- Other fees (surveys, tests, etc.) $136,009
- Project inspection fees $9,500

Construction Costs

- Site work $35,000
- Demolition and removal $115,500

Building Components:

- Electrical Systems $78,750
- Mechanical, plumbing, HVAC systems $943,391
- Foundation and/or Structural Framing system $161,697
- Interior Finishes $161,490
- Fire Protection $24,850
- Other: Board System $155,000
- Other: Commercial Kitchen Equipment $77,700
- Contingencies (10%) $195,569

**Total Uses** $2,151,256
The BRC program will recapture $1,201,256 in principal and approximately $189,680 in interest.

Fifty percent (50%) of revenues recaptured above the amount of the loan payments (through the assistance of grant funds) will be made available to the Events Center for continued operations and maintenance. The remaining funds will be used for other town facilities and infrastructure as appropriate. Revenue recapture will be placed in a segregated account.

**Regional Comments by Roger Bower**

Teton County is the center of Wyoming’s tourism attractions with two national parks, two world-renowned ski areas and an airport that provides 65% of Wyoming’s enplanements. Tourism is a first opportunity for individuals and businesses to learn about Wyoming. Recreation and conferences are a vital part of that learning process. The public benefits by the job creation and tax revenues created by this industry.

My only concern is the massive marketing effort that needs to happen to re-educate the public that this facility is the correct place for their conference. Teton County has passed a lodging tax and is in the process of forming a Destination Marketing Organization (DMO). The DMO will be tasked with marketing the shoulder seasons for conferences when occupancy rates are lower and the workers need wages.

**Staff Recommendation**

Staff recommends funding as a Community Enhancement grant in the amount of $500,000 and a BRC loan in the amount of $1,201,256, as requested.

Performance measures for this project include the construction of the mezzanine conference room, food service area, an updated ice refrigeration system and increased number of summer and winter events.

**Project Overview**

<table>
<thead>
<tr>
<th>Purpose</th>
<th>Jackson Snow King Sports &amp; Events Center</th>
</tr>
</thead>
<tbody>
<tr>
<td>The town of Jackson requests a $500,000 Community Enhancement grant and a $1,201,456 BRC loan to make improvements to the Snow King Sports and Events Center.</td>
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**Project Budget**

<table>
<thead>
<tr>
<th>Description</th>
<th>BRC</th>
<th>Cash</th>
<th>In-Kind</th>
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<tr>
<td>Non-Construction Costs</td>
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<td>Construction Costs</td>
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<td>$1,948,947</td>
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<tr>
<td>Total Project Cost</td>
<td>$1,701,256</td>
<td>$450,000</td>
<td></td>
<td>$2,151,256</td>
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</table>

**Performance Measures**

<table>
<thead>
<tr>
<th>Measure</th>
<th>Quantity</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Businesses Assisted</td>
<td>1</td>
<td>Center Management Incorporated</td>
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<tr>
<td>Revenue Recapture to State</td>
<td>$1,396,392</td>
<td>BRC loan, 30 years at 1%</td>
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<tr>
<td>Jobs to be Created (3 Year Projection)</td>
<td>7.5</td>
<td></td>
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<tr>
<td>Jobs to be Retained</td>
<td>6.5</td>
<td></td>
</tr>
<tr>
<td>Area Added to Existing Facility</td>
<td>1,378 sf</td>
<td>Mezzanine conference room addition</td>
</tr>
<tr>
<td>Compressors</td>
<td>4</td>
<td>updated refrigeration system</td>
</tr>
<tr>
<td>Ice Floor Resurfacing</td>
<td>17,000 sf</td>
<td></td>
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CROOK COUNTY

$25,000 planning grant for a feasibility study

Staff Recommendation:
Fund as requested

Project Description

Crook County requests a $25,000 planning grant for a feasibility study. County Road 68 (also known as D Road) needs to be rebuilt due to increased industrial use. The road is heavily used now by oil field and agricultural traffic. Stata Energy will open a uranium mine by the end of 2015. Scouting and planning for the mine has substantially increased traffic, and opening the mine will generate more traffic. It is anticipated the mine will employ 200 people during the construction phase and will create 60 jobs on a regular full-time basis.

Crook County Road and Bridge, through the planning grant, will seek to identify the most cost effective means by which to repair and maintain the road. Funding for implementation will be sought through the Wyoming Department of Transportation’s Industrial Road Program. Additional funding may be sought from Stata Energy and other companies that use the road.

Project Goals and Benefits

The results of the study will provide Crook County with maintenance and reconstruction information and alternatives. Repairing and rebuilding the road will make it safer for industrial traffic and other users. The study will be used by the county to apply for additional funding for implementation.

Timeline

The applicant anticipates completing the plan by December 2016.

Project Funding

The total project cost is $33,333, of which $25,000 represents the BRC planning grant and $8,333 cash match from the Crook County Road Fund.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
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<tbody>
<tr>
<td>BRC amount</td>
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<tr>
<td>Cash Match</td>
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<tr>
<td><strong>Total eligible project cost</strong></td>
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</table>

| BRC % of total eligible project costs | 75%       |
| Local % of total eligible project costs | 25%       |

<table>
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<tr>
<th>Uses</th>
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</thead>
<tbody>
<tr>
<td>Consulting Fees</td>
<td>$33,333</td>
</tr>
<tr>
<td><strong>Total Uses</strong></td>
<td>$33,333</td>
</tr>
</tbody>
</table>
Regional Comments by Dave Spencer

Crook County has been experiencing increasing problems with this road as industrial development has increased in the area. The likely addition of the uranium mine will only make the condition of the road worse. This planning grant will allow them to get ahead of the curve and possibly use WYDOT and WBC funding to address the problems. Public benefits include plans for safer travel in the future, as well as facilitation of economic development in the area, which helps Crook County’s tax base and creates jobs. This planning grant is a necessary step to helping the county solve a problem that would otherwise impede economic development.

Staff Recommendation

Staff recommends funding as a planning grant in the amount of $25,000, as requested. Performance measures include a completed plan, identified funding sources and partnerships, options for repairing, redesigning and reconstructing the road.
**Project Description**

Goshen County requests a $50,000 planning grant to develop a targeted industry study. Goshen County Economic Development Corporation (GCEDC) paid for a targeted industry study in 2004-2005. That study primarily focused on adding value to locally produced commodities, but it also identified bakeries, tortilla, baked goods, cereal or snack food, bird food and animal feed manufacturing and bean processing as targeted industries. Because the study is now 10 years old, these industries may no longer be viable.

In 2013, the Wyoming Business Council prepared an analysis for Goshen County comparing the county’s economy to the Wyoming and U.S. economies. This analysis is very useful for understanding Goshen County’s strengths and weaknesses compared to the larger economies.

A general updating of both studies using current data and applying current best practices for economic development, cluster analysis and economic/industry trends is now required. Other studies completed should also be included in this more comprehensive study that identifies and prioritizes targeted industries that Goshen County and the region can pursue. GCEDC has started gathering previous studies and has begun to identify available properties, as well as industries that might be suited for those properties. Independent analysis and validation of local resources, products, markets, labor force and education will be critical to realistic implementation strategies. The study will also identify partners, performance metrics, funding, marketing strategies, site selectors and recruitment strategies.

**Project Goals and Benefits**

Successful implementation of this study will result in job retention and creation and growing the tax base of Goshen County and the region.

**Timeline**

Goshen County projects the plan could be completed and begin to be implemented by December 2016.
Project Funding

The total project cost is $66,700, of which $50,000 represents the BRC planning grant and a $16,700 cash match from Goshen County Economic Development Marketing Fund.

Regional Comments by Lisa Johnson

The results of this project will be an implementation plan to attract new business development to publicly funded infrastructure such as the Torrington Eastside Industrial Park and the Cold Springs Business Park. Additionally, if Goshen County Economic Development Corporation uses this tool to promote a positive business environment in Goshen County, private business investment and the creation of primary jobs will follow. The project is critical with the recent announcement by a local manufacturer about the layoff of about 70 jobs.

Staff Recommendation

Staff recommends funding as a planning grant in the amount of $50,000, as requested.

Performance measures will include the completed study, partnerships identified, marketing and recruitment strategies identified.
GREEN RIVER

$25,000 planning grant to develop an urban renewal plan for its central business district

Staff Recommendation: Fund as requested

Project Description

The city of Green River requests a $25,000 planning grant to develop an urban renewal plan for its central business district. Green River intends to pursue revitalization of its downtown district in accordance with Wyoming Statute 15-9-102-223 (Wyoming Urban Renewal Code). The official declaration of an area as one in need of revitalization provides a local government with funding opportunities, legal authorities, and more, relative to deteriorating properties and infrastructure. The plan, required by statute, will provide a road map for the community to accomplish all the required actions of declaring the area as a slum or blighted area and the measures that will be taken to improve the area.

The goals and objectives of this plan will provide a focus on the elimination of slum and blight, as well as revitalization efforts within the boundary of the defined downtown area. They will include the development of historic preservation projects, community programs, zoning, special tax districts, incentives and volunteer involvement.

Project Goals and Benefits

For a community to use the Wyoming Urban Development statute, planning is a required step in the prescribed process. This plan will allow Green River to complete the statutory process and begin to reclaim and revitalize its historic downtown district. For several years, community planning has identified this process as important. Dwindling revenues make urban renewal more important than ever.

Timeline

Green River projects the plan will be completed and implemented by July 2016.

Project Funding

The total project cost is $33,333, of which $25,000 represents the BRC planning grant funding and $8,333 cash match from the city of Green River.
Regional Comments by Pat Robbins

The grant would fund a strategy and implementation process for the Green River URA/Main Street Agency. While the program is almost 10 years old, there has never been a specific strategy for renovation and revitalization of the district. This has hindered the URA/Main Street Agency’s ability to plan and execute programs. This grant would provide a systematic approach for moving the program forward.

The program has an active and diverse board, the support of the city’s governing body and a qualified director to implement the plan successfully. This plan could serve as the catalyst for action.

Staff Recommendation

Staff recommends funding as a planning grant in the amount of $25,000, as requested. Performance measures include the completion of the plan, implementation of the statutory urban redevelopment process, the creation of any zoning or special tax districts and volunteer involvement.
Project Description

Johnson County, in cooperation with the city of Buffalo and the Kaycee, Buffalo Johnson County Economic Development Joint Powers Board (JPB) requests a $24,650 planning grant to address the feasibility of expanding the Bomber Mountain Civic Center (Center), formerly the Clear Creek Elementary School. The Center was renovated in part using a $1 million Community Facilities program grant in 2014. Today it houses a mix of for-profit and nonprofit entities. All leasable space is fully occupied at this time. Sheridan College of Johnson County is an anchor tenant in the facility and offers industry new employee and safety training. The Jim Gatchell Memorial Museum, located adjacent to the Center, has also expressed a need for space to provide educational activities.

The Center has seen a sharp increase in demand for space from local, regional and surrounding states for small, medium and large group meeting space. Youth that have used the facility exceeds 30,000 individuals. Meeting demands for space and parking have both become issues.

Johnson County will address the feasibility of expanding the facility to meet current and future demand, including adjacent properties, potential designs, cost estimates and potential funding sources and partnerships.

Project Goals and Benefits

Johnson County, the city of Buffalo and the Kaycee, Buffalo and the Johnson County Economic Development Joint Powers Board have invested in the Center and will continue doing so as needed. A previously awarded Community Facilities program grant is almost fully expended and the facility renovation nearly complete, including a highly efficient HVC system. The JPB is preparing an application for SLIB consideration to install a fire suppression system.

As a result of the completed and planned renovations, Johnson County Emergency Management has proposed using the Center as an emergency shelter facility for the city of Buffalo and Johnson County. Agreements are in place to formalize this and Johnson County Emergency Management will install an emergency generator.

With proper planning, in addition to being a community facility and an emergency shelter, the Center could be a fully functional conference and training facility that will serve the region.
**Timeline**

The applicant anticipates completing the plan by September 2016.

**Project Funding**

The total project cost is $32,868 of which $24,650 represents the BRC planning grant and $4,109 cash from the city of Buffalo and $4,109 cash from Johnson County.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
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</tr>
<tr>
<td>Cash Match</td>
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</tr>
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<td><strong>Total eligible project cost</strong></td>
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</tr>
<tr>
<td>BRC % of total eligible project costs</td>
<td>75%</td>
</tr>
<tr>
<td>Local % of total eligible project costs</td>
<td>25%</td>
</tr>
</tbody>
</table>

**Uses**

<table>
<thead>
<tr>
<th>Consulting Fees</th>
<th>$32,868</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Uses</strong></td>
<td>$32,868</td>
</tr>
</tbody>
</table>

**Regional Comments by Dave Spencer**

This plan will be the foundation for the next steps in growing the utility of the Bomber Mountain Civic Center. The community partners have done an excellent job to date bringing diverse resources to ensure the facility is meeting its highest and best use in a short period of time. This study is timely and needed to expand the concept and apply the principles of economic development to what has become a key anchor to the community’s economic development strategy.

**Staff Recommendation**

Staff recommends funding as a planning grant in the amount of $24,650, as requested. Performance measures include the completion of the plan, evaluation of current and future demand including needs of adjacent properties, potential designs, cost estimates and potential funding sources and partnerships.
LARAMIE COUNTY

$25,000 planning grant for analysis of the Laramie County Fair location

Staff Recommendation: Fund as requested

Project Description

Laramie County requests a $25,000 planning grant for analysis of the Laramie County Fair (Fair) location. The Laramie County Fair originated in Wheatland in 1907. During World War II the fair moved to Cheyenne as the county’s population center and the growing 4-H movement. The fair is currently held at Frontier Park, and the Fair owns the livestock barns, but they cannot be permanently housed there due to Cheyenne Frontier Days’ operations. This creates a burden on the Fair board to move operations out of Frontier Park every year. Additionally, the annual cost to have the fair at Frontier Park is $114,000. This includes utilities, storage pods, tents, bleachers, office movement and outside support operations such as Public Works, the Health Department and contract services.

In 2004 Laramie County purchased the 875-acre Archer Complex for the purpose of a multi-functional campus for citizens to enjoy year-round. The campus includes 145 acres for the annual Laramie County Fair. A master plan was prepared for that portion of the campus. It was envisioned the venue would be able to host the Fair and a variety of other events as a rental facility. The plan, developed with third-party assistance, is needed to answer the questions of Laramie County taxpayers as to the sustainability of a multiuse facility at the Archer Complex.

Project Goals and Benefits

Fair office buildings and majority of operations are located at the Archer Complex. The Laramie County Fair board wants an objective analysis by an outside consultant of:

- the costs associated with moving Fair operations and events to the Archer Complex exclusively
- current budget revenues and expenditures of the Fair operations
- cost estimates for a multiuse facility
- the cost difference in having the Fair at the Archer complex versus the mobilization costs to move to Frontier Park annually
- type, variety and marketability of events that can be sustained at a multiuse facility year-round
- costs of operation and maintenance of similar facilities
• Schematic design evaluation to identify energy cost savings through partnerships with Cheyenne Light Fuel and Power and High West Energy

Laramie County believes events drawing visitors to the community will result in a positive economic impact in terms of lodging, meals, shopping and fuel. The Fair could generate rental income, perhaps a recreational vehicle park and a portion of concession and stall rental sales. Operations, maintenance and security needs will create jobs. Additional acres are available for business development. Having the multiuse facility in place would be of benefit in recruiting businesses to locate there. This study will provide information necessary to understand the next steps.

**Timeline**

The applicant anticipates completing the plan by summer 2016.

**Project Funding**

The total project cost is $33,333, of which $25,000 represents the BRC planning grant funding and $8,333 cash match from the Laramie County Fair Board.

<table>
<thead>
<tr>
<th>Sources</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>BRC amount</td>
<td>$25,000</td>
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<td>Cash Match</td>
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<td><strong>Total eligible project cost</strong></td>
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<tr>
<td>BRC % of total eligible project costs</td>
<td>75%</td>
</tr>
<tr>
<td>Local % of total eligible project costs</td>
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</table>

<table>
<thead>
<tr>
<th>Uses</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting Fees</td>
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</tr>
<tr>
<td><strong>Total Uses</strong></td>
<td><strong>$33,333</strong></td>
</tr>
</tbody>
</table>

**Regional Comments by Lisa Johnson**

Laramie County has experienced some negative feedback about moving the Fair from Frontier Park to the Archer Complex. In 2012, voters rejected a proposal for a $21.8 million events center, exhibit hall and livestock pavilion. Opponents wanted an objective opinion that such a complex would be sustainable. Since then, the Fair board has revisited the scale of the project and will take a phased approach to development of facilities. This planning grant will offer an objective view of the feasibility of future development at the Archer Complex.

**Staff Recommendation**

Staff recommends funding as a planning grant in the amount of $25,000, as requested. Performance measures will include the completion of the plan, potential designs, cost estimates, types of functions that could be held at the facility and identified partnerships and funding sources.
NATRONA COUNTY

$50,000 planning grant to complete an updated comprehensive economic development strategy (CEDS)

Staff Recommendation:
Fund as requested

Project Description

Natrona County requests $50,000 to complete an updated comprehensive economic development strategy (CEDS). The current comprehensive economic development strategy is five years old and does not represent the current economy. A CEDS report will analyze the regional economy and serve as a guide for establishing regional goals and objectives, developing an action plan and identifying investment priorities and funding sources.

An updated CEDS will also allow the local economic development organization (Casper Area Economic Development Alliance, or CAEDA) to update its strategic plan to accurately detect economic threats and capitalize on opportunities and resources.

Project Goals and Benefits

A CEDS report is designed to bring together the public and private sectors to create an economic road map. The following components will be addressed:

- A background summary of the region that answers, “What have we done?”
- An analysis of strengths, weaknesses, opportunities and threats (SWOT) that answers, “Where are we now?”
- A strategic direction / action plan that should answer, “Where do we want to go?” and “How are we going to get there?” while leveraging the SWOT analysis.
- A mechanism to gauge progress that answers, “How are we doing?” and “What can we do better?”
- An understanding of the role of economic development organizations and their ability to respond to changing situations.
**Timeline**

The applicant anticipates completing the plan by January 2017.

**Project Funding**

The total project cost is $75,000, of which $50,000 represents the BRC planning grant funding and a $25,000 cash match from CAEDA.

**Regional Comments by Kim Rightmer**

A CEDS is a planning process designed to build capacity and guide the economic prosperity and resiliency of an area or region. It acts as a vehicle for individuals, organizations, local governments, schools and private industry to engage in a meaningful conversation about necessary economic development efforts.

The last CEDS report developed in Natrona County was created as a supporting document for several projects being considered at the time, including the business incubator. It was for a five-year time period ending in 2010. It is now outdated and no longer relevant. An updated CEDS will enable the community to better evaluate and plan projects that will enhance the quality of life and promote prosperity for everyone in the county.

**Staff Recommendation**

Staff recommends funding as a planning grant in the amount of $50,000, as requested. Performance measures will include the completion of the plan, identified partnerships and funding sources.
PINE BLUFFS

$50,000 planning grant to develop a master plan for 318-acre parcel north of town

Staff Recommendation:
Fund as requested

Project Description

The town of Pine Bluffs requests a $50,000 BRC planning grant to develop a master plan for a 318-acre parcel north of the town. The land was purchased by the town in 2008 to secure three irrigation wells and associated water rights to ensure a sustainable water supply for the future needs of the town. The land also has great potential for future development of housing, businesses, schools, recreation and more.

Project Goals and Benefits

A comprehensive plan will assist the community in developing the property. Citizen and local elected officials will be involved in the process. The town will be informed about regulating future development while keeping in mind the needs of the community and the natural resources particularly the water wells.

Timeline

The applicant anticipates completing the plan by fall 2016.

Project Funding

The total project cost is $66,666, of which $50,000 represents the BRC planning grant funding and $16,666 cash match from the town of Pine Bluffs.

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Regional Comments by Lisa Johnson

This 300-plus-acre parcel is a tremendous asset for future growth and development. Recently a new manufacturing company has been searching for a site which could be located on the North Wells property. Applying for a planning grant would help the community respond to this and future business development opportunities. Careful infrastructure planning is the critical first step to community and economic development for the town of Pine Bluffs.
Staff Recommendation

Staff recommends funding as a planning grant in the amount of $50,000, as requested. Performance measures will include the completion of the plan, preliminary cost estimates for infrastructure development, identification of potential funding sources and a development timeline.
Project Description

The city of Sundance requests a $25,000 planning grant for a downtown feasibility study. Sundance is the first full-service Wyoming community that tourists encounter traveling from Mount Rushmore to Yellowstone National Park. The city has a rich Western and Native American heritage that will appeal to visitors if properly packaged and marketed.

Sundance is working to pursue Main Street Affiliate status in the future. The city’s historic high school, commonly known as Old Stoney, needs renovation but lacks a plan and identified partners and funding sources. The city would like to use Old Stoney to house the Crook County Museum. The feasibility study will address all of these issues and provide Sundance with specific actions to be taken in order to advance its goals for downtown improvements.

Project Goals and Benefit

The plan will provide Sundance with a road map to achieve its goal of downtown improvement. Specifically, the city will direct the consultant selected to assist it in developing and adopting building specifications for existing and new retail store facades to change or meet a Western design criteria. The plan will identify funding sources and partnerships that may be resources for improvements to historic structures, as well as new business and commercial space.

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| BRC % of total eligible project costs | 75% |
| Local % of total eligible project costs | 25% |

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Timeline

The applicant anticipates completing the plan by fall 2016.

Project Funding

The total project cost is $33,333, of which $25,000 represents the BRC planning grant funding and $4,167 cash match from the city of Sundance and $4,166 cash match from the Sundance Area Chamber of Commerce.
Regional Comments by Dave Spencer

Sundance has been aspiring to improve its downtown and would like to become a part of the Wyoming Main Street program. This planning project will help it set the stage for moving forward in a comprehensive manner. This will in turn provide jobs for residents and help retain and grow tax revenues. In addition, it will provide a focus to broader efforts at economic development.

Staff Recommendation

Staff recommends funding as a planning grant in the amount of $25,000, as requested. Performance measures will include the completion of the plan, draft building specifications, identification of potential funding sources, partnerships and a development timeline.
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Laramie County
  Homeowner Assistance  1 page
June 1, 2015

Wyoming Business Council

To the Honorable members of the Wyoming Business Council:

I understand that a fine local organization known as “Cody Cupboard” has partnered with the City of Cody in their request for a Community Development Block Grant from your Council. I know you are well aware of how these funds would be used and allocated in order to enable this remarkable outreach organization to provide extraordinary food and nutrition services to many worthy and vulnerable persons within this community.

My wife Ann and I have always made a personal commitment and contribution to their work, and I can only tell you that is exceedingly worthwhile and well received. The funds they are seeking would be used to remodel a former Recycling Center owned by the City of Cody, and the new facility would be more energy efficient, would increase food storage, provide ADA compliant parking, entry and restroom facilities, a more secure office area and improved paved parking – as well as assuring a most welcoming environment to those receiving their services and the volunteers who provide assistance. The grant application was completed and submitted on March 1, 2015 and your council has already conducted the site visitation on March 26, 2015. I would sincerely hope that you were greatly impressed by the possibilities that could be achieved with this grant and what it would mean for the community and the Cody Cupboard.

I personally know many of the Board of Directors of the Cody Cupboard, and they are marvelous citizens and have given so much of their time, treasure and talent.

I can unhesitatingly recommend and support the Cody Cupboard grant application and consider it a personal privilege to have been able to support it as generously as I could over the past many years.

I can tell you honestly they are a splendid organization and would be wonderful stewards of the resources you could provide. Thank you for hearing me out.

Respectfully and sincerely,

[Signature]

Alan K. Simpson
June 16, 2015

Wyoming Business Council
Cody Cupboard
P O Box 3006
Cody, Wyoming 82414

Dear Members of the Wyoming Business Council:

You will be considering a request for a Community Development Block Grant this fall from the Cody Cupboard and the City of Cody. This grant will enable Cody Cupboard to refurbish the old recycling center in Cody into a space that the Cupboard can use to better serve our community.

The congregation, and Church Council, of Christ the King Lutheran Church in Cody, Wyoming respectfully requests the Wyoming Business Council to approve the grant requested by Cody Cupboard. The Cupboard has been a blessing to many people over the years in our community, and we know that a need for their kind services will continue in the future.

Our congregation supports Cody Cupboard with gifts of food and other items, as well as cash gifts, to enable this service organization to assist people in need on an ongoing basis. So again, our congregation asks that the Wyoming Business Council deal favorably with the grant request from Cody Cupboard and the City of Cody.

Thank you in advance for your kind consideration and God bless your work.

Sincerely,

[Signature]

Dr. Ron M. Garwood
Pastor, Christ the King Lutheran Church
June 13, 2015

RE: Community Block Grant

To Whom It May Concern:

We are writing today to show our continued support of Cody Cupboard’s endeavor to serve our community and to urge the Wyoming Business Council to assist the Cupboard by providing the grant money requested which will be used to make improvements on the building the Cupboard wishes to utilize. This proposed building, with its improvements, will allow the Cupboard to provide food to our community for many years to come.

The number of people seeking assistance from the Cupboard proves the need for this service in Cody. It is staffed by Volunteers and funded through donation which leaves little money for rent. Therefore, we feel, it is imperative that the Cupboard gain financial support for a building that will continue to meet the rising needs of Cody; provide a safe and comfortable work environment for volunteers; is more easily accessible for those seeking their services with increased parking and ADA access.

Sincerely,

David and Karla Stephens
To: The Wyoming Business Council
Re: Community Development Block Grant for the Cody Chamber

I would like personally to express my appreciation to the Cody Chamber of Commerce and especially to the group of businesspeople who have performed above and beyond the call in very restricted circumstances.

Sincerely,

[Signature]

[Address]

8-15-06
Shoshone River Farm
3513 Sheridan Ave.
Cody, WY 82414
307 899 6316
ShoshoneRiverFarm@gmail.com

6/2/15

Wyoming Business Council
Cody Cupboard

Cody, WY 82414

Dear Wyoming Business Council:

I am writing this letter in support of the Cody Cupboard and their efforts in supporting our community. Cody is fortunate to have such an organization, providing food to our local needy families. I am also very impressed with the dedicated volunteers who help run the organization. From my experience the facility is run with great professionalism and friendly environment. They have been very supportive of the local food movement and are currently delivering Shoshone River Farm fresh local produce to those in need. I understand the farm fresh produce is greatly appreciated by their clients.

I am confident, if the Cupboard is able to find larger, better equipped facilities they will serve our community even better. I would encourage the Cupboard and its benefactors to consider cooler and freezer space in new facilities.

If you have questions, please contact me at 307 899 6316. I look forward to another year supporting the Cupboard with fresh produce.

Scott Richard
Cody, WY 82414.

Sincerely,

[Signature]

Shoshone River Farm
DATE: 1 June 2015

SUBJECT: Cody Cupboard Letter of Support

TO: Wyoming Business Council

I have been a supporter of the Cody Cupboard since I moved to Cody in 2008 and am pleased to praise them for all the good work they do for the people of Cody. The Cupboard is a very important asset to the people they serve. Please give The Cupboard whatever support you can.

Thank you.

Christopher Konrad

PO Box 114 Cody, WY 82414
City of Cody  
1338 Rumsey Ave.  
Cody, Wy 82414  
Attn: Annalea Avery

To Whom It May Concern:

Cody Overhead Door will donate services and minimal/maintenance parts for the repair and upkeep at the old recycling center, now to be the Cody Cupboard. Our donation will continue as long as the Sondeno family owns Cody Overhead Door and/or is affiliated with the Cody Cupboard.

Our donation will cover normal maintenance for the continued operation of the existing doors. Should a new door, opener, or repairs beyond maintenance be required, terms and pricing will be discussed with the proper management before proceeding. We look forward to helping the Cupboard continue its support of those in need within our community. Should anyone have any questions regarding our donation please contact us at 307-527-6557.

Sincerely,

Mike Sondeno  
Co-owner, mgr.  
Cody Overhead Door Co. LLC
January 12, 2015

To whom it may concern:

I am writing in support of the Cody Cupboard food pantry and the service it provides to DFS and the community. Because the Cupboard operates Monday-Friday (except for holidays and special events), our office is able to refer those in need of food assistance in a timely manner.

The Cupboard is supported collectively by many churches and service organizations in the community, and it is relied upon to operate as an extension of their commitment to serve those in need. It has provided consistent and reliable distribution services for the past 27 years, meeting the needs of the poor in our community.

As a non-profit organization with tremendous community support, the Cupboard offers a readily available source of food assistance when needed. Without this service, food assistance resources would be fragmented and disorganized, resulting in decreased effectiveness and efficiency in providing for those in need.

The Department of Family Services of Park County has had a 27+ year working relationship with Cody Cupboard. I am pleased to have the opportunity to write a letter of support for their funding efforts for a new facility.

Sincerely,

[Signature]

Edwin Heimer L.C.S.W.
District Manager
January 1, 2015

Ms. Michele Hemry
The Cody Cupboard
PO Box 3006
Cody, WY 82414

RE: Pledge letter to Cody Cupboard to refurbish the old recycling center as its future home for the Cupboard

Dear Michele:

Christ Episcopal Church pledges that the Cody Cupboard will receive $15,000.00 from the church's special project Endowment Mission Fund to refurbish the old recycling center as the Cupboard's future home and to cover the cost of the interior structures needed to make the building a food pantry.

Over the past years, Christ Episcopal Church, through its grant and endowment mission funds, has supported the Cody Cupboard and its mission "to create a body of committed citizens working together to alleviate hunger in the Cody area by providing temporary food assistance to those in need." We are excited to be part of this "seed" project and that you are partnering with City of Cody to insure the completion of the new Cody food pantry.

Yours in Peace,

David Fike, Vestry Senior Warden

Rev. Mary Caucutt

Cc: Christ Episcopal Church Mission Endowment Project Fund
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Subject: Letter of Support for Cody Cupboard

Dear Business Council Members:

This letter is to encourage the Wyoming Business Council to approve a Community
Development Block Grant for the Cody Cupboard's endeavor to refurbish the recycling center in
Cody, Wyoming at your September 10, 2015 meeting. The Cody Cupboard and Soroptimist
have long supported each other in our community volunteer efforts.

The Cody Cupboard is a vital part of our community providing food and meals for those in need. Each year, Soroptimists of Cody assists the Cupboard by volunteering during their annual food drive. Their role in our community is crucial, and we would encourage the Business Council's full support of their request.

Thank you very much for your consideration.

Sincerely,
Soroptimists International of Cody

Theresa Gunn
President Elect
To: Wyoming Business Council  
Re: Cody Cupboard Grant

Greetings:

I am writing both as a private citizen and a member of the Cody City Council. I sincerely hope you will approve the grant request for the renovation of a city building for use by the Cody Cupboard. The space they are in now is barely functional. Many of the volunteers are older and there is a basement involved as well as very limited parking, and a common use restroom with the Chamber of Commerce. 

This organization is one of the stars of our community serving the most needy of our citizens for many years. I have had the pleasure of helping out a few times around the Holidays. The gratitude shown by the recipients is very humbling. 

The new facility being offered by the city is located by the senior center, has plenty of parking, will have appropriate restroom facilities and is on one level. My wife joins me in encouraging your approval of the project. 
Sincerely,

Bonnie and Stan Wolz
Cody Cupboard
Box 3006
Cody Wy 82414

To whom it may concern:

This letter is in regard to Cody Cupboard's application for a grant to refurbish the old Recycling center.

I have been contributing to the Cupboard for many years and I feel they a much needed service to Cody.

I am asking the Wyoming Business Council to approve this grant

Sincerely,

Jaye Grigg
Ms. Sandy Quinlan  
Wyoming Business Council  
214 W. 15th St.  
Cheyenne, WY 82002

Dear Business Council:

I hope you will look favorably on the Town of Chugwater's application for a Community Development Block Grant to purchase the former Horton's Corner property.

The December 2012 vandalism/fire that destroyed the convenience store proved a major blow to the community. Not only was the town's major private employer put out of commission, but other businesses and institutions suffered as well. Any reduction of jobs in a small town constitutes a setback that can hardly be overcome.

And in this case, the whole state has felt the pinch. I don't know how many people have told me that they used to stop there and questioned when we were going to rebuild. "Where do the community people even buy gas?" they ask, alluding to the lack of gas stations between Mileposts 13 and 78 on I-25. I assure them that it remains a solid business opportunity, but that no one has negotiated a deal for the property yet.

Chugwater has a good history of progressive efforts along this line. I point to its support of the bond election in 1996 that produced the new high school, the $100 lot program, the development of the business building on Main St. and the utilization of 6th cent sales tax money to produce new streets and other improvements in recent years. We locals are proud of all these efforts.

Given the grant, I have no doubt the town fathers, perhaps with the aid of the local economic development group, will be able to put together a plan to get the property into capable hands that will have it up and running once again.

Thanks for your consideration of support that would have a most positive effect on Chugwater and I-25 travelers for years to come.

Kind Regards,

Rep. Dan Kirkbride

Feb. 22, 2015
February 20, 2015

The Town of Chugwater Wyoming
P.O. Box 243
248 2nd Street
Chugwater Wyoming 82210

To the Town of Chugwater:

The Town of Chugwater is located along the I-25 corridor in the Southeast part of Wyoming, 25 miles south of Wheatland and 45 miles north of Cheyenne. For the past 20 plus years Chugwater had a gas station that took care of the travelers, truckers and residents of the town with gas needs as well as refreshments, hot chili, sandwiches and other snacks.

The gas station named “Hortons” was a landmark for those who were stranded because of snowstorms, high winds, semi blow-overs, or problems in general that affected Interstate 25. In December of 2012 a person decided to start his car on fire and drive thru the gas station causing total destruction of the building.

Within the last two years we have come to realize the impact that was caused by losing Hortons, the amount of travelers that run out of gas between Wheatland and Cheyenne is huge, as well as the semi’s that have had to make changes for their travel. Families can be stranded during the snowstorms with little to no fuel, with not many options to find food or drink.

The Town of Chugwater is currently pursuing a CDBG grant for the purchase of the previous area known as Hortons for the purpose of replacing a gas station to meet the needs of travelers and residents in the area.

Therefore, I am in total support for the Town of Chugwater to go forward with the CDBG grant for the purchase of land previously known as” Hortons”.

Sincerely,

[Signature]

Senator Jim D. Anderson
Wyoming Senate District 02, Platte and Converse Counties
February 23, 2015

Wyoming Business Council
Community Development Block Grant

To Whom It May Concern,

We are writing this letter to support the Town of Chugwater’s application for a Community Development Block Grant. We are the only financial institution in the community. We have noticed a substantial decrease in economic activity since Horton’s Corner ceased operation. We endorse the efforts of Chugwater to acquire this property and develop the convenience store for future operation.

Please contact us if you have any questions regarding our letter. Thank you in advance for your positive consideration of this project.

Sincerely,

[Signature]

Leonard R. Scoleri
President & CEO
Stage Stop Art Center  
Tricia Sagner, Secretary  
Chugwater, WY 82210  
February 20, 2015

To Whom It May Concern;

I am writing on behalf of the Stage Stop Art Center, a small business in Chugwater, WY. We would like to see a Fuel and Service Center in our community, and we support the Town of Chugwater in their pursuit of a grant to purchase the land of the former fuel station.

Just over two years ago our only gas station and convenience store burned down. It was a devastating loss to our community, and has resulted in economic loss to our community. Many people driving along Interstate 25 no longer stop to support our local businesses making it hard for the small business to remain viable. It has been difficult on the community members and rural ranches/farms surrounding the area as well not having fuel close by. People now have to plan ahead when they begin to run low on fuel and have to drive a minimum of 23 miles to the nearest fuel station. Many of the tourists traveling Interstate 25 are unaware that the nearest fuel station is 70 miles from Cheyenne to Wheatland, and every business in Chugwater has had the weary traveler stop in a panic looking for fuel.

Our previous fuel station and convenience store was a huge asset to the community. It provided jobs, advertised for the other businesses around Chugwater, and got the traveler off of the highway resulting in a boost in our local economy. Our community would greatly benefit from this grant in efforts to build a new fuel and service center.

Sincerely,

[Signature]

Tricia Sagner  
Stage Stop Art Center
2/2/2015
Town of Chugwater
PO Box 243
Chugwater, WY 82210

Mayor Sand:

The Chili Corporation would like to extend their support for the grant application by the Town of Chugwater to the Community Block Grant program. Chugwater Chili Corporation has been impacted significantly by the loss of Horton's Corner. Horton's Corner sold more of our products any other companies we sell to including large a distributor for King Soopers. After the loss of Hortons, sales dropped and traffic through our store dropped by approximately 10%.

The loss of Horton's is the main topic of discussion when folks stop by the store from folks not only from Wyoming, but from other states. They ask when Horton's will be rebuilt and discuss what a big loss it was when it burned. We have also had numerous out of town travelers stop in our office desperately searching for gas.

The gas station and convenience are critical to our town. We give our full support to the Town with their efforts in acquiring the property in order to lease it out and make the new station a reality for Chugwater.

Best Regards,

RaeCee Wilkerson
Co-Owner
Chugwater Chili Corp.
TO:           Town of Chugwater
            c/o Karen Guidice
DATE:        February 19, 2015
REF:         Letter of Support for the Town of Chugwater Fuel and Service Center

Chugwater Schools, Platte County School District #1, and the Greater Chugwater Community collaborate to provide an outstanding education program to serve its K-12 students and families throughout the Greater Chugwater Community area and surrounding communities. We as educators are charged with the awesome responsibility to develop our students academically, socially, and behaviorally.

To continue providing this service and opportunities to the Greater Chugwater Community, it is imperative that Chugwater, Wyoming replace the previous Horton's Corner with an operation to provide fuel and services to the Community. The Community has suffered with the absence of a Fuel and Service Center and this absence has deterred many families and visitors from considering Chugwater as a viable place to relocate, which has impact on Chugwater Schools.

I give my highest possible recommendation and the recommendation of Chugwater Schools for a new Fuel and Service Center; and it is my hope that Chugwater, Wyoming will continue to develop and grow as a community, and will be a place that families will consider when they relocate. This Center will benefit the entire population of this community.

Thank you for all your time and efforts on behalf of this Fuel and Service Center, and if I can be of any further assistance in regards to recommendations or qualifications please feel free to contact me at 307-422-3501 or 307-331-2619.

Respectfully,

George W. Kopf
Principal
February 11, 2015

Ms. Sandy Quinlan
Community Development Block Grant Program Manager
Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002

Dear Ms. Quinlan:

In December, 2012 the Horton’s Corner Service Station burned, leaving the pumps and gas tanks in tact in Chugwater, Wyoming. This very successful service station was built in the mid 80’s and has become a staple in the community. Many times, during holiday weekends, cars were lined up for fuel and the convenience store was filled with customers. Horton’s was a necessary stop for folks traveling to lakes. Whether they didn’t see the sign on the interstate, or misjudge the distance between Cheyenne and Wheatland, travelers continue to stop in Chugwater for fuel. Travelers, especially those from the midwest and eastern part of the country, underestimate distances in Wyoming and find themselves having to stop for fuel. The familiarity of the service station in Chugwater is engrained in travelers’ minds. There are a couple residents in town that keep 5 gallon gas tanks on hand for those folks who don’t realize the distance. It has been an incredible hardship for the community. Not only residents and travelers, but also the local businesses have had losses because Horton’s was one of the main draws to get folks off the interstate.

Horton’s Corner was the only business in town where locals could go to purchase grocery store items. Without Horton’s, locals have to travel either 25 miles north or 45 miles south to purchase fuel and groceries. Since the loss of Horton’s, the Soda Fountain is carrying a few items. Horton’s Corner was very instrumental with the sale of Chugwater Chili and brought travelers off the interstate to purchase fuel, use the rest stop and brought travelers into town to see Chugwater. That aspect of economic development has been hurt and needs to be built up again in the community. Even if travelers don’t need gas, it was the perfect location for a quick stop between towns, being right off the interstate with easy off and on. The local ranchers are also struggling in that they typically don’t keep diesel fuel on hand for their trucks and to take time to drive to Cheyenne or Wheatland to fill their trucks has been challenging.

Horton’s employed 14 full and part time employees, the second largest employer in Chugwater. Fourteen jobs in Chugwater is considered a major employer for this small community. Horton’s offered first time jobs to many of the area youth in the summer. Horton’s was the local stop for lunch for students going to the Chugwater school.

Another factor is the oil and gas industry as well the wind industry. The Zephyr Transmission line is planned to begin in a couple years. This transmission line is being built starting just north of Chugwater and bringing electricity to the southwest United States. The Pathfinder Wind project will also begin in a few years. The Pathfinder project has leased land throughout the Chugwater area and intends to build wind farms to create the electricity for the southwestern United States. The oil industry has seen increase in the Douglas, Wyoming area and the Cheyenne, Wyoming area. Oil service companies travel back and forth, with Chugwater being the perfect location for a stop.
Ms. Sandy Quinlan  
Wyoming Business Council  
Page 2

State government travels continually through Chugwater. State officials have expressed great concern for the loss of Horton's Corner. Senator Enzi's grant manager discussed compressed natural gas as being an opportunity for a new station.

The Chugwater location is a strategic location for a gas station for several reasons:

- It is an easy off and on, directly off the interstate,
- It has been a proven success, being in business for over 20 years,
- Those stopping to use the rest area across the road frequently stop at the service station for a drink or something to eat and will then be on their way,
- The interstate traffic count through Chugwater shows increasing demand for a service station,
- It is between the towns of Cheyenne and Wheatland and travelers find themselves needing to stop for fuel,
- It will serve the 500+ area residents for grocery needs,
- It will serve the needs for the 500+ area residents for fuel needs,
- It will serve the local ranchers with diesel needs,
- It will answer the need for a convenience lunch stop,
- It will be an answer for new business needs with wind and oil,
- It can be an opportunity for compressed natural gas.

The loss of the station has been devastating to Chugwater. We will join with the Town in every effort to make the grant a success and start rebuilding all that was lost with the loss of Horton's Corner.

Best Wishes,

Karen L. Guidice  
President  
Chugwater Economic Development, Inc.  
PO Box 64  
Chugwater, WY 82210  
307.331.5761
February 27, 2015

To Whom It May Concern:

As the Executive Director of the H.O.P.E. Agency, I am writing this letter in support of Crisis Prevention and Response of Washakie County.

As a domestic violence/sexual assault program located in nearby Hot Springs County, we have a close working relationship with Crisis Prevention and Response. We have worked together with many clients and we know the need to have comfortable and confidential office space for clients to feel safe while they are receiving services.

The nearest shelter located in the Big Horn Basin is located approximately 90 miles from Washakie and Hot Springs County. Currently our offices can only provide a three night motel stay to victims who are displaced because of domestic violence, sexual assault or stalking. For the majority of the clients, a three night stay is never quite enough. By having a shelter more centrally located in the Basin, Crisis Prevention and Response can provide longer stays while the clients are rebuilding their lives or waiting for suitable alternative housing.

I strongly encourage funding for this project, as it will benefit multiple victims and their children in Washakie County as well as the entire Big Horn Basin.

Sincerely,

Jennifer Domhoff
Executive Director
February 27, 2015

TO Whom It May Concern,

I am writing in support of the Crisis Prevention & Response Center here in Worland, Wyoming. When Jeanne Core took over directing the crisis center it had lost some of its ability to help the people in the county who truly needed the help. She has worked diligently to make the center a vital piece of the community again.

I have been a part of a coalition in the county that works to keep children safe and for the betterment of the county. Jeanne has been part of this coalition and comes every meeting to share her work and to volunteer to help others. As a prevention provider in the community I see a real need for The Crisis Prevention & Response Center in this community.

The shelter was closed in 2010 because it was structurally unsound. The center now has to put people up in a hotel to keep them out of harm's way.

The office is small and there is no way to provide quality confidential services when anyone sitting in the office can hear all the conversations that are taking place.

The Crisis Center needs a facility that has sufficient office space for the staff, where conversations are kept private and confidential, a place that people in need feel safe going to, and where multiple victims can be housed in a safe, clean environment for themselves and their children.

Jeanne Core has worked tirelessly to provide services and care to the people of the community who are victims. The center needs a new facility to continue to provide these services. Please help them make this happen.

I fully support their efforts in this endeavor.

Sincerely,

Mary Buchanan

Mary Buchanan
February 26, 2015

Sarah Garcia
Washakie County Youth Alternatives
Program Director
1001 Big Horn Ave., Suite 104
Worland, WY 82401

Re: Crisis Prevention and Response

To Whom It May Concern:

I am writing this letter in support of the Crisis Prevention and Response (CPRC) Program. I run the Youth Alternatives (YA) Program here in Washakie County. CPRC and YA have worked on projects together throughout the community for a number of years. CPRC is actively involved in the Youth Alternatives Council that meets once a month. CPRC has provided community service opportunities for our youthful offenders on numerous occasions. CPRC provided training for the staff at YA last year by sending them to the Crimes Against Children Conference in Cheyenne, WY.

I believe that Crisis Prevention and Response is a vital asset to Washakie County and its residents. They provide a safe environment for people in need. They have a caring and knowledgeable staff. CPRC has made an impact in this community through their commitment to providing residents with resources for an escape from violence and abuse.

If you need any further information regarding the benefits of CPRC in this community, please feel free to contact me.

Thank You,

Sarah Garcia
Program Director
Richard Fernandez  
2720 Yellowstone  
Worland, Wy 82401  
February 26, 2015

To Whom It May Concern

To Whom It May Concern:

This letter is to voice my support for the Worland Crisis Prevention Response Center’s participation in the Community Block Grant Program. This center is an essential program for the Big Horn Basin often relying on local and federal grants to assist them for funding. This center needs funding in order to expand their facility including building a shelter for victims of violence. The shelter they have now is not able to be utilized due to structure issues and therefore it has required them to shelter victims in motels.

The monies CPRC could gain from the Community Block Grant could assist is providing this shelter. This would allow better services for victims of violence. This would allow for better security for victims and in turn it would help them overcome the fear of using shelter services. Thank you for your time in reviewing this letter and I hope you consider CPRC for this grant.

Sincerely,

Richard Fernandez
February 26, 2015

To whom it may concern;

Thank you for consideration of the Crisis Prevention & Response Center in Worland, Wyoming. As in any small community organizations like this are a vital part of our community. We know our neighbors and are compelled to help them in every way we can.

Without the Crisis Prevention & Response Center and their amazing team we would lose a very valuable resource in our community. No amount of money can be put on the value of work that they do. The help they can give people in their time of need is priceless and could make all the difference in the world.

If we don't take care of the people in our community we lose our community. It would be hard to find a more worthy candidate for funding. This funding would be a huge asset for the Crisis Prevention & Response Center and Washakie County.

Thank you for your time and Consideration!

Jenn Rasmussen
Executive Director
Worland Ten Sleep Chamber of Commerce
February 26, 2015

To Whom It May Concern,

I am writing this letter in support of our local Crisis Prevention and Response Center. Our local center is in need of funding to expand their office and build a new shelter so that they can continue to offer their critical services to our community. With a bigger building space they could provide quality, confidential, services to their clients. Currently, they do not have a shelter of their own because it became structurally unsound in 2010. The building of a shelter would significantly impact their ability to provide a safe environment for the clients that they serve to have access to in times of crisis. Without a shelter, they are limited with what they can help with. The Crisis Prevention and Response Center provides services that are utilized by both individuals and families. It is a safe place where people can go where they will be given access to resources and kind, caring staff.

The Crisis Prevention and Response Center is an important part of our community and I hope you will consider supporting it.

Sincerely,

Carey Gill
Vocational Rehabilitation Counselor
February 24, 2015

To Whom It May Concern;

The Washakie Development Association is happy to offer this letter of support towards your consideration for grant funding to expand office space and create a new shelter facility in Worland for the Crisis Prevention and Response Center. As the economic development entity in the community we know quality of life assets are very important. The work done by and the services offered at the Crisis Prevention and Response Center are among those valued assets.

Working with employers in our community, along with recruiting businesses and employees, we are frequently reminded that services of all kinds, that positively impact families, are among the top priorities for those who are choosing to live and work in Washakie County. No one wants to experience a crisis but when a family is in need they deserve a safe comfortable place to take shelter and a private office space to share their concerns and situations as they seek help.

The shelter in Worland was closed in 2010 because of structural issues and the office no longer accommodates the volume of clients in a professional, secure and private manner. This project is not just another “want” to make our community look nicer but a necessity to serve our citizens today and in the years to come.

Washakie County endorsed the good works of the Crisis Prevention and Response Center by voting to support their mission as part of the 1% General Purpose Sales Tax passed in November 2014. WDA is in full support of the Crisis Prevention and Response Center in their effort to seek grant funds to provide a better quality of services to the citizens of Washakie County.

Sincerely,

LeAnn Chenoweth
Executive Director
To Whom It May Concern:

It is without hesitation that I am writing this letter of support for the Crisis Prevention and Response Center. Updates to their facility are long overdue. Unfortunately, families experiencing crisis are far too common. It is of the utmost importance that we support this much needed program. It is critical that families in our community be able to access services that the Crisis Center is able to provide. The Crisis Prevention Center staff continuously advocates for those in need within our community and I am happy to be able to collaborate with this worthy organization.

Respectfully,

Heidi DuPree, FSC
Worland Children’s Resource Center
John P. Worrall
COUNTY AND PROSECUTING ATTORNEY
Washakie County, Wyoming
attorney@washakiecounty.net

1001 Big Horn Ave
Suite 108
Worland, WY 82401
307-347-3115

February 24, 2015

Re: Grant application of Crisis Prevention and Response Center

To whom it may concern:

I am writing this letter in support of a grant request made by the Crisis Prevention and Response Center in Worland, Wyoming. I have been in my current role only a few months but I have worked with CPRC for many years as a private attorney and as a Judge. This entity, its staff leadership and its dedicated volunteers have been an unerring resource for battered and abused adults and children in our community. They are currently handicapped by a marked lack of space in their present facility. This makes it very difficult to serve their target groups with complete confidentiality and also makes it very difficult to house and protect those in need.

Despite this significant impediment, Jeanne Core and her staff and volunteers consistently provide needed quality services to all comes. I have never been aware of anyone who was turned away. The task of delivering this kind of compassionate help is becoming ever more difficult. Funds are limited due to changes in our economy, which coincidentally has a significant impact on the number of domestic violence cases that come through the Center. Wyoming's economy is driven by minerals and when prices are down, funds dry up and jobs become ever scarce. This recipe for domestic strife is seen on an increasing level at the Center.

In my brief tenure as the County Attorney, I have seen no less than 10 domestic violence cases (four of them felonies) in less than two months. Each of the victims in these cases has been provided services by CPRC. Sadly, I cannot foresee those numbers declining in the near future. The deadly combination of drugs, alcohol and poverty is a breeding ground for violence towards family and children. In order to more effectively serve this important segment of our community, CPRC desperately needs funds to allow for expansion. Our legislature recently determined to provide cities and counties 0 dollars in funding for this next year due to the mineral price downturn. As a result, CPRC has lost at least a portion of funding that it used to be able to count on. While operations can continue without outside assistance due to donations and other funding, expansion of the facility without significant grant funding will be impossible.

Thus, in order for this organization to fully and completely achieve its mission of serving all those victims in need of their services, additional funding for expansion is need and required.
Grants form entities such as yours make this possible. I trust and hope that you are able to assist CPRC in its ongoing efforts to serve those in need here in Washakie County.

Sincerely,

John P. Worrall
Washakie County Attorney
February 20, 2015

To Whom It May Concern:

I am very pleased to write the letter of support for the Crisis Prevention and Response Center in Washakie County.

As the CEO at Big Brothers Big Sisters of Northwest Wyoming, I work closely with the Crisis Prevention and Response Center (CPR) to serve the needs of our shared clients, to innovate new ways of providing services that are lacking for the families that we serve as well as collaborate with other agencies to determine gaps in needed services to at risk youth and families in our communities. Jeanne Core, Executive Director of CRPC and I have collaborated to coordinate current programs in the community to provide a continuum of service to at risk youth and families. We have also worked on plans where we may share resources and efforts and through coordination, to ensure that we enhance our programs and do not duplicate.

Through the recipient of this grant, CPR will be able to increase the chances of long term safety for the victims of domestic violence in our community. I believe that the steps outlined in this proposal are attainable, grounded in current and research based data, and will benefit the community as a whole in both the short and long term.

I am writing to let you know that I fully support any funding request on behalf of this program.

This program is invaluable.

Very truly yours,

Lisa M. Beamer, CEO
Big Brothers Big Sisters of Northwest Wyoming
CARES, Inc.

Basin Office
Big Horn County Court House
3rd Floor
Basin, WY 82410
307-568-3334

Lovell Office
Big Horn County Annex
355 East 5th Street
Lovell, WY 82431
307-548-2330

1-888-372-3334

To Whom It May Concern:

As the Victim/Witness Coordinator of Crisis And Referral Emergency Services (CARES), I am writing this letter in support of Crisis Prevention and Response Center in Worland, Wyoming.

As a Victim Services Program located in Big Horn County, WY, CARES Inc. has a more than 30 year working relationship with this Washakie County program. Over the years we have referred clients who need temporary shelter to the Crisis Prevention and Response Center.

CPRC has in the past whenever possible provided emergency shelter and safety for CARES victims. We have missed this collaboration the past few years as CPRC has not had an operating shelter. Big Horn County has no local emergency shelter facility and must rely on motel rooms to shelter clients or other DVSA programs with shelters. A motel is far from an ideal option to keep clients and their children safe, even for a short time. Many times a victim and her children will need to relocate for safety, jobs, housing or other concerns. With only 7 motels and very limited low-income housing units in Big Horn County, finding safe, affordable housing without a wait on a waiting list is difficult at best. In an area of high unemployment and low-paying entry jobs, finding a job that can support even moderate rental costs is also very difficult and almost unattainable in the short term, which is what most DV/SA victims need.

We at CARES strongly support this project to build a new office/shelter facility in Worland, WY. This project will benefit the entire Big Horn Basin and many DV/SA victims.

Thank you,

Vicki Collingwood
Victim Witness Coordinator
CARES
To Whom It May Concern,

Washakie County Public Health/Washakie Family Planning, is please to write this letter of support for the grant application. Washakie County Public Health/Washakie Family Planning has worked with the Crisis Prevention & Response Center staff and clients many times throughout the past years. We see this program as a vital asset to the community.

In the time we have been working with program staff, we recognize the very real need for reliable program services. It is vital that they be able to continue to offer the services needed by victims in order to maintain their safety.

We look forward to continuing our partnership and coordinating services with Crisis Prevention and Response Center. If you have any further questions please feel free to contact me at the number below.

Sincerely,

Amanda Heinemeyer
Washakie County Public/Washakie Family Planning Nurse Manager
307-347-3278
To Whom It May Concern:

Over the past several years I have had the pleasure of working with Crisis Prevention and Response Center here in Worland, WY. We have been able to collaborate with many clients to help provide higher quality of services. These services have included case management, group, individual, and family therapy as well as medication management when necessary.

One of the more difficult barriers in the community is that we no longer have a shelter available to individuals in need. It would improve the quality of care greatly if there was a safe and secure shelter for individuals and families in need to go to while experiencing domestic violence.

I am very proud of the services provided by Crisis Prevention and Response Center. Anything that could be done to increase the quality of care they are already providing would only benefit our community more.

With Regards,

Darcie Wisehart, LCSW
Clinical Director
To whom it may concern,

The Crisis Prevention & Response Center is a vital part of our community. People going through crisis need a safe and confidential place to begin rebuilding their lives. I would like to support the Crisis Prevention & Response Center, and their goal of expanding and building a new shelter. The shelter will allow victims to stay in town, while they heal and try to rebuild their lives. Being able to keep people in town will be beneficial because they can get assistance with getting a job, a place to live, and other help that will give these people hope. In my opinion without the proper help and support, victims end up going back into the same environment that causes crisis.

Thanks for your consideration,

Wendy Fredricks
Executive Director
Worland Senior Center
January 16, 2015

Dear Sir / Madam:

On behalf of the Evanston Chamber of Commerce and the Board of Directors, we strongly support the “Tools for Business Success” project. We believe that by incorporating these tools into our website, we can bring together local, state, and federal resources to help new and existing businesses in our local community succeed.

It has always been Evanston Chamber of Commerce’s mission to enhance the prosperity and growth of the Evanston’s business community. Therefore, by providing these resources through the Chamber’s website, local businesses of all sizes, existing or new, can discover an unprecedented array of information and services to assist them in making their business successful at no cost.

In addition, we can promote our community not only locally, but to prospects from outside our area as well. Through use of these tools, we can connect them with the most relevant information they need about our town, our local economy and the resources available to them so that they can focus on the most important task which is starting and running a successful business in our community.

In conclusion, we strongly believe the “Tools for Business Success” is the way to show how Evanston and the Chamber support our local businesses and our community.

Sincerely,

Seyed Yadegari
Chamber President
January 15, 2015

To: Wyoming Business Council
Fr: Jack Llewellyn, Executive Director
    Durango Chamber of Commerce
Re: Tools For Business Success – Evanston Chamber of Commerce

To Whom It May Concern,
This letter is to show our support in regards to the online program, Tools For Business Success ("Tools"). We currently provide this program and it has been beneficial to our members, business owners and community for a variety of reasons. Because Tools connects to 800+ websites and resources, users are able to find incredible amounts of information at one location. In addition, having the Tools customized to look and navigate like your current site, users feel they are still on the chamber site.

With the various navigation avenues, users are able to find what they need quickly. Our chamber members have commented to me about the business plan samples and how they were a helpful resource with starting a business. In addition, the online help function is a great addition as live help is available to troubleshoot and solve research questions promptly and efficiently. One of the most common recommended functions is under "employer assistance." The New Hire Email allows the business owner to simply select desired information to send to a new employee via email. One can include OSHA information and other useful items.

Our chamber promotes Tools during our member orientations, e-blasts, newsletters and other member offerings. Members and community at large have access to the Tools program. I would recommend having the Tools link on the home page as this will drive more traffic. Our chamber has Tools listed under the benefits page.

If you have any specific questions please feel free to contact me and I can expand on how Tools has helped our chamber, members and community.

Sincerely,

Jack Llewellyn
Executive Director
Durango Chamber of Commerce
To Whom It May Concern:

The purpose for our letter today, is to show our support for the successful implementation of the "Tools for Business Success Toolkit" that the Evanston Chamber of Commerce is currently striving to successfully develop and execute in their organization. The Rock Springs Chamber of Commerce successfully launched the "Tools for Business Success Toolkit" in November of 2013. After doing some research and reading further into the demographics of Rock Springs, we have found that more young entrepreneurs are researching ways in which to start-up their own business in our area. Our organization felt that it would help benefit as well as assist our growing entrepreneur base here in Sweetwater County. Our goal was to encourage them in their endeavors of being successful business owners, by making it a one stop location to provide all the necessities to start their business. The "Tools for Business Success Toolkit" has helped our local businesses significantly in being a go-to resource for everything from the local, state and federal level for information.

The Rock Springs Chamber of Commerce has also gained a lot of positive feedback from our business community in regards to the launch of our toolkit. We recommend that any Economic Development Organization or Chamber of Commerce consider purchasing the Toolkit. They will find that it is a great investment for their organization as well as their businesses, to utilize. The toolkit offers over 600 links and can be converted into approximately 70 different languages to better fit the business community and their needs. The Rock Springs Chamber of Commerce believes that the toolkit is a successful program, and that it continues to help our current and future entrepreneurs, and we are very pleased with the results that it has given us and our businesses over the past year.

Sincerely,

Dave Hanks, IOM
CEO
Rock Springs Chamber of Commerce

Kayla McDonald
Business Development Manager
Rock Springs Chamber of Commerce

*Bringing Businesses and Communities Together*
December 24, 2014

Child Advocacy Services of the Big Horns
Susan L. Corr, Executive Director
PO Box 6022
429 W. Alger St
Sheridan, WY 82801

Re: County Sponsorship
CDGB Planning/Feasibility Study

Dear Susan:

On behalf of the Sheridan County Commissioners, we are pleased to acknowledge our intent to sponsor your Wyoming Business Council grant application. Per your letter December 4, 2014, we understand your agency will be seeking a $25,000 CDBG planning/feasibility study to determine the need for a new building. We also realize you are only requesting sponsorship by Sheridan County and not requesting funding at this time.

We appreciate the services you provide to the citizens of Sheridan County. The work by your agency to prevent child abuse and neglect is invaluable.

Good luck with your grant application, feel free to contact our office if you have questions or concerns.

Sincerely,

Terry Cram
Chairman

cc: Renee' Obermueller, Administrative Director
File
DECEMBER 4, 2014

Sheridan County Commissioners
224 Main Street, Ste. B-1
Sheridan WY 82801

Dear Chairman Cram and the rest of the commissioners,

Please accept this letter as a formal request from the board of directors and administration of Child Advocacy Services of the Big Horns to the Sheridan County Commissioners to consider acting as our key sponsor for our application to the Wyoming Business Council. We will be applying for the March 2015 deadline to the Community Development Block Grant for a planning/feasibility study for the agency. This grant will be awarded in early fall of 2015. We will be writing this grant under the assistance of Dave Spencer and our team. Technical assistance may be requested through the grant management office of Sheridan County as the government sponsor of this grant.

Our grant application will request $25,000 from the CDBG to study and prepare a site feasibility study and engineering report for new construction of a new building to serve the children and families of Sheridan County through services provided by Child Advocacy Services of the Big Horns.

The agency will provide the matching 20 percent match and is not asking Sheridan County for any financial support for this planning grant. This grant is the kick off for a major construction project for our agency and the children/families of Sheridan County. We are looking forward to continuing to serve and provide prevention of child abuse and neglect in our communities.

Thank you for your consideration of our request. Please let me know if you have any questions or comments regarding our request. I may be reached at 307-675-2272 (CASA).

Sincerely,

Susan L. Carr
Nurturing Parent Facilitator
February 27, 2015

To: Wyoming Business Council

Re: GreenPath Programming Partnership with Wyoming Family Home Ownership
    Letter of Support

We are writing this letter of support to recommend the Wyoming Family Home Ownership Program (WYFHP). GreenPath and WYFHP have been working together for a number of years to help support the WYFHP participant families to understand their credit reports and to help them work to resolve the issues that are needed to improve their credit standing so that they are mortgage ready. We have taught classes for the WYFHP participants and have worked individually with clients in their program to help them understand and improve their credit.

The goal of our current collaboration with WYFHP is to help more low to moderate income residents of Laramie County improve their current financial circumstances to become more financially stable in the community. WYFHP and GreenPath have recognized a need over the recent months for a population set in Laramie County that are unable to begin to qualify for a mortgage due to past credit issues. This particular population may have incomes to support house payments but they are struggling with past credit issues that are hampering their ability to be accepted into any of the Wyoming supportive housing programs that will help them work toward home ownership.

Due to this need, GreenPath and WYFHP are planning a series of classes and counseling sessions that we are calling Credit Boot Camp. We have applied jointly for two grant funding opportunities to support the total of six hours of support that we are planning in each boot camp for approximately 40 participants. Participants will participate in 4 hours of classroom training and 2 hours of one-on-one counseling with both WYFHP and GreenPath staff.

Ultimately, we believe that by working together, we will help more Laramie County residents reach their goals to become homeowners and thus become more stable in our community.

Sincerely

Sara Gilbert
Community Engagement Liaison

"Through financial knowledge and expertise, we provide high-quality products and services that enable people to enjoy a better quality of life."
www.greenpath.org/about
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August 8, 2015

To whom it may concern:

I have known Gene Purdy for approximately six years with various lending relationships over this timeframe. Gene is self-made and has grown his farming and ranching operation on his own to what it is today. He has handled all financial dealings with me as structured and in a timely manner. Gene is both a financial manager and innovator. Continually striving to find ways to diversify his operation, I believe Pine Bluffs Distilling and Wyoming Malting Company will allow him to vertically integrate his farming operation while creating additional revenues and employment opportunities to Pine Bluffs, Wyoming.

Respectfully,

[Signature]

Brett Datteri
Relationship Manager Agribusiness Banking
May 28th, 2015

Chad Brown - Partner
Wyoming Malting Company
6141 County Road 206
Pine Bluffs, WY 82082
rooski27@gmail.com

To Whom It May Concern:

This letter is to indicate Jackson Hole Still Works’ (JHSW) intention to purchase ingredients for use in beverage alcohol distillation from the Wyoming Malting Company (WMC). We (JHSW) are in strong support of the up and coming in-state malting facility, and have every intention to support WMC through purchasing their products. This intention to purchase will be subject to product availability, pricing, and quality.

JHSW expects to financially compensate WMC at fair market value for any and all products purchased through them. Pricing at this point in time is to be determined. Volume of product purchased also remains to be determined, but shall be gauged by the production demand of JHSW upon the timing and availability of product from WMC.

This letter is not an official offer to conduct business, but rather an intent based upon both parties’ current business status. All transaction details will be negotiated and executed through a formal purchase agreement when WMC’s products become available.

Jackson Hole Still Works anticipates, and is looking forward to, a long and mutually beneficial business relationship with Wyoming Malting Company.

Sincerely,

Travis E. Goodman - Partner
Jackson Hole Still Works
PO Box 9030
Jackson, WY 83002
travis@jhstilworks.com
5/22/15

Wyoming Business Council
214 W 15th
Cheyenne, WY 820002

Dear Wyoming Business Council:

On behalf of Pine Bluffs Auto Parts, we wish to express our support of the Wyoming Malting Company and Pine Bluffs Distilling. The decision to locate the proposed malting facility in the Pine Bluffs area would mean a lot to our small community. While it is difficult put a finger on the exact impact it would have, the potential for several construction and permanent jobs is just one benefit. As a small business owner in Pine Bluffs, I know these ventures bring additional sales to most if not all other businesses in the area through either direct purchases or that of their workforce.

Pine Bluffs Auto Parts has a 10 plus year history with Gene Purdy and Purdy Farms. My relationship with Mr. Purdy in the agriculture industry dates back even further. My previous experience with Mr. Purdy makes me confident that this project is on solid ground. Their plan appears to be in order and, if approved, could have a significant impact in our community.

Sincerely,

Justin Fornstrom
President
May 11, 2015

Wyoming Business Council  
214 W 15th St  
Cheyenne, WY 82002-0240

Dear Sirs:
I am writing this letter in support of the proposal being submitted to the Wyoming Business Council by Wyoming Malting. I feel the business will be a positive asset to the Pine Bluffs community.

Gene Purdy has been a client of Bluffs Veterinary Clinic for over 15 years. I have found him to be a progressive and forward thinking producer. I am excited that he is expanding his business into value-added agricultural products.

Regards,

Dr. William Shain  
Bluffs Veterinary Clinic  
Pine Bluffs, WY
Sunday, May 10, 2015

Mayor Bill Shain
Town Hall
Pine Bluffs, WY 82082

Dear Mayor Shain:

I understand there is a public hearing Monday night regarding the sale of land for a malting and distilling company.

I am unable to attend the hearing due to my daughters being in the PBHS play, but would like to provide comments on behalf of High West Energy (HWE). High West Energy is fully supportive of not only the business venture but also the sale of land. As you may know, HWE is applying to the USDA for a Rural Economic Development Loan which will be used to help finance the equipment in the plant. We have reviewed the business plan and feel it has the potential to be a great addition to our community.

The business will use locally grown product and add to the employment base. Additionally, it will become a great anchor business for the recently purchased land north of Highway 30. We are excited about this business venture and urge the Town Council to approve the sale of the land.

Sincerely,

HIGH WEST ENERGY, INC.

Brian D. Heithoff
CEO/General Manager

BDH: sm
July 14, 2015

Wyoming Business Council Board of Directors
c/o Julie Kozlowski, BRC Program Manager
214 West 15th Street
Cheyenne, WY 82001

Re: WBC: Community Readiness Grant – The Christensen Project

Dear Julie,

I am writing this letter to express my strong support of the Christensen Project.

As a tenant of the Cheyenne Business Parkway with a business model that will flex up to over 200 employees in a single shift, I feel that this project is critical to successful operations in the area. The bulk of our employees currently access our facility from Campstool Road via the intersection of Campstool Road and College Drive. With the addition of the Walmart store at this intersection, as well as the school bus depot and Sierra Trading Post expansion, I have strong concerns regarding the capacity of this interchange. This Christensen Project will alleviate traffic at the intersection of Campstool Road and College Drive and allow Magpul employees better access to the facility from both the east and west access points into the business park.

Additionally, the expanded access created by the railroad overpass at Christensen Road will allow what is presently the City of Cheyenne’s fire training facility on Commerce Circle to be converted into a fully staffed fire station, thus significantly improving response times for emergencies within both the business park as well as the neighboring communities. This will be beneficial from both a health and safety standpoint for our employees as well as from a financial standpoint for our company as this will positively impact our fire insurance rates.

The Christensen Project will improve transportation, access, and safety for all businesses and employees in the Park.

Sincerely,

[Signature]

Carey Ryerson
Director of Manufacturing Operations
July 17, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

I am writing you today to express Little America’s support for the new Airport Terminal project slated for 2016 at Cheyenne Regional Airport. Little America values air transportation as it is a core driver of our business’s development in Cheyenne and the southeastern part of Wyoming we serve. As Wyoming’s and Cheyenne’s largest hotel/resort/conference center, we believe the Cheyenne Regional Airport is in dire need of a new terminal to reflect just how great the State of Wyoming is. We provide 188 guest rooms and a 32,000 sq/ft conference center that relies heavily upon air transportation.

Little America has invested considerable capital of dollars in its Cheyenne location and employs nearly 200 personnel. Employees of Little America, vendors, customers and end users all visit and work within the region and all of them need the local airport to function well. As with most companies our size, we rely on our local airport to meet the needs of our clients and customers for airline transportation. A new terminal building, as proposed by the Cheyenne Regional Airport Board, will provide the business community and tourist segment with a good first impression, encourage return visits as opposed to using DIA, and will leave a lasting, positive impression upon departure. This addition will also hopefully entice other airlines to want to fly to the great city of Cheyenne.

Little America has been a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance. Little America’s decision to expand and invest in Wyoming reinforces Wyoming as a fit for our business model and related travel compatible businesses, all of whom rely on a strong, local airport with updated and modern facilities.

Please accept Little America’s support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 775-8400.

Sincerely,

[Signature]
Scott French
General Manager
July 15, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

I am writing you today to express Lowe’s support for the new Airport Terminal project slated for 2016. Lowe’s values air transportation as it is a core driver of our business’s development in Cheyenne and all of Wyoming and we believe the Cheyenne Regional Airport is in dire need of a new terminal.

Lowe’s has invested millions in its store in Cheyenne and employs nearly 100 personnel. Employees of Lowe’s, vendors, customers and end users all visit and work with our store in Cheyenne. As with most companies our size, we rely on our local airport to meet the needs of our clients and customers, whether that being our corporate aircraft or airline transportation. A new terminal building, as proposed by the Cheyenne Regional Airport Board, will provide the business community with a good first impression, encourage return visits as opposed to using DIA, and will leave a lasting, positive impression upon departure.

Lowe’s has been a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance. Lowe’s decision to expand and invest in Wyoming reinforces Wyoming as a fit for home development related companies, all of whom rely on a strong, local airport with updated and modern facilities.

Please accept Lowe’s support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 632-3616

Sincerely,

Kevin Foote
Lowe’s Manager

1608 Prairie Avenue, Cheyenne, WY 82009  Phone: 307-632-3616  Fax: 307-635-6245
May 15, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

Please accept this letter to express Coldwell Banker’s support for the new Airport Terminal which is scheduled to begin in 2018. Coldwell Banker values the Cheyenne Airport as it is a vital component to our ongoing business of providing real estate service, both residential and commercial, to the region.

At Coldwell Banker our community philosophy is: “we live here, work here, and raise our families here. We are committed to helping build a strong community in Laramie County and making it a great place to live.” To help ensure more Laramie County residents have access to a wide variety of services, we strongly believe the Cheyenne Regional Airport should offer the most attractive facility to be the face of Cheyenne, both aesthetically and from a business perspective. The Airport contributes to our success and the success of the region by providing the necessary business link for our community and business partners. In today’s fast pace environment, air travel is an important component of providing business services.

A new terminal building at Cheyenne Regional Airport will provide the community with an enhanced business traveler experience, will help recruit more air service, giving our current and future residents and business partners more air travel options and will be the gateway to our community.

Please accept Coldwell Banker’s support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 632-6481.

Sincerely,

[Signature]

Each Office is Independently Owned and Operated.
May 15, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

I am writing you today to express Microsoft’s support for the new Airport Terminal project slated for 2016. Microsoft values air transportation as it is a core driver of our business’s development in Cheyenne and we believe the Cheyenne Regional Airport is in dire need of a new terminal.

Microsoft has invested nearly $500 million in its Data Center operations in Cheyenne. Employees of Microsoft, vendors, customers and end users all visit and work with our Data Center Operation in Cheyenne. As with most companies our size, we rely on our local airport to meet the needs of our clients and customers. A new terminal building, as proposed by the Cheyenne Regional Airport Board, will provide the business community with a good first impression, encourage return visits as opposed to using DIA, and will leave a lasting, positive impression upon departure.

In the past three years, Microsoft has been a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance. Microsoft’s decision to expand reinforces Wyoming as a fit for data centers and technology-related companies, all of whom rely on a strong, local airport with updated and modern facilities.

Please accept Microsoft’s support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 425-703-6158.

Sincerely,

Chris Tietlow
DC Operations Manager
May 15, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

Please accept this letter to express Cheyenne Regional Medical Center Foundation’s (CRMC Foundation) support for the new Airport Terminal which is scheduled to begin in 2016. CRMC values the Cheyenne Airport as it is a vital component to our ongoing business of supporting health care to our community.

At CRMC Foundation it is our mission to develop and steward resources that support the Cheyenne Regional Medical Center in providing access to the best regional healthcare available. To help ensure more Laramie County residents have access to essential health and wellness services, Cheyenne Regional offers hospital-based programs and also partners with organizations that provide a vital safety net to individuals and families in need. The Airport contributes to our success and the success of the region by providing the necessary business link for our hospital’s vendors, suppliers, business partners and traveling nurses and physicians.

A new terminal building at Cheyenne Regional Airport will provide the community with an enhanced business traveler experience, will help recruit more air service, giving our customers, vendors and business partners more air travel options and will be the gateway to our community.

Please accept Cheyenne Regional Medical Center’s support for the new terminal project in the furtherance of enhanced, reliable air service for our community. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 633-7645.

Sincerely,

[Signature]

Stephen Stone
Executive Director
May 15, 2015

Wyoming Business Council  Cheyenne Airport Board
Mr. Shawn Reese, CEO  Mr. Frank Gerstenkorn, President
214 West 15th Street  P.O. Box 2210
Cheyenne, WY 82002  Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

Please accept this letter to express Cheyenne Regional Medical Center's (CRMC) support for the new Airport Terminal which is scheduled to begin in 2016. CRMC values the Cheyenne Airport as it is a vital component to our ongoing business of providing health care to the region.

CRMC, our purpose is to nurture and improve the health of individuals and the quality of life for our community. To help ensure more Laramie County residents have access to essential health and wellness services, Cheyenne Regional offers hospital-based programs and also partners with organizations that provide a vital safety net to individuals and families in need. The Airport contributes to our success and the success of the region by providing the necessary business link for our hospital's vendors, suppliers and business partners. In today's fast pace environment, air travel is an important component of providing health services.

A new terminal building at Cheyenne Regional Airport will provide the community with an enhanced business traveler experience, will help recruit more air service, giving our customers, vendors and business partners more air travel options and will be the gateway to our community.

Please accept Cheyenne Regional Medical Center's support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 633-7185.

Sincerely,

Jason Shenefield, MBA
Chief Operating Officer
Cheyenne Regional Medical Center
214 East 23rd Street
Cheyenne, WY 82001
April 23, 2015

Wyoming Business Council  Cheyenne Airport Board
Mr. Shawn Reese, CEO  Mr. Frank Gerstenkorn, President
214 West 15th Street  P.O. Box 2210
Cheyenne, WY 82002  Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

On behalf of First Interstate Bank of Cheyenne, we would like to take this opportunity to formally express our support for the Cheyenne Regional Airport Board's application for a Wyoming Business Council Grant to help fund the new Air Terminal.

Economic and business development continues to be a most critical aspect to the fiscal well being of Cheyenne and the State of Wyoming. First Interstate Bank partners with many developers and businesses to support economic growth and job creation for the region. By having a community that works together, long term success of a sustainable economy is more likely to be achieved.

A new terminal building at Cheyenne Regional Airport will provide the community with an enhanced business traveler experience, will help recruit more air service, giving way to more economic development and job creation opportunities, which stand to benefit everyone in the State. First Interstate Bank is a proud member of the community and believes in overall transportation improvements as it directly affects the quality of life for all who work, live and play in our community.

Please accept First Interstate Bank's support for the new terminal project. We see the Airport as the face of the community when both leisure and business passengers arrive to the region. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 638-8400.

Sincerely,

Matt Pope  
President
April 23, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th St.
Cheyenne, WY 82002

Dear Mr. Reese,

The Wyoming Aeronautics Commission supports the construction of a replacement commercial airport terminal in 2016 at Cheyenne Regional Airport. The Commission recognizes Cheyenne Regional Airport’s crucial role in the ongoing efforts for improving air service and economic development in Cheyenne, as well as the State of Wyoming.

According to a statewide Airport Economic Impact Study, completed in 2013 by Wyoming’s Aeronautics Division, Cheyenne Regional Airport facilitates over $160 million in annual economic impact, and 1,014 jobs, equating to more than $83 million in annual payroll in the State of Wyoming. Adequate and reliable air travel is an important component of the economic and business development. The Commission believes that a replacement terminal building will provide an enhanced traveling experience for the community, and aid the community and state’s air service development efforts.

To date, the Commission has been a supporting partner in replacement construction efforts by providing aid toward an environmental assessment. Completed in 2014, the environmental assessment found no significant environmental impact would occur due to the construction of the replacement terminal. Additionally, through the State Airport Improvement Program, the Commission approved over $2.9 million in state funds to be granted in 2016 for the assistance of this project.

Please accept the Wyoming Aeronautics Commission’s support for the new terminal construction project at Cheyenne Regional Airport, in the furtherance of business enhancement, economic development, and reliable air service for southeast Wyoming. We encourage the Wyoming Business Council to join us in our support of this important project via a Business Council Grant, and provide a replacement terminal facility that will serve the City of Cheyenne and the surrounding region for many years to come.
Thank you for your consideration of this matter. Should you have any questions, feel free to contact the Commission Secretary at (307) 777-3952.

Sincerely,

Peter G. Schoonmaker, Chairman
Wyoming Aeronautics Commission

cc: Frank Gerstenkorn, President, Cheyenne Regional Airport Board/Cheyenne
10 April 2015

Wyoming Business Council
Mr. Shawa Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

Please accept this letter on behalf of Cheyenne LEADS showing our strong support for the new Airport Terminal which is slated for construction in 2016. LEADS believes the Cheyenne Regional Airport is a vital component to our ongoing efforts to promote Cheyenne – Laramie County as a business friendly community bringing additional economic development, employment opportunities and business not only to Cheyenne, but the State of Wyoming as well.

At LEADS our mission is: “to position Cheyenne and Laramie County as a location of choice for new and expanding businesses. Attract jobs that provide livable incomes by encouraging new capital investment in a strong, diversified economy. Foster employee training and workforce development. Be a countywide, community-based organization. Be a positive force in statewide economic development.” To help attract more businesses and further promote economic development and employment opportunities, LEADS strongly believes the Cheyenne Regional Airport should offer the most attractive facility to be the face of Cheyenne, both aesthetically and from a business perspective. The Airport contributes to our success and the success of the region by providing the necessary links to our region/State for the business community. In todays fast pace environment, economical and reliable air service is an important component of the economic and business development efforts.

A new terminal building at Cheyenne Regional Airport will provide the community with an enhanced business traveler experience, will help recruit more air service, giving our current and future business partners more air travel options. Significantly, the community has voted to support this project with optional tax dollars and the airport will use the funds to leverage significant federal funding.

Please accept LEADS support for the new terminal project in the furtherance of business enhancement, economic development, employment opportunities and reliable air service. We truly hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the Cheyenne-Laramie County and surrounding region with reliable air service for many years to come.

Thank you for your attention to this matter. If you should have any questions, please feel free to contact me at 638-6000.

Sincerely,

Randy Bruns
CEO

leads@cheyenneleads.org 800-255-0742 307-638-6000 www.cheyenneleads.org
April 9, 2015

Wyoming Business Council
Mr. Shawn Reese, CEO
214 West 15th Street
Cheyenne, WY 82002

Cheyenne Airport Board
Mr. Frank Gerstenkorn, President
P.O. Box 2210
Cheyenne, WY 82003

Dear Mr. Reese and Mr. Gerstenkorn:

Please accept this letter to express Visit Cheyenne's support for Cheyenne's new Airport Terminal which is slated for construction in 2016. Visit Cheyenne values the Cheyenne Regional Airport as it is a vital component to our ongoing efforts to promote Cheyenne as a tourist destination and bring additional visitors and business not only to Cheyenne, but to the State of Wyoming as well.

At Visit Cheyenne our mission is as follows: To promote the Cheyenne area as a travel destination to both leisure and business travelers. Visit Cheyenne strives to attract visitors to the Cheyenne area, thereby increasing visitor expenditures in the county. The Airport contributes to our success and the success of the region by providing the necessary links to our community for visitors to experience the vast array of attractions Wyoming has to offer. In addition, we believe the Cheyenne Regional Airport should be a very attractive facility since it represents the face of Cheyenne for our visitors who fly into our community.

Please accept Visit Cheyenne's support for the new terminal project in the furtherance of enhanced, reliable air service. We hope the Wyoming Business Council will fully support the project via a Business Council Grant and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for years to come.

Thank you for consideration of this application. If you should have any questions, please feel free to contact me at 778-3133.

Sincerely,

Darren Rudloff
President & CEO

Visit Cheyenne
One Depot Square, 721 W. 15th St., Ste. 202
Cheyenne, Wyoming 82001
Ph: 307.779.3133 / 800.256.7702 • F: 307.778.3130
WWW.CHEYENNE.ORG
November 17, 2014

Jim Schell, Acting Director of Aviation
Cheyenne Regional Airport
P.O. Box 2210
Cheyenne, WY 82003

Dear Jim,

Burns Insurance Agency appreciates and supports your efforts for the new airport terminal project. Our Agency values air transportation as not only a core driver of our business’s development but also a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and to our families. A new terminal facility that is capable of enhancing future air service is not just a necessity, it is an absolute must for the Capital of Wyoming.

Please take this letter as a showing of Burns Insurance Agencies support for the new terminal project in the furtherance of enhanced, reliable air service. We encourage the Airport Board to move forward with the construction of a new terminal facility that will serve the City of Cheyenne, the State of Wyoming, and the surrounding region with reliable air service for our the foreseeable future.

Best Regards,

Max Carre
Branch Manager/Cheyenne
November 14, 2014

Jim Schell, Acting Director of Aviation
Cheyenne Regional Airport
P.O. Box 2210
Cheyenne, WY 82003

Dear Jim,

I am writing you today to voice The Greater Cheyenne Chamber of Commerce’s support for the new airport terminal project. Our company values air transportation as not only a core driver of our business’s development but also a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance.

Please take this letter as a showing of The Greater Cheyenne Chamber of Commerce’s support for the new terminal project in the furtherance of enhanced, reliable air service. We truly hope the Airport Board will construct and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Best Regards,

Dale G. Steenbergen
President/CEO
Greater Cheyenne
Chamber of Commerce
Cheyenne Business Banking  
2020 Carey Avenue  
Cheyenne Wyoming 82001  

November 14, 2014  

Jim Schell, Acting Director of Aviation  
Cheyenne Regional Airport  
P.O. Box 2210  
Cheyenne, WY 82003  

Dear Jim,  

I am writing you to voice U.S. Bank's support for the new airport terminal project. Our company values air transportation as not only a core driver of our business's development but also a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance.  

Please take this letter as a showing of U.S. Bank's support for the new terminal project. We believe the furtherance of enhanced, reliable air service is integral for the success of our region. We truly hope the Airport Board will construct and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.  

Best Regards,  

[Signature]  
U.S. Bank  
Michael Dowling  
Market President
November 12, 2014

Mr. Jim Schell  
Acting Director of Aviation  
Cheyenne Regional Airport  
P.O. Box 2210  
Cheyenne, WY 82003

Dear Jim:

On behalf of McGee, Hearne & Paiz, LLP (MHP), please accept this letter of support for the new airport terminal facility project. Our Firm serves clients throughout the state and region; reliable commercial air service is important to us. MHP also views air service as a key factor in economic development. Additionally, accessibility to air service is important to our 75 employees and their families, and to our ability to recruit staff to our community.

A new terminal has been a critical need for some time, and we are pleased to see progress toward building a facility that is designed to support air service for decades to come. We encourage you to share this letter with the Airport Board, and share our trust in their vision and leadership regarding this vitally important project for our community and region.

Sincerely,

McGEE, HEARNE & PAIZ, LLP

James W. Hearne  
Managing Partner

JWH: jls
November 5, 2014

Jim Schell, Acting Director of Aviation
Cheyenne Regional Airport
P.O. Box 2210
Cheyenne, WY 82003

Dear Jim:

I am writing you today to voice Cheyenne Regional Medical Center’s support for the new airport terminal project. Our company values air transportation as not only a core driver of our business’s development but also a key economic development engine for the local economy. Reliable commercial air service in our community is important to our business and a new terminal facility that is capable of enhancing future air service is of equal importance.

Please take this letter as a showing of Cheyenne Regional Medical Center’s support for the new terminal project in the furthearance of enhanced, reliable air service. We truly hope the Airport Board will construct and provide a new terminal facility that will serve the City of Cheyenne and surrounding region with reliable air service for many years to come.

Best Regards,

Margo A. Karsten, PhD, RN
Chief Executive Officer
April 3, 2015

Wyoming Business Council
Becker Building
214 W. 15th St.
Cheyenne, WY 82002

Dear Wyoming Business Council:

I’m writing in support of Eastern Wyoming College’s application for funding for its new Agriculture Technology Education Center in Torrington.

With its location in one of Wyoming’s leading agricultural counties such a facility would benefit the college’s ag. education mission and its outreach into the surrounding communities. No doubt it would also make it more attractive to students coming there to study.

I was impressed to learn that Goshen County has already stepped up in support of the ATEC by passing a bond issue in last November’s election. Fund raising is also being undertaken through the school foundation.

Eastern Wyoming College has a reliable track record of outreach in my district (Platte and Converse Counties) and continued investment in its facilities can only serve to strengthen its impact.

As we seek to bolster Wyoming’s economy, expanded training opportunities for our third most important industry would always seem a good use of funds.

Thanks for your consideration of this important request.

Sincerely,

[Signature]

Rep. Dan Kirkbride
House Dist. 04
May 15, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Ms. Koslowski:

I am writing to support the Eastern Wyoming College proposal for the Agriculture Technology Education Center.

As a Goshen County Native and Eastern Wyoming College Distinguished Alumni, I have a deep appreciation for Wyoming Agriculture and the importance this industry has in our communities.

My company works closely with many of the farmers and ranchers in the Wyo-Braska region as we help them work the land in feeding the world. As we hire employees to fill our 250 positions, I am always looking for candidates who have “roots” in the region, and have advanced training. Technology in the last decade has drastically changed how we produce food. Educating our students is vital to the success of our communities and the ATEC project will be a very important part to the success of many students’ lives as they learn to work in an industry that will always have a place in the world.

The campus has changed significantly since my graduation in 1983 in providing the education for our students. I believe the ATEC project is another one of the upgrades needed as education evolves.

Sincerely,

David W. Briggs
President & CEO

P. O. Box H
Alliance, NE 69301

(308) 762-3112
westco.coop
May 5, 2015

Wyoming Business Council
Community Grants & Loans Program
214 West 15th St.
Cheyenne, WY 82002-0240

Dear Wyoming Business Council members:

I am writing to support Eastern Wyoming College’s (EWC) grant application for the proposed Agriculture Technology Education Center building. The University of Wyoming and the College of Agriculture and Natural Resources have a long-standing and close relationship with EWC and Goshen County. I am happy to lend our support for a project that will ultimately benefit eastern Wyoming, potential students, and our future workforce.

Agriculture, valued at 1.35 billion for 2013 (the latest year for which figures are available), is a thriving sector of Wyoming’s economy. The cattle industry and hay/forage production are the two largest contributors to this sector. Both of these industries have a strong presence in eastern Wyoming and the areas served by Eastern Wyoming College.

Eastern’s programs in agricultural business, agroecology/agronomy, general agriculture, farm and ranch management, rangeland ecology and watershed management, and veterinary technology dovetail with existing programs in our college. Student enrollments for the College of Agriculture and Natural Resources have grown steadily for the past 12 years. This indicates that young people see a future for themselves in agriculture. These young people will appreciate access to programs and up-to-date facilities that help train them for those careers.

The university is finalizing 2+2 plans with all Wyoming community colleges to allow students to complete the necessary coursework for a bachelor’s degree in 4 years. The success of this program, and the ultimate benefits to Wyoming of having someone graduate in 4 years and enter the workforce, depends upon access to needed classes and laboratories in their community colleges.

The proposed ATEC building will contain classrooms, a meat lab, and an agronomy lab.
Access to these new facilities will certainly benefit EWC students and potentially FFA, 4-H, and UW Extension programs that might also use the facility for youth development or producer educational programs.

A grant for their building would help support a large industry in Eastern Wyoming, enhance training programs for our youth, and provide a valuable resource for the community. I encourage the committee to give their grant significant consideration.

Sincerely,

[Signature]

Frank Galey, Dean
May 4, 2015

Ms Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Ms. Koslowski:

Funding for Eastern Wyoming College’s Agricultural Technology Education Center (ATEC)

I am asking you to look with favor on Eastern Wyoming College’s request for funding for the Agricultural Technology Education Center on the Torrington campus. I am a very partial former Board Member for many years and a firm supporter of the importance of agriculture. I understand the thrust of math and sciences. All higher education makes our country great, but with our bulging population, all these people still need to eat, so we need to have an adequate food supply and people to provide it to survive. From the first Indian educational course on fertilization of corn planting with a fish to the sophisticated fertilizers and equipment used to apply it is astounding—and it all takes education.

In Goshen County we are principally funded on agriculture—cattle and crops. We are almost entirely deeded property which was great when Eastern Wyoming College was founded, but not so great today because we are devoid of any minerals. The farm population is less than 2% and getting older. Young people are not so eager to take the risk, the work hours and the investment to farm. You can’t fix these problems but you can indeed help Eastern Wyoming College to expand its offering in the new complex world of agriculture. We are located in the perfect position to utilize from the investment in SAREC at Lingle.

To exemplify how times have changed—I am nearly 86 years old. I live in a subdivision next to Torrington, and I have a field just west of my lawn. It is 9 p.m. and the renter is just pulling in with a huge John Deere dual-tired tractor, and starting to plant—corn I suppose. He’s equipped with a GPS and computer monitoring and it is pitch dark. I remember my dad planting a stake with a red rag on it at the other side of the field so he could plant a straight row on his F-12 Farmall tractor.

Thanks for your support.

Sincerely,

[Signature]

Dolores Kaufman
190 Aspen Circle
Torrington, WY 82240
We, the undersigned members of the Eastern Wyoming College Board of Trustees support the application to the Wyoming Business Council for the Business Ready Community Grant.

Angie Chavez, President

Absent

John Patrick, Vice President

Manilyn Fisher, Secretary

Mike Varney, Treasurer

Lowell Kautz, Member

Absent

Julie Kilty, Member

Absent

George Nash, Member
May 1, 2015

Wyoming Business Council
Grant Committee

Dear Wyoming Business Council,

It is my pleasure to write a letter of support for the EWC’s ATEC building project. As Executive Director of the Chamber of Commerce I am well aware of the important roles both agriculture and our community college play in our community. The expansion and improvements on our existing facilities will enhance the educational experience for agricultural minded youth for generations to come.

By voting “Yes” in November the citizens of Goshen County showed their support of both EWC and the future of agriculture in our county and our state. On behalf of the Chamber of Commerce I would extend that support.

Sincerely,

Marsha Middleswarth
Executive Director
Goshen County Chamber of Commerce
April 28, 2015

Ms. Julie Koslowski  
BRC/CPF Program Manager  
Wyoming Business Council  
214 West 15th Street  
Cheyenne, WY 82002-0240

**SUPPORT LETTER FOR BRC GRANT FOR EWC ATEC FACILITY**

Agriculture is the very lifeblood of Goshen County. My family has been involved in agricultural production since the homesteading days, and we still own and operate a family farm. I am the Vice President for Learning at Eastern Wyoming College where I have been employed for 27 years. It has been an honor to work at and give back to an institution that means so much to the region.

The Agricultural Technology Education Center (ATEC) will be a facility that the College has long needed in order to provide hands-on experiences for our agricultural program students. EWC has a variety of agriculture programs that emphasize agricultural business and science as well as farm and ranch management. The number of students who major in these ag programs has been growing in recent years with enrollment projections to increase even more in the next few years. It is one of our largest program clusters. The graduates from these programs often go directly into the workforce or transfer to other colleges to complete baccalaureate degrees.

The ATEC facility will be home to these credit programs as well as host to a variety of community and business events that relate to agriculture. Examples of these events include 4-H and FFA events for youth as well as agricultural seminars, livestock shows, and equipment demonstrations. It will add tremendously to the economic development of the area as well as to the variety of events that can be hosted in Goshen County.

I urge you to support the funding requests for this grant proposal. Both the $3 million grant and the up to $2 million loan will be imperative for the success of the Agricultural Technology Education Center. Thank you for your consideration.

Sincerely,

Dec Ludwig, Ph.D.  
Vice President for Learning
April 28, 2014

Wyoming Business Council
214 West 15th St
Cheyenne, WY 82002-0240

To Whom It May Concern:

Please consider the following as you evaluate Eastern Wyoming College’s (EWC) application for a Wyoming Business Council Grant to help facilitate the development of an Agriculture Teaching Facilities on the north campus in Torrington. Although I have only been at EWC for two years as the livestock judging/show team coach and an agriculture instructor it is easy to see the need for such a facility. Currently, we have limited space for livestock and livestock judging practice. Thus, if we are unable to secure a site within a short distance of campus during weekday practices we must rely on digital classes many times. This works but they are not the same as looking at real live animals. Also, we do not have any classrooms dedicated to agriculture classes so we have to plan around other academic programs.

The livestock show team was started after I began in the fall of 2014 and we have already outgrown the space we have available. The show industry continues to expand and offer many opportunities for youth. This spring we looked into sponsoring a jackpot show for area youth and could not secure a venue as our fairground is booked out for months. As a result the show idea was canceled. The Agriculture and Technology Center would provide such a venue so our students could gain hands on experience in planning and conducting a show while at the same time providing a service to youth in the surrounding areas. A number of national breed shows are held in the US annually. The venue would provide a facility to bring those shows to Wyoming and more specifically to Goshen County, the leading agriculture county in the state. The revenue generated from this “basic industry” would benefit numerous businesses downtown such as hotels, restaurants, and gas stations which would be an economic benefit to the Torrington Community through the collection of retail sales taxes.

At EWC we pride ourselves on our hands on education. However, as our program continues to grow and we do not have a facility dedicated to agriculture we will have to move more toward the use of less hands on learning and more hypothetical. The proposed facility holds a value for both the community and the campus that cannot be met by any existing venue. The other three community colleges with judging and/or show teams all have larger and more elaborate facilities at this point in time. It is time EWC joins them.

Sincerely,

[Signature]

Dr. Georgla A. Younglove

Livestock Judging/Show Team Coach
April 28th, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Ms. Koslowski,

I am writing this letter in regards to the grant application for Eastern Wyoming College and their proposal for the Agriculture Technology Education Center. Being part of Agriculture Education in the state of Wyoming for the better part of fifteen years, I fully understand the need for adequate facilities and the ability of those facilities to aid in the education and refinement of high quality students. It has always puzzled me how the number one agriculture producing county in the state of Wyoming does not have a dedicated facility for its agriculture department. I strongly believe every day that passes by without EWC having their own facility, is another day gone by that we cannot highly educate and influence the next generation of agriculturalist in our state and surrounding areas.

As an Agriculture Education instructor and FFA Advisor, I personally see on a daily basis how the lack of such facility is affecting our community and its regents. Students from my own program have EWC at least third as their choice for continued agriculture education simply from the lack of facilities.

Other regional institutes, such as Casper College and Laramie County Community College have agriculture facilities that are far more appealing to students and offer those same students a greater opportunity to diversify their education in terms of a hands on learning process which increase their career readiness in an agriculture related field.

Our small community has bonded together to take the steps necessary in order to complete a facility of this magnitude, however, we still need assistance in procuring the appropriate amount of funding in order to complete the vision and direction that Eastern Wyoming College is heading. I appreciate your time and concern on this matter. If you have any questions for me regarding this subject please do not hesitate to contact me at Torrington High School (307) 532-7101.

Respectfully,

Jason Groene
Agriculture Education Instructor/FFA Advisor
Torrington High School
2400 West C
Torrington, Wyoming 82240
April 25, 2015

Ms. Julie Koslowski  
BRC/CFP Program Manager  
Wyoming Business Council  
214 West 15th Street  
Cheyenne, WY 82002-0240

Dear Ms. Koslowski,

I have been the Director of Institutional Development at Eastern Wyoming College for seven years. I have also spent many years involved with Wyoming’s community colleges through participating on the staff of the Wyoming Community College Commission from 1978 to 1989, including as its Interim Director in 1985. That experience allowed me to work closely with Eastern Wyoming College and to understand its values and mission, and the culture of Goshen County.

I learned then, and know now, that Goshen County and Eastern Wyoming College have the ability, as no other counties in Wyoming have, to provide the best possible educational environment for students in agriculture. As you will read in this proposal, Goshen County leads the state in virtually every area of agricultural production, and it is critical that EWC address the educational needs of its agricultural constituents both as employers and students entering the workforce.

In my work with the Eastern Wyoming College Foundation, I have seen a Foundation board of directors and a college community board of trustees take significant steps to build its agriculture program and look to a future of excellence. I have been involved with the planning and financing of a new and forward-looking facility for EWC’s agriculture programs and the time has come to move ahead with this project—a project that will likely be the core program for his college for years to come. The Foundation has been actively involved in not only the planning of the facility, but in its funding. To that end, the Foundation plans to raise $1.4 million as a part of the cost of this new building. The Foundation board through its members and businesses have committed over $800,000 toward that goal and are working with members of the community to surpass it. I am confident that will happen, and with the funds already committed from the recently passed bond initiative and with the approval of this request to the Wyoming Business Council, the College will be able to complete this vital project and provide the finest educational opportunities for agriculture students from throughout the State and region.
No building by itself will make the program a success. The College will not only be looking to build a state-of-the-art facility, but to ensure that the best teachers and programs are available in it. It will also allow EWC to expand its cooperative programs with the University of Wyoming. These actions will in turn allow the College to expand its number of graduates and do what the program is designed to do best, and that is to provide the background necessary for students to enter the workforce. This facility will play a critical role in taking students into literally hundreds of jobs in the agricultural world – almost all of them well beyond ranching and farming.

I urge you to approve this request.

Sincerely,

[Signature]

Oliver Sundby
Director of Institutional Development
April 15, 2015

Julie Kozlowski  
Business Ready Communities Program Manager  
Wyoming Business Council  
214 West 15th Street  
Cheyenne, WY 82002  

RE: Eastern Wyoming College – Business Ready Community Grant Application

Dear Ms. Kozlowski,

Goshen County Economic Development Corporation (GCEDC) is pleased to offer this letter in support of the Business Ready Community grant application submitted by Eastern Wyoming College (EWC) for the Agricultural Technology Education Center (ATEC).

Because Goshen County is the number one agriculture producing county in the State of Wyoming, one of GCEDC’s strategies for economic development is to strengthen and diversify the agriculture sector of the economy. The marriage between agriculture and entrepreneurship, or “agripreneurship”, is a natural one for Goshen County and with this in mind, GCEDC is cultivating a new strategy, Growing in Goshen. Growing in Goshen encompasses and develops several stages of an agripreneur and the new ATEC building at EWC will be a key partner in this initiative. Through this ATEC building, EWC will be training the future workforce of Goshen County in the technical and agricultural areas that the Growing in Goshen initiative will require. Once these students have received this specialized training, they will be able to move directly into the workforce, potentially as agripreneurs, creating the primary jobs necessary for this initiative to be successful.

EWC will have tapped into a vital and growing sector of the Goshen County economy and will play an important role in keeping the economy of Goshen County strong and vibrant.

We request your approval of this grant application from Eastern Wyoming College.

Sincerely,

[Signature]

Wally Wolski  
Board President
To Wyoming Business Council Grant Evaluators:

I have worked as an Ag/Econ/Stat instructor at EWC for 42 years. I love the institution and I love the students that come to our college. For most of those years I have pushed for some facilities in Agriculture. Up until now there has always been something that has seemed to take priority over Ag. I think it is a testament to the quality of our Ag program that we have been able to compete successfully with other state and regional educational institutions that have Ag facilities to recruit Ag students when we depend on area producers for whatever facilities we might need.

Agriculture in Goshen County is number one in the state and we need to have an Ag facility that we can all be proud of and that can provide facilities for us to provide the most relevant educational experience possible to our students. Goshen County voters agreed with this view also when they passed the General Obligation Bond last November that will provide about half of the funding needed for our planned facility. The groundwork for ATEC began several years ago when we hosted focus groups throughout the County to get input about our Agriculture program. The overwhelming theme was a need for Ag facilities on campus.

About half of our students complete a two-year AAS degree and immediately move into the work force—either back to their family operations or into Ag related jobs such as sales, finance, fertilizer chemicals, stock yards, feeding operations, livestock supply/medicine, and other ag related jobs. The other half complete an AS degree and move on to four-year institutions, mainly the University of Wyoming, but also CSU, Nebraska, Black Hills, Chadron, and beyond. Many of these students today are working in banks, companies, large ag operations, and four-year colleges and universities.

The ATEC project will contribute directly to the local and state economy by properly training students to enter the workforce in the most basic industry we have in Wyoming. It will contribute indirectly by providing a facility that can be utilized by 4-H, FFA, and other youth oriented organizations, as well as providing for ag organization meetings and trainings. I would encourage you to seriously consider the tremendous impact this project will have on Wyoming and the EWC service region.

Sincerely,

Rick Vodenburg  
Chair, Division of Business and Technology  
Eastern Wyoming College 3200 West C Street Torrington, WY 82240  
307.532.8399  rick.vodenburg@ewc.wy.edu
April 10, 2015

Dear Wyoming Business Council,

I am writing to you to ask for your support of Eastern Wyoming College efforts to provide quality educational opportunities to the people of Wyoming to both the future and current employers. Eastern Wyoming College’s ATEC project will help provide the needed facilities to attain our goals for a brighter future for Wyoming and its citizens.

Sincerely,

[Signature]

Senator Curt Meier
April 9, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002

I would like to add my support to the grant application for the Agricultural Technology Education Center (ATEC) on the Eastern Wyoming College campus. In addition to the benefits that this new building will provide to students and faculty at the college, it will also be of benefit to the community.

The ATEC facility will provide another meeting venue for community groups to utilize, including Goshen County Extension. Several ideas have already been discussed with faculty and staff at Eastern Wyoming College, including workshops with multiple tracks, vendor trade shows which could make use of the large demonstration area and garage doors to bring equipment demonstrations inside as well as hands on workshops utilizing the learning kitchen or demonstration area.

The livestock handling facilities that are already in place or in planning for the same location on the north campus will also be of benefit in conjunction with this building for community educational programs including livestock handling, artificial insemination, etc.

Eastern Wyoming College and the Goshen County Extension office have been seeking ways to work more together and this new building would be a great addition to that effort. The additional facilities and opportunity for more intensive hands on learning will benefit the students and enrich their learning opportunity, as well as providing the same opportunities in program offerings to the community. These same programs will also benefit students and faculty and will complement their course offerings.

Thank you for considering this grant proposal. I hope that you will see the value in this new addition to the Eastern Wyoming Campus to students, faculty and staff as well as to residents of Goshen County and surrounding areas.

Sincerely,

Caleb Carter
Ag Extension Educator
University of Wyoming Extension
Goshen County
Cody Colman
49174 873 RD
O’Neill, NE 68763
Date: April 13, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Ms. Koslowski:

I am writing this letter in support and favor of the proposal for the new Agriculture Technology Education Center at Eastern Wyoming College. I am a second year student at EWC, and will be returning in the fall of 2015. Farm and Ranch Management is my major. Going through the agriculture program the past two years at EWC has been a wonderful experience, and I have learned so much from our wonderful instructors here. Sometimes however it is a struggle to learn through hands on experience due to the limited livestock and agricultural facilities that we have on campus. Personally as a student, I learn better through hands on experience and tend to have more fun while doing it.

The new ATEC building would be a great advancement for the EWC agriculture department. These facilities would give students the opportunity to further their education and give them real live, and in depth experiences. ATEC will help prepare students more thoroughly in the agriculture field and better prepare them for a career or lifestyle in the field. From members on the judging team to a vet tech student, all majors and departments would benefit greatly from this new addition.

Even though I will be graduating in the spring of 2016 and more than likely will not get the opportunity to experience these great facilities I would still like to encourage the addition of ATEC. If I were a student looking for an education in agriculture these learning tools and facilities would be a huge plus next to EWC’s name on the list. ATEC will help prepare future agriculture producers, and advance them in the field; this is what the industry needs in today’s advancing world. I thank you for my time, and hope this letter will help lead you in the support of Eastern Wyoming College’s proposal for the ATEC facilities.

Sincerely,

Cody Colman
April 10, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Dear Ms. Koslowski:

As a faculty member of the Agriculture Department at Eastern Wyoming College, I am proud to show my support for the Agriculture Technology Education Center. With your help, I am convinced the ATEC building will provide a significant positive impact for our students, our institution, as well as our community.

Currently, we offer six majors with over 70 students in our Agriculture program. At this time, we have to share classrooms and lab space with other programs on campus. This is a problem because as we offer more courses, there is only a finite amount of classrooms and lab space available for all majors to use. The addition of the ATEC building will solve the problem by providing us with our own facilities that would be dedicated to our Agriculture courses and students. As a department, our goal is to double our Ag majors by 2020. Again, as we increase our enrollment, our need for classrooms and lab spaces increase and the Agriculture Technology Education Center will give us the room to grow our program.

While many of our students return to their family’s farm or ranch after completion of a degree, others transfer to pursue a four-year degree or beyond while some students will enter the workforce directly. Our department focuses on providing students with the practical yet innovative training and knowledge for them to become successful members of the workforce in jobs such as feedlot manager, chemical fertilizer plant operators or managers, ag office manager, or ag lender, just to name a few.

On behalf of the Eastern Wyoming College Ag faculty, we look forward to partnering with the Wyoming Business Council to build the Agriculture Technology Education Center so EWC can be a statewide leader in preparing students for careers in this vital sector of our state’s and country’s economy.

Sincerely,

[Signature]

Kaitlyn Steben
April 10, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Ms. Koslowski,

I am writing in support of Eastern Wyoming College’s grant proposal for the pending Agriculture Technology Education Center. I am currently an adjunct instructor in soils and previously in agroecology at EWC and have been actively involved in the planning for this project. The new ATEC will allow EWC to expand its services to students from not only Goshen County, but throughout the region and state. I am an active member of our family ranch Goshen County, and I know we will benefit from this facility in many positive ways.

The new Agriculture Technology Education Center will allow EWC to expand their agriculture program by increasing the courses offered, allowing our students the opportunity to have an educational experience that blends our program with the University of Wyoming should they choose to continue their education. Our discussions with UW over the past several years have shown that the Platte Valley, including Goshen County are the most important areas for crops in the state, based on economic data provided by the State Department of Agriculture.

Because of my instructional emphasis in these areas, I am truly excited about the future of the agriculture program on this campus, and its ability to provide an innovative well-rounded education for students who will become leaders within hundreds of agriculturally-related employment areas. Additionally, the expansion of our agriculture program will allow opportunities to add full-time instructors. The ATEC will also play a key role in recruitment of the best students from the surrounding region who will eventually become the leaders of their industry and communities.

All of us involved in agriculture education here at EWC and within the county are excited about the opportunities the new Agriculture Technology Education Center will offer us. It is my hope you will partner with us in building one of the finest agricultural education programs in Wyoming. Thank you for allowing me the privilege of contributing to the success of this grant.

Sincerely,

Amy Smith
Agriculture Adjunct Instructor
Current Eastern Wyoming College Employee
Member of Local Family Operated Ranch
Monte Stokes, DVM
4334 Road 74
Torrington, WY 82240
April 7, 2015

Ms. Julie Koslowski
BRC CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

Dear Ms. Koslowski:

This letter is written in support of Eastern Wyoming College’s application for the Wyoming Business Council Grant to help build the Agriculture Technology Education Center (ATEC). As a fifteen year faculty member of the Agriculture program at EWC I am well aware of the challenges and struggles the program has faced in regards to facilities and space for labs. There has been no dedicated classrooms or building for Agriculture courses and no signage indicating where the Ag program is located. This astonishes me considering Goshen County leads the state of Wyoming in most all Agriculture production areas and Ag cash receipts.

The buzz words in education have been “hands on learning.” The faculty in the Agriculture Department have made many efforts to utilize the abundant agriculture resources of Goshen County in their classrooms. The ATEC building would just enhance these efforts for classes as well as allow us to give back to the community. The design of the ATEC building has community education in mind for such things as cooking classes, mens judging workshops, livestock judging workshops and sales, just to mention a few. It would also allow for more meeting facilities in the area as well as University of Wyoming Outreach courses.

A facility like this in Torrington Wyoming is long overdue. I have seen dramatic growth in the number of Agriculture students at EWC. In fact, this spring we have nineteen graduates from our Agriculture Programs which is the most in recent history. Most of these students are Farm and Ranch AAS degrees which means they are going directly into the work force. The people of Goshen County have also expressed their support of the ATEC project by passing a General Obligation Bond last fall. In conclusion, the money from this grant to complete ATEC would be of great benefit to Eastern Wyoming College, the people of Goshen County and the future workforce of Wyoming.

Thank you for your consideration.

Monte Stokes, DVM
April 7, 2015

Wyoming Business Council
214 West 15th Str.
Cheyenne, WY 82002-0240

RE: Eastern Wyoming College ATEC

Dear Mr. Reese:

Eastern Wyoming College is currently planning, designing and arranging financing for the new agricultural facility to be located on the Torrington Campus. Funding is proposed from three sources. These include private donations through the College Foundation and a general obligation bond passed by the Goshen County voters in the November 2014 General Election. The third and final funding stream is the grant/loan from the Wyoming Business Council.

The Goshen County Board of County Commissioners is in support of the Agriculture Technology Education Center (ATEC) project. Eastern Wyoming College is vital to Goshen County. Agriculture is a main staple of our economy. Expanding the cooperative efforts with other community and education programs will encourage economic growth. The majority of voters passed the general obligation bond so there is no doubt that the County residents also support the project.

We look forward to hearing your response to the College application for funding. Please feel free to contact us with any questions.

Sincerely,

[Signature]

Carl F. Rupp, Chairman BOCC
2 April 2015

Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Council Members:

I am writing in support of an application for a grant/loan for the ATEC project planned for the campus of Eastern Wyoming College (EWC) in Torrington.

In a recent letter, President Richard Patterson explained to me the funding strategy that EWC is proposing for this facility, including a grant/loan from the Wyoming Business Council. He requested that I consider providing you with a letter of support for this important and timely project. I am pleased to do that.

As you are aware, the voters in Goshen County have already given their endorsement of the ATEC project by supporting the general obligation referendum last November. EWC is also engaged in a significant initiative to secure private donations to further augment the necessary funding.

The final component that is needed to make this project a reality is support from the WBC for the application that EWC is asking you to consider.

Because of the vital and integral role that EWC plays in the eastern Wyoming economy, and more specifically in the major element of that economy, agriculture, the importance of a facility such as ATEC is hard to overemphasize. The expansion and enhancement of the many agriculturally-related programs made possible by this project will have a lasting impact on this sector of Wyoming's economy and progress.

I appreciate your consideration of EWC's application and would be pleased to respond to any questions you may have. Thank you and best wishes.

James O. Rose

cc: Richard Patterson
March 26, 2015

Ms. Julie Koslowski
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski,

I am writing to support the application of Eastern Wyoming College to the Wyoming Business Council for grant and loan funding of the EWC Agriculture Technology Education Center.

Being an agricultural banker for over 35 years, I have firsthand knowledge of the importance of agriculture, both economically and culturally, to the future of Goshen County and the state of Wyoming. I am also very aware of the rapidly changing nature of agricultural production methods and practices, and the consequent demand those changes place on institutions of higher learning, such as EWC, to provide future agriculture owners, managers, and workers with the skills to remain productive and competitive. Should EWC fail to meet those demands, future students would likely chose to either forgo a higher education or seek it elsewhere, perhaps out of state.

I have been a member of the University of Wyoming’s Sustainable Agriculture Research and Extension Center (SAREC) advisory board for several years. I believe that these two institutions, SAREC and the EWC ATEC, working together, will create programs that will become hallmarks in agricultural education.

I urge you in the strongest terms to approve this project.

Sincerely,

[Todd Peterson's signature]

Todd Peterson
Regional President
March 31, 2015

Ms. Julie Koslowski
Wyoming Business Council
214 W 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski,

I am writing to support the application of Eastern Wyoming College to the Wyoming Business Council for the grant and loan funding for the Eastern Wyoming Agriculture Technology Education Center.

As a banker for 30+ years, I have knowledge of the importance of agriculture. I work closely with farmers and ranchers and know how important economically & socially agriculture affects Goshen county and the whole state of Wyoming. In the constant changing of agriculture practices, we need to provide our future agriculture students with skills that are viable and beneficial to the Ag industry. If Eastern Wyoming College can not meet the needs of these students, they will choose to go out of state or possibly not attend college.

I have confidence in the SAREC and the EWC ATEC interaction, and believe these two institutes will build a strong curriculum and become valued in our Ag education.

I strongly recommend the approval of this project.

Sincerely,

Kelly J. Sittther, President
First State Bank, Division of Glacier Bancorp
March 26, 2015

Ms. Julie Koslowski
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski,

I am writing to support the application of Eastern Wyoming College to the Wyoming Business Council for grant and loan funding of the EWC Agriculture Technology Education Center.

Being an agricultural banker for over 35 years, I have firsthand knowledge of the importance of agriculture, both economically and culturally, to the future of Goshen County and the state of Wyoming. I am also very aware of the rapidly changing nature of agricultural production methods and practices, and the consequent demand those changes place on institutions of higher learning, such as EWC, to provide future agriculture owners, managers, and workers with the skills to remain productive and competitive. Should EWC fail to meet those demands, future students would likely chose to either forgo a higher education or seek it elsewhere, perhaps out of state.

I have been a member of the University of Wyoming’s Sustainable Agriculture Research and Extension Center (SAREC) advisory board for several years. I believe that these two institutions, SAREC and the EWC ATEC, working together, will create programs that will become hallmarks in agricultural education.

I urge you in the strongest terms to approve this project.

Sincerely,

Todd Peterson
March 25, 2015

Ms. Julie Koslowski
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski:

I deem it a privilege to support the application of Eastern Wyoming College to the Wyoming Business Council for grant funding of the proposed Agriculture Technology Education Center. As the daughter of a rancher, raised in Goshen County, and now managing our family’s interests, and as a retired professor and dean of several institutions of higher education, I can speak for both sides in confirming the need for this facility.

The grant would supplement both private and public funding for the Center. Eastern Wyoming College can more effectively build on existing cooperative efforts with UW’s College of Agriculture and Natural Resources, its SAREC facility located in Lingle, the 4-H and FFA programs in Goshen County, and offer physical support for other community organizations with interests in agriculture.

Wearing a third hat, I have been a member of the EWC Foundation Board for a number of years, so I have been kept apprised of EWC’s master plan to enhance its programs in all phases of agriculture, including the soil sciences. With Goshen County being the leading producer in Wyoming of agriculture products, this area also needs dedicated space to provide a quality education for our students.

It is my sincere wish, that as an institution dedicated to promoting economic growth in Wyoming, that you will approve this project.

Sincerely,

[Signature]

Donna Beth Downer, Ph.D
2010 East F, #308
Torrington, WY 82240
March 23, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

As a member of the EWC Foundation Board of Directors, President of Platte Valley Bank and member of the our agricultural community. I am honored to support Eastern Wyoming College’s proposal to the Wyoming Business Council for its Agriculture Technology Education Center.

The Eastern Wyoming College Board of Trustees, the EWC Foundation, and the entire community of Torrington and Goshen County have worked hard to bring this project to life. Goshen County is Wyoming’s leading agricultural producing county and home to the University of Wyoming’s Sustainable Agricultural Research and Extension Center, SARCE. Agriculture and agricultural education is very important to our community as evidenced by the local private support of Eastern Wyoming College and this project. We have been actively involved over the past several years to plan the appropriate facilities to support and expand the EWC agricultural program.

While the agriculture program has been in place since the College’s inception in 1948, it is now necessary to move ahead with purpose and dedication to make a major investment in our agriculture community and provide the most current and updated instructional programming and required facilities.

All of us connected to EWC understand the fundamental value of agriculture to Goshen County’s future. We have already provided significant financial support to strengthen an agricultural program that is so vital to our students, our community, and our county. I hope you will give this project your strongest approval as it moves forward.

Sincerely,

Joe P Guth
President
22 March 2015

Ms. Julie Koslowski
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski,

I am writing to support the application of Eastern Wyoming College to the Wyoming Business Council for grant and loan funding of the EWC Agriculture Technology Education Center.

I am a lifelong resident of Goshen County and personally understand what a great asset EWC has been for our community and the endless opportunities is will provide for many years to come. EWC has personally touch the lives of many of my family members. Both my mother and sister are graduates of EWC and my wife also attended EWC before moving on to the University of Wyoming to receive her degree.

As you are well aware, Goshen County and its surrounding areas are very rich in the farming and ranching industry. It’s that blue collar work ethic combined with the educational opportunities available at EWC that continues to produce outstanding citizens in our workforce. I am a firm believer that quality education leads to a quality community.

As a father of two young children I am very excited about the opportunities the EWC Agriculture Technology Education Center could provide to the next generation of agricultural leaders in our community.

I urge you to approve funding for this project.

Sincerely,

Ryan Schilreff
General Manager
March 17, 2015

Dear Business Council Members and Grant Reviewers:

It is my pleasure to write this letter of support on behalf of Eastern Wyoming College (EWC). It has been my personal and professional pleasure to interact with colleagues from EWC for nearly two decades. The faculty at EWC are enthusiastic, professional and knowledgeable. They are in the midst of a transition and are very motivated about their future. The ATEC will serve not only EWC, but will act as a catalyst for the entire area. And I define area by including eastern Wyoming and much of the panhandle of Nebraska. The University of Wyoming and EWC have collaborated in the past, but the new facilities will enable us to work even more closely together in the future in a wider array of educational programs and trainings.

Several opportunities with UW and the area/community will be created if you provide the needed grant to support EWC. The University of Wyoming already has an increased emphasis on interacting with community colleges in their new strategic plan, and this grant will enable EWC and UW to work together to focus on opportunities such as the 2+2 and 3+1 plans. Those enable students to get the foundation of the B.S degree at EWC and complete the remaining requirements at UW. EWC and UW’s Sustainable Agriculture Research and Extension Center (SAREC) already work closely together on trainings and educational programs, but with your support, that relationship will be strengthened. We now host EWC students and have had them here at SAREC for semester-long courses in animal husbandry and reproduction. We also use EWC facilities for educational UW programs. If you select EWC to receive funding, the educational opportunities in our area will be strengthened. Use by groups such as 4-H, FFA, farmers and ranchers will be more prevalent and we will have a better place to host seminars, put on educational programs and host meetings with concurrent sessions.

You probably also know that agriculture is a $1.65 billion dollar industry in Wyoming. Goshen County has the largest ag industry in the state, with production valued at $246 million. (Wyoming Ag Statistics, 2012.) The top three ag counties in Wyoming are Goshen, Laramie and Platte, and they comprise a total of over $576 million in ag production. That’s big business and there is a focus on agriculture in our area. The proposed grant will allow EWC to have a greater leadership role in strengthening the agriculture industry in eastern Wyoming. While we have some value-added industries such as an ethanol plant and a sugar factory, opportunities exist for additional enhancements in agriculture in our area. The workforce in agriculture is constantly evolving and technology is used to a larger extent each year. Things like GPS and auto steer on tractors are now commonplace, and Google Earth is used to plan fields and map soils. Better cell phone service allows farmers to literally search the web while their tractor is on auto steer planting crops or tilling soil. Better education and the use of cutting-edge technologies allow our Wyoming agriculture producers to stay competitive in a world market.
This grant is a step in maintaining the competitive edge for our ag industry. I ask for your most serious consideration in giving a favorable response to the EWC proposal. This grant will play a key part in ensuring the long-term well-being of our agricultural base in eastern Wyoming.

Thank you for your consideration.

Jim Freeburn
Director of Operations
Sustainable Agriculture Research and Extension Center
University of Wyoming
16 March 2015

Ms. Julie Koslowski
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0249

Dear Ms. Koslowski,

I am writing to support the application of Eastern Wyoming College to the Wyoming Business Council for grant and loan funding of the EWC Agriculture Technology Education Center.

As a lifelong rancher and farmer, I have firsthand knowledge of the importance of agriculture, both economically and culturally, to the future of Goshen County and the state of Wyoming. I am also very aware of the rapidly changing nature of agricultural production methods and practices, and the consequent demand those changes place on institutions of higher learning, such as EWC, to provide future agriculture owners, managers, and workers with the skills to remain productive and competitive. Should EWC fail to meet those demands, future students would likely choose to either forgo a higher education or seek it elsewhere, perhaps out of state.

I have been a member of the EWC Board of Trustees for more than sixteen years and served on the University of Wyoming Board of Trustees for six. In that role, I was instrumental in bringing the Sustainable Agriculture Research and Extension Center to Goshen County. I believe that these two institutions, SARCE and the EWCATEC, working together, will create programs that will become hallmarks in agricultural education.

I urge you in the strongest terms to approve this project.

Sincerely,

[Signature]

John B. Patrick
March 2015

Dear Wyoming Business Council:

On behalf of University of Wyoming Extension, Goshen County, I am pleased to provide written support for Eastern Wyoming College’s grant proposal for the new Agriculture Technology Education Center (ATEC).

The new ATEC will provide tremendous opportunities for nearly 300 Goshen County 4-H members! This will be an excellent facility for 4-H and EWC to partner to provide educational opportunities, clinics and programs unlike anything we’ve done before. I anticipate our judging teams (horse, livestock and meats) utilizing the ATEC for practices and clinics. I am also eager to utilize the ATEC to develop new program opportunities to influence non-4-H members to develop an appreciation for agriculture.

Our local Extension Educators are looking forward to further strengthening our partnership with EWC in order to utilize the ATEC for educational tours, classes, programs and trainings – further fulfilling Extension’s mission of providing practical and educational resources to the citizens of Goshen County. I believe this new agriculture center will assist us in carrying out our mission and provide numerous opportunities for both UW Extension and EWC to continue to meet the needs of Goshen County residents.

Thank you very much for your time and consideration.

Sincerely,

Megan E. Brittingham
Extension Educator, 4-H Youth Development
County Coordinator
University of Wyoming Extension, Goshen County
March 1, 2015

Ms. Julie Koslowski
BRC/CFP Program Manager
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

As a returning Korean War veteran, I needed to find a place where I could afford to go to school, live at my parent’s home, and work at a full-time job. EWC (then Goshen County Community College) was a perfect fit for me. Now, over 50 years later, as a distinguished alumnus of Eastern Wyoming College, a member of the EWC Foundation Board of Directors, and as a life-long member of Wyoming’s agricultural community, I am honored to support Eastern Wyoming College’s proposal to the Wyoming Business Council for its assistance in funding the Agriculture Technology Education Center at EWC.

As you will see in the grant materials, very little is as important to society as our ability to sustain and grow vital agricultural programs in order to educate future producers. The Eastern Wyoming College Board of Trustees, the EWC Foundation, and the entire community of Torrington and Goshen County have worked hard to bring this project to life. We have been actively involved over the past several years to plan the appropriate facilities to support and expand the EWC agricultural program.

While the agriculture program has been in place since the College’s inception in 1948, it is now necessary to move ahead with purpose and dedication to make a major investment in our agricultural community and provide the most current and updated instructional programming, along with the necessary and appropriate facilities, to our students.

All of us associated with EWC understand the fundamental value of agriculture to Goshen County, the State of Wyoming, and, in fact, to all agricultural producing areas in the country. We have already provided significant financial support to strengthen an agricultural program that is so vital to our students, our community, and our country. I hope you will give this project your strongest approval as it moves forward.

Sincerely,

Chuck Brown
C.H. Brown Co,
Wheatland, Wyoming
July 14, 2015

Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

RE: SSC Food Service Expansion Project

Dear Wyoming Business Council:

I am writing this letter in strong support of the Sheridan Senior Center and Sheridan County as they have applied for a BRC Senior Care project. This grant will allow them to expand and renovate the much needed Food Service portion of the Sheridan Senior Center. This project in particular is extremely valuable to our County.

It not only helps senior stay living in their own homes but also provides socialization and many by eating a meal through the Center's congregate or home delivered meal program provides important linkages to other health resources.

The goal of this application is to provide a larger and more accommodating Food Service facility. This will expend the ability of the Sheridan Senior Center to serve meals to seniors throughout Sheridan County. I have personally been delivering Home Delivered Meals through the Sheridan Senior Center for 27 years and I can personally tell you how much this is a needed program for seniors in Sheridan County. I wholeheartedly support this goal and application.

The Center has an excellent relationship with the agencies here in Sheridan County to provide services for older adults. We urge you to give every consideration to this application and we appreciate your attention to this matter.

Sincerely,

[Signature]
Senator Bruce Burns
July 8, 2015

Board of Directors
Wyoming Business Council
The Honorable Matthew H. Mead, and,
Ms. Lynne Michelena, Co-Chairs

Dear Gov. Mead, Ms. Michelena and Members of the Board:

Please consider this letter as my support for the Sheridan Senior Center’s application for a BRC Senior Care grant for Food Service Expansion.

As the former Mayor of the City of Sheridan, and now representing this community for Senate District 22, I have been continuously involved in all aspects of this project. This application is a direct result of a careful planning process which looked at the future of the services needed by the seniors in this area.

Not all seniors require those services – but, those that do are typically those with the greatest need. Nutritional support is a key service for seniors, particularly the indigent or frail elderly. The senior population is growing – rapidly – with the aging of the Baby Boom population. The need for nutritional support grows as well.

A key portion of the plans of the Sheridan Senior Center is to expand the Food Service and Dining Room at the Center. This will support the growing need for congregate meals as well as food preparation of the Meals on Wheels program for shut-ins and the ill.

The Senior Center has raised substantial local “match” funding for this project, demonstrating the commitment of the community.

Your careful consideration is appreciated.

Sincerely,

Dave Kinskey
July 6, 2015

Dear Wyoming Business Council,

Re: Sheridan Senior Center Senior Care Application

As a Wyoming House Representative, I urge you to give full consideration to the Sheridan Senior Center’s Food Service Expansion Project. Please accept this letter as my full support for the Sheridan Senior Center as they apply for $1 Million in funding under the BRC Senior Care category.

The Sheridan Senior Center has been preparing for this application and the future of its services by conducting research, gathering information, and determining best practices to serve the growing number of people needing services in the most cost effective manner possible over the last five years.

The meals program in particular, will need to be able to prepare more meals to accommodate the many generations of seniors using the program in the future. The current increase in need that has already started is due to Sheridan County demographics and the aging of the Baby Boom generation.

According to statistics from the Sheridan Senior Center’s planning grants from the Wyoming Business Council, it is estimated that by the year 2030, the Center will need to serve approximately 169,000 meals to seniors, an increase of almost 55,000 meals from current. They would need to serve almost 8,000 seniors those meals, which would mean serving an additional 3,300 seniors.

Through the Business Council’s support, the Dining Room and Kitchen at the Sheridan Senior Center will be redesigned to increase the hours of operation, accommodate more congregate dining, increase the capacity to serve significantly more meals, and provide more efficient food service storage, preparation, and delivery.

This application is a strong one and as I understand, fully matched with financial support from the community. Please give it your serious consideration. I appreciate your time.

Thank you,

[Signature]

Representative Mark Jennings
Wyoming Business Council Members,  

July 06, 2015

I write to urge you to give serious consideration to the Sheridan Senior Center in its application for a Wyoming Business Council Business Ready Community grant under Senior Care. The project is for Food Service Expansion at the Sheridan Senior Center. I fully support this application.

I have seen the good work that this program is doing. The current and future statistics for numbers served speak volumes as to what the program will need to look like over the next 30 years. The Sheridan Senior Center has undergone two previous planning projects through the Wyoming Business Council. The recent funding of the Day Break Center sets the stage for this project.

Once completed, the project will provide space and kitchen facilities to meet the growing demands for the Center’s nutrition programs and services. The Center currently serves 114,000 meals annually, but estimates the need to prepare, serve and provide 140,742 meals a year by the year 2020.

This project will provide food for the group meals and home delivered programs at the Sheridan Senior Center site, and also throughout Sheridan County, with food that is prepared at the Center and delivered to meal sites in Big Horn, Story and the Tongue River Valley Community Center.

Good and reliable nutrition is the core of senior health. Improved senior health reduces the need for costly interventions and reduces demands on family and community caregivers. The Center is proud to save the taxpayers of Wyoming more than $15 million by keeping low income seniors off Title 19 Medicaid programs and out of unnecessary institutionalization.

The Sheridan Senior Center currently provides a wide continuum of services in seven program areas to elder citizens in Sheridan and the surrounding county. Requests for services from the community continue to grow. According to the data collected by the Center, in 2030 Wyoming is projected to have more people 65 and older than under age 18. More than one in four residents will be age 65 or older in 2030.

The Center has a thirty seven year history of providing for seniors with quality community services. Thanking you in advance for your consideration.

Sincerely,

Representative Rosie Berger
Majority Floor Leader

**House District 51 - P.O. Box 275 - Big Horn, Wyoming 82833**
**Telephone (307) 672-7600 - E-Mail Rosie.Berger@wyoleg.gov - Website www.wyoleg.gov**
July 6, 2015

Dear Wyoming Business Council,

I urge you to give the $1 Million application by the Sheridan Senior Center for their Food Service Expansion Project serious consideration. Please accept this letter as full support for the Sheridan Senior Center (SSC) and this project.

The Food Service and Nutrition Program at the SSC is one that I have personally supported during my time at First Interstate Bank, as well as a member of our Sheridan community. The SSC provides services that are not provided elsewhere in the County and the meals in particular are extremely important to the citizens of Sheridan County. The SSC not only serves meals at the Center, but also in Big Horn, Story and at the Tongue River Valley Community Center. In this past fiscal year, more than 114,000 meals were served to seniors.

The funding that will be provided by the Wyoming Business Council will expand the meal services to be able to meet growing demands for meals. It is estimated that more than 140,000 meals will need to be provided by even the year 2020.

Senior care is an important piece of the overall health and community’s economic development for Sheridan and Sheridan County. By allowing seniors to remain in their homes and independent in the community, valuable resources are freed up. I have personally seen many individuals in Sheridan, especially caregivers, who are still able to work because they have supports from the SSC including meals and help at home care for their loved ones during the day. If these people were taken out of the workforce, the costs to our community would be high in lost labor and the ability to spend dollars in our community.

Thank you for your serious consideration. Speaking for those who will benefit from this expansion project in the future we appreciate your support in this regard.

Best,

Mark S. Kinner

Representative Mark S. Kinner
Julie Kozlowski, BRC Program Manager  
Wyoming Business Council  
214 West 15th St.  
Cheyenne, WY 82002  
August 17, 2015

Dear Ms. Kozlowski and Members of the Wyoming Business Council,

Please accept this as a letter of support for the request for funding for the Sheridan Senior Citizens Center. The Food Service Expansion Project has been incremental in the ability to service a growing group of people. As you may know, the delivery of healthful and delicious food to a large number of persons is wonderful, but the auxiliary importance of the social interaction is important as well. The dining area is well used at present and often has need for greater seating. The kitchen produces a wonderful product, but is in need of renovation and expansion for the growing number of on site diners and the delivery of many off site meals.

The food service program at the Center is integral in its operation. This community values greatly the activities of the Center and has shown great support with the financial campaign we undertook this year. All of the Steering Committee made their personal donations in support of this improvement and expansion of the Center and we respectfully ask for your approval of funding for the Center. The Food Service Expansion Project will continue to grow and thrive because of your support.

Many thanks,

[Signature]

Karen Ferguson  
Senior Citizens Steering Committee Member  
Sheridan, WY 82801
July 29, 2015

To Whom It May Concern:

The purpose of this letter is to urge The Wyoming Business Council Members to thoroughly study the application they have received from The Sheridan Senior Center requesting a Wyoming Business Ready Community Grant for Senior Care.

The Sheridan Senior Center does a wonderful job in helping make the day-to-day lives of this area’s senior citizens better, and, in my opinion, is very deserving of the requested grant.

Any help that you can extend to this organization will be sincerely appreciated and put to good use.

Thank you for your consideration and if you would prefer to contact me personally, please give me a call at 307-752-1884.

Very Sincerely,

Jack E. Pelissier
Sheridan Senior Center Campaign Member
July 27, 2015

Wyoming Business Council
214 W. 15th Street
Cheyenne, WY 82002
Attn: Julie Kozlowski

Good Morning:

As a volunteer at the Sheridan Senior Center and a member of the Steering Committee for its capital campaign called “Celebrating Generations and Building Community” I am writing to urge you to award the Senior Center the $1 million grant we are applying for to expand the kitchen and food service areas.

Our senior population in this region is rapidly growing. I see it on a daily basis when I am working with my Senior Theater group at the Center. We finish our rehearsals at 11:00, and by then, the dining room is full to capacity with folks eager to partake of the offerings of the kitchen, which has already prepared and sent out hundreds of home delivered meals earlier in the day.

I won’t go into statistics and details which I know are already outlined in our grant application. I just wanted to take the opportunity to express my enthusiasm for our Senior Center here in Sheridan and the services it offers to thousands of people in our area. Sheridan continues to be a very popular region for our state’s senior population, and I love to work at the Center and see so many people engaging in social activities, taking advantage of the counseling services the Center provides, and receiving much needed nutritious meals.

Thank you so very much for all you do to enhance the quality of life in our state. I do hope you’ll see that our request for funds to expand our food services is very important, and that you will approve our grant application.

Regards,

Pat Tomsovic
July 27, 2015

Dear Wyoming Business Council Members:

I am writing in support of the application from the Sheridan Senior Center for a Wyoming Business Council Business Ready Community grant under Senior Care. The primary purpose of this project is to support the expansion of food service activities at the Sheridan Senior Center.

The Sheridan Senior Center is the lead organization to provide services to our senior community in Sheridan, and has done extensive planning to evaluate the current and future needs of our community. All indicators point to a growing demand for services in Sheridan, and this project will help meet those growing needs. The Center provided over 114,000 meals last year to residents of Sheridan County, a need expected to grow to over 140,000 in the next five years.

The expansion of the food service area is just part of the expansion and renovation plans at the Center. I am proud to serve as the Co-Chair for the Celebrating Generations & Building Community Campaign to raise $8 Million from the community. To date, we have written commitments for over $7 Million of this amount, and are so thankful for the generous support of many individuals and foundations in Sheridan County!

We appreciate your consideration and approval of this application, and can assure you that the funds will go toward a very worthy cause to help support vital Senior care in the Sheridan area for many years to come.

Thank you for your consideration.

Sincerely,

Anthony J. Spiegelberg

Celebrating Generations & Building Community, Co-Chair
July 24, 2015

Wyoming Business Council Members,

I am writing this letter of support for the application from the Sheridan Senior Center grant request for a Wyoming Business Council Business Ready Community Grant under Senior Care. This grant is for food service expansion. I fully support this application.

Wyoming has a higher proportion of elderly in our state and the Sheridan Senior Center is currently addressing those needs via 114,000 meals served to seniors in Sheridan and the surrounding communities. This need is expected to grow approximately 23% in the coming years. According to a recent City of Sheridan publication, Sheridan County has a higher proportion of seniors than any other county in the state. The need to provide meals to seniors will only become greater over time.

As a taxpayer and formerly in the Trust Service Industry I have seen firsthand the need to keep people in their own homes. There are numerous studies that indicate that people do much better if they are allowed to continue to stay in their homes. They need fewer funds to stay in their homes versus paying the high expenses to go into a nursing home. If people apply for Medicaid they become a burden on the federal government as well as the state government. That translates to more taxes that have to be paid to support these seniors. My point is that by serving seniors meals at home they can continue to stay in their homes for less expense to the taxpayer and be more content to stay in their own homes.

The Sheridan Senior Center has a thirty seven year history of providing much needed services to the Sheridan County area. I am proud to be included in the current capital campaign and urge you to consider supporting the much needed expansion of services to Sheridan.

Sincerely,

Karen Miller

Karen Miller
Co-Chair Celebrating Generations and Building Community Campaign
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Re: Sheridan Senior Center
Business Ready Community Grant

Ladies/Gentleman:

I recommend your careful consideration and approval of the grant application submitted by the Sheridan Senior Center for a Wyoming Business Ready Community Grant. This grant would allow for the renovation and expansion of a well-managed and much-needed food service facility at the Sheridan Senior Center.

I have observed regularly the heavy use of the existing facility. The senior citizens of Sheridan County have a strong need and a great appreciation for this type of community service.

I have reviewed the projections for continued growth in demand for the Senior Center nutrition programs and services. With over 100,000 meals being served on an annual basis now, and a rapidly growing population of older citizens in Sheridan County. As a result of the natural aging process and the inflow of new citizens in this age range, the future need for the facility is apparent.

I know that the board and staff of the Sheridan Senior Center are on top of this situation and clearly recognize the serious need to provide nutrition programs to the people of this area. This includes those who are able to gather on a daily basis for nutrition and social activities, as well as those who are home-bound and served by the well-established “meals on wheels” program operated by the Senior Center.
Our local Senior Center has a long history of providing high quality services to this community. I encourage your help, as they strive to provide these services on a broader basis to a growing population.

Very truly yours,

[Signature]

Robert G. Berger

RGB/
May 12, 2015

Homer A. and Mildred S. Scott Foundation
P.O. Box 207
Sheridan, WY 82801

Dear Wyoming Business Council,

As part of the Sheridan Senior Center’s Food Service Addition and Renovation project as an application to the Wyoming Business Council for Business Ready Community Funding Senior Care, a match is required.

This letter serves as the Foundation’s commitment to help meet the matching fund requirement for the Food Service Addition and Renovation project. The Homer and Mildred Scott Foundation hereby commits $177,255 towards the Food Service Addition and Renovation Business Ready Community Project.

We strongly encourage the Wyoming Business Council to consider grant funding for this much needed and worthwhile project. The Sheridan Senior Center has a strong reputation of providing high quality services and supports for seniors in the community. This project is so extremely valuable not only for those receiving services but for their loved ones and the community too.

Your assistance is greatly appreciated. This letter of commitment will expire if no part of this project timeline has been initiated by July of 2017.

Sincerely,

[Signature]

Jenny Craft, Director
Homer and Mildred Scott Foundation

P.O. Box 207, Sheridan, Wyoming 82801 • Telephone: (307) 672-1448 • Fax: (307) 672-1443
www.scottfoundation.org
August 17, 2015

Honorable Matt Mead  
Wyoming State Capitol Building  
200 West 24th Street  
Cheyenne, Wyoming 82002-0010  
Fax: 307.632.3909

Dear Governor Mead,

On behalf of Children’s Learning Center I respectfully request your consideration in providing this worthy organization the Business Ready Grant sponsored by the Wyoming Business Council, in the amount of $750,000.00. Receipt of this grant by Children’s Learning Center is critical to facilitate the Mercill School Reconstruction Project in Jackson, Wyoming.

The Children’s Learning Center is a proven leader in early education for over four decades, providing early education to over 1,000 children of diverse socio-economic and cultural backgrounds annually. Children’s Learning Center also provides family support, childcare, preschool programs, home visitation, and special education therapy services.

Along with my husband Mike Crosson, I continue to support the Children’s Learning Center in Teton and Sublette County, as well as contribute financially through our family foundation to the University of Wyoming Literacy Research Center and Clinic. This year our foundation contributed to a grant partnering with the University of Wyoming and Children’s Learning Center to assist families with early education through a texting program providing educational tips and monitoring.

I serve on many boards throughout Teton and Sublette County, including the Children’s Learning Center Board of Directors and the Advisory Board at the University Of Wyoming College Of Education, evidencing my commitment to providing Wyoming children with the best education possible. I would be happy to answer any questions you or the Wyoming Business Council Board may have concerning the Children’s Learning Center or any other projects that I am involved with at this time. Thank you for your time and consideration.

Regards,

Tami Trover Crosson  
P.O. Box 1910  
Pinedale, Wyoming 82941  
Cell: 303.717.1604  
Email: ttrover@gmail.com
June 29, 201

Re: Letter of Support for Children’s Learning Center

Dear Members of the WY Business Council Board:

It is a privilege for me to write on behalf of the Children’s Learning Center (CLC). For 43 years, Children’s Learning Center has been a leader in providing services, programs and support for children and families of diverse socio-economic and cultural backgrounds. Providing early childhood education in Teton and Sublette Counties, over 1000 children are served annually through childcare and preschool programs, home visits and special education therapy services. The value of the CLC’s support for families in their children’s early development and learning cannot be over estimated.

As a Teton County citizen for nearly 35 years and a former educator (Speech Language Pathologist) in Teton County School District #1, I am impressed with CLC’s responsiveness and innovation in helping children and families holistically. They are problem solvers in the community, not only in the areas of early education, care and developing opportunities for young children, but also in supporting the health and economic well being of their parents and families.

The number of children from birth to age five in our area is growing and our community needs CLC’s services now more than ever to continue its leadership in addressing early childhood needs. I look forward to your support of this organization to carry its vision forward ensuring that every child in our community has the opportunity to learn and grow.

Sincerely,

Margaret W. Scarlett
Date June 24th, 2015

Karen Terra
Associate Broker-Owner
Jackson Hole Real Estate Associates
Christie’s International Real Estate
PO Box 2336
Jackson, WY 83001

Re: Letter of Support for Children’s Learning Center

To the Wyoming Business Council,

As a partner in the largest real estate firm in the region and as an employer of residents of Teton County, I wish to endorse and support the Children’s Learning Center's request for a grant for the Merrell School building project. For 43 years, Children’s Learning Center (CLC) has been a leader in providing services, programs and support for children and families of diverse socio-economic and cultural backgrounds. Today, CLC is the largest early childhood education and care provider in Teton and Sublette Counties, reaching over 1,000 children annually. They provide vital full day care at affordable rates for children from six weeks through five years of age supporting our workforce in Teton County.

As past chair of the Community Foundation of Jackson Hole we have enjoyed a great relationship with CLC. I am impressed with CLC's responsiveness and innovativeness in helping children and families holistically. They are problem solvers in the community, not only in the areas of early education; but also in supporting the health and economic well-being of their parents and families.

As the number of children from birth to age five in our area grows, our community needs CLC now more than ever to continue its leadership in addressing early childhood needs. We look forward to your support of CLC to carry forward its vision of ensuring that every child in our community has the opportunity to learn and grow.

Sincerely,

Karen Terra
Associate Broker/Owner
Jackson Hole Real Estate Associates
Christie’s International Real Estate
June 23, 2015

Mary Kay Turner
Founder and Former Board Member of the Children’s Learning Center
Triangle X Ranch
Moose, WY 83012

Re: Letter of Support for Children’s Learning Center

To the Wyoming Business Council,

Over 43 years ago, a few of us citizens in Teton County received a grant from the State of Wyoming for $10,000 to begin to offer services to “Developmentally Disadvantaged Children” (DD) as they were called then. So grateful these names have changed. There were approximately 20 children in those early years.

I am proud to say that this humble beginning of service to our young children has grown into a program that reaches over 1000 children today and is easily one of the most respected organizations in our community. It is an essential delivery service for families throughout this valley. It has a reputation of excellent built up over decades with conscientious and dedicated staff who meet the needs of so many of our youngest in the community.

The Children’s Learning Center has made a real difference in the lives of young people and their families. I am fortunate to see many of these former children, now adults, thrive and give back to our community in incredible ways.

There was hope for a different future for our young people and their families over 40 years ago and that hope has been realized and has exceeded all of our expectations. The administration, faculty and support staff have all built an organization that is making such a difference. I cannot imagine how this valley would be without the services of the Children’s Learning Center today.

Respectfully submitted,

Mary Kay Turner
June 22, 2015

David Auge
Teton Motors, Inc.
Jackson, Wyoming 83001

Re: Support for Children’s Learning Center

To the Wyoming Business Council,

For 43 years, Children’s Learning Center (CLC) has been a leader in providing services, programs and support for children and families of diverse socio-economic and cultural backgrounds. Today, CLC is the largest early childhood education and care provider in Teton and Sublette Counties, reaching over 1,000 children annually.

CLC serves professional, middle and working class families, as well as low-income families, some of whom are at federal poverty level. The outreach throughout the community is extensive, through child care and preschool programs, home visiting and special education therapy services. CLC supports countless families in their mission to serve children in their critical early development stages.

As an employer, I really appreciate the variety and ability to provide quality day care at affordable rates for kids from six weeks through five years old. Over 154 working families benefit annually from CLC’s childcare which enables parents to continue to provide critical services that keep our community running smoothly.

As the number of children from birth to age five in our area grows, our community needs CLC now more than ever to continue its leadership in addressing early childhood needs. We look forward to your support of CLC to carry forward its vision of ensuring that every child in our community has the opportunity to learn and grow.

Sincerely,

David Auge
President
Teton Motors, Inc.
Date 6/16/15

FROM: Lynn Friess  
FAI Wyoming Associates, Inc. 
115 E. Snow King Ave. 
Jackson, WY 83001 

RE: Letter of Support for Children’s Learning Center 

To the Wyoming Business Council, 

As a former member of the Wyoming Business Council and supporter of Children’s Learning Center (CLC) and the work they do with young children, I can attest to the fact that CLC provides vital early education services to families in Teton and Sublette Counties. 

CLC has been a leader for 43 years in supporting families of diverse socio-economic and cultural backgrounds in their children’s critical early development and learning. CLC now is the largest early childhood education and care provider in Teton County, reaching over 1,000 children annually. 

They are problem solvers in the community, not only in the areas of early education, care and developing more opportunities for young children, but also in supporting the health and economic well-being of their parents and families. 

As the number of children from birth to age five in our area grows, our community needs CLC now more than ever to continue its leadership in addressing early childhood needs. We look forward to your support of CLC to carry forward its vision of ensuring that every child in our community has the opportunity to learn and grow. 

Sincerely, 

Lynn Friess 

Lynnette E. Friess  
Vice President
June 15, 2015

Re: Letter of Support for Children's Learning Center

To the Wyoming Business Council,

For 43 years, Children's Learning Center (CLC) has been a leader in providing services, programs and support for children and families of diverse socio-economic and cultural backgrounds. Today, CLC is the largest early childhood education and care provider in Teton and Sublette Counties, reaching over 3,000 children annually.

CLC serves professional, middle and working class families, as well as low-income families, some of whom are at federal poverty level. Through child care and preschool programs, home visiting and special education therapy services, CLC supports families in their children’s critical early development and learning.

As a community collaborating organization with CLC, we are impressed with CLC's responsiveness and innovativeness in helping children and families holistically. They are problem solvers in the community, not only in the areas of early education, care and developing more opportunities for young children, but also in supporting the health and economic well-being of their parents and families. Recently, CLC provided technical assistance to a group of parents who work in the Public Health Department. CLC consulted on the requirements for a licensed childcare facility and helped them though the licensing process. The parents were able to work with DFS to become a licensed childcare facility. This facility serves four infants whose parents work for the Public Health Department. The childcare facility is located on site of the Public Health Department.

As the number of children from birth to age five in our area grows, our community needs CLC now more than ever to continue its leadership in addressing early childhood needs. We look forward to your support of CLC to carry forward its vision of ensuring that every child in our community has the opportunity to learn and grow.

Sincerely,

Jodi Pond, MPH
Director, Environmental and Public Health

Caring for our Community
Wyoming Business Council  
Board of Directors  
214 West 15th Street  
Cheyenne, Wyoming 82002-0240  

Re: Platt River Restoration Project  

Dear Board Members:

I am writing this letter in support of the proposed second phase of the Platte River Restoration Project. I feel this project will help to preserve this great fishery which significantly impacts the economy of the communities surrounding the river and provides an enhanced quality of life for the community members. The project will continue to improve this world class fishery by improving trout habitat, increasing the access and aesthetics, and though river stabilization, ensure this great treasure is available for use by future generations. These improvements will only increase the awareness that this river provides world class fishing and other recreational opportunities.

It is well known that increasing the quality of life and outdoor opportunities, which this project would accomplish, makes any community a more desirable place to live, work and raise a family. Besides the economic benefits of increased tourism, job growth, and money being spent in Casper and the State of Wyoming, it provides an important example of proper water shed management to be followed by other communities and how to use a river as a sustainable asset.

For years, numerous businesses, public organizations, land management agencies, and the City of Casper have been tirelessly working to continue the Platte River Restoration Project. I assure you this project will have a significant and positive impact on the City of Casper and the State of Wyoming. I sincerely hope that you agree with me that this project is worth funding.

Sincerely,

[Signature]

Senator Eli Bebout  
Senate District 26  
Senate Majority Floor Leader
Wyoming Business Council  
214 W 15th St  
Cheyenne, WY 82002  

Re: North Platte River Restoration Project  

Dear Governor Mead, Co-chairman Lynne Michelena, and board,  

I am writing this letter in support of The North Platte River Restoration Project. This is an exemplary project with far reaching benefits for both the North Platte River and the communities that have grown up along its river banks. This project has brought new focus to the importance of proper watershed management and to the intrinsic values of our local waterways. The project has revitalized community interest, created long term partnerships and has brought national attention to the epicenter of life in central Wyoming.  

The Bureau of Land Management (BLM), Casper Field Office has been striving to preserve and enhance important habitats within the North Platte River Corridor for the past ten years. To this end, the BLM has invested 7 million dollars in acquisitions and 1.5 million in recreational infrastructure. In 2012 the North Platte River as it flows through central Wyoming was designated as one of the American Great Outdoors Projects. The success of this nomination was due in part to the efforts of the Platte River Revival Partners and the Platte River Revival Project. This strong local commitment to the North Platte River helps to bring allocated funds to Wyoming in support of these efforts.  

Though facilitated by the City of Casper, the North Platte River Restoration Project is the culmination of over 9 years of hard work and dedication from numerous private businesses, public organizations and land management agencies. It is my sincere hope that you will agree with us that this project is worth funding.  

Sincerely,  

Field Manager
June 10, 2015

Wyoming Business Council
214 West Fifteenth Street
Cheyenne, Wyoming 82002

RE: Platte River Revival

Dear Board Members,

I am writing you, today, to express my support for the Platte River Revival Restoration Project. The cleanup and restoration of the river, that runs through downtown Casper, will be a great boost to tourism in the area, as well as enhance the recreational opportunities of the citizens of Casper.

As manager of the Ugly Bug Fly Shop and Crazy Rainbow Fly Fishing, I know first-hand how important the Platte River is to the economy of Casper. We have customers that come into the shop, weekly, that are on business trips or just passing through, who ask if there is somewhere close, where they could fish for a couple of hours. I know if we could show them a great fishery, right in town, they would come back to sample all of the great fishing we have in the area.

I have floated through the area where work has started, and it is amazing to see the difference that it has made. I look forward to seeing the great work that the Platte River Revival has started, continue, and know that it will make a huge difference to the city of Casper and the entire area.

Thank you for your time. I am

Sincerely,

Bob Fischer
307-234-6905
June 8, 2015

Wyoming Business Council
Board of Directors
214 West 15th Street
Cheyenne, WY 82002-0240

RE: Platte River

Dear Council Board Members,

I am pleased to write this letter of support for the City of Casper’s Community Enhancement Grant for the Platte River Revival Wyoming Boulevard/Water Treatment Plant combined site.

The work that the City has done and plans to do with this grant is a very important part of what allows the community to take advantage of one of the best natural assets in the area. We find that our investments in the river and associated pathways have made the river itself accessible to an ever growing number of outdoor enthusiasts.

This grant is consistent with the City’s Recreation Goal which states, “The City of Casper will support, maintain and upgrade its current recreational facilities and programs and develop recreational opportunities that provide the citizens and visitors with a variety of affordable activities for all ages that serve to enhance quality of life”.

Likewise, the Casper Area Economic Development Alliance understands and supports projects that serve to enhance the quality of life in our communities. We realize that in order to retain and expand existing businesses, to start and grow new businesses and recruit outside business to our community, we must be able to offer a wide range of recreational and quality of life opportunities. Opportunities like the River Revival are exactly the kind of project that addresses these two important aspects of our community.

We encourage you to consider the City’s Community Enhancement Grant in a most positive manner. Please feel free to contact me if I can be of further assistance in your consideration of this application.

Sincerely,

[Signature]

William P. Edwards, Jr.
President and CEO
3030 Energy Lane, Casper, WY 82604

June 8, 2015

Wyoming Business Council
214 West Fifteenth Street
Cheyenne, WY 82002

Dear Board members:

River restoration efforts are complex, expensive and difficult to accomplish at best, presenting even greater challenges in a river corridor an urban area. However, benefits from these efforts are innumerable for wildlife, watershed stability, property owners and citizens living in the area. The Wyoming Game and Fish Department is proud to support and contribute to the North Platte River Restoration Project known as the Platte River Revival.

I am confident the completion of the first phase of the restoration at Morad Park will demonstrate the value of the work to Casper residents and businesses. Improved aesthetics of the river corridor will be the first benefit to be recognized. Anglers will quickly appreciate the improvement in fish habitat. Changes in riparian vegetation will help control invasive and noxious plant species at the location and downstream. Stabilizing eroding banks protects adjacent landowners, reduces sediment entering the river, improves aquatic habitat at the site and downstream. While not as obvious, modifications to the river channel improves sediment transport and maintains the improvements in addition to improving fish habitat.

The City of Casper has managed to facilitate partnerships from extremely diverse disciplines and interests, added the expertise of Stantec for design, and combined all into a cohesive group working together to make the Platte River Revival a success. I believe as the river restoration continues, interest in the river will increase from local citizens and businesses while attracting additional interest to the opportunities Casper provides from around the nation. I hope the Wyoming Business Council will continue to support the Platte River Revival.

Sincerely,

[Signature]

Al Conder
Casper Regional Fisheries Supervisor

AC:/ac
June 2, 2015

Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

RE: Platte River Revival

Dear Council Members:

First Interstate Bank of Casper continues to be a strong supporter of the Platte River Revival’s river restoration effort. Over the last several years, First Interstate employees have donated hundreds of volunteer hours working on habitat improvement and general cleanup projects along the Platte River. The Platte River restoration project has tremendous support from the businesses in Casper. In addition, both the oil and gas industry and environmentalists are together on the Platte River restoration.

The restoration project will restore a world-class fishing experience with great access for the people of Wyoming and out-of-state fishermen and other river recreationalists. Wyoming stands to benefit when tourists use our restaurants, hotels, and shops.

The Platte River Revival is doing an excellent job in restoring the Platte River around Casper, and First Interstate Bank pledges to support their work with our employee volunteers and matching funds.

I hope you will join us by favorably considering the grant request from the Platte River Revival.

Sincerely,

William A. Huppert
Regional President, Wyoming
First Interstate Bank
June 3, 2015

Wyoming Business Council
214 West Fifteenth Street
Cheyenne, Wyoming 82002

RE: Platte River Revival

Dear Board Members,

I've been involved with commercial fly fishing on the North Platte River since 1987 and was the first full time guide. I opened the Platte River Fly Shop in 1994 and was the first to promote the quality of fishing we have outside of Casper. I've watched the North Platte evolve into a premier World Wide trophy trout fishery. The income to Casper's overall economy is immeasurable but with my estimations it is easily in the 5 to 10 Million Dollar range. This year the Wyoming Oil & Gas Fair is moving from Jackson to Casper, one of the primary reasons being is the quality of fishing that we have.

I am writing you, to express my full support for the Platte River Revival Restoration Project. The rehabilitation of the river in the downtown area will be a benefit to the citizens of Casper and visitors to our great state. Furthermore it will produce and enhance a healthy environment for both trout and wildlife for future generations to enjoy.

Enhancing the North Platte River in downtown Casper to Blue Ribbon status is a winning proposition for both Casper and the State of Wyoming. Thank you for your time and consideration to any possible grant monies.

Sincerely,
Mark Boname
Owner / Platte River Fly Shop
May 29, 2015

Wyoming Business Council
Board of Directors
214 West 15th Street
Cheyenne, WY 82002-0240

Re: Platte River Restoration Project/Wyoming Boulevard & Water Treatment Plant Sites

Dear Members of the Board:

Jonah Bank of Wyoming opened for business in 2006, with the best location in Casper; right on the bank of the North Platte River. Since our opening, we have had the opportunity to participate in and enjoy the rewards of the Platte River Revival’s restoration efforts. Our employees have been actively involved in the “clean up” events as well as serving on the Platte River Revival Committee. Every day we are eye witnesses to the ongoing enhancement efforts, resulting in a large activity increase in and along the river.

We are extremely excited about the proposed second phase of the North Platte River restoration project; focused on the 13.5 miles of river traversing Casper. This will continue the momentum of building local and national awareness of the great fishing and recreational opportunities that Casper has to offer. This is all possible now that we have a healthy river. The completion of this project will provide a model for other cities who may not be utilizing their river as a community asset.

From a business perspective, the benefits are many. The additional traffic will have a positive economic impact on both Casper and the entire state, as tourism will increase. Retail businesses will continue to grow, creating more jobs and an increase in sales tax revenue. It will also be an attraction for individuals and families considering relocating to Casper, as the improvements to the river make a positive impact on the quality of life.

We appreciate the opportunity to comment and strongly support this request. Thank you for your continued support of this project

Sincerely,

[Signature]
Mark A. Zaback
President and CEO
June 1, 2015

Board of Directors
Wyoming Business Council
214 W. 15th St.
Cheyenne, WY 82002

Ladies and Gentlemen:

Please allow me this opportunity to convey my enthusiastic support for the Wyoming Business Council Community Enhancement Grant in the amount of $500,000 to partially fund a portion of the Platte River Revival. This particular request is for the combined Wyoming Blvd/Water Treatment Plant sites, located adjacent to the previously funded Morad Park site. As you probably know, the North Platte River Environmental Restoration Master Plan has outlined several lofty, yet achievable, restoration projects to greatly enhance a 13.5 mile stretch of the river.

The North Platte River is a great natural resource of Wyoming, and Casper is blessed to have the river flow through the city limits. The Platte River Revival is a cooperative effort of private and public partnerships, with the intended goal to significantly improve the riparian habitat of a formerly abused river. It should also be noted this phase of the project will help protect the Central Wyoming Regional Water Treatment Plant, which is essential to the City of Casper as well as multiple neighboring communities.

Those of us who call Casper “home”, are very proud of the Platte River Parkway & Trails system which has been developed over the years near the banks of the North Platte River. The Platte River Revival will be a great complement to the Parkway, and help to further enhance a fabulous resource within Casper. In addition to use by thousands of Casper residents, the North Platte River is a great attraction for tourists and anglers who visit Casper and are able to enjoy its wonderful attributes.

The grant request from the Wyoming Business Council will be a key component of fulfilling the goals of the Platte River Revival project, and I ask for your support of this endeavor.

Thank you for this opportunity to comment.

Sincerely,

Ron Wright, President
Platte Valley Bank - Casper
May 15, 2015

Board of Directors
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002

Re: Platte River Revival

Dear Members of the Board:

The Two Fly Foundation has supported the Platte River Revival for over nine years now. We are very proud to be supporting the good work the Platte River Revival does for our community.

As you already know, in part due to your foresight and support, the first phase of a multi-step, multi-year project will begin early this winter 2015. This first step at Morad Park, in Casper, Wyoming, will help bring new recreational opportunities to Wyoming citizens not currently available to them. Additionally, it will enhance the opportunities for our out-of-state guests that have become a huge economic boost to our local economy.

We have stated in earlier correspondence that our conservative estimate of out-of-state fishermen using the river west of town is now close to 6,000 fisherman days per year. Six thousand fisherman days equals over $1.3 million dollars paid by out-of-state fishermen just to the local guide services. You can use your own multipliers to put a dollar figure on the restaurants, motels, boutiques, businesses, and bars that benefit from these same fishermen.

We will continue to support this beneficial community project and hope to someday see guide boats floating through Casper City limits. Following restoration, we think and believe that the North Platte River through Casper could become as an important fishing destination for Wyoming as the famous Grey Reef fishery west of town. Thank you for your support.

Yours very truly,

The Two Fly Foundation Board of Directors

[Signatures]

Tom Swanson
Brice Carpenter
Tad True
Cary Brus

Jack Weld
Craig Shanon
Kim DeVore
March 24, 2015

Casper City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

The Downtown Casper Business Association is in support of moving forward on the plans for a downtown public plaza.

In October, 2012, Crandall Arambula PC prepared a Downtown Strategic Plan for the City of Casper. This strategic plan identified creating a public plaza as one of its priority projects. The Downtown Development Authority has not put that plan on the shelf and forgotten about it. The DDA has compiled information from Wyoming communities, as well as, out-of-state communities who have public plazas. The result of that study indicates a downtown public gathering place would provide economic and social opportunities for our community.

The Downtown Casper Business Association hopes to continue to have input on the designed and operation of a downtown public gathering place that can be used year round to create enjoyable memories for all age groups. We trust that Council will investigate the financial aspects of this project to insure the project is in the best interests of the entire community.

Sincerely,

Chris Wolford
Chairman
March 24, 2015

Kevin Hawley
Downtown Development Authority
234 S. David St.
Casper, WY 82601

Dear Mr. Hawley,

We are looking forward to the development of a public plaza located in the Old Yellowstone District (OYD) and Downtown Casper. The public plaza would complement the current improvements and additions being made to enhance the OYD.

The OYD Advisory Board of Directors wholeheartedly supports your efforts to move forward with construction of a public plaza with exciting opportunities for the community.

Quotes from some of our members of the OYD Advisory Committee, relative to this project, include:

- "Being a lifelong resident of Casper I am in favor of this gathering place in our downtown, that shows our love centric roots of the downtown, the trails and river. This will be a welcomed addition by young and old alike!"

- "Incorporating the Plaza in the downtown area is a blessing for all to enjoy. The Plaza will have a deep impact for business owners, and bringing the center of Casper together as a whole community for future growth and activities. I truly believe the Plaza will be an asset for the City of Casper, and am excited to see the results this will produce in the development of the O.Y.D. and downtown."

We offer our support in the development of the plaza.

Sincerely,

Monte Henrie
Chairman of the Old Yellowstone District Advisory Committee
March 24, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, and downtown business owner of Whitelace-n-Promises Galleria of Gifts and Rob Staffig Entertainment, having a plaza would give me a sense of pride in our community. Casper is in need of a something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth. From art shows to live entertainment on warm summer evenings, a place where the arts can flourish as Casper has an abundance of talent. Also the plaza would bring more people to downtown, especially in the evenings, businesses would have a reason stay open past 6 p.m. even on weeknights.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

Rob Staffig
Community Member
Date: 3/24/15

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

Community Member
March 23, 2015

Casper City Council
200 North David St.
Casper WY 82601

Council Members,

I am lending my enthusiastic support to the development of a downtown public plaza. Proposed by the Downtown Development Authority this events driven public gathering area would be a fantastic addition to our community.

The possibilities for this project seem endless. Spring, Summer, Fall or Winter I can imagine activities that could be enjoyed by all. What a great boon this would be not only to the downtown area but to Casper as a whole.

Sincerely,

John Norgaard
Metro Coffee Company
March 23, 2015

City Council
Casper City Hall
200 N. David
Casper WY 82601

Dear Council Members,

Please accept this letter as an expression of the Child Development Center’s support for the Casper Downtown Development Authority (DDA) and the proposed events-driven public plaza.

The plaza would bring a much-needed gathering space for our community that would be right in the heart of our downtown, creating possibilities for economic, social and cultural growth.

Help us make Casper the thriving, vibrant downtown we deserve. CDC fully supports this plaza as a beautiful and useful addition to the community.

Sincerely,

Rachel Spear - Director of Development
for the Child Development Center
March 23, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members,

It is with much enthusiasm and support, on behalf of Jonah Bank of Wyoming, I am submitting this letter in support of the Casper Downtown Development Authority’s proposed events-driven public plaza. It will be an exciting addition to downtown Casper and will be a tremendous asset to the community.

Casper will greatly benefit from a public plaza as it will allow for economic, social and cultural growth. The plaza will continue to help revitalize the downtown area as well as create an outdoor venue and public space. Downtown Casper and the Old Yellowstone District will be “bridged” by the public plaza and enjoyed by persons of all ages.

The events-driven plaza will give the Downtown an opportunity to be the thriving, vibrant area Casper deserves. Jonah Bank of Wyoming supports the Downtown Development Authority and the Casper Public Plaza as they work to spur economic interest, beautification and positive activity in the Casper community as well as continue to Build a Better Wyoming!

Sincerely,

Cidne Skavdahl
Marketing Director
Jonah Bank of Wyoming
777 W. First St. – Casper, WY 82601
307.237.4555 – cskavdahl@jonahbank.com
Date: 3-23-2015

City Council  
Casper City Hall  
200 N. David  
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of a something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

[Signature]

Community Member
March 20, 2015

The Honorable Mayor Charlie Powell
Casper City Council
Casper City Hall
200 N David Street
Casper, WY 82601

RE: Downtown Development Authority

Dear Mayor Powell and Casper City Council Members:

On behalf of the Natrona County Travel and Tourism Council and the Casper Area Convention and Visitors Bureau, I would like to offer this letter of support for the Downtown Development Authority's (DDA) plans for a Downtown Plaza.

The Natrona County Travel and Tourism Council has met with and reviewed the DDA's plans. We recognize the need for a vibrant and thriving downtown and fully support the DDA as they work to spur economic interest, beautification and progressive activity in the downtown Casper community. Not only would a new Downtown Plaza be a positive asset for the community and visitors, it would also benefit the city's economy. The Casper Area Convention and Visitors Bureau is the marketing arm of the Natrona County Travel and Tourism Council, a joint powers board, whose mission is to enhance the economic base of Natrona County through tourism. Its primary objective is to encourage more and longer visitor stays through marketing programs aimed at the convention/meeting, individual, motor coach and special events markets. The CACVB has and will continue to promote travel into Natrona County as a destination and we look forward to continuing our relationship with the Downtown Development Authority in this area. Please contact me if our office can assist your evaluation process in any way.

Sincerely,

Aaron M. McCreight, CDME
CEO

AMM: jh

C: Kevin Hawley, DDA
March 20, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members,

I am writing you to voice my support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and an asset to our community.

As a community member, having a plaza would provide a sense of pride in our community. Casper is in need of a venue like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

This will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and Natrona County.

Sincerely,

Ken Schulte
March 19, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and my companies overwhelming support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. My family, employees and many of my customers are very excited about this addition to downtown Casper and know it will be a wonderful asset to our community.

I've seen firsthand in other communities like Rapid City and Fort Collins, how this events-driven plaza will give our downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. The possibilities for this project are truly endless in terms of economic, social and cultural growth. Please consider some of the challenges our community faces today and in the future and how this project can help address some of those issues.

I fully support the proposed plaza project, as well as the Downtown Development Authority, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community. I ask that you support the downtown public plaza, as I have, to help make Casper the best Casper it can be and to positively impact lives for generations to come.

Most sincerely,

Mike Stepp
CEO

You will taste the difference!
March 19, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

RE: Casper DDA – Public Plaza

Dear Council Members;

On behalf of the Board of Directors of the Casper Area Chamber of Commerce & Visitors Center, I offer the support of the Board for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

Casper is Wyoming’s shopping, entertainment and attractions center and an events-driven plaza will provide our Downtown area the opportunity to become a thriving, vibrant downtown that Casper will be proud of for generations to come.

Our mission at the chamber is to support a strong local economy and this project meets with this mission on many levels.

Sincerely,

Eric K. Nelson
President
Board of Directors
Casper Area Chamber of Commerce
& Visitors Center
Date: 3/18/15

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

[Signature]

Community Member
March 18, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most Sincerely,

Becky Clark
Community Member
March 18, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most Sincerely,

Sona Rummel

Community Member
City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

The events-driven plaza will give our downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. The possibilities for this project are truly endless in terms of economic, social and cultural growth. Please consider some of the challenges our community faces today and in the future and how this project can help address some of those issues.

I fully support the proposed plaza project, as well as the Downtown Development Authority, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community. I ask that you support the downtown public plaza, as I have, to help make Casper the best Casper it can be and to positively impact lives for generations to come.

Most sincerely,

[signature]

Lindsey Grant
Downtown Casper Homeowner and Business Owner
Date: 3/17/15

City Council  
Casper City Hall  
200 N. David  
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of a something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

[Signature]
Community Member
March 17, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

The events-driven plaza will give our downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. The possibilities for this project are truly endless in terms of economic, social and cultural growth. Please consider some of the challenges our community faces today and in the future and how this project can help address some of those issues.

I fully support the proposed plaza project, as well as the Downtown Development Authority, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community. I ask that you support the downtown public plaza, as I have, to help make Casper the best Casper it can be and to positively impact lives for generations to come.

Most sincerely,

[Signature]

Brian Cetak
Commercial Loan Officer
First Interstate Bank
March 17, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

We are writing you to express our enthusiastic support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community as it has been for other communities in the region. I have visited the plaza in Rapid City numerous times over the last several years and it is clear that it has been a key element in the growth and vitality of their downtown. We are convinced that our plaza will have the same positive impact here.

A lively downtown with opportunities for its citizens, both present and those to come, is a vital component of overall economic development in Casper and Natrona County. Even with our focus on infrastructure and primary job development, we realize that we cannot succeed without a broad based quality of life for our citizens. By partnering with the DDA in the construction of the plaza we all can continue to grow our community in a diverse and vibrant way.

We fully support the proposed plaza project, as well as the Downtown Development Authority, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community. We ask that you support the downtown public plaza, as we do, to help make Casper the best Casper it can be and to positively impact lives for generations to come. In our humble opinion, it is all about WYOCITY!

Best regards,

Bill Edwards,
President and CEO
March 17, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

The events-driven plaza will give our downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. The possibilities for this project are truly endless in terms of economic, social and cultural growth. Please consider some of the challenges our community faces today and in the future and how this project can help address some of those issues.

I fully support the proposed plaza project, as well as the Downtown Development Authority, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community. I ask that you support the downtown public plaza, as I have, to help make Casper the best Casper it can be and to positively impact lives for generations to come.

Most sincerely,

Kermit Wille
Senior Vice President
First Interstate Bank
March, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most Sincerely,

Bob W. Moberly

Community Member
March, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

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Most Sincerely,

Michael Steele

Community Member
March, 2015

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members:

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Most Sincerely,

Dave Elmer

Community Member
Date: 3-9-16

City Council
Casper City Hall
200 N. David
Casper, WY 82601

Dear Council Members;

I am writing you with great enthusiasm and support for the Casper Downtown Development Authority (DDA) and their proposed events-driven public plaza. This is a very exciting addition to downtown Casper and will be a wonderful asset to our community.

As a community member, having a plaza would give me a sense of pride in my community. Casper is in need of a something like this that will give us a place where generations are not defined. The possibilities for the project are truly endless in terms of economic, social and cultural growth.

The events-driven plaza will give our Downtown the opportunity to become the thriving, vibrant downtown that Casper deserves. With that being said, I fully support the Downtown Development Authority, and the Plaza, as they work to spur economic interest, beautification, and positive activity in Casper and the surrounding community.

Most sincerely,

[Signature]
Community Member
RE: Casper Public Plaza

To whom it may concern;

The proposed downtown Casper Public Plaza would be an incredible addition to our downtown core. Speaking personally, it would make for fun and exciting events to go to throughout the year which are easily accessible and close to other downtown businesses. A winter's evening of ice skating and dinner all within walking distance are ideal to anyone looking to spend a quality evening out of the house.

From the perspective of the Science Zone, we would find a tremendous benefit to having a plaza within walking distance from our museum's location. Throughout the year we participate in events all across the community and state serving over 3,000 visitors through these outreach events. Having a public plaza downtown would enable us to be involved in more events and educate more children and families.

Having new opportunities to be involved with events, and having our own events at the plaza not only helps support our mission of educating the public on science topics, but leads to an increase in visits to our museum. An increase in people visiting downtown will invariably lead to more patrons utilizing our museum and taking classes.

The introduction and use of a public plaza would certainly help our business thrive and grow, enabling us to offer our services to a much greater audience. We fully support the building of a public plaza in downtown Casper and are excited to see this project moving forward.

Sincerely,

[Signature]

Steven Schnell
Executive Director
The Honorable Richard Kaysen  
Mayor of Cheyenne  
2101 O’Nell Avenue  
Cheyenne, WY 82001  
June 27, 2015

Dear Mayor Kaysen:

This letter is to express the St. Mary’s Catholic Community commitment to west Cheyenne’s beautification and 21st Century utility for flood control, safety and land use utility.

The Civic Center Commons is a crucial part of the West Edge development. The Community Beautification and safety enhancement of the project will fill a great public need and serve Cheyenne’s Continued development for the present and for the future. We encourage and support this Important effort.

Sincerely,

[Signature]

David H. Johnson, Trustee  
St. Mary’s Cathedral
June 26, 2015

Wyoming Business Council  
Board of Directors  
214 West 15th Street  
Cheyenne, Wyoming 82002

To the Business Council Board of Directors.

The Downtown Development Authority/Main Street is authoring this letter of commitment and support of the City of Cheyenne’s request for a Business Ready Community Enhancement Grant through the Wyoming Business Council for the West Edge Streetscape and Civic Center Commons project. This foresighted project has significant potential to drive economic growth and strengthen downtown Cheyenne’s living, working and playing environment.

The Downtown Development Authority has been a key player along with Laramie County and the City of Cheyenne in the Brownsfield Project in providing grant dollars for Phase I of the project. As the City moves into Phase II which includes mitigation of storm water, management of brownfields, and the building of new civic amenities that will encourage private investment, the Business Ready Community Enhancement Grant would provide critically needing funding for the decorative site features and furnishings that create a vibrant, reinvigorated and inviting space that will foster entrepreneurial investment and attract people. The DDA Main Street strongly supports this grant application.

It is our hope that you will consider funding this grant application for the City of Cheyenne. Thank you in advance for your consideration.

Sincerely,

Amy Surdam  
Executive Director  
Downtown Development Authority/Main Street
June 17, 2015

Wyoming Business Council
Board of Directors
214 W. 15th Street
Cheyenne, Wyoming 82002

To the Business Council Board of Directors:

This letter is to express the Cheyenne Civic Center's commitment and support of the City of Cheyenne's request for a Business Ready Community Enhancement Grant through the Wyoming Business Council for the West Edge Streetscape and Civic Center Commons project. The Civic Center Commons project has significant potential to drive growth opportunities in Cheyenne's West Edge District and further enhance the Cheyenne Civic Center's cultural and performing arts offerings to the community.

The Cheyenne Civic Center is a key partner along with the City of Cheyenne, Laramie County and the Downtown Development Authority (DDA) for the Civic Center Commons project. The Civic Center Commons is an integral part of the West Edge District and the heart and soul of a revised Municipal Building Campus that features the community's Civic Center. Civic Center Commons will be an inviting, attractive central social gathering area that will enhance and add to Civic Center functions.

The City of Cheyenne along with Laramie County and the Cheyenne DDA are seeking to revitalize Cheyenne's near west side (Cheyenne's West Edge District) by mitigating stormwater, managing brownfields, and building new civic amenities that will encourage private investment. The Business Ready Community Enhancement Grant would provide critically needed funding for decorative site features and furnishings that will create a vibrant and reinvigorated space that will foster entrepreneurial investment and attract people and patrons. The Cheyenne Civic Center strongly supports this grant application. Thank you for consideration of our support.

Sincerely,

[Signature]

Dru A. Rohla
Executive Director
Cheyenne Civic Center
Performing Arts Theatre
Thursday, June 12, 2014

Economic Development Administration (EDA)
410 17th Street, Suite 250
Denver, CO 80202

To the EDA Investment Review Committee:

This letter is to express Laramie County’s commitment and support of the City of Cheyenne’s request for the Economic Development Administration Public Works and Economic Adjustment Assistance for the Cheyenne West Edge project. Laramie County is a coalition partner with Cheyenne and the Cheyenne Downtown Development Authority (DDA) for the recently awarded US EPA Brownfields Coalition Assessment Grant. The Coalition is seeking to revitalize Cheyenne’s historic downtown business district by mitigating stormwater, managing brownfields, and building new civic amenities that will encourage private investment.

The goal of the Coalition Partners is to provide a higher level of flood control for the historic downtown and near west side while simultaneously addressing water quality issues in Crow Creek. Award of the Coalition Assessment grant from the EPA in 2011 has provided funding for assessment of storm water management needs and alternatives in this area, and assessment of properties potentially contributing to water quality deterioration that are impacting nearby Crow Creek. The assessments being conducted under the Coalition Assessment Grant will be used to make recommendations for the construction of storm water controls in tandem with recommendations for remediation and redevelopment of the identified blighted and potentially contaminated properties.

The economic impact to the City due to flooding can be quite severe. The City suffered $63,000,000 in property damages in the record setting 1985 storm event, with much of that damage occurring in the City’s Lower Capitol basin. The Cheyenne West Edge is also characterized by extensive blighted areas. The historical and current potential for flooding in these areas hinders the successful redevelopment of these properties. Additionally, potential contamination associated with these blighted properties causes further deterioration of water quality prior to discharge to Crow Creek. Assistance from the EDA would provide necessary funding needed to address critically needed storm drainage infrastructure for the community’s historic downtown business district.

Our organization therefore strongly supports this grant application. Thank you for consideration of our support.

Sincerely,

Dan Cooley, P.E.
Director
June 9, 2014

Economic Development Administration
Investment Review Committee
410 17th Street, Suite 250
Denver, CO 80202

RE: West Edge Project – 26th Street Interceptor

Dear Selection Committee:

Please accept this letter of support for the City of Cheyenne’s 26th Street Stormwater Interceptor Project.

Warehouse Twenty One is a full service marketing and event firm providing integrated marketing strategy, brand and campaign development, digital planning and implementation, exhibit design, hardware and storage, and event management to some of the top brands in the nation. We are proud to say we are a Wyoming company, with our primary office in the heart of the West Edge District. Our support for the project is business and personal; our future in Cheyenne is riding on the success of this application and the realization of the West Edge vision.

We are a growing company, having added 20 jobs over the last 5 years. Due to the expansion of our company and the acquisition of additional businesses, we have grown to occupy 10,000 square feet of space in the West Edge. Our hardware and storage segment growth projections indicate that we will need to grow to double that amount of space, with an option to grow in Cheyenne or in other areas of the country where we have a presence. Our preference is to grow in Cheyenne’s West Edge District.

With an eye toward co-locating some of our current operations, we are interested in a larger real estate footprint in the West Edge. The 26th Street Interceptor project will not only benefit us in that effort, but is a requirement. The project will enable us to expand our employment base with the confidence that we can renovate our existing space and/or build a new space that will not be inundated with flooding that could wipe out the company’s assets and those of our clients. Our company regularly stores more than 2 million dollars in computer inventory for some of the nation’s top brands like HP and Lenovo. This requires a minimum of 10,000 additional square feet of dry, secure, and elevated warehouse storage for the West Edge to be a long-term solution for our growth.

Along with this facility growth, Warehouse is anticipating growth of 15 employees, bringing our FTE total to 35 or more. These will be good paying, professional-level jobs with full benefits (designers, web programmers, copywriters, strategic planners and more) that serve as primary employment opportunities for the tech and creative economy of Cheyenne.

The West Edge vision is a motivating factor for us to expand in Cheyenne. We see a growing technology presence and appreciate the potential for an “innovation campus” to develop in our backyard. But the first critical step toward that vision is ensuring that our investment is secure.

Sincerely,

Dave Teubner, CEO
June 5, 2014

Economic Development Administration  
Investment Review Committee  
410 17th Street, Suite 250  
Denver, CO 80202  
RE: West Edge Project – 26th Street Interceptor

Dear Selection Committee:

It is with great enthusiasm that I present this letter in support of the City of Cheyenne’s application for the 26th Street Interceptor Project. Gannett Peak Technical Services is a home grown company dedicated to providing real world software solutions that meet our client’s unique technology needs.

We are a company on the move. Providing technology solutions to our clients is our passion, and we want to continue to grow with our local community. Currently, we are comprised of nine adept programmers with impressive talents for developing functional software that can be customized to clients’ needs. To retain current employees as well as grow our company, we see the vision embodied in Cheyenne’s West Edge District as directly complimentary. While our growth is not specifically defined at this time, we would anticipate the potential to add 2 positions to our company in the next 3 years; likely in the West Edge District.

The West Edge project seeks to create an environment where people can enjoy a thriving urban environment with amenities at their doorstep. This is the type of environment in which our company, Gannett Peak, will be able to expand and attract a quality workforce. Being at the northern terminus of the rapidly expanding Front Range corridor, Cheyenne has had, at times, some difficulty in attracting and retaining technology workers. The vision of the West Edge project will help to bring together creative minds in an environment where innovation can run rampant. We look forward to joining the synergy and benefitting from the investments in the West Edge, made possible by the 26th Street Interceptor project. This flood mitigation will help grow jobs and protect investments in the near west side of Downtown.

We respectfully request your consideration and support of Cheyenne’s application.

Sincerely

[Signature]

Ryan Fagan  
Principal

1623 Central Ave Suite S  
Cheyenne, WY 82001  
(307) 359-3027
Economic Development Administration (EDA)
410 17th Street, Suite 250
Denver, CO 80202

September 9, 2013

To the EDA Investment Review Committee:

Please accept this letter of support on behalf of the City of Cheyenne's application for EDA's Public Work's assistance and our collaborative effort to maintain and increase our operations in the Dinneen Development. We represent the owners of businesses in the West Edge area and are actively developing additional employment space in the area. This letter represents the perspectives of a current employer that has been attracted to the area due to the innovative economic and environmental pursuits of the West Edge project. We also represent the development interests of a landowner in the area, primed to provide additional employment opportunities in Cheyenne.

_Dinco Development and Western Ecosystems Technology Inc._ are in support of the West Edge Storm Sewer Interceptor Project. Our companies will benefit from the project investment and the resulting improvements in the area drainage. The project will help to ensure that the investments we have made in the area will be protected from stormwater inundation that could cost millions of dollars to repair.

_Dinco Development_ is actively developing commercial property in the West Edge area, seeking to attract high paying, technology sector employers as well as traditional retail and hospitality jobs to Downtown Cheyenne. _Western Ecosystems Technology (or WEST Inc.)_ is a company that provides environmental and statistical consulting services and contract research nationally and internationally to industry, government, and private organizations. We offer clients a unique combination of field ecology and statistics to help solve on-going and contemporary natural resource problems. We are located in one of the revitalized buildings in which Dinco Development has recently restored. Since moving into the area, we have grown from 54 to 58 employees, and are actively recruiting three more with more growth on the horizon.

We confirm that our operations are: in the project area and will benefit from the project drainage improvements and investments and will benefit from the project due to the protections the storm sewer interceptor will provide to Downtown Cheyenne.

_Dinco Development and Western Ecosystems Technology Inc._ support this EDA application submitted by the City of Cheyenne. Improvement in the area drainage is important to the operations of our company for additional job creation and job retention.

Sincerely,

John Dinneen
President
Dinco Development

Dale Strickland
President and Senior Ecologist
Western EcoSystems Technology, Inc.
Date: September 7th 2013
To: Cheyenne Team
Via Email to: Wilson, Scott <wilsos@AyresAssociates.com>
RE: Downtown Cheyenne Redevelopment

Dear Mr. Wilson,

As discussed our firm Bear Development is committed to becoming the “Master Developer” for the area known as the West Edge and playing an instrumental role in its redevelopment. Below is our vision statement encompassing our general downtown development strategy, goals specific to the West Edge neighborhood and the role we can play in achieving those goals. I look forward to your thoughts and feedback.

Current Status:

Better outlined and discussed by Ayres and Cheyenne officials

Goal: “Live, Work, Play”

Bear Development alongside team members and stakeholders are looking to redevelop a portion of downtown Cheyenne identified as the “West Edge”. Bear has been involved with numerous downtown redevelopment projects in both small communities and large cities alike. The underlying theme in all downtown redevelopment/neighborhood rejuvenation plans is to create an environment that allows for “Live, Work, Play”. While each community has unique characteristics cities that are also home to a state capital are particularly exciting due to the somewhat disproportionate amount of jobs in a small geographic area. Cheyenne exemplifies this with nearly 13,000 people working within a five block radius (fact check). What Cheyenne currently lacks is ample housing stock within walking distance of the employment base and downtown amenities. Bear believes providing high quality, moderately dense, mixed income housing is crucial to creating a vibrant and sustainable downtown. A balance of apartment and condominium homes for varying income levels will sustain a wide variety of retailers and allow downtown residents to shop for basic services within walking distance of their homes. Part of the fallout from the recent economic downturn is evidenced by retailers increased discipline when choosing site locations. Now more than ever they are following the “roof tops”
versus building within the path of progress and hoping that the residential is constructed around them; essentially betting on future residential development taking place. This becomes a bit of a chicken and egg scenario as the retailers are crucial to creating a draw for young professionals and empty nesters alike to live in the West Edge. Cheyenne’s current economic environment of; low unemployment, low vacancy rates and availability of inexpensive debt will immediately sustain new multifamily rental housing. According to a recent study “Apartment renter households are a vital source of economic activity, as they spend a significant portion of their disposable income on goods and services. In fact, compared to homeowners, apartment households spend 18 percent more, as a share of their disposable income, annually on retail and consumer goods within their local economies.”

We believe the initial target population is young professionals that work in the downtown area, currently enjoy the downtown amenities and appreciate the flexibility of renting. We believe this audience will take the “first mover” risk and would welcome the opportunity to call West Edge home. Once the sense of place has been created and a handful of initial developments complete momentum should be realized and allow us to widen our target audience to empty nesters and other groups.

Execution of Goal

Creating the Plan and Defining Boundaries

Stakeholders should create and memorialize a plan that identifies sites considered to be within the redevelopment area. While plans are created with the eventual intent to further change them we have found it very useful to master plan an area that allows us to further refine and methodically implement over time. In addition it also provides a way to quantitatively gauge our progress.

Preliminary market analysis has shown a significant need for both market rate and workforce housing (Sec 42) in downtown Cheyenne. While the West Edge in its current state of hardscape and old industrial buildings doesn’t seem an ideal location for medium density multifamily, hospitality and retail we believe it’s proximity to the capital, schools and major arterial roads provide a unique opportunity for a successful redevelopment. The sheer size of the West Edge, 17 acres (fact check), is very unique as it allows for green space not traditionally found in downtown redevelopment opportunities. While creating green space and unique outdoor features is extremely important, just as important is incorporating these features into the new development. Allowing parks, walking trails and water features to meander through the new development will create a sense of place that will foster future growth and development. As an example we envision park areas abutting new multifamily, restaurants and coffee shops that can all be accessed by the bike trail.
Timeline / Development Plan

While Bear is a multifaceted development company involved in multifamily, hospitality, retail, office, industrial and master planned communities we believe the most risk averse and prudent first phase involves creating one hundred and fifty (150) to two hundred and fifty (250) units of multifamily rental. We believe four to five story stick framed buildings with first floor parking or potentially ground under depending on the site conditions, allow for high quality and cost effective development. The first picture below is of a 60 unit building were currently moving through the approval process. It’s designed as a mix of one, two and three bedroom units at varying income levels. The second picture is of a building we will be finishing soon. It’s located downtown in a smaller city on a formerly contaminated site and a good example of less dense mixed use downtown redevelopment.
The units will be of mixed income to minimize unnecessary risk and exposure to tenants at narrow income levels. This not only creates a diverse tenant mix but also allows access to sources of capital not accessible if strictly market rate or workforce housing. Traditionally we strive to have mixed income in the same building or at least on the same site. As an example, we will be proposing to redevelop the “Holmes” site which is a full block to multifamily. Creating separate development sites within the block allows for mixed income development and while not segregating any specific income level tenants to different sites. We’ve found this to be very effective for maximizing common area amenities and parking.
Bear believes the second phase of the redevelopment process will be condominium homes. It will occur once the sense of place is created and a level of residential critical mass achieved. If our endeavors successful Cheyenne residents will begin referring to the West Edge as a new and desirable neighborhood to live, essentially giving it a cool factor that will outpace any marketing efforts we could sustain on our own. We’ve seen this in numerous old industrial neighborhoods throughout the Midwest and Rocky Mountain region and once achieved fosters additional entrepreneurial endeavors such as niche retail shops, restaurants, farmers markets, coffee shops and night life.

Service orientated retail such as supermarkets, pharmacies and drug stores must be planned for and implemented for the area to be successful long term. While these services won’t precede Phase 1 as residential critical mass must be achieved it’s extremely important a sustained and focused effort be made to eventually incorporate them into the neighborhood.

Capital Sources

Instrumental to all development phases is maximizing potential capital sources; however, none more important than that of the first phase. To be successful we will need to use various sources to acquire and remediate potential sites. The collective efforts of Ayres and the City of Cheyenne to line up the necessary capital is extremely compelling as there will certainly be gaps within the financial model that need to be filled. Bear looks to partner with the City and other stakeholders to maximize all potential capital sources.

We look forward to further discussions specific to the strategy and timeline to begin the redevelopment process.

Regards,

S.R. Mills
President
Bear Development
September 5, 2013

Economic Development Administration (EDA)
410 17th Street, Suite 250
Denver, CO 80202

To the EDA Investment Review Committee:

The Greater Cheyenne Chamber of Commerce was founded over 100 years ago with the sole purpose of making Cheyenne a great place to live, work and do business. Towards that end, we supported the City of Cheyenne in their efforts to secure the EDA’s Public Work’s assistance for the Cheyenne West Edge project.

The Chamber is writing in support of the City of Cheyenne’s application for EDA’s Public Work’s assistance for the Cheyenne West Edge project. Our organization understands that the Coalition is seeking assistance from the EDA for the West Edge Storm Sewer Interceptor project. This project holds significant benefit for the downtown business district as well as the near west side.

The Chamber has an interest in the coalition plans for the remediation and redevelopment of properties located in the Cheyenne West Edge project area because it is central to commercial and cultural activity in our community. The potential revitalization of the area is already encouraging similar efforts by private developers. The ongoing development and redevelopment in this area shows the need for a partnership with the EDA.

Our organization strongly supports the City’s grant application to the EDA. Thank you for consideration of our support.

Sincerely,
Greater Cheyenne Chamber of Commerce

Dave G. Steenbergen
President
September 5, 2013

Economic Development Administration (EDA)
410 17th Street, Ste 250
Denver, CO 80202

EDA Investment Review Committee:

Cheyenne LEADS is the Economic Development entity for Cheyenne and Laramie County, Wyoming. As such, we have a keen interest in revitalization and development projects which enhance the community and the downtown area. Cheyenne LEADS is pleased to offer support for the City of Cheyenne’s application for EDA’s Public Work’s assistance for the Cheyenne West Edge project.

The West Edge Storm Sewer Interceptor Project is in line with the City’s mission and long range planning as identified in the “Plan Cheyenne” effort. As Cheyenne continues its growth, it is imperative that the heart of the City be protected from a reoccurrence of the devastation that was caused by the 1985 flood. The preservation and revitalization of the historic Union Pacific Depot, the historic Dinneen building, along with many other projects located in the Cheyenne West Edge project area, have renewed a sense of “historic Cheyenne” while also meeting the needs of a modern and vital community. The transformation of the area has also encouraged similar efforts by private developers. The ongoing development and redevelopment in this area shows the need for EDA’s Public Work’s assistance for the Cheyenne West Edge project.

LEADS fully supports the City’s efforts and commends them for taking such a huge step towards protecting Cheyenne’s Lower Capitol Basin and revitalizing the near west side. Cheyenne LEADS will benefit from the project investment and the resulting improvements in the area drainage as it will have a positive impact on the City’s historic business district. We feel the assurance of flood control and water quality measures will further enhance the area and entice new business.

Sincerely,
Cheyenne LEADS

Randy Bruns
CEO
April 15, 2015

Julie Kozlowski, Program Manager  
Business Ready Community Grant and Loan Program  
Wyoming Business Council  
214 W 15th Street  
Cheyenne, WY 82002

Dear Ms. Kozlowski,

I am writing this letter today to show support for the City of Gillette Downtown Public Facilities Enhancement Project. I am the owner/operator of Alla Lala Cupcakes and Sweet Things, a boutique bakery located on Gillette Main Street. We have had our doors open for business for 16 months, and I am continually happy that we had the opportunity to lease a building on Main Street. As a Gillette native, I firmly believe that a strong Main Street creates a stronger community as a whole. To this end, I offer my support to this project.

I am a current Board Member for our Main Street Program, and am involved in the planning of downtown events. I can speak from personal experience that we have demonstrated the ability to draw considerable crowds to Gillette’s Main Street.

From an owner/operator standpoint, these events put considerable strain on my own business’ restroom facilities, as our building is not equipped to handle a dramatic influx and turnover of restroom patrons. The Public Facilities Enhancement project would alleviate this stressor from myself, and other business owners, while allowing our Main Street program to continue to provide large scale events that draw great foot traffic that in turn generates greater sales for myself and my fellow merchants.

I sincerely hope that this project moves forward, as I am excited for the future of Gillette’s Main Street.

Thank you for your time and consideration.

Laura Chapman  
Alla Lala Cupcakes and Sweet Things  
cupcakes@alla-lala.com
April 13th, 2015

Wyoming Business Council
Cheyenne, Wyoming

Thank you for considering the City of Gillette "Downtown Public Facilities Enhancement Project" funding. The public restrooms will be a continuation of the improvements already taken place last year on Gillette Avenue and this year the Third Street Plaza. This will be enjoyed by our visitors & community while in our downtown area.

As longtime resident of Gillette, an employee of First National Bank of Gillette, downtown and as a board member of the Gillette Main Street organization, we have seen the need for public restrooms increase in our downtown. As Gillette Main Street continues host events downtown such as the recent Ice Fest hosting over 1,000 people, many utilizing the business' restrooms where they were available. We will continue to host events downtown creating more need for restrooms downtown. Restrooms will also be beneficial for many of the older buildings. Most of the restrooms located inside the older buildings were not intended for public use and some of the owners are faced with meeting stricter requirements if they are used for the public.

Thank you for your support in the past of our community and future support.

John D. Cosner
Vice President
April 7, 2015

To Whom It May Concern:

First National Bank of Gillette, a downtown merchant, supports Gillette Main Street and the need to have public restrooms in downtown Gillette.

Sincerely,

[Signature]

Sam Saunders
President
February 3, 2015

Mayor Louise Carter-King, City Council Members
201 East 5th Street
Gillette, WY 82718

Dear Mayor Carter-King and City Council Members:

I am writing this letter on behalf of Gillette Brewing Company located at 301 S. Gillette Ave in downtown Gillette. We, along with many other downtown businesses, ask that you to allow the public restrooms to remain a part of the upcoming 3rd Street Plaza plans.

Over the past few years, the Mayor and Council have done a great job in making downtown a destination again. The work that has been done to both the infrastructure and streetscape has been wonderful and has had a positive impact on the downtown businesses like GBCo. You all are continuing that effort by creating the 3rd Street Plaza which will only build on downtown being the place to be in Gillette. These restrooms are a key piece in making that project a true success and will only benefit downtown as a whole.

Public restrooms are needed to ensure that those that visit downtown are not forced to use private restrooms located on Gillette Avenue and surrounding areas. Most of our downtown businesses are not equipped to handle public usage. It is also unfair to ask those that are, such as Gillette Brewing Company, to absorb the cost (additional restroom supplies, cleaning, potential damage, etc.) that comes with larger downtown events. While we want to draw people downtown and into our business, we want it to be because of product and service, not because they want to use our restroom facilities.

As part of the downtown community, we strive to create a product that will bring the public downtown. With this new plaza, public restrooms become a necessity. It would be another step toward increasing the number of people that can be accommodated downtown during these larger events. It would also be a step in making downtown much more visitor-friendly.

Thank you so much for everything you've done to make downtown what it is today.

Sincerely,

[Signature]
Karl DeCock, Gillette Brewing Company

www.gillettebrewingcompany.com

301 South Gillette Avenue | Gillette, Wyoming 82718 | 307.670.8948
February 3, 2015

Gillette City Council
PO Box 3003
Gillette, WY 82717

To whom it may concern:

We are writing today to show our support for public restrooms in the 3rd Street Plaza plans for downtown Gillette. As a business that will be directly affected by the Plaza, we feel public restrooms will help keep patrons and citizens downtown for longer periods of time during public events and while shopping locally.

Additionally, public restrooms will help prevent over burdening the downtown merchants who have limited restroom facilities. For example, inside Gillette Brewing Company and Pizza Carrello, there are two stalls in the women's restroom and one urinal and one stall in the men's restroom. On busy days and nights, we already see lines to use our limited facilities and extra maintenance and repairs are required to keep facilities in working order.

Increased traffic of citizens coming to use only our restrooms will increase costs for our businesses while not insuring additional income or necessarily increasing our customer base. It could create an inconvenience to our paying customers who would have to wait longer to use the facilities that will require increased maintenance and repairs. The goal of our business is to provide high quality foods and beverages with outstanding customer service and a unique and inviting atmosphere. Increased restroom traffic could impede our efforts to provide outstanding service and an inviting atmosphere. Our building is also available for rentals and private parties so we are not always open to the public, this could also create further complications.

If public restrooms are not available for citizens and patrons, local businesses will see increased expenses with only the hope of seeing increases in revenue. Please consider the positive and negative effects on locally owned small businesses that this Plaza will have and approve plans for public restrooms in the 3rd Street Plaza.

Thank you for your time and consideration,
Rachel Kalenberg & Ariane Jimison
Pizza Carrello, LLC
Wyoming Business Council  
214 West 15th Street  
Cheyenne, WY 82002-0240

Wyoming Business Council Board of Directors,

Green River is a vibrant community located in a picturesque valley with much to offer both residents and visitors alike. As a Wyoming State Senator and longtime resident of Green River, I wholeheartedly support the City’s intention to erect a wayfinding system in this community.

This is a community with a rich industrial history first as a railroad town, but much of the city’s more recent growth and prosperity is due to the mining industry. The city stretches from the base of I80 across the Union Pacific railway lines and the river, to fan out at the base of Man’s Face bluff. The topography of this area is part of its charm but it also restricts borders and has ultimately created a confusing street grid. Implementing a navigational system in this community is long overdue.

I would like to see Green River continue to prosper and take full advantage of our exceptional natural assets to increase tourism and spur economic growth. Well-designed signs in key locations showcase what is unique and exceptional about a community which heightens the interest of visitors and builds civic pride. Wayfinding is a vital tool for economic development, by guiding visitors to the retail markets that you want them to explore the local economy will grow, that in turn encourages public and private investment.

I applaud the City for taking the initiative to implement a project which will serve the entire community and utilize our State’s financial resources to help bolster local economic growth. I strongly recommend that the Wyoming Business Council give Green River’s request for funding a wayfinding system due consideration. Thank you for your time

With appreciation

John M. Hastert  
Wyoming Senate-13
Dear Council,

I would like to add my name to support the Green River Wayfinding Signage Project. This project will help guide tourists and residents to the many features found in our city.

Informational signs in Green River have been needed for a long time. My wife and I built our house in 1981, at the edge of town. After moving in, we invited our friends and relatives to visit us. These were the days before cell phones and GPS. We gave our friends very clear instructions to our house but Green River streets are confusing to many visitors and residents. When our friends were scheduled to arrive, my wife and I would sit on our back deck looking down the hill. We watched, as our friends took one bad turn after another until they disappeared, found a pay phone to call us asking for new directions or pleas to come and get them. Taller trees and smart phones ended much of our amusement but more can be done to direct people to their destination within Green River.

Within a mile of my home, the following are located: a shooting range, an archery range, a soccer/baseball complex, a nature area, a bike park, the town’s only grocery store, two schools, two neighborhood parks and three entrances to the Green River Greenbelt. I walk my neighborhood almost daily and it is common for me to give directions to people who have lost their way or need reassurance on where they are going. Currently, there are very few signs to direct travelers to these areas. A systematic signage system would help everyone.

I hope you can support the Wayfinding Signage project. This informational project is long past due and it benefits tourists, residents and businesses. I would much rather Green River be known for how easy it is to get to places of interest instead of how friendly the natives are at giving directions.

Sincerely,

Representative John L. Freeman
Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

To whom it may concern,

As a Wyoming State Representative living in Green River, I gladly lend my support to the to the City’s grant application to the Wyoming Business Council for the implementation of a wayfinding system.

This community is bisected by the Union Pacific Rail Road, my employer, and the Green River itself, with just two ways to access the south part of town, where most businesses are located as well as the majority of our residential areas, school and recreation. A well planned wayfinding system would direct visitors from I80 on to Flaming Gorge and then invite them to explore the rest of what the community has to offer. Wayfinding is a vital tool for economic development, it enhances the resident’s and visitor’s experience and builds confidence in the community.

As Sweetwater County continues to grow, diversify our economy and attract new tourists and visitors, it is vital that Green River implement a functional system of information signs leading to the economic centers and our excellent recreational assets. A wayfinding system promotes your city’s reputation, heritage and spirit, and this is a little community with a lot to be proud of.

I congratulate the City of Green River for seeking out ways to enhance this community while leveraging the financial resources of the State through the assistance of the Wyoming Business Council.

Sincerely,

Stan Blake
Wyoming State Representative
House District 39
5-18-2015

Wyoming Business Council
50 E. 2nd North Street
Green River, Wyoming 82935
Subject: Wayfinding Support

Dear Wyoming Business Council:

I really appreciate you taking the time to read my letter in support of the Wayfinding Program.

I fully support the Wayfinding Program and find it an essential tool for business growth. The convenience it provides to consumers and the exposure that it would generate is something that here at Smith's has been attempted to no avail. Once again thank you for the opportunity to voice my opinion and if necessary please feel free to contact me.

Sincerely,

[Signature]

Thank you,

Fred Mondragon | Store Director
Smiths #187 | 905 Bridger Drive, Green River,Wy 82935
(e): fred.mondragon@stores.sfdc.com
Dear Mrs. Robbins,

The Green River Chamber of Commerce Board of Directors fully supports the City of Green River’s grant proposal to install a Wayfinding System in Green River. There is an enormous need for a wayfinding system in our community. Chamber employee’s staff the visitor center and see firsthand the struggles that visitor’s face not knowing where to locate tourist attractions as well as the grocery store. In the year 2014, the Chamber saw over 17,500 walk-ins through the visitor center front doors. Chamber staff are constantly giving directions and helping thousands of visitors locate different attractions. We find many visitors come in frustrated because they were not able to locate a certain park or the museum and having a wayfinding system would help stop the confusion and frustration.

We also know that not every visitor that comes to our city stops in the visitor center. Therefore, it is possible that we are losing visitors who become frustrated when they cannot find the attraction and instead of staying, they leave the city. The wayfinding system will assist both residents and tourists to navigate a confusing and complex street system. Also, improved navigation will help guide visitors to economic centers which will increase our economic impact that in turn encourages public and private investment. Navigational signs are often the first impression visitors have of a town and can influence their decision whether to explore it or not.

As a Chamber of Commerce, we can fully understand the need for a wayfinding system in the city and support the grant proposal. The Board would appreciate your consideration of this grant application for the City of Green River.

Sincerely on behalf of the Green River Chamber Board,

Rebecca B. Eusek
Executive Director
5/7/15

To the Wyoming Business Council:

I am writing this letter on behalf of Castle Rock Hospital District in Green River, WY. We, at the District, are in support of the City of Green River’s Way Finding Grant application. We believe if the City were to solidify funding for Way finding signage, our patients and the community could benefit greatly.

Often times, especially if citizens are new to the community, they are concerned about where to go for Health Care. Our District operates a Medical Clinic, as well as Ambulance Service. We are the largest Health Care Provider in Green River. Having improved navigation will guide visitors and citizens alike should they need medical care.

Should you have any questions regarding our position on this matter, please feel free to contact me at 307-872-4510 or email me at Bailie.Dockter@crhd.org. Best of luck in your decision.

Thank you,

Bailie Dockter
CEO
Castle Rock Hospital District
May 6, 2015

Dear Wyoming Business Council,

I strongly encourage you to consider the City of Green River’s grant proposal for the Wayfinding System.

This system will provide residents and tourists critical assistance with navigation in our confusing and complex street system here in Green River. As a business located on one of the main streets of our town, we see tourists on a regular basis throughout the year. We are constantly giving directions to these individuals to local shopping and events. This Wayfinding System will provide a better experience for visitors to our community. This in turn will also provide more economic opportunity to local business that might otherwise be missed. Green River is a great community and we would like to have our first impression to our visitors to be positive. This would increase the likelihood that they would visit again. I support this initiative and I would like see this grant proposal approved.

Sincerely,

Angela Shutran
Assistant Vice President
Branch Manager
US Bank
Flaming Gorge Harley-Davidson  
440 Uinta Dr.  
Green River, WY 82935  
(307) 875-5896

Re: Wayfinding Grant Proposal Letter of Recommendation

To the Wyoming Business Council,

We are writing this letter in support of the City of Green River’s grant proposal for an informational signage system. While we have a core group of local customers that we cater to, Flaming Gorge Harley-Davidson attracts quite the diverse groups of travelers. These customers call everywhere from New York to Canada, Scandinavia to New Zealand, home. Needless to say, a good majority of our customers are not familiar with Green River. The nature of our business, retail and customer service, has us doing far more than motorcycle repairs and t-shirt sales. Often members of our staff find themselves arranging hotels, recommending dining establishments and providing directions to these places and other local attractions.

It is our belief that a Wayfinding system would not only aid in directing our out-of-town customers to certain locations around town, but would also encourage them to discover other attractions around the community at will. Quite frequently we’re directing our customers towards the grocery store, Wild Horse Loop, downtown, or some park or another; all of which are indicated on the proposed signage.

Flaming Gorge Harley-Davidson wholly supports the City of Green River in its efforts to establish a comprehensible signage system to facilitate travel within the community. We believe it will enrich any experience that our out-of-town guests will have while visiting our city.

For your consideration,

Dennis Laughlin  
General Manager  
Flaming Gorge Harley-Davidson

Johnny Shafe  
Parts Manager  
Flaming Gorge Harley-Davidson

Christie Maez  
Office Manager  
Flaming Gorge Harley-Davidson
May 1, 2015

Sweetwater Trophies
79 West Flaming Gorge Way
Green River, WY 82935
Phone (307) 875-3969
Fax (307) 875-3921
E-Mail frinkm@hotmail.com

Wyoming Business Council

Our City has a unique set up as we have 2 sides of town a north side and a south side and finding some of our businesses and parks can be a challenge for visitors to our City. We have identified in our Action plan that was implemented in 2010 and again in our Rural assessment done in 2014 that wayfinding is a very important need for visitors to our City. I as a business owner support our grant application for Wayfinding signs for our City.

Mike Frink
Owner
To The Wyoming Business Council

Allow me to introduce myself; I am Patricia Gregory and the General Manager of the Oak Tree Inn, in Green River.

I am writing this letter in support of the Wayfinding System. We give directions often to our guests to help them find their way through town. With a Wayfinding system here, we could better assist our visitors to navigate through our streets and guide them to our economic centers and recreational activities.

Having well-designed signs in key locations will showcase what is unique to our community and highlight the interest of visitors and builds civic pride. The use of the city map is helpful in guiding visitors throughout the city, however, the Wayfinding signs would peak visitors and tourists interests further and they would be more likely to explore our entire community.

The Wayfinding System is a valuable tool to have for our residents, visitors and tourists to navigate through our community. Having signs in key locations would be beneficial to our businesses, residents, visitors and our community.

Thank you for your consideration and we as a hospitality industry hope that you will support the City’s proposal.

Sincerely,

Patricia Gregory
General Manager
April 29, 2015

Jason Brown  
Way Finding Project Manager  
50 E. 2nd N  
Green River, WY 82935

Re: Way Finding Grant

To Whom It May Concern,

It is without reservation that the Sweetwater County Joint Travel and Tourism Board (SWCTTB) fully supports the City of Green River’s application for the State of Wyoming Way Finding Grant to manufacture and install Way Finding signs within the community of Green River.

Navigational signs are often the first impression that visitors have of a town and allow them to explore the various sites and locations that make a community attractive to travelers to the area. These signs enhance the visitor experience by guiding them to retail markets, serving a vital tool for economic growth and confidence in the community. Additionally, a good way finding system enhances civic pride and a sense of identity for the city that installs them. The various functions of the signage make it an important tool for promoting and highlighting the best aspects of the community.

Should you have any questions on the position of the Sweetwater County Joint Travel and Tourism Board concerning this project or need any additional information, please do not hesitate to contact our office at (307) 382.2538.

Sincerely,

[Signature]

Jeanna J. Bartlett  
Executive Director  
Sweetwater County Joint Travel and Tourism Board
April 29, 2015

City of Green River
Jason Brown
Way Finding Project Manager
50 E 2nd N
Green River, WY 82935

WBC Board and Staff Review Committee,

The Wyoming Office of Tourism is pleased to submit this letter of support for the community of Green River as they pursue funding through the Wyoming Business Council Business Ready Community-Community Enhancement Grant for a comprehensive wayfinding system.

Green River has recently completed a tourism assessment to begin focusing on tourism as an economic development priority for the city. The addition of a comprehensive wayfinding system will help to support and enhance these efforts and ultimately set Green River apart as a tourism friendly community. Wayfinding is more than signage. Wayfinding combines marketing, consensus building, identity, planning, function, and design.

The best wayfinding systems feature consistent standards that can be adapted and altered as required to locate existing destinations plus adapt to feature future development. Creating a consistent and recognizable graphics and placement standard results in a system that responds to the goals and planning vision, and ensures the system is comprehensive and appears neither fragmented nor piecemeal. Green River has already completed a comprehensive signage plan to address all of these functions, and is now ready to implement.

On behalf of the Wyoming Office of Tourism, I applaud the work of the City of Green River to pursue tourism enhancements, and am enthusiastic about supporting this request for additional infrastructure development.

Warm regards,

[Signature]

Britney Butler
Industry Relations Manager
Wyoming Office of Tourism

Wyoming will always be Forever West
April 24, 2015

Wyoming Business Council
214 West 15th Street
Cheyenne, WY 82002-0240

To Whom It May Concern:

Sweetwater County School District #2 of Green River, Wyoming supports the Wayfinding system that is being proposed by the City of Green River. This Wayfinding system will not only provide benefits for the businesses and tourism points within this wonderful City, but will can also be used as a connect-the-dots activity that would be of great benefit to our students.

Sweetwater County School District #2 is proud of the relationship that has been developed over the years with the City of Green River, County of Sweetwater, local businesses and the various mining and oil companies. These relationships has furthered the education of our students in numerous ways including: support of our students for Sea World Trips, Make-A-Wish, purchase of bikes and DDR’s for our wellness and health programs and individual presentations that are made within our classrooms. Being able to support this nomination will now bring one more area that are students can partake in and learn about the wonderful community and area that they live in.

We are proud of our local heritage and we feel that this project would highlight a series of critical services and tourism spots that are unique to our area. We support the City of Green River in their grant proposal for a Wayfinding system and will commit to working with the City in the development of this project.

Sincerely,

Donna Little-Kaumo, Ed.S
Superintendent of Schools
Sweetwater County District #2
Wyoming Business Council  
214 West 15th S.  
Cheyenne, WY 82002

April 23, 2015  
Re: Letter in support of the Wayfinding Grant for the Green River Recreation Center

Dear Wyoming Business Council:

The Green River Recreation Center is a recreation based facility providing a place for the community to enjoy several opportunities that we provide. The facility has an aquatics section that features a Steam Room, Sauna, Hot Tub, and L-shaped pool. We also have a double court gymnasium, cardio equipment, weight lifting equipment, and an outdoor half-mile walking track.

The recreation center is located in a residential area and is not in an easy to find area of the town. Thoman Wrestling Tournament, Tough Turkey Volleyball Tournament, and Above the Rim Basketball Tournament are just a few of the tournament’s that are hosted at our facility. The facility also hosts a lot of recreational league practices and games like indoor youth soccer, adult league volleyball, and adult league wallyball. The recreation center is also open to sign-ups for competitive leagues and drop in practices when the weather does not permit them to play outside. In the spring and winter months, the recreation center hosts multiple field trips from schools around the county. This year we have already signed up Lyman Middle School, McKinnon Elementary School, Mountain View Elementary School, and Granger and Thoman Schools.

The Wayfinding system would be an additional customer service aspect that could be provided to the public, so that they may direct themselves easier to our facility, for the multiple events that we offer. By guiding visitors to the recreation center they would be exploring the local economy surrounding our facility. There has been much growth and the exposure could, in turn, inspire more public and private investment.

Please help in granting Green River Recreation Center the honor of the well-designed signs in key locations to showcase what is unique and exceptional about our community. This will heighten the interest of visitors and building civic pride. Navigational signs are often the first impression visitors have of a town and can influence their decision whether to explore it or not.

Thank you for taking the time to read this letter and consider this proposal. If you have any questions, please feel free to call: (307) 872-0513 or e-mail: kblood@cityofgreenriver.org

Sincerely,

Katie Blood  
Recreation Supervisor
Wyoming Business Council,

As a restaurant operator for 22 years in Green River, I often feel like the East end direction center for visitors coming off of I-80 exit 91. As I thoroughly enjoy having new guest enter my establishment I do not mind serving them but during rush periods it is often difficult to give detailed directions to new comers. And as our only grocery store is on the other end of our town it is easy to give confusing or incomplete directions which will ultimately get visitors lost in our city.

Having the County Courthouse in Green River also brings in many Sweetwater Count Residents to town in order to renew their license plates or pay their property taxes. You might be surprised at how many local people need directions.

I train my staff where places are and the best direction to get there as I do not like having people come back to our store and tell us they got lost as they are usually not very happy by this time. Often after giving directions to many tourists they just get back on the interstate and continue on their way. Way finding is a necessity for our City of Green River.

Thank you so much for your consideration

Robert Berg
Manager Arctic Circle 132
Lyn Larsen  
National High School Rodeo Association  
12011 Tejon Street  
Suite 900  
Denver, CO 80234

Allan Wilson  
City of Green River  
50 E. 2nd N. Street  
Green River, WY 82935

To Whom It May Concern:

I am writing this letter in support of the City of Green River and the pursuit of a Wayfinding Grant.

I work for the National High School Rodeo Association and function in the capacity of the National Shooting Sports Coordinator. Our organization is comprised of approximately 13,000 members from 42 states, 5 Canadian Provinces and Australia. Every summer we welcome an elite group of athletes to our National Finals Rodeo which includes a National Shooting Sports component.

Over the past several years, the City of Green River has welcomed our contestants and their families to your city to participate in the light rifle competition that is held on your shooting range just outside the city. Although the signage has improved due to local efforts, it would have been virtually impossible for some of these families to find their way to the range without some of the route indicators that were put into place prior to the event. It strikes me that the city has so many additional attractions that some of our contestants may be missing out on due to a lack of effective navigation tools available to them. I have had the opportunity to visit your city many times and have found some of your gems by accident (happy accident!). It would be wonderful if others had the time; which is often limited for our contestants to find those jewels I have come to look forward to with each visit.

The City of Green River has been extremely helpful in making our event a success each summer. They have provided our families with a “hometown” experience and have welcomed our group to your community with generosity and kindness. I can only surmise that implementing a navigation system such as Wayfinding would help those families give back to your community by making their visit to your city even more memorable by being able to easily explore the shopping, recreation and local cuisine during their stay in Wyoming.

I look forward to my visit to the City of Green River each year; I have my favorite spots to visit as well as the opportunity to enjoy your Farmer’s Market in the summer. I support this endeavor in hopes that the families my line of work touches will be able to do the same by easily making their own memories (and stops) in your wonderful community!

Please feel free to contact me should you have any further questions regarding my support.

Sincerely,

Lyn Larsen  
National High School Rodeo Association  
800-465-4772  
larsen@nhsra.org
April 21, 2015

City of Green River
Jason Brown
Way Finding Project Manager
50 E 2nd N
Green River, WY 82935

RE: Letter of Support for the Green River, Wyoming, Way Finding Project Grant Proposal

Dear Mr. Brown:

District 3 Rock Springs office of the Wyoming Department of Transportation (WYDOT) is pleased to offer this letter of support for the Way Finding Project grant proposal.

As a stakeholder in providing a safe, high quality, and efficient transportation system for all users and the community of Green River, Wyoming, WYDOT is willing to assist in promoting economic development through a system of signs unique to Green River.

WYDOT in conformance with the Manual on Uniform Traffic Control Devices (MUTCD) has approved the preliminary plans and will provide guidance on final sign placement.

If you have any questions or concerns please contact me at 307-352-3031.

Sincerely,

[Signature]

Keith Compton, P.E.
District Engineer

Cc: Darin D. Kaufman, P.E., PTOE, District Traffic Engineer, WYDOT, Rock Springs
    Tara Finley, Traffic Technician, WYDOT, Rock Springs
May 28, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240
307.777.2800 or 800.262.3425
307.777.2837 fax
info.wbc@wyo.gov

Dear Wyoming Business Council,

I am writing on behalf of our management team and ownership to express our support for the Town of Jackson’s grant application for improvements at the Snow King Center. As the operator of Snow King Resort, ongoing, consistent, year-round operation of the Snow King Center is a critical factor for keeping our rooms filled, particularly throughout the winter season.

Hockey tournaments are a steady source of room nights for us, providing consistent business on weekends from November through March. Maintaining predictable ice is critical to preserving and growing this source of business for our hotel, for other lodging properties in Jackson, and for businesses in general. These tournaments bring revenue to the Town during a time when most visitors are out in Teton Village.

I also support the proposed improvements in the Snow King Center that are focused on enhancing the facility’s functionality and appearance for conference and convention activities. While we try to host everything we can in our hotel, we send business to the Center from time to time when our space is full or is not large enough. With these improvements and other local initiatives like the creation of a Destination Marketing Organization, Jackson can begin to attract larger city-wide buyout groups during April, May, October, and November. Without these improvements, the facility will not be able to meet the basic needs of these large groups, and Jackson will lose out to other communities.

We are strong supporters of CMI’s efforts to effectively operate the Town’s facility, offering attractive lodging rates to their user groups and providing sponsorship support for their programs. Please support their application for funding to further solidify the Center’s position as the premier large event space in the western part of the State.

Sincerely,

[Signature]

Geoff Young
General Manager
Snow King Hotel & Grand View Lodge
May 28th, 2015

Chad Brown - Partner
Wyoming Malting Company
6141 County Road 206
Pine Bluffs, WY 82082
rooski27@gmail.com

To Whom It May Concern:

This letter is to indicate Jackson Hole Still Works' (JHSW) intention to purchase ingredients for use in beverage alcohol distillation from the Wyoming Malting Company (WMC). We (JHSW) are in strong support of the up and coming in-state malting facility, and have every intention to support WMC through purchasing their products. This intention to purchase will be subject to product availability, pricing, and quality.

JHSW expects to financially compensate WMC at fair market value for any and all products purchased through them. Pricing at this point in time is to be determined. Volume of product purchased also remains to be determined, but shall be gauged by the production demand of JHSW upon the timing and availability of product from WMC.

This letter is not an official offer to conduct business, but rather an intent based upon both parties' current business status. All transaction details will be negotiated and executed through a formal purchase agreement when WMC's products become available.

Jackson Hole Still Works anticipates, and is looking forward to, a long and mutually beneficial business relationship with Wyoming Malting Company.

Sincerely,

Travis E. Goodman - Partner
Jackson Hole Still Works
PO Box 9030
Jackson, WY 83002
travis@jhstillworks.com
February 10, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240
info.wbc@wyo.gov

Dear Wyoming Business Council,

It is my pleasure to write a letter in support of the grant request from Center Management Inc. (CMI) and the Town of Jackson for further improvements to the Snow King Sports and Events Center.

The proposed improvements directly impact the community’s ability to attract larger conferences, trade shows, and incentive rewards groups during the shoulder seasons, when park tourism doesn’t fill all of our hotel rooms. These improvements also impact Jackson’s ongoing ability to host youth and adult hockey tournaments, skating competitions, and Jackson Hole Moose Hockey Club games, all events that fill rooms in the Town of Jackson throughout the winter.

- Phase I (2015): Mezzanine expansion and food service improvements—this will expand and enclose the Center’s mezzanine area for conference meeting space and seated food service, complete the outfitting of the original mezzanine kitchen and add a food service room on the first floor for convenience of year-round conference and event attendees.

- Phase II (2016): Expand and improve the existing ice refrigeration system, including compressors, floor and boards—the current refrigeration system is inadequate to meet current and expected future needs of the Center. Moreover, it has required higher and more frequent maintenance, utilizes an expensive and obsolete coolant (R-22) and poses an unacceptable high risk of failure.

On behalf of the Jackson Hole Chamber of Commerce, I encourage the Wyoming Business Council and the State Loan and Investment Board to support the Town of Jackson’s grant application for the Snow King Sports & Events Center Improvement Project. This project is critical to the future viability of this important facility, both as a community recreation facility and as an economic driver for our town and our state.

Sincerely,

Jeff Golightly
President/CEO
Jackson Hole Chamber of Commerce
February 10, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240
307.777.2800 or 800.262.3425
307.777.2837 fax
info.wbe@wyo.gov

Dear Wyoming Business Council,

It is my pleasure to write a letter in support of the grant request from Center Management Inc. (CMI) and the Town of Jackson for further improvements to the Snow King Sports and Events Center.

The proposed improvements directly impact the youth and adults who frequent the Snow King Sports and Event Center. The facility is a hub of activity for athletes including hockey players, figure skaters, and skiers. Throughout the year Snow King hosts conventions, tournaments, conferences and public events including 7 Jackson Youth Hockey tournaments. The proposed improvements outlined below include upgrades enhancing the experience for local users and visitors alike. The improvements enhance the facility’s potential to attract shoulder-season group business (conferences, incentive rewards groups, and exhibitions) that benefit local and state economies in a significant way.

- Phase I (2015): Mezzanine expansion and food service improvements—this will expand and enclose the Center’s mezzanine area for conference meeting space and seated food service, complete the outfitting of the original mezzanine kitchen and add a food service room on the first floor for convenience of year-round conference and event attendees.

- Phase II (2016): Expand and improve the existing ice refrigeration system, including compressors, floor and boards—the current refrigeration system is inadequate to meet current and expected future needs of the Center. Moreover, it has required higher and more frequent maintenance, utilizes an expensive and obsolete coolant (R-22) and poses an unacceptable high risk of failure.

As a representative of the Board of Directors of Jackson Youth Hockey and the Executive Director of the Jackson Hole Travel and Tourism Board, I encourage the Wyoming Business Council and the State Loan and Investment Board to support the Town of Jackson’s grant application for the Snow King Sports & Events Center Improvement Project. This project is critical to the future viability of this important facility, both as a community recreation facility and as an economic driver in Jackson and the State of Wyoming.

Sincerely,

Kate Solitrit
Board of Directors
Jackson Youth Hockey

Executive Director
Jackson Hole Travel & Tourism Board
February 10, 2015
Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240
307.777.2800 or 800.262.3425
307.777.2837 fax
info.wbc@wyo.gov

Dear Wyoming Business Council,

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The proposed improvements directly impact the youth and adults who frequent the Snow King Sports and Event Center. The facility is a hub of activity for athletes including hockey players, figure skaters, and skiers. Throughout the year Snow King hosts conventions, tournaments, conferences and public events including 7 Jackson Youth Hockey tournaments. The proposed improvements outlined below include upgrades enhancing the experience for local users and visitors.

- **Phase I (2015):** Mezzanine expansion and food service improvements—this will expand and enclose the Center’s mezzanine area for conference meeting space and seated food service, complete the outfitting of the original mezzanine kitchen and add a food service room on the first floor for convenience of year-round conference and event attendees.

- **Phase II (2016):** Expand and improve the existing ice refrigeration system, including compressors, floor and boards—the current refrigeration system is inadequate to meet current and expected future needs of the Center. Moreover, it has required higher and more frequent maintenance, utilizes an expensive and obsolete coolant (R-22) and poses an unacceptable high risk of failure.

On behalf of the Board of Directors of Jackson Youth Hockey, I ask that the Wyoming Business Council and the State Loan and Investment Board support the Town of Jackson’s grant application for the Snow King Sports & Events Center Improvement Project. This project is critical to the future viability of this important facility, both as a community recreation facility and as an economic driver in Jackson and the State of Wyoming.

Sincerely,

[Signature]

Todd Crabtree
President, JYH
January 19, 2015

Wyoming Business Council
214 West 15th St.
Cheyenne, WY 82002-0240
307.777.2800 or 800.262.3425
307.777.2837 fax
info.wbc@wyo.gov

Dear Wyoming Business Council,

It is my pleasure to write a letter in support of the grant request from Center Management Inc. (CMI) and the Town of Jackson for further improvements to the Snow King Sports and Events Center.

The proposed improvements directly impact the youth and adults who frequent the Snow King Sports and Event Center. The facility is a hub of activity for athletes including figure skaters, hockey players and skiers. Throughout the year Snow King hosts conventions, tournaments, conferences and public events serving more than 1500 guests at a Moose Hockey alone. The proposed improvements outlined below include upgrades enhancing the experience for guests and employees.

- **Phase I (2015):** Mezzanine expansion and food service improvements—this will expand and enclose the Center’s mezzanine area for conference meeting space and seated food service, complete the outfitting of the original mezzanine kitchen and add a food service room on the first floor for convenience of year-round conference and event attendees.

- **Phase II (2016):** Expand and improve the existing ice refrigeration system, including compressors, floor and boards—the current refrigeration system is inadequate to meet current and expected future needs of the Center. Moreover, it has required higher and more frequent maintenance, utilizes an expensive and obsolete coolant (R-22) and poses an unacceptable high risk of failure.

I am a parent of a skater and a ski racer, the wife of a hockey coach, player and hockey enthusiast, a board member of the Skating Club of Jackson Hole and a local business owner. I fully support the efforts of CMI and the Town of Jackson as they seek funding to improve the Snow King Sports and Event Center. Any improvements that can encourage gathering as a community at Snow King will benefit our skaters, skiers, presenters, exhibitors and the community at large.

Sincerely,

Kim Parker
kimparkeri@gmail.com
307-733-1759
Friday January 16, 2015

To whom it may concern:

I would like to share that I am in full support of the expansions for the Snow King Sports and Events Center (SKSEC) proposed by CMI. These enhancements and the addition of the meeting facilities are very much needed and will provide our destination with larger event space that is currently not available.

Our compliments to Bob Carruth and his team who have been working very hard to make SKSEC a destination for diverse events.

Sincerely,

Joe Madera
General Manager
Homewood Suites by Hilton
Dear Wyoming Business Council,

I am writing in support of funding for further improvements to the Snow King Sports and Events Center. For the past eight years the SKSEC has been home to the renowned Western Design Conference Exhibit + Sale, currently in its 23rd year. Over 130 artists showcase museum quality functional art annually during this signature event of the Jackson Hole Fall Arts Festival. The SKSEC is the only building of its size in Jackson that can house an event of this magnitude.

The improvements that were recently made have been greatly appreciated by the thousands of visitors, artists and local collectors that frequent the WDC each September, but much more is needed. Feedback I often receive is "if only it were nicer". Phase I would allow for additional conference space while increasing the overall experience of the Center. The 2014 economic impact of the Fall Arts Festival is $12 million dollars to the town with the WDC approximately $2 million of that. I am certain if improvements to the SKSEC continue many other groups and events will want to book at their prime location.

In addition to the above, I'm also a mother of two young mini-mite hockey players. The expansion of Phase II is critical for the many skating programs we're so fortunate to have offered. As you can see the SKSEC is home to many events throughout the year no matter what your walk of life. Please approve funding to make this location something that continues to draw attendees from all over for many years to come.

Respectfully yours,

Allison Merritt, Executive Director
January 8, 2015

Jeff and Bob,

I would like to share with you my support of the Wyoming Business Council Grant for 1.8 million dollars for Snow King Sports and Event Center. I believe Phase I and Phase II are progressive and necessary improvements and additions to the Center, resulting in better meeting space and more efficient operations.

Our community needs both of these and would benefit from this grant.

Jim Waldrop
General Manager
The Wort Hotel
50 North Glenwood- PO Box 69
Jackson, WY 83001

307.732.3920 direct
307.734.1150 fax
jwaldrop@worthotel.com
www.worthotel.com
To whom it may concern,

I would like to extend my support for the proposed Business Ready Community Planning Grant for an Urban Renewal Plan for the Central Business District in Green River, Wyoming.

Urban Renewal plays a vital role in revitalizing our communities and creates a culture which encourages economic development. Dealing with slum and blight and making our downtown more attractive is key in recruiting new businesses to our community, as well as enhancing the quality of life for our residents by creating a vibrant and active place for people to work, shop and play. It is well known that when an individual or company is considering a community for a new business location, the downtown is their first stop and gives them the first impression of what a town has to offer employees and their families.

Rock Springs is seeing much success utilizing their Urban Renewal program to rehabilitate important buildings in their downtown and Green River has every reason to realize the same successes. This plan will be the catalyst for Green River to make real progress in this area and is absolutely essential to the future health of our City.

Please feel free to call me if I can be of further assistance.

Sincerely,

Representative Stan Blake
May 28, 2015

Pat Robbins
Wyoming Business Council

Dear Mrs. Robbins,

The Green River Chamber of Commerce Board of Directors fully supports Green River URA/Main Streets grant proposal to develop a planning and implementation process to be used to revitalize the Central Business District. The URA/Main Street is required by Statute to have a plan done for the adopted URA boundary in order to be able to proceed with any property acquisition, projects, and elimination of slum and blight. It is absolutely necessary to have a plan, not a study, which will outline achievable steps toward revitalizing the downtown.

As the Chamber of Commerce, we have an enormous interest in seeing the business community of Green River flourish and we know that downtown revitalization is a key component in making this happen. The Downtown reflects the overall health of the community. This plan will provide a road-map for the creation of opportunities for small business development. Economic Development efforts will be enhanced by the elimination of slum and blight.

The City has needed this plan since 2011 when the Joint URA/Main Street Board was created. It has been identified as a priority in the City’s Strategic plan; however, due to the decline in Sales Tax Revenue, internal resources are dwindling. Now more than ever the City needs to move forward. The Chamber will also benefit from this immensely as there is a large need for economic development in Green River at this time and this plan will help move that forward.

As a Chamber of Commerce, we can fully understand the need for a URA/Main Street plan and support the grant proposal. The Board would appreciate your consideration of this grant application for the Green River URA/Main Street.

Sincerely on behalf of the Green River Chamber Board,

Rebecca B. Eusek
Executive Director
May 27, 2015

Jennie Melvin
URA/Main Street
50 E 2nd North St.
Green River, WY 82935

Dear Jennie:

It is my pleasure to write a letter in support of the proposed Business Ready Community Planning Grant for an Urban Renewal Plan for the Central Business District in Green River, Wyoming.

Downtown Green River is a vital part of our community. It preserves where we have been and points to where we are going. It is a place of pride that I regularly visit with my family, friends, and out-of-town guests. As a consequence, I fully support the efforts of the Green River URA/Main Street in seeking funding to develop a plan that will continue to improve the downtown of Green River. Efforts to make the area more attractive and inviting for businesses and others only improves the quality of life in our community.

Improving the quality of life in our community is the mission of the Sweetwater County Library System. The library in Green River is located one block away from downtown. Attracting more residents to downtown may also attract more residents to the library and vice versa when downtown is well developed and maintained. The best way to ensure this is with a clear plan that sets the way forward.

In conclusion, the Green River URA/Main Street has my full support with this grant request. Feel free to contact me if I can be of any further assistance.

Sincerely,

Jason Grubb, Director
Sweetwater County Library System
307-872-3200 x5130
jgrubb@sweetwaterlibraries.com
Green River Development Fund  
50 East 2nd North Street  
Green River, WY  
82935  

May 20, 2015  

Jennie Melvin  
URA/Main Street Administrator  
Green River URA/Main Street Agency  
50 E. 2nd North St.  
Green River, WY 82935  

RE: Letter of Support for Planning Grant  

Dear Jennie:  

Please consider this letter as our support for the Green River Urban Renewal Agency’s efforts in obtaining a planning grant for the purposes of developing a URA Plan for the downtown Green River area. We understand that a URA Plan is a required step according to state statute in order for the URA to proceed in dealing with slum and blight. This plan will identify specific projects of importance, as well as an action plan for acquiring and rehabilitating certain buildings. Without this plan, the Urban Renewal Agency is at a standstill.  

The Green River Development Fund’s purpose is to raise, receive, and expend monies for the purchase, sale, development, redevelopment, and revitalization of projects and properties within the area of operation of the Green River Urban Renewal/Main Street Agency of Green River. With this planning grant and the development of a URA plan for the downtown area, the Green River Development Fund can continue its mission in supporting the Green River URA in redeveloping and revitalizing downtown Green River.  

We look forward to our continued relationship with the Green River URA and offer any assistance and support we can provide in obtaining a planning grant for a URA Plan.  

Sincerely,  

Michael Brown  
Green River Development Fund
19 May 2015

Pat Robbins
South Central Region Director
Wyoming Business Council
1400 Dewar Dr., Suite 208A
Rock Springs, Wyoming 82901

Dear Ms. Robbins:

On behalf of the Sweetwater County Museum, I would like to express my support of the Green River URA/Main Street’s efforts to produce a usable and effective Urban Renewal Plan. I have been volunteering with Main Street projects for the past few years and I am happy to say that they have been making positive strides toward a healthy overall approach to downtown development. I hope that you will seriously consider their request for $25,000 through a Promotional Planning Grant.

Green River’s downtown is at a turning point. The efforts of agencies like the Green River URA/Main Street and their partner organizations will be critical over the course of the next few years. There have been some new businesses moving in and downtown has seen successful historic preservation projects such as the renovation of the historic post office building into the Sweetwater County Museum. But there is still much to be done in downtown.

Green River needs a vision for its downtown in order to have a chance at experiencing the type of economic Renaissance that towns like Rawlins and Evanston have experienced. Through the development of an Urban Renewal plan, Green River URA/Main Street can begin a much-needed process of preventing and eliminating slum and blight in downtown, thereby increasing community buy-in, health, and quality of life.

I encourage your support of this important step in Green River’s process of downtown development and I hope that the Wyoming Business Council will respond positively to this request.

Sincerely,

Brigida Blasi
Acting Director

3 East Flaming Gorge Way • Green River, Wyoming 82935
307-872-6435 • 307-872-3234 (fax)
swhcm@sweetwater.net • www.sweetwatermuseum.org
Dear Mrs. Kozlowski,

I support the funding request for a feasibility study that the Laramie County Fair Board wishes to have.

The Cheyenne Mineral Gem Society has used building M for the past two years and I know that people will drive the Levi to come to the Archer Complex.

As president of this society, I think the permanent home for the Laramie County Fair should be at the Archer Complex.

Sincerely,

Bob King
April 9, 2015

Wyoming Business Council
Julie Kozlowski - Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:  

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

Misty Whetstone
IB Office
East High School
(307) 771-2330
March 31, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY  82002

Dear Mrs. Kozlowski;

It is my pleasure to write this letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

I have used this facility for graduation parties, and to help train animals in the arena. I have enjoyed using this facility and look forward to using this facility in the future.

I feel that it is important for the Laramie County Fair to have a permanent home to provide outreach and services to our community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this project come to life in the near future.

Respectfully,

Clay Sullivan
1691 County Rd 136
Cheyenne, WY  82009

cc: Jeff Ketcham, Fair Manager
March 31, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski;

It is our pleasure to write this letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Laramie County Cowbelles have used this facility for our Ag Expo. Our Expo teaches school children about where their food comes from. We enjoyed using this facility in September 2014 and look forward to using this facility in the future.

We feel that it is important for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this project come to life in the near future.

Respectfully,

[Signature]
Deb Sullivan, Secretary
Laramie County Cowbelles
PO Box 21616
Cheyenne, WY 82003

cc: Jeff Ketcham, Fair Manager
March 26, 2015

Wyoming Business Council
Julie Kozlowski – Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Re: Funding Request for a Feasibility Study

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our club has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed multi-purpose facility at the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

With best regards,

Tim Sheppard, President
Kiwanis Club of Cheyenne
March 20, 2015

Wyoming Business Council
Attn: Julie Kozlowski
Business Ready Community Grant & Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski,

Visit Cheyenne supports the funding request for a feasibility study proposed by the Laramie County Fair Board.

Our organization works to attract conventions and trade shows to the area for their significant economic impact. The potential multi-purpose facility at the fairgrounds will greatly assist our efforts because it will allow us to bid for certain events that are not appropriate for any of our current facilities. Simply put, the proposed facility will fill a void that we have in the county’s public venues.

As a result, we full support this feasibility study application to determine the sustainability of the project.

Thank you for your consideration.

Sincerely,

Darren Rudloff
CEO
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

The Laramie County Extension Service & Laramie County 4-H programs have worked with the Laramie County Fair Board and plan to continue to utilize the rental facilities in the future. We utilize these facilities for both youth and adult events throughout the year. The Laramie County Fair supports the mission of our Extension programming and we are excited about the study and the future of the Laramie County Fairgrounds.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex. We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

Tansey J. Sussex
March 11, 2015

Wyoming Business Council
Julie Kozlowski
BRC Program Manager
214 West 15th Street
Cheyenne, WY 82002

Dear Ms. Kozlowski:

Cheyenne LEADS, the economic development organization for Cheyenne and Laramie County, supports the funding request by the Laramie County Fair Board for a feasibility study through the Wyoming Business Council’s BRC Program.

Moving the fairgrounds to the Archer Complex is a large endeavor, and is anticipated to move forward in a phased approach. The proposed feasibility study will analyze complementary, multi-purpose uses at the facility and will analyze the sustainability and marketability of such a facility. Once the feasibility study is completed, the information will be available for the phased approach to be planned and budgeted accordingly.

As an economic development organization, we encourage facilities such as the fairgrounds as it deepens the quality of life for residents in the community, as well as providing opportunities to diversify sectors of our economy, particularly in the areas of tourism and agriculture.

Sincerely,
Cheyenne LEADS

Anja Bendel
Director of Business Development
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]

DAVID WATSON
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]

N. Arkansas Lema, The Arc of Laramie County
P.O. Box 1812
Cheyenne, WY 82003
March 11, 2015

Wyoming Business Council
Julie Kozłowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozłowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]
High Altitude Auction
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]

The Membership

of the Centennial Antique Tractor
and Engine Club
March 11, 2015

Wyoming Business Council
Julie Kozłowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozłowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]

Burns, WY
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

Christine Sparge
Secretary
Hidden Pines Hunting Retrievers Association (NPHRA)
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

Steve Hoffman
Wyoming Sportsmen’s Gun Show
March 11, 2015

Wyoming Business Council
Julie Kozlowski-Program Manager
Business Ready Community Grant and Loan Program
214 West 15th Street
Cheyenne, WY 82002

Dear Mrs. Kozlowski:

It is my pleasure to write a letter in support of the funding request for a Feasibility Study put forth by the Laramie County Fair Board.

Our agency has worked with the Laramie County Fair Board and plans to continue to utilize the rental facilities in the future. We are excited about the study and the needed changes it brings to the Laramie County Fair.

We understand how important it is for the Laramie County Fair to have a permanent home to provide outreach and services to our Community. A feasibility study will analyze the sustainability and marketability of a proposed Multi-purpose facility for the Fairgrounds at the Archer Complex.

We look forward to seeing this much needed project come to fruition in the very near future.

Sincerely,

[Signature]
THINK LIKE A BUSINESS
2015-2016 Strategic Plan

Increasing Wyoming's Prosperity

OUR FUTURE

Wyoming’s industries are strong, diverse and expanding. Small business is a big deal. Communities have the highest quality of life. Wyoming is the technology center of the High Plains. Wyoming knows no boundaries.

WHAT DRIVES US

- We communicate and we are a team.
- We are flexible, collaborative and get the work done.
- We work in an environment of integrity, support and pride.
- We make change happen and we are leaders.

THINK BIG

- Enhance the value of natural resources
- Expand value-added opportunities
- Increase transportation accessibility
- Improve the business and industrial readiness of our communities

THINK SMALL

- Encourage business starts
- Grow jobs and profitability and assist expansion of small businesses
- Maximize business success

THINK NEW

- Grow the technology sector to become a significant industry in the state
- Improve business innovation, research and commercialization

THINK LOCAL

- Aid in developing a value-added energy campus and other industry-ready sites
- Increase opportunities to expand the meat processing industry
- Promote value-added projects
- Facilitate plans for improved rail and air service

THINK GLOBAL

- Welcome investment in Wyoming from around nation and world
- Increase trade rationally and internationally
- Coordinate and develop foreign trade efforts
- Increase national and international awareness of Wyoming
- Create an inventory of businesses with international reach
- Assist business and industry with accessing national and international markets

GOALS

ACTIONS

- Aid in developing a value-added energy campus and other industry-ready sites
- Increase opportunities to expand the meat processing industry
- Promote value-added projects
- Facilitate plans for improved rail and air service

- Encourage business starts
- Grow jobs and profitability and assist expansion of small businesses
- Maximize business success

- Enhance the value of natural resources
- Expand value-added opportunities
- Increase transportation accessibility
- Improve the business and industrial readiness of our communities

- Grow the technology sector to become a significant industry in the state
- Improve business innovation, research and commercialization

- AIM development and other industry-ready sites
- Increase opportunities to expand the meat processing industry
- Promote value-added projects
- Facilitate plans for improved rail and air service

- We communicate and we are a team.
- We are flexible, collaborative and get the work done.
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- We make change happen and we are leaders.

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- We work in an environment of integrity, support and pride.
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- We communicate and we are a team.
- We are flexible, collaborative and get the work done.
- We work in an environment of integrity, support and pride.
- We make change happen and we are leaders.
Business people are aware of the Wyoming Business Council and its leading role in economic development throughout the state. We deliver a clear, unified message based on the pillars of the “Think” strategy and promote Wyoming as a great place to live and work. Our website is Wyoming’s economic development go-to source.

WHAT DRIVES US
- High-quality writing, production and design
- Cultivate and maintain relationships
- Always on the cutting edge
- Coordinated and streamlined team effort

RECEPTION
ESTABLISH CLEAR, UNIFIED MESSAGE
- Assess ROI for sponsorships, in-house publications, trade shows, advertising
- Develop best practices for digital, social media and national-international advertising
- Accommodate new strategies, eliminate underperforming strategies and avoid redundancy
- Require audience data for all proposed advertising
- Establish audience goals for social media and website
- Target communications and marketing audiences

STATION IDENTITY
ENGAGE TARGETED AUDIENCES
- Manage unified WBC logo, brand, design
- Develop comprehensive marketing budget
- Issue multimedia press releases
- Create quarterly agency-wide publication
- Profile projects and communities in coordinated fashion
- Target opportunities to submit columns to media outlets and stakeholders
- Develop ad and storytelling campaign based on “Think” pillars
- Capitalize on opportunities for joint marketing efforts with strategic partners

VOLUME
EXTEND REACH BEYOND MASS MEDIA
- Employ social media channels beyond Facebook and Twitter
- Develop external quarterly digital newsletter for targeted/subscriber audiences
- Develop text and email direct messaging news and marketing
- Schedule multiple daily posts on social media to promote staff, programs and services
- Assist local and regional marketing efforts
- Target key reporters by subject and develop and maintain professional relationships

CHANNELS
GROW DIGITAL/SOCIAL MEDIA PRESENCE
- Training plan for software and social media channels
- Grow number of items in website calendar, including stakeholder, partner and Business Resource Network events
- Streamline Facebook pages to create unified, flush, engaging page
- Set highest standard for public meeting and media materials and public participation
- Target opportunities to enhance Wyoming First Facebook user experience
- Refresh website (short term and long term)